



The Birnbaum
Strategic Sourcing
Report

April 2024

Birnbaum
& Father

The Birnbaum Report

(Strategic Sourcing for Garment Importers)

The Birnbaum Report is a newsletter written and researched by Emma and David Birnbaum.

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Archives

Note to our Readers

As part of our ongoing effort to provide you, our readers with more and better information, The Birnbaum Report is in the process of updating its information and presentation.

We look forward to any comments or critiques you may have.
As a first step we are offering access to our recent analyses

1. **Interactive Learning:** as of April '23 issue we are changing our format to provide deeper analysis. At the same time, we are providing access to our archives of previous articles and updating the information on a regular basis.

2. **Countries**

- **India**
https://drive.google.com/file/d/1BJZTWOES-9n0X8RLIKOFBx0DY9_JrYCP/view?usp=sharing
- **Pakistan**
<https://drive.google.com/file/d/102M3IYzDO1Iy4FmFI4K8EKF7O6oSvIMo/view?usp=sharing>
- **Sri Lanka**
https://drive.google.com/file/d/1PMQH9EEWMQk_FHIDycsgPKcjdYjWTP9H/view?usp=sharing
- **United States**
<https://drive.google.com/file/d/1HGFzEqw7gZSXJC4S58wuDqFGEVK2cJJv/view?usp=sharing>
- **Vietnam**
<https://drive.google.com/file/d/1b2GbdFjv8Tt4TfM9zSLb4tIBvpKuUmwa/view?usp=sharing>
- **Cambodia**
<https://drive.google.com/file/d/1RC1QHTE3opbNTQ6kRoGQEUQUuBfKfXsJ/view?usp=sharing>
- **Bangladesh**
<https://drive.google.com/file/d/1WD6Hlca47jzN16O1Hp3mVWjq2oGSmjFe/view?usp=sharing>

- China
<https://drive.google.com/file/d/1qzGurpuRaS2UcxPct5OhaAwL8LNASSdO/view?usp=sharing>
 - Indonesia
https://drive.google.com/file/d/1aN2yKa_8VY8dSpmES736g1Gf7T7RRIVb/view?usp=sharing
 - Myanmar
<https://drive.google.com/file/d/1sSfFgWBy-JCNCOWMqhlkAOMw4iu3DK6R/view?usp=sharing>
 - Cambodia Revisited
https://drive.google.com/file/d/1b0WKRAken9X709y_6VbYrqDUHSV0ttfv/view?usp=sharing
3. External Issues that will Seriously Impact the Global Garment Industry
- The Logistics Crisis
https://drive.google.com/file/d/1QmDZVmXTU7A2d2cxpad0I_jijpqP_I_J/view?usp=sharing
 - Sustainability
<https://www.fibre2fashion.com/industry-article/9391/welcome-to-the-new-world-of-sustainability>
 - Stagflation
<https://drive.google.com/file/d/1uwrljFl8mJc2fb8KuGsTOUdWpeveAmhh/view?usp=sharing>
 - Weaponization
<https://drive.google.com/file/d/1PoOY5GCqBS8YVCO8YsrvEXpao5WRPKIB/view?usp=sharing>
 - The Consumer in the New Global Industry
https://drive.google.com/file/d/1fVtd8LNO0ICeSGqVpHvSyV_QLI3wuML7/view?usp=sharing

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4. Why the Decisions We Make do not Result in Results we Expect

This series, while written by David Birnbaum, was first published by Just Style who holds the Copyright. We are posting them here with their kind permission.

- [Understanding The Digitized Supply Chain](https://www.just-style.com/comment/expert-opinion-understanding-the-digitised-apparel-supply-chain/)
<https://www.just-style.com/comment/expert-opinion-understanding-the-digitised-apparel-supply-chain/>
- [The Flaws of Fashions Basic Cost Sheet](https://www.just-style.com/comment/expert-opinion-the-flaws-of-fashions-basic-cost-sheet/)
<https://www.just-style.com/comment/expert-opinion-the-flaws-of-fashions-basic-cost-sheet/>
- [Reducing FOB Prices](https://www.just-style.com/comment/the-effect-of-reducing-free-on-board-fob-prices-on-garment-costs/)
<https://www.just-style.com/comment/the-effect-of-reducing-free-on-board-fob-prices-on-garment-costs/>

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The Birnbaum *Strategic Sourcing* Report

APRIL 2024



World

BROAD TRENDS

APR 2023

US IMPORTS MONTH TO MONTH CHANGE

U.S. Imports All Garments Monthly Data 2023 vs 2022

	Units	Value
<i>Jan</i>	-17.5%	-4.0%
<i>Feb</i>	-31.0%	-20.1%
<i>Mar</i>	-40.2%	-32.7%
<i>Apr</i>	-33.9%	-29.3%
<i>May</i>	-28.2%	-25.9%
<i>June</i>	-25.8%	-24.4%
<i>July</i>	-18.6%	-17.6%
<i>Aug</i>	-19.2%	-25.6%
<i>Sep</i>	-11.6%	-23.1%
<i>Oct</i>	-8.3%	-21.9%
<i>Nov</i>	-5.5%	-18.4%
<i>Dec</i>	-6.3%	-17.0%

U.S. Imports All Garments Monthly Data 2024 vs 2023

	Units	Value
<i>Jan</i>	-7.7%	-16.6%
<i>Feb</i>	12.8%	2.9%
<i>Mar</i>		
<i>Apr</i>		
<i>May</i>		
<i>June</i>		
<i>July</i>		
<i>Aug</i>		
<i>Sep</i>		
<i>Oct</i>		
<i>Nov</i>		
<i>Dec</i>		

UNITS AND VALUE FEB 2024 VS FEB 2023

Total U.S. Garment Imports: YTD 02-2023 Compared with YTD 02-2024

Item	Description	Units			Value		
		2023	2024	% +/-	2023	2024	% +/-
Total U.S. Garment Imports:		3,967,747	4,033,236	1.7%	13,215	12,186	-7.8%
338/339	Cotton T-shirts	51,953	55,419	6.7%	1,998	1,931	-3.4%
347/348	Cotton Trousers	25,450	24,962	-1.9%	1,886	1,672	-11.4%
340	Cotton Shirts	3,751	1,587	-57.7%	354	281	-20.6%
352/652	Underwear	31,982	34,770	8.7%	526	515	-2.1%

FOB PRICES FEB 2023 VS FEB 2024

FOB Prices for U.S. Imports from all Source YTD FEB

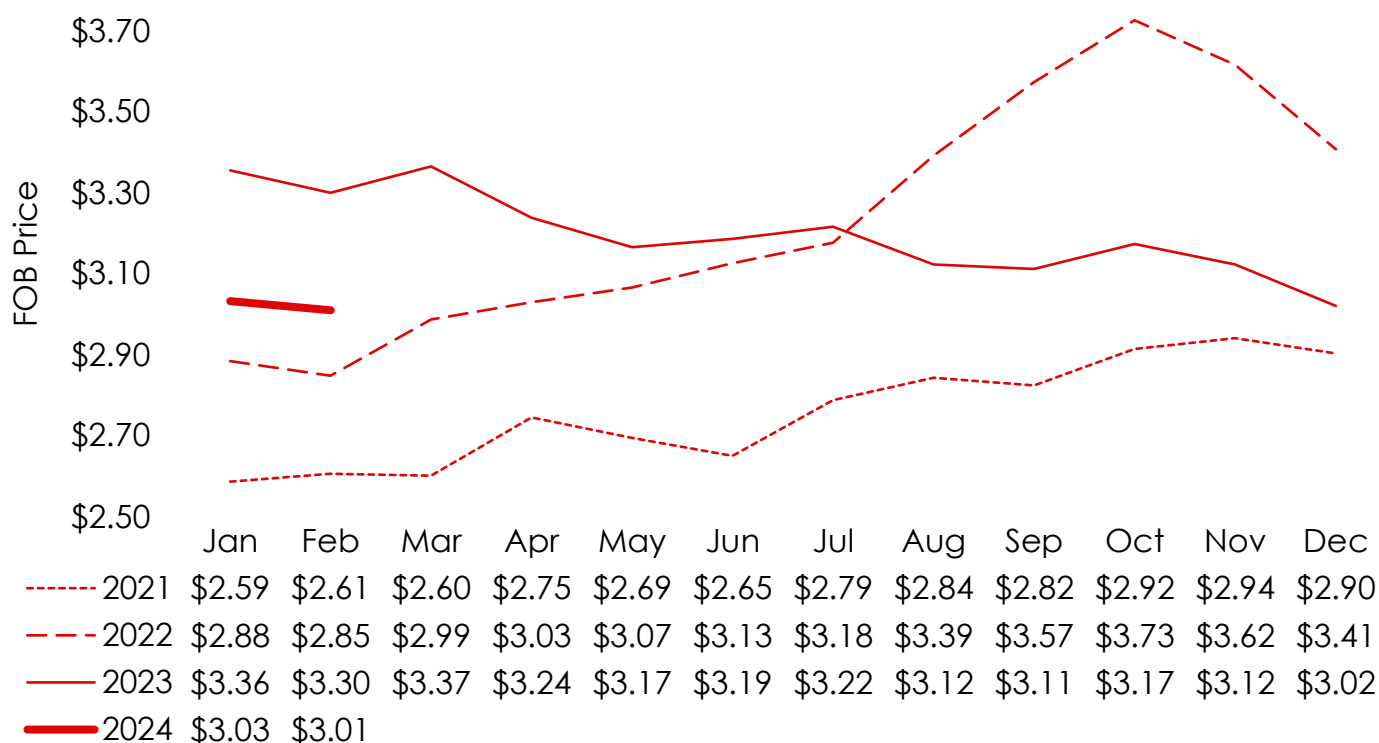
	2022	2023	% +/-
Total	\$3.33	\$3.02	-9.3%
338/339	\$3.21	\$2.90	-9.4%
347/348	\$6.18	\$5.58	-9.6%
340	\$7.87	\$14.77	87.7%
352/652	\$1.37	\$1.23	-9.9%

Six-Year Chart

Yr on Yr FOB Price Changes 2019-2024

Month	2019-2024						2020-2024				
	2019	2020	2021	2022	2023	2024	2020	2021	2022	2023	2024
Jan	\$3.04	\$2.90	\$2.59	\$2.88	\$3.36	\$3.03	-4.4%	-10.9%	11.5%	16.4%	-9.6%
Feb	\$2.99	\$2.93	\$2.61	\$2.85	\$3.30	\$3.01	-2.0%	-11.0%	9.3%	15.8%	-8.8%
Mar	\$3.12	\$3.14	\$2.60	\$2.99	\$3.37		0.6%	-17.1%	14.8%	12.7%	
Apr	\$3.02	\$3.02	\$2.75	\$3.03	\$3.24		0.1%	-9.2%	10.4%	6.9%	
May	\$2.96	\$2.92	\$2.69	\$3.07	\$3.17		-1.3%	-7.7%	13.8%	3.2%	
Jun	\$2.99	\$3.04	\$2.65	\$3.13	\$3.19		1.7%	-12.7%	17.9%	1.9%	
Jul	\$3.08	\$3.13	\$2.79	\$3.18	\$3.22		1.7%	-10.8%	13.9%	1.2%	
Aug	\$3.04	\$3.04	\$2.84	\$3.39	\$3.12		-0.1%	-6.4%	19.3%	-7.9%	
Sep	\$2.92	\$3.01	\$2.82	\$3.57	\$3.11		3.0%	-6.0%	26.5%	-12.9%	
Oct	\$2.97	\$3.10	\$2.92	\$3.73	\$3.17		4.4%	-6.0%	27.8%	-14.8%	
Nov	\$2.92	\$3.02	\$2.94	\$3.62	\$3.12		3.6%	-2.7%	23.0%	-13.6%	
Dec	\$2.89	\$3.01	\$2.90	\$3.41	\$3.02		4.2%	-3.6%	17.4%	-11.4%	

U.S. Garment Imports FOB Prices: World Average



Market share trends by Region and Country

- i. Greater China: units up 12.9% and value up 8.8%
 - ii. ASEAN: units up 2.6% and value up 5.2%
 - iii. Mexico/DR-CAFTA: units down -4.9% and value up 2.2%
 - iv. South Asia: units down -11.4% and value down -10.2%
 - v. Sub-Saharan Africa: units down -28.9% and value down -20.6%
- a. Winners: 5 Countries
- i. Cambodia: 25.7% increase in units, 25.3% increase in value
 - ii. Honduras: 0.2% increase in units, and 11.5% increase by value
 - iii. Vietnam: 7.0% increase in units, and 8.6% increase by value
 - iv. Thailand: 23.5% increase in units, and 2.1% decrease in value
 - v. Nicaragua: 1.0% increase in units, and 1.1% increase in value
- b. Middlers: 3 countries
- i. Dominican Republic: 1.5% increase in units, and -0.7% decrease by value
 - ii. Guatemala: -4.1% decrease in units, and 17.7% increase by value
 - iii. El Salvador: 4.6% increase in units, -10.5% decrease in value
- c. Losers: 10 Countries
- i. Mexico: -21.7% decrease in units, and -4.5% decrease by value
 - ii. India: -9.1% increase in units, and -6.4% increase in value
 - iii. Pakistan: -9.9% decrease in units, -7.8% decrease by value
 - iv. Indonesia: -20.9% increase in units, and -10.3% decrease by value
 - v. Jordan: -28.6% increase in units, and -12.3% increase by value
 - vi. Bangladesh: -14.2% decrease in units, and -12.4% decrease by value
 - vii. Philippines: -24.5% increase in units, -12.8% decrease by value
 - viii. Sri Lanka: -1.7% decrease in units, -13.0% decrease by value
 - ix. Egypt: -20.7% increase in units, and -23.1% decrease by value
 - x. Haiti: -32.1% decrease in units, and -33.7% decrease in value

All Garment Products

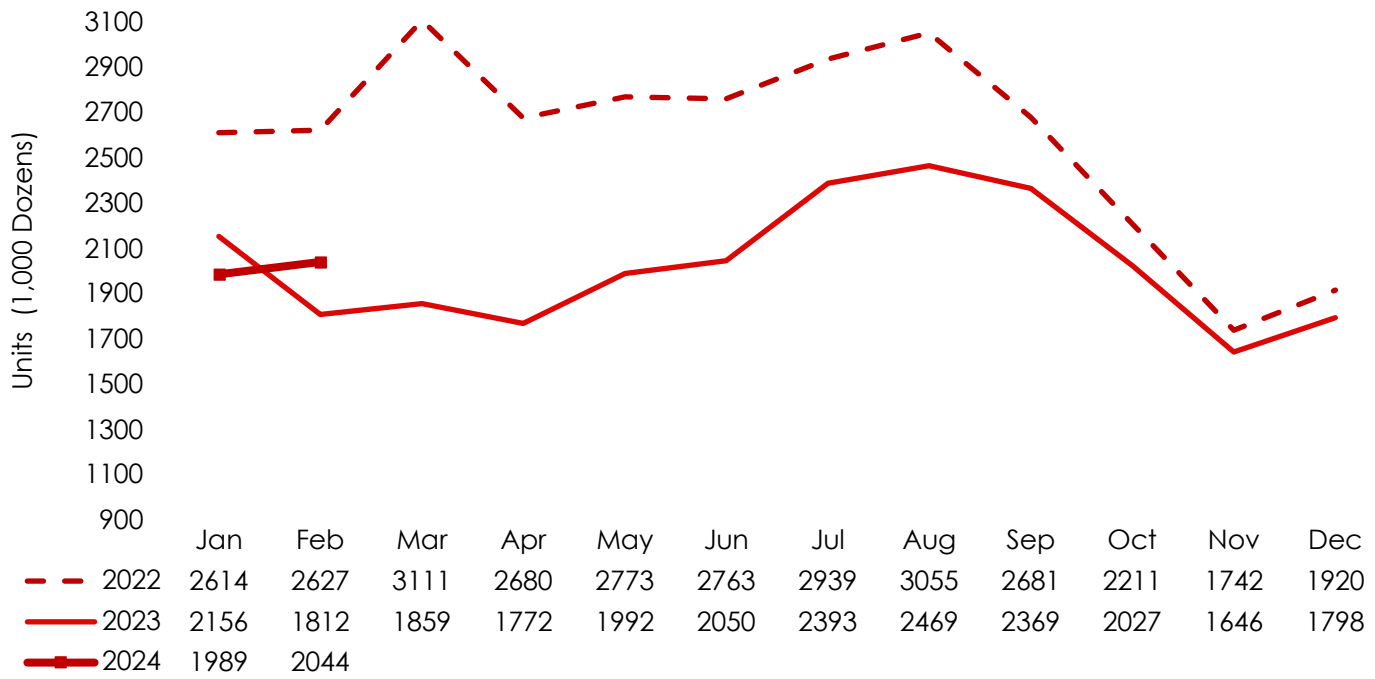
Market Share in Units - YTD 24-02			
Units	2023	2022	% +/-
G.China	31.7%	35.8%	12.9%
ASEAN	27.1%	27.8%	2.6%
MX/DR-CAFTA	11.6%	11.1%	-4.9%
S. Asia	21.4%	18.9%	-11.4%
SSA	1.9%	1.4%	-28.9%
Cambodia	3.5%	4.4%	25.7%
Guatemala	1.4%	1.3%	-4.1%
Honduras	2.4%	2.4%	0.2%
Vietnam	16.3%	17.5%	7.0%
Thailand	0.8%	1.0%	23.5%
Nicaragua	2.4%	2.4%	1.0%
Dom Rep	0.8%	0.8%	1.5%
Mexico	2.9%	2.3%	-21.7%
India	5.5%	5.0%	-9.1%
Pakistan	2.8%	2.5%	-9.9%
Indonesia	5.1%	4.0%	-20.9%
El Salvador	1.7%	1.8%	4.6%
Jordan	1.6%	1.1%	-28.6%
Bangladesh	11.4%	9.8%	-14.2%
Philippines	0.5%	0.4%	-24.5%
Sri Lanka	1.7%	1.6%	-1.7%
Egypt	1.3%	1.0%	-20.7%
Haiti	1.1%	0.7%	-32.1%

All Garment Products

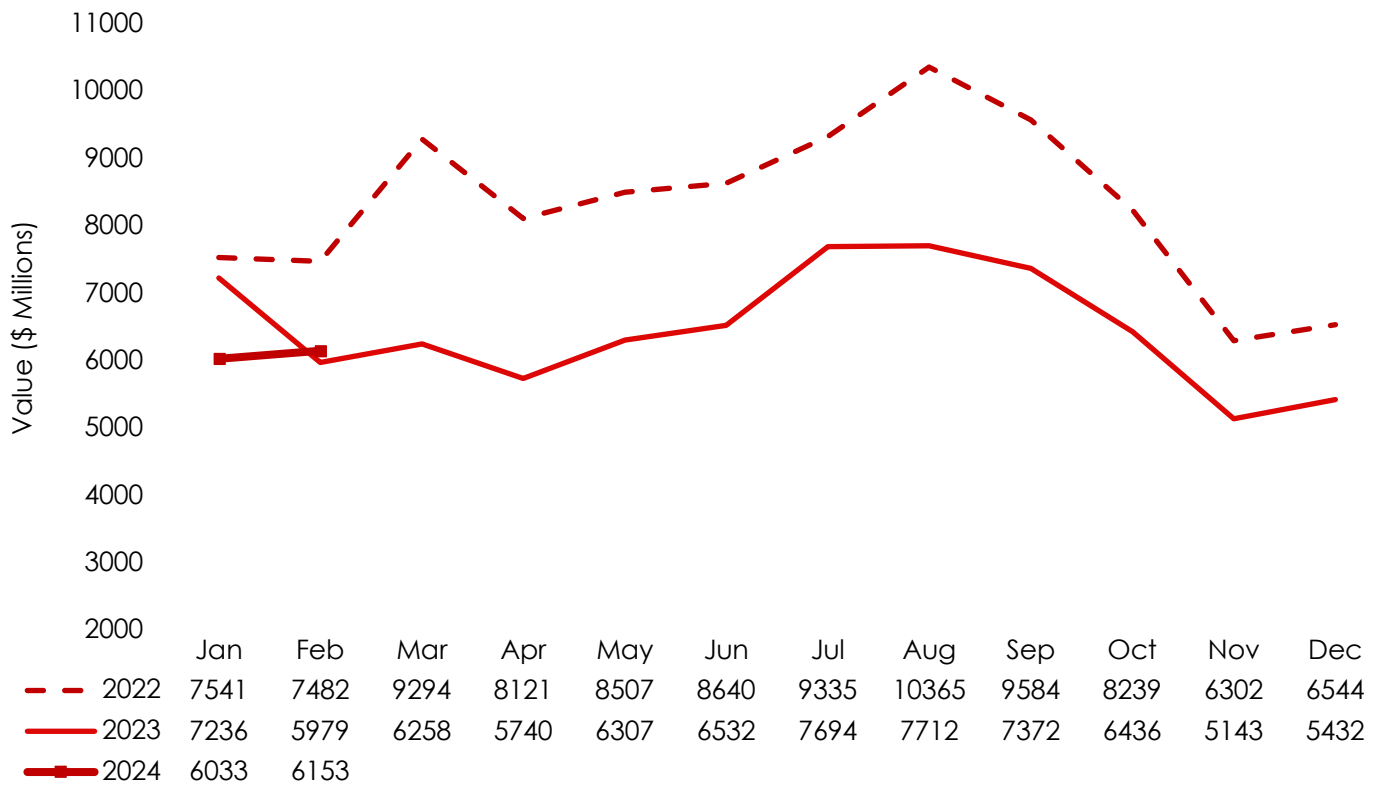
Market Share by Value - YTD 24-02			
Value	2022	2023	% +/-
G.China	19.3%	21.0%	8.8%
ASEAN	29.7%	31.3%	5.2%
MX/DR-CAFTA	12.9%	13.2%	2.2%
S. Asia	22.7%	20.4%	-10.2%
SSA	1.8%	1.5%	-20.6%
Cambodia	3.6%	4.5%	25.3%
Guatemala	1.8%	2.1%	17.7%
Honduras	2.6%	2.9%	11.5%
Vietnam	17.9%	19.4%	8.6%
Thailand	0.9%	0.9%	2.1%
Nicaragua	2.5%	2.6%	1.1%
Dom Rep	0.6%	0.6%	-0.7%
Mexico	3.5%	3.3%	-4.5%
India	6.7%	6.2%	-6.4%
Pakistan	2.6%	2.4%	-7.8%
Indonesia	6.0%	5.4%	-10.3%
El Salvador	1.9%	1.7%	-10.5%
Jordan	2.3%	2.1%	-12.3%
Bangladesh	11.1%	9.7%	-12.4%
Philippines	0.7%	0.6%	-12.8%
Sri Lanka	2.3%	2.0%	-13.0%
Egypt	1.6%	1.2%	-23.1%
Haiti	0.9%	0.6%	-33.7%

U.S.
DATA

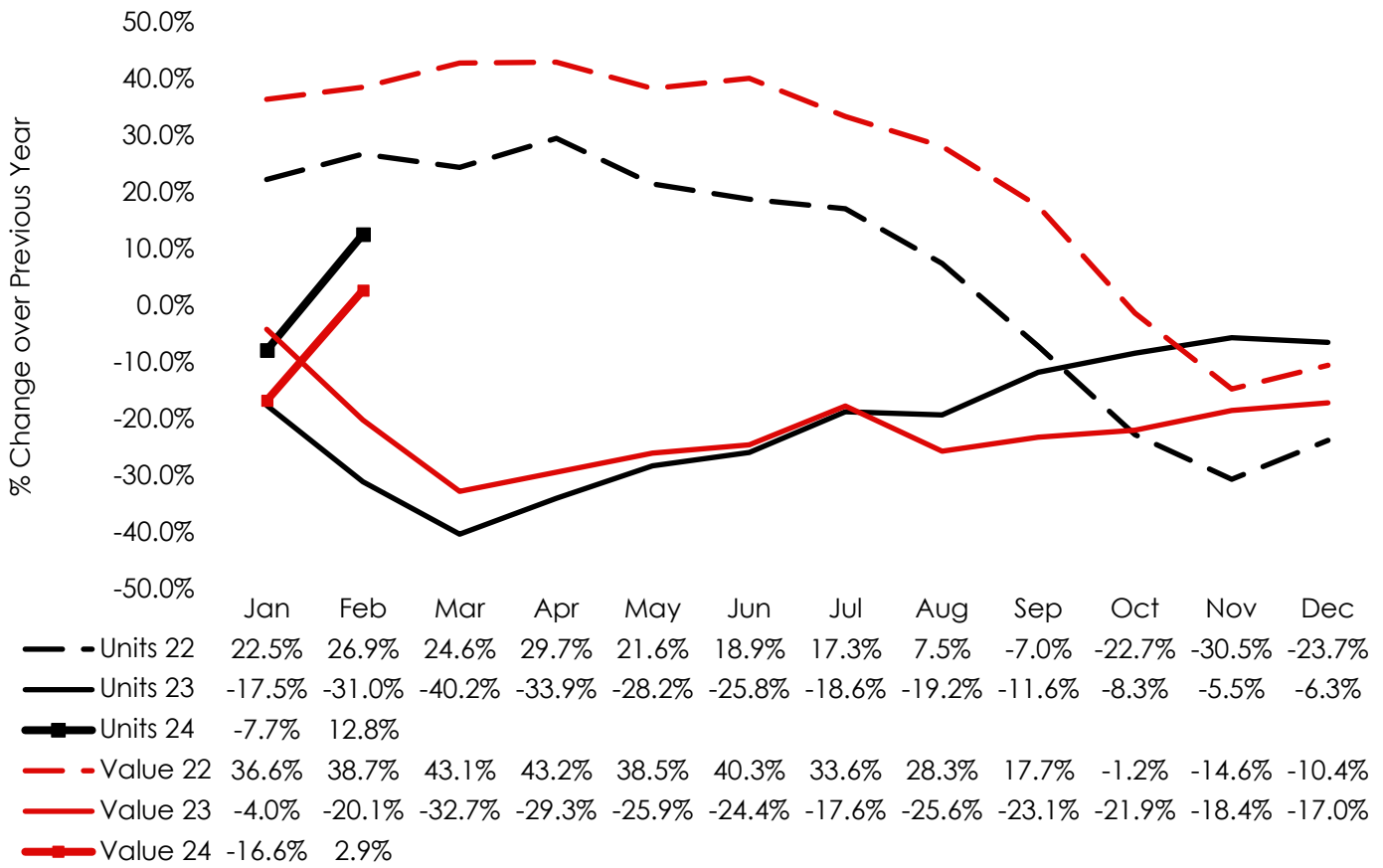
U.S. Garment Imports: Monthly



U.S. Garment Imports: Monthly

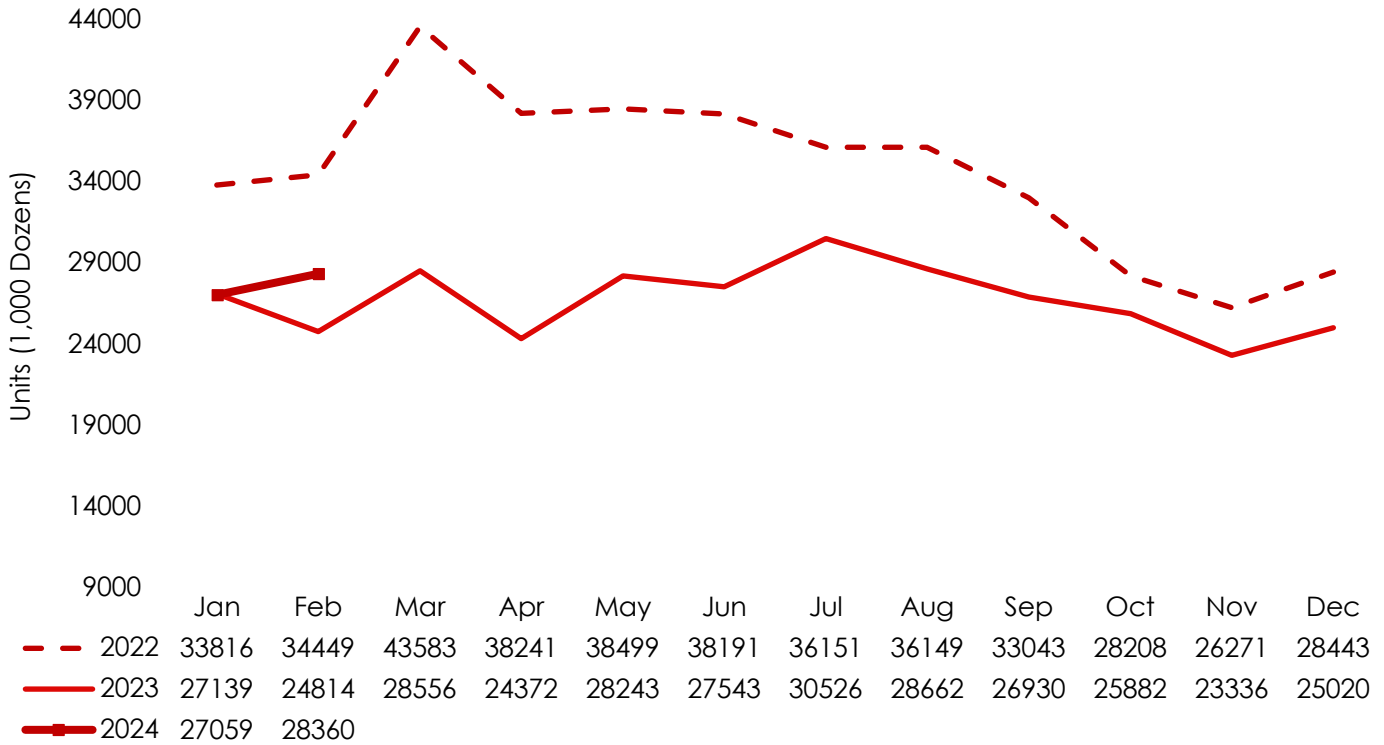


U.S. Garment Imports: Monthly

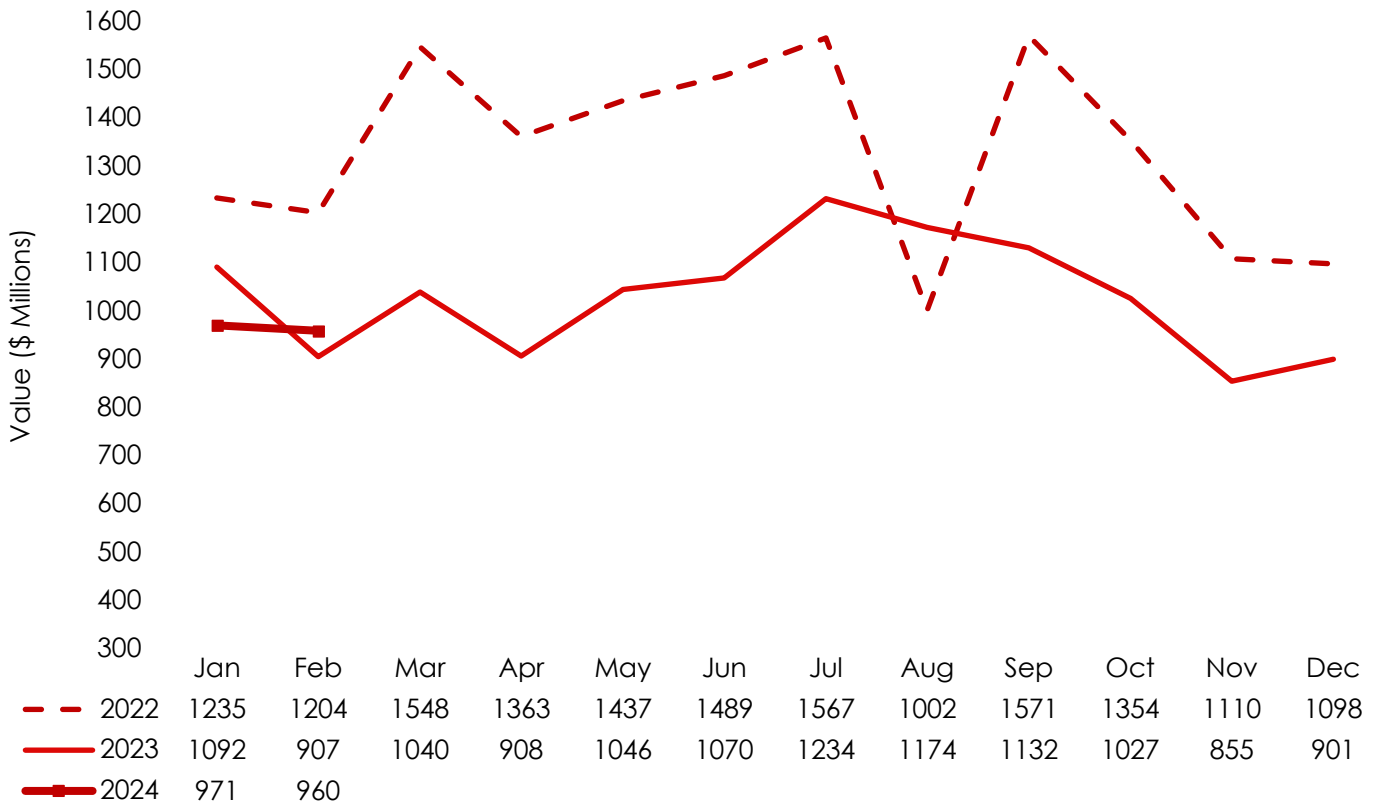


Cat 338/339, cotton T-shirts

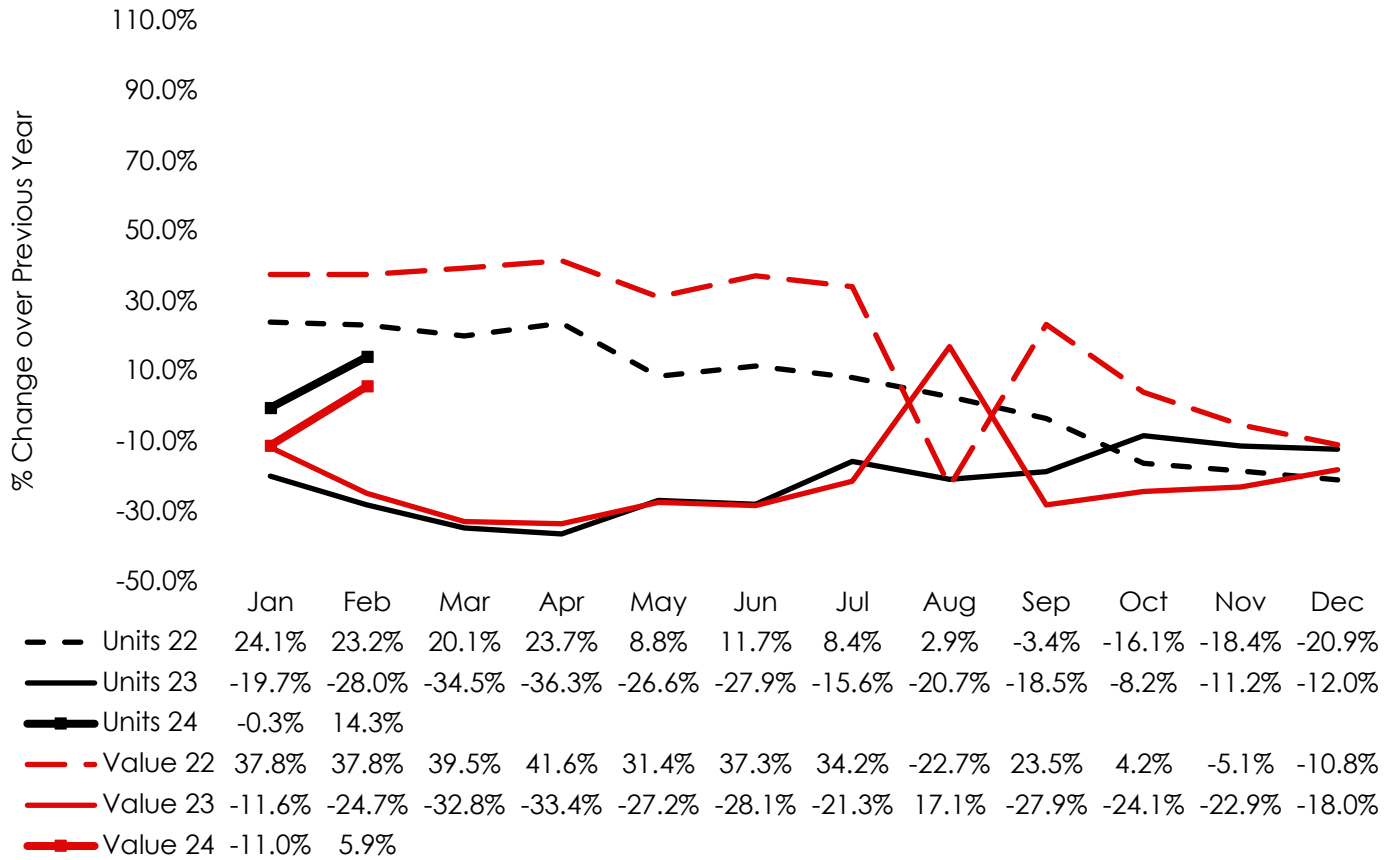
U.S. Cotton T-Shirt Imports: Monthly



U.S. Cotton T-shirt Imports: Monthly

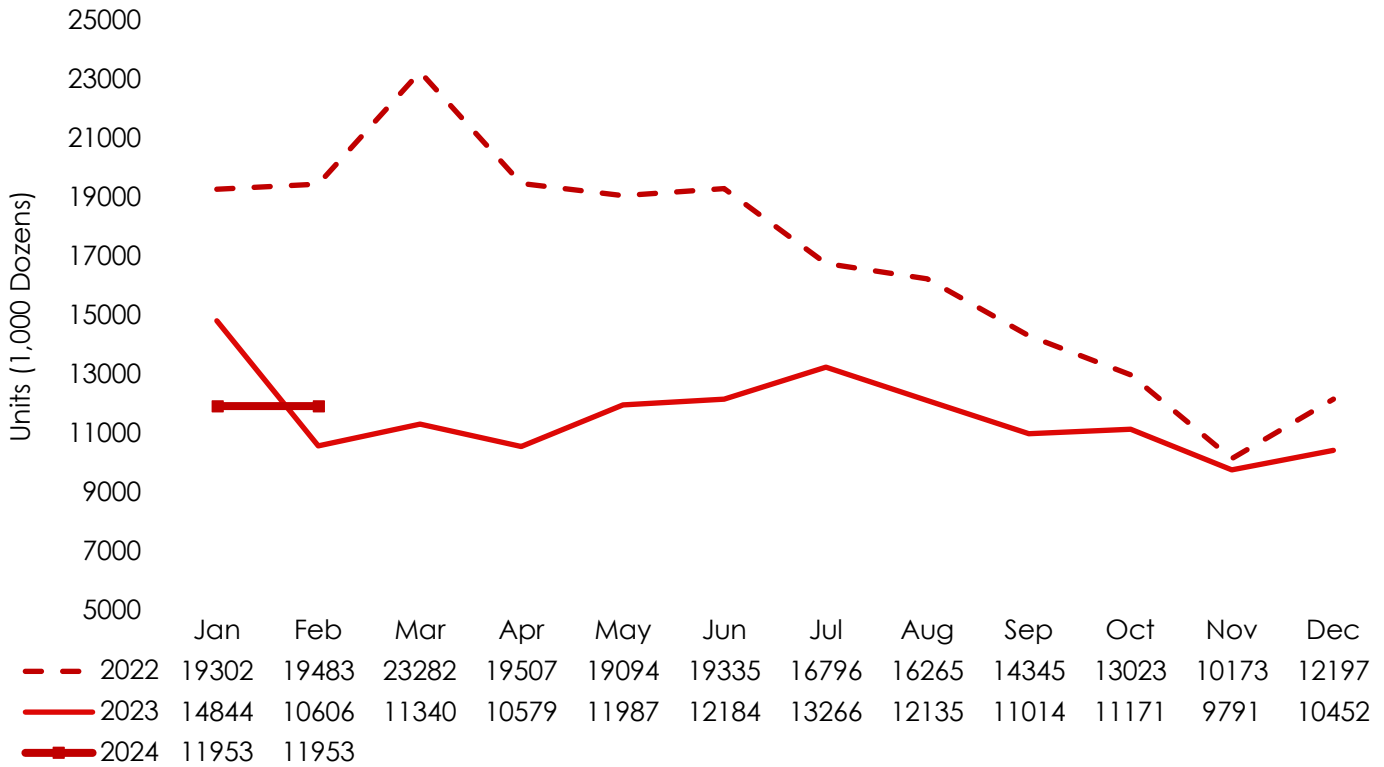


U.S. Cotton T-shirt Imports: Monthly

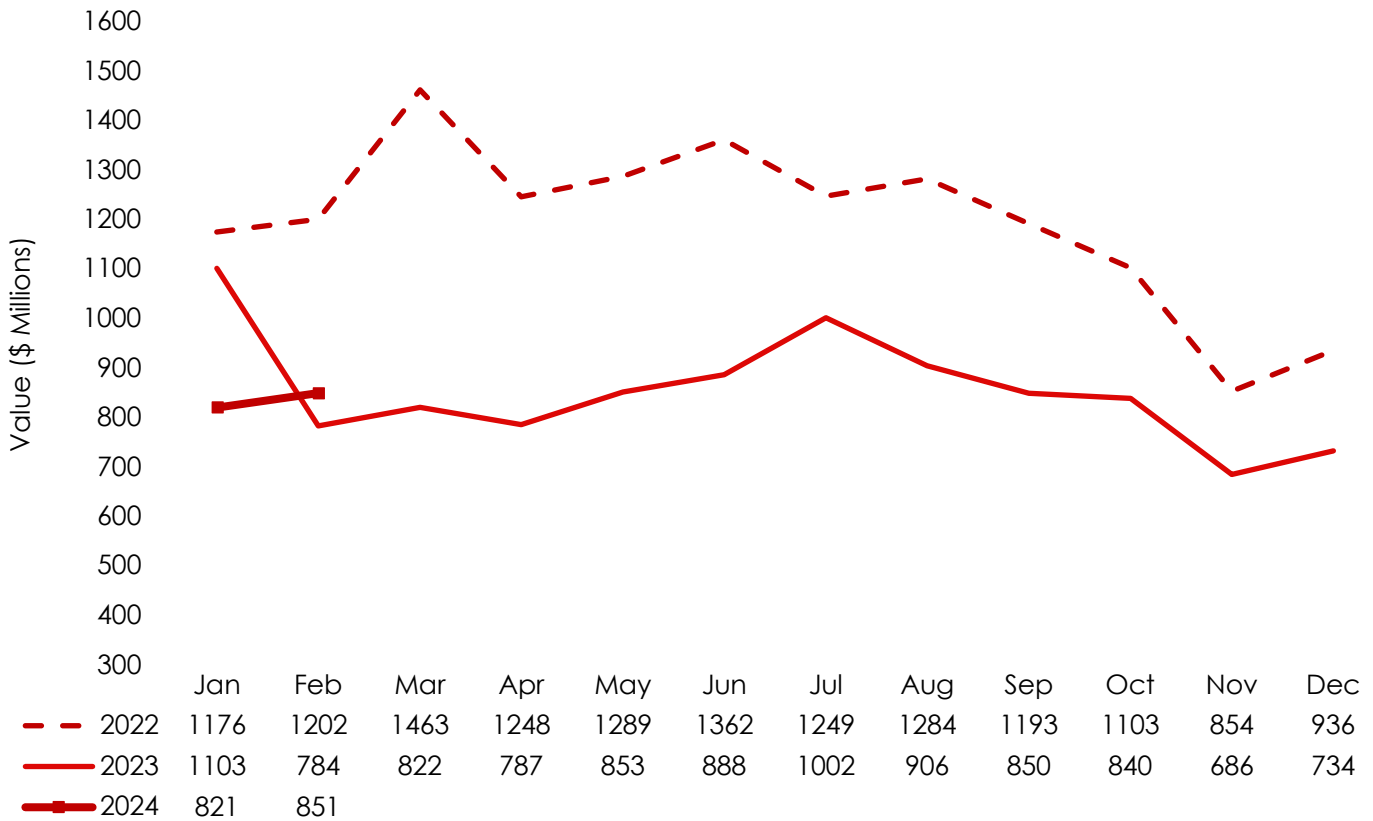


Cat 347/348, cotton trousers

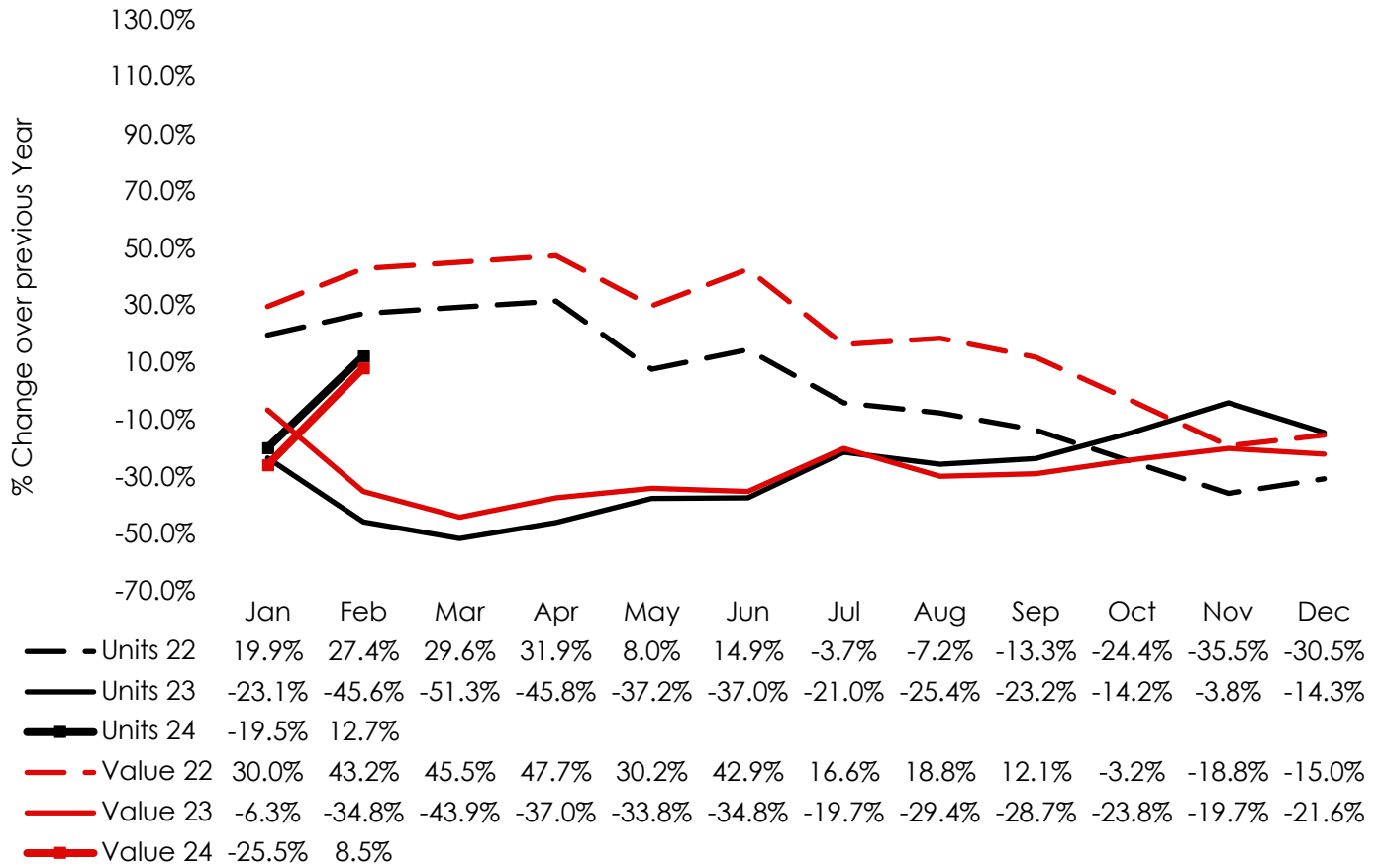
U.S. Cotton Trousers Imports (Monthly)



U.S. Cotton Trouser Imports: Monthly

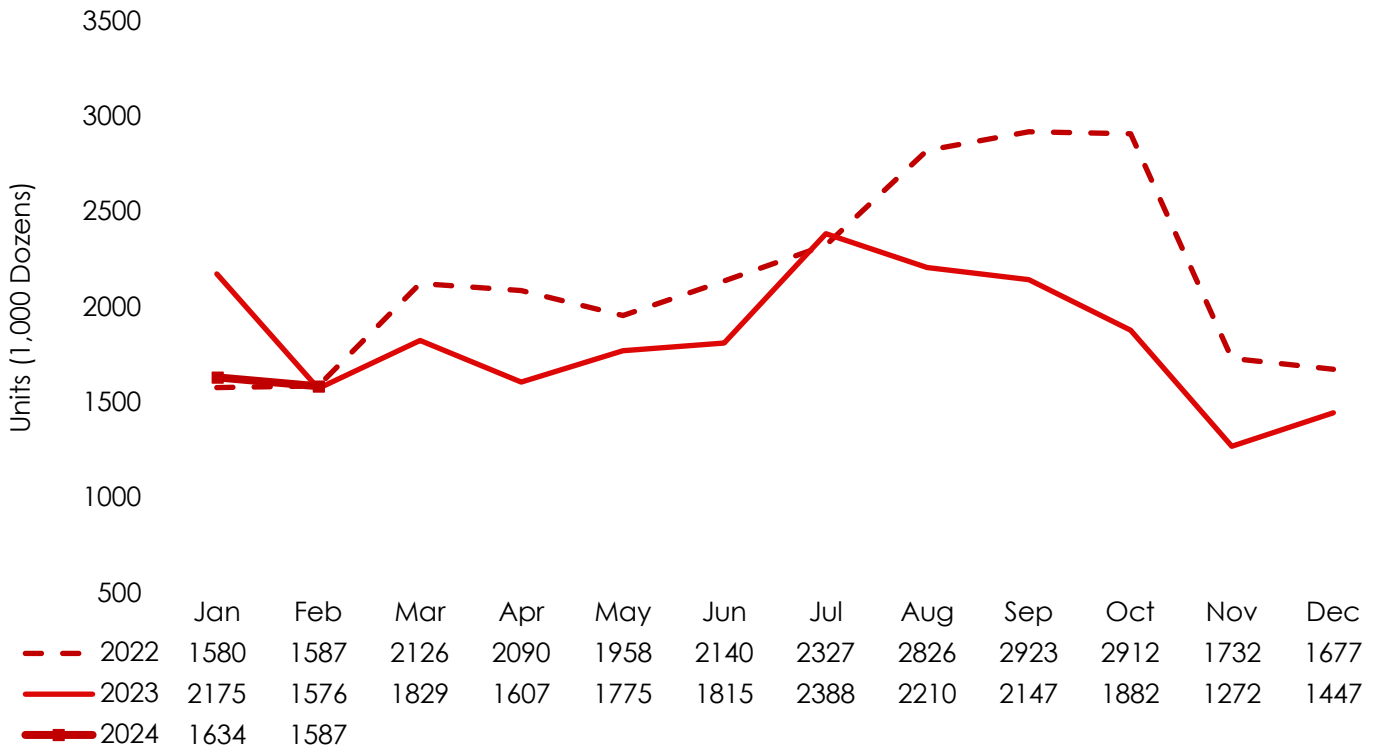


U.S. Cotton Trouser Imports: Monthly

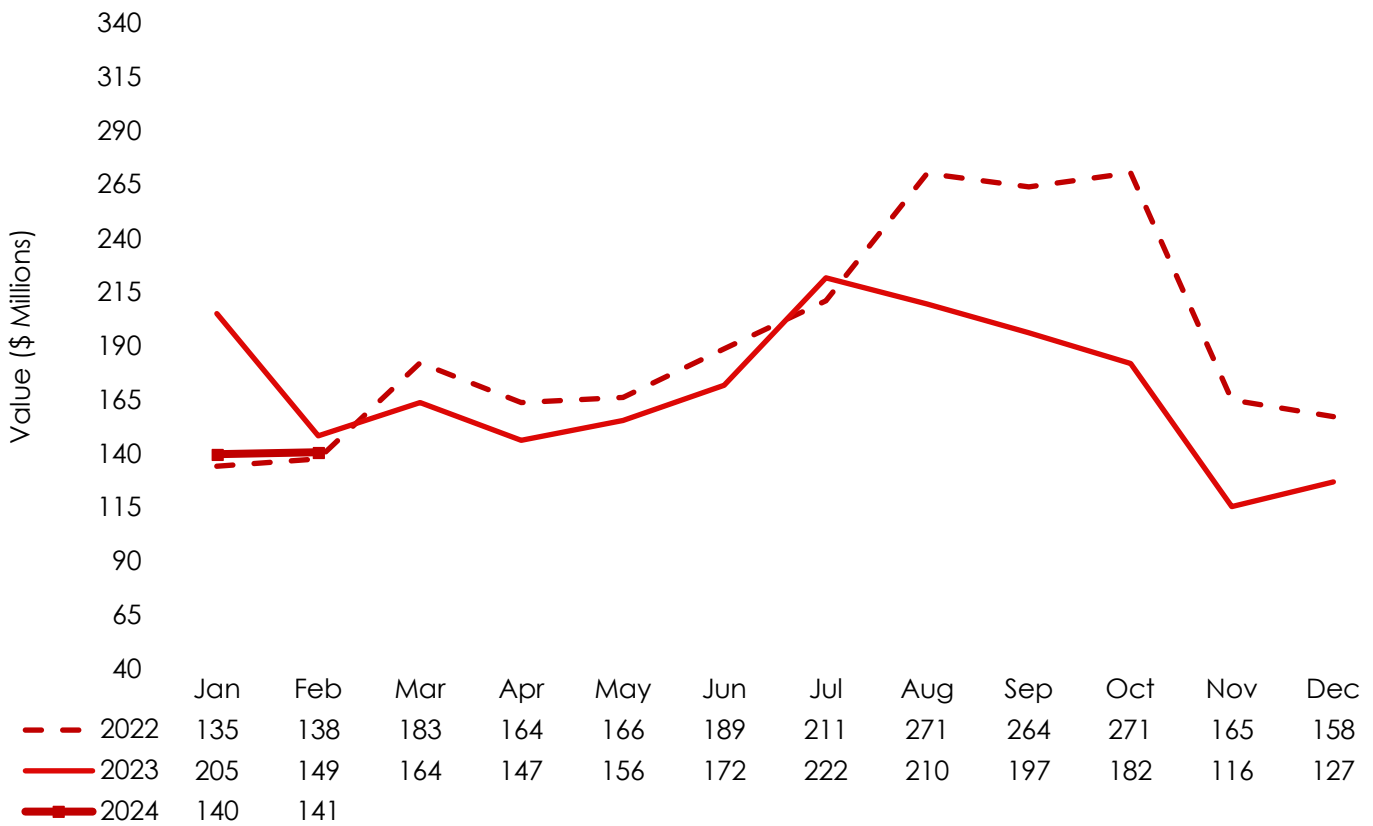


Cat 340, woven cotton shirts

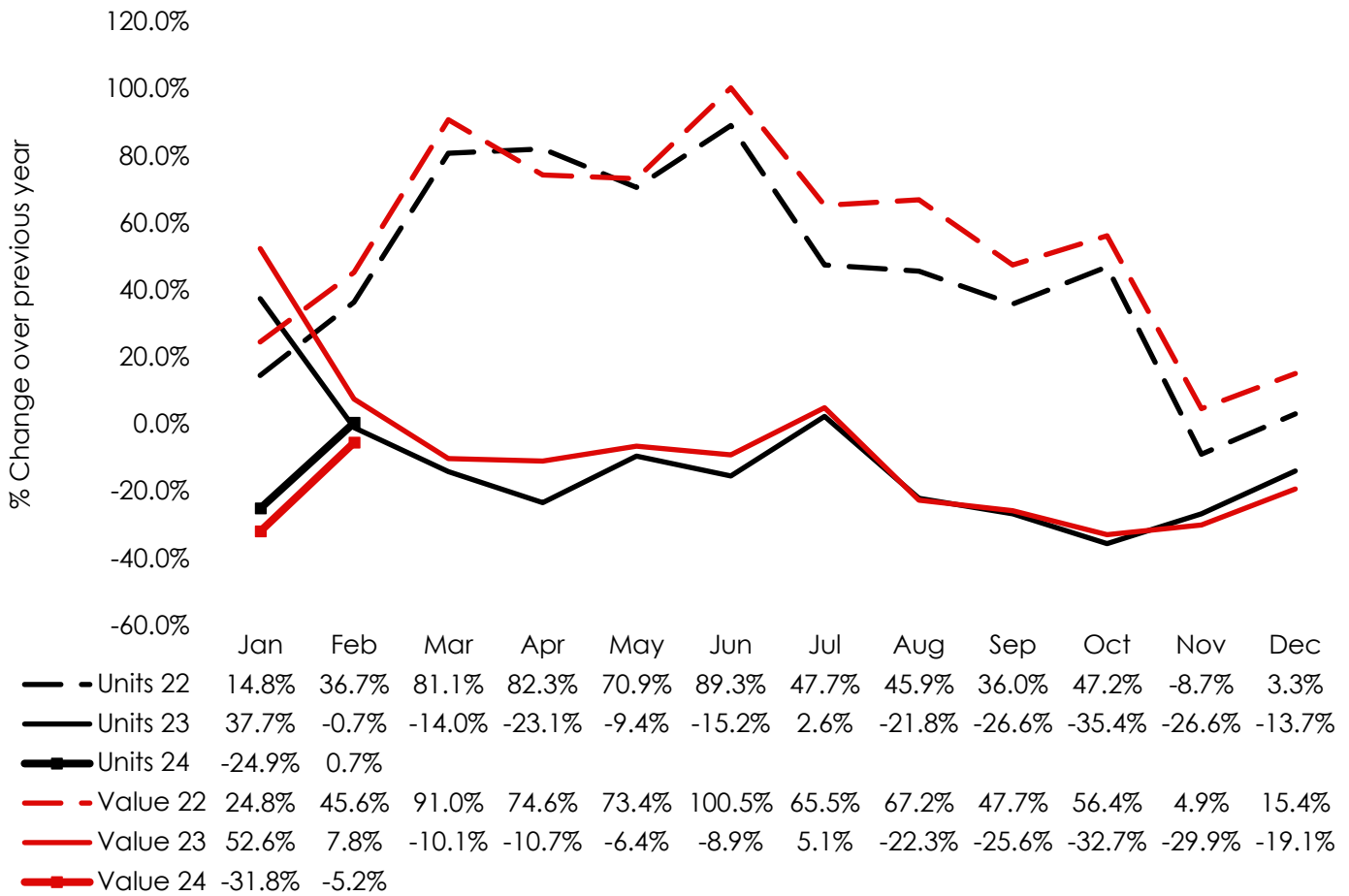
U.S. Woven Cotton Shirt Imports: (Monthly)



U.S. Woven Cotton Shirts (Monthly)

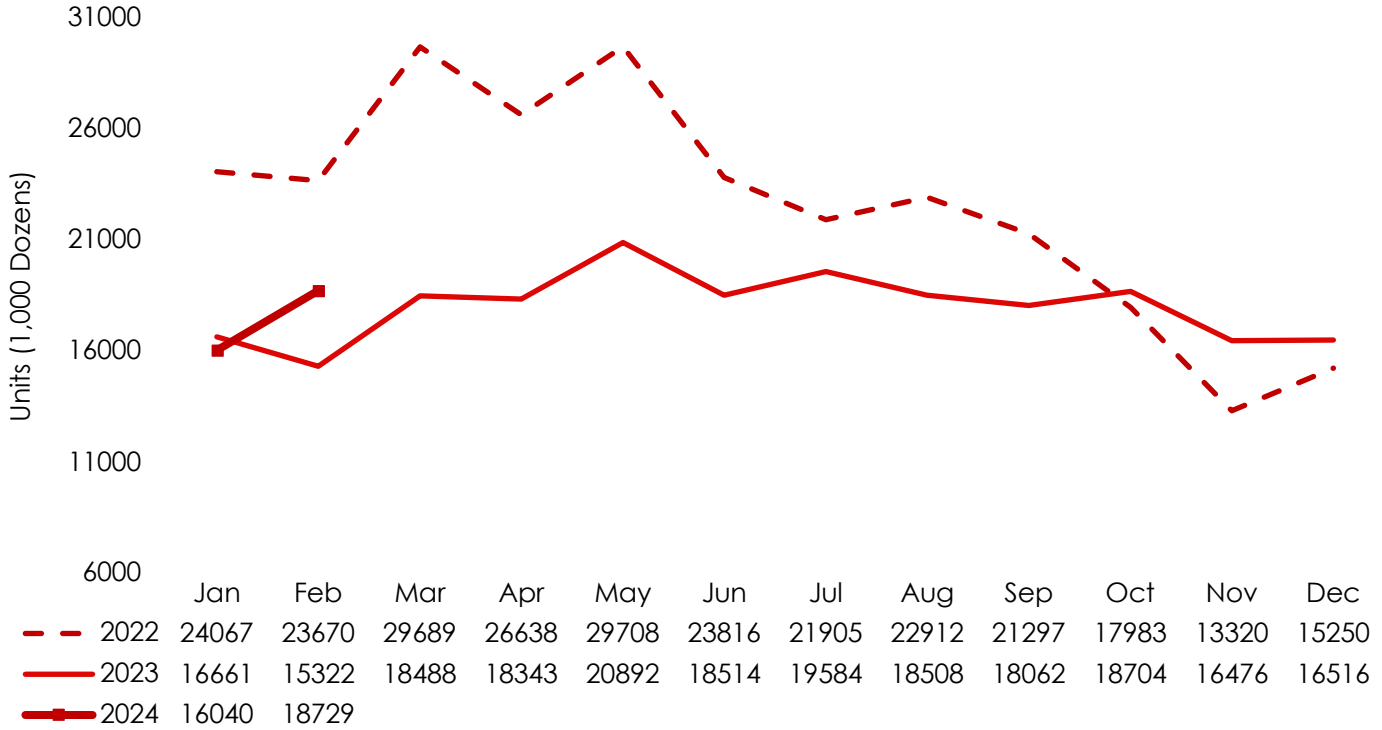


U.S. Cotton Woven Shirt Imports: Monthly

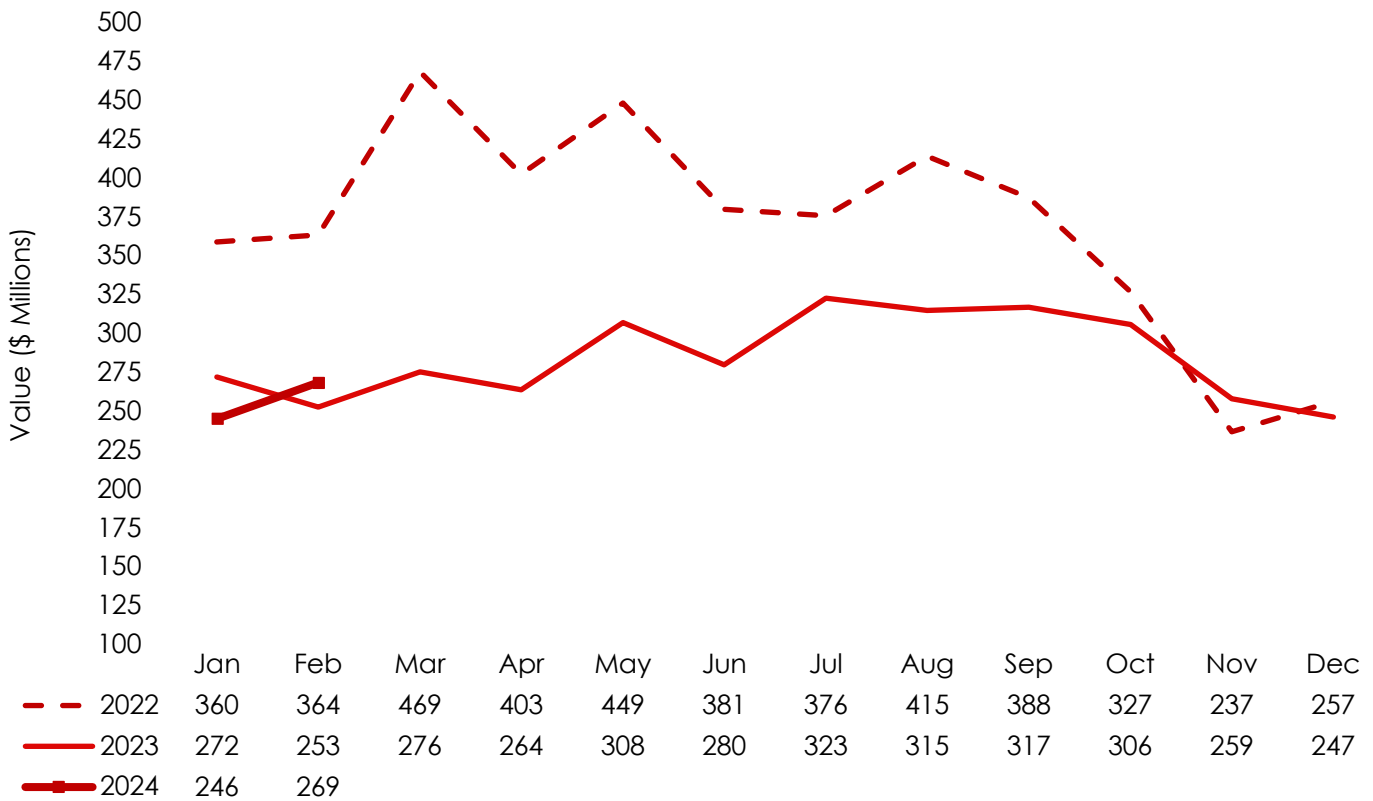


Cat 352/652 underwear

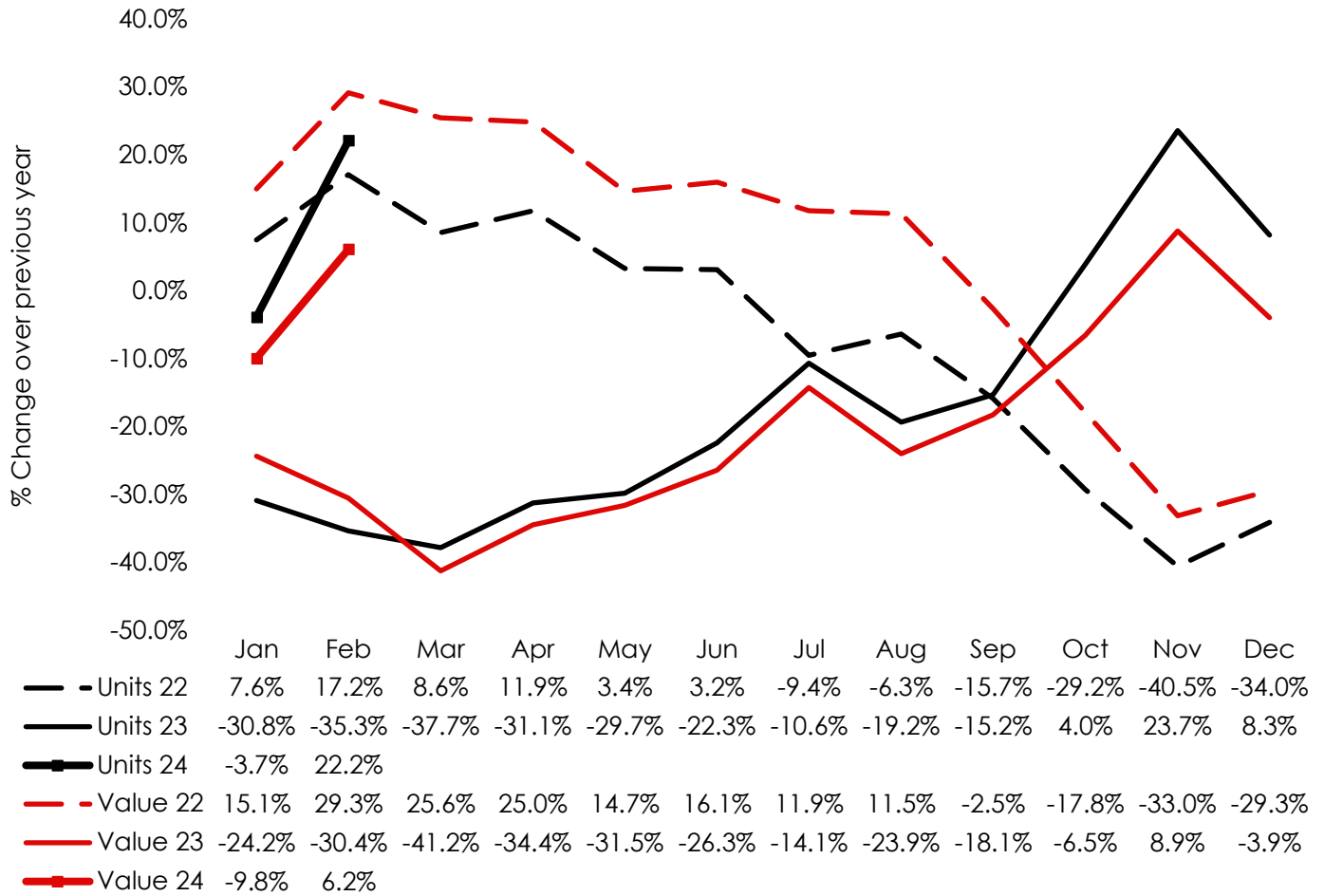
U.S. Underwear Imports (Monthly)



U.S. Underwear Imports: Monthly

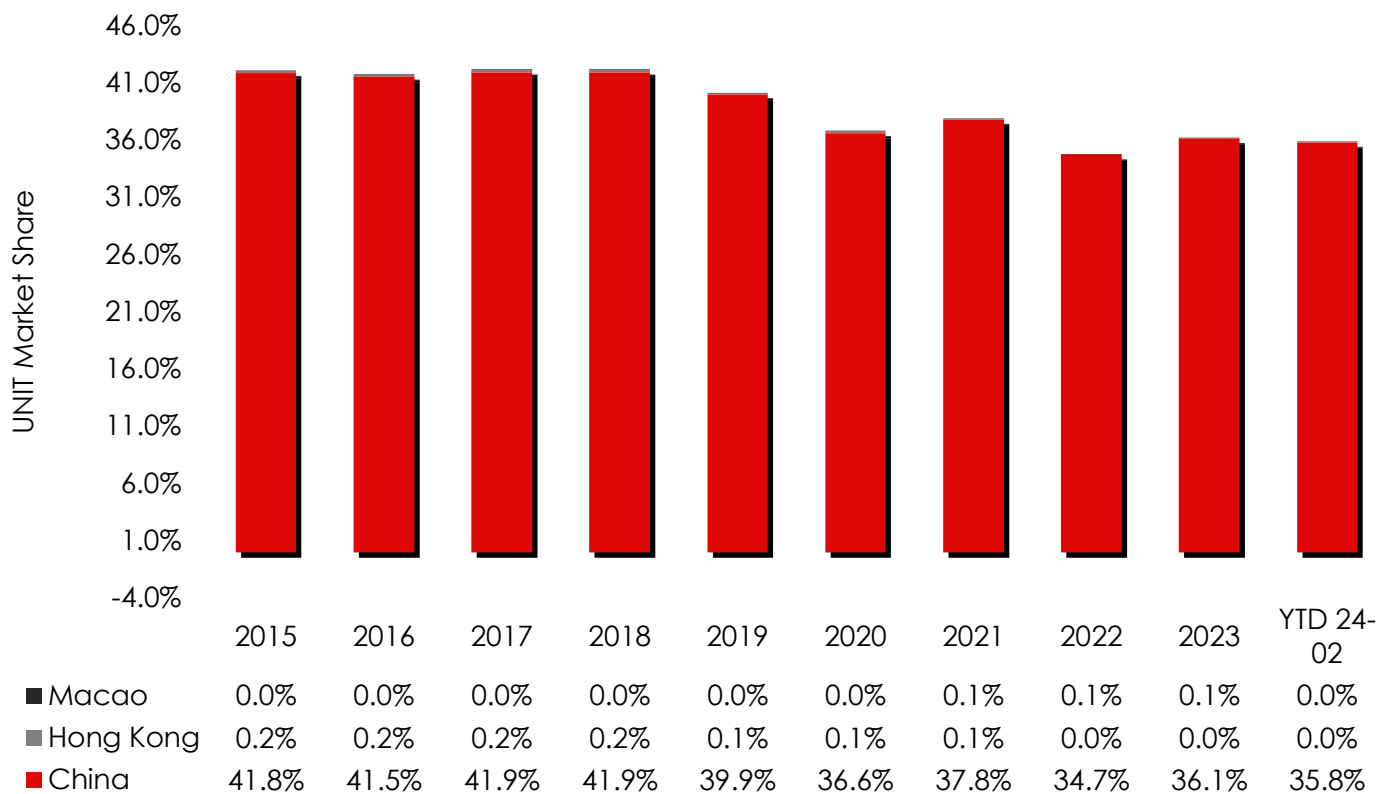


U.S. Cotton Underwear Imports: Monthly

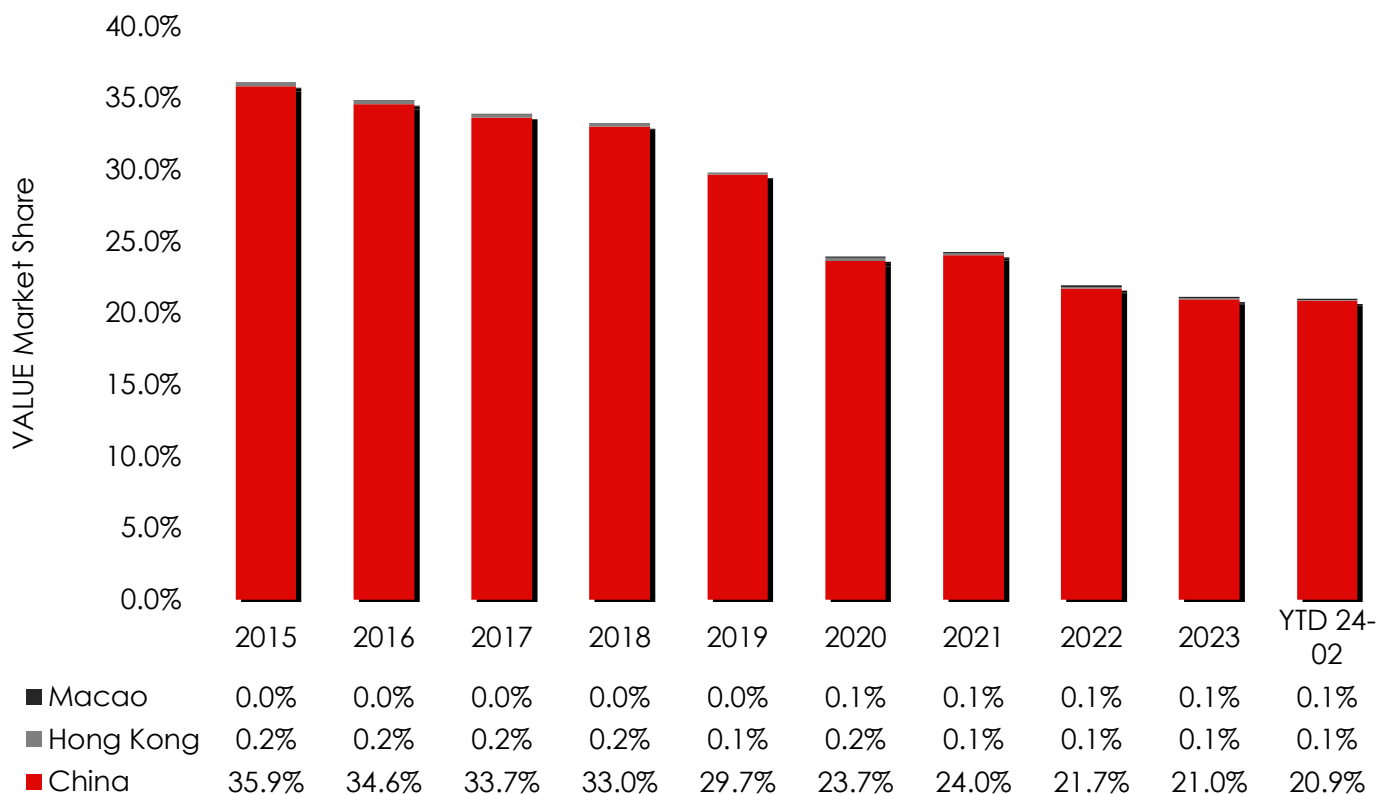


Greater China (China, Hong Kong & Macau)

U.S. Total Garment Imports: GREATER CHINA

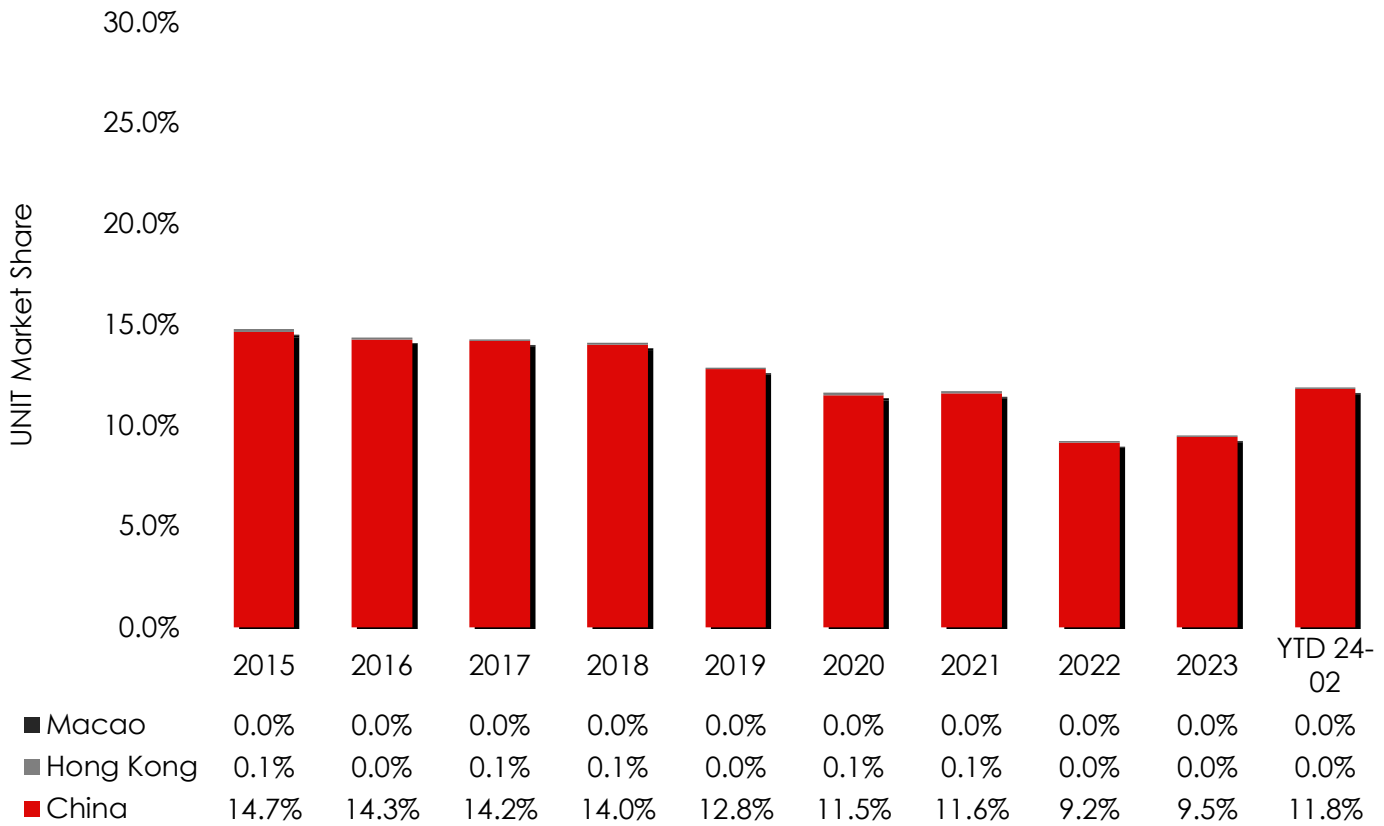


U.S. Garment Imports: GREATER CHINA

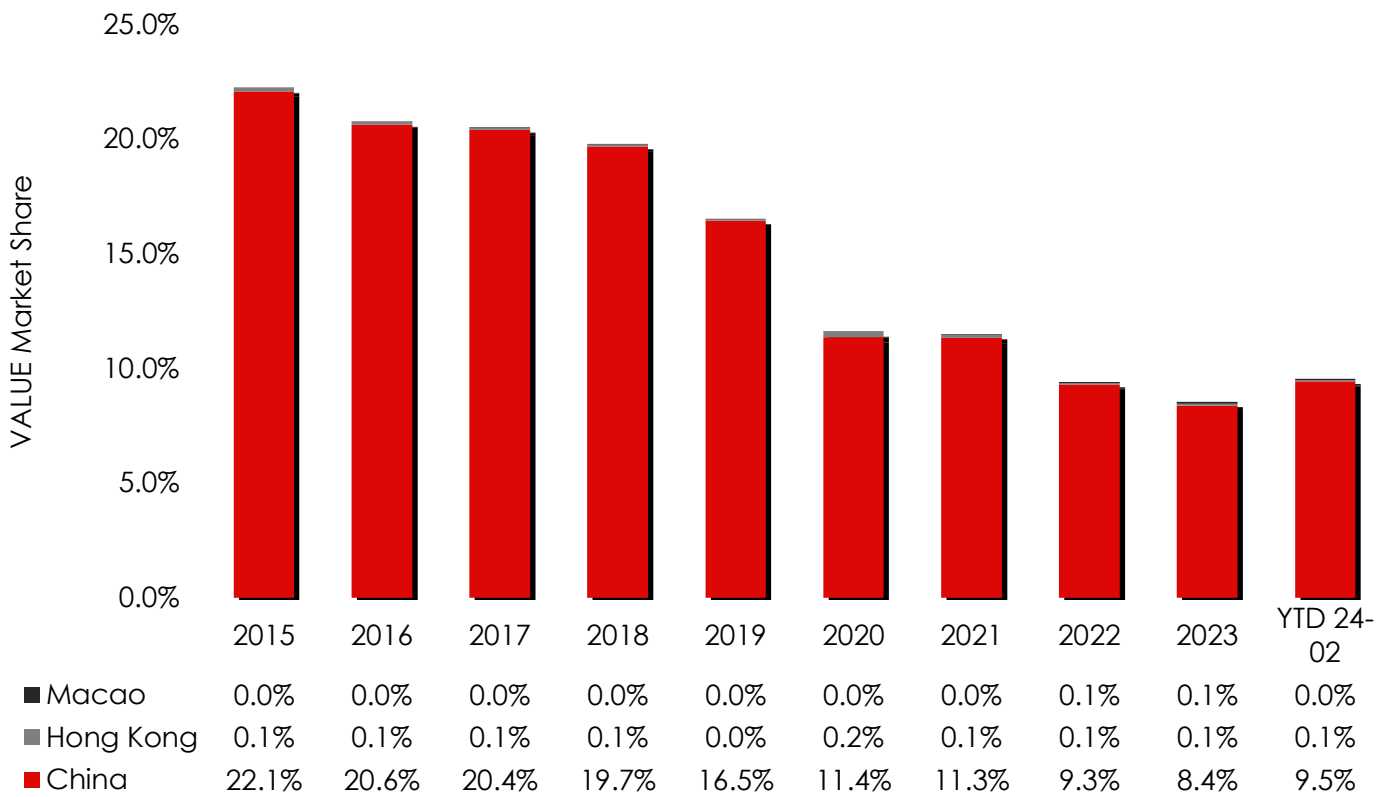


Cotton T-shirts

U.S. Cotton T-Shirt Imports: GREATER CHINA

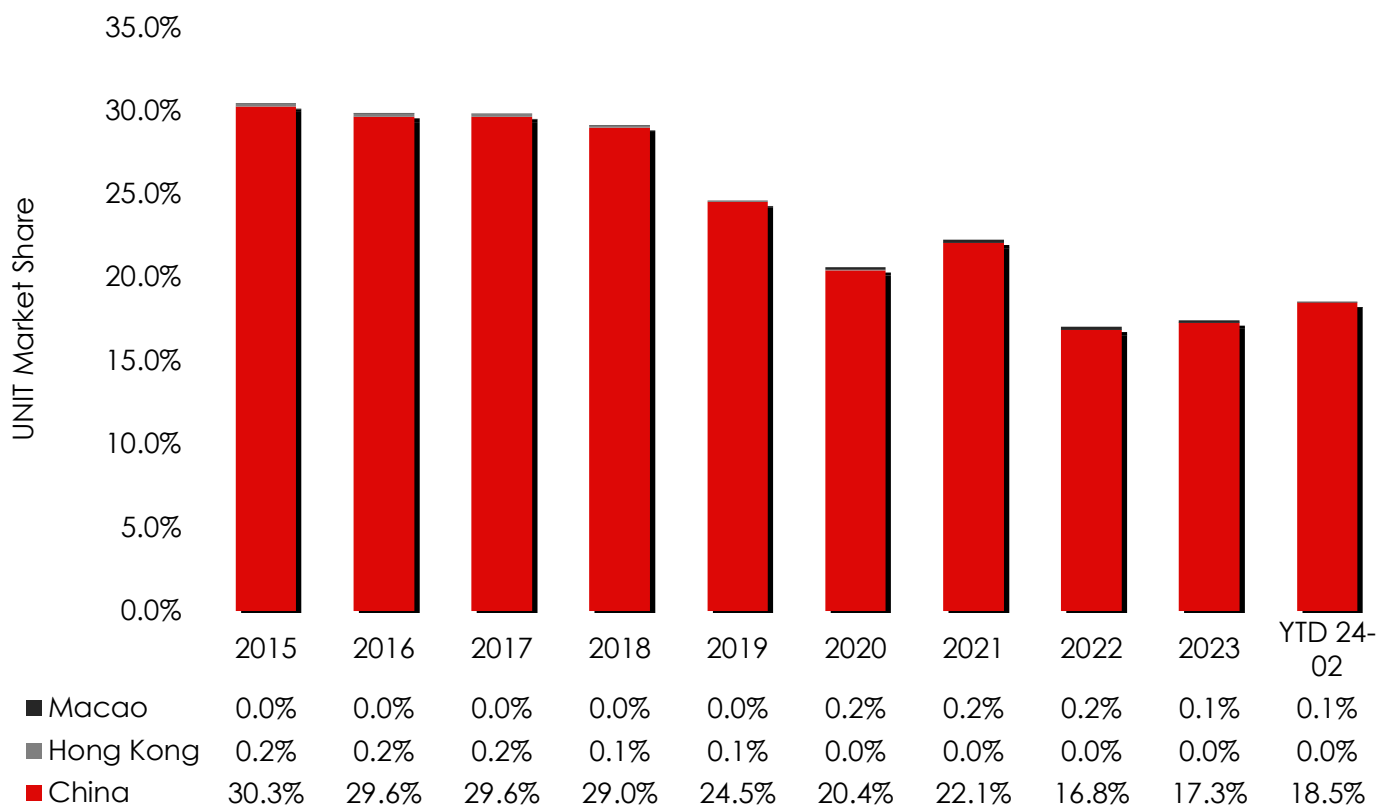


U.S. Cotton T-Shirt Imports: GREATER CHINA

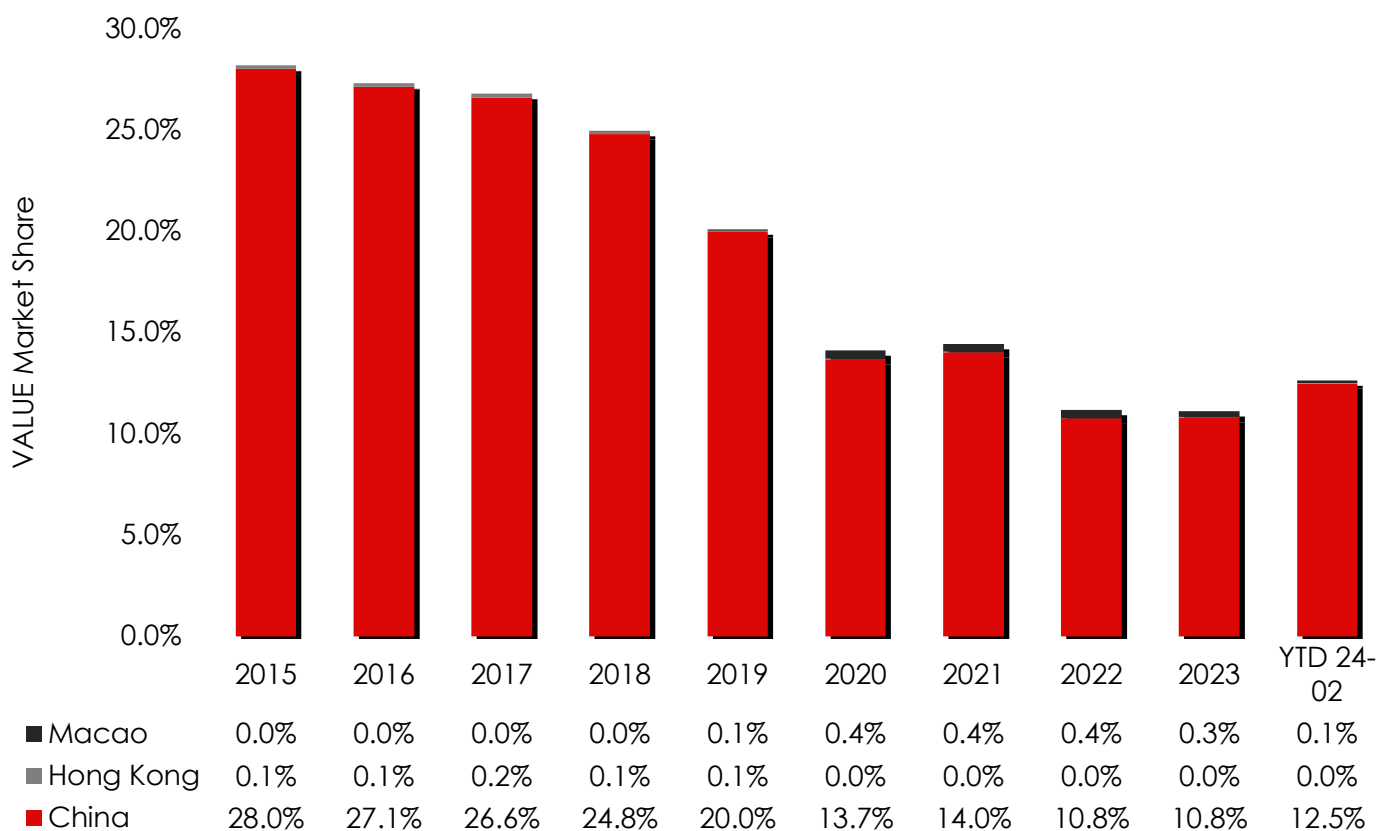


Cotton Trousers

U.S. Cotton Trouser Imports: GREATER CHINA

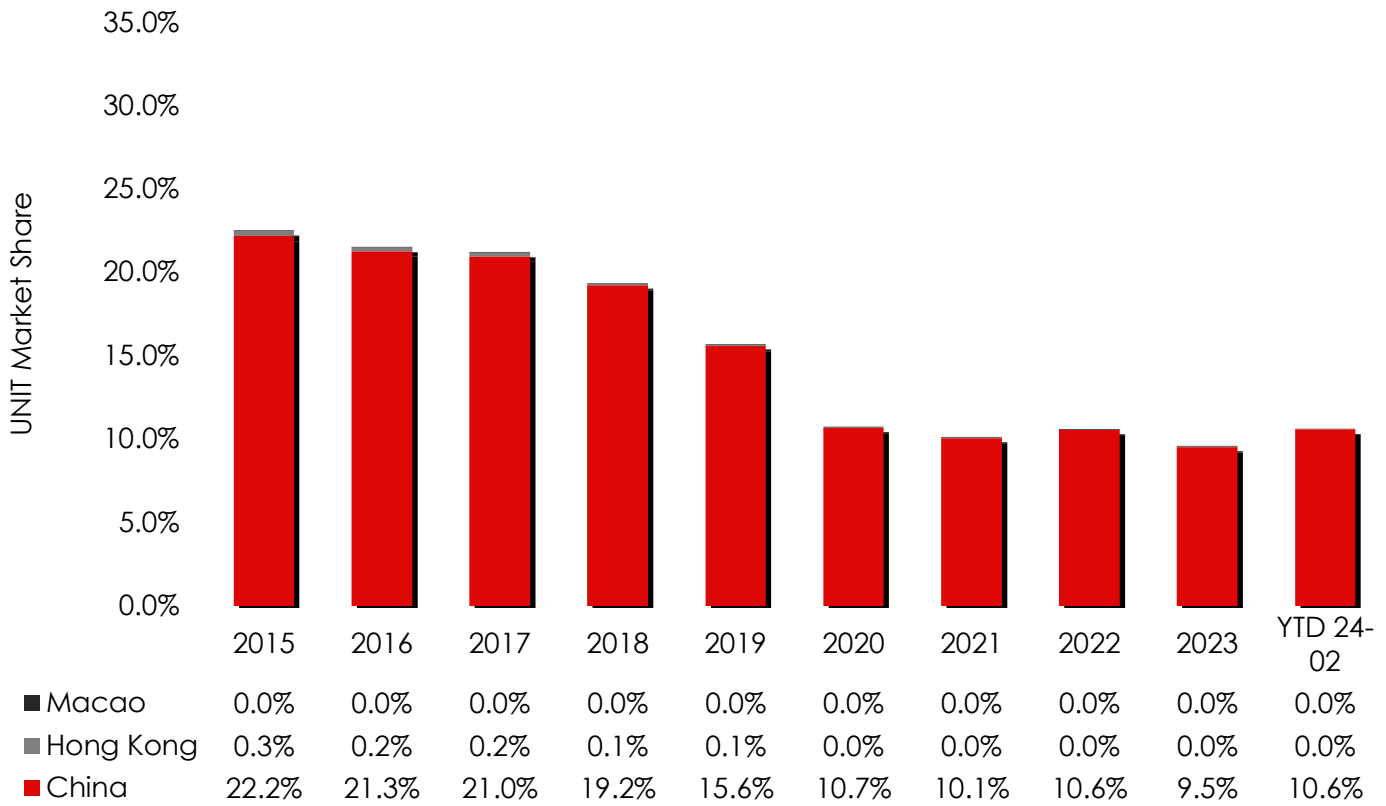


U.S. Cotton Trouser Imports: GREATER CHINA

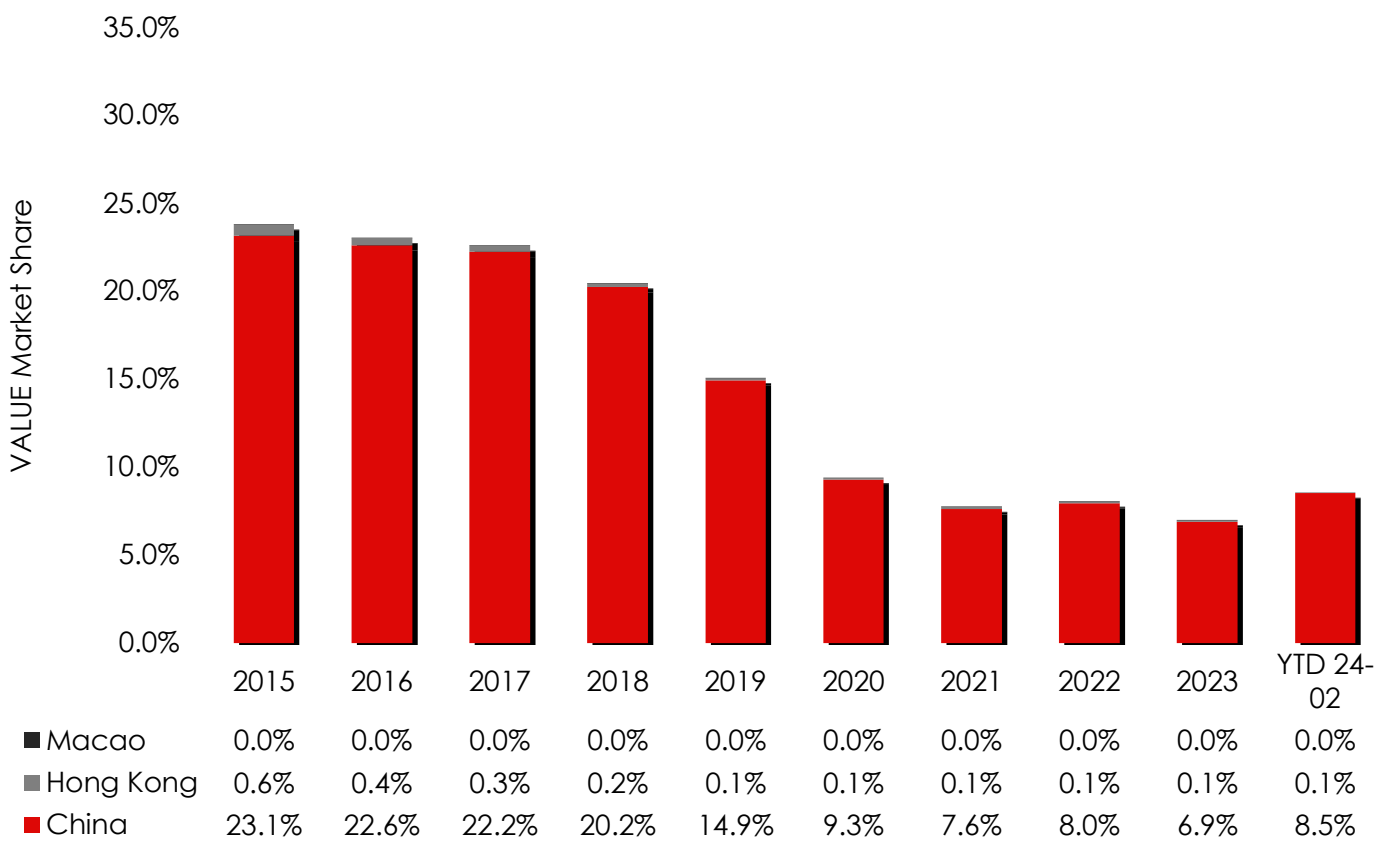


Cotton Woven Shirts

U.S. Cotton Woven Shirt Imports: GREATER CHINA

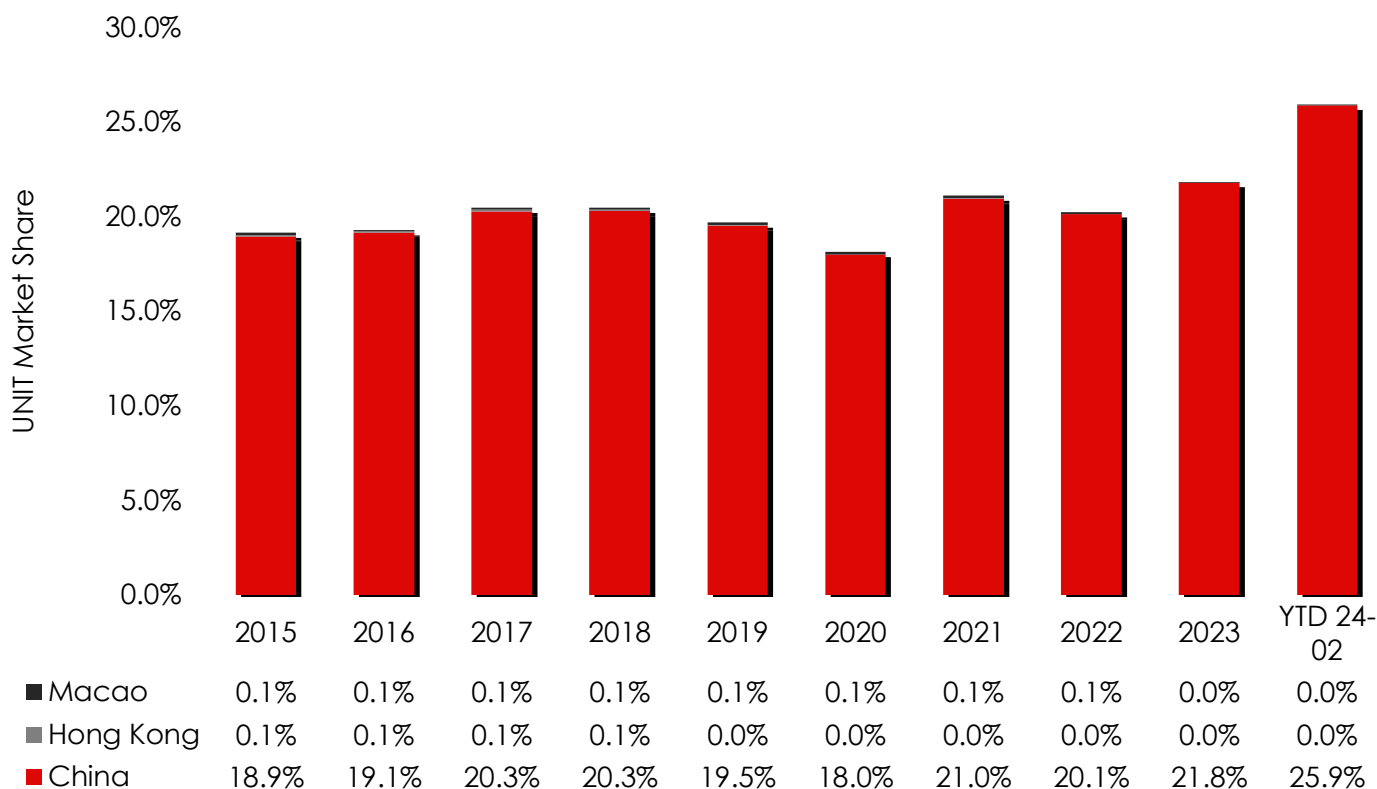


U.S. Cotton Woven Shirt Imports: GREATER CHINA

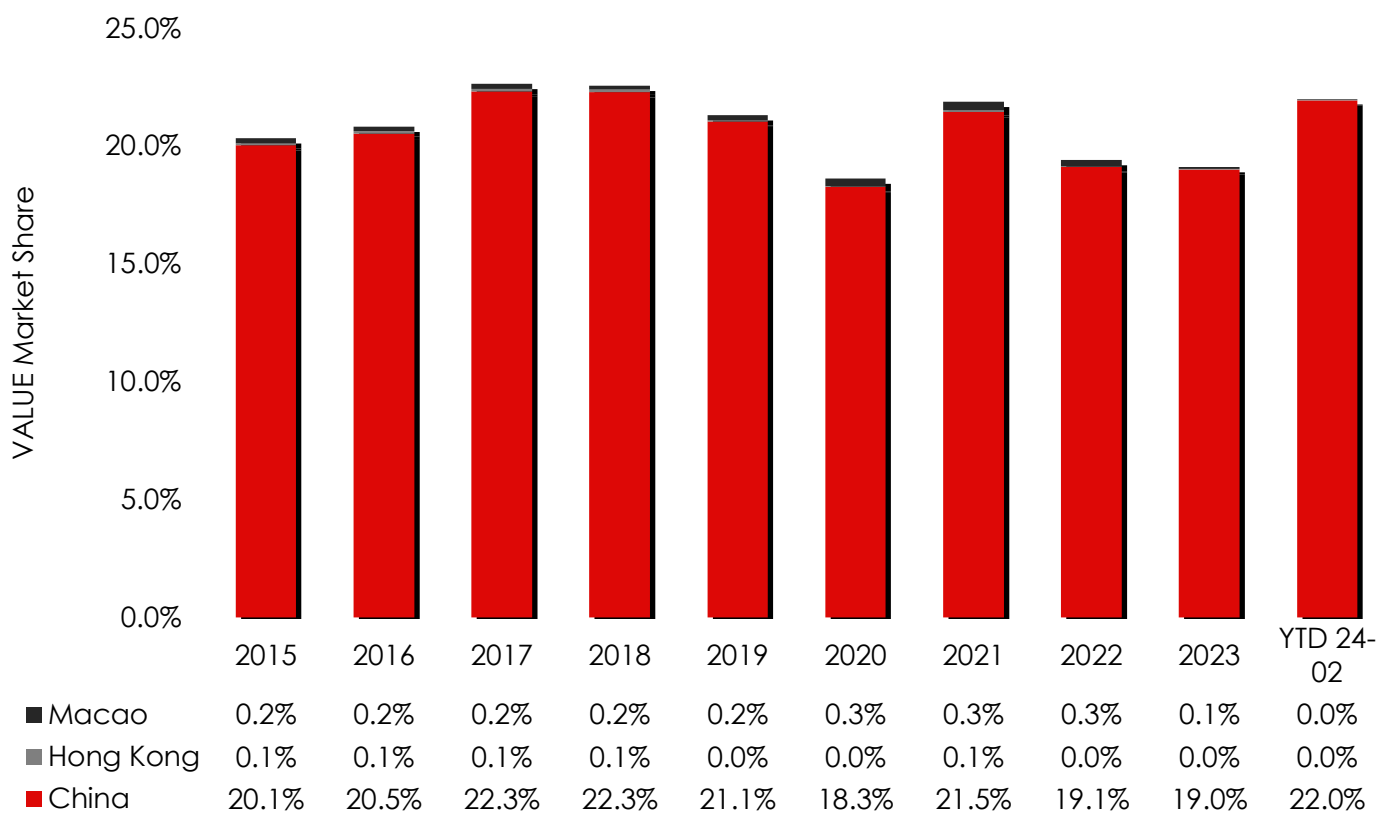


Underwear

U.S. Underwear Imports: GREATER CHINA



U.S. Underwear Imports: GREATER CHINA



CHINA

U.S. Garment Import Growth: China

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	10.3%	-25.2%	-3.9%	25.2%	-35.5%	14.9%	7.7%	-36.0%	-19.7%	47.1%	-29.6%	0.5%
Feb	4.3%	-30.1%	7.6%	28.6%	-35.5%	14.9%	2.6%	-40.5%	-9.1%	46.6%	-29.6%	0.5%
Mar	0.3%	-32.5%	34.8%	25.6%	-38.5%		-1.1%	-43.0%	12.8%	44.3%	-34.9%	
Apr	1.4%	-35.8%	39.3%	26.1%	-34.6%		-0.4%	-46.3%	20.0%	43.1%	-32.4%	
May	2.3%	-39.7%	45.8%	24.9%	-31.3%		-0.1%	-49.1%	26.3%	42.0%	-30.4%	
Jun	2.5%	-38.3%	45.2%	22.3%	-29.8%		0.3%	-49.0%	26.8%	40.1%	-29.1%	
Jul	4.3%	-37.6%	40.0%	22.4%	-28.6%		1.9%	-49.2%	24.7%	40.0%	-28.7%	
Aug	4.4%	-35.0%	25.0%	19.3%	-27.2%		1.6%	-47.8%	30.2%	37.2%	-29.4%	
Sep	1.6%	-31.8%	33.2%	11.5%	-24.0%		-1.5%	-45.4%	25.2%	28.9%	-28.1%	
Oct	-2.6%	-27.7%	30.4%	4.9%	-21.4%		-6.0%	-42.2%	25.1%	20.8%	-26.7%	
Nov	-3.7%	-25.0%	30.7%	-0.3%	-19.9%		-7.6%	-40.2%	27.3%	14.5%	-25.8%	
Dec	-5.1%	-23.6%	31.4%	-3.1%	-18.6%		-9.1%	-39.1%	29.4%	10.8%	-24.9%	

China YTD 24-02

Units (1,000 Dozens)

	2023	2024	%+/-
Total	1,255	1,442	14.9%
338/339	4,094	6,558	60.2%
347/348	4,092	4,615	12.8%
340	413	168	-59.3%
352/652	7,321	9,005	23.0%

China YTD 24-02

Value (\$ Millions)

	2023	2024	%+/-
Total	2,529	2,542	0.5%
338/339	153	183	19.3%
347/348	191	209	9.4%
340	30	24	-19.0%
352/652	105	113	7.9%

China YTD 24-02

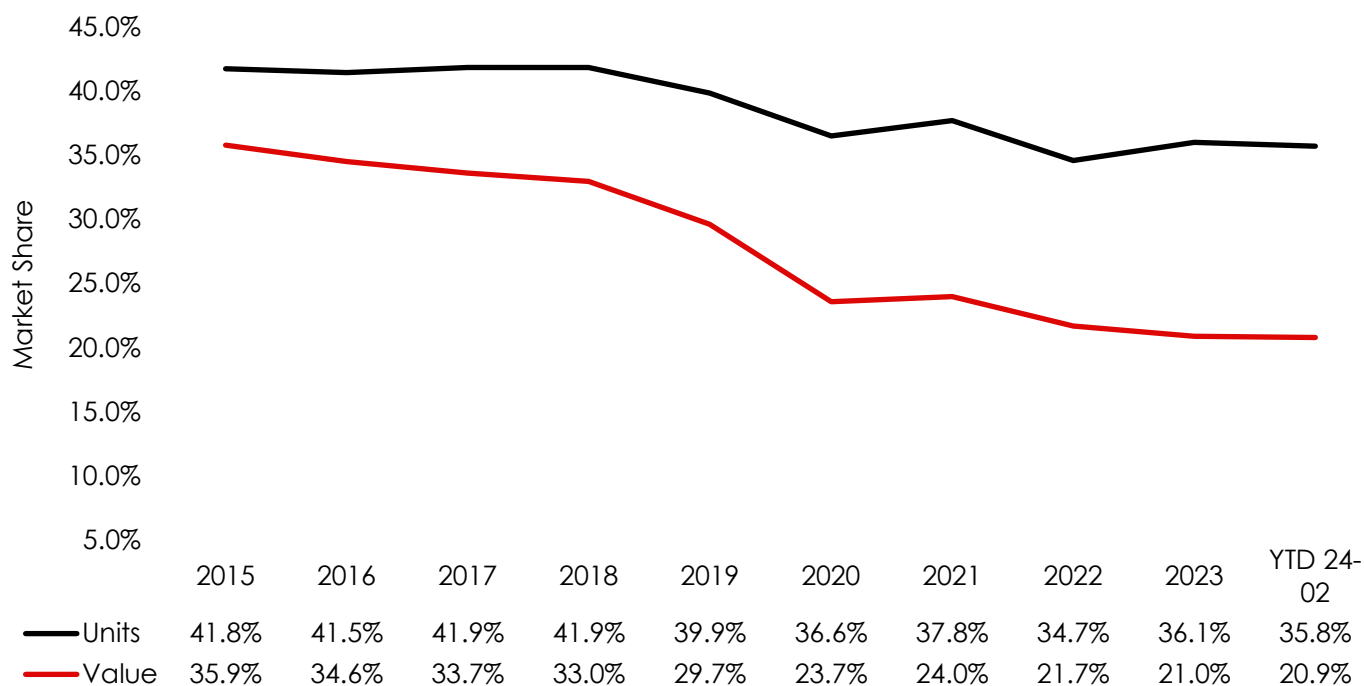
FOB

	2023	2024	%+/-
Total	\$2.01	\$1.76	-12.5%
338/339	\$3.11	\$2.32	-25.5%
347/348	\$3.89	\$3.77	-3.0%
340	\$5.97	\$11.88	99.1%
352/652	\$1.19	\$1.05	-12.2%

MARKET SHARE

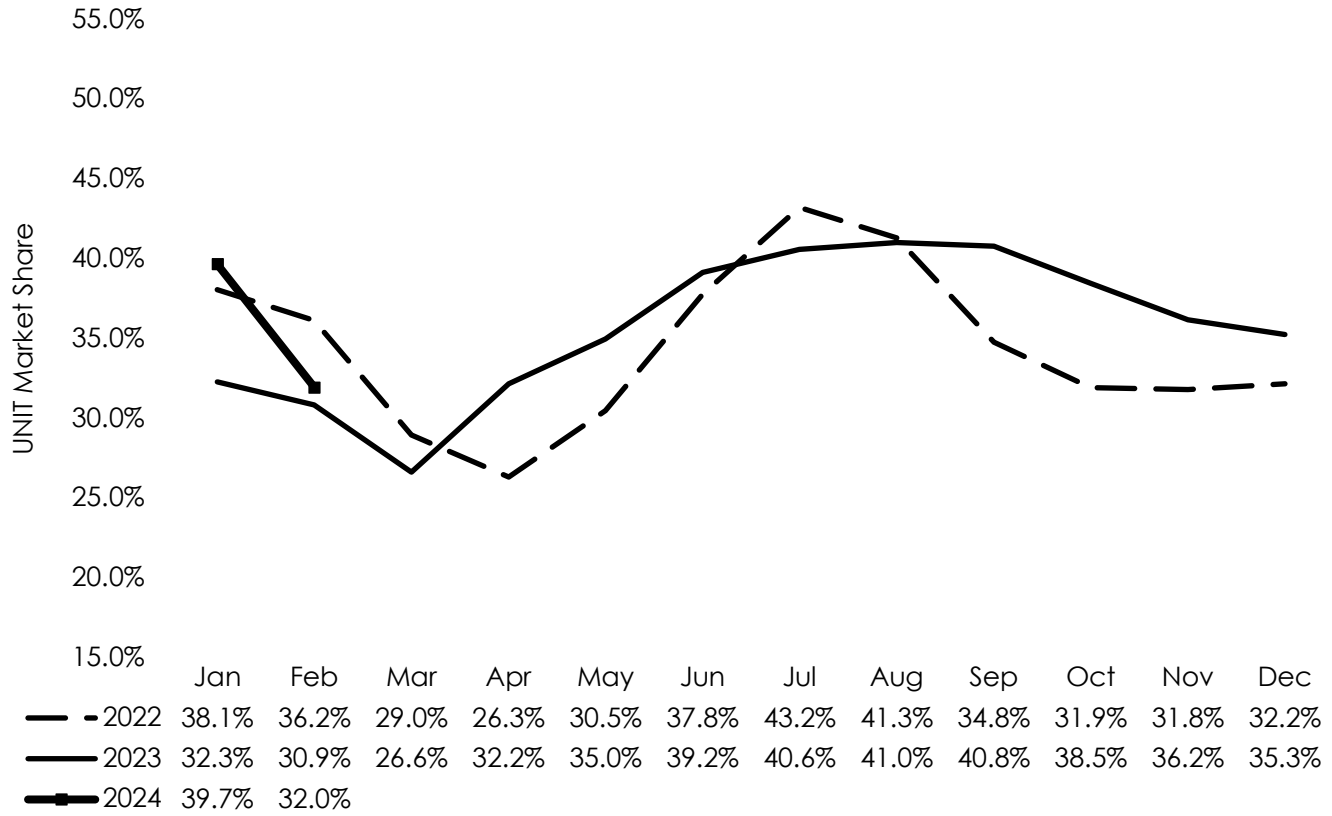
Total Garments YTD

U.S. Garment Imports: CHINA

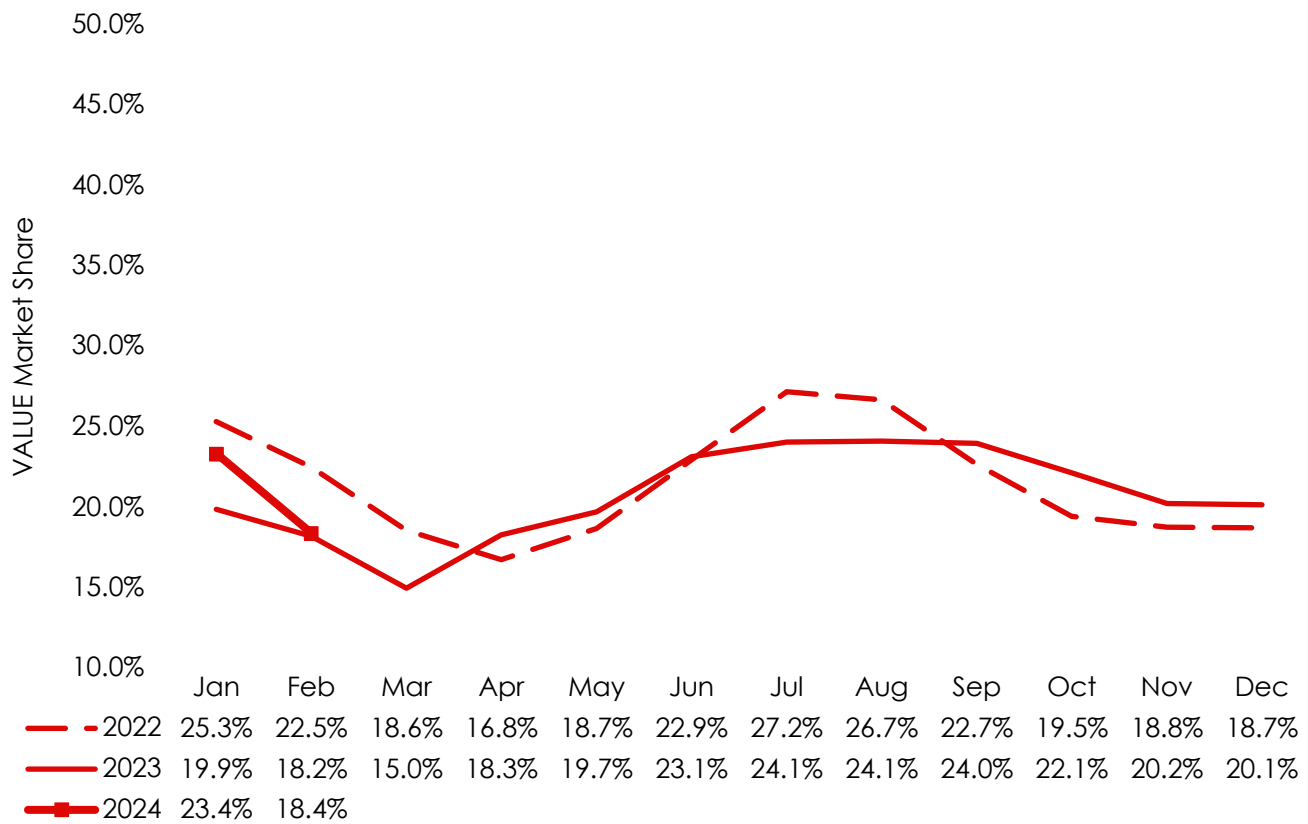


Total Garments Month to Month

U.S. Garment Import (Monthly): CHINA

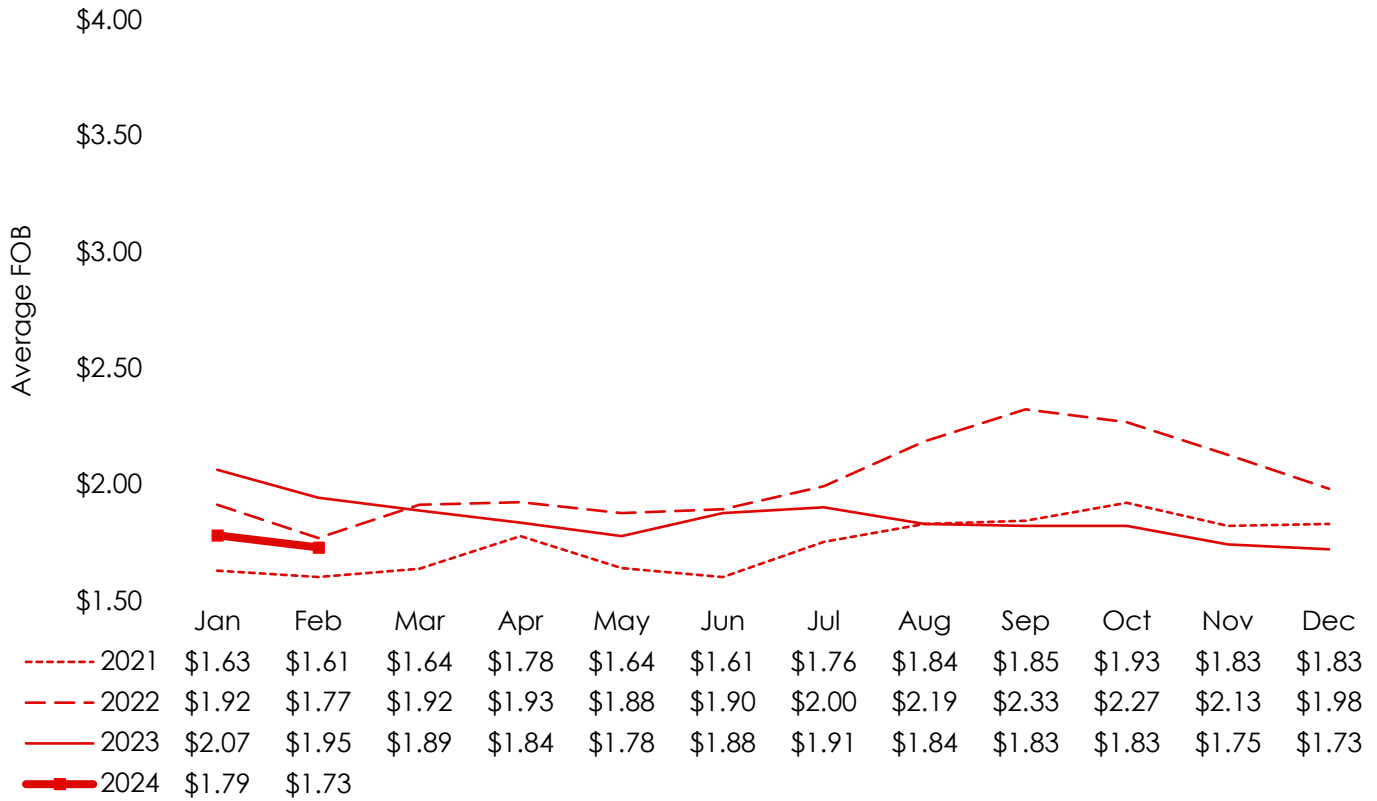


U.S. Garment Imports (Monthly): CHINA

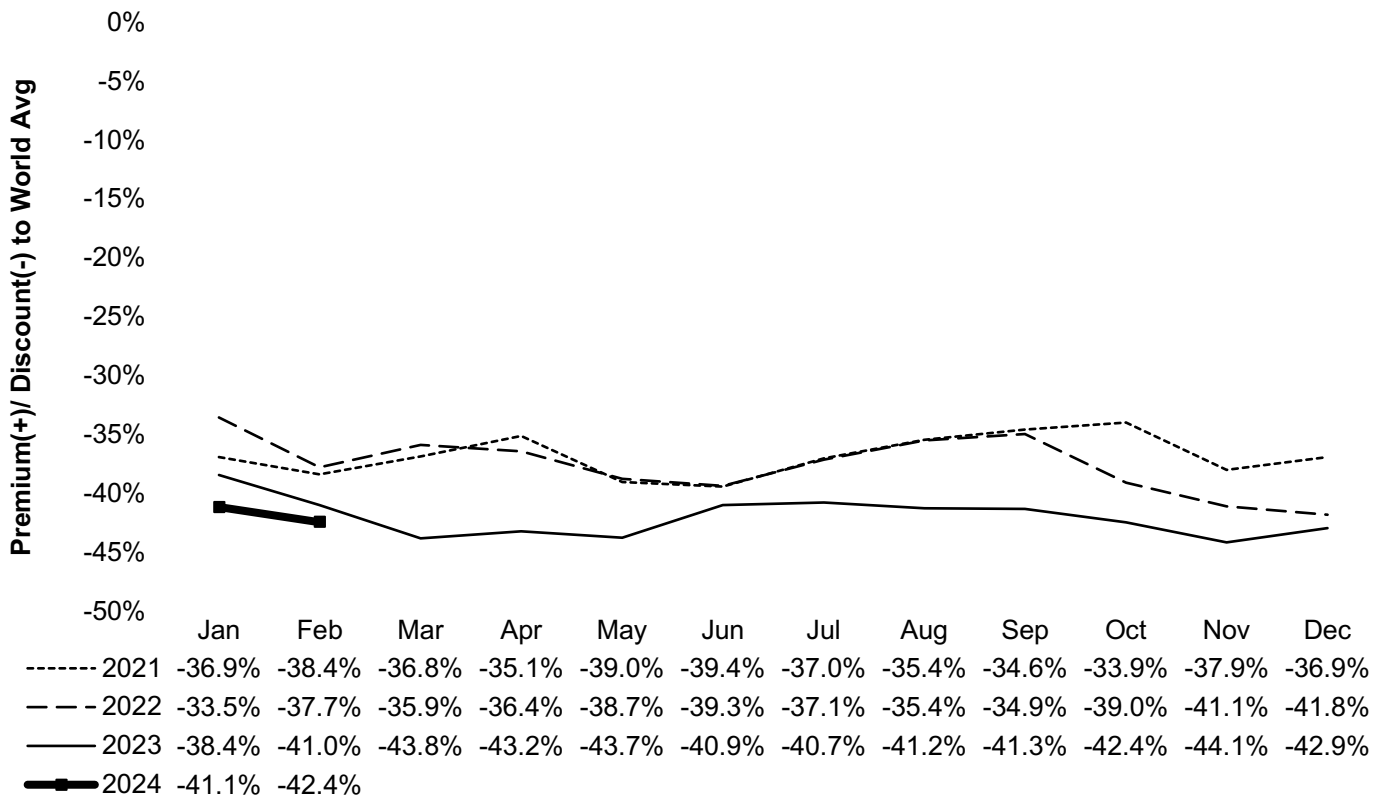


FOB PRICES

U.S. Garment Imports: FOB Prices: CHINA

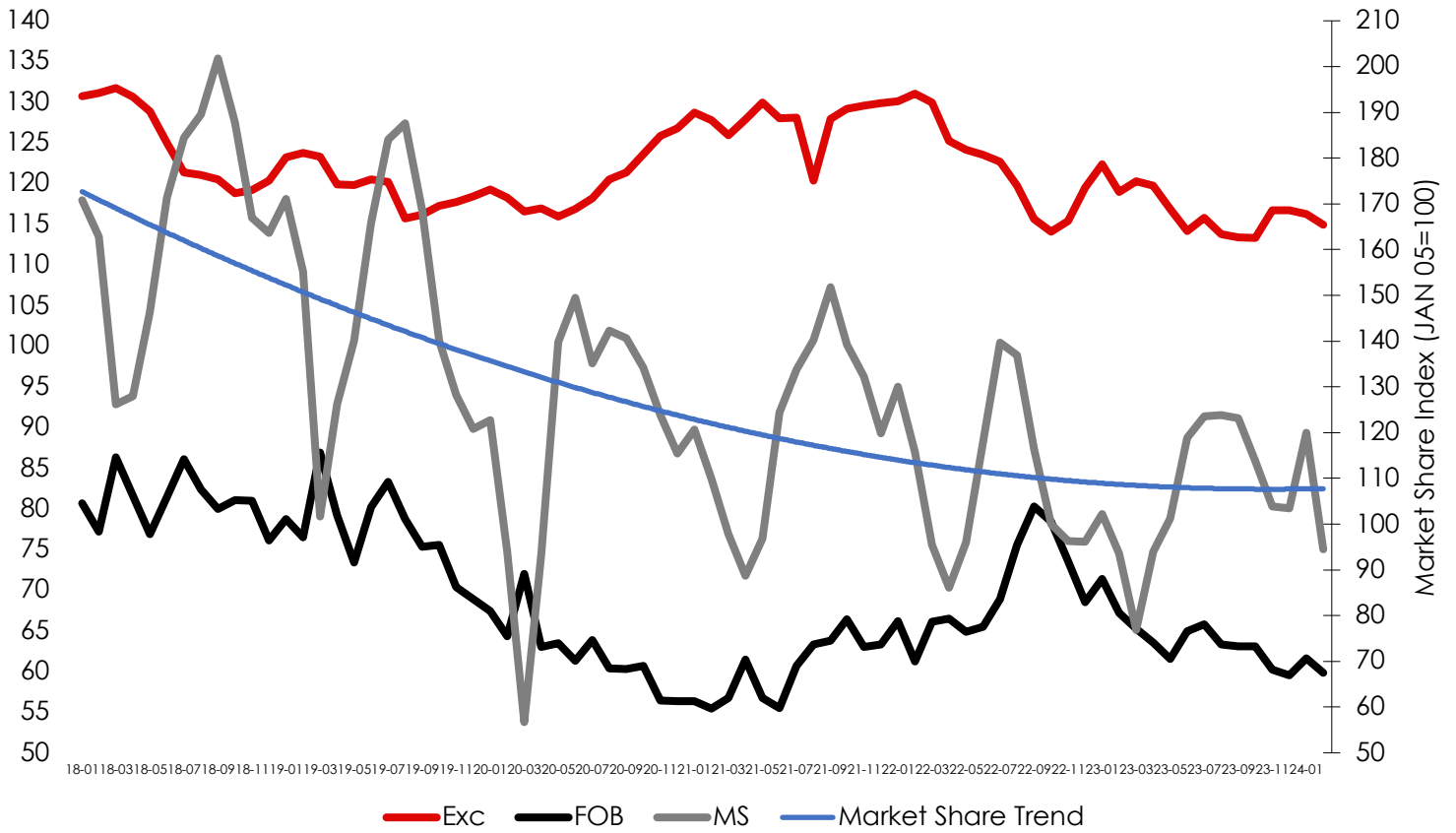


U.S Garment Imports: China vs World

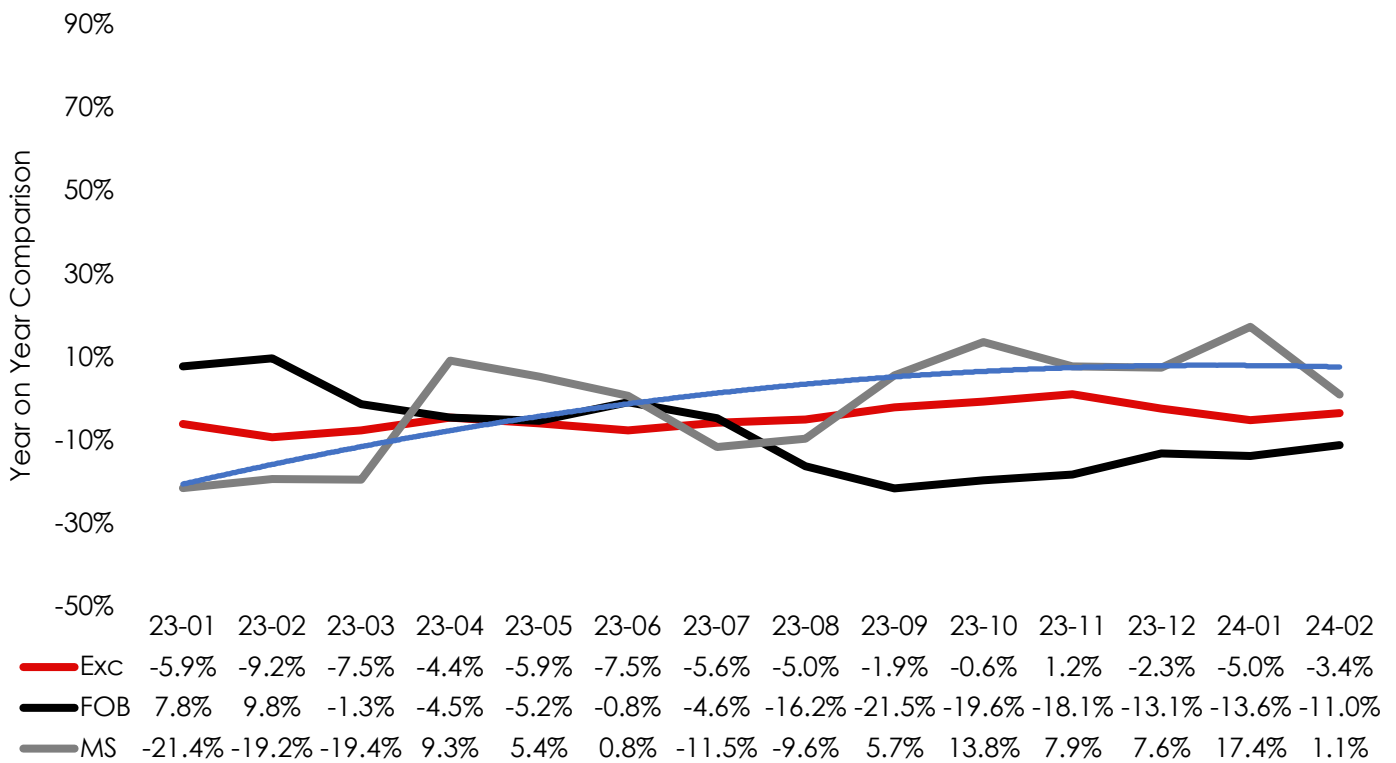


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: CHINA



U.S. Garment Imports: CHINA



YTD Market Share

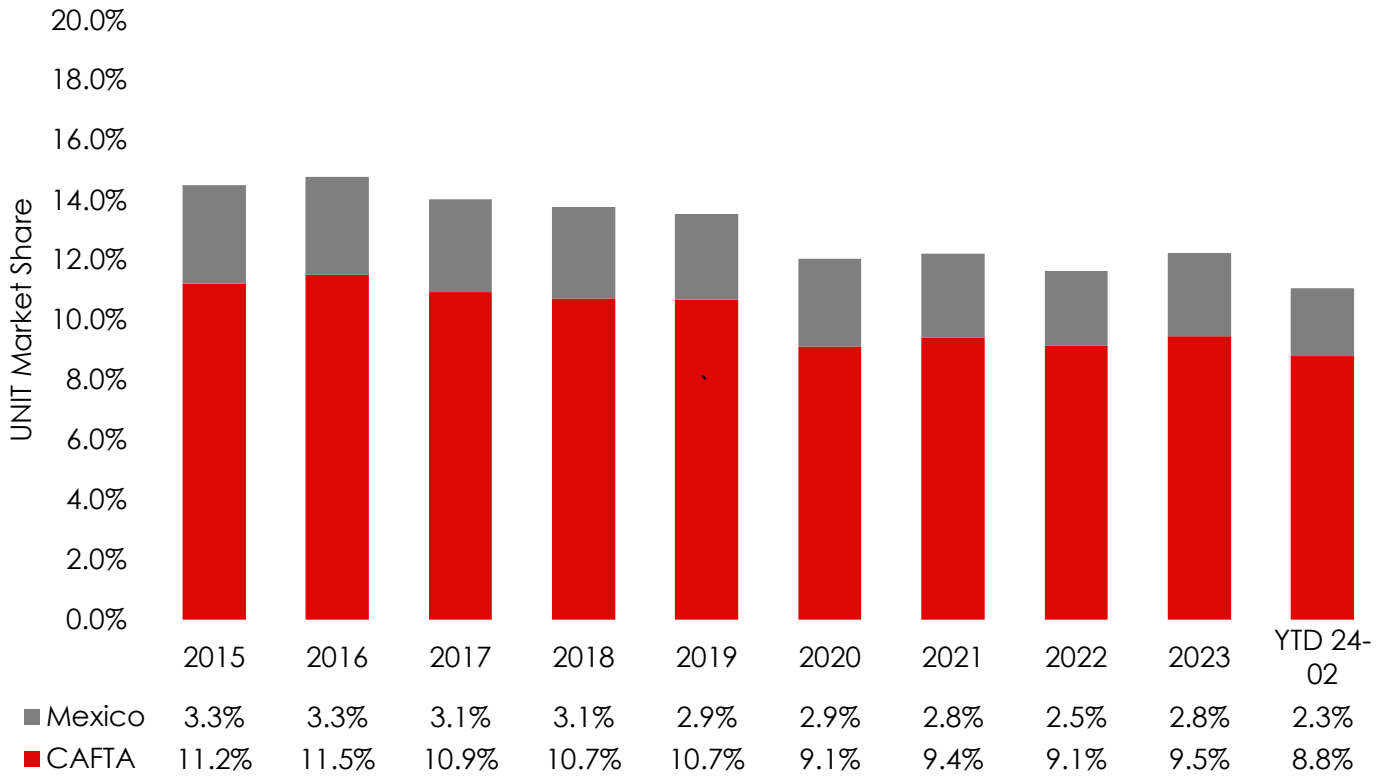
YTD Unit Market Share: China							YTD Value Market Share: China						
Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	42.4%	35.8%	37.2%	38.1%	34.7%	38.1%	Jan	33.3%	23.9%	23.5%	25.3%	21.7%	25.3%
Feb	41.4%	32.6%	36.0%	37.1%	31.6%	35.8%	Feb	32.0%	21.3%	22.5%	23.9%	19.1%	20.9%
Mar	36.5%	28.0%	33.8%	34.1%	30.0%		Mar	28.3%	18.3%	21.2%	21.9%	17.8%	
Apr	35.6%	28.0%	32.1%	32.2%	30.6%		Apr	27.4%	18.3%	20.2%	20.6%	17.9%	
May	36.0%	29.6%	31.9%	31.9%	31.5%		May	27.4%	19.3%	19.9%	20.2%	18.3%	
Jun	37.0%	31.7%	33.3%	32.8%	32.8%		Jun	28.2%	20.7%	20.7%	20.7%	19.1%	
Jul	38.6%	33.0%	34.5%	34.4%	34.2%		Jul	29.6%	21.7%	21.6%	21.7%	19.9%	
Aug	40.1%	34.7%	35.7%	35.3%	35.2%		Aug	30.6%	22.7%	22.5%	22.5%	20.5%	
Sep	40.7%	35.8%	37.0%	35.4%	35.9%		Sep	30.9%	23.4%	23.5%	22.7%	21.0%	
Oct	40.5%	36.7%	37.5%	35.0%	36.1%		Oct	30.5%	24.0%	23.9%	22.2%	21.1%	
Nov	40.3%	36.7%	37.8%	34.8%	36.1%		Nov	30.1%	23.7%	24.1%	22.0%	21.0%	
Dec	40.0%	36.6%	37.8%	34.7%	36.1%		Dec	29.8%	23.7%	24.0%	21.7%	21.0%	

China Market Share

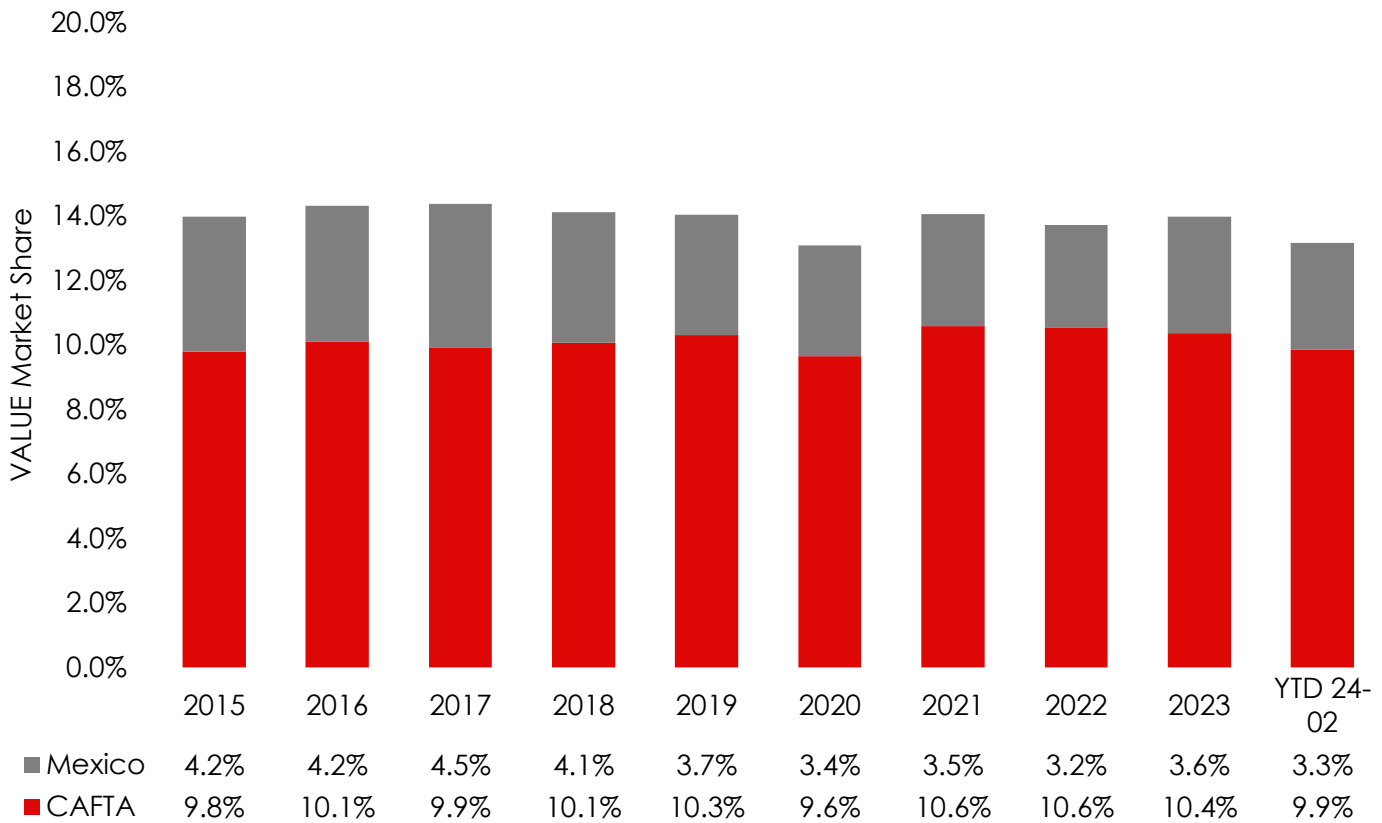
Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	31.6%	35.8%	19.1%	20.9%
338/339	Cotton T-Shirts	7.9%	11.8%	7.7%	9.5%
347/348	Cotton Pants	16.1%	18.5%	10.1%	12.5%
340	Cotton Shirts	11.0%	10.6%	8.3%	8.5%
352/652	Underwear	22.9%	25.9%	19.9%	22.0%

Mexico and DR-CAFTA

U.S. Total Garment Imports: CAFTA & Mexico

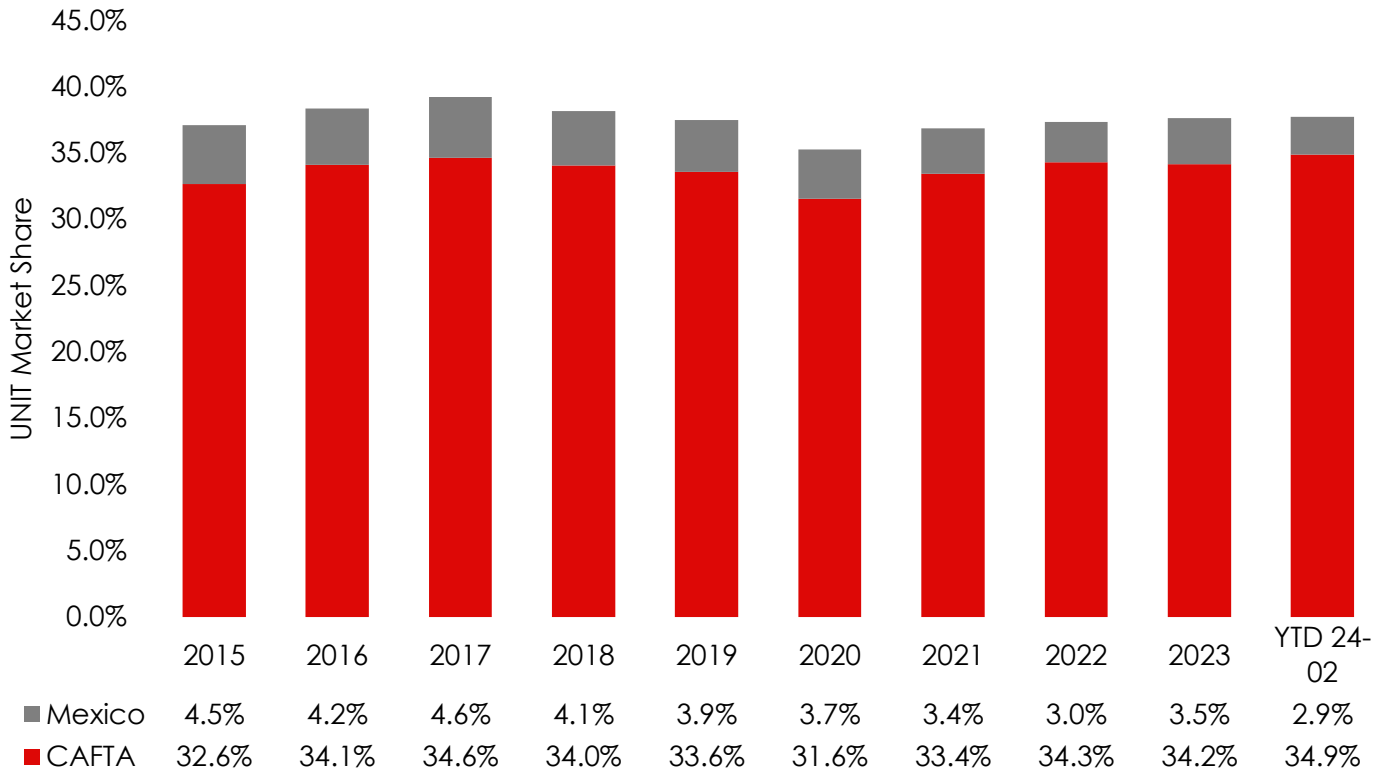


U.S. Garment Imports: CAFTA & Mexico

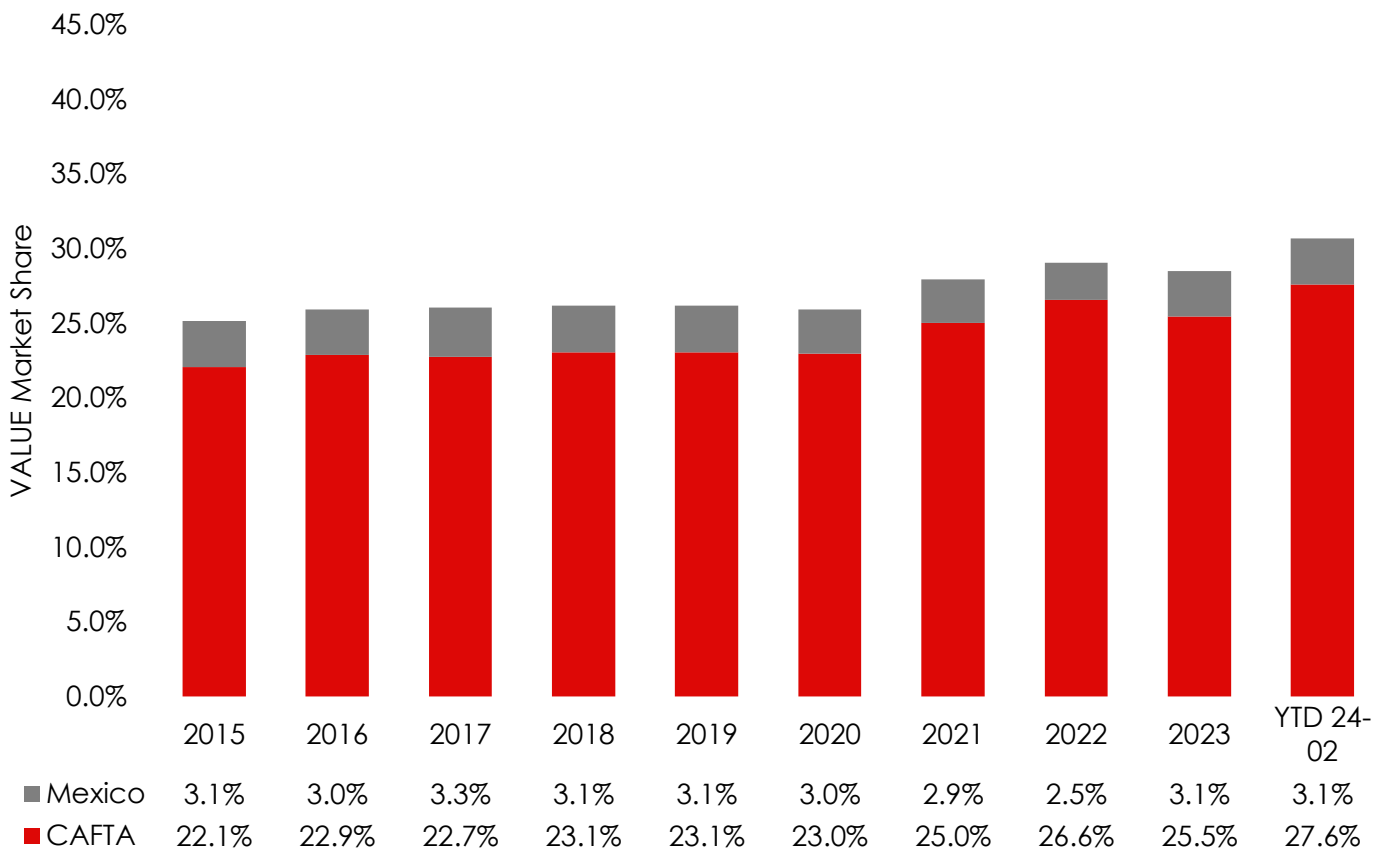


Cotton T-shirts

U.S. Cotton T-Shirt Imports: CAFTA & Mexico

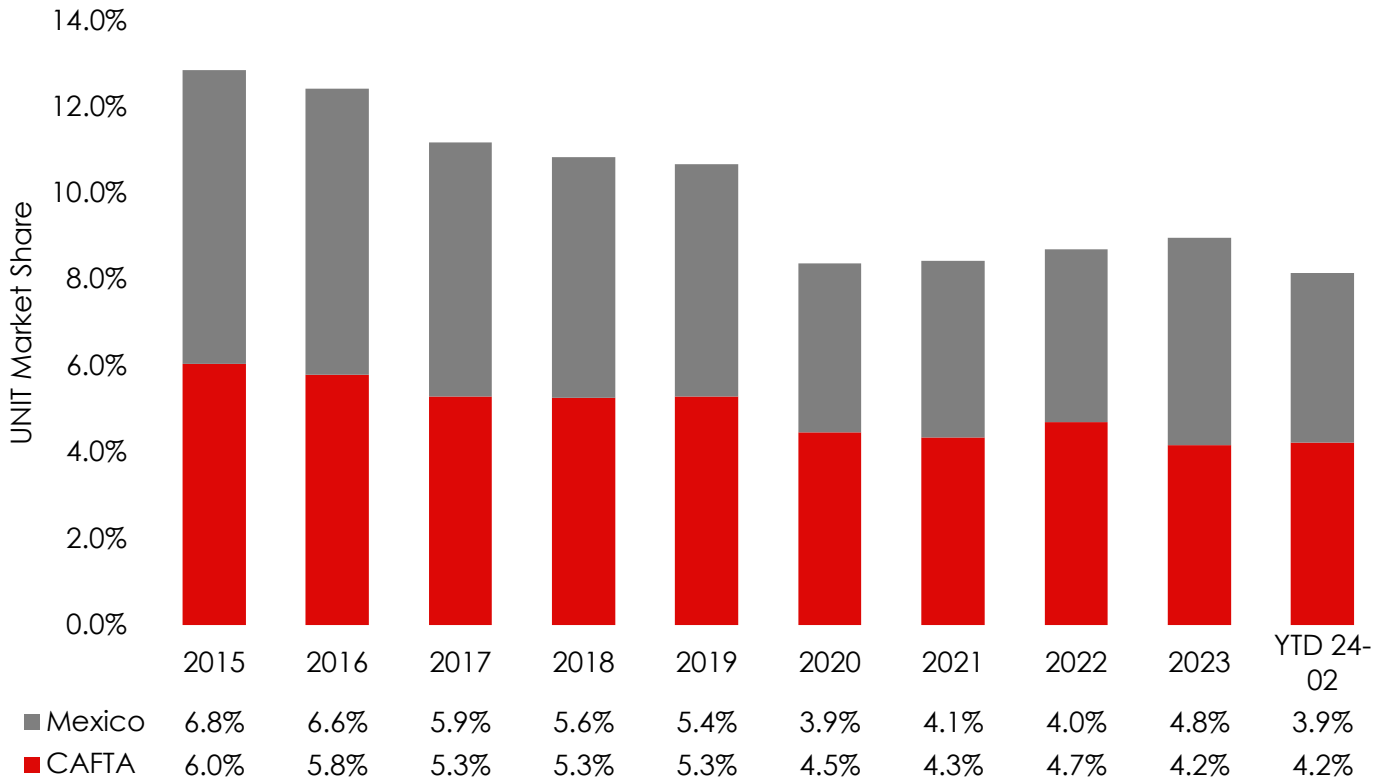


U.S. Cotton T-Shirt Imports: CAFTA & Mexico

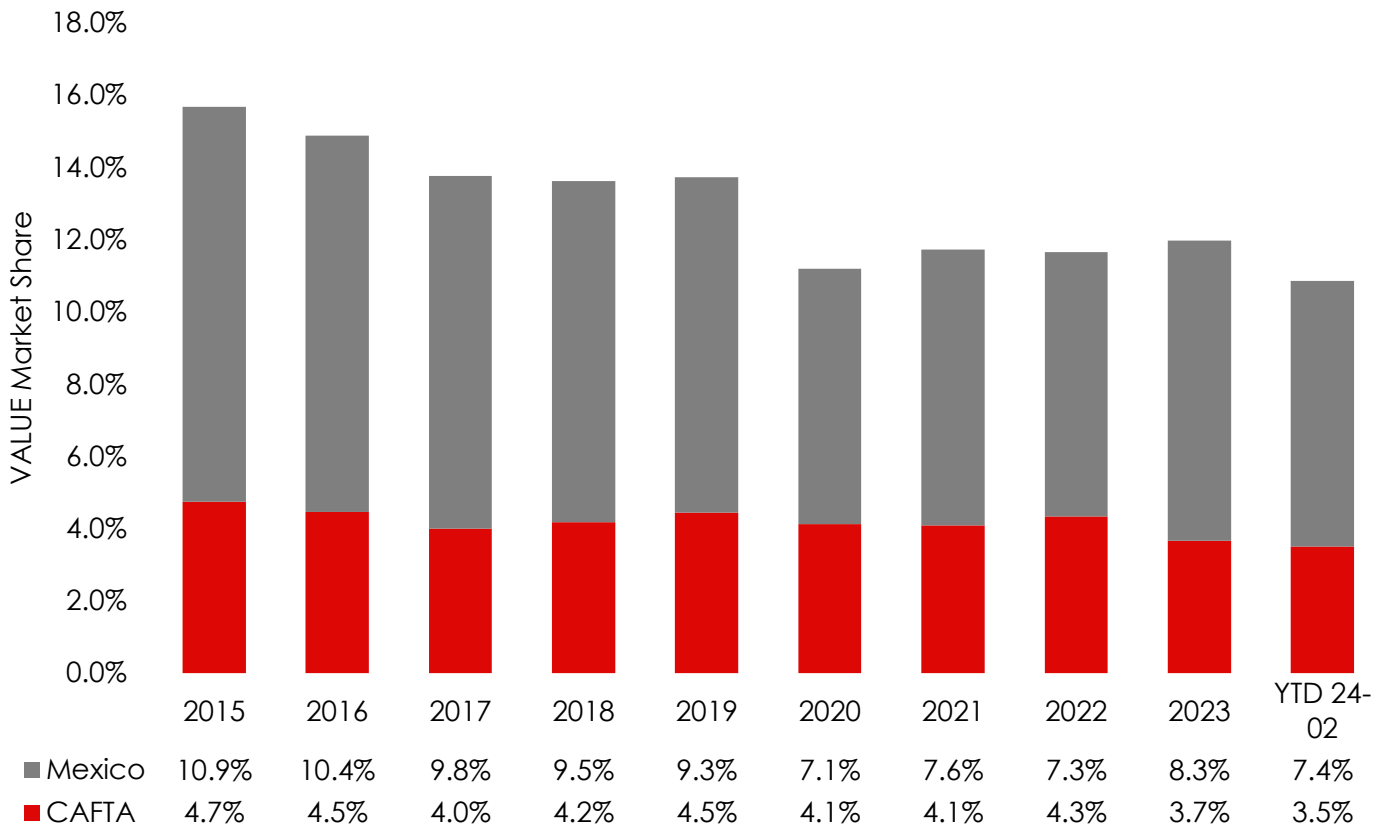


Cotton Trousers

U.S. Cotton Trouser Imports: CAFTA & Mexico

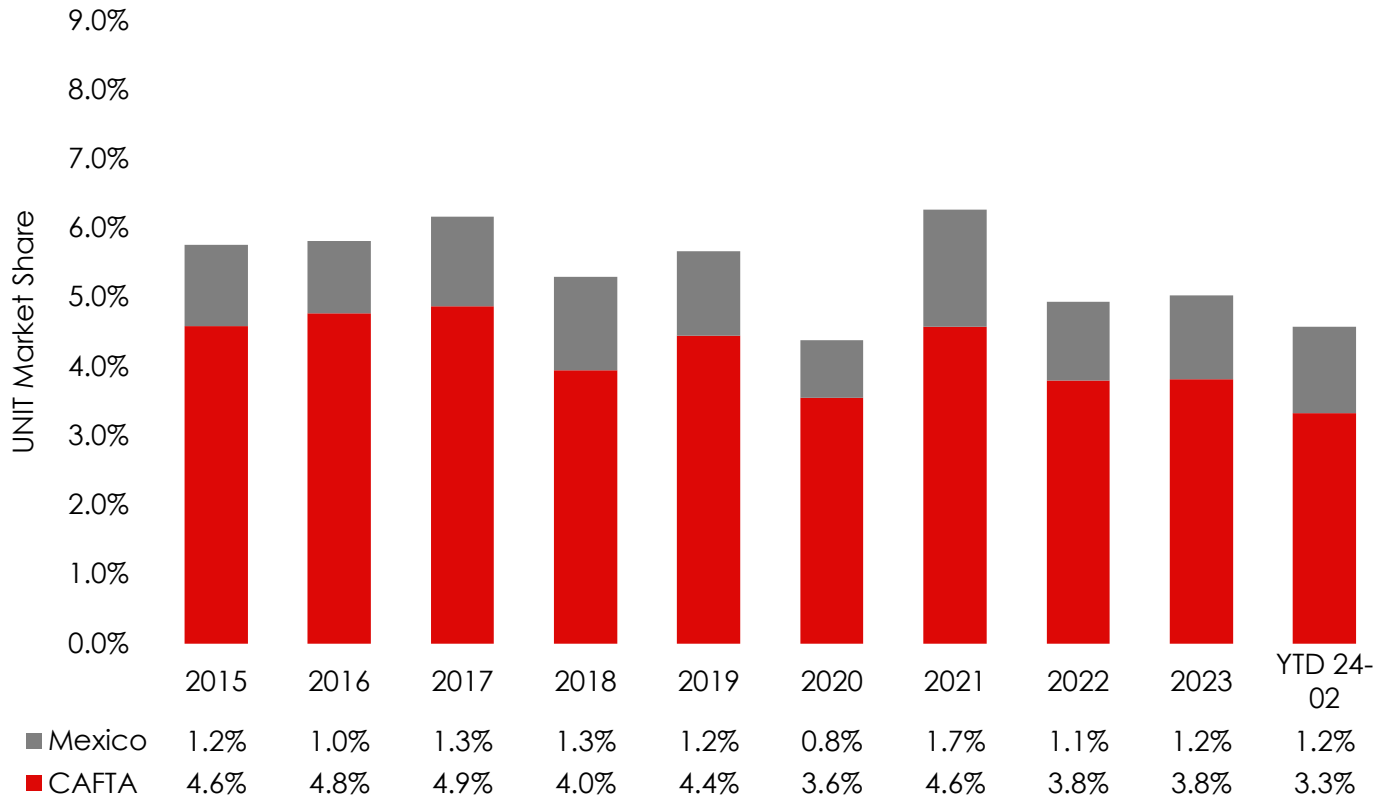


U.S. Cotton Trouser Imports: CAFTA & Mexico

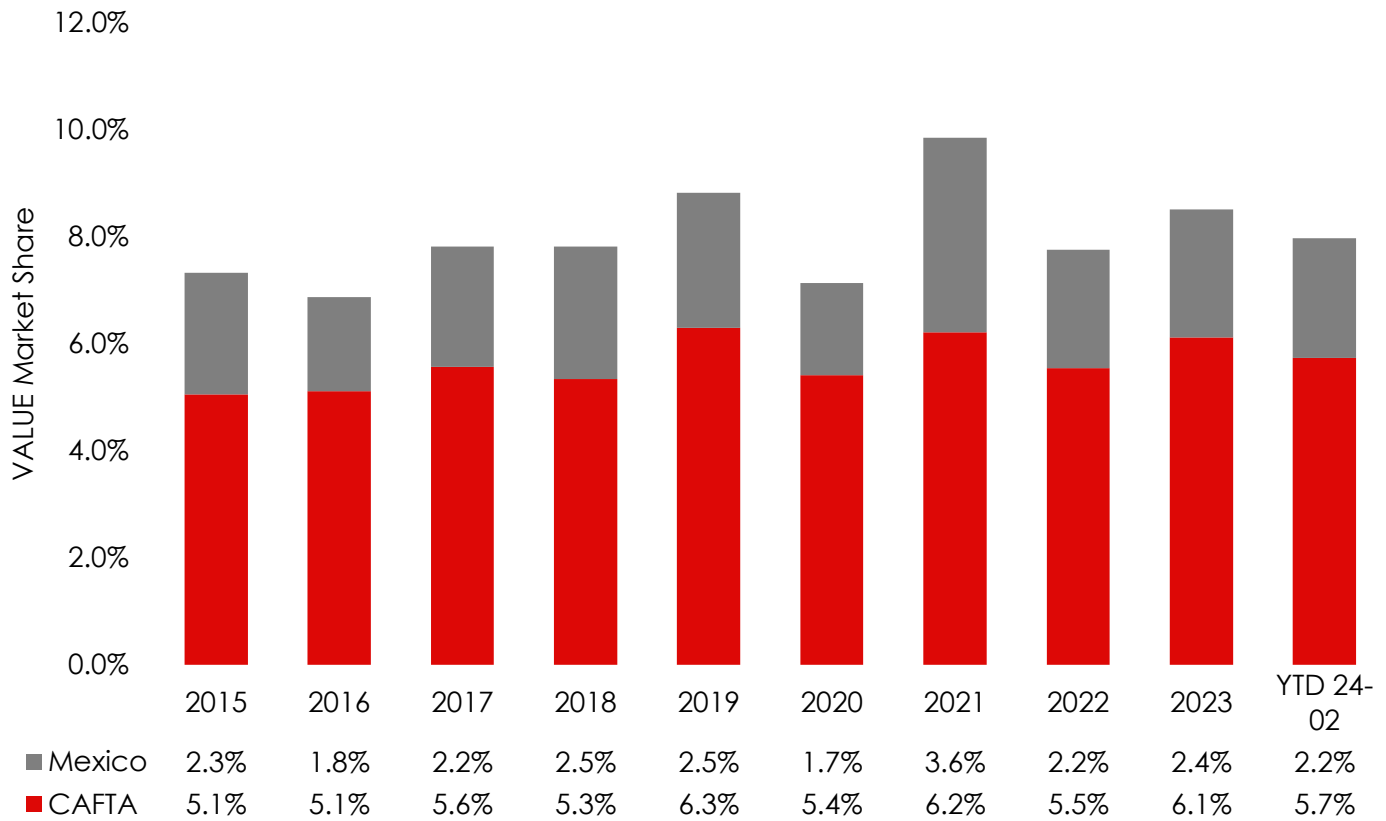


Cotton Woven Shirts

U.S. Cotton Woven Shirt Imports: CAFTA & Mexico

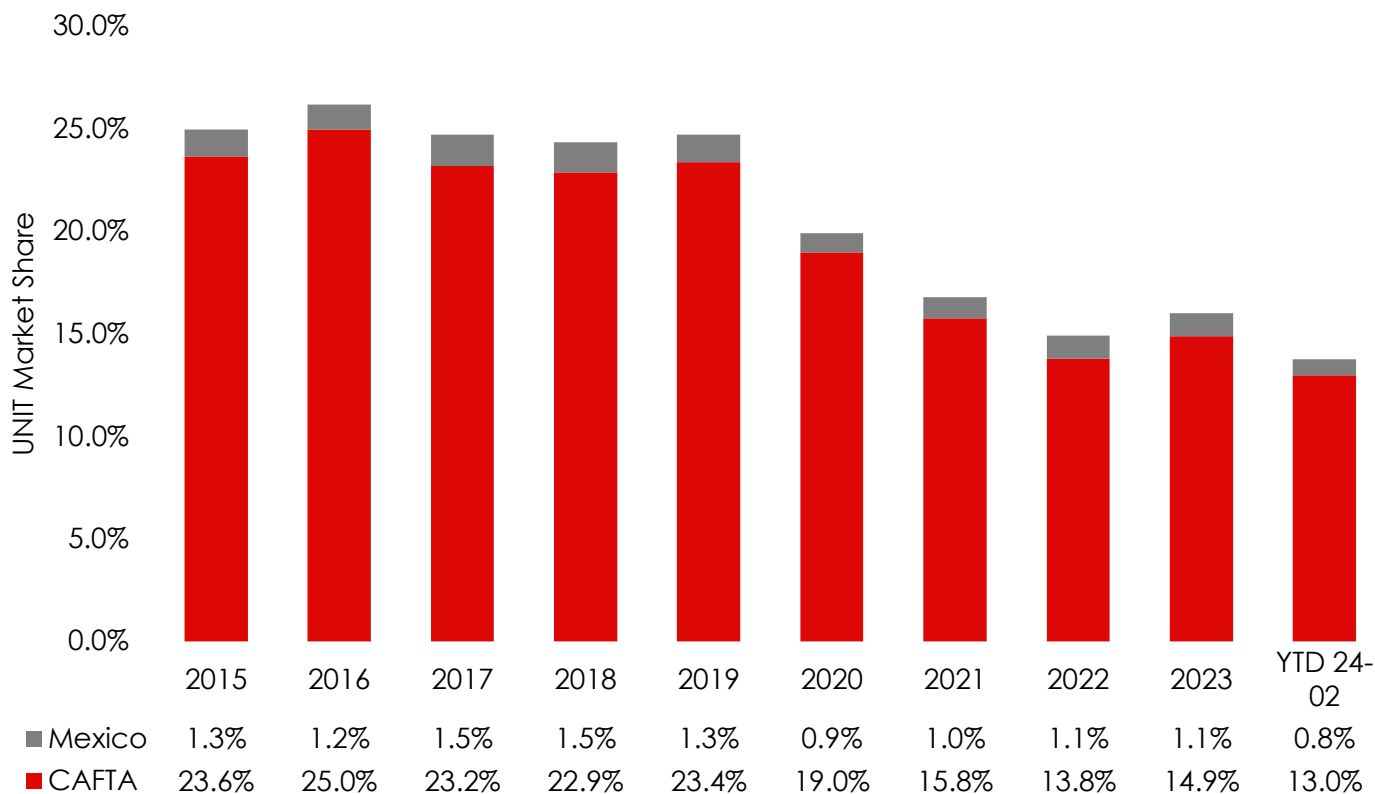


U.S. Cotton Woven Shirt Imports: CAFTA & Mexico

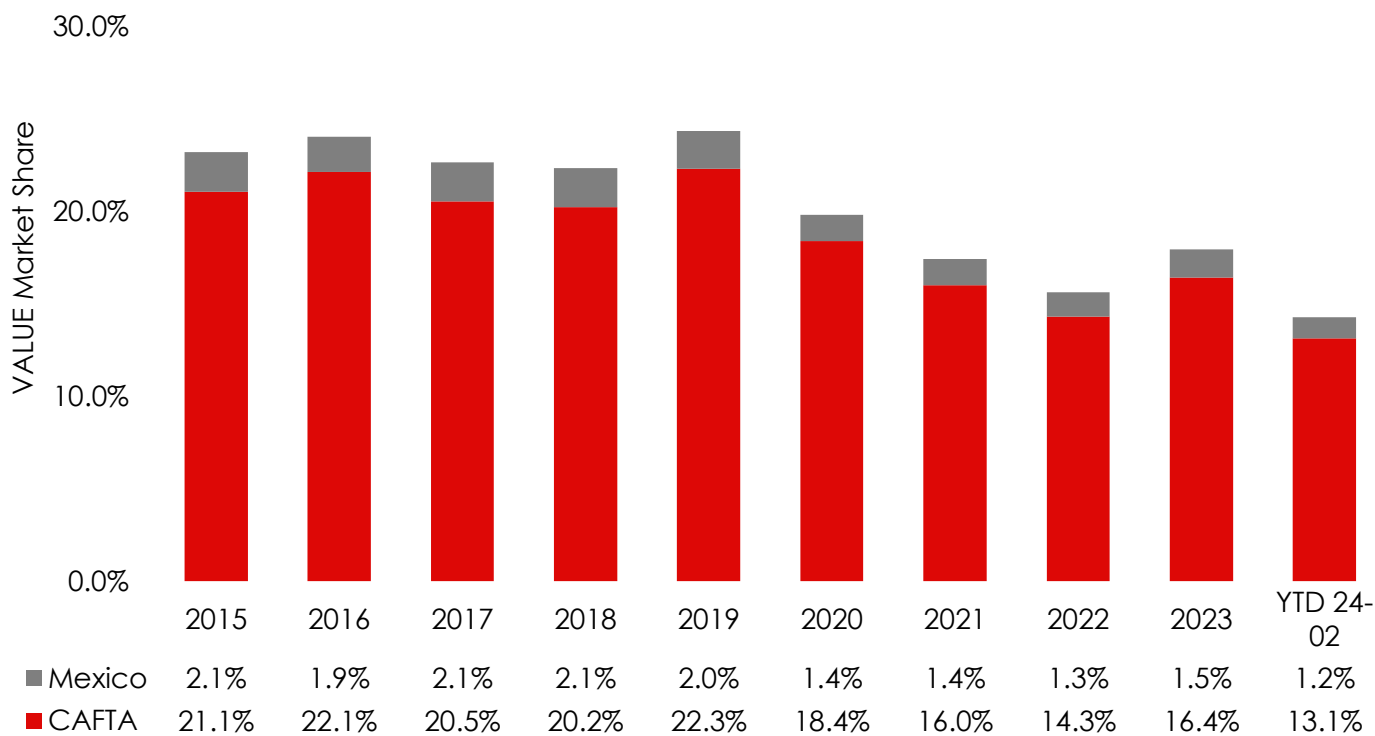


Underwear

U.S. Underwear Imports: CAFTA & Mexico



U.S. Underwear Imports: CAFTA & Mexico



MEXICO

U.S. Garment Import Growth: Mexico

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	-1.6%	-8.8%	-4.9%	20.7%	-13.1%	-20.4%	-13.2%	-14.8%	-13.1%	26.9%	-2.2%	-11.9%
Feb	-4.3%	-6.9%	-3.7%	13.6%	-13.1%	-20.4%	-10.8%	-11.6%	-13.4%	23.0%	-2.2%	-11.9%
Mar	-4.1%	-10.0%	3.6%	11.9%	-12.7%		-5.8%	-14.1%	-6.2%	21.1%	-4.5%	
Apr	-4.6%	-24.7%	24.9%	8.7%	-13.1%		-4.3%	-29.7%	13.1%	22.6%	-6.9%	
May	-4.4%	-29.0%	33.0%	7.1%	-11.9%		-3.1%	-37.5%	27.6%	23.1%	-7.5%	
Jun	-5.1%	-39.7%	30.6%	3.1%	-11.2%		-4.1%	-49.1%	30.5%	20.4%	-8.3%	
Jul	-5.5%	-32.0%	27.8%	-0.6%	-11.3%		-5.0%	-36.1%	30.7%	17.8%	-8.7%	
Aug	-6.0%	-19.7%	40.0%	-1.6%	-11.6%		-5.4%	-35.1%	24.4%	16.8%	-9.0%	
Sep	-6.3%	-17.7%	23.8%	-3.1%	-12.1%		-6.9%	-33.7%	30.2%	15.0%	-9.4%	
Oct	-6.9%	-16.5%	22.9%	-3.7%	-12.7%		-6.9%	-32.6%	29.6%	14.3%	-9.9%	
Nov	-6.8%	-15.3%	22.5%	-5.1%	-13.0%		-6.6%	-31.4%	29.6%	12.9%	-10.5%	
Dec	-6.9%	-14.1%	21.5%	-5.8%	-13.6%		-6.9%	-29.6%	28.7%	11.5%	-11.1%	

Mexico YTD 24-02

Units (1,000 Dozens)			
	2023	2024	%+/-
Total	115	92	-20.4%
338/339	1,638	1,581	-3.5%
347/348	1,049	981	-6.4%
340	44	20	-55.5%
352/652	432	278	-35.7%

Mexico YTD 24-02

Value (\$ Millions)			
	2023	2024	%+/-
Total	459	404	-11.9%
338/339	52	60	15.1%
347/348	146	123	-15.7%
340	8	6	-19.8%
352/652	9	6	-32.3%

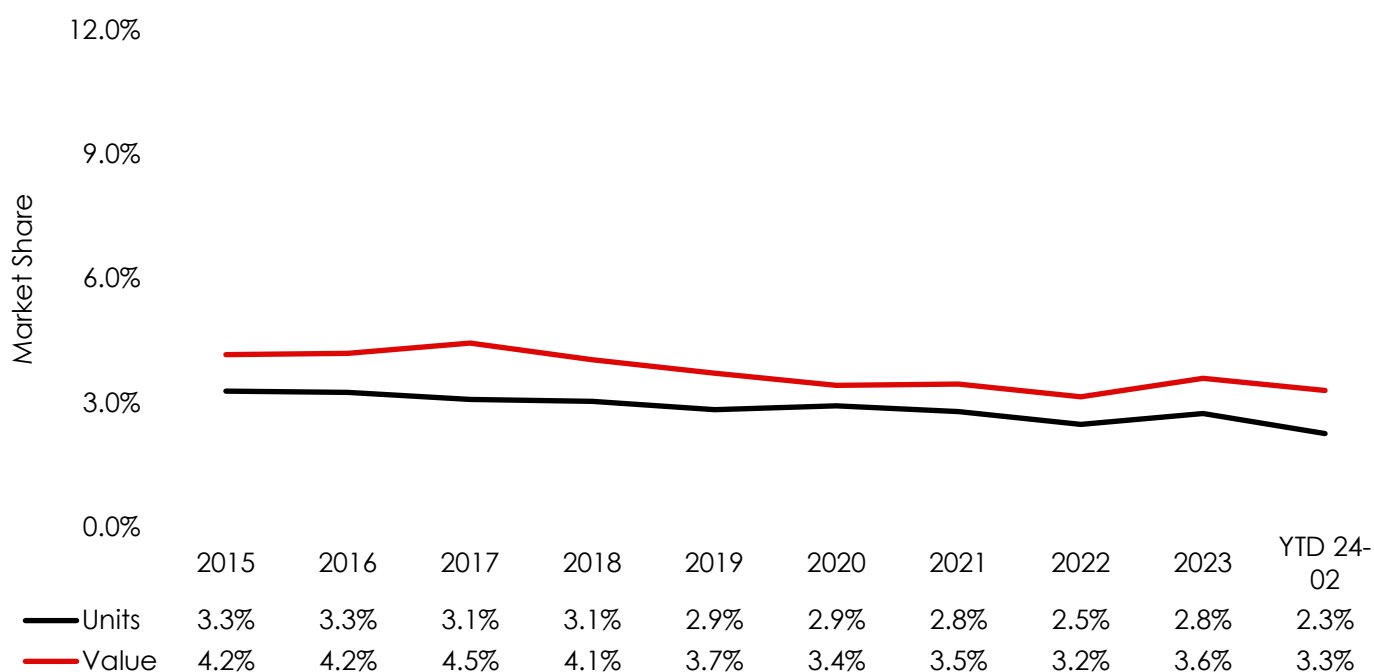
Mexico YTD 24-02

FOB			
	2023	2024	%+/-
Total	\$3.98	\$4.40	10.6%
338/339	\$2.67	\$3.18	19.2%
347/348	\$11.60	\$10.45	-9.9%
340	\$14.72	\$26.51	80.1%
352/652	\$1.70	\$1.79	5.3%

MARKET SHARE

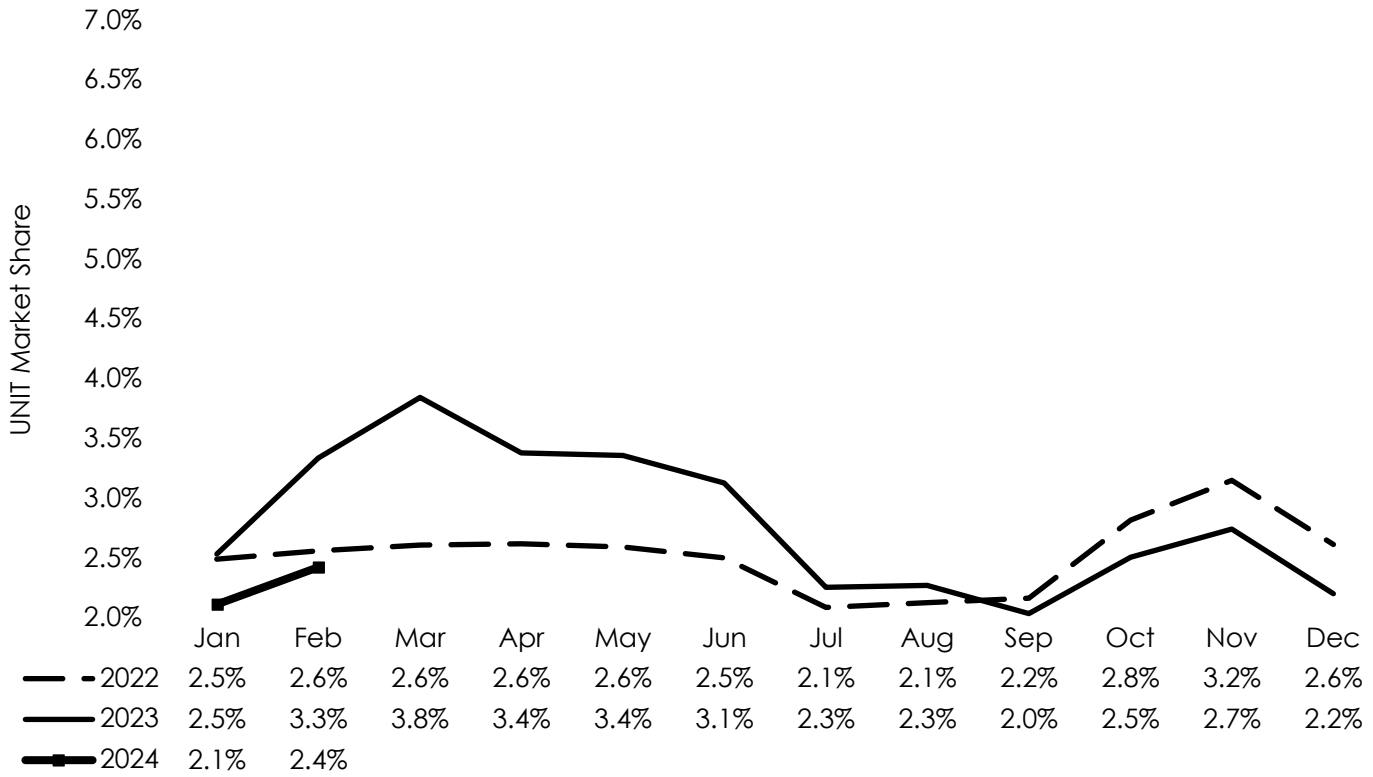
Total Garments YTD

U.S. Garment Imports: Mexico

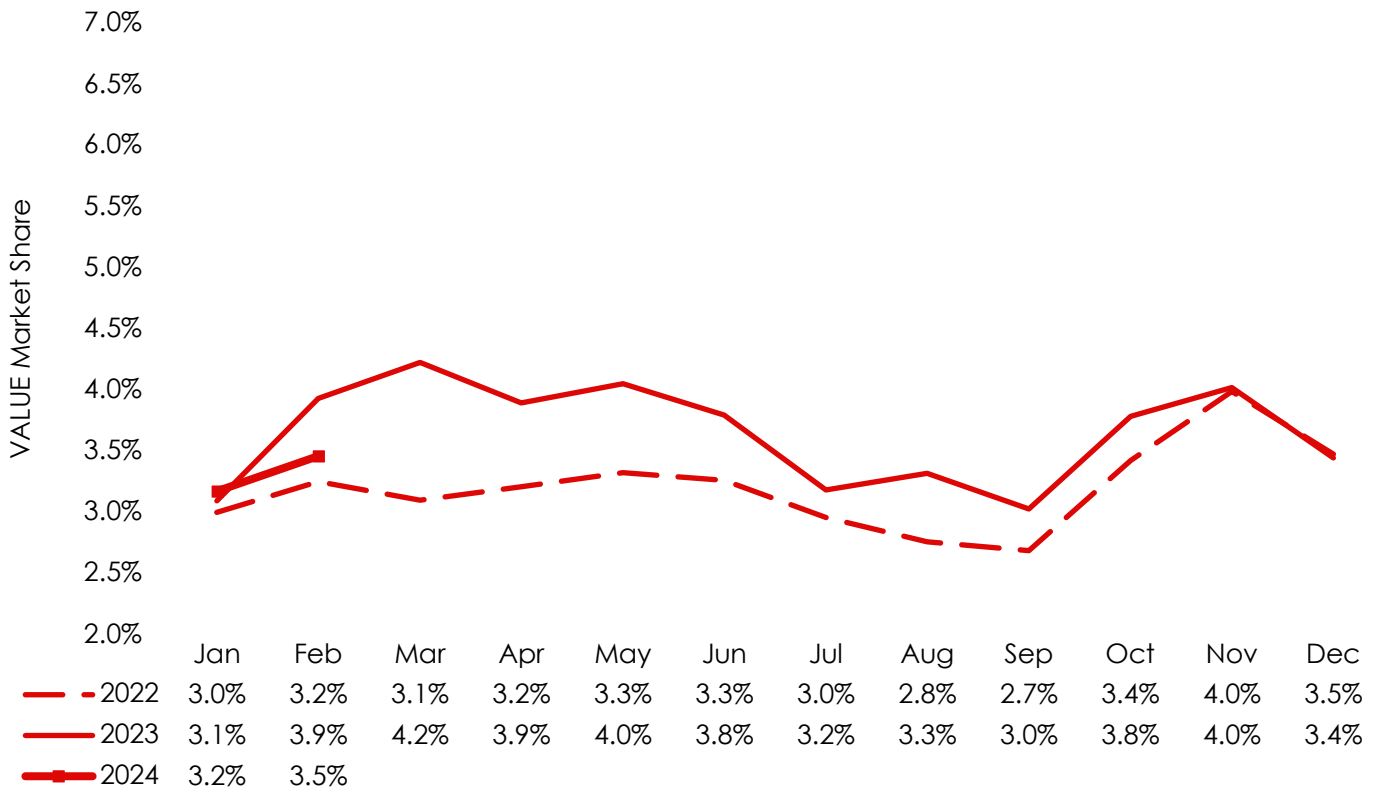


Total Garments Month to Month

U.S. Garment Import (Monthly): Mexico

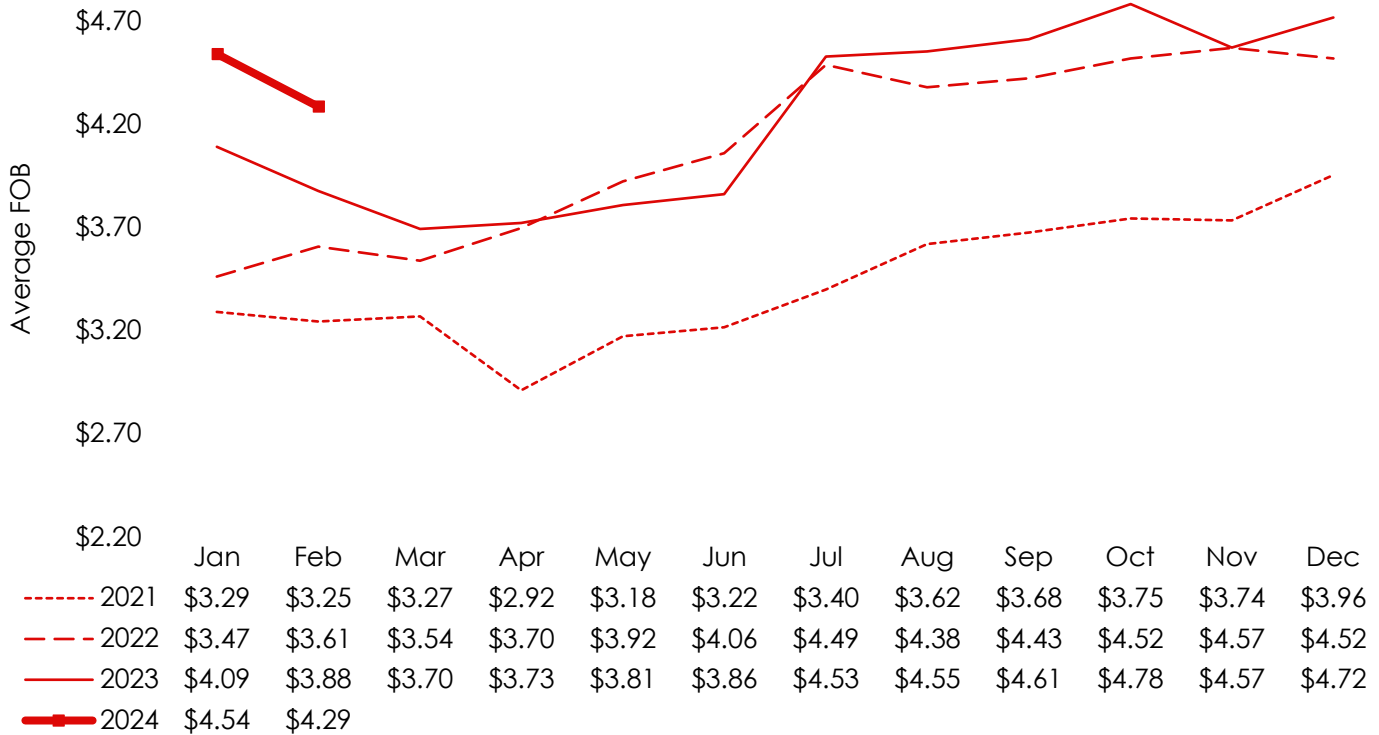


U.S. Garment Imports (Monthly): Mexico

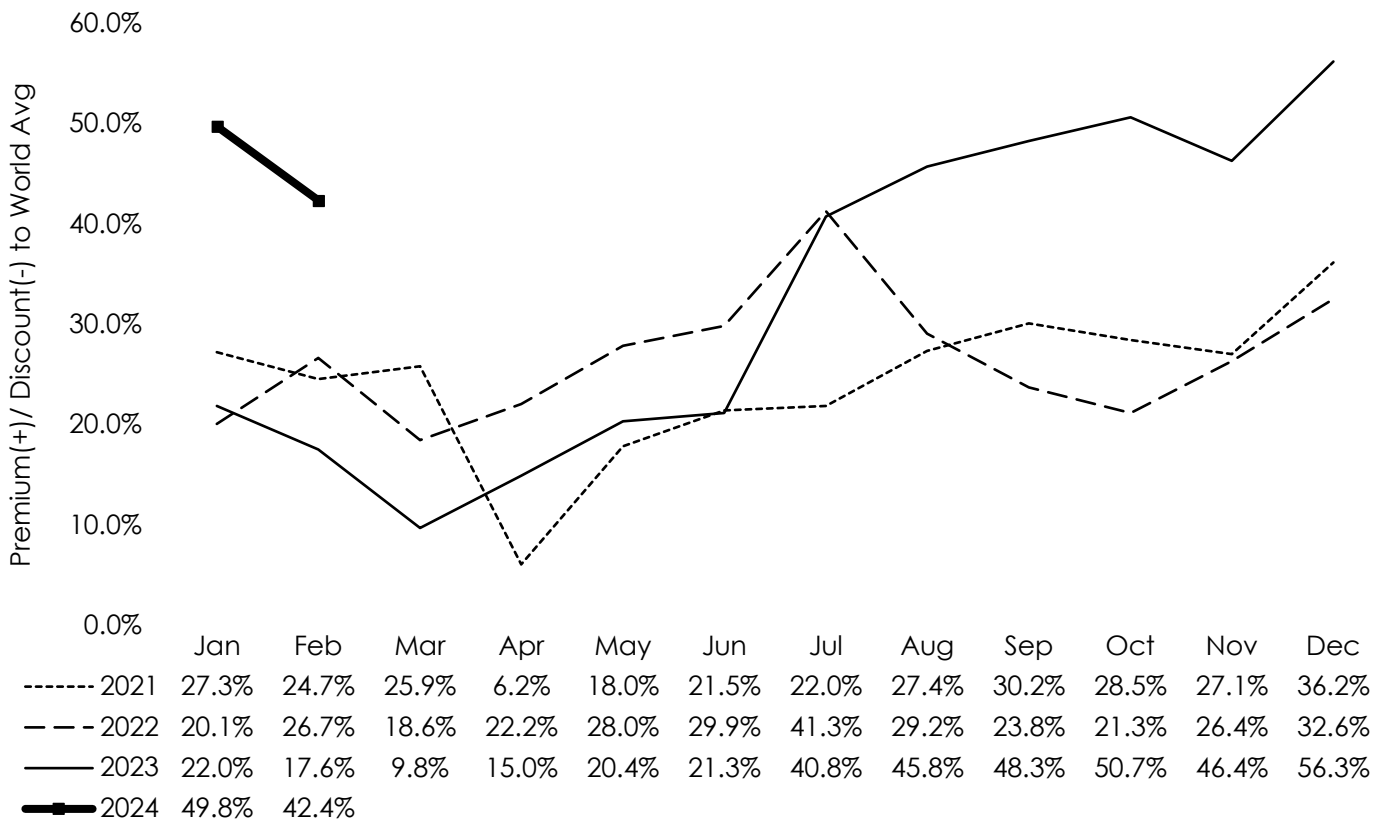


FOB PRICES

U.S. Garment Imports: FOB Prices: MEXICO

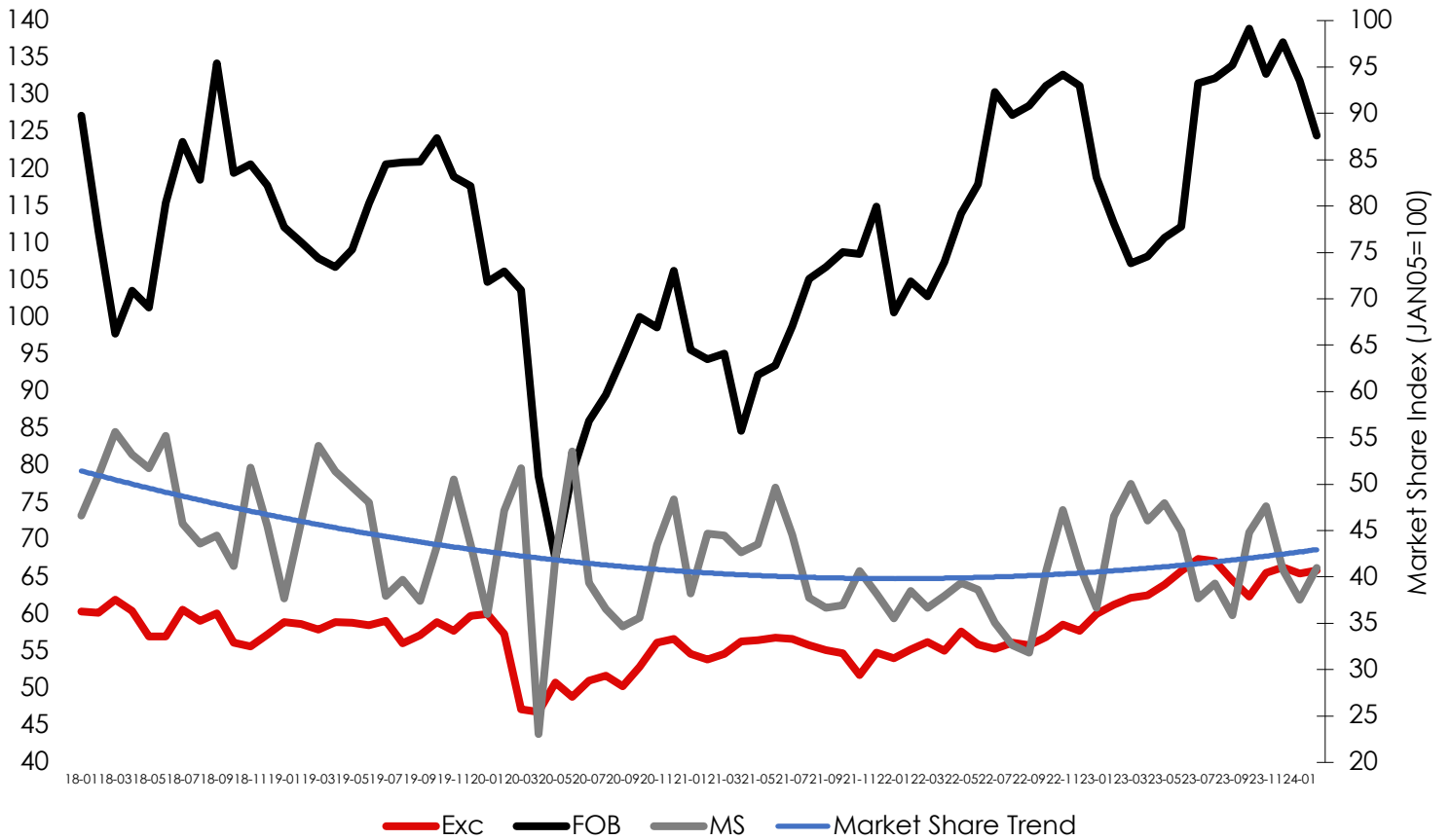


U.S. Garment Imports: FOB Prices: MEXICO

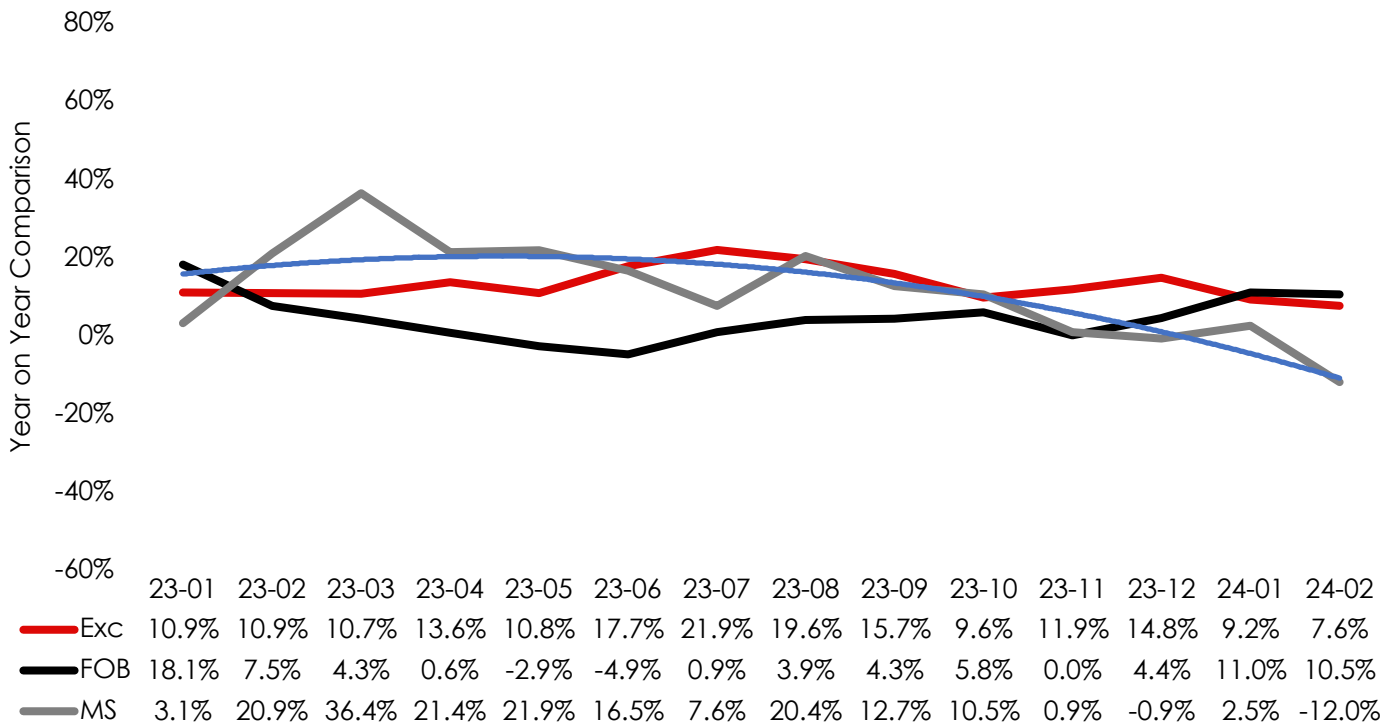


Exchange Rates – FOB Prices – Market Share

U.S Garment : MEXICO



U.S. Garment Imports: MEXICO



YTD Market Share

U.S. Garment Import Growth: Mexico

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	2.4%	2.5%	2.5%	2.5%	2.5%	2.5%	3.2%	3.0%	3.2%	3.0%	3.2%	3.0%
Feb	2.7%	2.8%	2.8%	2.5%	2.9%	2.3%	3.5%	3.5%	2.5%	3.1%	3.5%	3.3%
Mar	3.0%	3.1%	2.9%	2.6%	3.2%		3.8%	3.7%	3.6%	3.1%	3.7%	
Apr	3.1%	2.9%	3.0%	2.6%	3.2%		3.9%	3.4%	3.6%	3.1%	3.8%	
May	3.2%	3.1%	3.0%	2.6%	3.3%		4.0%	3.5%	3.6%	3.2%	3.8%	
Jun	3.2%	3.3%	3.1%	2.6%	3.2%		4.0%	3.6%	3.7%	3.2%	3.8%	
Jul	3.0%	3.2%	3.1%	2.5%	3.1%		3.9%	3.6%	3.7%	3.2%	3.7%	
Aug	2.9%	3.1%	3.0%	2.4%	3.0%		3.8%	3.5%	3.6%	3.1%	3.7%	
Sep	2.9%	3.0%	2.9%	2.4%	2.8%		3.7%	3.4%	3.6%	3.0%	3.6%	
Oct	2.8%	3.0%	2.9%	2.5%	2.8%		3.7%	3.4%	3.5%	3.1%	3.6%	
Nov	2.9%	2.9%	2.8%	2.5%	2.8%		3.7%	3.4%	3.5%	3.1%	3.6%	
Dec	2.9%	2.9%	2.8%	2.5%	2.8%		3.7%	3.4%	3.5%	3.2%	3.6%	

Mexico Market Share

Cat	Description	Units		Value	
		YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	2.9%	2.3%	3.5%	3.3%
338/341	Cotton T-Shirts	3.2%	2.9%	2.6%	3.1%
349/348	Cotton Pants	4.1%	3.9%	7.7%	7.4%
340	Cotton Shirts	1.2%	1.2%	2.2%	2.2%
352/652	Underwear	1.4%	0.8%	1.7%	1.2%

DR-CAFTA

U.S. Garment Import Growth: DR-CAFTA

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	-1.3%	-7.7%	-11.4%	14.4%	-15.7%	2.4%	5.1%	-3.3%	-6.4%	23.6%	-8.4%	-3.5%
Mar	-3.6%	-4.4%	-11.8%	12.9%	-15.7%	2.4%	2.6%	-1.5%	-8.4%	23.0%	-8.4%	-3.5%
Mar	-1.7%	-8.4%	1.8%	12.5%	-18.5%		3.9%	-6.2%	0.8%	24.7%	-13.0%	
Apr	0.6%	-27.4%	23.7%	11.5%	-21.7%		6.3%	-25.2%	25.6%	24.7%	-16.8%	
May	-0.6%	-38.5%	46.3%	10.7%	-21.1%		4.7%	-35.9%	47.1%	24.7%	-17.0%	
Jun	0.6%	-36.3%	58.9%	9.6%	-21.1%		5.8%	-36.4%	60.1%	24.6%	-18.4%	
Jul	2.3%	-41.2%	52.7%	9.3%	-21.3%		7.1%	-40.0%	58.2%	23.7%	-19.1%	
Aug	0.5%	-37.5%	45.9%	8.3%	-20.6%		4.6%	-37.3%	50.3%	25.5%	-21.1%	
Sep	0.0%	-33.8%	39.1%	6.9%	-20.6%		4.3%	-33.9%	48.7%	25.7%	-22.6%	
Oct	-0.6%	-31.1%	33.6%	5.4%	-19.4%		3.6%	-30.9%	41.8%	25.3%	-23.0%	
Nov	-0.6%	-30.2%	33.4%	4.1%	-19.3%		3.6%	-29.8%	41.7%	24.3%	-23.7%	
Dec	-0.8%	-28.9%	31.6%	2.4%	-18.9%		3.6%	-28.5%	39.8%	22.0%	-23.5%	

CAFTA YTD 24-02

Units (1,000 Dozens)			
	2023	2024	%+/-
Total	346	355	2.4%
338/339	16,962	19,317	13.9%
347/348	856	1,053	23.0%
340	127	53	-58.3%
352/652	3,949	4,506	14.1%

CAFTA YTD 24-02

Value (\$ Millions)			
	2023	2024	%+/-
Total	1,246	1,202	-3.5%
338/339	486	533	9.5%
347/348	59	59	-0.9%
340	18	16	-12.3%
352/652	72	68	-6.3%

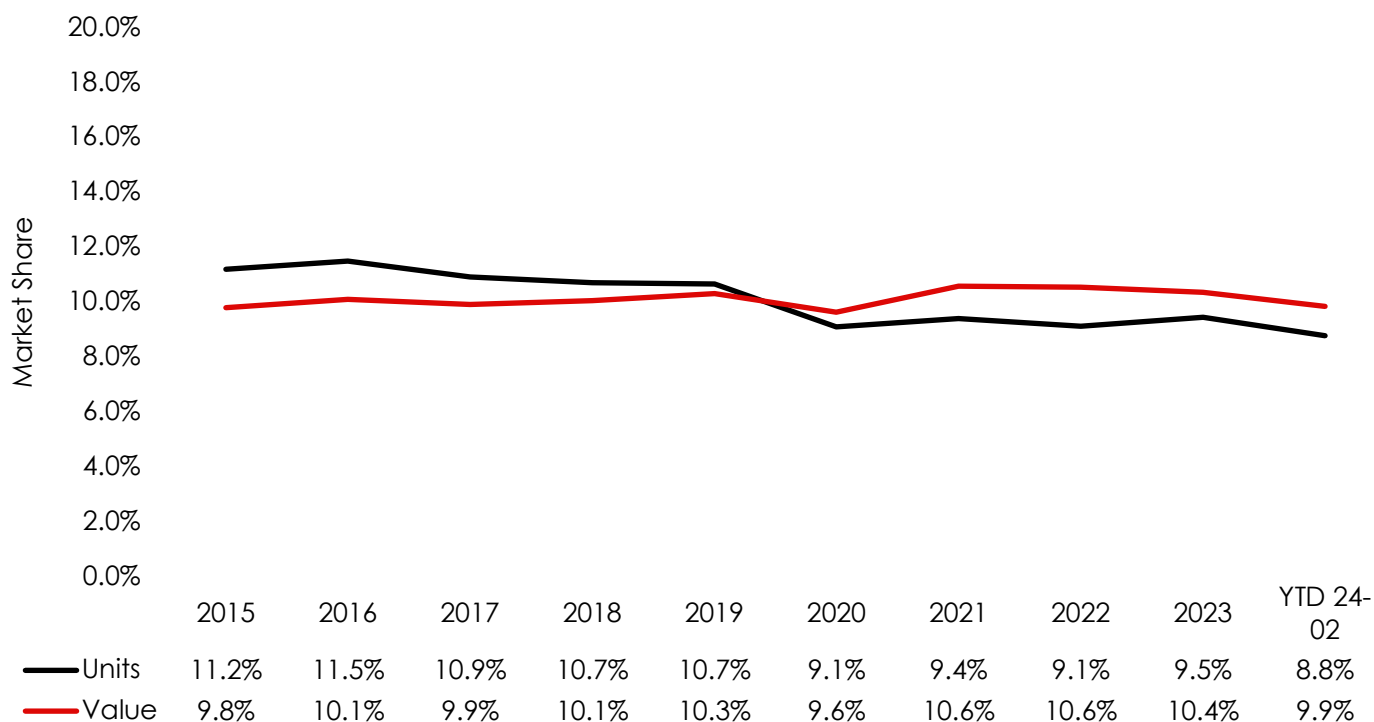
CAFTA YTD 24-02

FOB			
	2023	2024	%+/-
Total	\$3.60	\$3.39	-5.8%
338/339	\$2.39	\$2.30	-3.8%
347/348	\$5.75	\$4.64	-19.4%
340	\$12.10	\$25.48	110.5%
352/652	\$1.52	\$1.25	-17.9%

MARKET SHARE

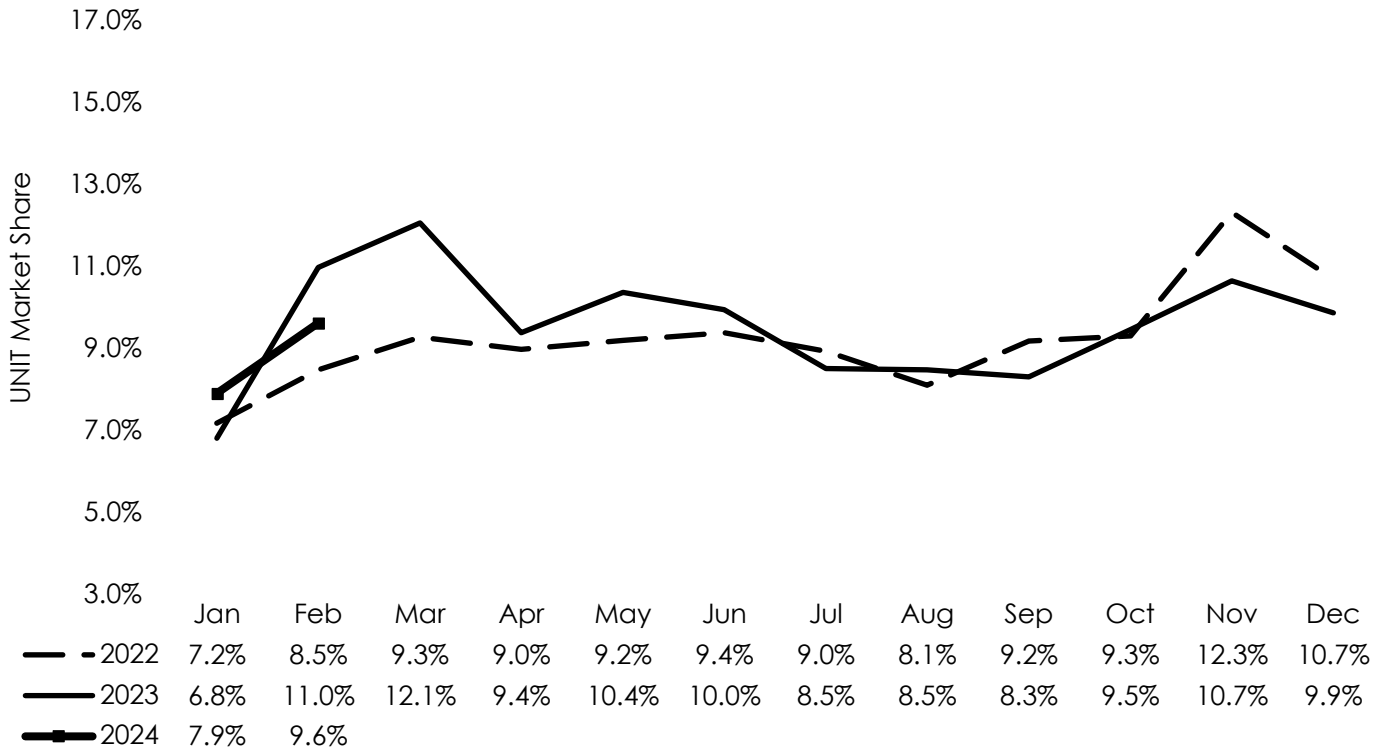
Total Garments YTD

U.S. Garment Imports: CAFTA

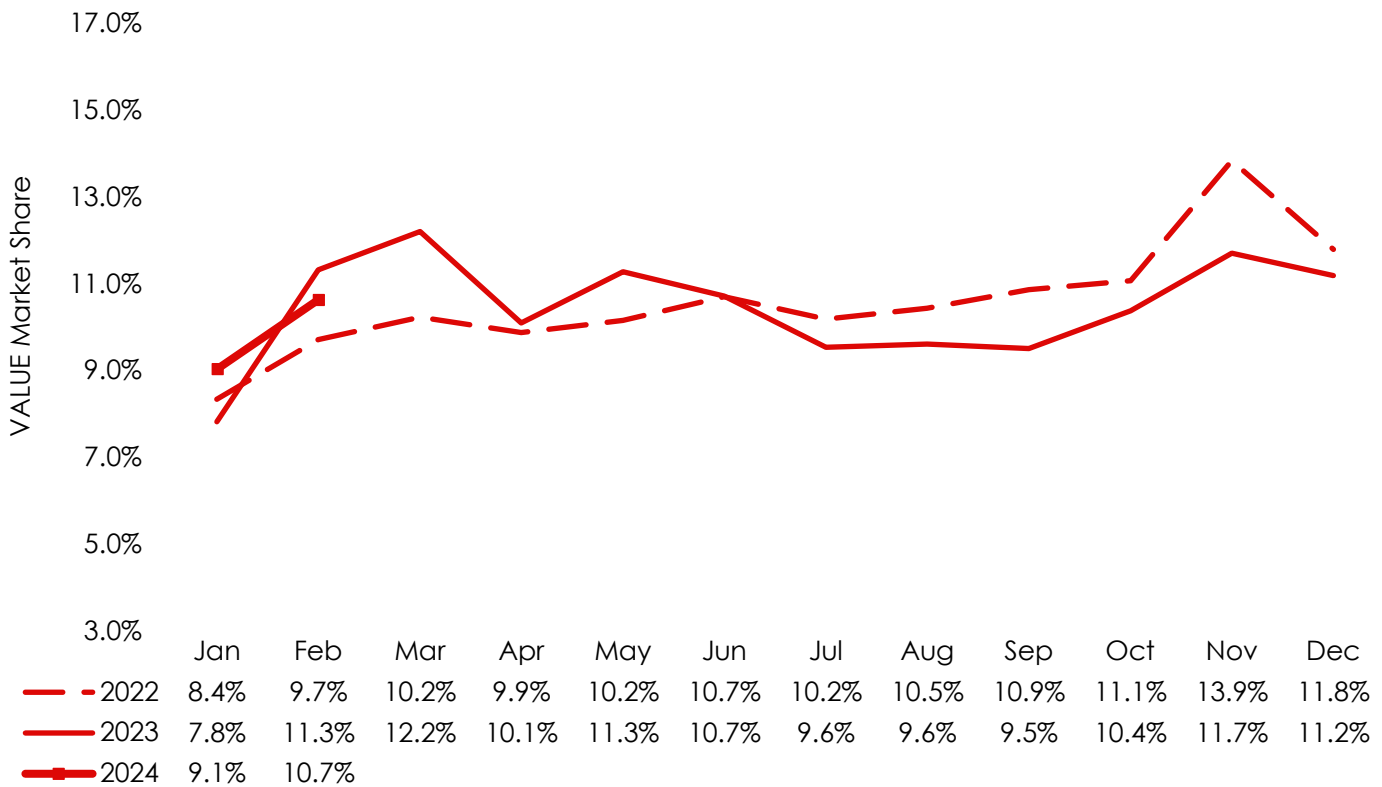


Total Garments Month to Month

U.S. Garment Import (Monthly): CAFTA

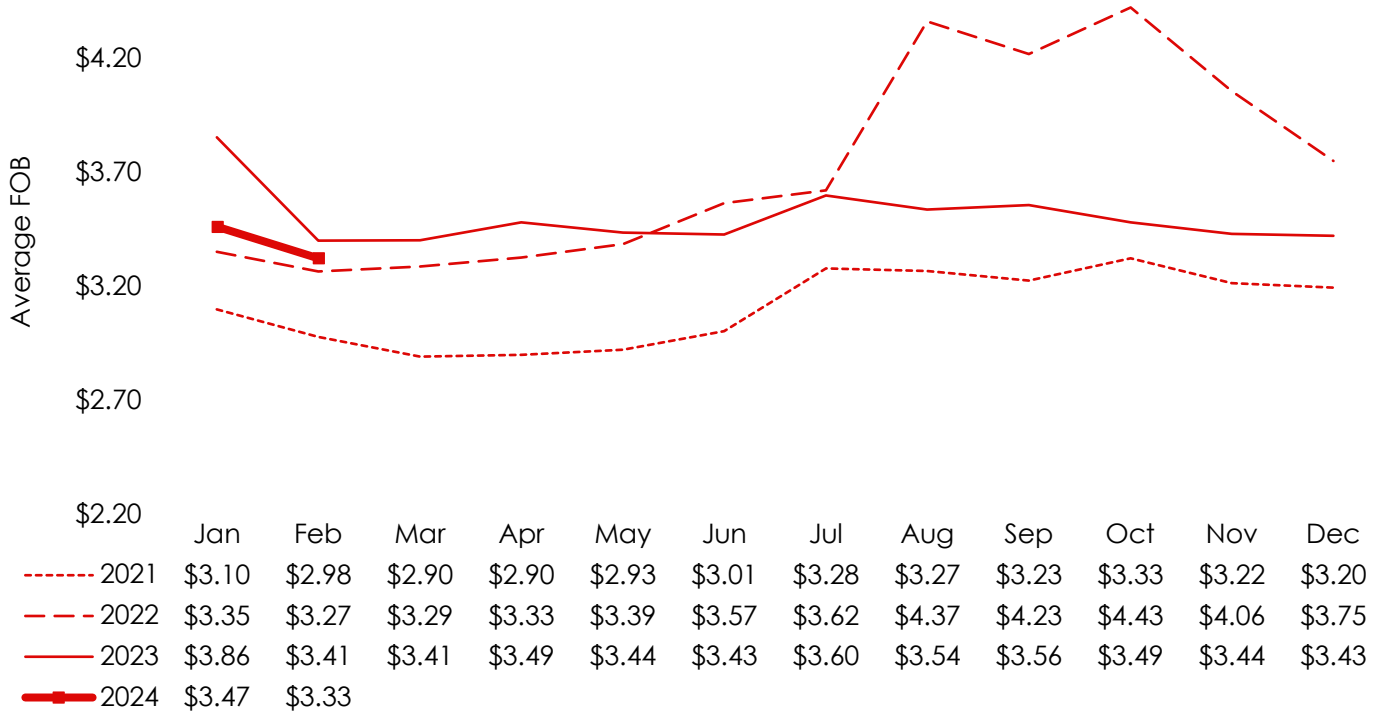


U.S. Garment Imports (Monthly): CAFTA

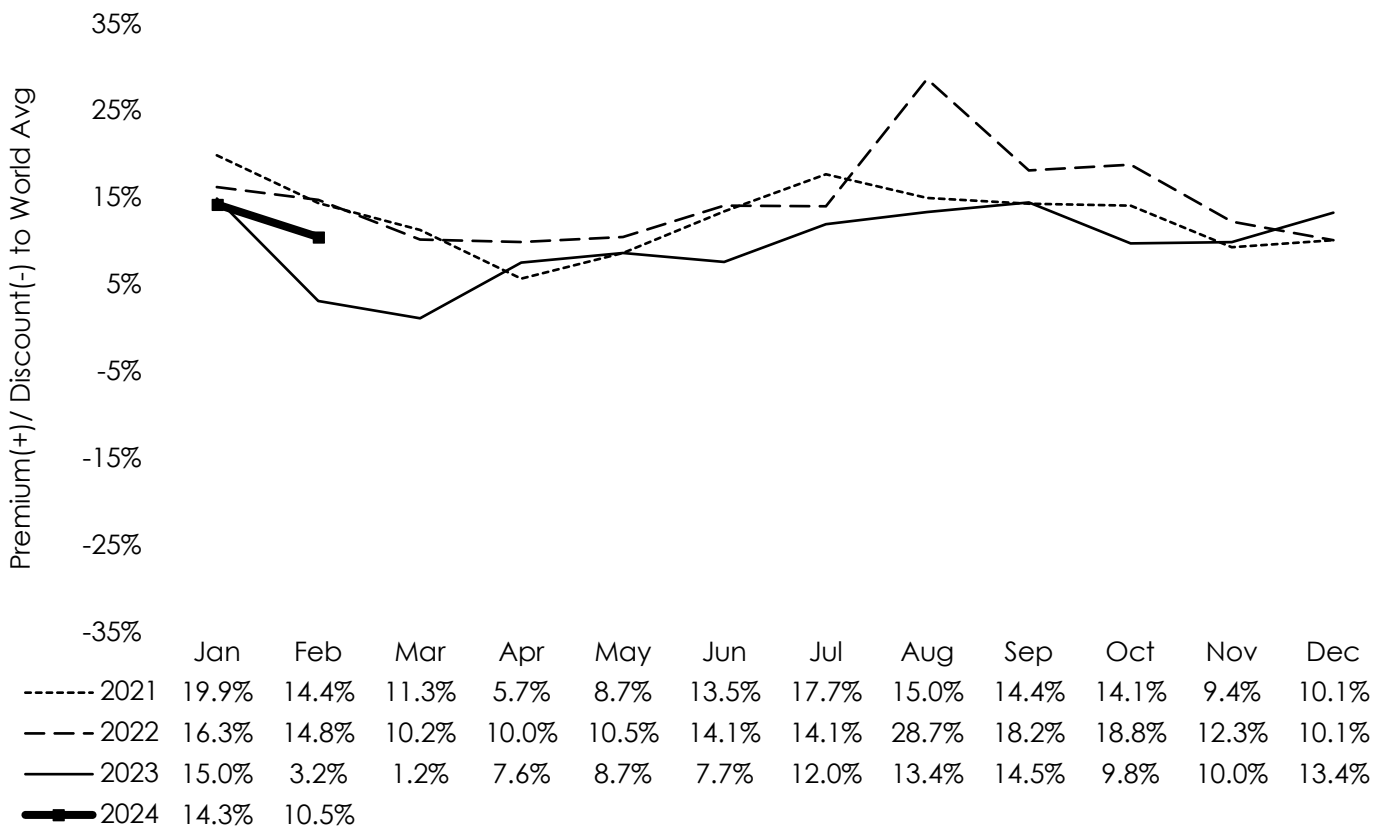


FOB PRICES

U.S. Garment Imports: FOB Prices: CAFTA

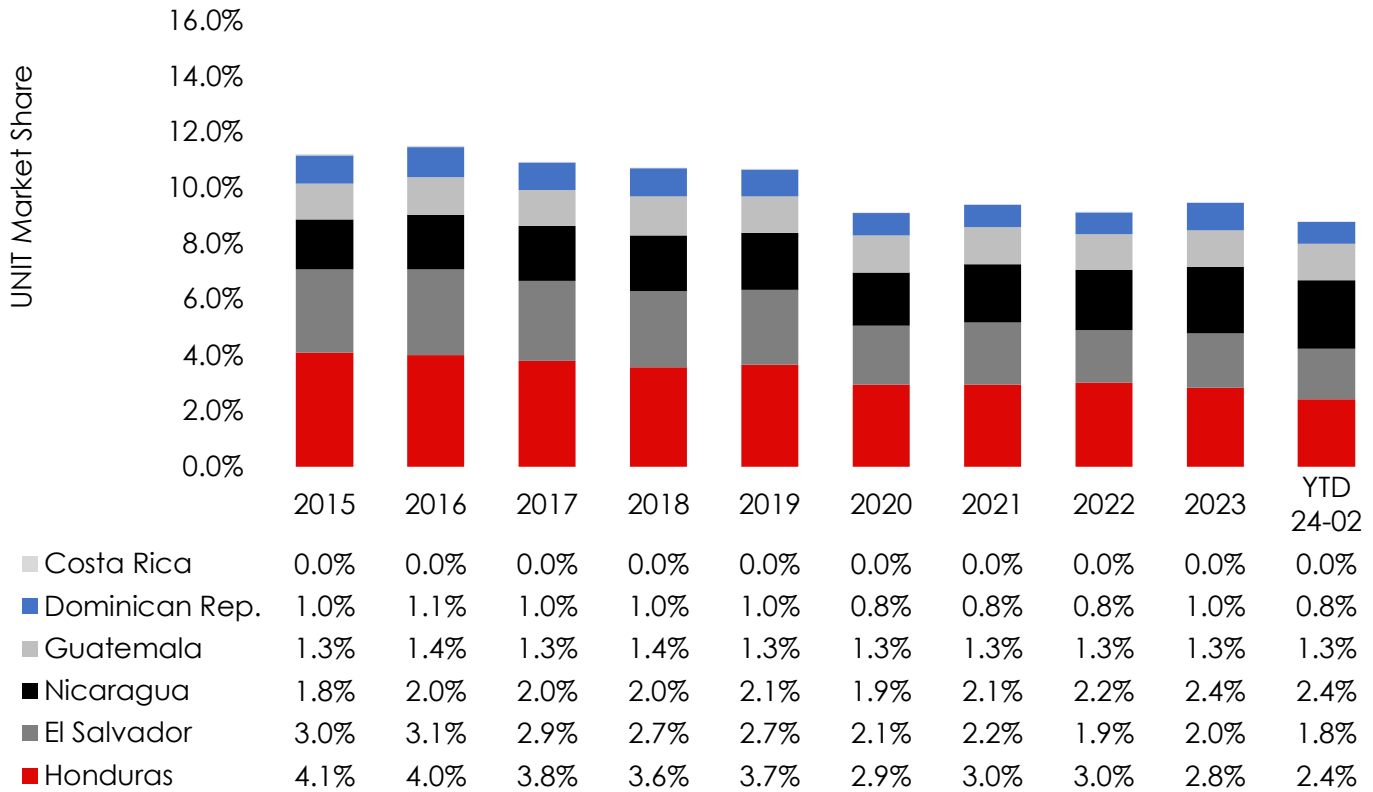


U.S. Garment Imports: FOB Prices: CAFTA

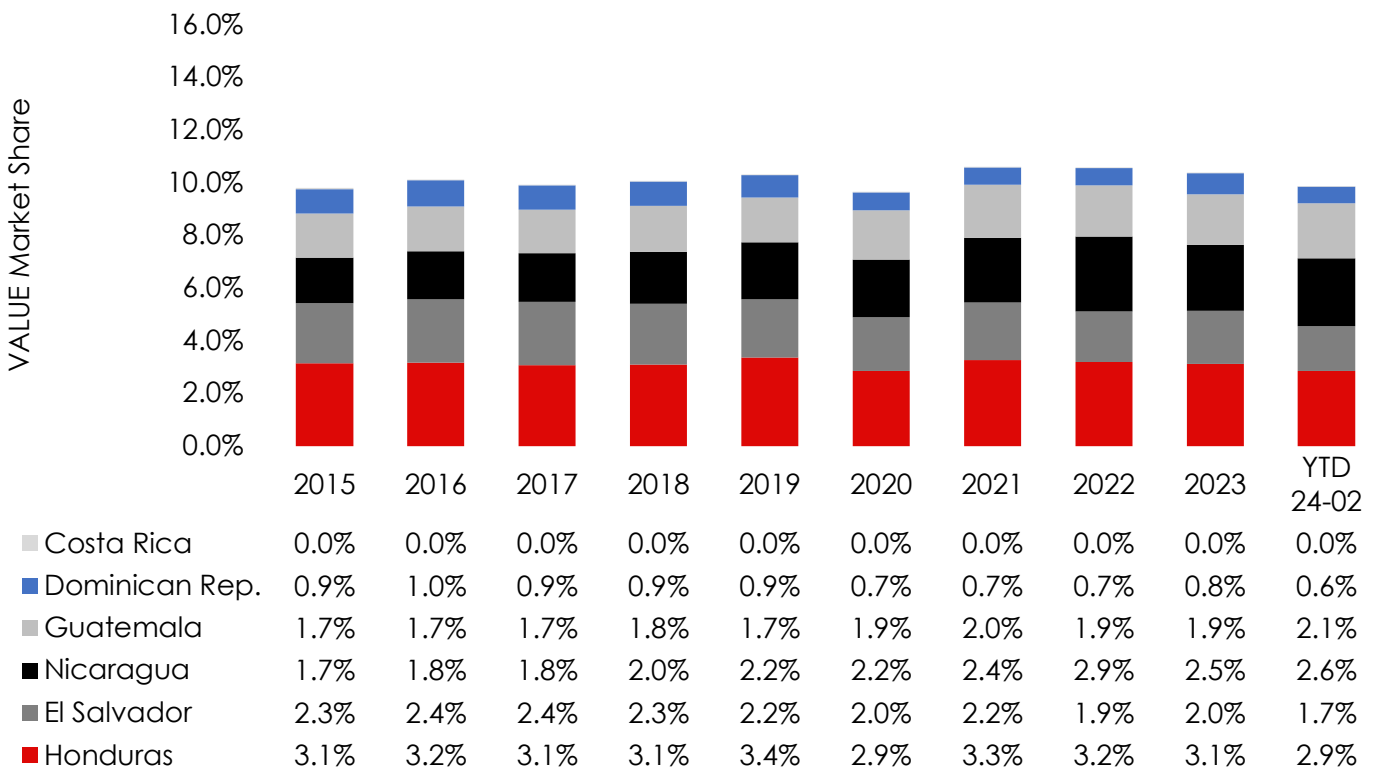


Strategic Categories by Country

U.S. Total Garment Imports: CAFTA

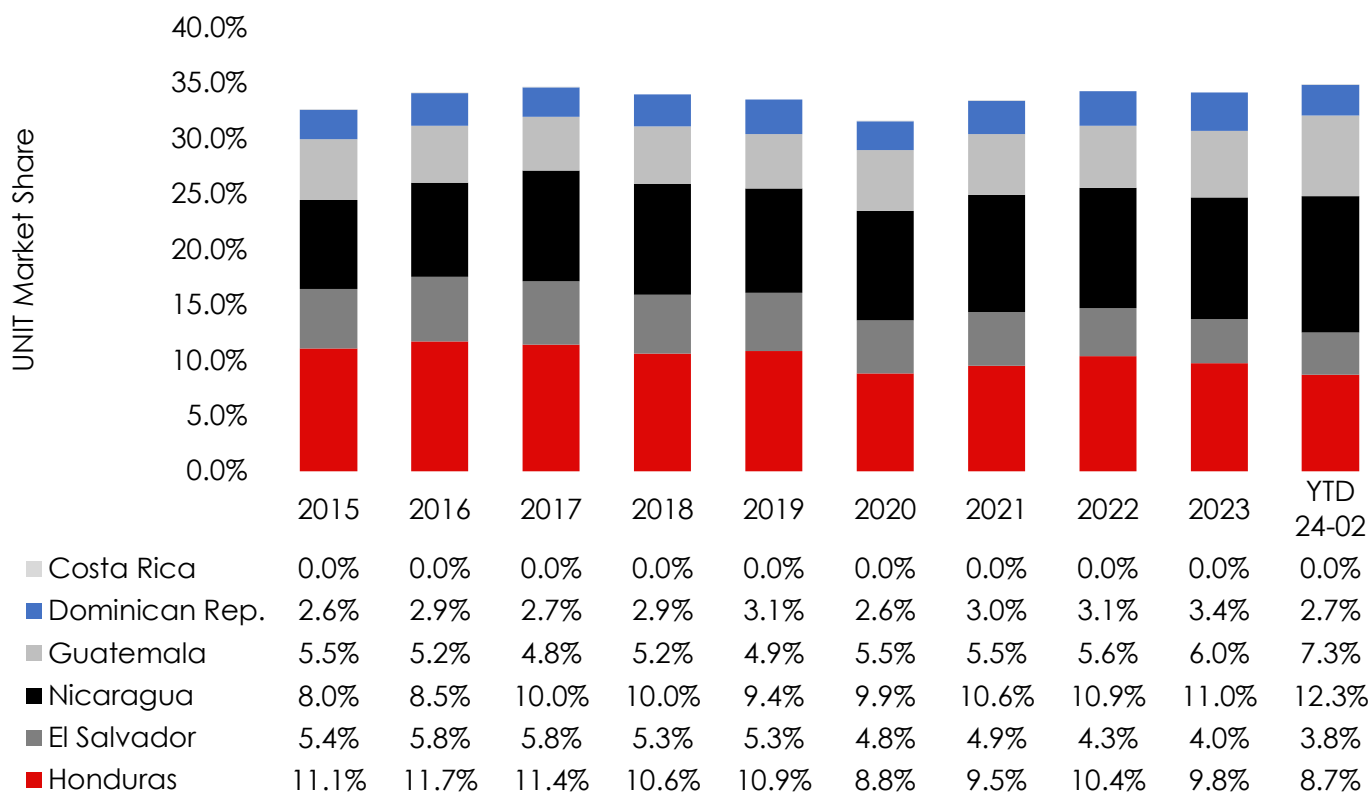


U.S. Total Garment Imports: CAFTA

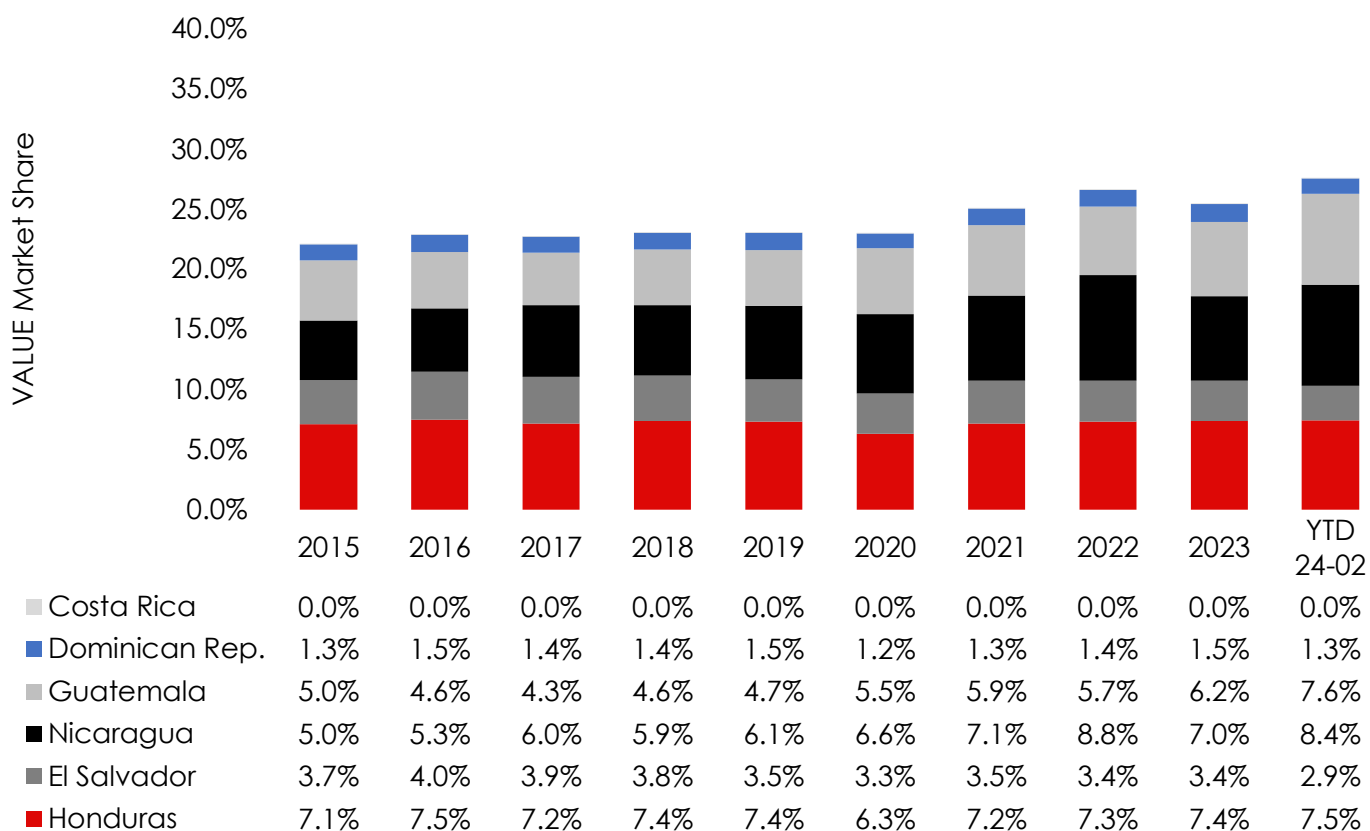


Cotton T-shirts

U.S. Cotton T-Shirt Imports: CAFTA

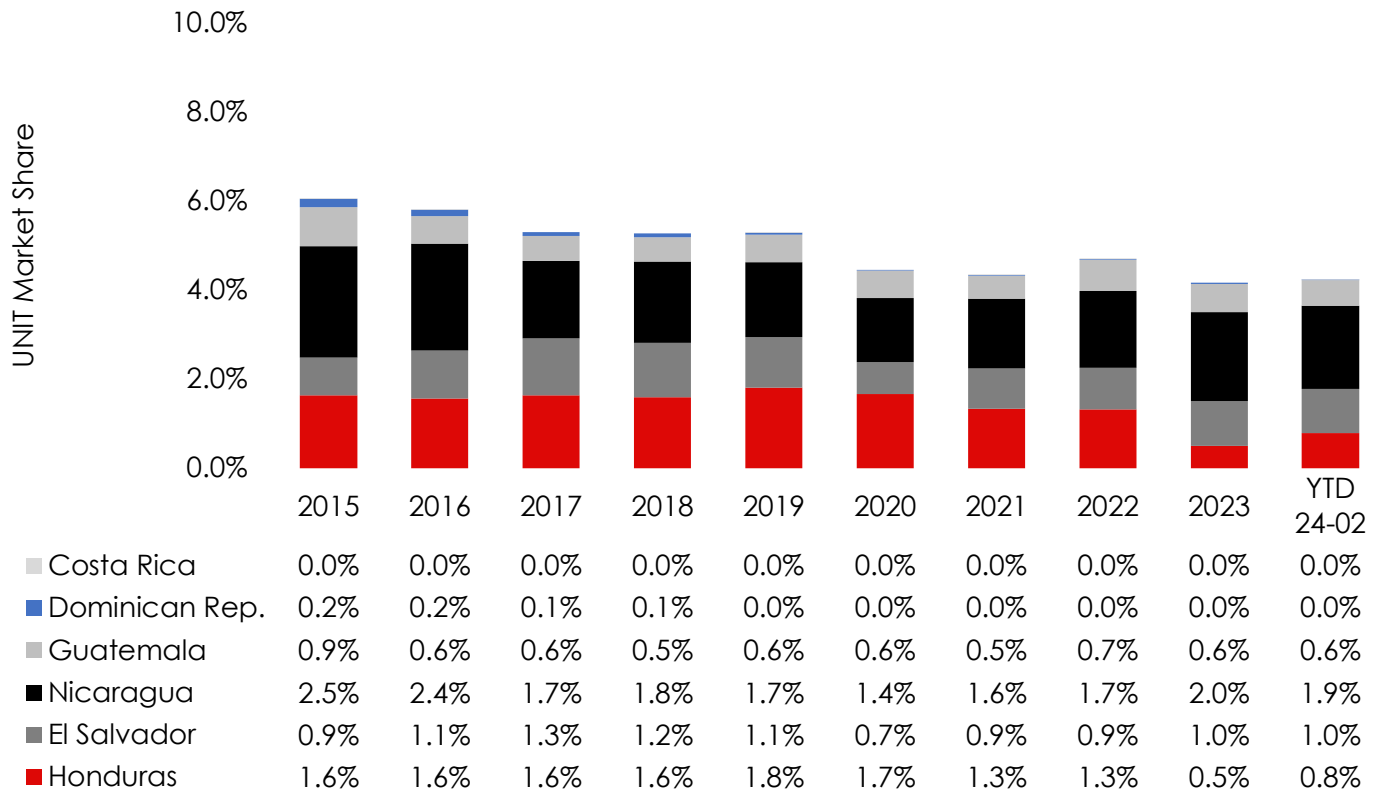


U.S. Cotton T-Shirt Imports: CAFTA

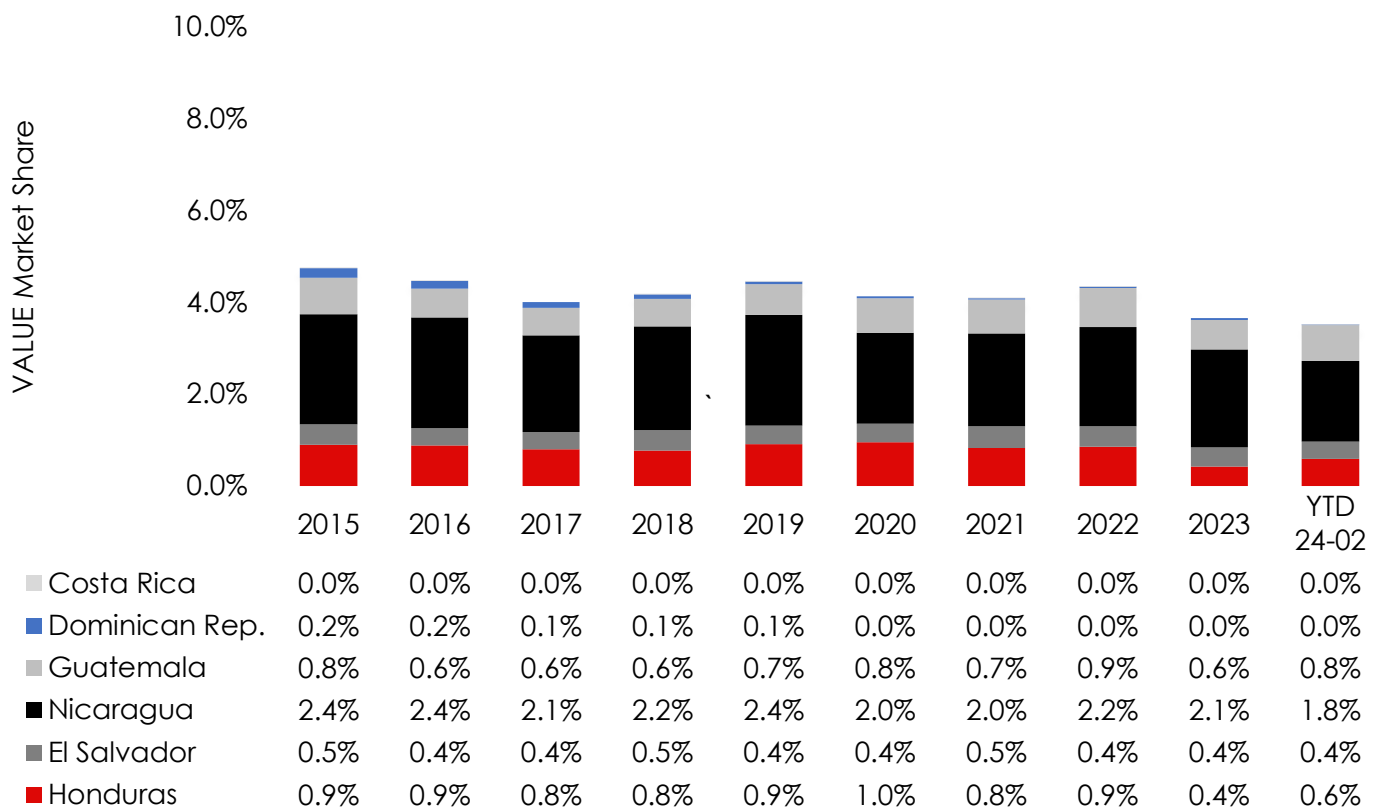


Cotton Trousers

U.S. Cotton Trouser Imports: CAFTA

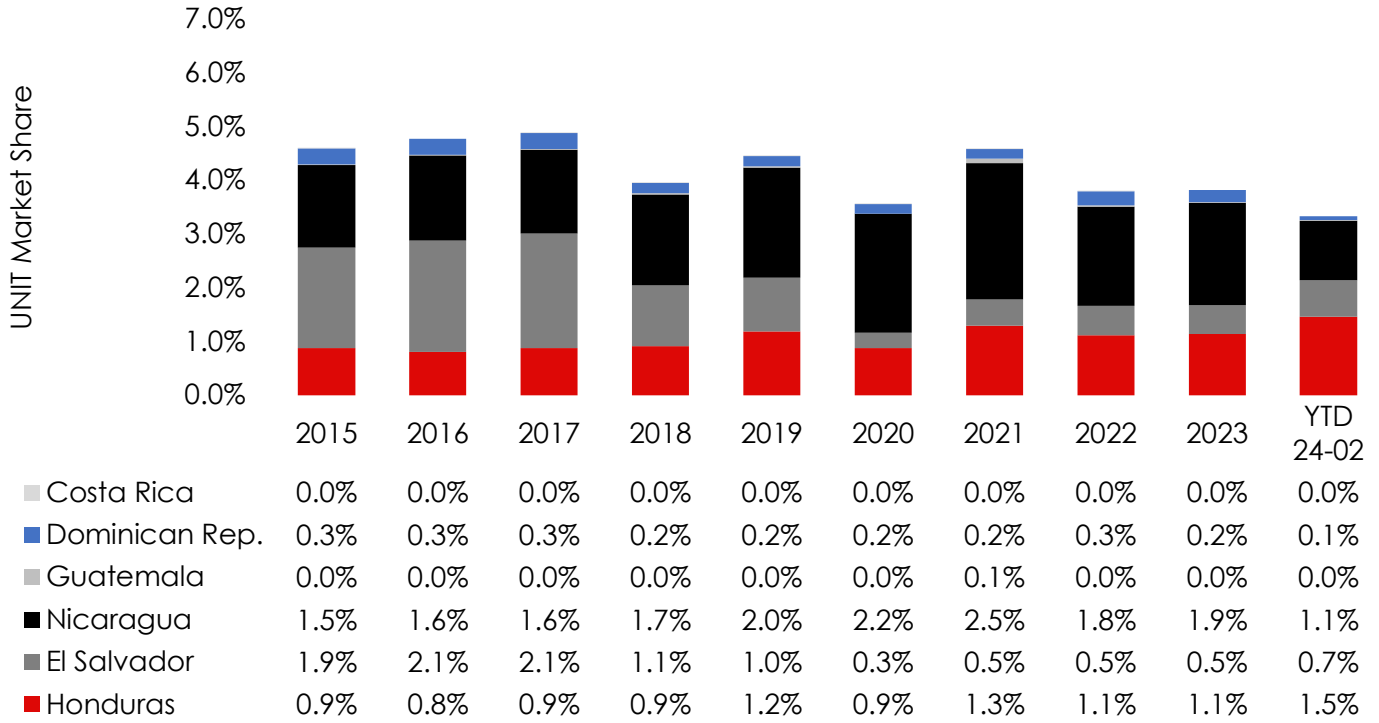


U.S. Cotton Trouser Imports: CAFTA

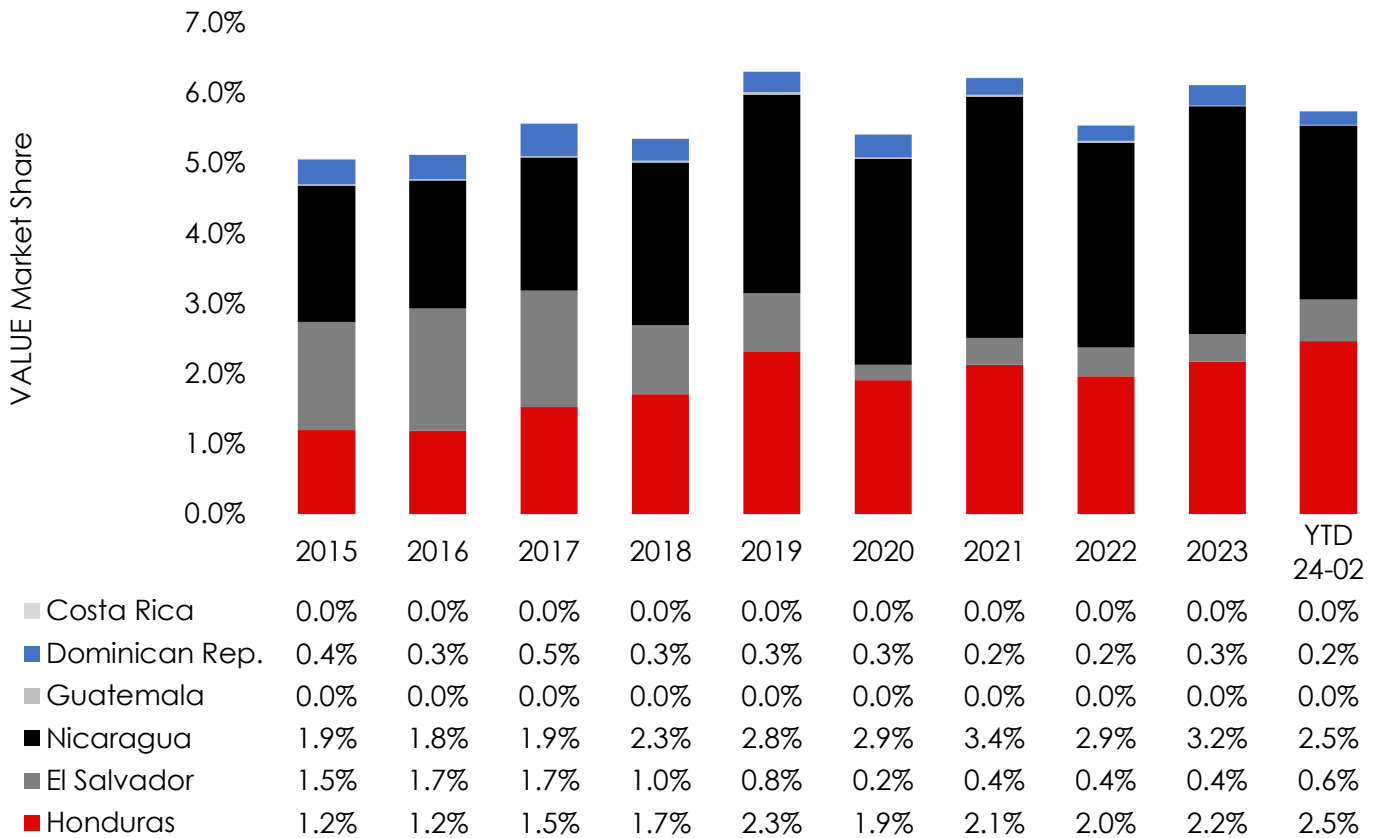


Cotton Woven Shirts

U.S. Cotton Woven Shirt Imports: CAFTA

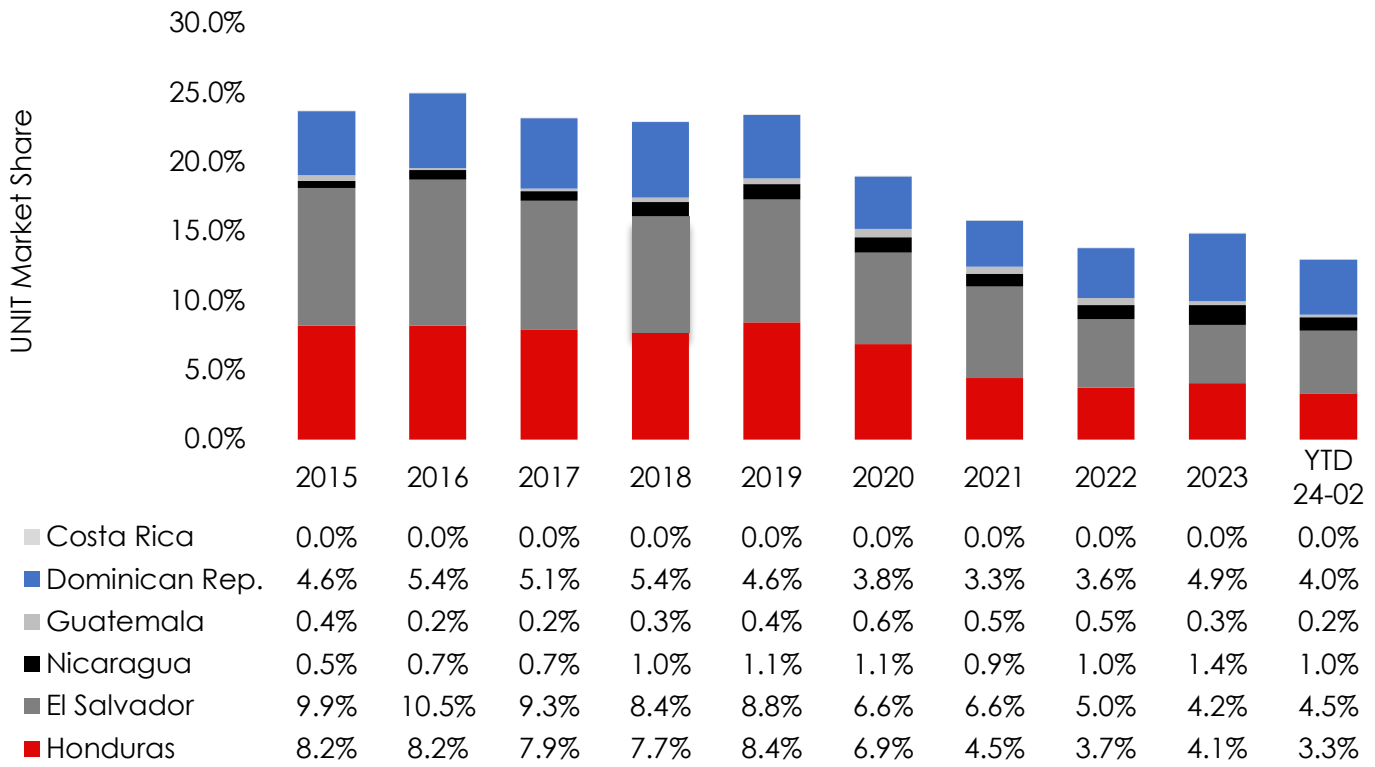


U.S. Cotton Woven Shirt Imports: CAFTA

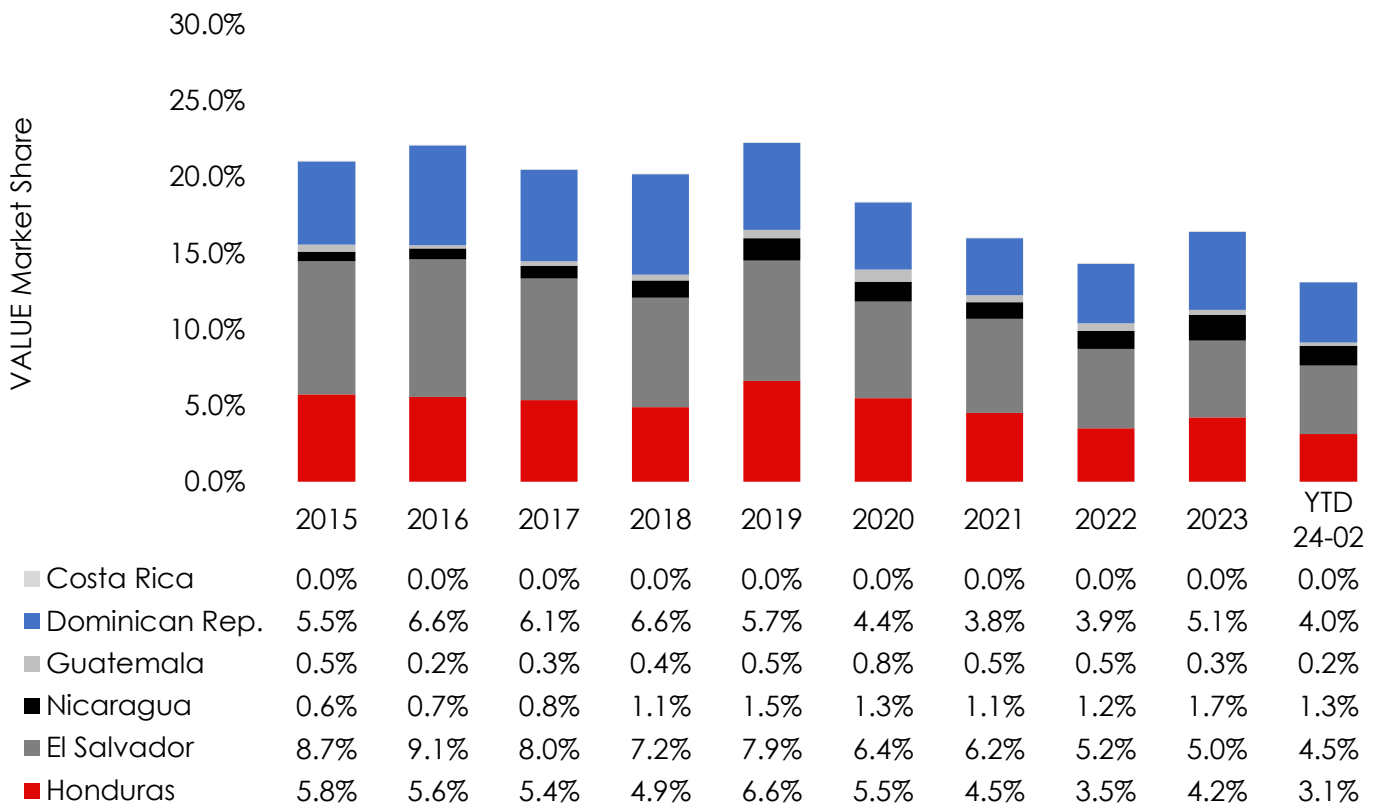


Underwear

U.S. Underwear Imports: CAFTA



U.S. Underwear Imports: CAFTA



DR-CAFTA BY COUNTRY

HONDURAS

U.S. Garment Import Growth: HONDURAS

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	-9.8%	-3.0%	-18.9%	4.1%	-20.0%	1.9%	-2.1%	0.8%	-10.1%	13.2%	-11.2%	2.8%
Feb	-6.1%	2.3%	-17.9%	5.2%	-20.0%	1.9%	3.2%	4.1%	-12.0%	15.2%	-11.2%	2.8%
Mar	-1.5%	-6.2%	-7.0%	9.2%	-23.6%		8.3%	-5.8%	-1.7%	21.0%	-16.2%	
Apr	2.6%	-30.2%	21.8%	10.6%	-28.3%		12.3%	-29.2%	27.7%	22.2%	-21.0%	
May	2.6%	-43.8%	51.2%	10.0%	-26.3%		10.8%	-42.8%	59.2%	22.5%	-19.4%	
Jun	2.0%	-22.9%	64.8%	9.8%	-26.8%		4.6%	-23.7%	78.2%	22.2%	-20.4%	
Jul	3.5%	-45.1%	55.2%	10.3%	-27.2%		12.0%	-47.4%	74.4%	22.2%	-21.8%	
Aug	2.6%	-39.7%	33.3%	10.9%	-26.7%		10.7%	-43.9%	40.5%	23.0%	-22.6%	
Sep	2.1%	-36.5%	35.8%	10.4%	-27.1%		10.1%	-40.0%	56.1%	22.8%	-23.6%	
Oct	1.8%	-33.2%	28.2%	9.4%	-26.4%		9.4%	-36.1%	46.3%	21.9%	-23.2%	
Nov	1.9%	-33.3%	29.2%	9.2%	-27.2%		9.4%	-35.8%	47.0%	21.8%	-24.5%	
Dec	2.3%	-14.6%	28.0%	7.7%	-26.7%		9.7%	-15.2%	45.5%	19.8%	-23.9%	

Honduras YTD 24-02

Units (1,000 Dozens)

	2023	2024	%+/-
Total	96	98	1.9%
338/339	4,228	4,821	14.0%
347/348	66	197	196.2%
340	41	23	-43.0%
352/652	851	1,156	35.9%

Honduras YTD 24-02

Value (\$ Millions)

	2023	2024	%+/-
Total	338	348	2.8%
338/339	123	144	17.3%
347/348	4	10	146.3%
340	6	7	8.2%
352/652	15	16	6.0%

Honduras YTD 24-02

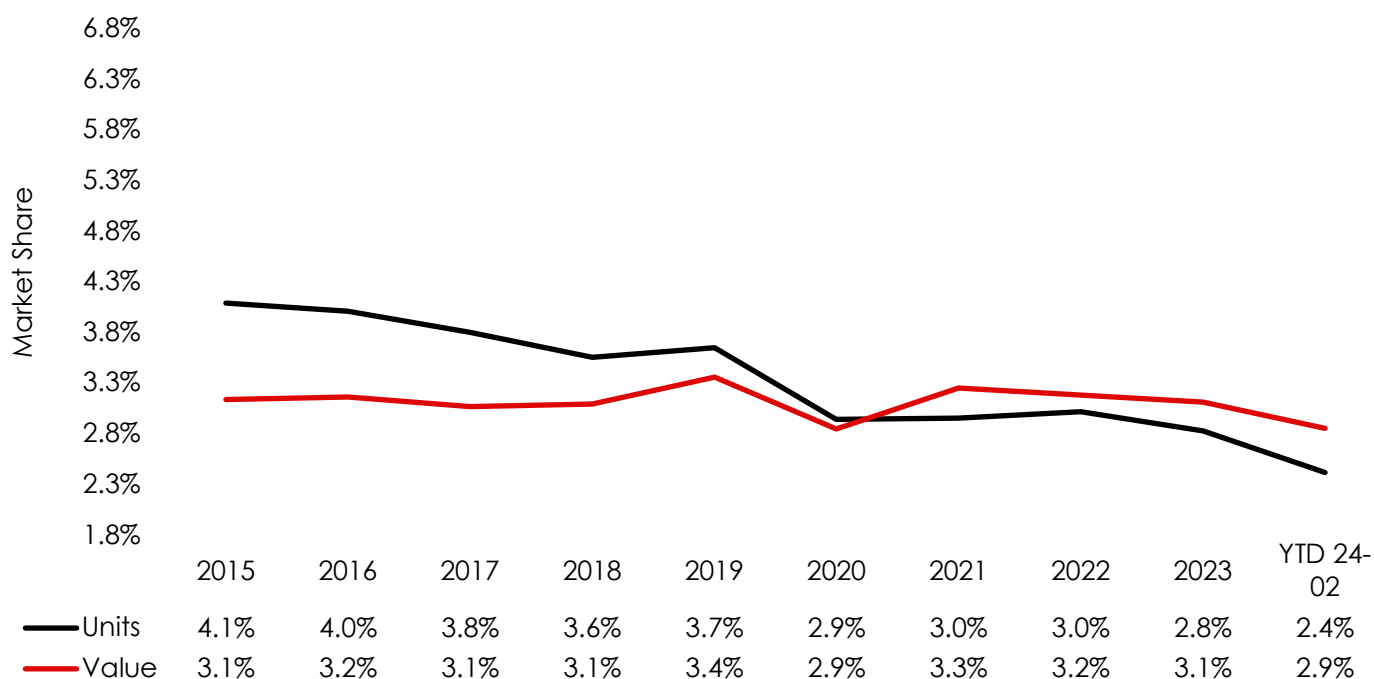
FOB

	2023	2024	%+/-
Total	\$3.53	\$3.56	0.9%
338/339	\$2.42	\$2.49	2.9%
347/348	\$4.99	\$4.15	-16.8%
340	\$13.17	\$24.98	89.7%
352/652	\$1.48	\$1.16	-22.0%

Market Share

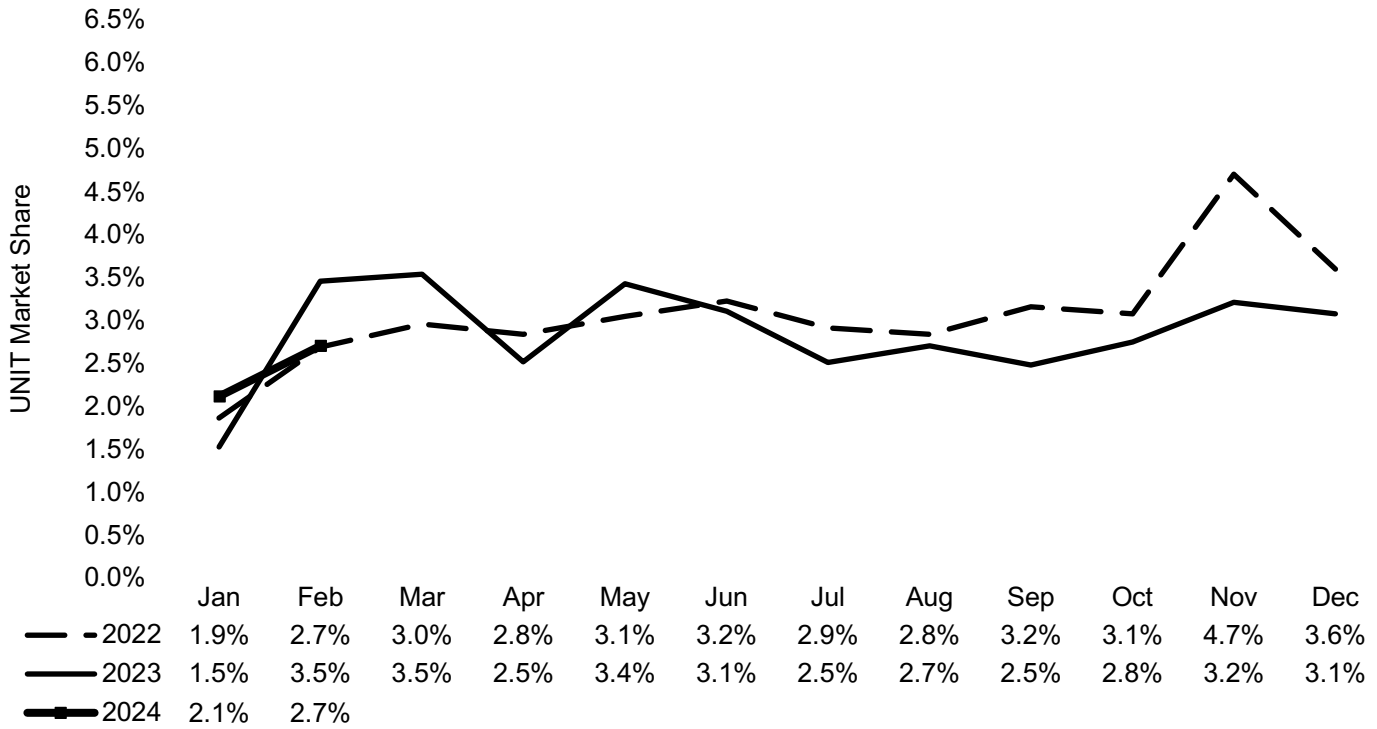
Total garments YTD

U.S. Garment Imports: Honduras

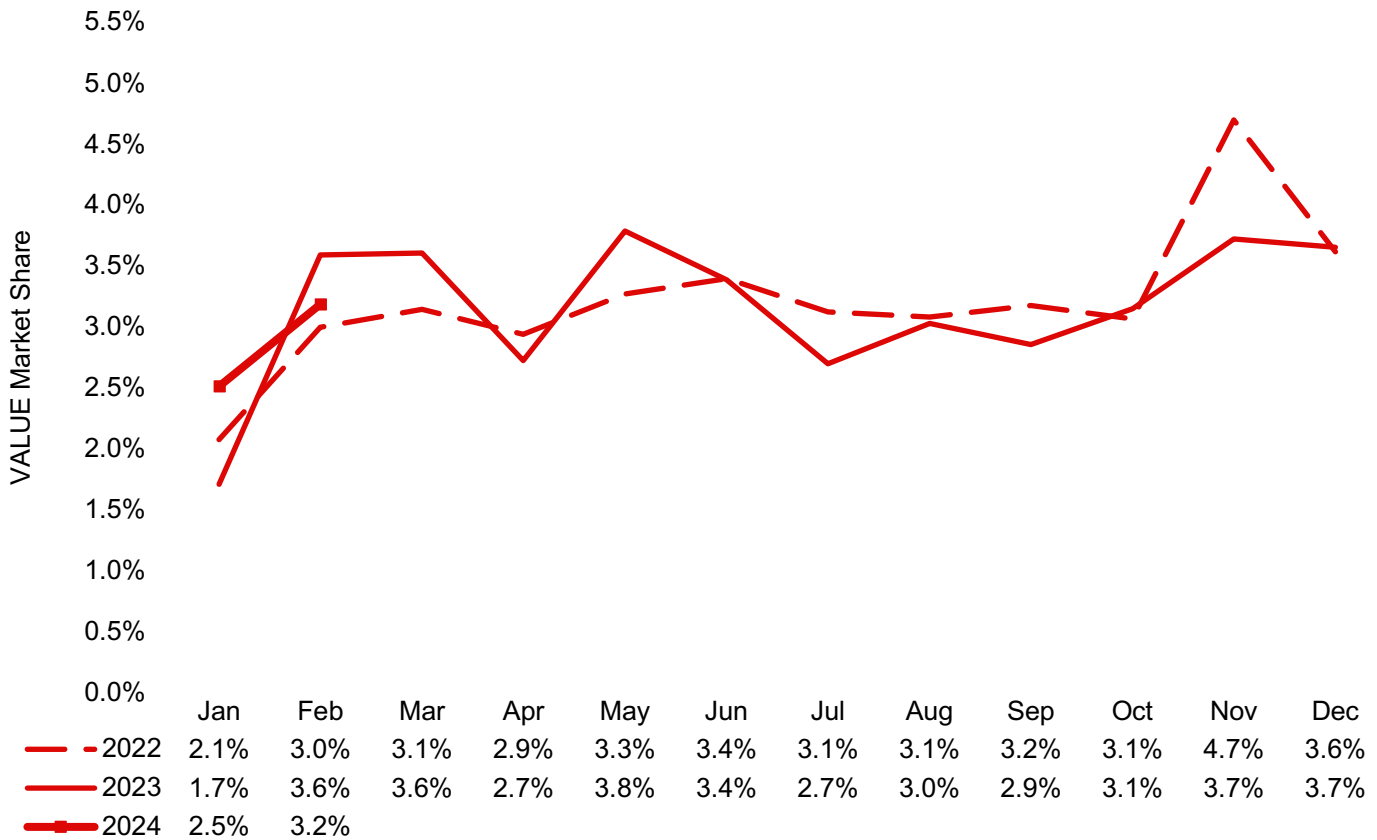


Total Garments Month to Month

U.S. Garment Import (Monthly): Honduras

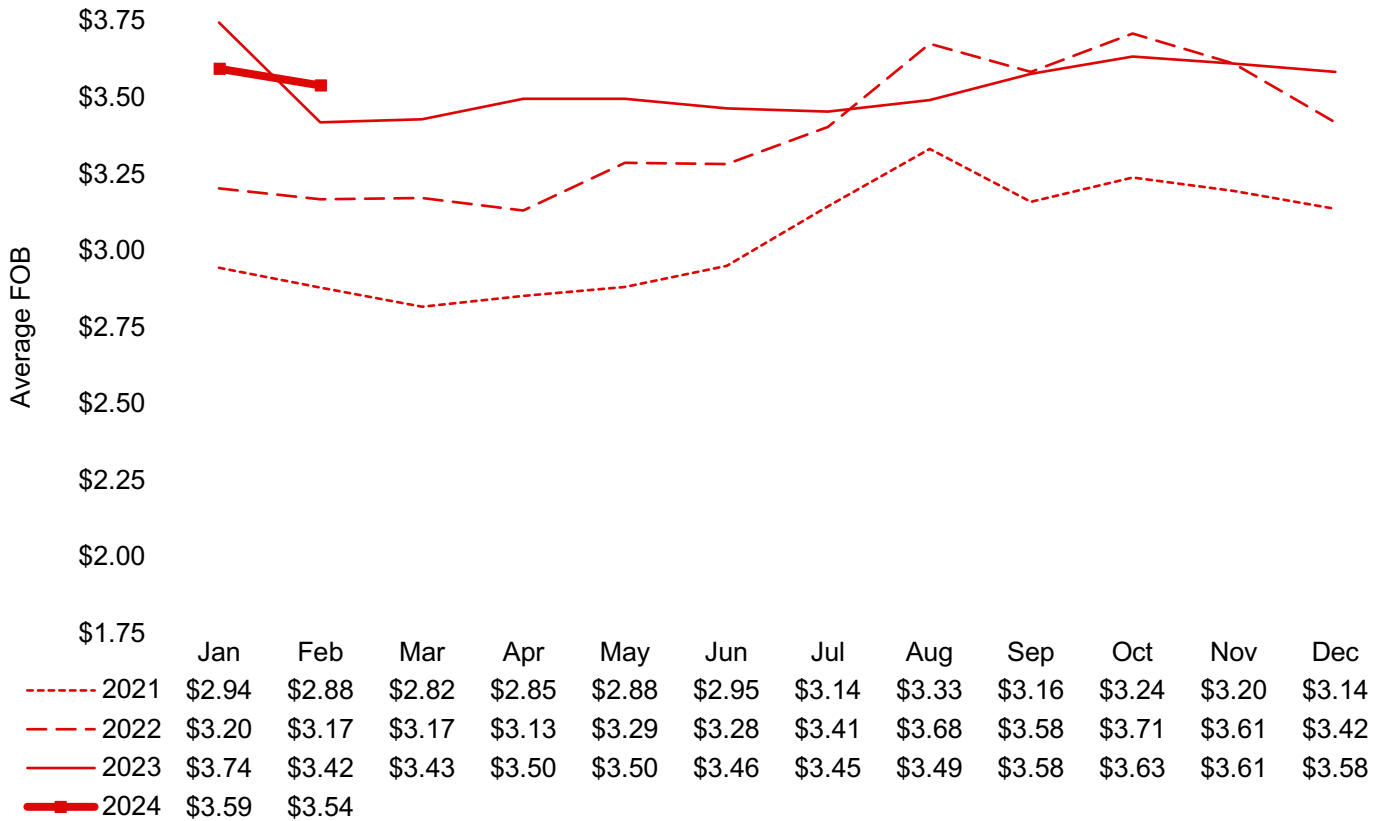


U.S. Garment Imports (Monthly): Honduras

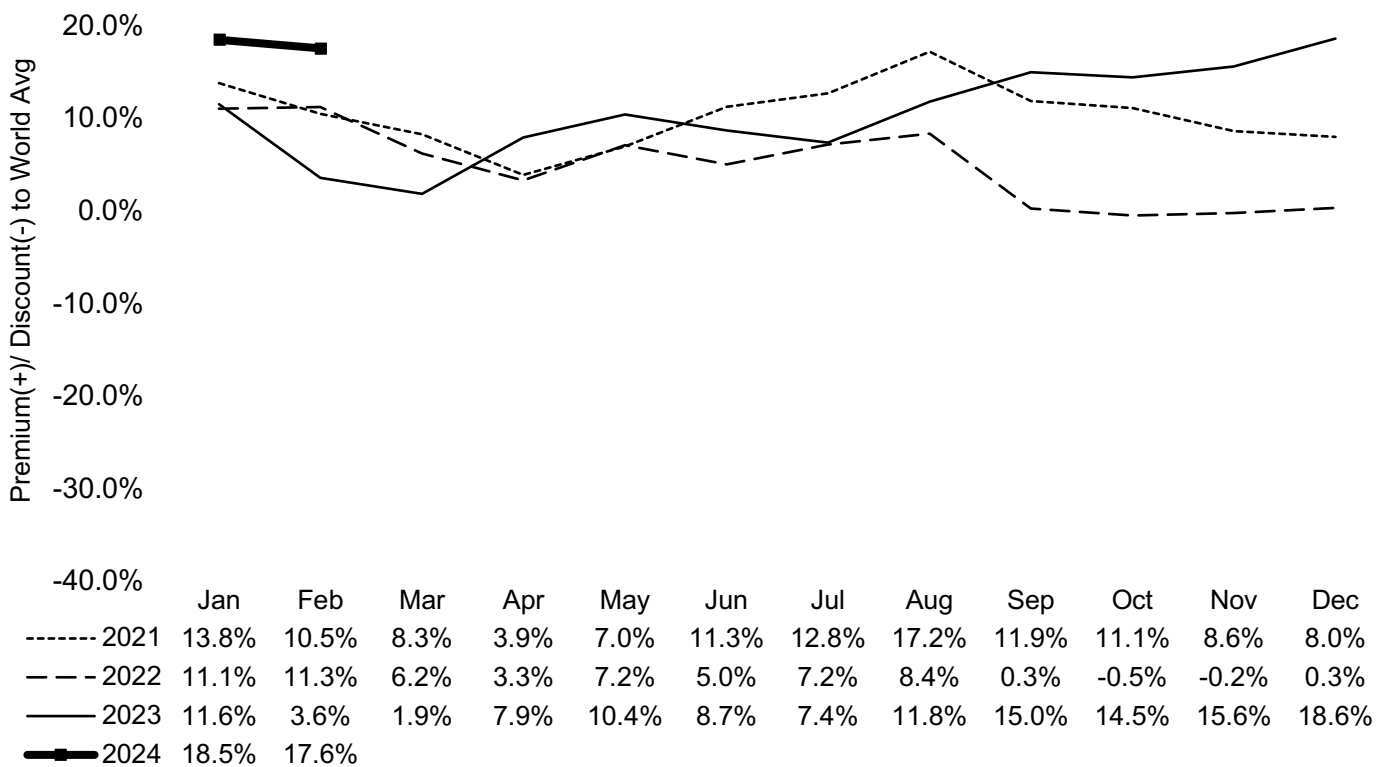


FOB PRICES

U.S. Garment Imports: FOB Prices: HONDURAS

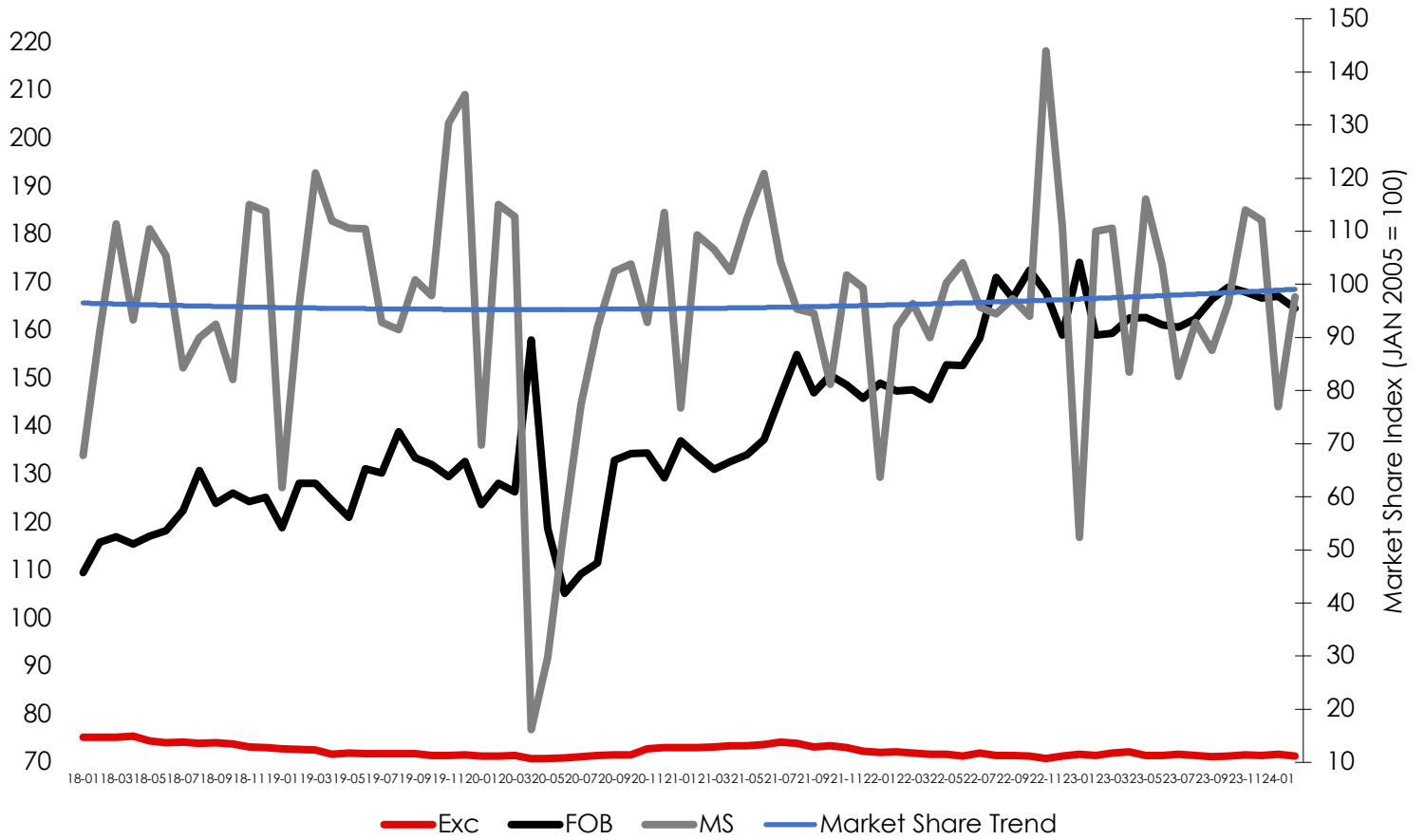


U.S. Garment Imports: FOB Prices: HONDURAS

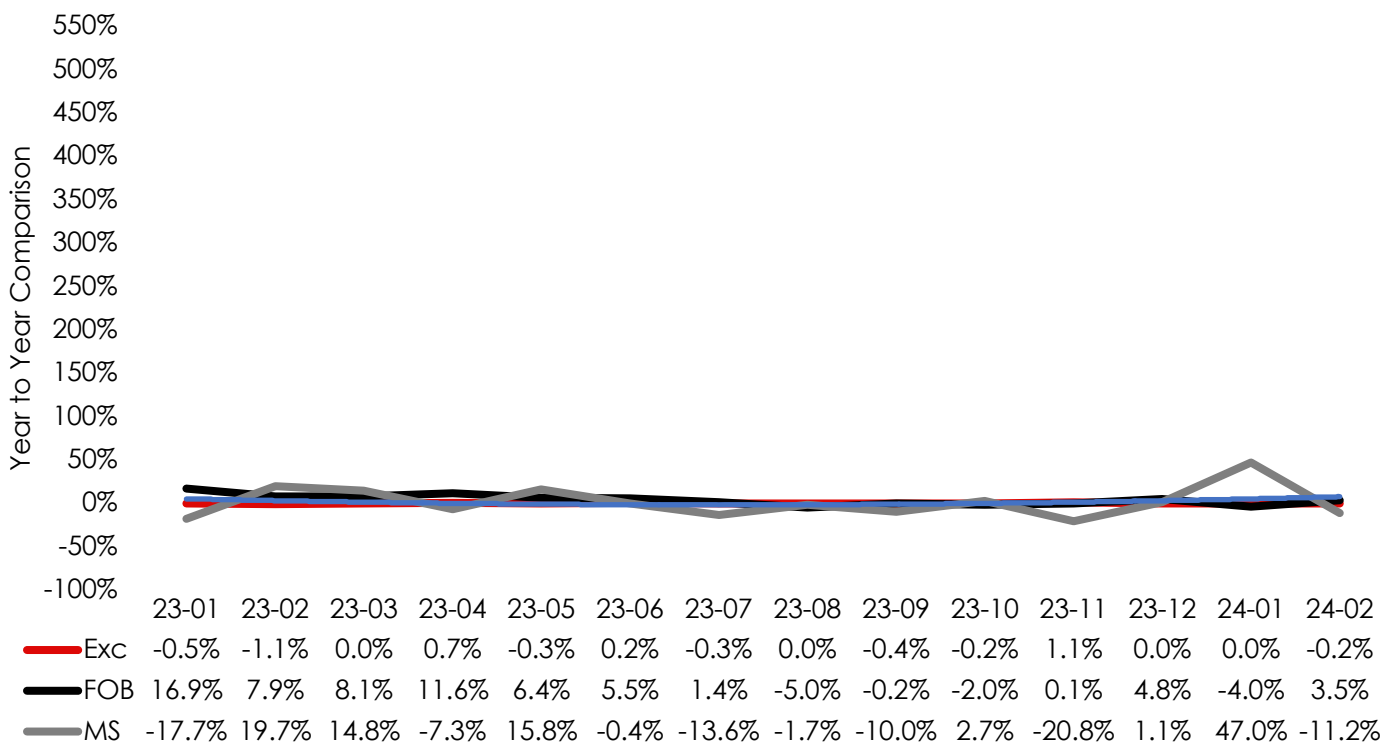


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: HONDURAS



U.S. Garment Imports: HONDURAS



YTD Market Share

YTD Unit Market Share: Honduras

YTD Value Market Share: Honduras

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	2.3%	2.5%	2.2%	1.9%	3.0%	1.9%	Jan	2.0%	2.3%	2.5%	2.1%	3.2%	2.1%
Feb	2.8%	3.2%	2.7%	2.3%	2.4%	2.4%	Feb	2.5%	3.0%	3.0%	2.5%	2.6%	2.9%
Mar	3.3%	3.5%	2.9%	2.5%	2.8%		Mar	3.0%	3.2%	3.2%	2.8%	2.9%	
Apr	3.5%	3.0%	3.0%	2.6%	2.7%		Apr	3.1%	2.7%	3.2%	2.8%	2.9%	
May	3.6%	2.7%	3.1%	2.7%	2.9%		May	3.2%	2.6%	3.3%	2.9%	3.0%	
Jun	3.6%	2.6%	3.2%	2.8%	2.9%		Jun	3.3%	2.4%	3.4%	3.0%	3.1%	
Jul	3.6%	2.7%	3.1%	2.8%	2.8%		Jul	3.2%	2.5%	3.4%	3.0%	3.0%	
Aug	3.5%	2.8%	3.1%	2.8%	2.8%		Aug	3.2%	2.6%	3.4%	3.0%	3.0%	
Sep	3.5%	2.9%	3.0%	2.9%	2.8%		Sep	3.2%	2.7%	3.3%	3.0%	3.0%	
Oct	3.5%	2.9%	2.9%	2.9%	2.8%		Oct	3.2%	2.8%	3.3%	3.0%	3.0%	
Nov	3.6%	2.9%	3.0%	3.0%	2.8%		Nov	3.3%	2.8%	3.3%	3.2%	3.1%	
Dec	3.7%	2.9%	3.0%	3.0%	2.8%		Dec	3.4%	2.9%	3.3%	3.2%	3.1%	

Honduras Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	2.4%	2.4%	2.6%	2.9%
338/339	Cotton T-Shirts	8.1%	8.7%	6.1%	7.5%
347/348	Cotton Pants	0.3%	0.8%	0.2%	0.6%
340	Cotton Shirts	1.1%	1.5%	1.8%	2.5%
352/652	Underwear	2.7%	3.3%	2.9%	3.1%

EL SALVADOR

U.S. Garment Import Growth: EL SALVADOR

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	1.7%	-16.0%	-5.9%	8.0%	-28.1%	6.3%	1.4%	-3.1%	-8.1%	16.0%	-10.9%	-17.5%
Mar	0.3%	-9.6%	-10.8%	9.5%	-28.1%	6.3%	-1.8%	2.9%	-10.7%	16.5%	-10.9%	-17.5%
Mar	-2.2%	-11.8%	-0.6%	7.4%	-26.8%		-4.2%	-1.1%	-0.9%	19.0%	-14.8%	
Apr	1.7%	-33.1%	30.2%	2.4%	-24.7%		-0.7%	-24.7%	29.2%	15.4%	-15.6%	
May	-0.1%	-45.8%	59.4%	1.9%	-23.7%		-1.8%	-39.3%	58.6%	15.2%	-15.9%	
Jun	0.1%	-48.6%	84.9%	-0.3%	-23.7%		-2.1%	-54.7%	84.5%	13.7%	-16.4%	
Jul	2.3%	-50.7%	70.7%	-0.8%	-24.1%		-0.1%	-46.8%	75.1%	13.6%	-18.4%	
Aug	0.3%	-47.3%	57.3%	-2.1%	-23.2%		-2.0%	-43.3%	45.1%	13.6%	-18.5%	
Sep	-0.3%	-42.7%	50.1%	-4.9%	-21.8%		-2.8%	-38.7%	55.0%	11.7%	-18.7%	
Oct	-1.3%	-39.6%	42.0%	-6.2%	-21.4%		-3.1%	-35.3%	46.3%	10.7%	-19.0%	
Nov	-1.7%	-37.6%	39.7%	-8.0%	-19.9%		-2.7%	-32.7%	42.6%	9.3%	-18.4%	
Dec	-2.3%	-34.0%	33.2%	-10.5%	-18.7%		-2.4%	-29.6%	36.4%	6.9%	-18.2%	

El Salvador YTD 24-02

Units (1,000 Dozens)

	2023	2024	%+/-
Total	69	74	6.3%
338/339	2,138	2,129	-0.4%
347/348	190	246	29.4%
340	25	11	-57.0%
352/652	854	1,577	84.7%

El Salvador YTD 24-02

Value (\$ Millions)

	2023	2024	%+/-
Total	251	207	-17.5%
338/339	72	56	-23.2%
347/348	6	6	13.9%
340	2	2	1.0%
352/652	17	23	38.6%

El Salvador YTD 24-02

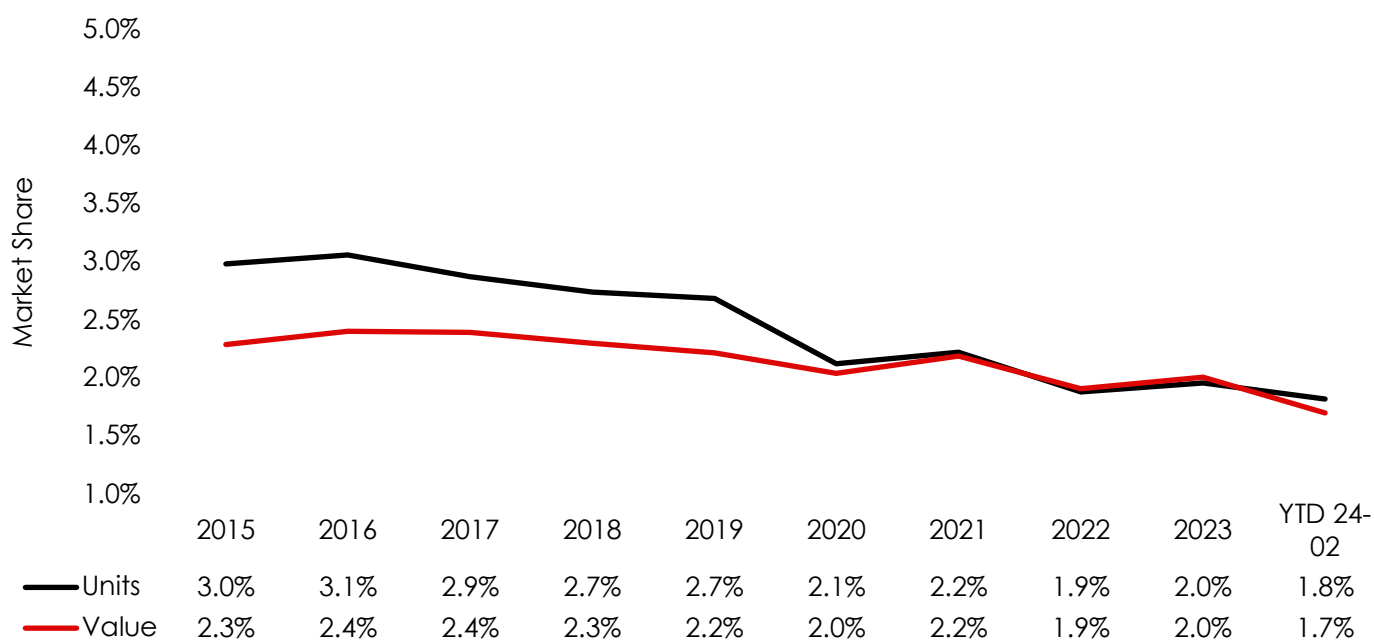
FOB

	2023	2024	%+/-
Total	\$3.64	\$2.82	-22.4%
338/339	\$2.82	\$2.17	-22.9%
347/348	\$2.47	\$2.17	-12.0%
340	\$5.49	\$12.88	134.7%
352/652	\$1.64	\$1.23	-25.0%

MARKET SHARE

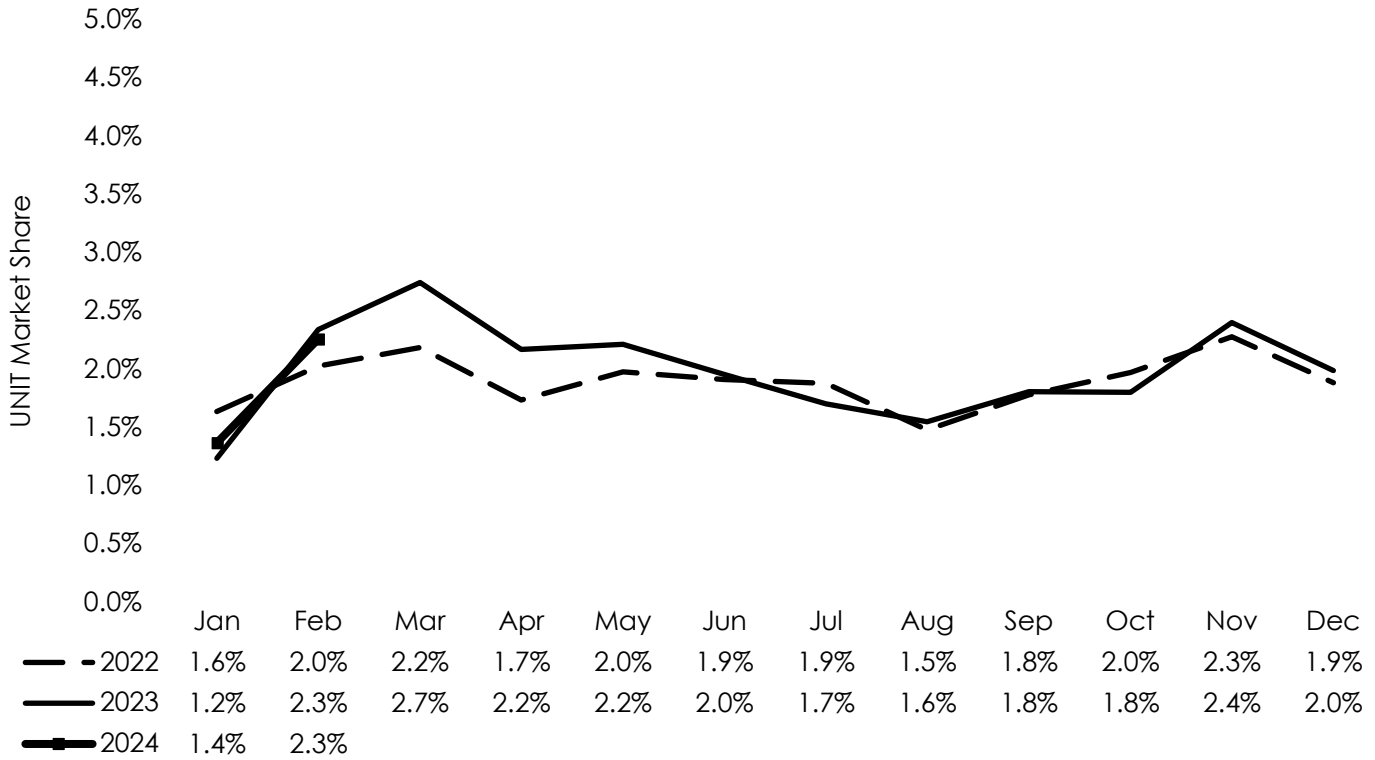
Total Garments YTD

U.S. Garment Imports: El Salvador

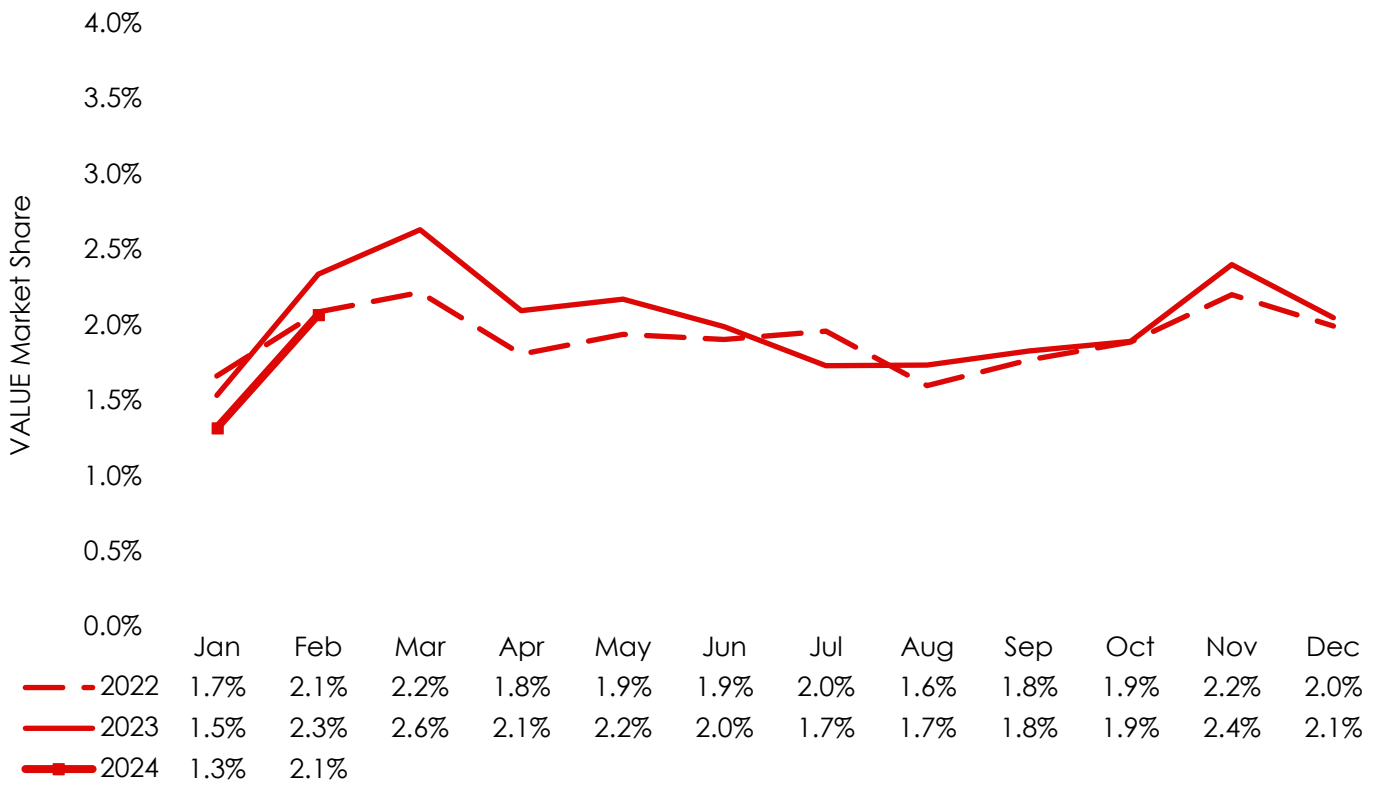


Total Garments Month to Month

U.S. Garment Import (Monthly): El Salvador

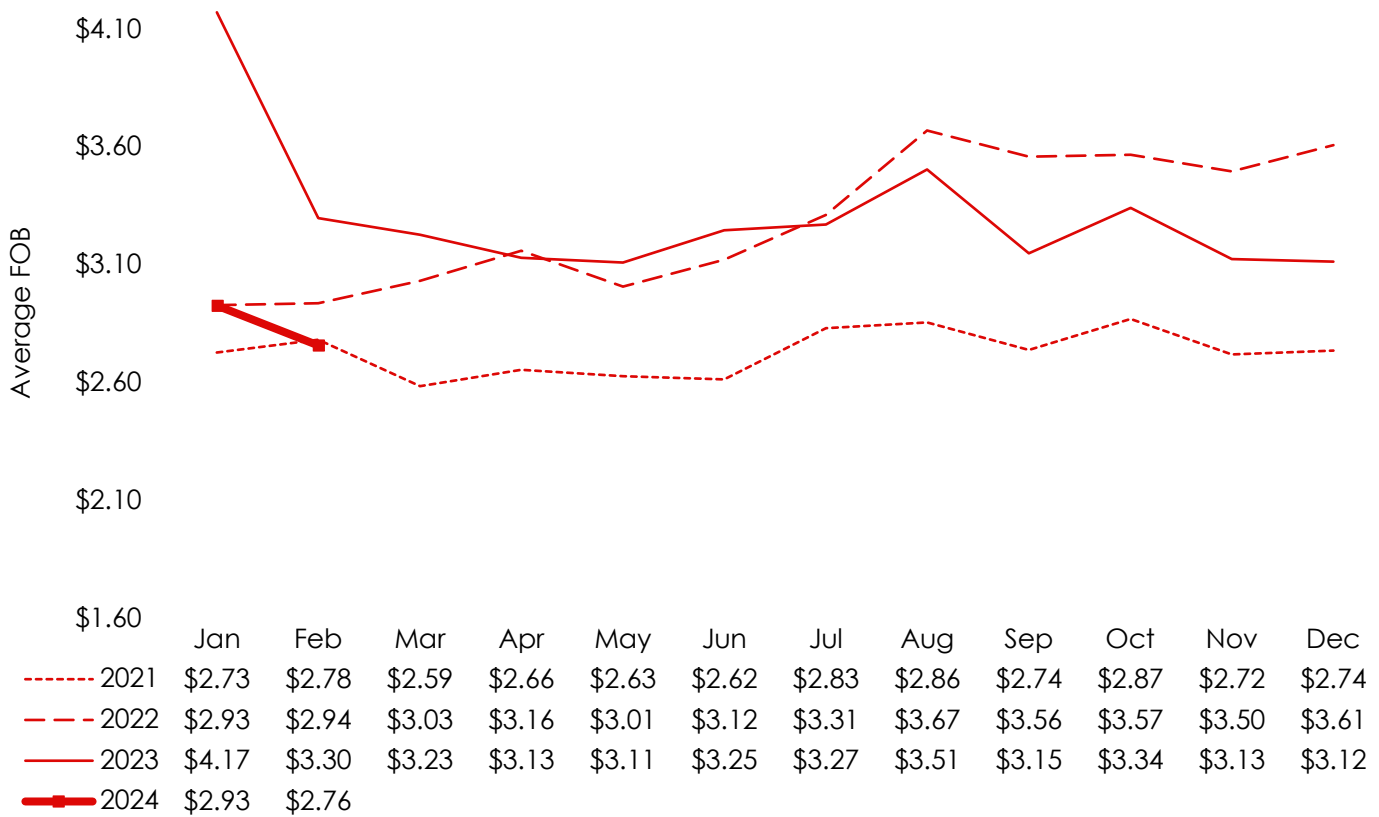


U.S. Garment Imports (Monthly): El Salvador

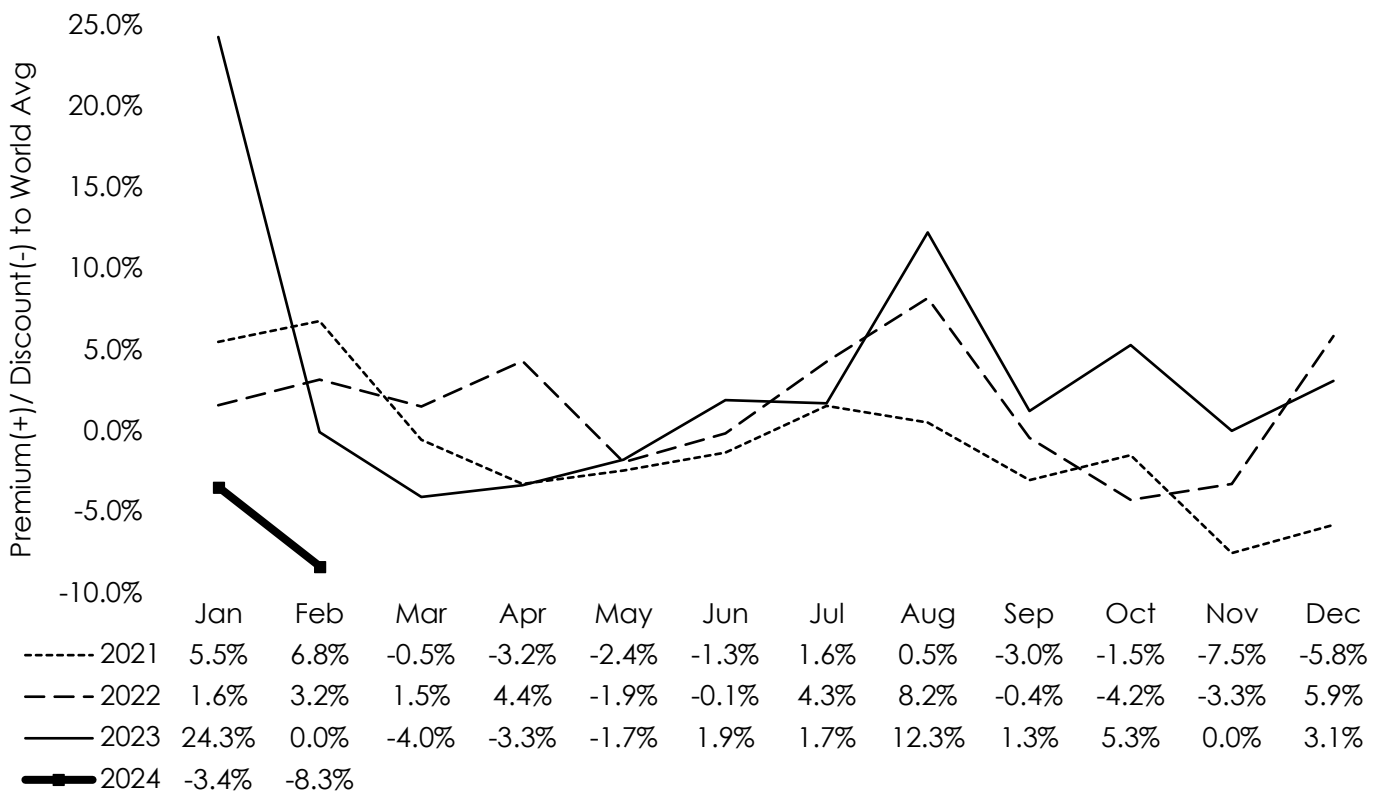


FOB PRICES

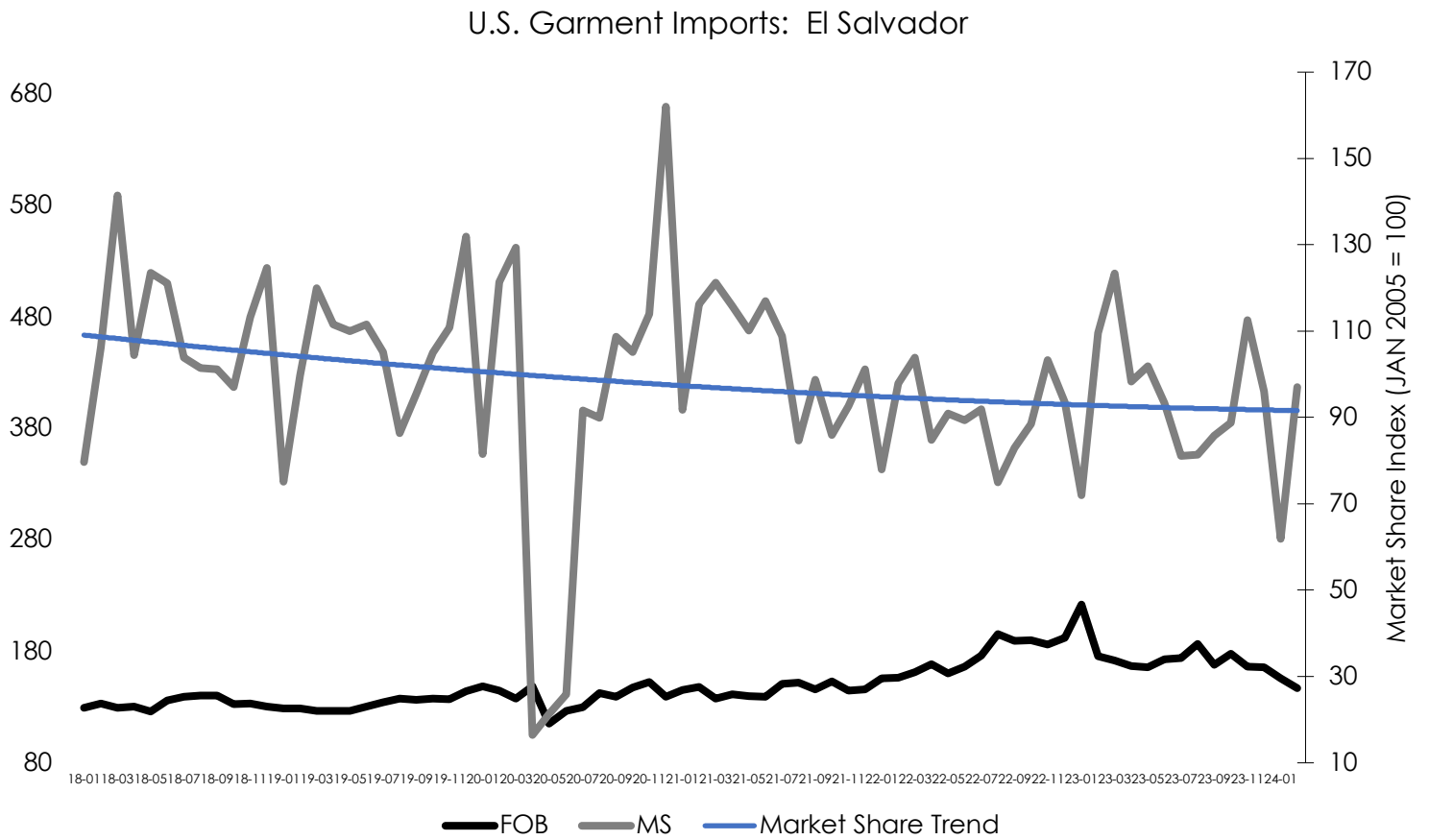
U.S. Garment Imports: FOB Prices: EL SALVADOR



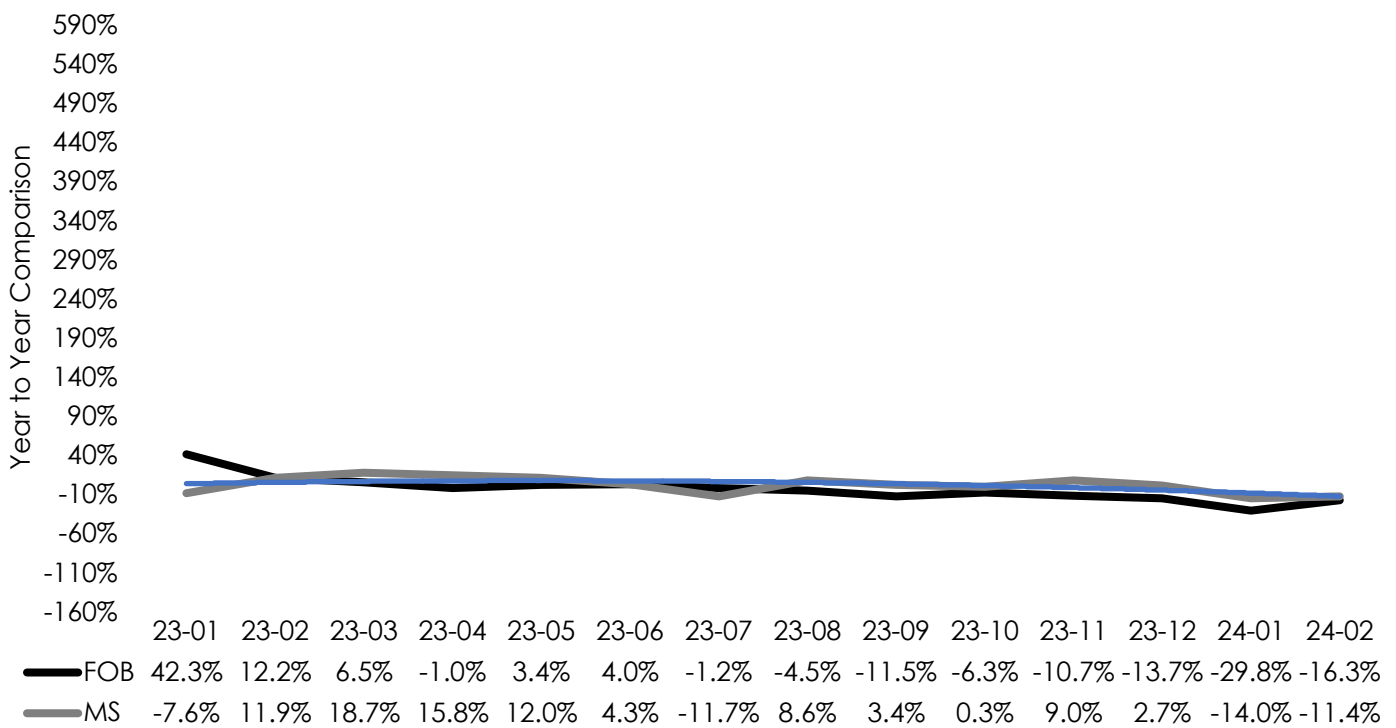
U.S. Garment Imports: FOB Prices: EL SALVADOR



Exchange Rates – FOB Prices – Market Share



U.S. Garment Imports: EL SALVADOR



YTD MARKET SHARE

YTD Unit Market Share: El Salvador

YTD Value Market Share: El Salvador

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	1.9%	1.8%	1.9%	1.6%	1.9%	1.6%	Jan	1.6%	1.7%	2.0%	1.7%	1.9%	1.7%
Feb	2.2%	2.3%	2.1%	1.8%	1.7%	1.8%	Feb	1.9%	2.1%	2.2%	1.9%	1.9%	1.7%
Mar	2.6%	2.6%	2.3%	2.0%	2.1%		Mar	2.1%	2.3%	2.4%	2.0%	2.1%	
Apr	2.7%	2.2%	2.3%	1.9%	2.1%		Apr	2.1%	2.0%	2.4%	2.0%	2.1%	
May	2.7%	2.0%	2.4%	1.9%	2.1%		May	2.2%	1.8%	2.4%	2.0%	2.1%	
Jun	2.8%	1.8%	2.4%	1.9%	2.1%		Jun	2.2%	1.7%	2.4%	1.9%	2.1%	
Jul	2.8%	1.9%	2.4%	1.9%	2.0%		Jul	2.2%	1.8%	2.4%	2.0%	2.0%	
Aug	2.7%	1.9%	2.3%	1.9%	2.0%		Aug	2.2%	1.7%	2.3%	1.9%	2.0%	
Sep	2.6%	2.0%	2.3%	1.8%	1.9%		Sep	2.2%	1.8%	2.3%	1.9%	2.0%	
Oct	2.6%	2.0%	2.2%	1.9%	1.9%		Oct	2.2%	1.9%	2.2%	1.9%	2.0%	
Nov	2.7%	2.0%	2.2%	1.9%	2.0%		Nov	2.2%	1.9%	2.2%	1.9%	2.0%	
Dec	2.7%	2.1%	2.2%	1.9%	2.0%		Dec	2.2%	2.0%	2.2%	1.9%	2.0%	

El Salvador Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	1.7%	1.8%	1.9%	1.7%
338/339	Cotton T-Shirts	4.1%	3.8%	3.6%	2.9%
347/348	Cotton Pants	0.7%	1.0%	0.3%	0.4%
340	Cotton Shirts	0.7%	0.7%	0.5%	0.6%
352/652	Underwear	2.7%	4.5%	3.2%	4.5%

NICARAGUA

U.S. Garment Import Growth: NICARAGUA

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	-7.0%	1.0%	-14.0%	25.8%	2.0%	2.6%	7.4%	0.9%	-4.6%	33.8%	4.2%	-6.8%
Mar	-7.2%	-1.6%	-11.6%	12.4%	2.0%	2.6%	2.5%	-2.3%	-5.6%	22.8%	4.2%	-6.8%
Mar	-4.4%	-3.0%	1.1%	17.4%	-2.1%		5.7%	-3.9%	6.3%	26.5%	-3.5%	
Apr	-4.6%	-15.2%	17.6%	18.6%	-8.6%		7.6%	-16.1%	20.5%	30.8%	-10.0%	
May	-5.4%	-25.0%	33.6%	19.0%	-10.9%		7.0%	-24.0%	33.9%	31.2%	-12.4%	
Jun	-0.3%	-29.0%	42.6%	20.3%	-11.9%		13.0%	-27.6%	42.2%	33.9%	-16.4%	
Jul	2.8%	-30.4%	45.0%	19.1%	-12.6%		14.6%	-28.7%	46.5%	31.6%	-17.0%	
Aug	0.8%	-29.0%	48.7%	16.4%	-12.6%		10.9%	-27.6%	43.9%	39.2%	-24.1%	
Sep	0.9%	-25.0%	40.1%	15.1%	-13.0%		11.8%	-25.5%	45.6%	43.4%	-27.9%	
Oct	1.6%	-23.1%	36.0%	12.6%	-11.4%		11.5%	-23.8%	41.9%	45.8%	-29.8%	
Nov	1.9%	-22.3%	37.4%	9.9%	-11.7%		12.1%	-23.2%	42.8%	45.0%	-31.4%	
Dec	1.7%	-22.6%	38.8%	9.4%	-12.8%		11.1%	-22.7%	42.8%	42.8%	-31.5%	

Nicaragua YTD 24-02

Units (1,000 Dozens)

	2023	2024	%+/-
Total	96	99	2.6%
338/339	6,138	6,820	11.1%
347/348	434	467	7.5%
340	53	18	-66.9%
352/652	642	331	-48.5%

Nicaragua YTD 24-02

Value (\$ Millions)

	2023	2024	%+/-
Total	335	312	-6.8%
338/339	158	162	2.6%
347/348	37	29	-19.7%
340	9	7	-26.4%
352/652	11	7	-40.0%

Nicaragua YTD 24-02

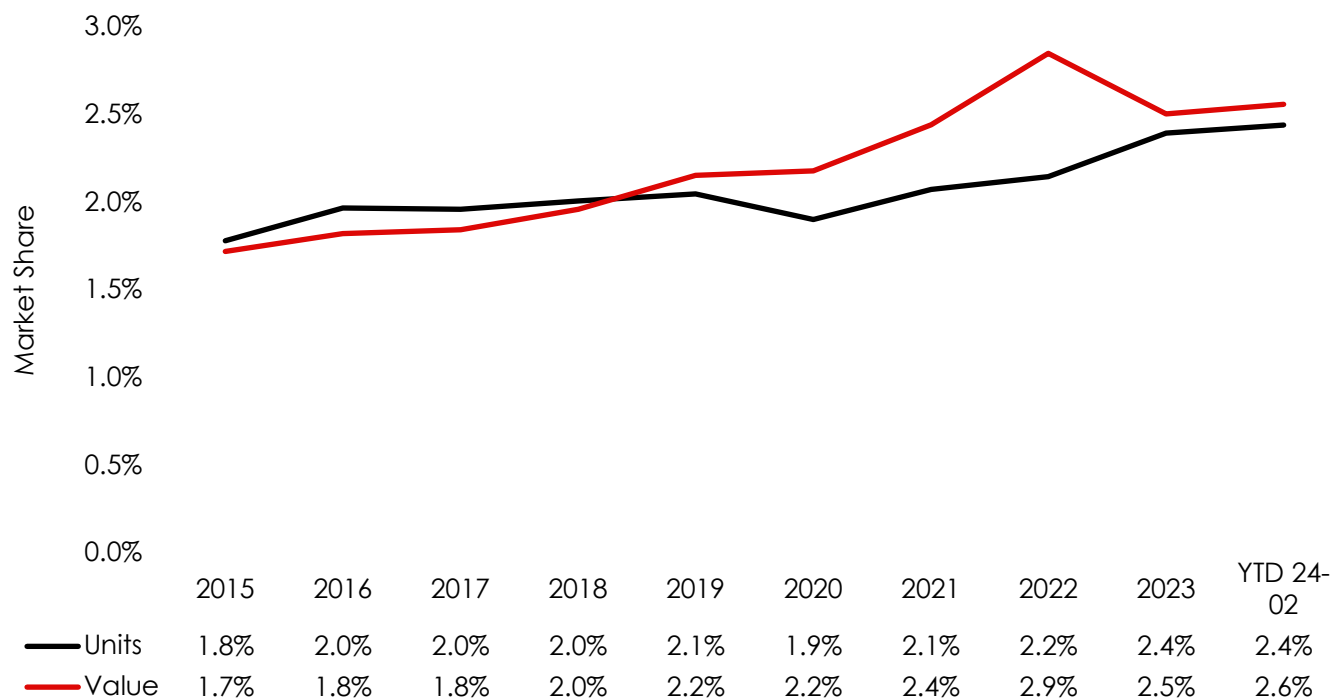
FOB

	2023	2024	%+/-
Total	\$3.49	\$3.17	-9.2%
338/339	\$2.15	\$1.98	-7.7%
347/348	\$7.03	\$5.25	-25.3%
340	\$14.86	\$33.06	122.5%
352/652	\$1.42	\$1.65	16.4%

MARKET SHARE

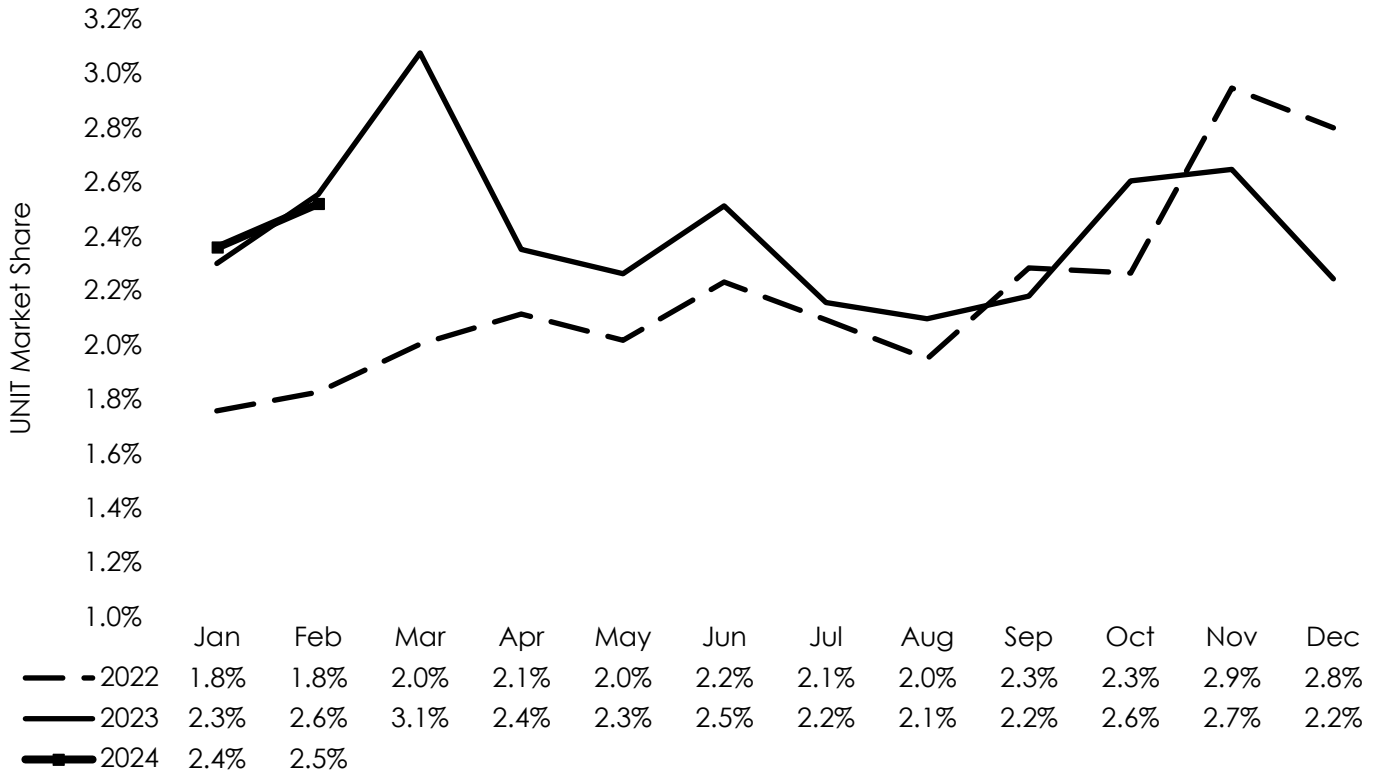
Total Garments YTD

U.S. Garment Imports: Nicaragua

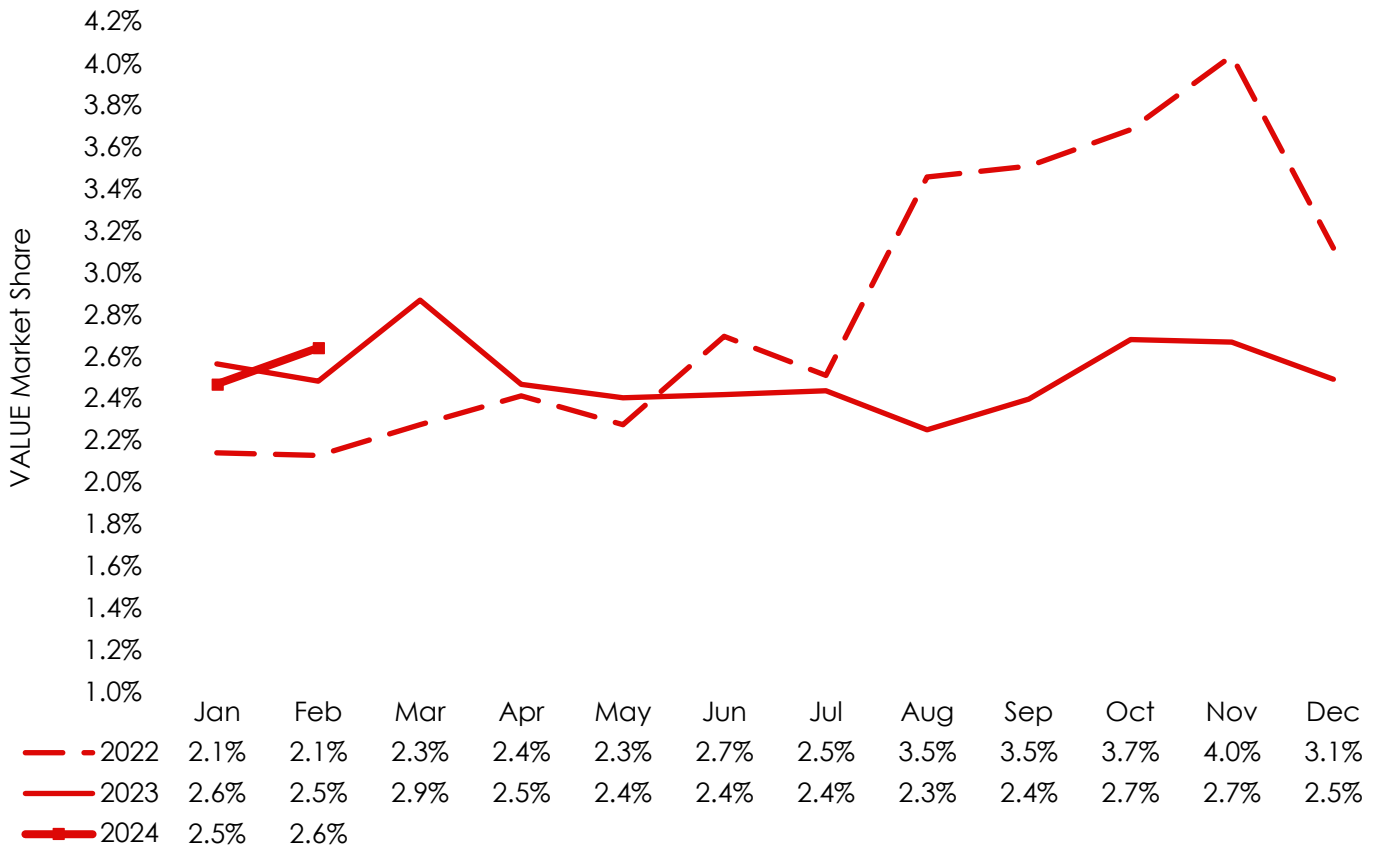


Total Garments Month to Month

U.S. Garment Import (Monthly): Nicaragua

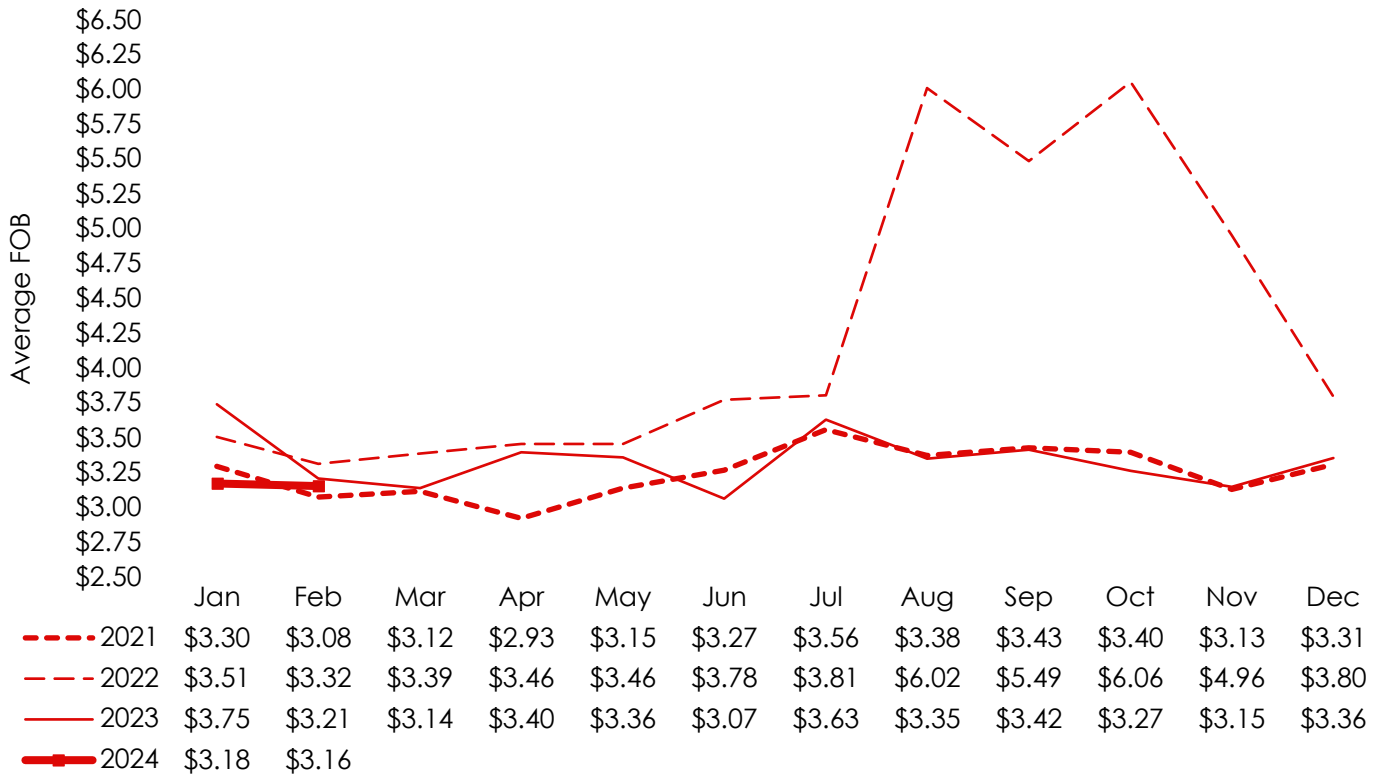


U.S. Garment Imports (Monthly): Nicaragua

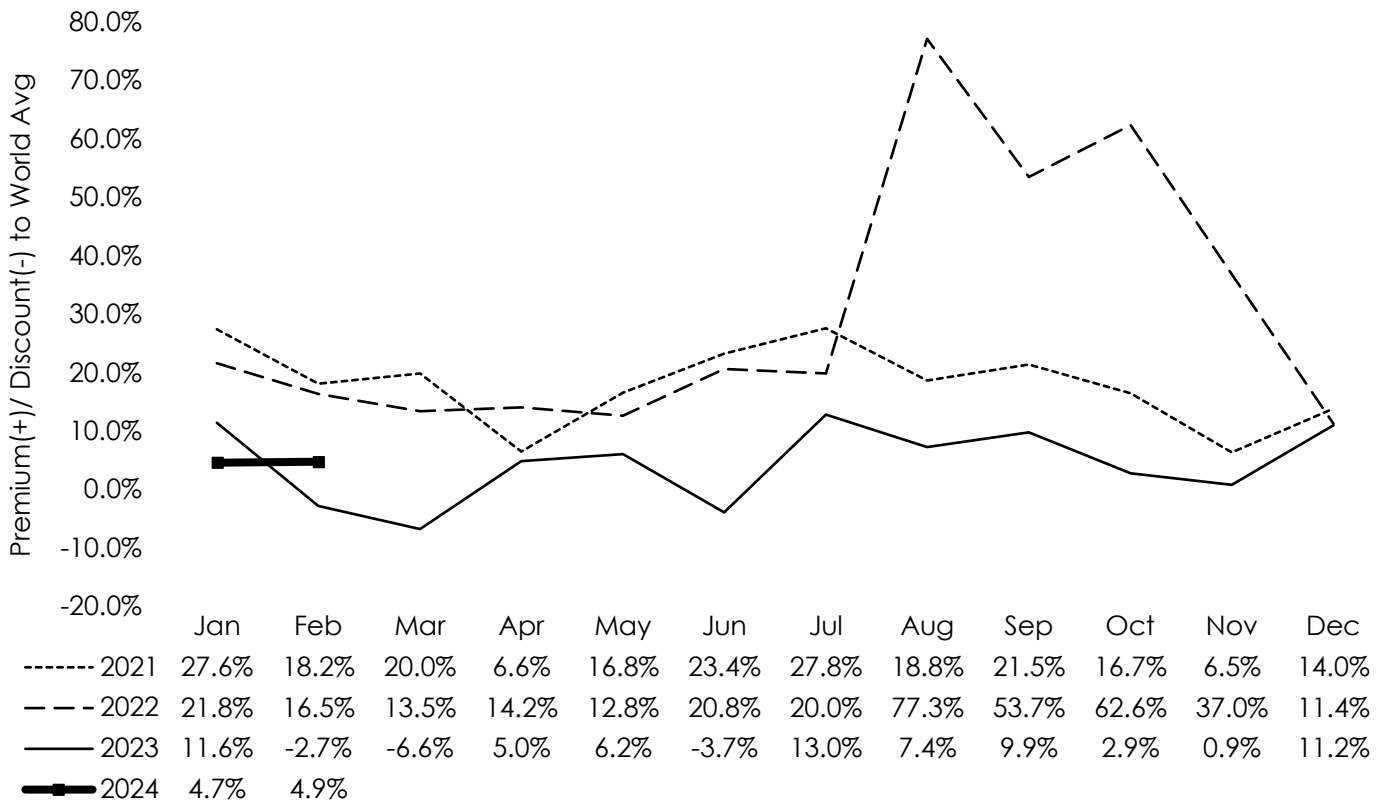


FOB PRICES

U.S. Garment Imports: FOB Prices: NICARAGUA

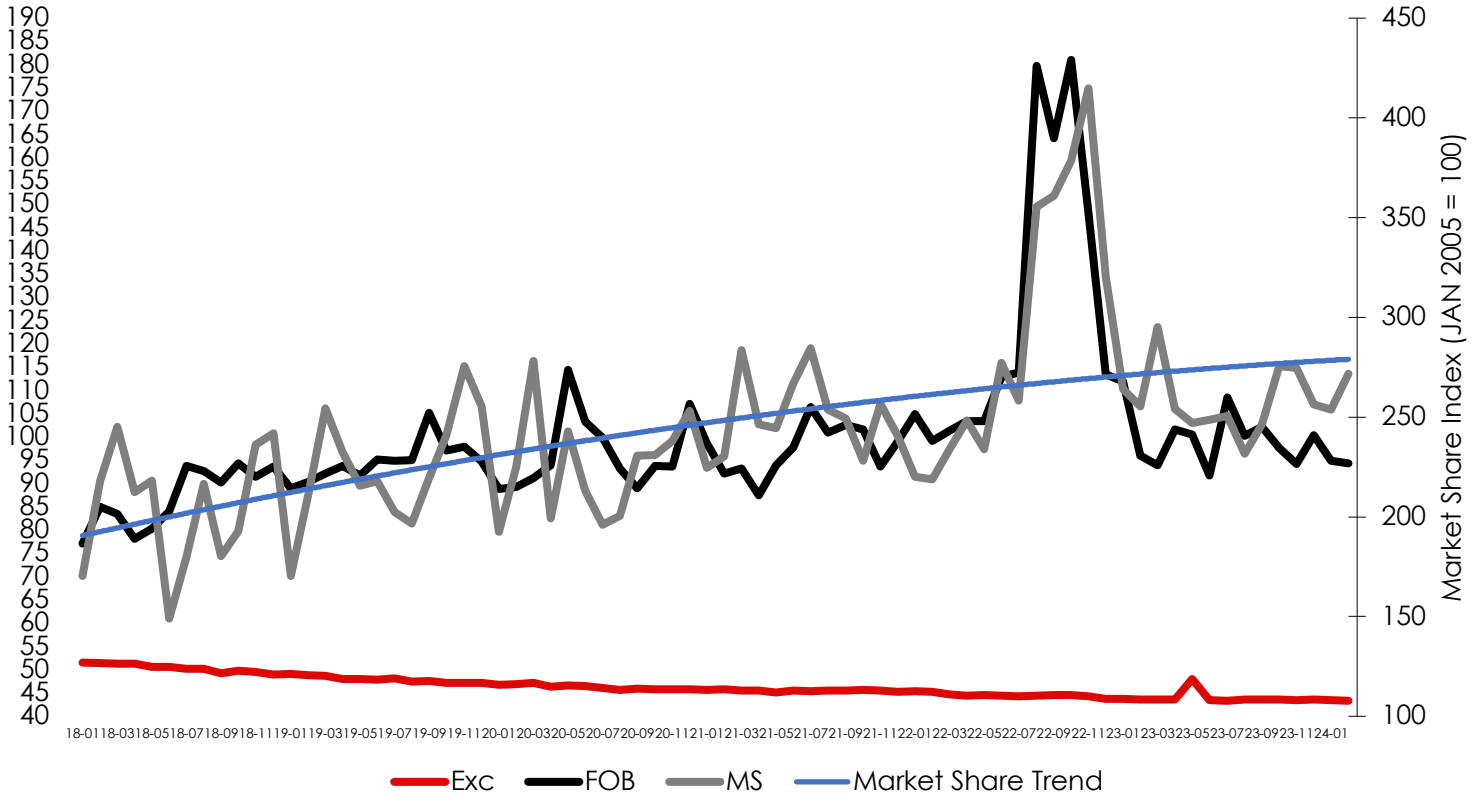


U.S. Garment Imports: FOB Prices: NICARAGUA

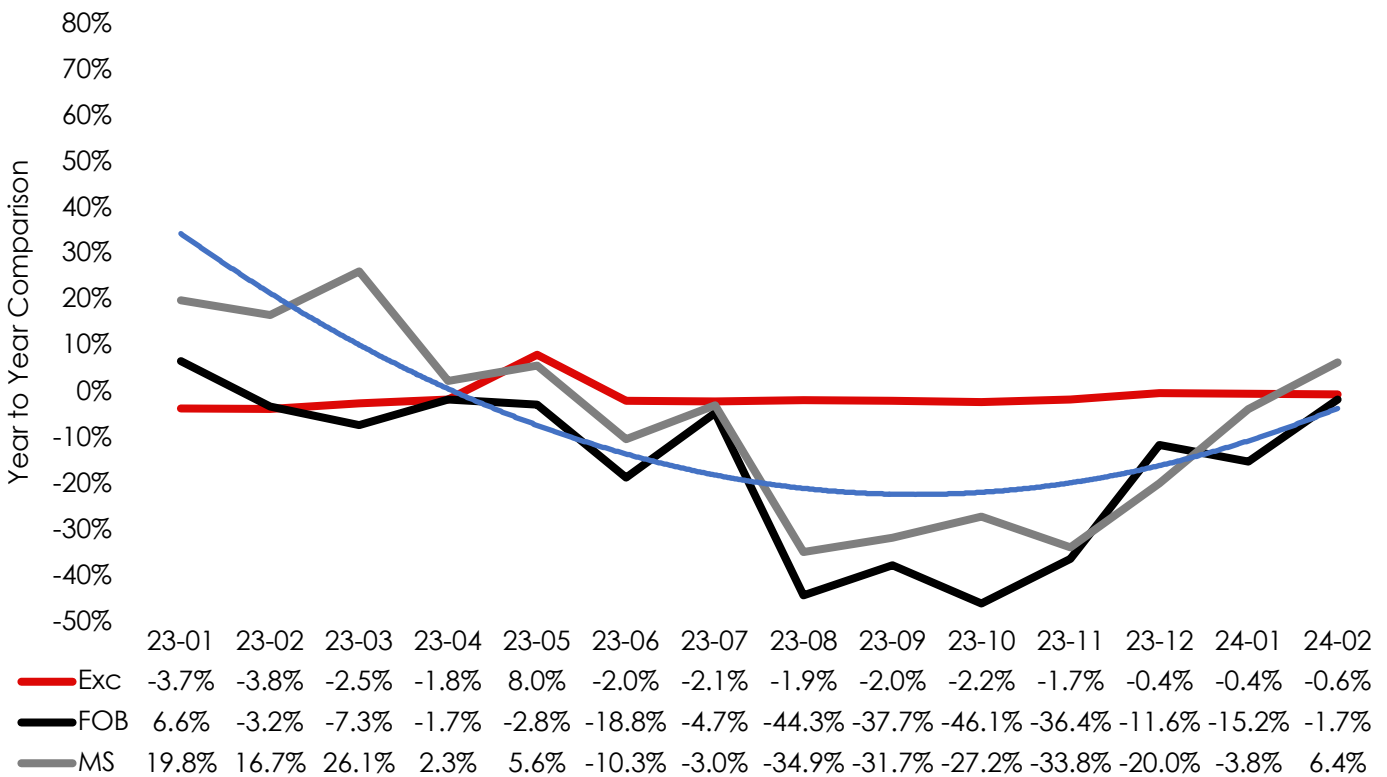


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: NICARAGUA



U.S. Garment Imports: NICARAGUA



YTD MARKET SHARE

YTD Unit Market Share: Nicaragua

YTD Value Market Share: Nicaragua

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	1.7%	1.8%	1.7%	1.8%	2.2%	1.8%	Jan	1.6%	1.9%	2.2%	2.1%	2.9%	2.1%
Feb	1.8%	2.0%	1.8%	1.8%	2.4%	2.4%	Feb	1.8%	2.0%	2.2%	2.1%	2.5%	2.6%
Mar	2.0%	2.2%	2.0%	1.9%	2.6%		Mar	2.0%	2.2%	2.4%	2.2%	2.6%	
Apr	2.0%	2.1%	2.1%	1.9%	2.6%		Apr	2.1%	2.2%	2.4%	2.2%	2.6%	
May	2.0%	2.1%	2.1%	2.0%	2.5%		May	2.1%	2.2%	2.4%	2.3%	2.6%	
Jun	2.0%	2.0%	2.1%	2.0%	2.5%		Jun	2.1%	2.2%	2.4%	2.3%	2.5%	
Jul	2.0%	1.9%	2.1%	2.0%	2.4%		Jul	2.1%	2.1%	2.5%	2.4%	2.5%	
Aug	2.0%	1.9%	2.1%	2.0%	2.4%		Aug	2.0%	2.1%	2.5%	2.5%	2.5%	
Sep	2.0%	1.9%	2.1%	2.0%	2.4%		Sep	2.1%	2.1%	2.5%	2.6%	2.5%	
Oct	2.0%	1.9%	2.0%	2.1%	2.4%		Oct	2.1%	2.1%	2.5%	2.7%	2.5%	
Nov	2.0%	1.9%	2.1%	2.1%	2.4%		Nov	2.1%	2.2%	2.5%	2.8%	2.5%	
Dec	2.1%	1.9%	2.1%	2.2%	2.4%		Dec	2.2%	2.2%	2.4%	2.9%	2.5%	

Nicaragua Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	2.4%	2.4%	2.5%	2.6%
338/339	Cotton T-Shirts	11.8%	12.3%	7.9%	8.4%
347/348	Cotton Pants	1.7%	1.9%	1.9%	1.8%
340	Cotton Shirts	1.4%	1.1%	2.7%	2.5%
352/652	Underwear	2.0%	1.0%	2.1%	1.3%

GUATEMALA

U.S. Garment Import Growth: GUATEMALA

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	12.4%	-9.7%	-18.9%	25.7%	-21.7%	-2.4%	14.1%	-7.7%	-10.1%	34.9%	-20.8%	3.5%
Mar	-2.4%	-2.4%	-0.4%	18.6%	-21.7%	-2.4%	4.9%	-3.0%	1.6%	30.4%	-20.8%	3.5%
Mar	-2.5%	-3.9%	2.6%	20.5%	-22.5%		1.1%	-3.4%	5.1%	35.0%	-21.7%	
Apr	-1.1%	-18.7%	22.4%	17.6%	-27.2%		2.5%	-18.9%	27.0%	32.1%	-24.6%	
May	-3.7%	-22.9%	31.1%	14.6%	-26.7%		-0.2%	-23.7%	36.1%	32.0%	-25.2%	
Jun	-1.5%	-25.0%	36.0%	12.4%	-25.2%		1.3%	-24.0%	40.1%	31.8%	-24.8%	
Jul	-1.5%	-22.9%	33.3%	9.8%	-23.5%		2.0%	-24.3%	40.5%	28.4%	-23.4%	
Aug	-4.6%	-21.0%	45.0%	7.6%	-22.0%		-1.6%	-23.0%	46.5%	27.0%	22.7%	
Sep	-5.5%	-18.0%	31.9%	7.1%	-22.3%		-2.3%	19.4%	38.7%	25.8%	-23.0%	
Oct	-6.9%	-15.9%	27.5%	6.1%	-21.8%		-3.5%	-16.7%	34.6%	23.8%	-23.0%	
Nov	-7.2%	-14.8%	27.8%	4.2%	-21.2%		-4.2%	-15.6%	36.6%	24.7%	-22.7%	
Dec	-6.8%	-14.6%	28.1%	1.4%	-20.5%		-3.1%	-15.2%	36.7%	17.9%	-22.9%	

Guatemala YTD 24-02

	Units (1,000 Dozens)		
	2023	2024	%+/-
Total	54	53	-2.5%
338/339	2,931	4,031	37.5%
347/348	163	143	-12.8%
340	0	0	-75.4%
352/652	122	62	-48.8%

Guatemala YTD 24-02

	Value (\$ Millions)		
	2023	2024	%+/-
Total	236	256	8.5%
338/339	107	146	37.0%
347/348	13	13	2.7%
340	0	0	-70.6%
352/652	2	1	-38.8%

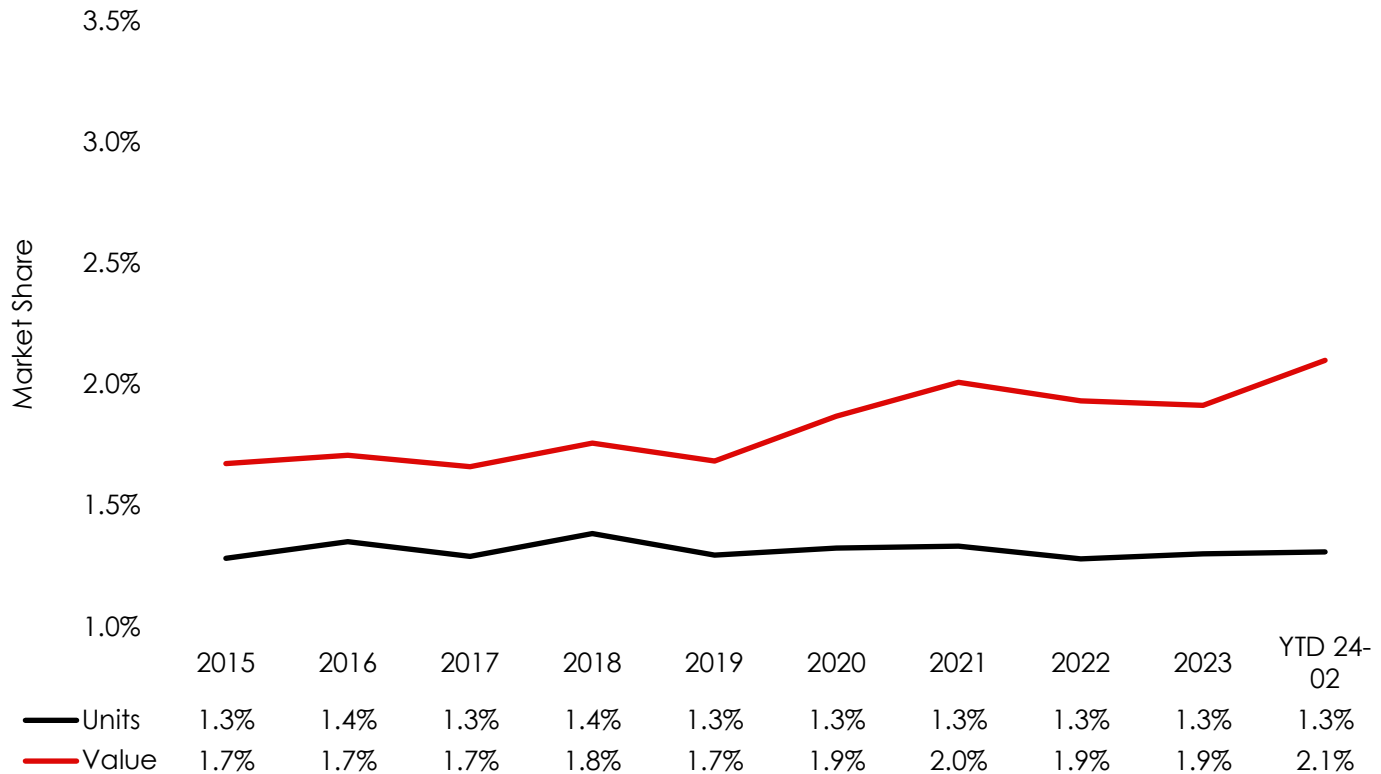
Guatemala YTD 24-02

	FOB		
	2023	2024	%+/-
Total	\$4.34	\$4.84	11.4%
338/339	\$3.04	\$3.03	-0.4%
347/348	\$6.38	\$7.51	17.7%
340	\$18.32	\$21.92	19.6%
352/652	\$1.37	\$1.64	19.6%

MARKET SHARE

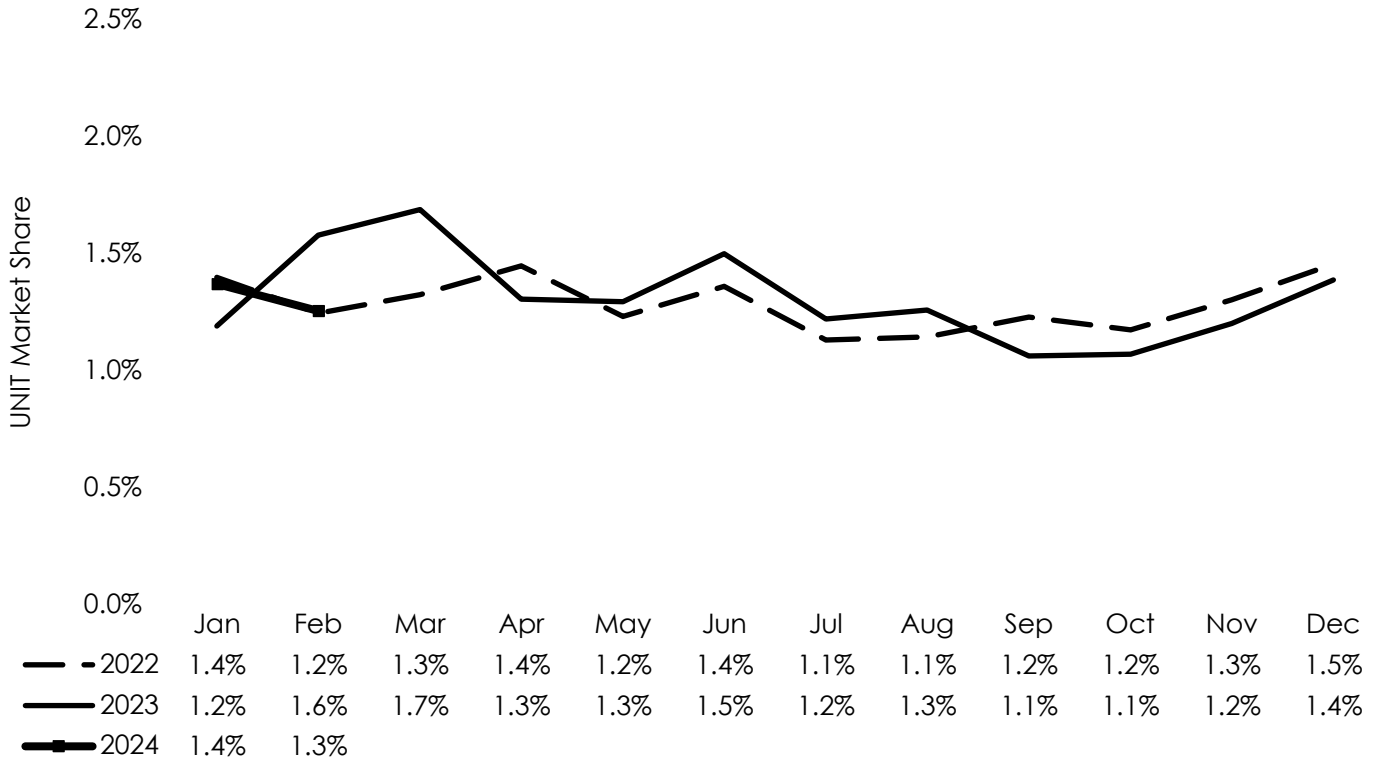
Total garment YTD

U.S. Garment Imports: Guatemala

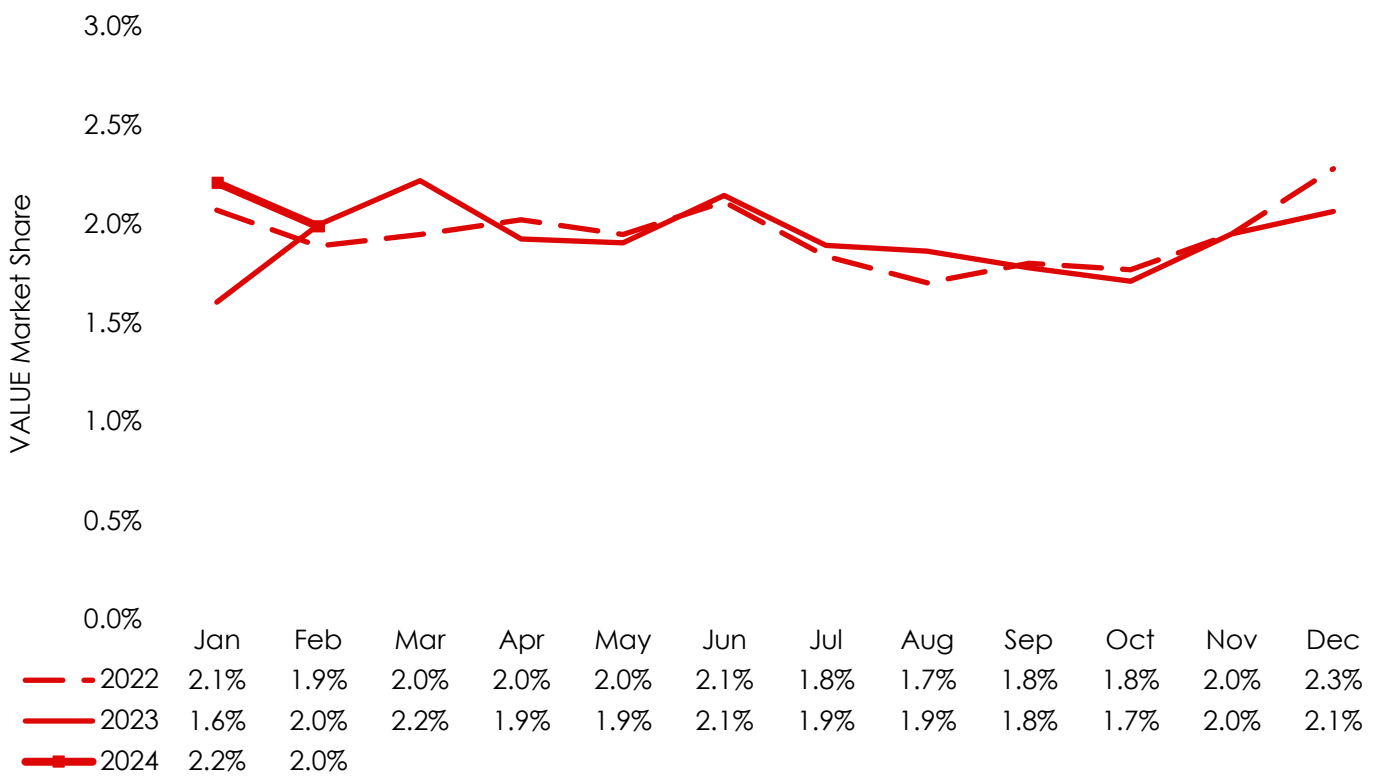


Total Garments Month to Month

U.S. Garment Import (Monthly): Guatemala

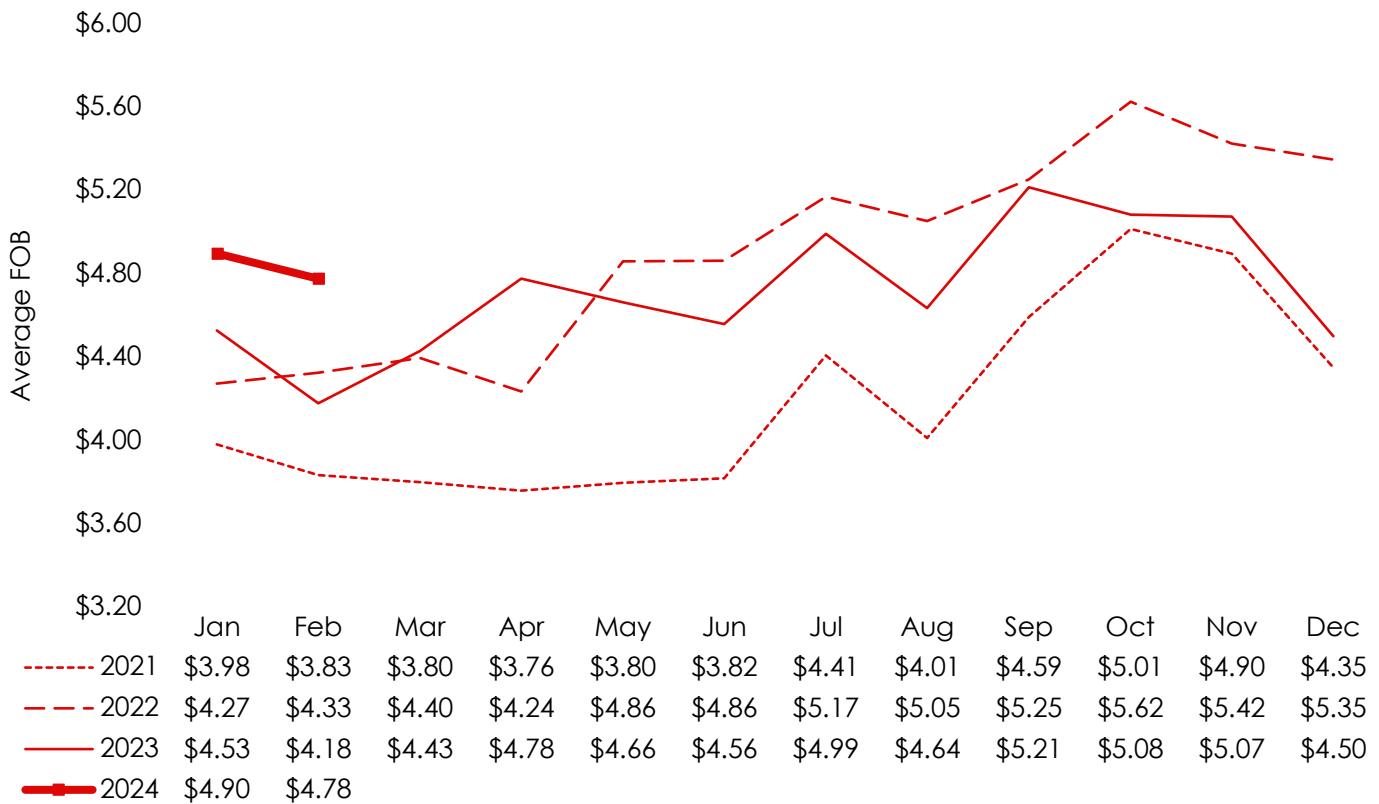


U.S. Garment Imports (Monthly): Guatemala

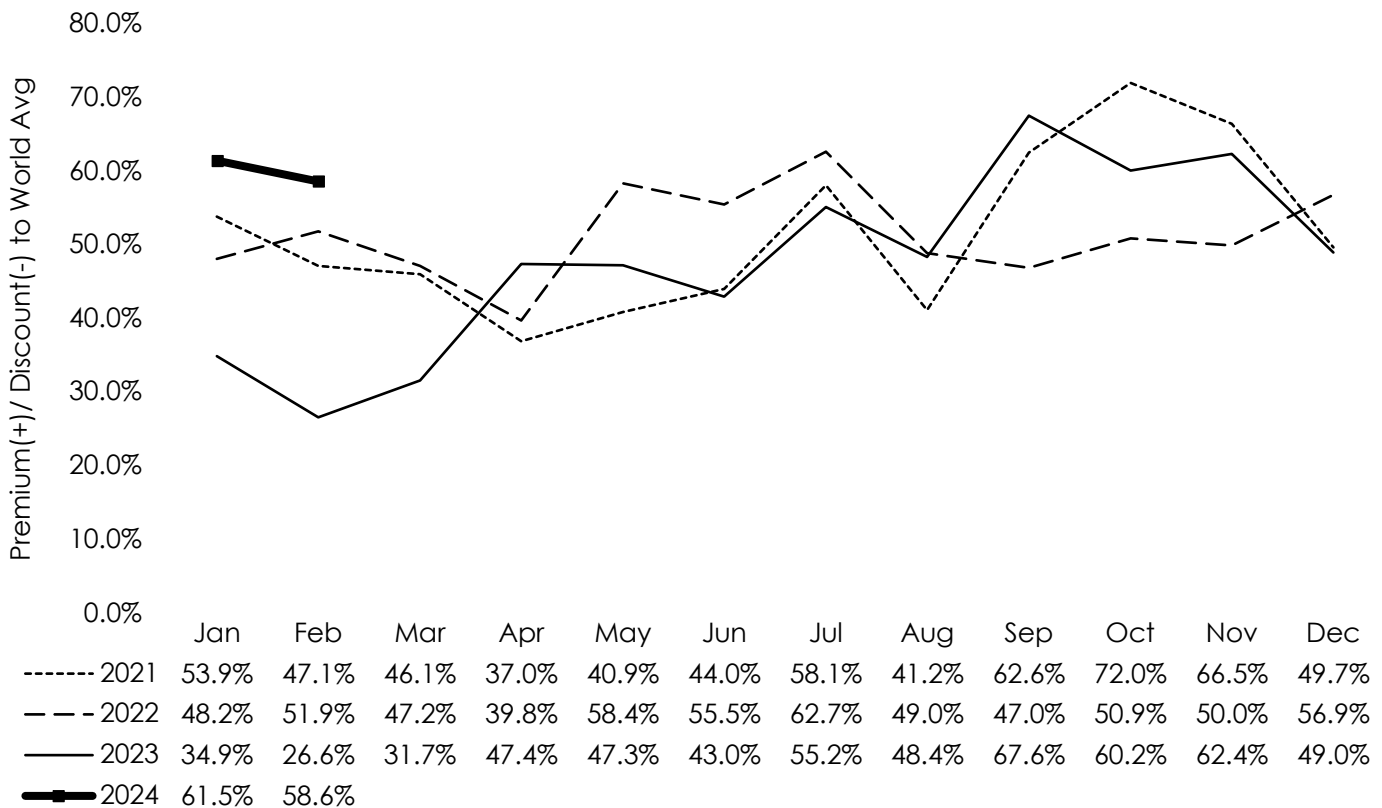


FOB PRICES

U.S. Garment Imports: FOB Prices: GUATEMALA

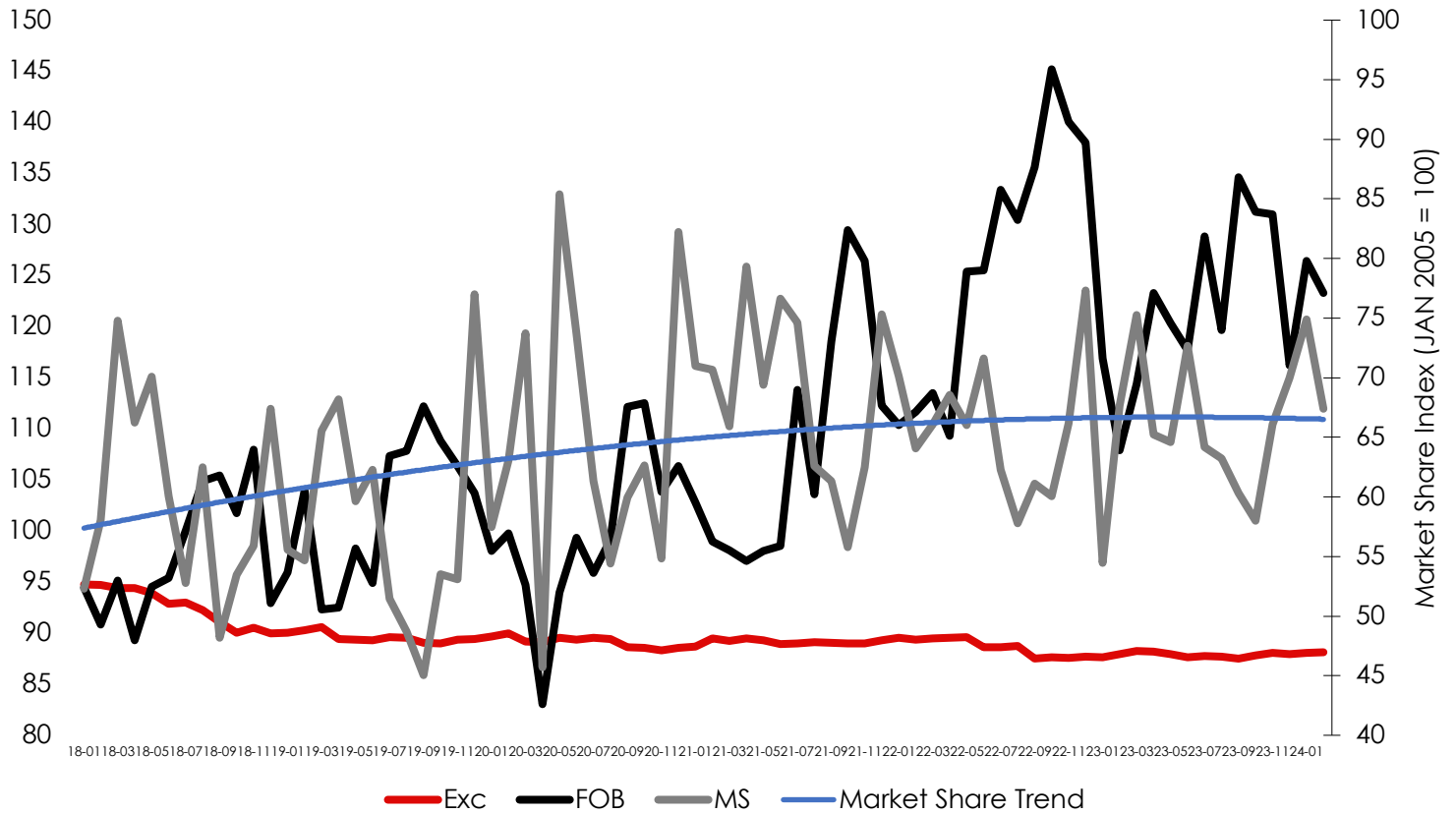


U.S. Garment Imports: FOB Prices: GUATEMALA

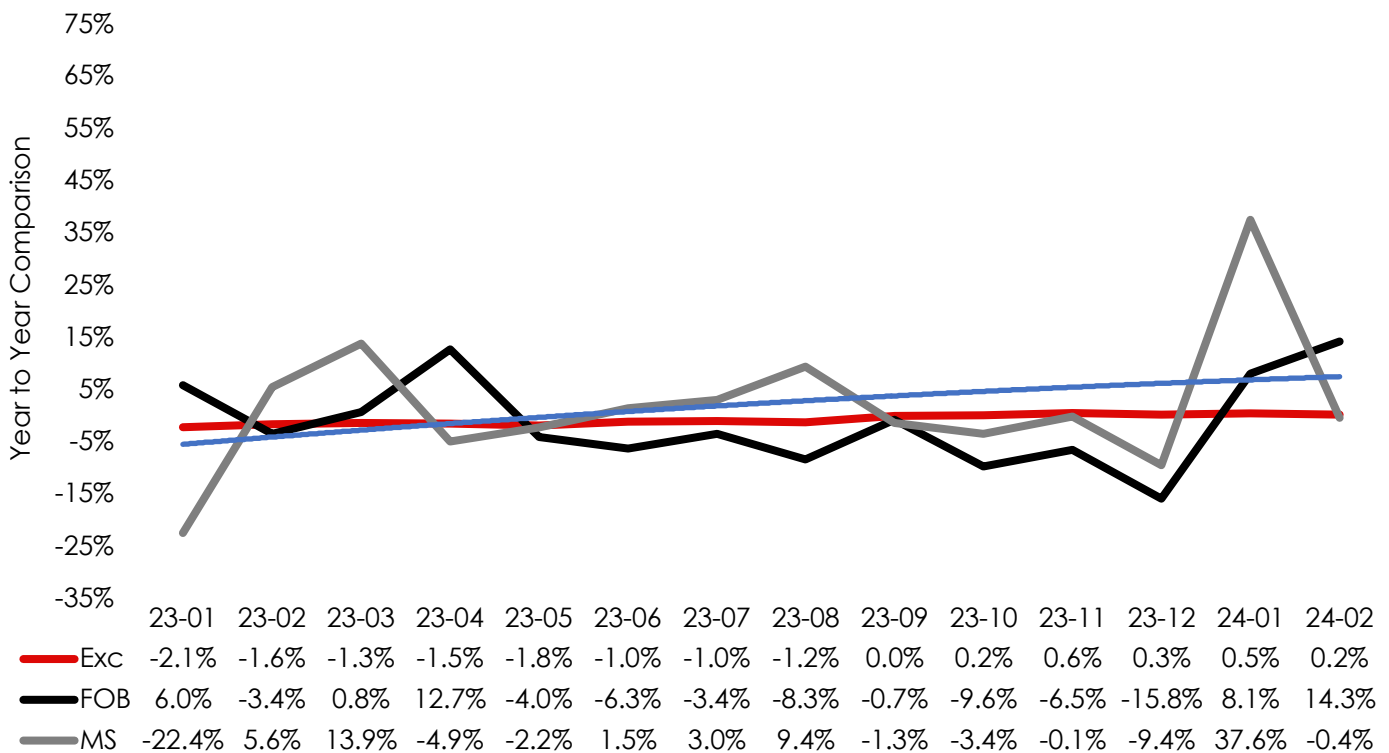


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: GUATEMALA



U.S. Garment Imports: GUATEMALA



YTD MARKET SHARE

YTD Unit Market Share: Guatemala

YTD Value Market Share: Guatemala

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	1.3%	1.3%	1.4%	1.4%	1.3%	1.4%	Jan	1.6%	1.7%	2.1%	2.1%	1.9%	2.1%
Feb	1.2%	1.4%	1.4%	1.3%	1.4%	1.3%	Feb	1.6%	1.8%	2.1%	2.0%	1.8%	2.1%
Mar	1.4%	1.5%	1.4%	1.3%	1.5%		Mar	1.7%	1.9%	2.0%	2.0%	1.9%	
Apr	1.4%	1.4%	1.4%	1.4%	1.4%		Apr	1.8%	1.8%	2.1%	2.0%	1.9%	
May	1.4%	1.5%	1.5%	1.3%	1.4%		May	1.8%	1.9%	2.1%	2.0%	1.9%	
Jun	1.4%	1.5%	1.5%	1.3%	1.4%		Jun	1.8%	1.9%	2.1%	2.0%	2.0%	
Jul	1.4%	1.5%	1.5%	1.3%	1.4%		Jul	1.7%	1.9%	2.1%	2.0%	2.0%	
Aug	1.3%	1.4%	1.4%	1.3%	1.4%		Aug	1.7%	1.9%	2.1%	1.9%	1.9%	
Sep	1.3%	1.4%	1.4%	1.3%	1.3%		Sep	1.7%	1.8%	2.1%	1.9%	1.9%	
Oct	1.3%	1.3%	1.3%	1.3%	1.3%		Oct	1.6%	1.8%	2.0%	1.9%	1.9%	
Nov	1.3%	1.3%	1.3%	1.3%	1.3%		Nov	1.6%	1.8%	2.0%	1.9%	1.9%	
Dec	1.3%	1.3%	1.3%	1.3%	1.3%		Dec	1.7%	1.9%	2.0%	1.9%	1.9%	

Guatemala Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	1.4%	1.3%	1.8%	2.1%
338/339	Cotton T-Shirts	5.6%	7.3%	5.3%	7.6%
347/348	Cotton Pants	0.6%	0.6%	0.7%	0.8%
340	Cotton Shirts	0.0%	0.0%	0.0%	0.0%
352/652	Underwear	0.4%	0.2%	0.4%	0.2%

DR-CAFTA CONCLUSION

YTD Unit Market Share: DR-CAFTA

YTD Value Market Share: DR-CAFTA

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	7.7%	8.0%	7.7%	7.2%	9.1%	7.2%	Jan	7.4%	8.1%	9.2%	8.4%	10.6%	8.4%
Feb	8.9%	9.6%	8.7%	7.8%	8.7%	8.8%	Feb	8.6%	9.5%	10.1%	9.1%	9.4%	9.9%
Mar	10.2%	10.6%	9.3%	8.4%	9.8%		Mar	9.7%	10.3%	10.6%	9.5%	10.3%	
Apr	10.6%	9.5%	9.6%	8.5%	9.7%		Apr	10.1%	9.4%	10.8%	9.6%	7.3%	
May	10.8%	9.1%	9.8%	8.7%	9.8%		May	10.2%	9.1%	10.9%	9.7%	10.5%	
Jun	10.9%	8.7%	9.9%	8.8%	9.9%		Jun	10.3%	8.8%	11.1%	9.9%	10.5%	
Jul	10.8%	9.7%	9.9%	8.8%	9.6%		Jul	10.2%	8.8%	11.2%	10.0%	10.4%	
Aug	10.5%	8.7%	9.7%	8.7%	9.5%		Aug	10.0%	8.9%	11.0%	10.0%	10.3%	
Sep	10.4%	8.9%	9.6%	8.8%	9.3%		Sep	10.0%	9.1%	10.9%	10.1%	10.2%	
Oct	10.4%	8.9%	9.4%	8.8%	9.3%		Oct	10.0%	9.3%	10.6%	10.2%	10.2%	
Nov	10.5%	8.9%	9.4%	9.0%	9.4%		Nov	10.1%	9.4%	10.6%	10.5%	10.3%	
Dec	10.7%	9.1%	9.4%	9.1%	9.5%		Dec	10.3%	9.6%	10.6%	10.6%	10.4%	

DR-CAFTA

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	8.7%	8.8%	9.4%	9.9%
338/339	Cotton T-Shirts	32.6%	34.9%	24.3%	27.6%
347/348	Cotton Pants	3.4%	4.2%	3.1%	3.5%
340	Cotton Shirts	3.4%	3.3%	5.2%	5.7%
352/652	Underwear	12.3%	13.0%	13.7%	13.1%

South Asia

U.S. Garment Import Growth: SOUTH ASIA

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	5.7%	6.3%	-5.7%	31.9%	-17.1%	-9.9%	8.1%	5.9%	-16.7%	44.6%	-3.3%	-17.2%
Feb	5.8%	7.8%	-2.9%	29.2%	-17.1%	-9.9%	8.9%	5.0%	-14.4%	45.4%	-3.3%	-17.2%
Mar	10.6%	4.7%	3.5%	37.7%	-27.0%		13.0%	2.3%	-8.1%	53.9%	-15.2%	
Apr	7.1%	-1.3%	11.3%	40.2%	-30.6%		10.3%	-5.2%	0.6%	56.7%	-19.4%	
May	-6.4%	-15.2%	33.9%	36.2%	-31.6%		2.5%	-18.8%	21.7%	53.5%	-21.7%	
Jun	6.6%	-20.3%	43.1%	36.3%	-32.3%		10.9%	-24.1%	31.5%	54.3%	-23.9%	
Jul	5.5%	-19.4%	42.0%	33.1%	-29.0%		9.6%	-24.3%	32.3%	51.7%	-21.1%	
Aug	5.1%	-16.2%	38.2%	31.2%	-28.3%		9.1%	-21.5%	30.2%	50.3%	-22.8%	
Sep	4.3%	-14.0%	37.2%	29.3%	-28.0%		8.2%	-19.5%	30.8%	48.1%	-23.8%	
Oct	4.2%	-11.7%	34.8%	25.5%	-27.2%		7.5%	-17.3%	30.3%	43.8%	-24.2%	
Nov	4.7%	-9.4%	35.5%	20.5%	-26.5%		7.8%	-16.3%	33.4%	37.8%	-24.4%	
Dec	4.4%	-8.1%	37.6%	15.8%	-25.5%		7.7%	-16.2%	37.6%	32.8%	-24.2%	

South Asia YTD 24-02

Units (1,000 Dozens)

	2023	2024	%+/-
Total	847	763	-9.9%
338/339	12,648	12,334	-2.5%
347/348	10,276	9,679	-5.8%
340	2,038	918	-55.0%
352/652	9,430	8,229	-12.7%

South Asia YTD 24-02

Value (\$ Millions)

	2023	2024	%+/-
Total	2,995	2,480	-17.2%
338/339	469	393	-16.3%
347/348	754	623	-17.5%
340	155	124	-19.9%
352/652	163	136	-16.3%

South Asia YTD 24-02

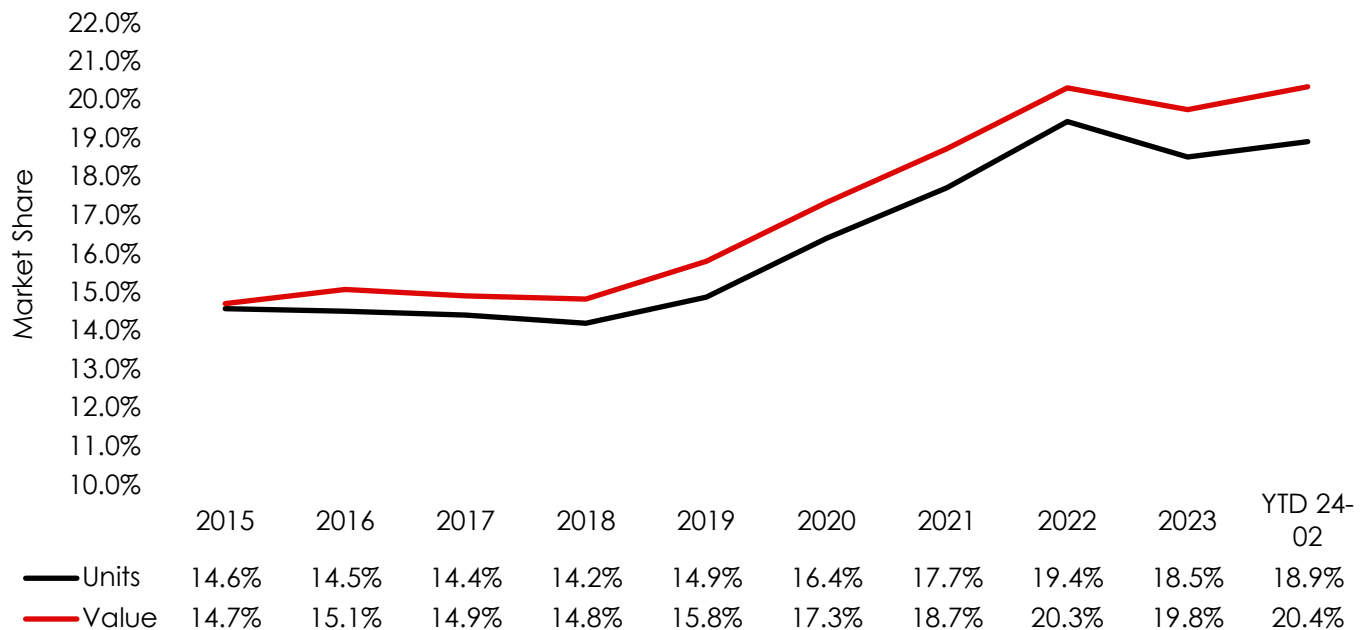
FOB

	2023	2024	%+/-
Total	\$3.54	\$3.25	-8.1%
338/339	\$3.09	\$2.65	-14.1%
347/348	\$6.12	\$5.36	-12.4%
340	\$6.32	\$11.23	77.8%
352/652	\$1.44	\$1.38	-4.1%

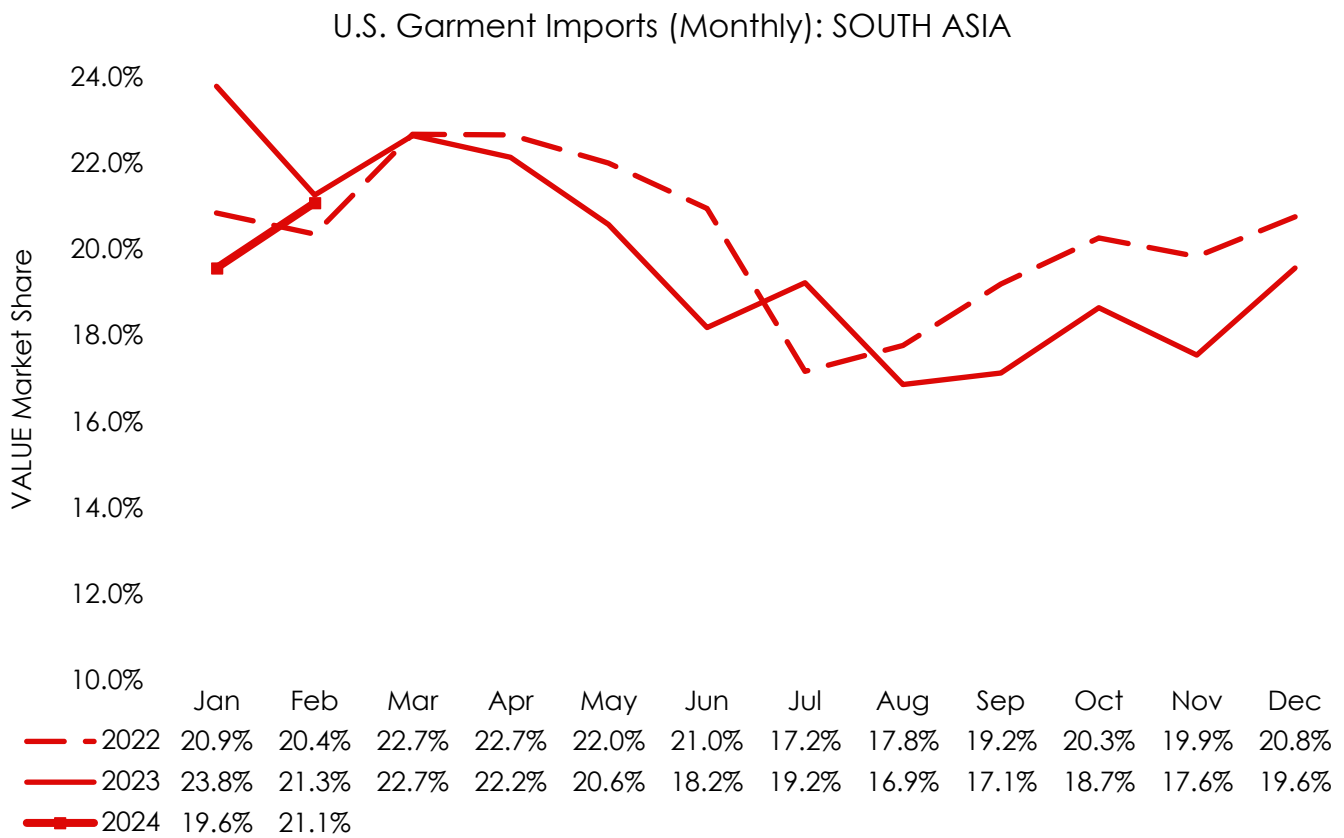
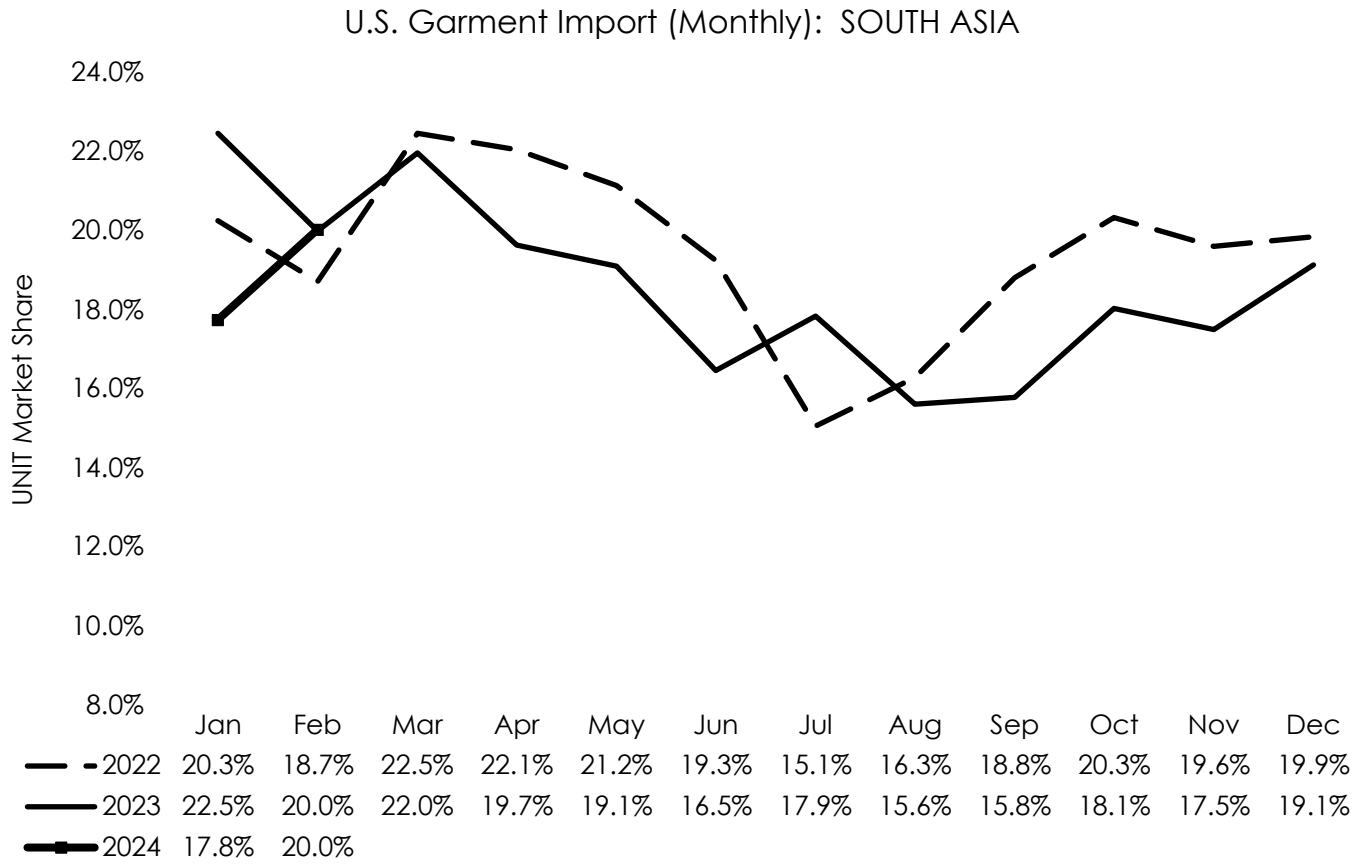
MARKET SHARE

Total Garments YTD

U.S. Garment Imports: SOUTH ASIA

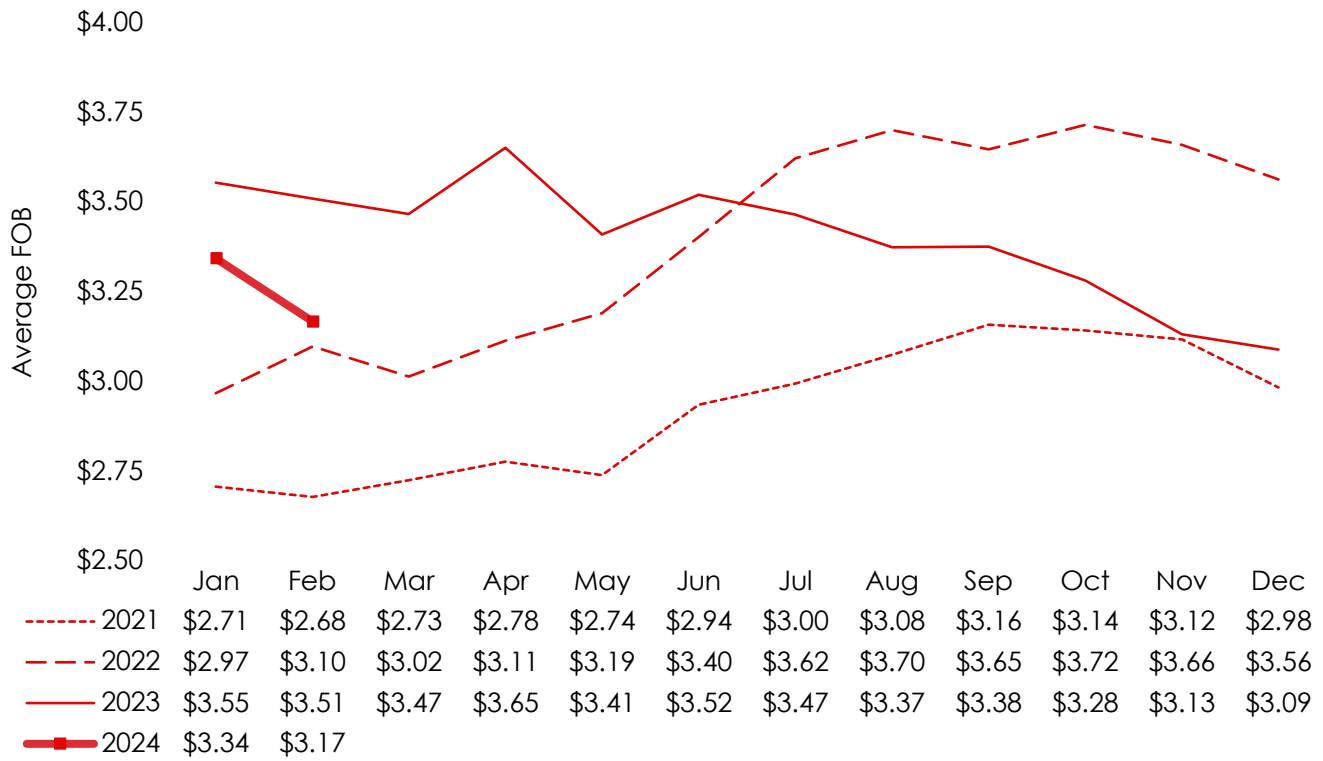


Total Garments Month to Month

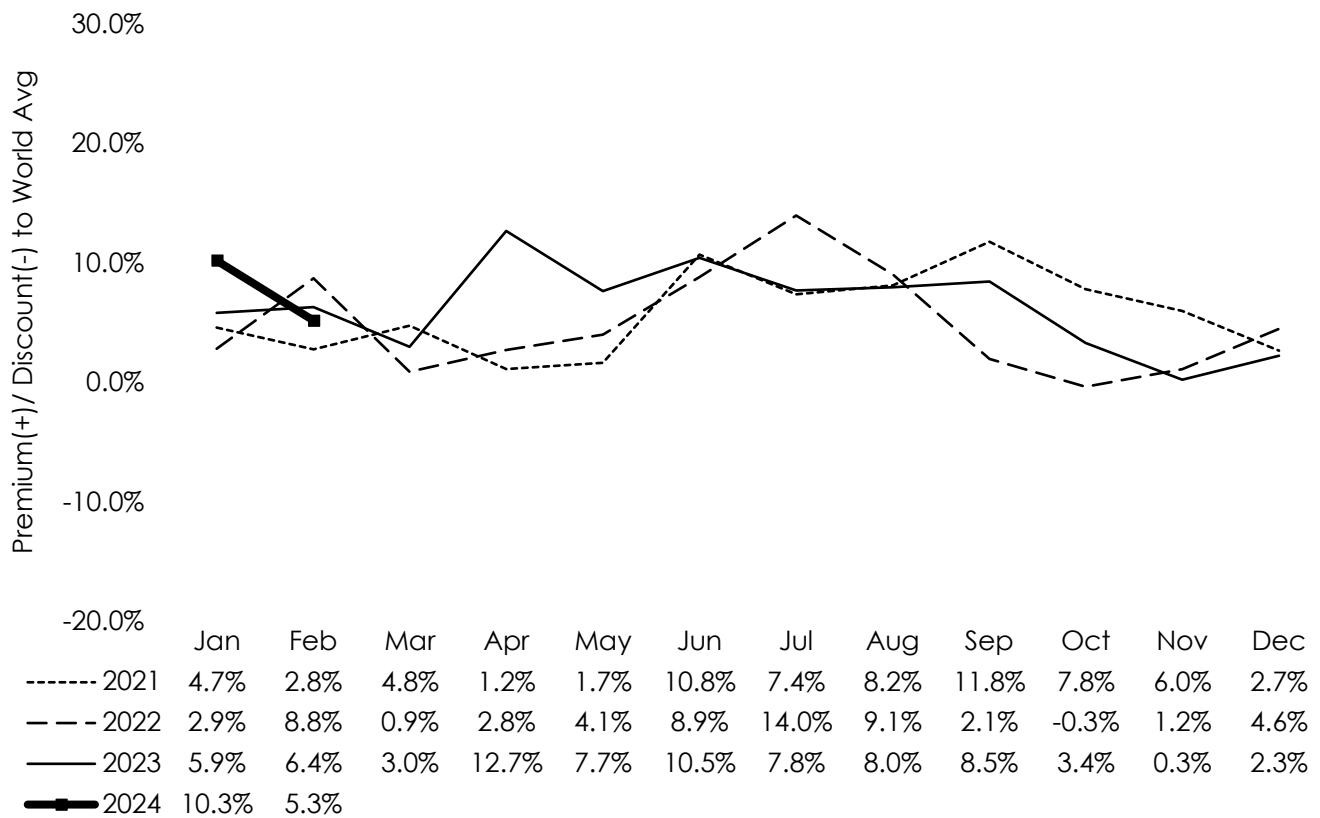


FOB PRICES

U.S. Garment Imports: FOB Prices: SOUTH ASIA

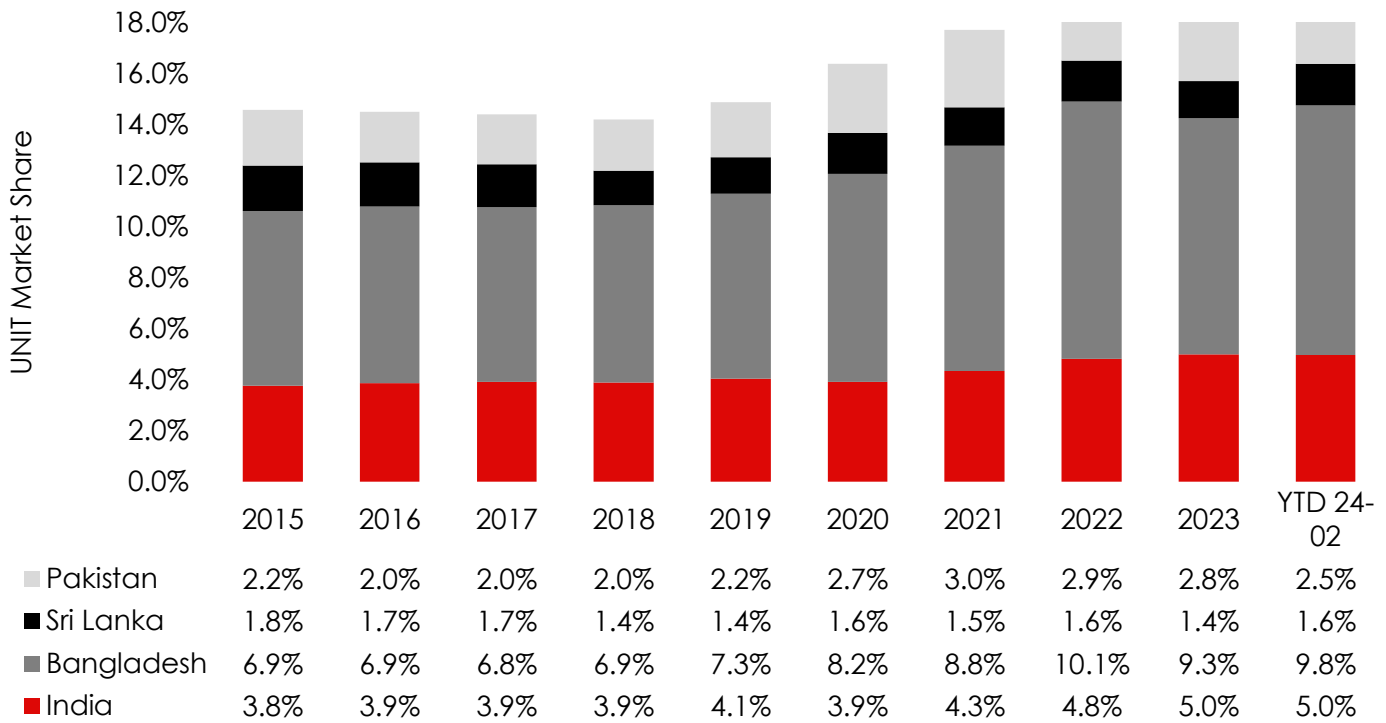


U.S. Garment Imports: FOB Prices: SOUTH ASIA

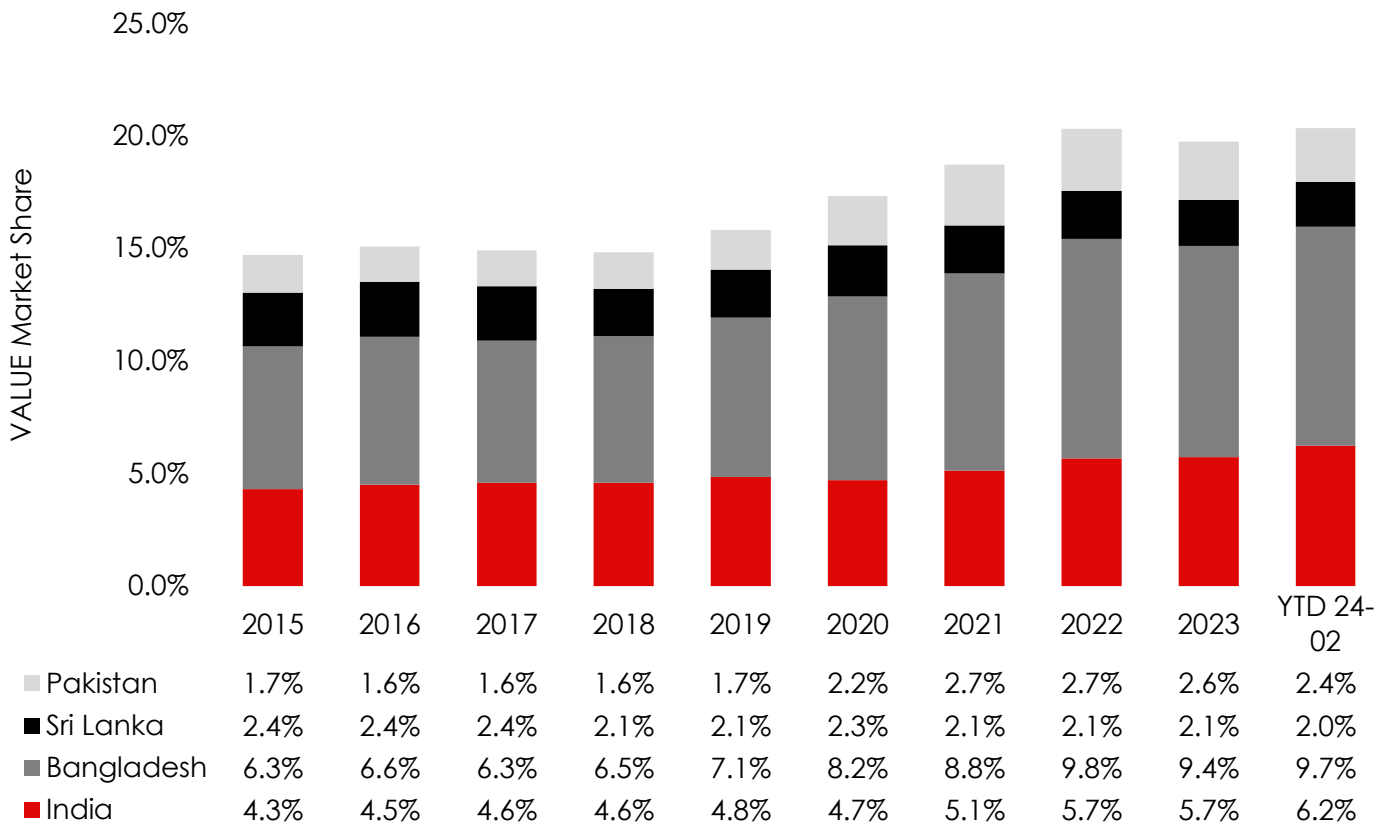


Strategic Categories by Country

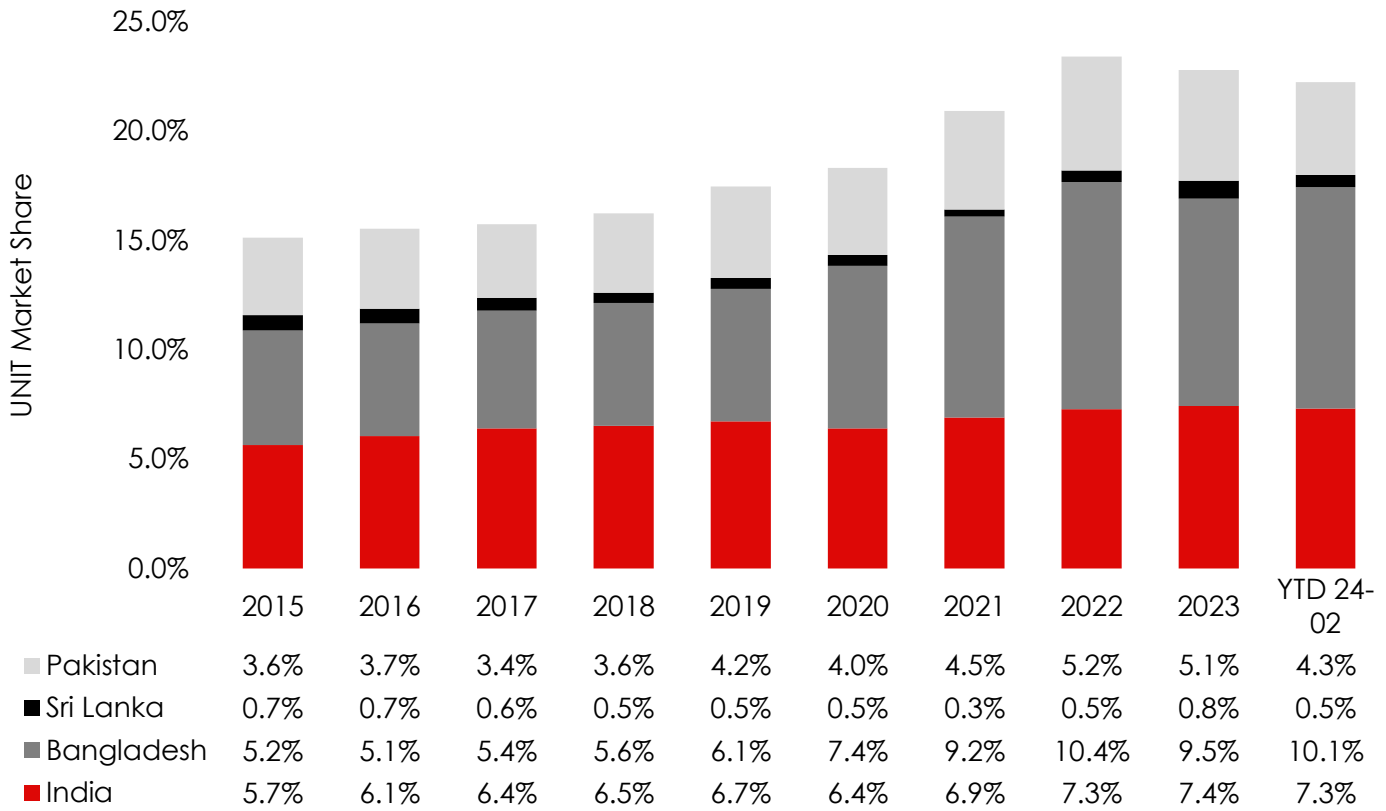
U.S. Total Garment Imports: SOUTH ASIA



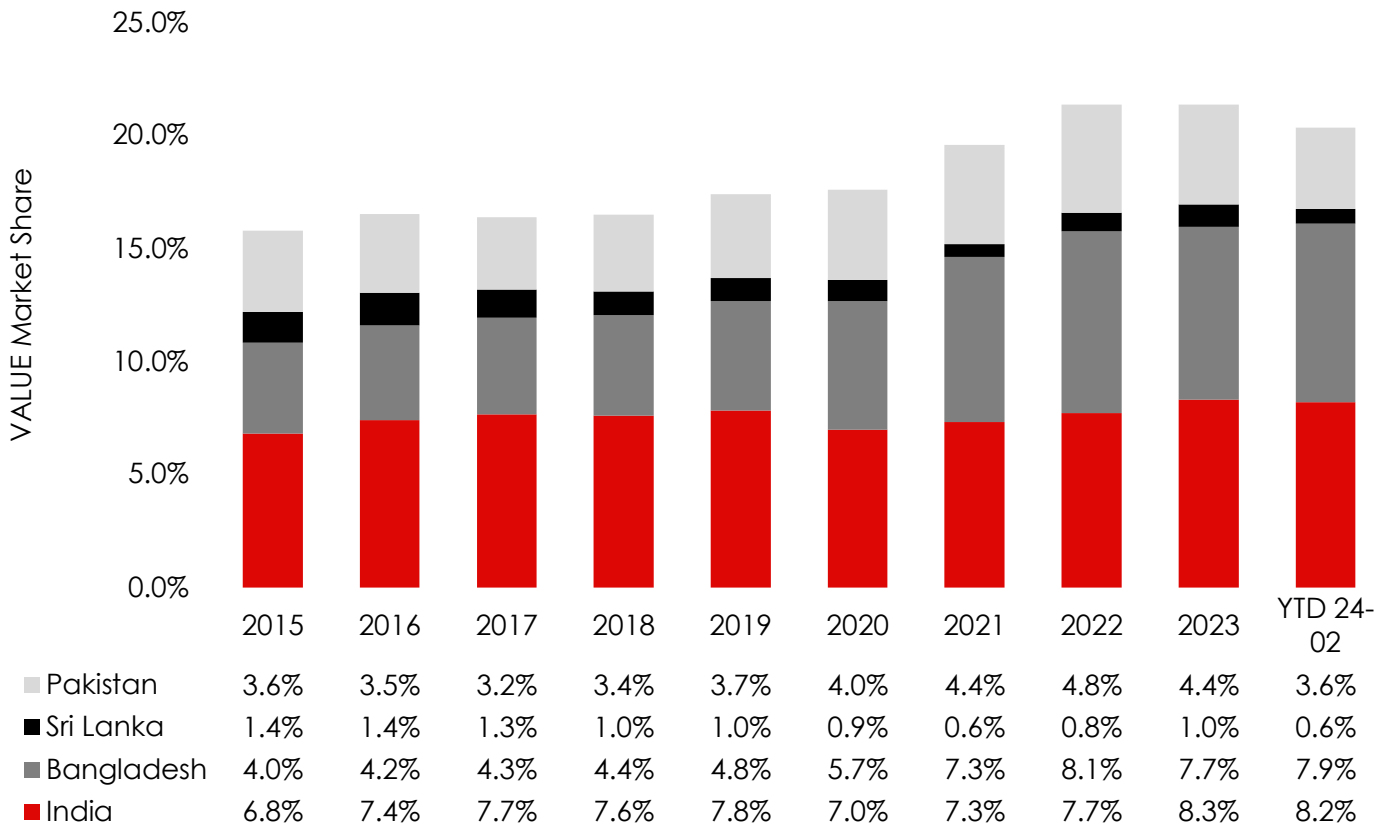
U.S. Garment Imports: SOUTH ASIA



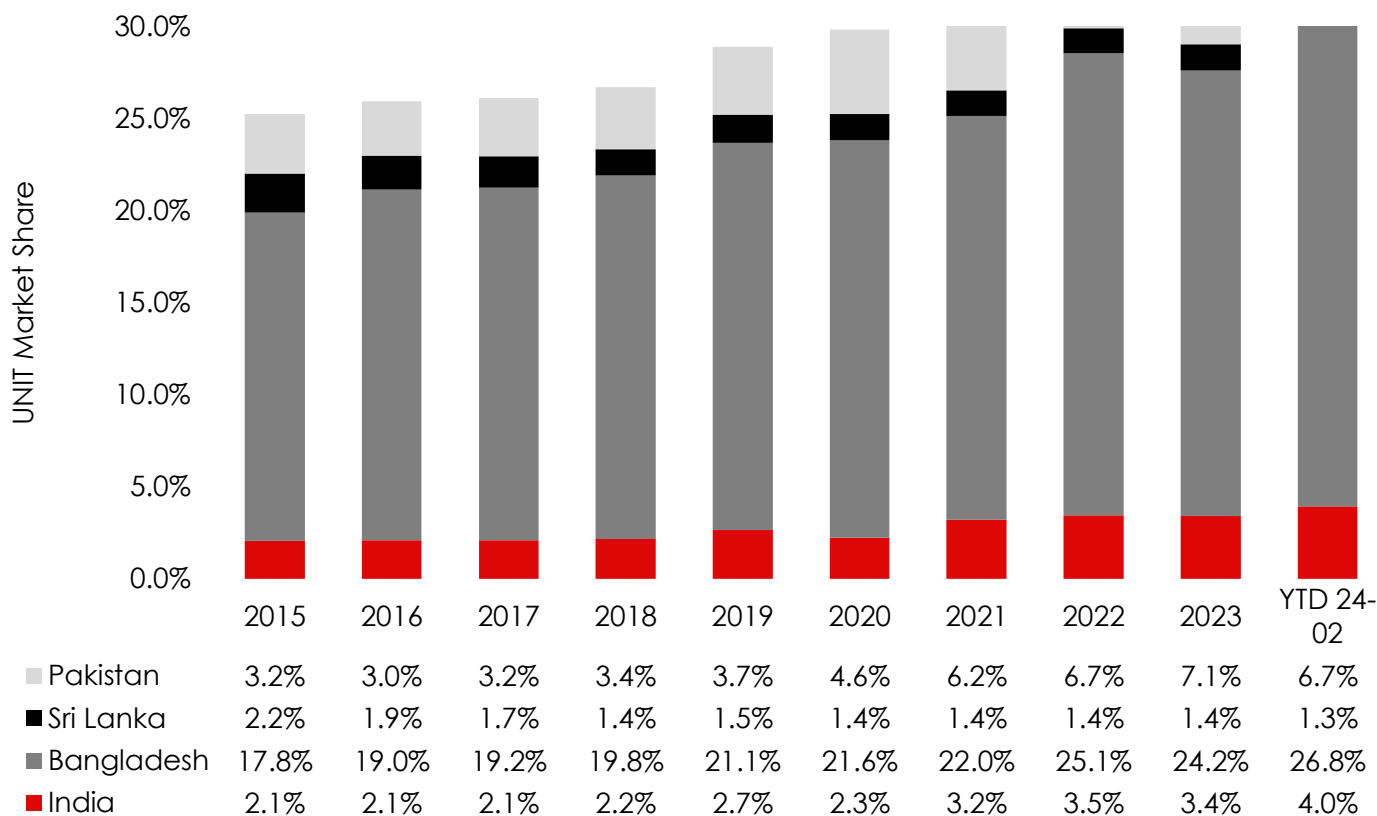
U.S. Cotton T-Shirt Imports: SOUTH ASIA



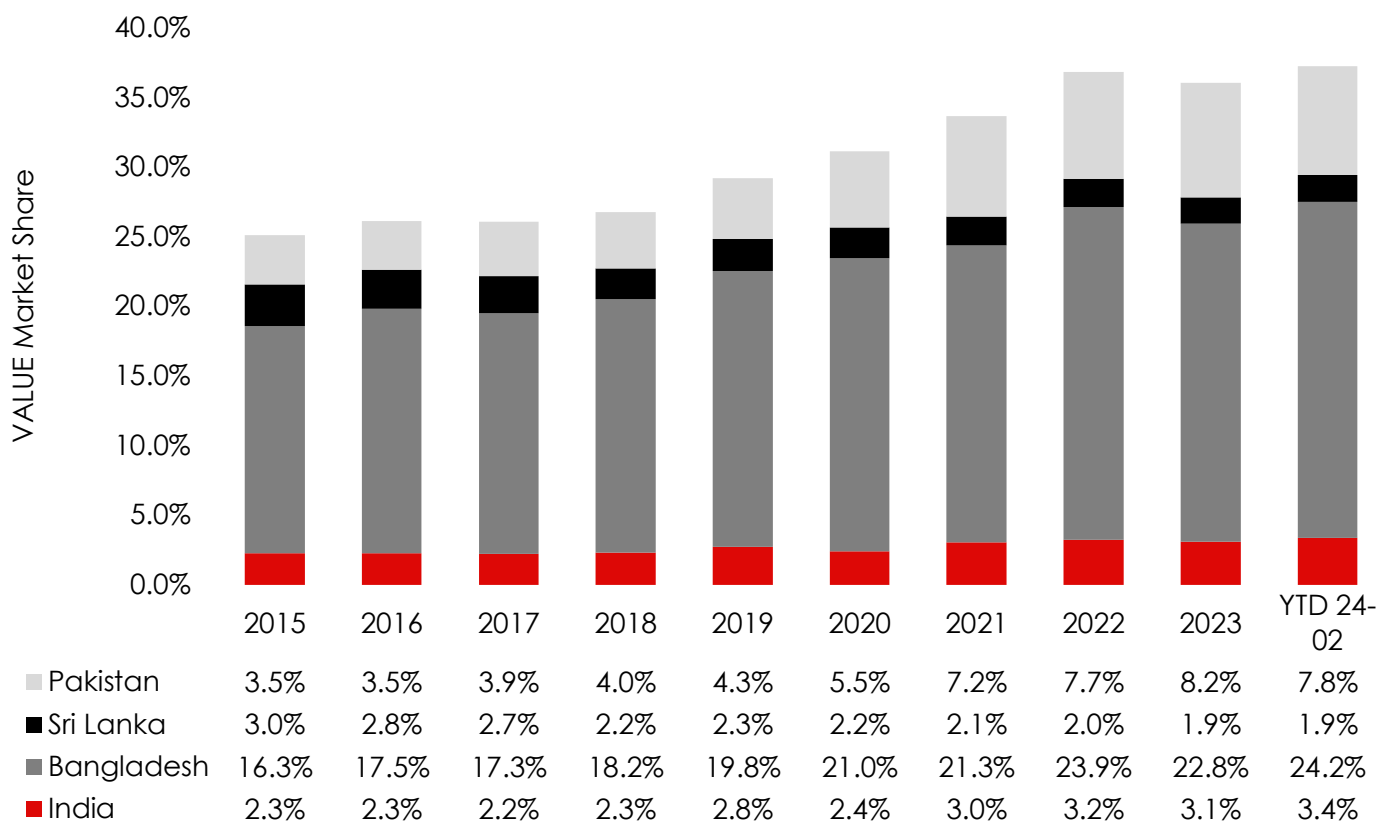
U.S. Cotton T-Shirt Imports: SOUTH ASIA



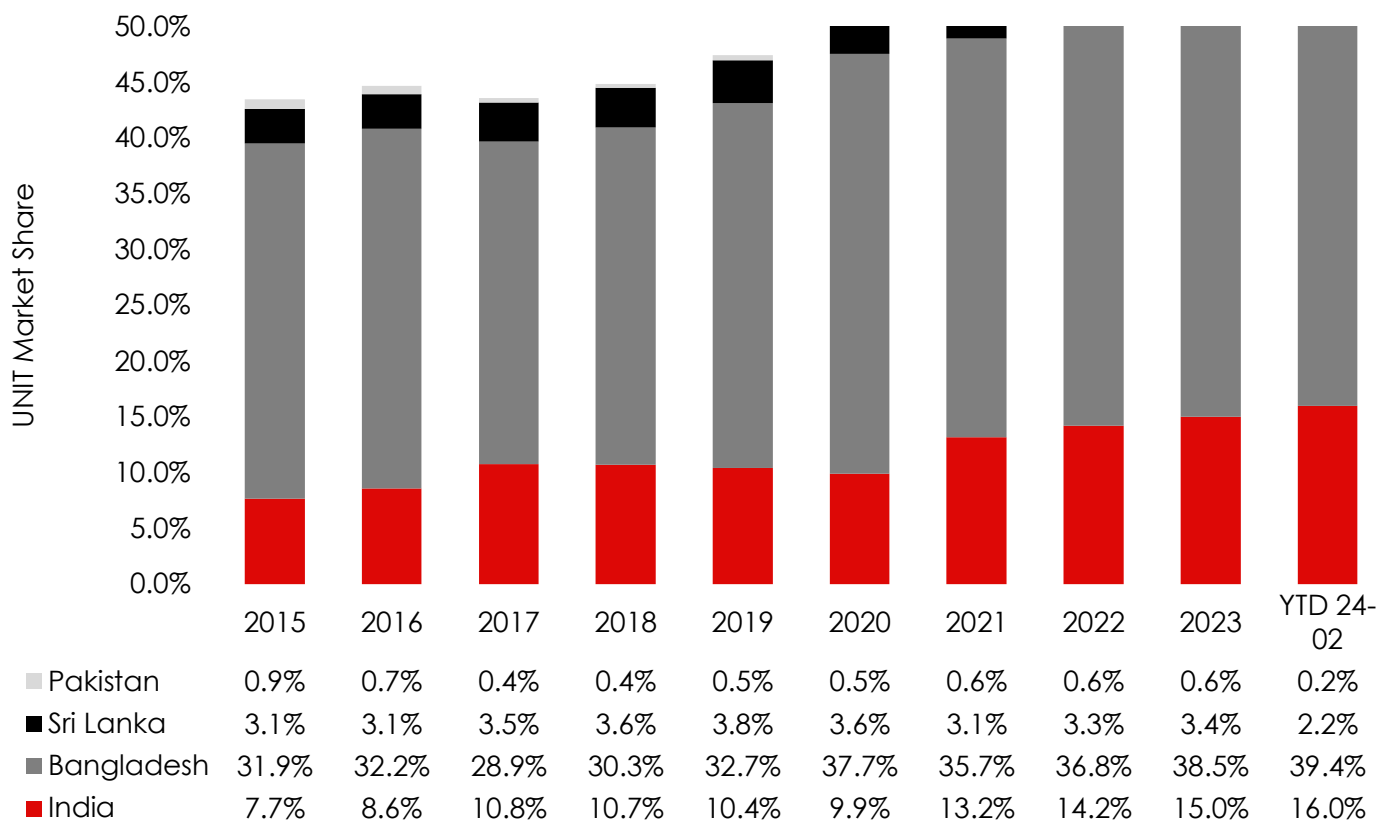
U.S. Cotton Trouser Imports: SOUTH ASIA



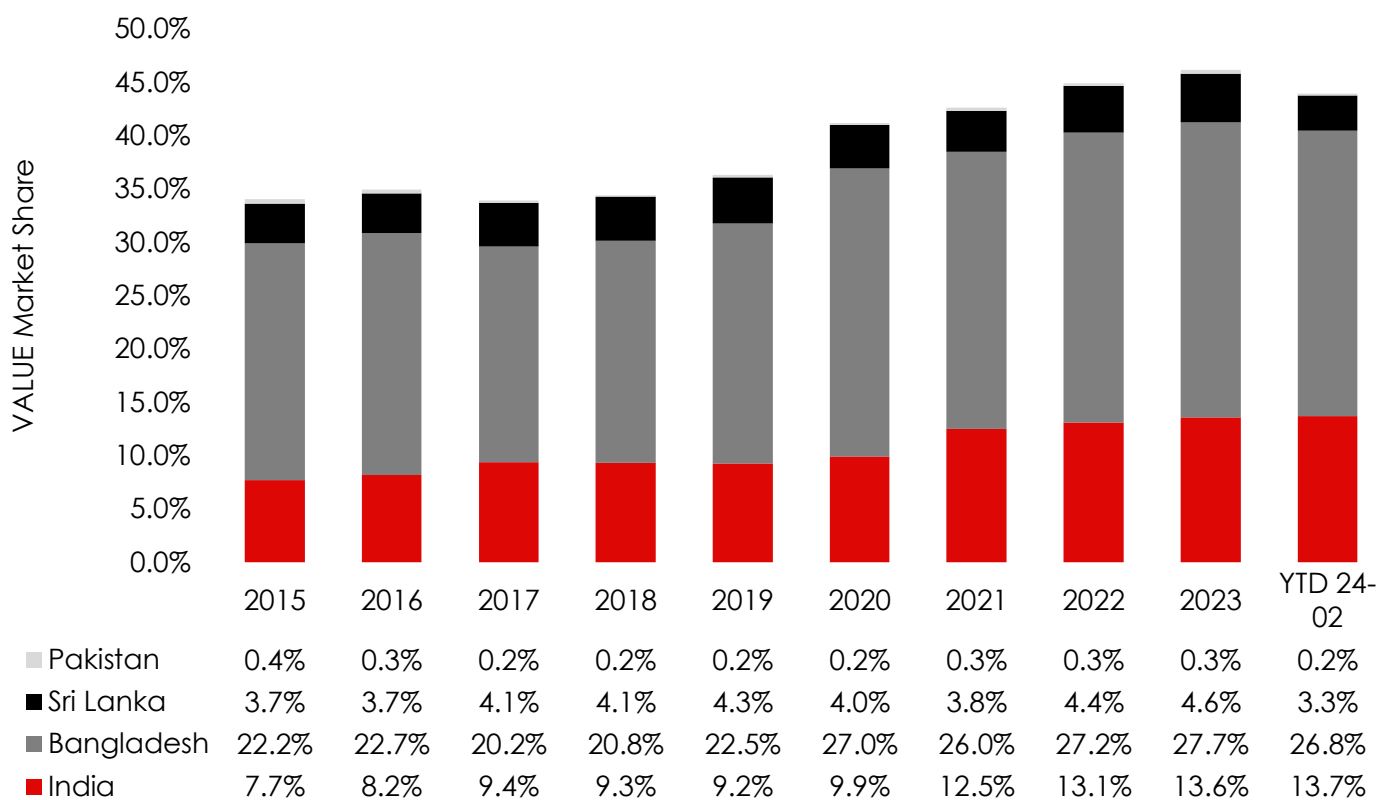
U.S. Cotton Trouser Imports: SOUTH ASIA



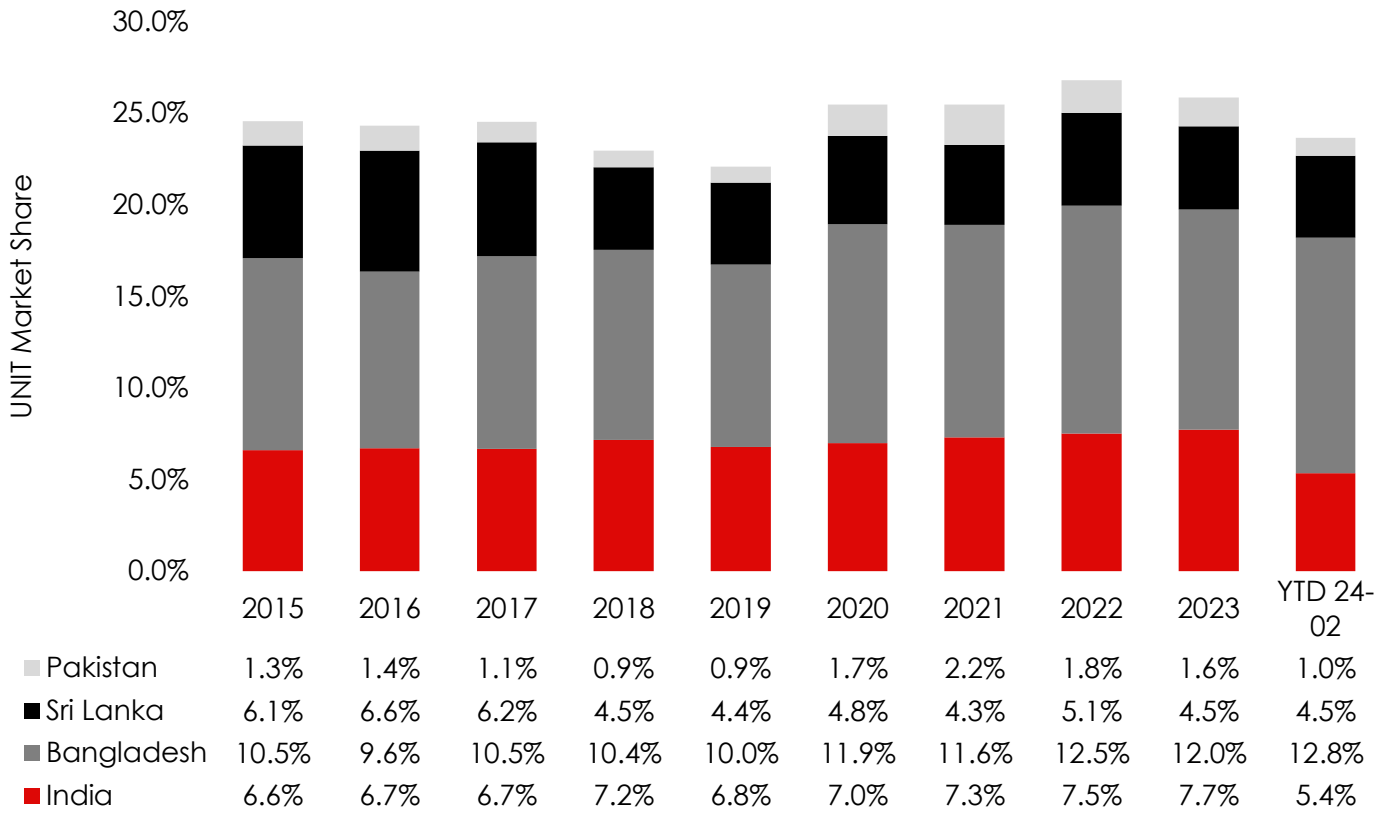
U.S. Cotton Woven Shirt Imports: SOUTH ASIA



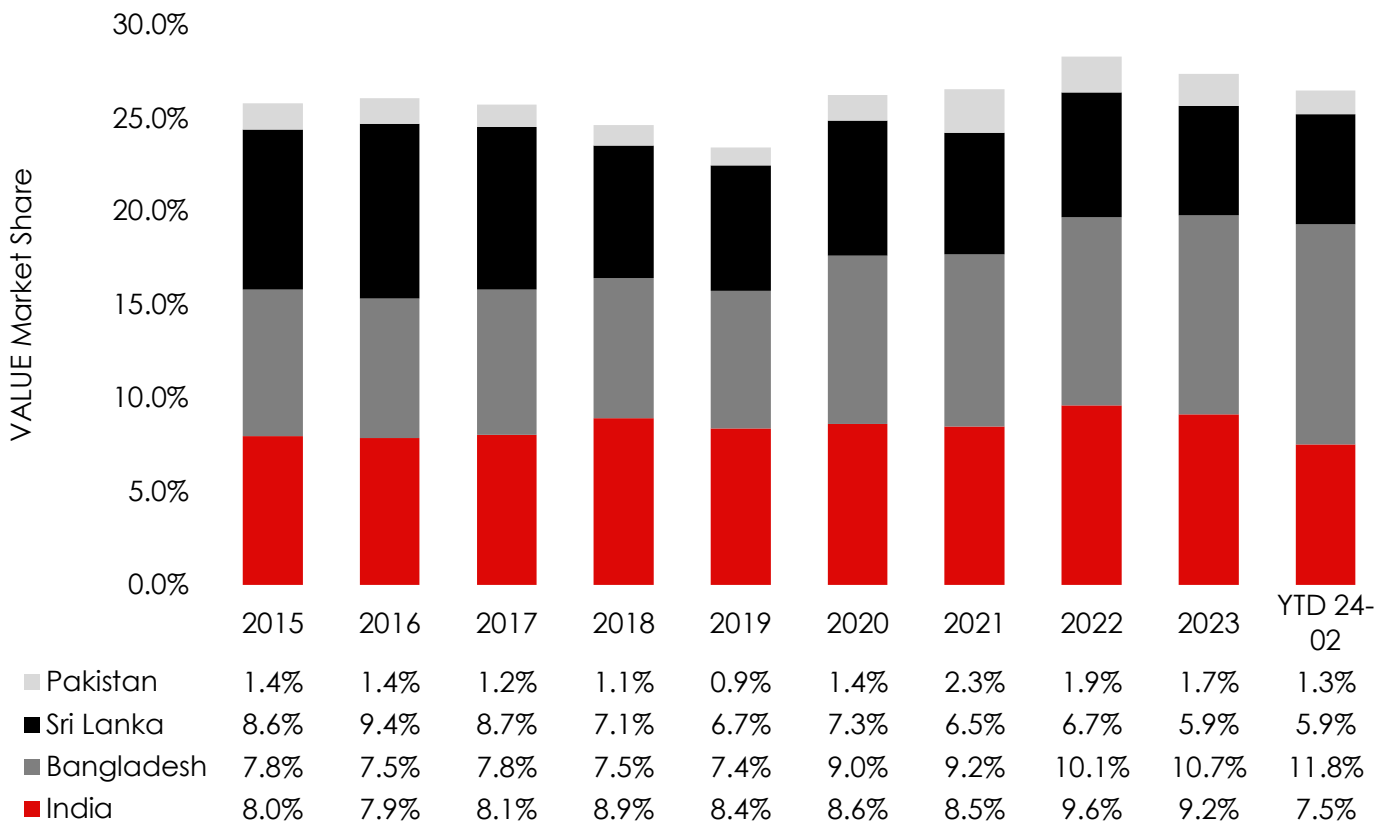
U.S. Cotton Woven Shirt Imports: SOUTH ASIA



U.S. Underwear Imports: SOUTH ASIA



U.S. Underwear Imports: SOUTH ASIA



INDIA

U.S. Garment Import Growth: INDIA

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	2.9%	-1.3%	-9.7%	30.5%	-9.2%	-7.6%	10.4%	-3.0%	-22.3%	53.3%	0.5%	-13.7%
Mar	6.7%	3.1%	-12.4%	25.8%	-9.2%	-7.6%	8.3%	0.9%	-21.9%	47.5%	0.5%	-13.7%
Mar	10.4%	-0.9%	-3.9%	34.2%	-20.9%		11.9%	-1.6%	-14.4%	53.2%	-11.2%	
Apr	8.6%	-11.6%	9.8%	36.7%	-25.4%		9.5%	-13.1%	-1.1%	56.0%	-16.6%	
May	1.0%	-26.1%	35.6%	35.0%	-27.6%		3.0%	-27.1%	21.9%	55.1%	-20.8%	
Jun	7.0%	-31.6%	49.0%	36.2%	-27.3%		9.3%	-32.2%	32.3%	57.3%	-21.5%	
Jul	6.0%	-31.7%	46.4%	38.0%	-25.0%		8.5%	-33.3%	32.4%	59.4%	-21.1%	
Aug	5.5%	-29.1%	43.3%	35.5%	-23.7%		7.3%	-32.1%	32.8%	56.9%	-21.6%	
Sep	5.0%	-26.5%	41.9%	33.0%	-22.6%		7.4%	-29.9%	33.3%	53.4%	-21.8%	
Oct	3.9%	-23.3%	40.4%	25.7%	-20.8%		6.1%	-27.3%	33.7%	45.0%	-21.2%	
Nov	4.2%	-21.0%	39.9%	20.5%	-20.1%		6.7%	-26.0%	35.5%	39.5%	-21.5%	
Dec	3.6%	-19.5%	41.7%	16.7%	-18.9%		6.8%	-25.7%	38.9%	35.5%	-21.4%	

India YTD 24-02

Units (1,000 Dozens)			
	2023	2024	%+/-
Total	217	200	-7.6%
338/339	4,212	4,056	-3.7%
347/348	863	987	14.4%
340	500	254	-49.1%
352/652	2,230	1,866	-16.3%

India YTD 24-02

Value (\$ Millions)			
	2023	2024	%+/-
Total	880	759	-13.7%
338/339	196	158	-19.4%
347/348	65	56	-13.1%
340	43	39	-9.5%
352/652	44	39	-13.0%

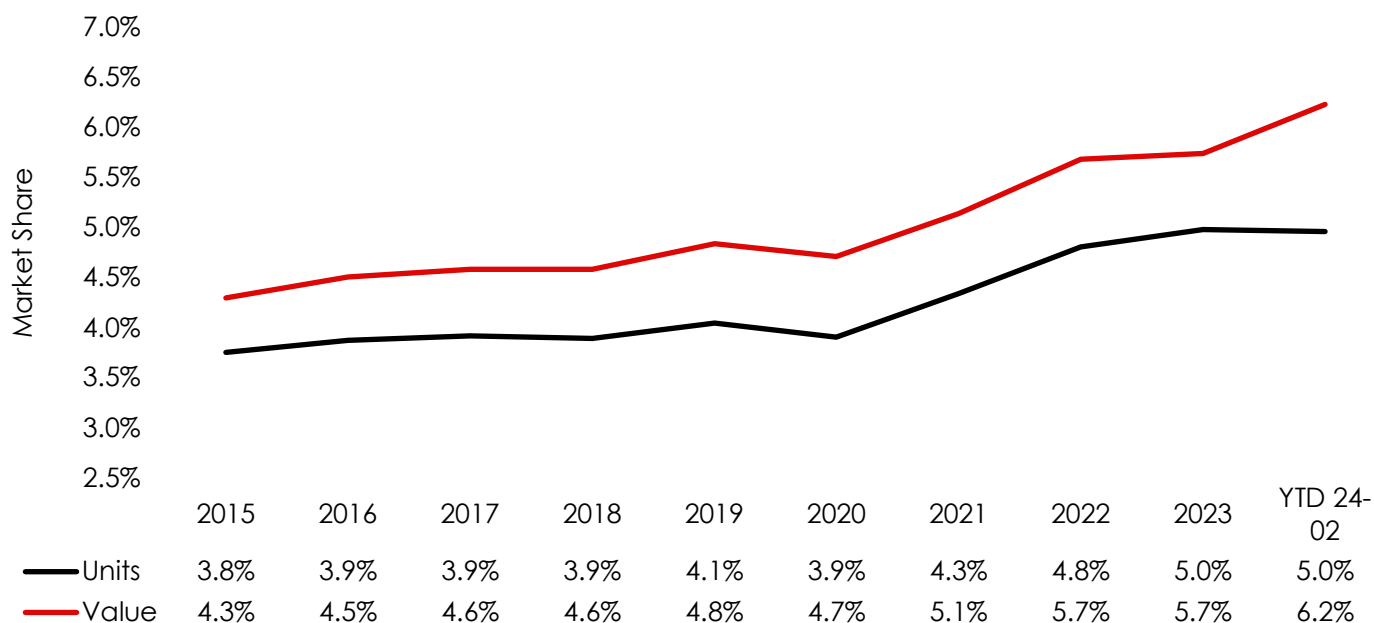
India YTD 24-02

FOB			
	2023	2024	%+/-
Total	\$4.06	\$3.79	-6.6%
338/339	\$3.89	\$3.25	-16.4%
347/348	\$6.23	\$4.73	-24.0%
340	\$7.10	\$12.63	77.9%
352/652	\$1.66	\$1.73	4.0%

MARKET SHARE

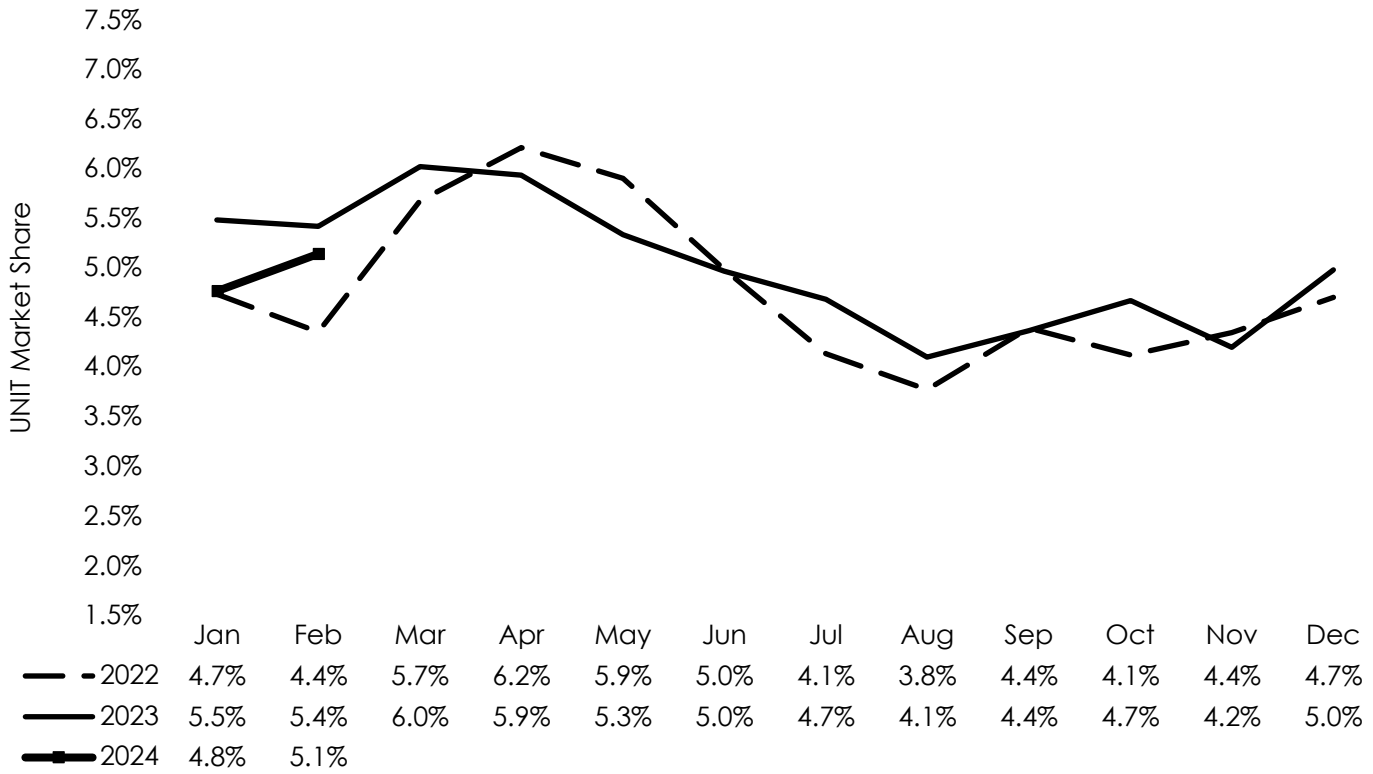
Total Garments YTD

U.S. Garment Imports: INDIA

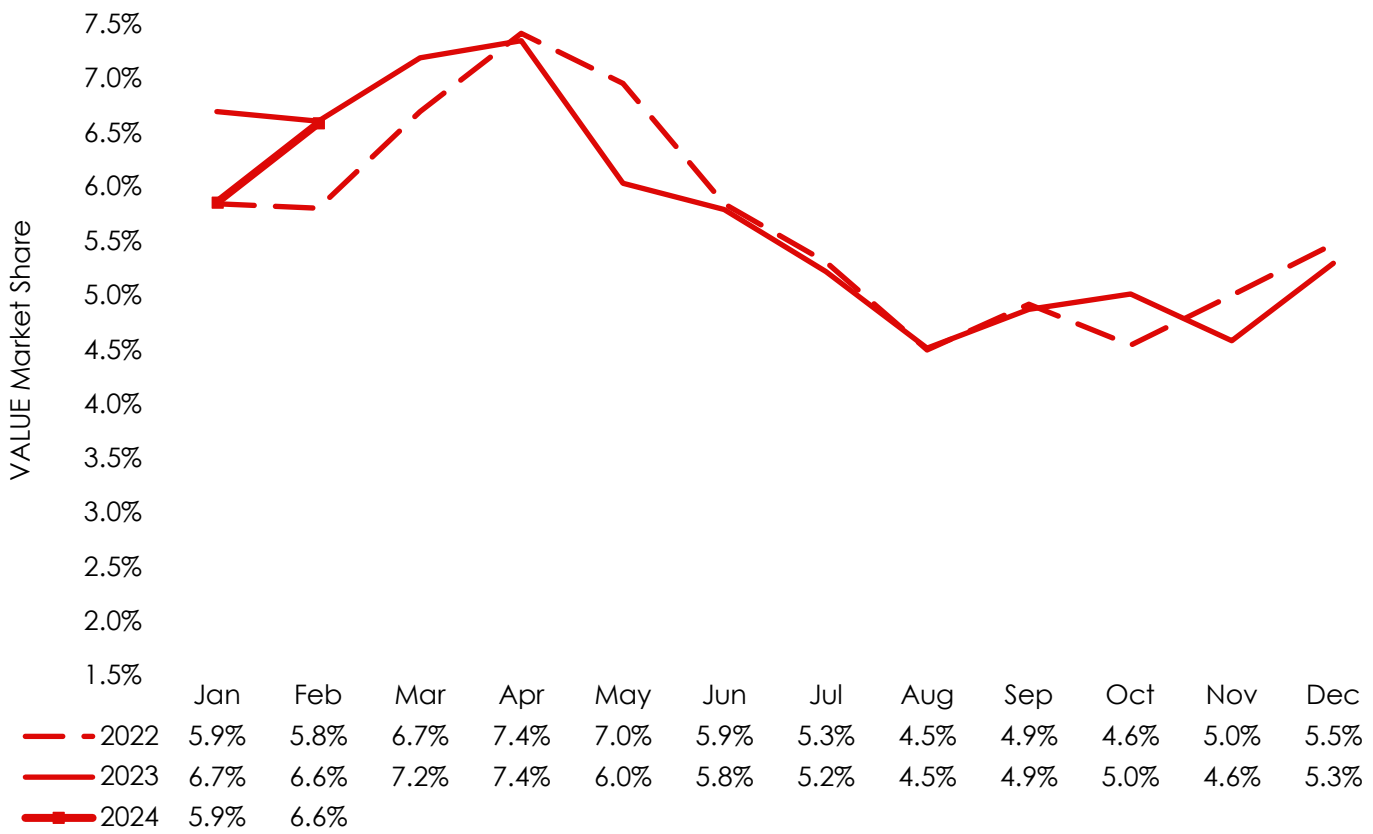


Total Garments Month to Month

U.S. Garment Import (Monthly): INDIA

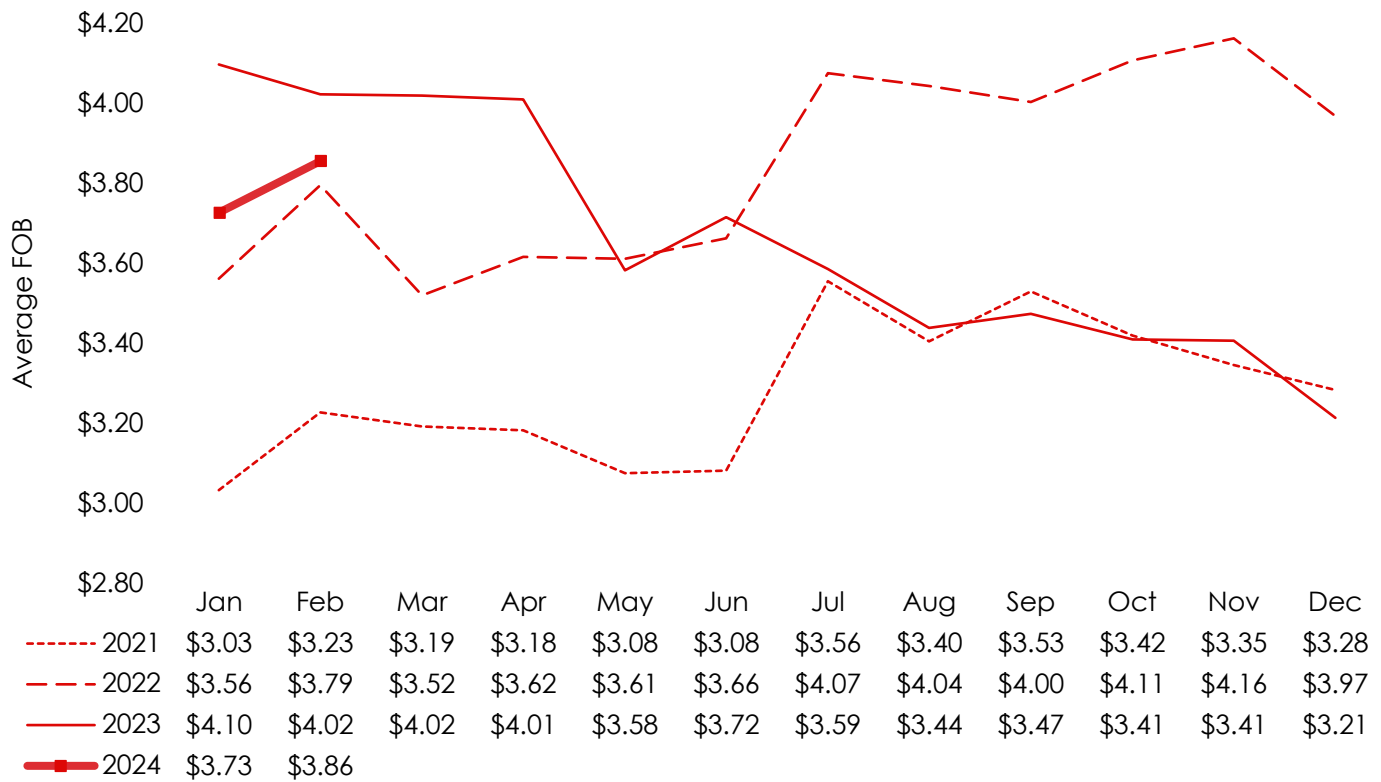


U.S. Garment Imports (Monthly): INDIA

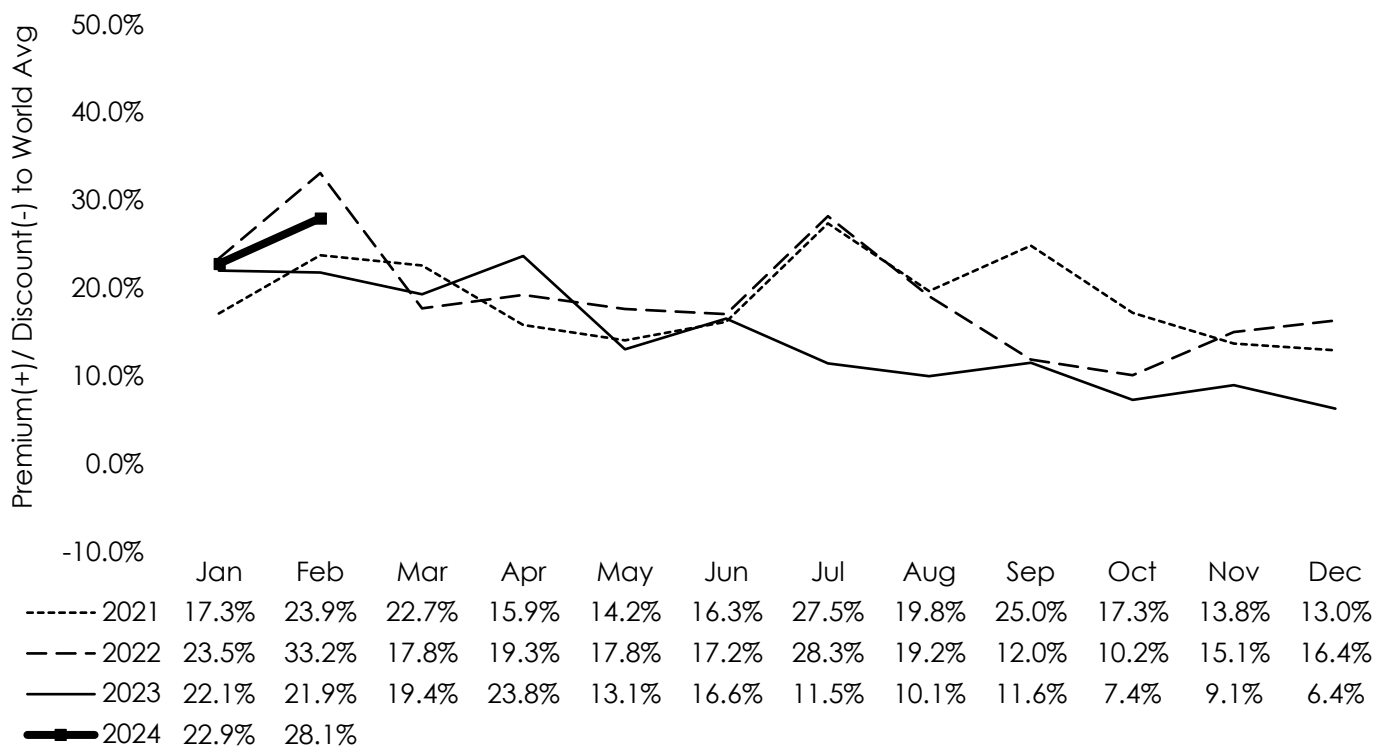


FOB PRICES

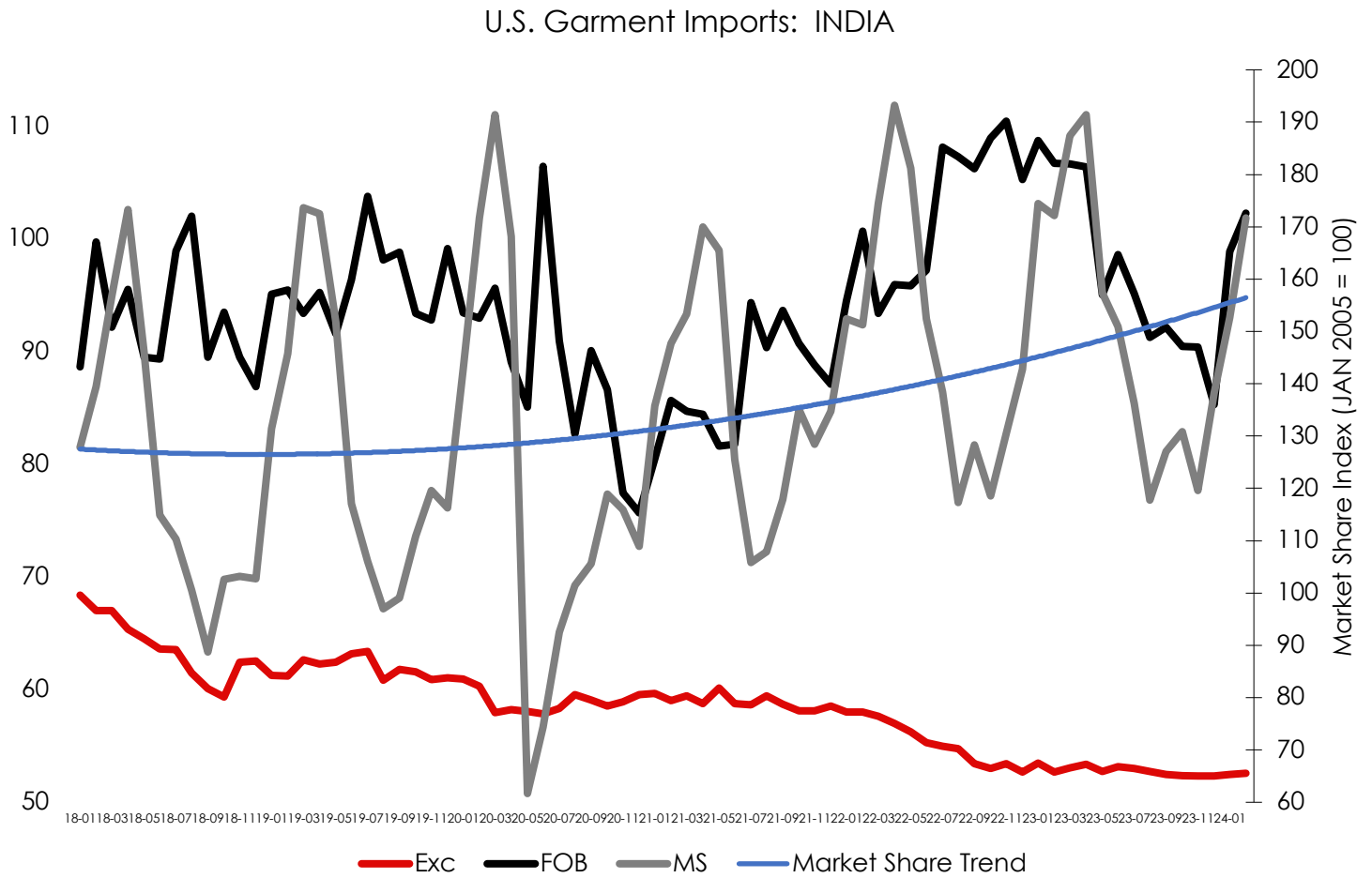
U.S. Garment Imports: FOB Prices: INDIA



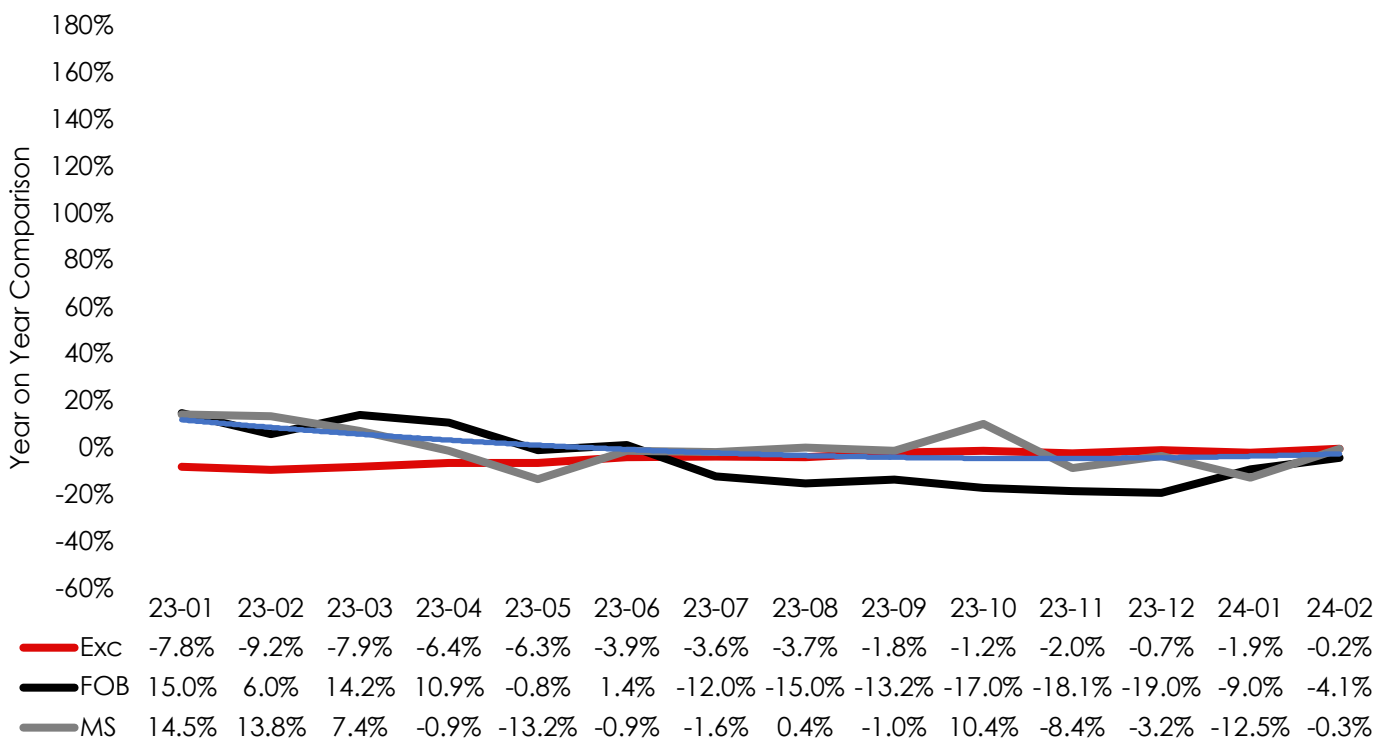
U.S. Garment Imports: FOB Prices: INDIA



Exchange Rates – FOB Prices – Market Share



U.S. Garment Imports: INDIA



YTD MARKET SHARE

YTD Unit Market Share: INDIA

YTD Value Market Share: INDIA

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	4.1%	4.5%	4.4%	4.7%	4.8%	4.7%	Jan	5.0%	5.5%	5.2%	5.9%	5.7%	5.9%
Feb	4.3%	5.0%	4.5%	4.6%	5.5%	5.0%	Feb	5.3%	6.0%	5.4%	5.8%	6.7%	6.2%
Mar	4.8%	5.4%	4.6%	5.0%	5.6%		Mar	5.7%	6.4%	5.6%	6.2%	6.8%	
Apr	5.0%	5.4%	4.9%	5.3%	5.7%		Apr	5.9%	6.4%	5.8%	6.5%	7.0%	
May	5.0%	5.0%	5.0%	5.4%	5.6%		May	5.9%	6.0%	5.9%	6.6%	6.8%	
Jun	4.7%	4.5%	4.9%	5.3%	5.5%		Jun	5.7%	5.5%	5.7%	6.0%	6.6%	
Jul	4.5%	4.2%	4.6%	5.2%	5.4%		Jul	5.4%	5.2%	5.5%	6.3%	6.4%	
Aug	4.3%	4.0%	4.4%	5.0%	5.2%		Aug	5.1%	4.9%	5.3%	6.0%	6.1%	
Sep	4.1%	3.9%	4.3%	4.9%	5.1%		Sep	5.0%	4.8%	5.2%	5.9%	6.0%	
Oct	4.1%	3.9%	4.3%	4.8%	5.0%		Oct	4.9%	4.8%	5.2%	5.8%	5.9%	
Nov	4.1%	3.9%	4.3%	4.8%	5.0%		Nov	4.9%	4.8%	5.1%	5.7%	5.8%	
Dec	4.1%	3.9%	4.3%	4.8%	5.0%		Dec	4.8%	4.7%	5.1%	5.7%	5.7%	

India Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	5.5%	5.0%	6.7%	6.2%
338/339	Cotton T-Shirts	8.1%	7.3%	9.8%	8.2%
347/348	Cotton Pants	3.4%	4.0%	3.4%	3.4%
340	Cotton Shirts	13.3%	16.0%	12.0%	13.7%
352/652	Underwear	7.0%	5.4%	8.5%	7.5%

BANGLADESH

U.S. Garment Import Growth: BANGLADESH

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	5.8%	9.8%	-9.3%	42.1%	-14.4%	-12.8%	2.5%	8.4%	-16.5%	45.5%	1.7%	-19.2%
Feb	5.7%	8.7%	-3.9%	35.0%	-14.4%	-12.8%	1.1%	10.8%	-13.1%	44.4%	1.7%	-19.2%
Mar	11.6%	5.6%	1.0%	49.3%	-26.8%		-0.9%	15.9%	-8.5%	61.7%	-13.8%	
Apr	8.1%	2.6%	6.4%	50.3%	-30.5%		2.8%	13.7%	-3.7%	65.1%	-18.3%	
May	5.4%	-10.8%	27.1%	43.7%	-31.0%		3.8%	9.2%	15.3%	59.1%	-19.5%	
Jun	7.7%	-17.7%	37.0%	44.2%	-33.4%		4.8%	14.0%	26.7%	60.3%	-23.8%	
Jul	4.9%	-15.6%	36.1%	38.4%	-29.0%		5.6%	11.1%	27.4%	54.3%	-20.0%	
Aug	4.9%	-11.8%	32.7%	36.3%	-29.1%		4.5%	11.4%	24.1%	53.5%	-21.9%	
Sep	3.3%	-10.4%	33.8%	34.0%	-29.4%		5.8%	9.6%	26.4%	51.0%	-23.5%	
Oct	3.8%	-7.7%	32.1%	31.4%	-29.5%		6.7%	9.6%	26.7%	48.6%	-24.2%	
Nov	4.5%	-7.0%	34.3%	26.0%	-28.8%		5.9%	10.1%	30.6%	42.5%	-25.1%	
Dec	4.0%	-6.1%	37.8%	20.7%	-28.1%		6.6%	9.8%	36.7%	36.4%	-25.2%	

Bangladesh YTD 24-02

	Units (1,000 Dozens)		
	2023	2024	%+/-
Total	454	396	-12.8%
338/339	5,423	5,608	3.4%
347/348	7,340	6,684	-8.9%
340	1,405	626	-55.5%
352/652	4,734	4,462	-5.7%

Bangladesh YTD 24-02

	Value (\$ Millions)		
	2023	2024	%+/-
Total	1,469	1,186	-19.2%
338/339	167	153	-8.6%
347/348	501	404	-19.4%
340	96	75	-21.6%
352/652	69	61	-11.3%

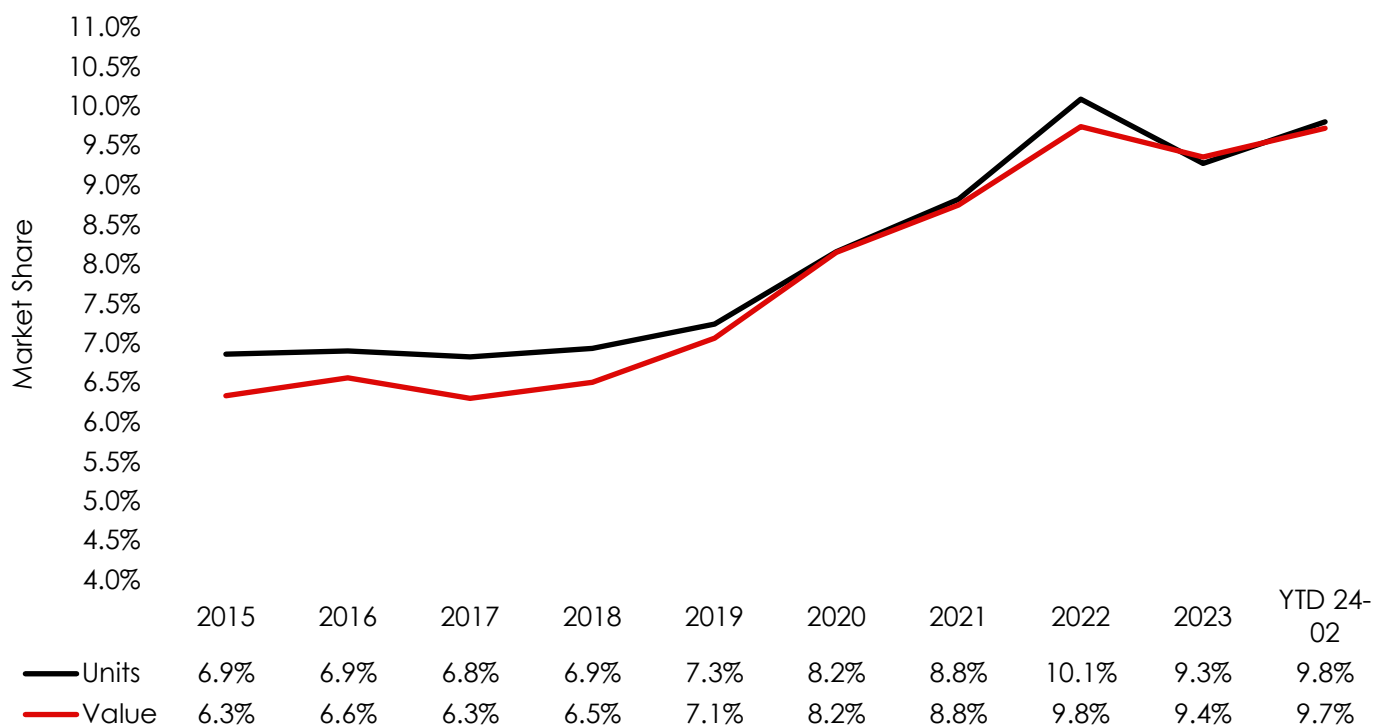
Bangladesh YTD 24-02

	FOB		
	2023	2024	%+/-
Total	\$3.24	\$3.00	-7.4%
338/339	\$2.57	\$2.27	-11.6%
347/348	\$5.69	\$5.04	-11.5%
340	\$5.70	\$10.03	76.1%
352/652	\$1.21	\$1.14	-5.9%

MARKET SHARE

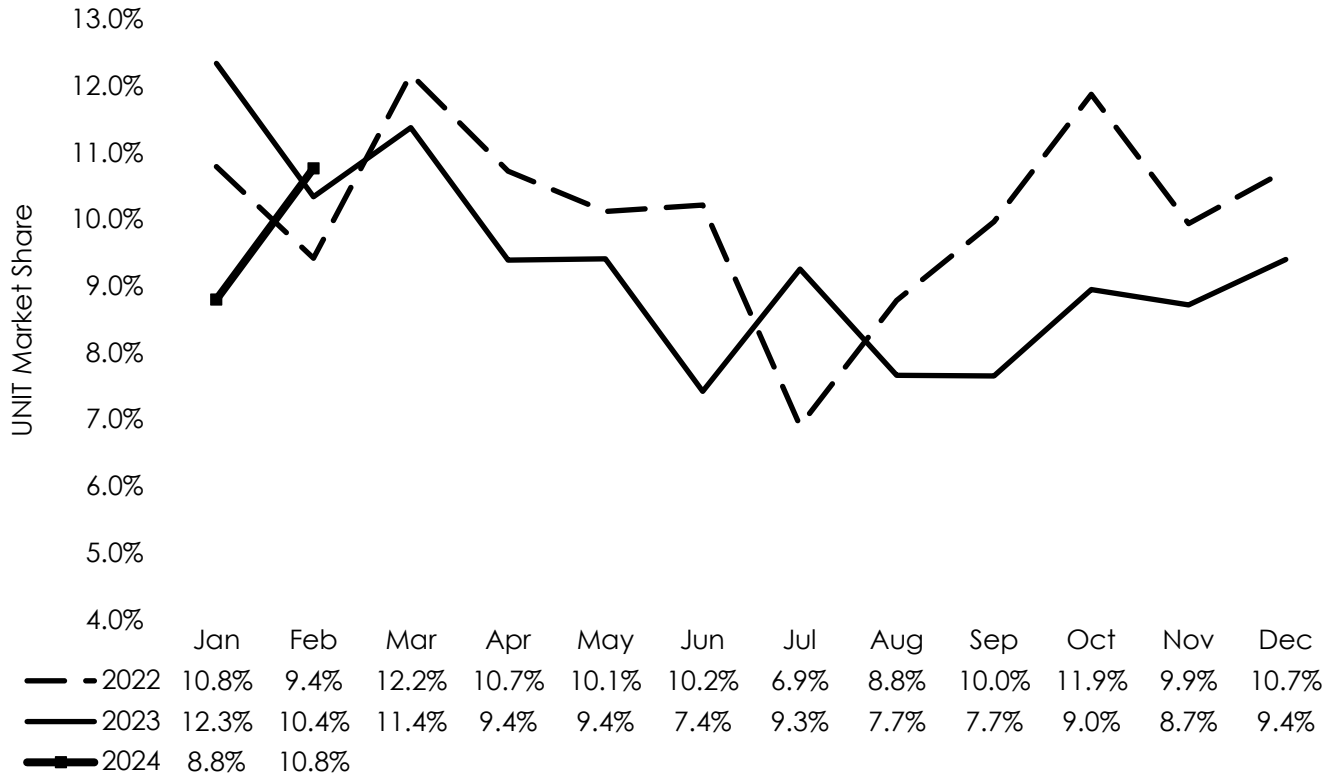
Total Garments YTD

U.S. Garment Imports: BANGLADESH

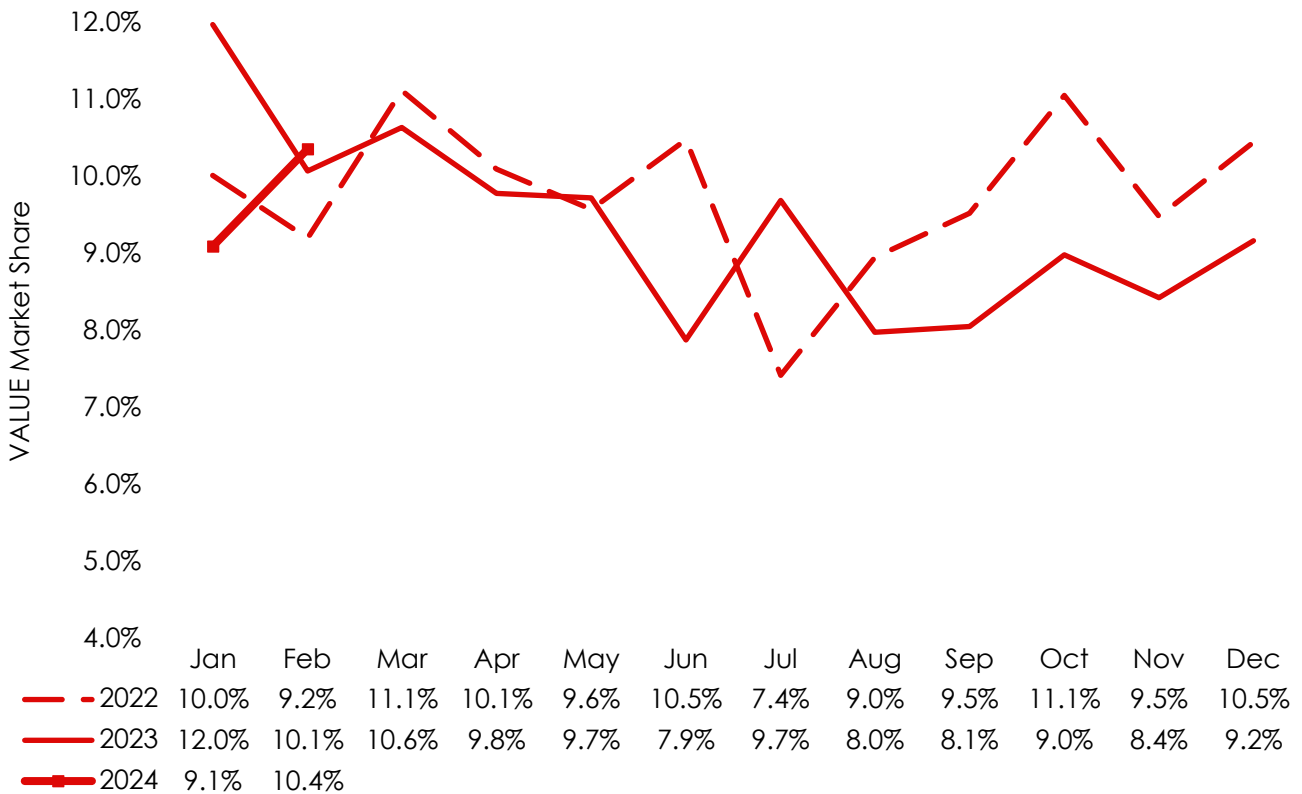


Total Garments Month to Month

U.S. Garment Import (Monthly): BANGLADESH



U.S. Garment Imports (Monthly): BANGLADESH

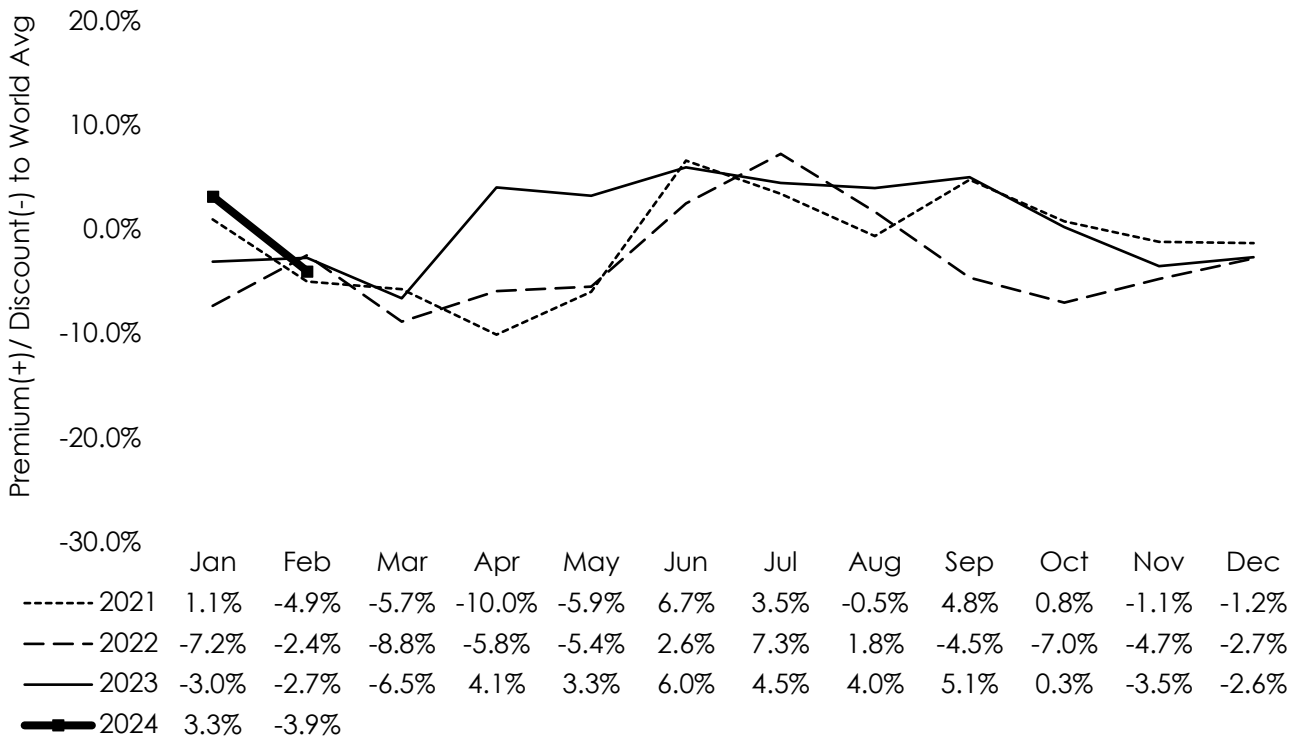


FOB PRICES

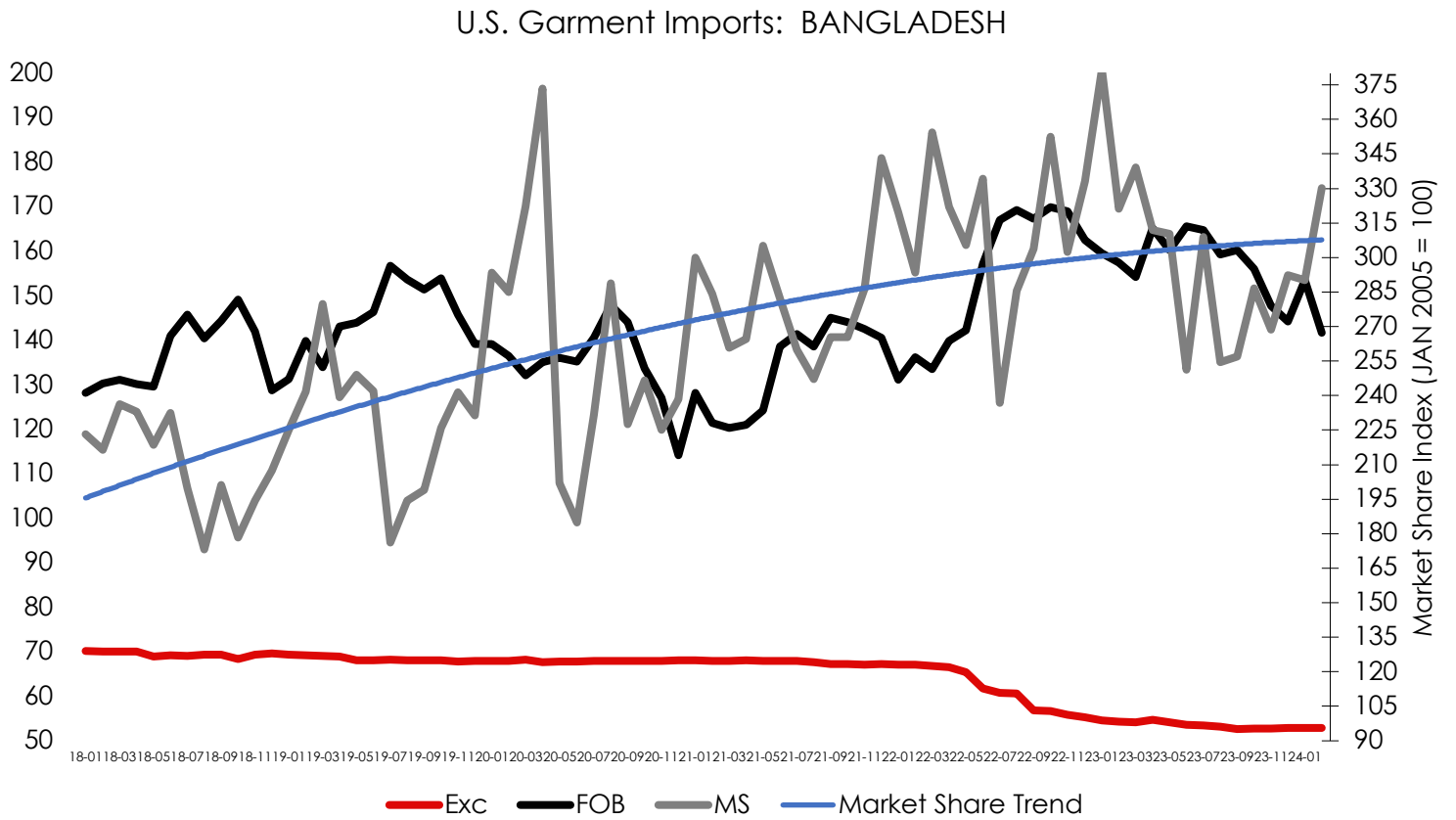
U.S. Garment Imports: FOB Prices: BANGLADESH



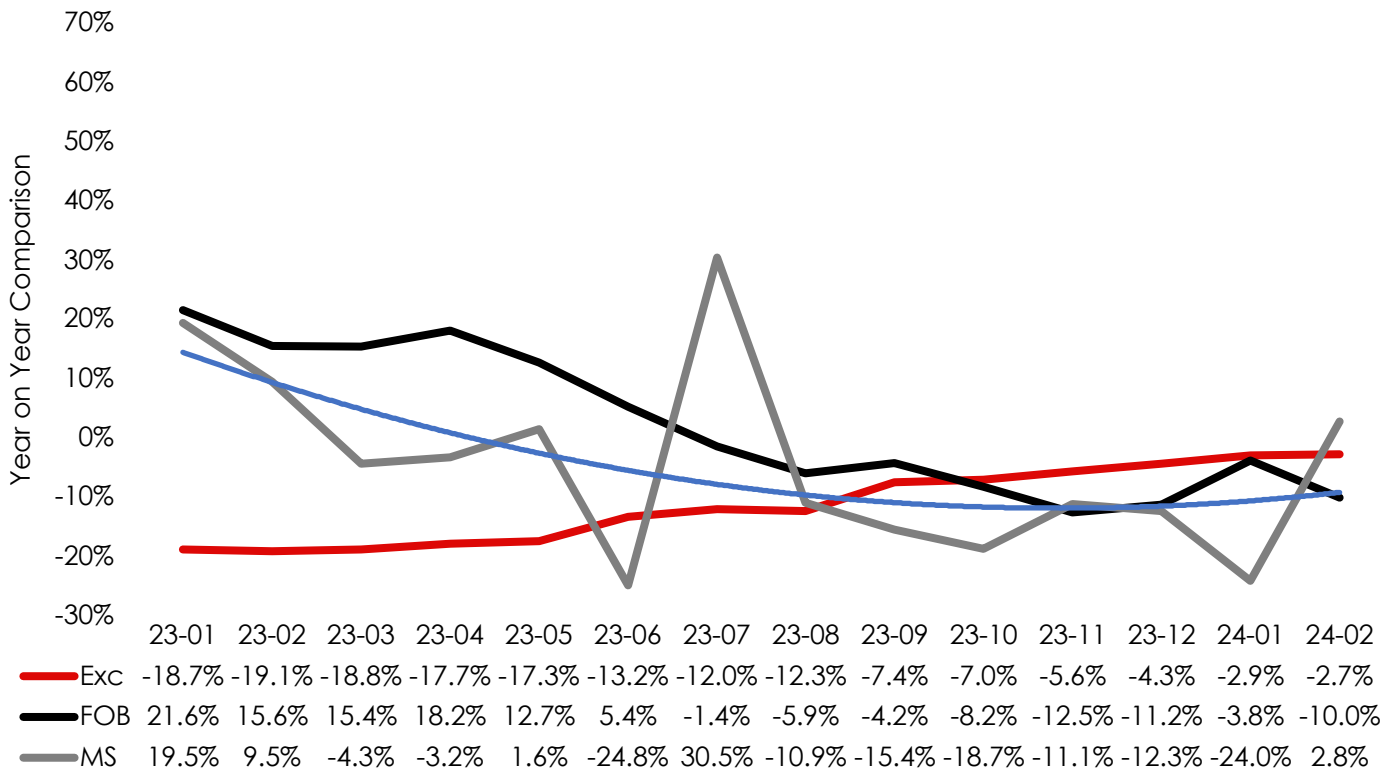
U.S. Garment Imports: FOB Prices: BANGLADESH



Exchange Rates – FOB Prices – Market Share



U.S. Garment Imports: BANGLADESH



YTD MARKET SHARE

YTD Unit Market Share: BANGLADESH

YTD Value Market Share: BANGLADESH

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	7.7%	9.5%	9.3%	10.8%	10.1%	10.8%	Jan	7.1%	9.2%	9.4%	10.0%	9.8%	10.0%
Feb	7.7%	9.5%	9.3%	10.1%	11.4%	9.8%	Feb	7.3%	9.1%	9.2%	9.6%	11.1%	9.7%
Mar	8.4%	10.0%	9.1%	10.9%	11.4%		Mar	7.7%	9.4%	8.8%	10.2%	11.0%	
Apr	8.2%	10.4%	9.1%	10.9%	10.9%		Apr	7.7%	9.8%	8.7%	10.2%	10.7%	
May	8.1%	9.9%	9.3%	10.7%	10.6%		May	7.7%	9.4%	8.8%	10.0%	10.5%	
Jun	8.1%	9.2%	9.1%	10.6%	10.1%		Jun	7.7%	8.9%	8.9%	10.1%	10.1%	
Jul	7.6%	8.8%	8.9%	10.1%	9.9%		Jul	7.3%	8.6%	8.7%	9.7%	10.0%	
Aug	7.4%	8.6%	8.8%	9.9%	9.6%		Aug	7.1%	8.6%	8.6%	9.6%	9.7%	
Sep	7.2%	8.3%	8.6%	9.9%	9.4%		Sep	7.0%	8.4%	8.5%	9.6%	9.5%	
Oct	7.2%	8.3%	8.6%	10.1%	9.3%		Oct	7.0%	8.3%	8.5%	9.7%	9.5%	
Nov	7.2%	8.2%	8.6%	10.1%	9.3%		Nov	7.1%	8.2%	8.6%	9.7%	9.4%	
Dec	7.3%	8.2%	8.8%	10.1%	9.3%		Dec	7.1%	8.2%	8.8%	9.8%	9.4%	

Bangladesh Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	11.4%	9.8%	11.1%	9.7%
338/339	Cotton T-Shirts	10.4%	10.1%	8.4%	7.9%
347/348	Cotton Pants	28.8%	26.8%	26.6%	24.2%
340	Cotton Shirts	37.4%	39.4%	27.1%	26.8%
352/652	Underwear	14.8%	12.8%	13.0%	11.8%

SRI LANKA

U.S. Garment Import Growth: SRI LANKA

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	12.2%	1.2%	-7.7%	-1.0%	-23.8%	-0.1%	1.7%	-2.1%	-26.6%	22.6%	-11.6%	-19.7%
Mar	5.5%	5.8%	-4.0%	11.0%	-23.8%	-0.1%	5.8%	-0.2%	-21.9%	28.4%	-11.6%	-19.7%
Mar	9.7%	4.6%	2.1%	14.8%	-32.4%		7.9%	-0.4%	-16.2%	26.8%	-17.6%	
Apr	1.0%	-5.2%	12.9%	22.2%	-35.6%		3.0%	-10.7%	-2.7%	27.3%	-18.9%	
May	7.1%	-16.5%	31.4%	20.7%	-34.7%		10.3%	-22.2%	15.6%	26.0%	-20.5%	
Jun	1.6%	-17.8%	32.0%	26.0%	-34.9%		5.5%	-23.7%	18.2%	29.4%	-21.0%	
Jul	6.1%	-19.6%	37.4%	21.4%	-33.0%		7.7%	-25.7%	18.2%	28.8%	-19.6%	
Aug	6.4%	-16.7%	27.5%	24.4%	-32.0%		6.6%	-23.0%	15.6%	31.8%	-21.2%	
Sep	5.5%	-12.8%	22.9%	24.3%	-32.7%		4.9%	-20.6%	13.6%	33.3%	-23.3%	
Oct	5.8%	-10.7%	18.6%	22.9%	-32.6%		4.7%	-19.5%	12.2%	32.0%	-24.3%	
Nov	5.2%	-7.3%	17.9%	18.2%	-31.6%		4.4%	-18.0%	14.8%	26.4%	-24.5%	
Dec	4.7%	-6.4%	19.3%	14.1%	-30.3%		3.8%	-18.7%	18.5%	22.6%	-24.3%	

Sri Lanka YTD 24-02

	Units (1,000 Dozens)		
	2023	2024	%+/-
Total	66	66	-0.1%
338/339	286	303	6.3%
347/348	385	325	-15.7%
340	127	34	-73.0%
352/652	1,978	1,562	-21.1%

Sri Lanka YTD 24-02

	Value (\$ Millions)		
	2023	2024	%+/-
Total	303	243	-19.7%
338/339	16	12	-22.4%
347/348	38	32	-15.1%
340	15	9	-39.9%
352/652	43	30	-28.7%

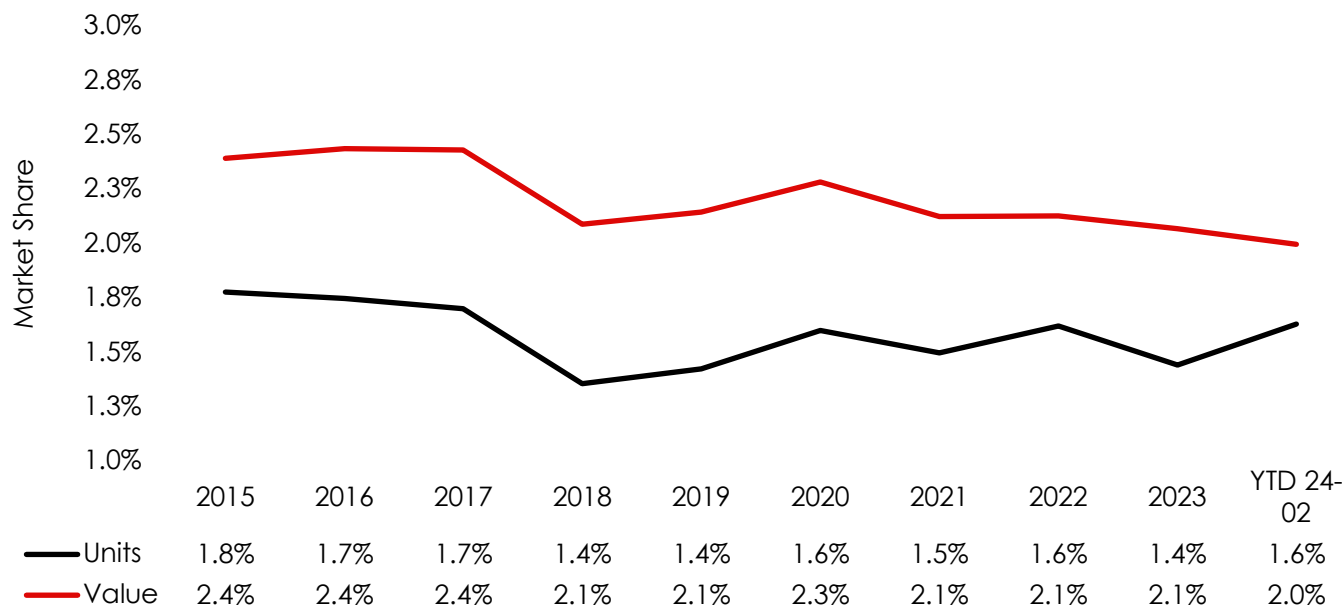
Sri Lanka YTD 24-02

	FOB		
	2023	2024	%+/-
Total	\$4.60	\$3.70	-19.7%
338/339	\$4.57	\$3.34	-27.0%
347/348	\$8.21	\$8.27	0.8%
340	\$10.16	\$22.63	122.8%
352/652	\$1.80	\$1.62	-9.7%

MARKET SHARE

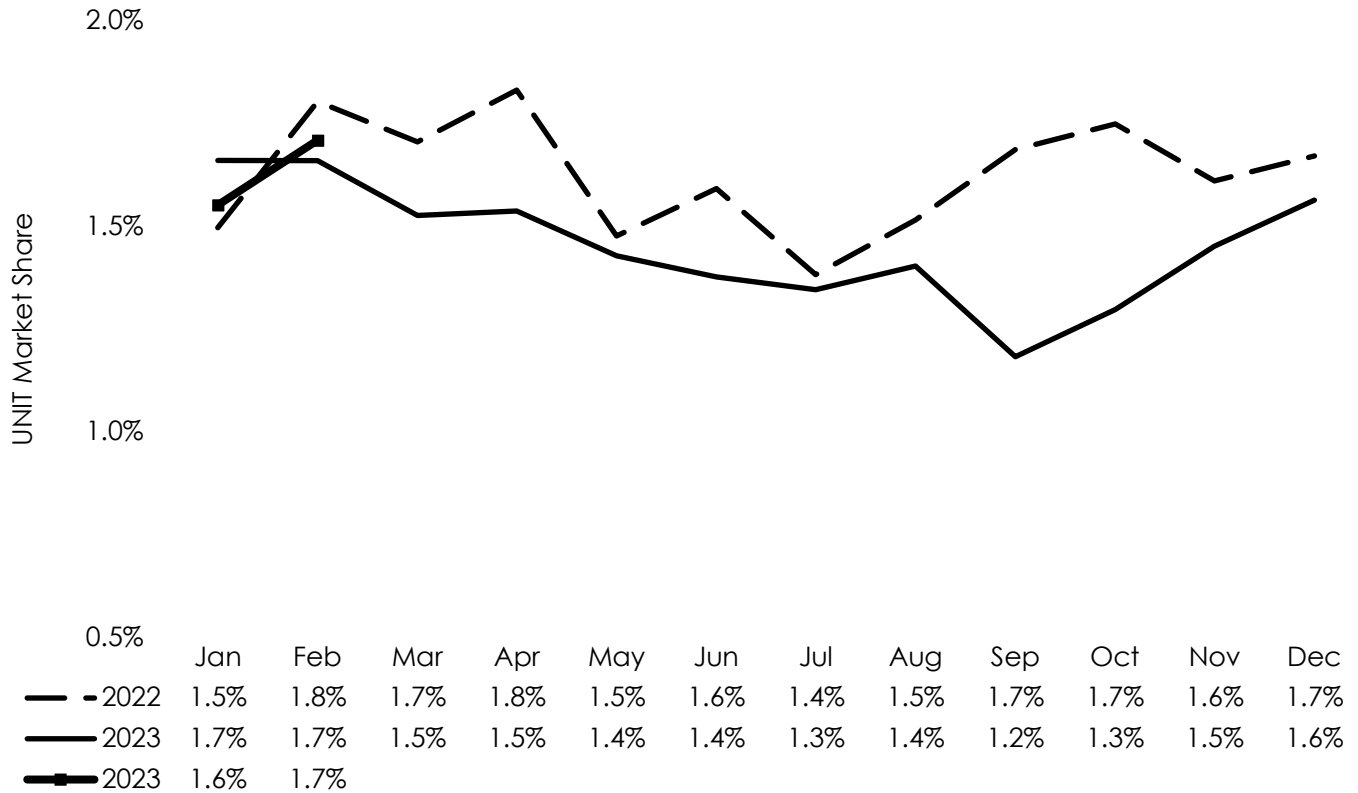
Total Garments YTD

U.S. Garment Imports: SRI LANKA

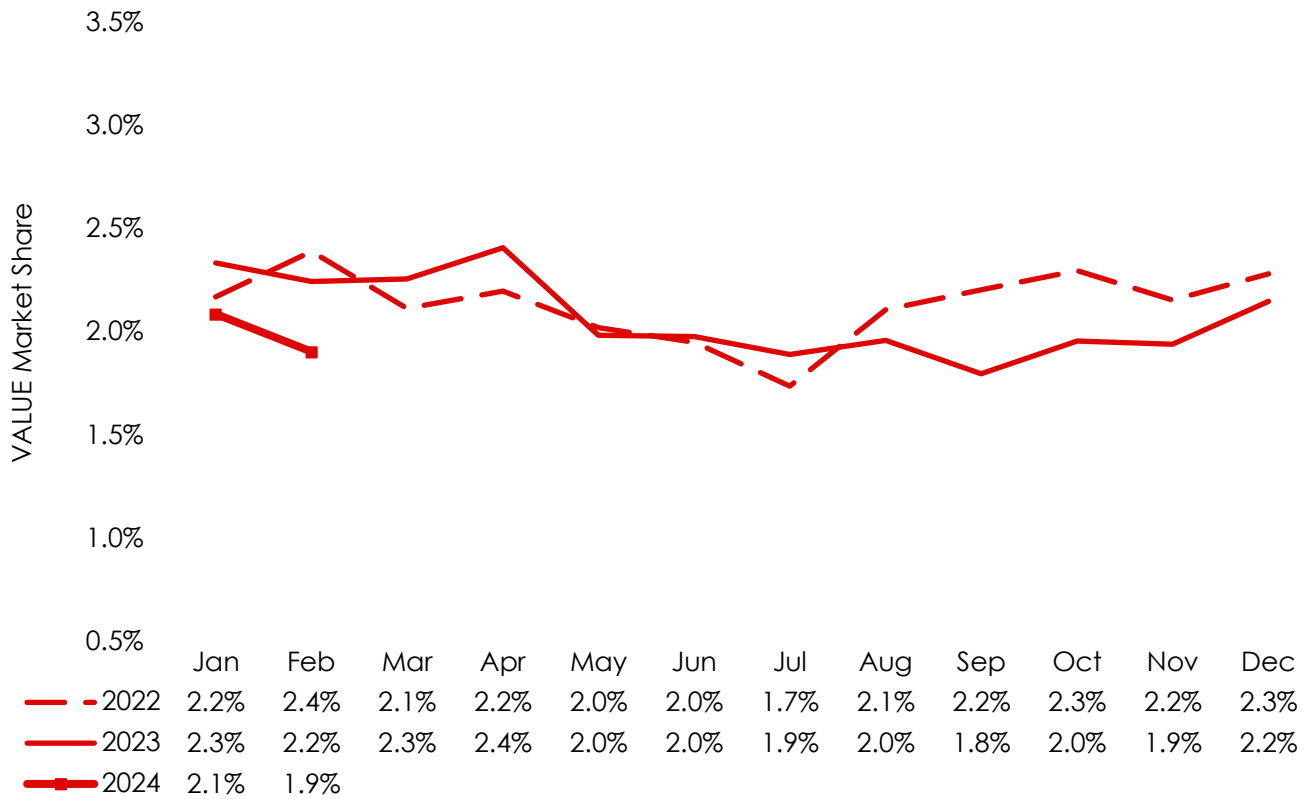


Total Garments Month to Month

U.S. Garment Import (Monthly): SRI LANKA

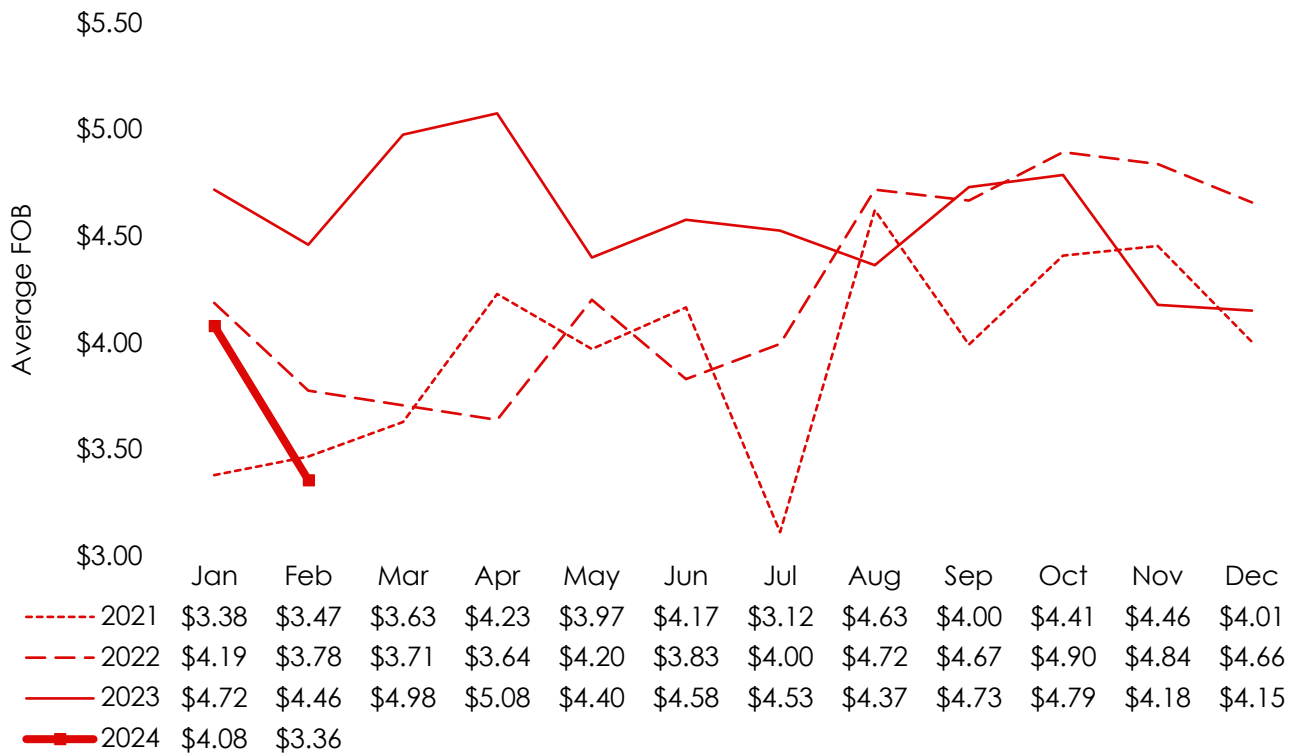


U.S. Garment Imports (Monthly): SRI LANKA

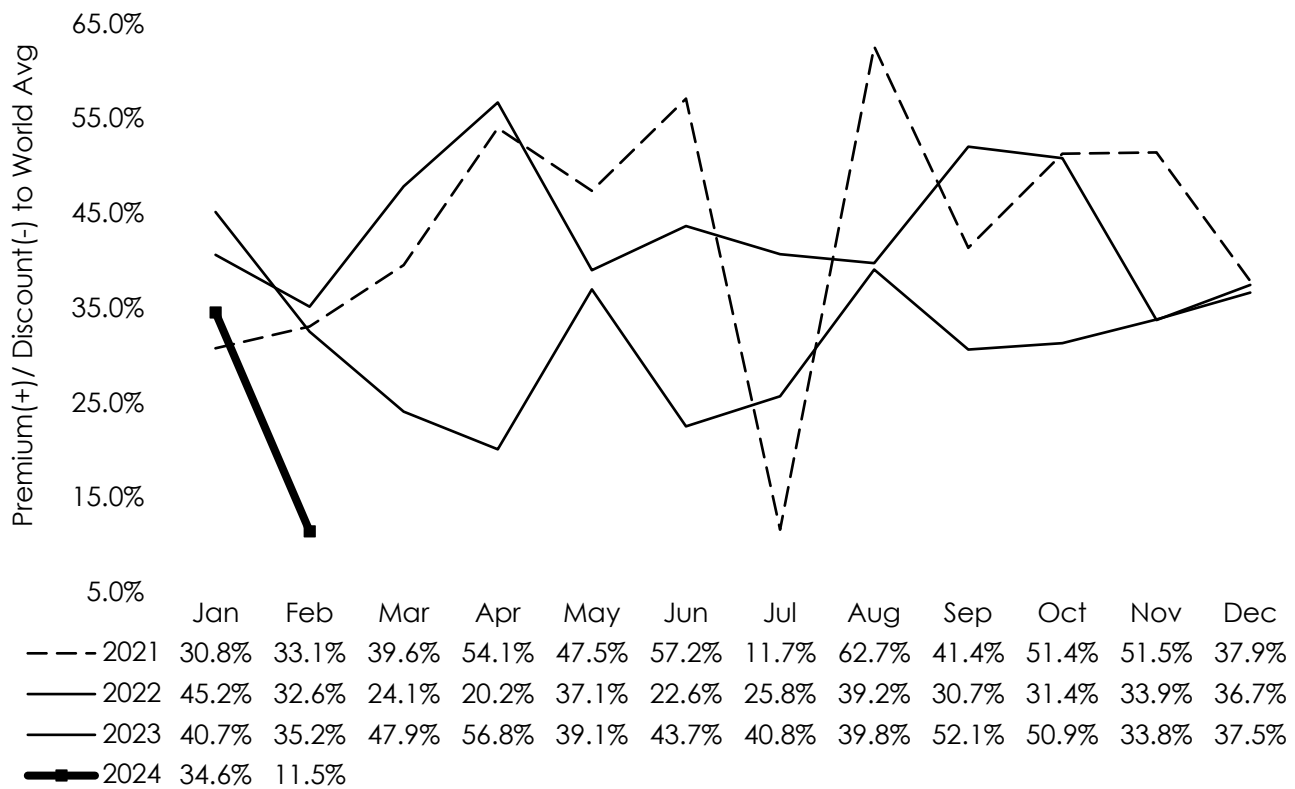


FOB PRICES

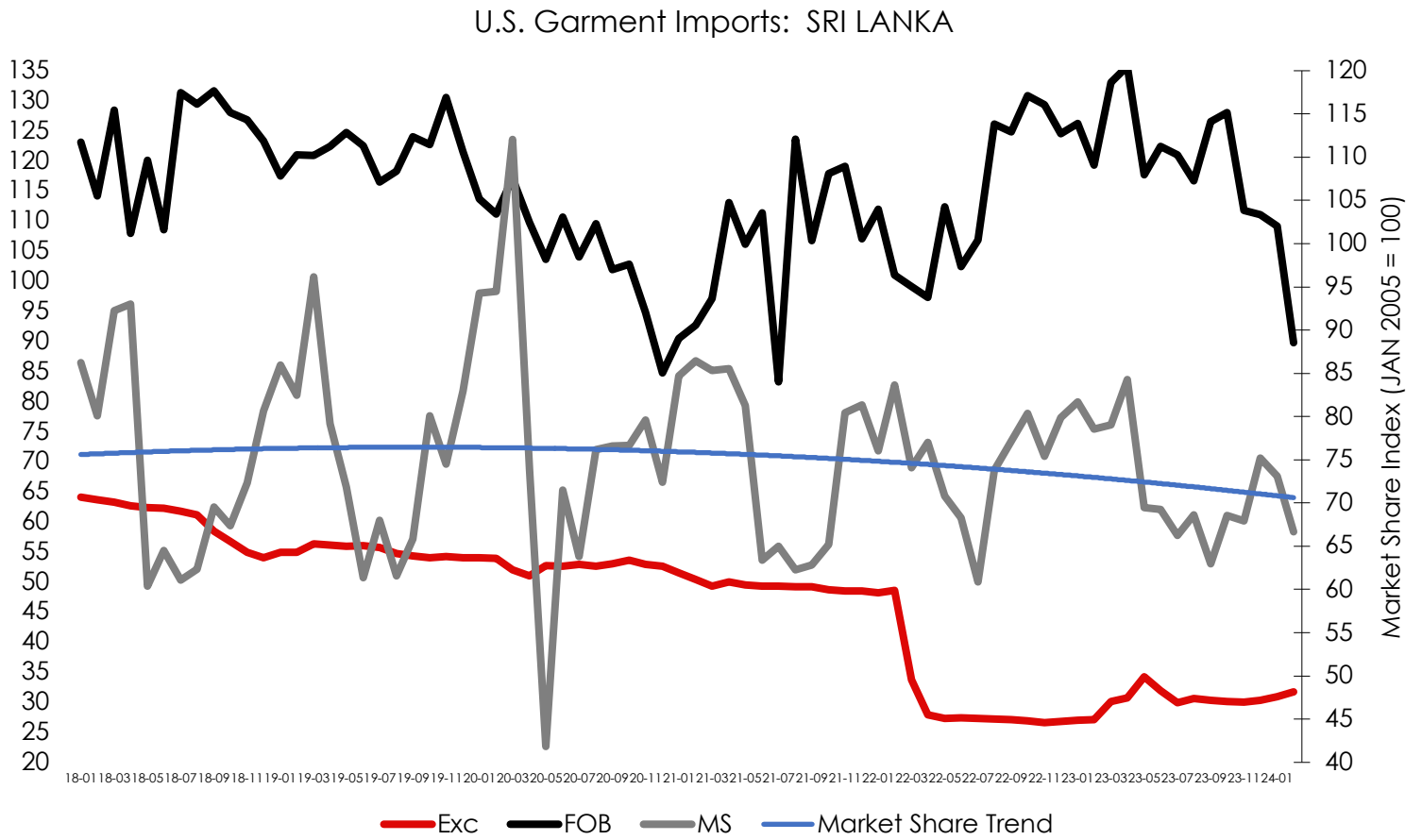
U.S. Garment Imports: FOB Prices: SRI LANKA



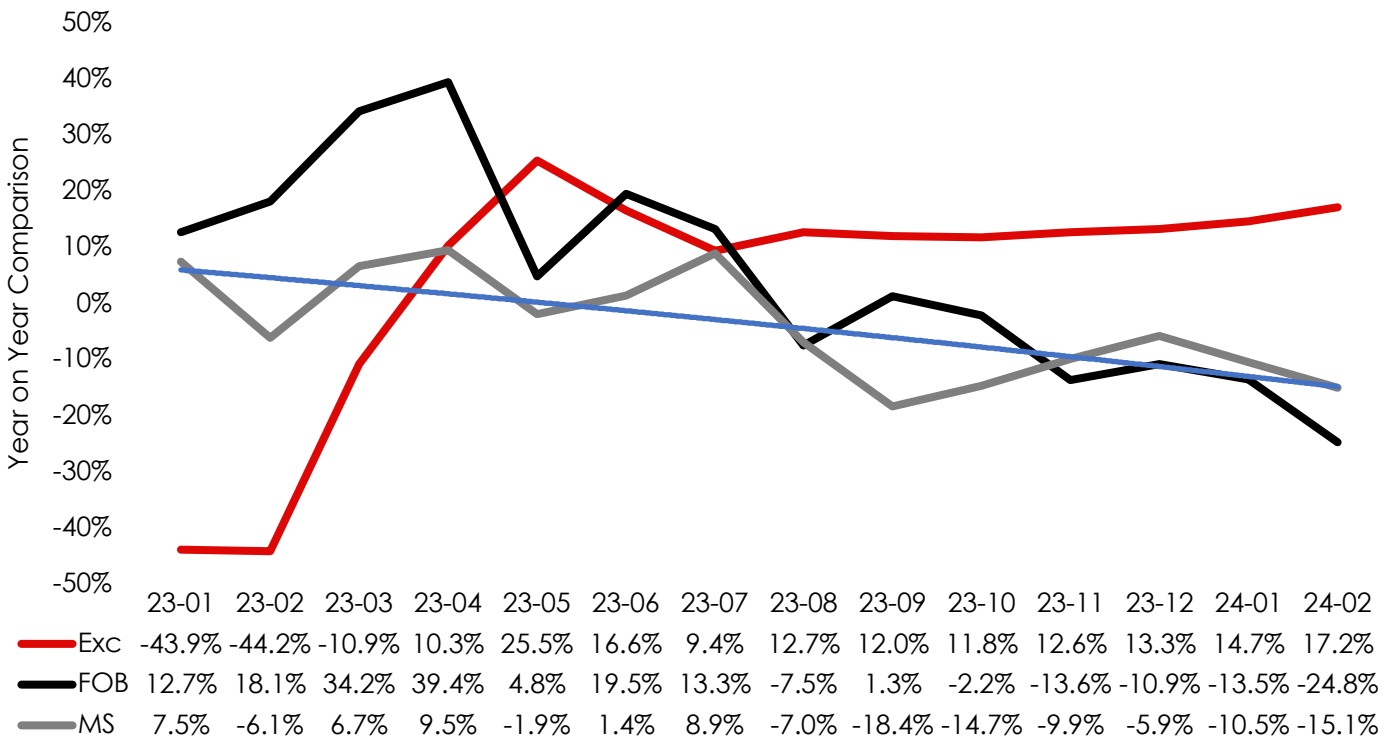
U.S. Garment Imports: FOB Prices: SRI LANKA



Exchange Rates – FOB Prices – Market Share



U.S. Garment Imports: SRI LANKA



YTD MARKET SHARE

YTD Unit Market Share: SRI LANKA

YTD Value Market Share: SRI LANKA

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	1.6%	1.9%	1.9%	1.5%	1.6%	1.5%	Jan	2.5%	2.7%	2.4%	2.2%	2.1%	2.2%
Feb	1.6%	1.9%	1.9%	1.7%	1.7%	1.6%	Feb	2.4%	2.7%	2.4%	2.3%	2.3%	1.2%
Mar	1.7%	2.0%	1.8%	1.7%	1.6%		Mar	2.5%	2.8%	2.4%	2.2%	2.3%	
Apr	1.6%	1.9%	1.8%	1.7%	1.6%		Apr	2.5%	2.7%	2.4%	2.2%	2.3%	
May	1.6%	1.8%	1.7%	1.7%	1.6%		May	2.4%	2.6%	2.4%	2.2%	2.2%	
Jun	1.5%	1.7%	1.6%	1.7%	1.5%		Jun	2.3%	2.5%	2.3%	2.1%	2.2%	
Jul	1.5%	1.6%	1.6%	1.6%	1.5%		Jul	2.2%	2.4%	2.2%	2.1%	2.1%	
Aug	1.4%	1.6%	1.6%	1.6%	1.5%		Aug	2.1%	2.3%	2.2%	2.1%	2.1%	
Sep	1.4%	1.6%	1.5%	1.6%	1.4%		Sep	2.1%	2.3%	2.1%	2.1%	2.1%	
Oct	1.4%	1.6%	1.5%	1.6%	1.4%		Oct	2.1%	2.3%	2.1%	2.1%	2.1%	
Nov	1.4%	1.6%	1.5%	1.6%	1.4%		Nov	2.1%	2.3%	2.1%	2.1%	2.1%	
Dec	1.4%	1.6%	1.5%	1.6%	1.4%		Dec	2.1%	2.3%	2.1%	2.1%	2.1%	

Sri Lanka Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	1.7%	1.6%	2.3%	2.0%
338/339	Cotton T-Shirts	0.5%	0.5%	0.8%	0.6%
347/348	Cotton Pants	1.5%	1.3%	2.0%	1.9%
340	Cotton Shirts	3.4%	2.2%	4.4%	3.3%
352/652	Underwear	6.2%	4.5%	8.1%	5.9%

PAKISTAN

U.S. Garment Import Growth: PAKISTAN

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	5.7%	12.6%	17.0%	23.1%	-33.6%	-8.4%	7.1%	0.4%	11.9%	44.4%	-21.3%	-15.0%
Mar	4.7%	16.1%	20.6%	27.7%	-33.6%	-8.4%	7.2%	-0.1%	13.4%	61.1%	-21.3%	-15.0%
Mar	7.7%	13.7%	28.6%	22.6%	-34.9%		11.4%	0.5%	25.9%	53.8%	-27.3%	
Apr	5.4%	11.0%	30.4%	26.2%	-37.2%		9.2%	-2.0%	29.2%	57.8%	-29.9%	
May	11.1%	-6.0%	56.2%	24.6%	-38.4%		12.4%	-15.7%	58.2%	56.5%	-32.1%	
Jun	5.6%	-7.1%	60.6%	19.2%	-35.8%		10.3%	-17.2%	65.8%	50.0%	-31.5%	
Jul	5.9%	-6.8%	58.8%	17.1%	-33.9%		8.8%	-18.9%	68.9%	46.8%	-30.7%	
Aug	4.3%	-4.6%	55.0%	13.9%	-31.5%		8.0%	-16.1%	66.7%	42.1%	-29.3%	
Sep	5.5%	-2.1%	50.0%	13.2%	-30.1%		8.9%	-13.1%	62.6%	40.1%	-29.0%	
Oct	5.4%	1.0%	44.5%	9.4%	-27.2%		7.0%	-8.5%	56.3%	35.0%	-27.6%	
Nov	6.3%	3.2%	43.1%	5.6%	-26.6%		6.0%	-5.9%	59.3%	28.7%	-28.1%	
Dec	7.3%	5.3%	41.9%	1.3%	-24.6%		7.1%	-4.2%	58.2%	24.0%	-26.6%	

Pakistan YTD 24-02

Units (1,000 Dozens)

	2023	2024	%+/-
Total	111	102	-8.4%
338/339	2,727	2,367	-13.2%
347/348	1,688	1,683	-0.3%
340	7	4	-50.5%
352/652	488	340	-30.4%

Pakistan YTD 24-02

Value (\$ Millions)

	2023	2024	%+/-
Total	342	291	-15.0%
338/339	89	69	-22.5%
347/348	151	130	-13.4%
340	0	1	26.8%
352/652	7	6	-10.8%

Pakistan YTD 24-02

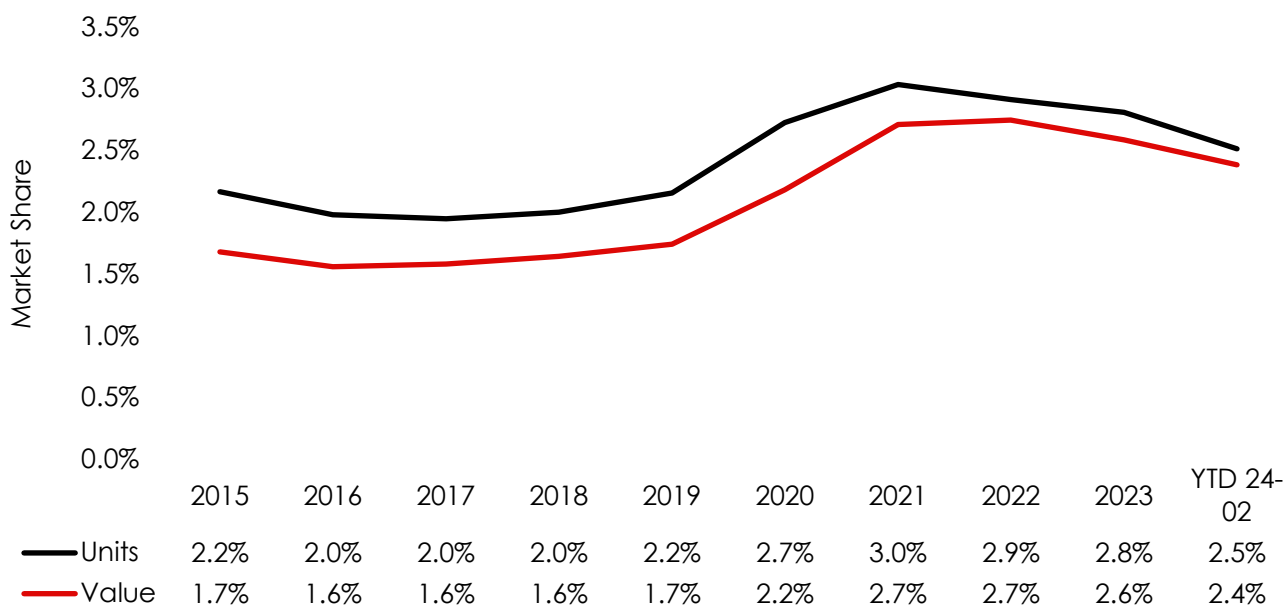
FOB

	2023	2024	%+/-
Total	\$3.09	\$2.87	-7.2%
338/339	\$2.73	\$2.44	-10.7%
347/348	\$7.43	\$6.45	-13.2%
340	\$5.47	\$14.03	156.3%
352/652	\$1.24	\$1.59	28.2%

MARKET SHARE

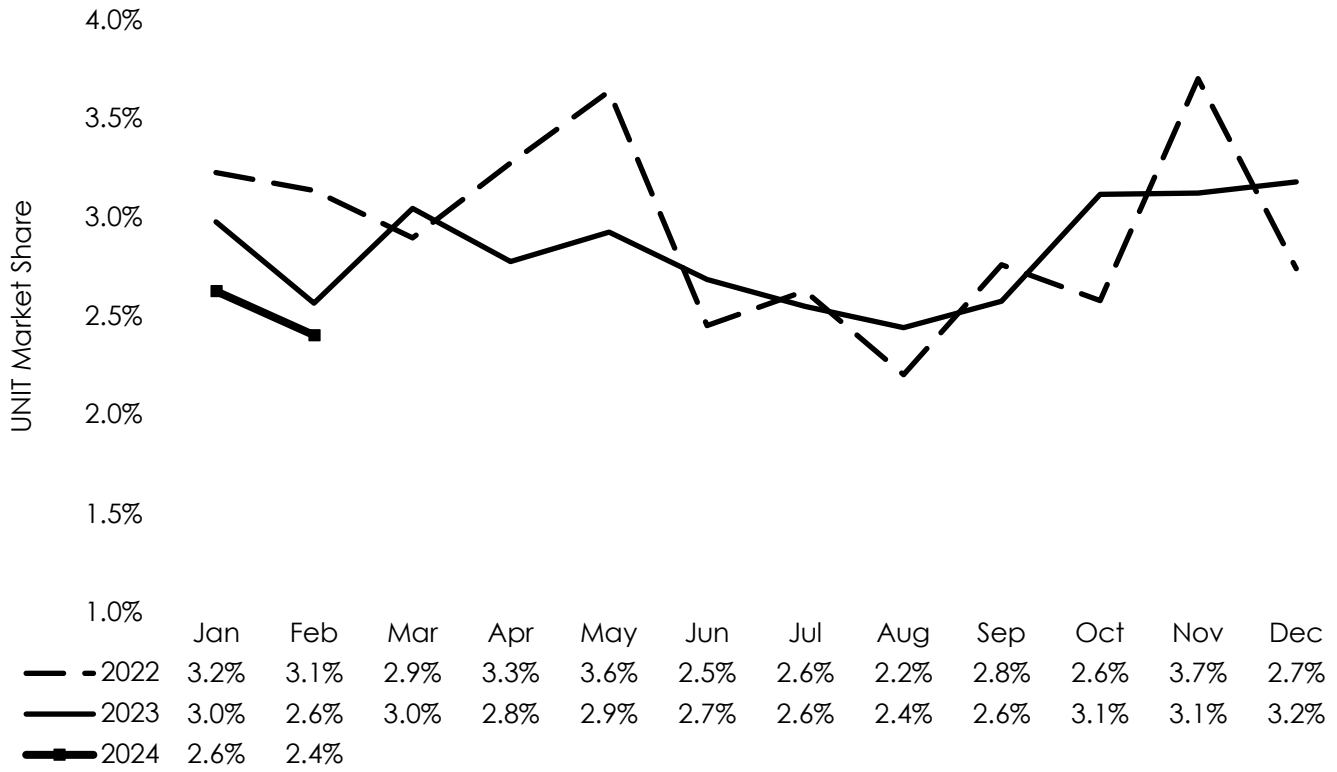
Total Garments YTD

U.S. Garment Imports: PAKISTAN

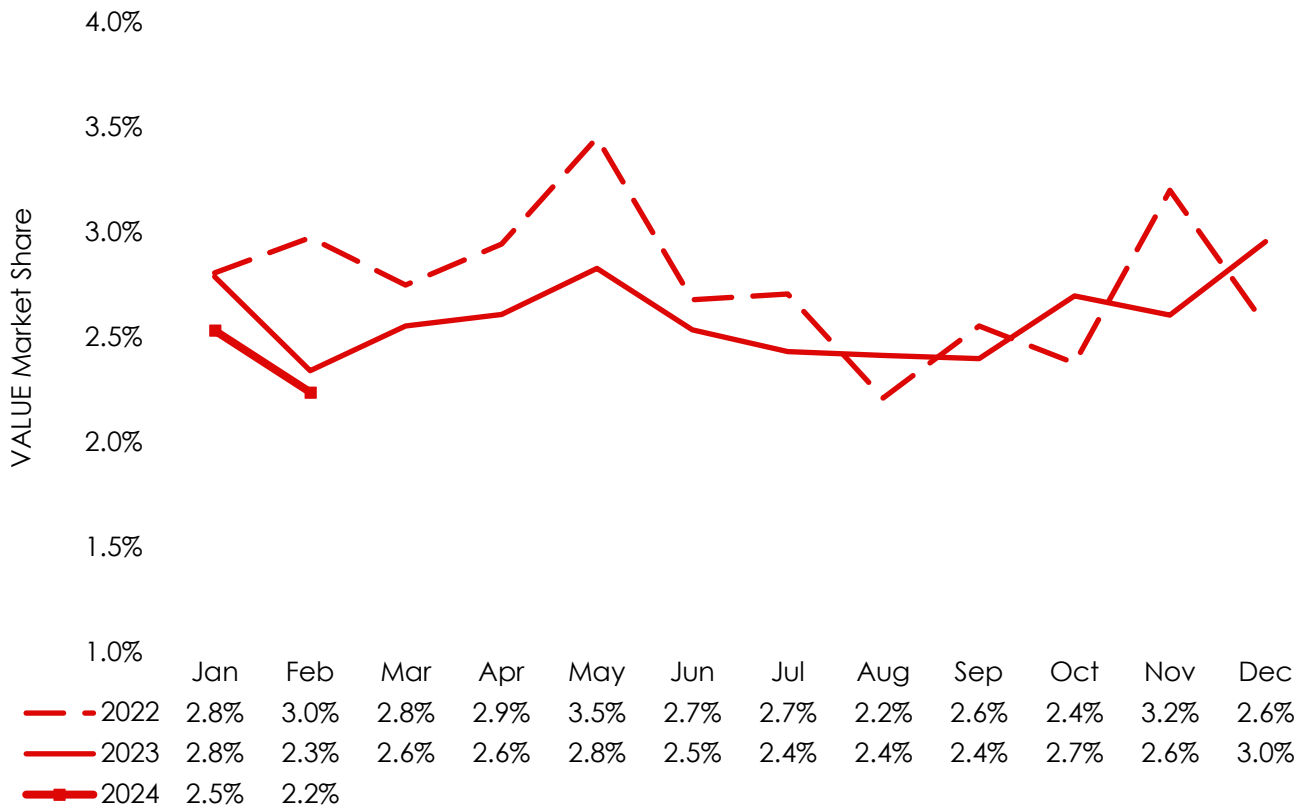


Total Garments Month to Month

U.S. Garment Import (Monthly): PAKISTAN

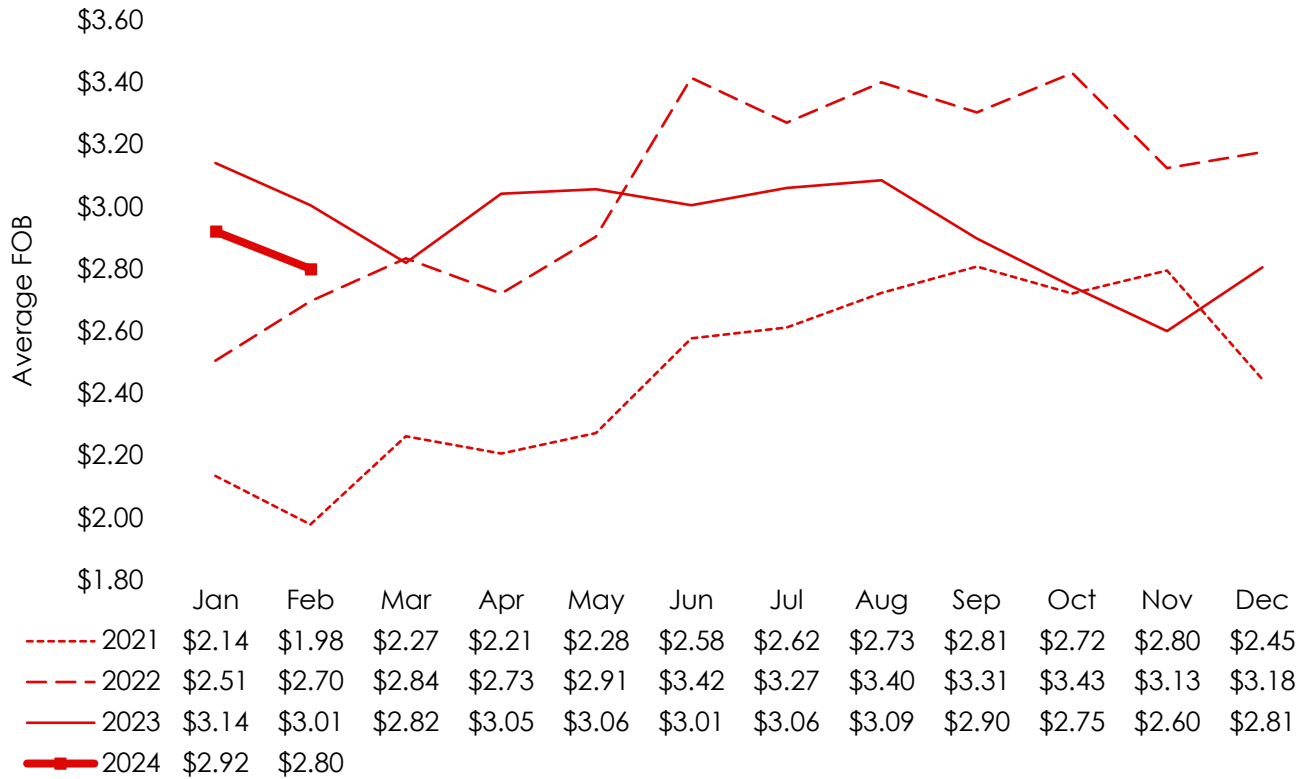


U.S. Garment Imports (Monthly): PAKISTAN

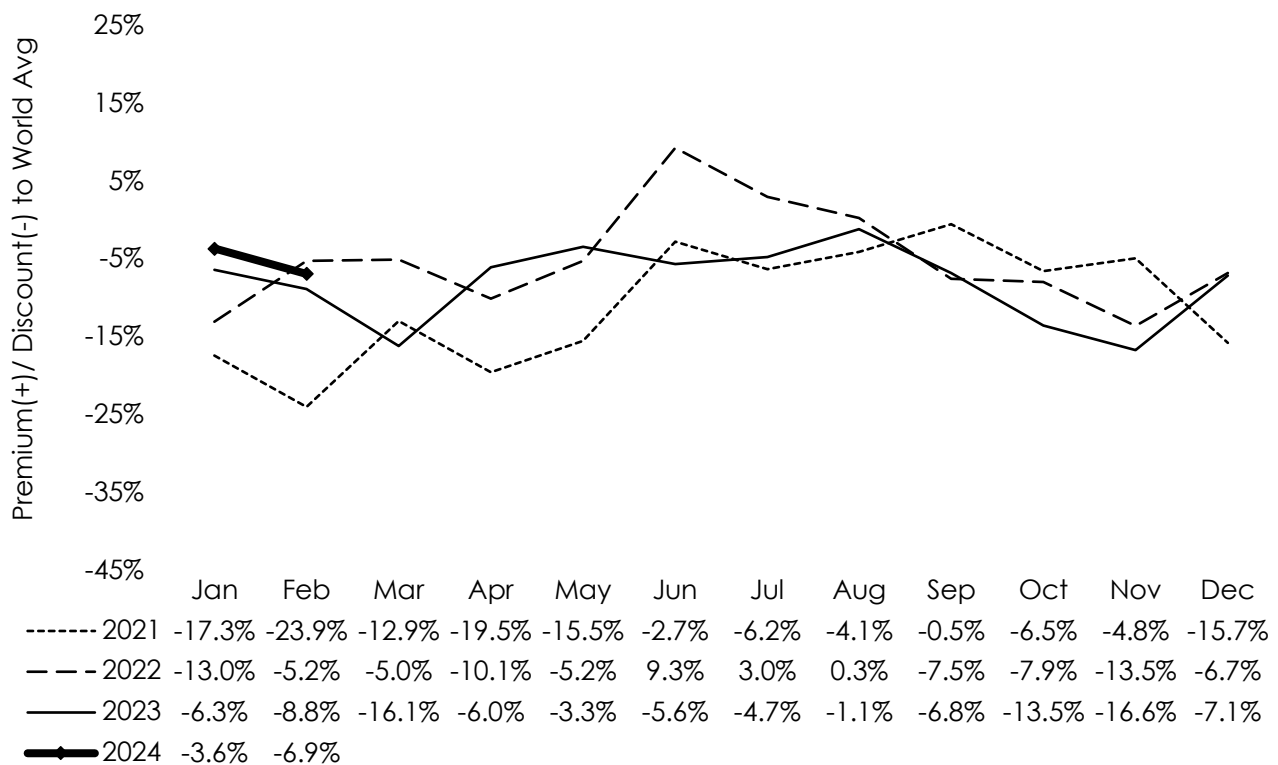


FOB PRICES

U.S. Garment Imports: FOB Prices: PAKISTAN

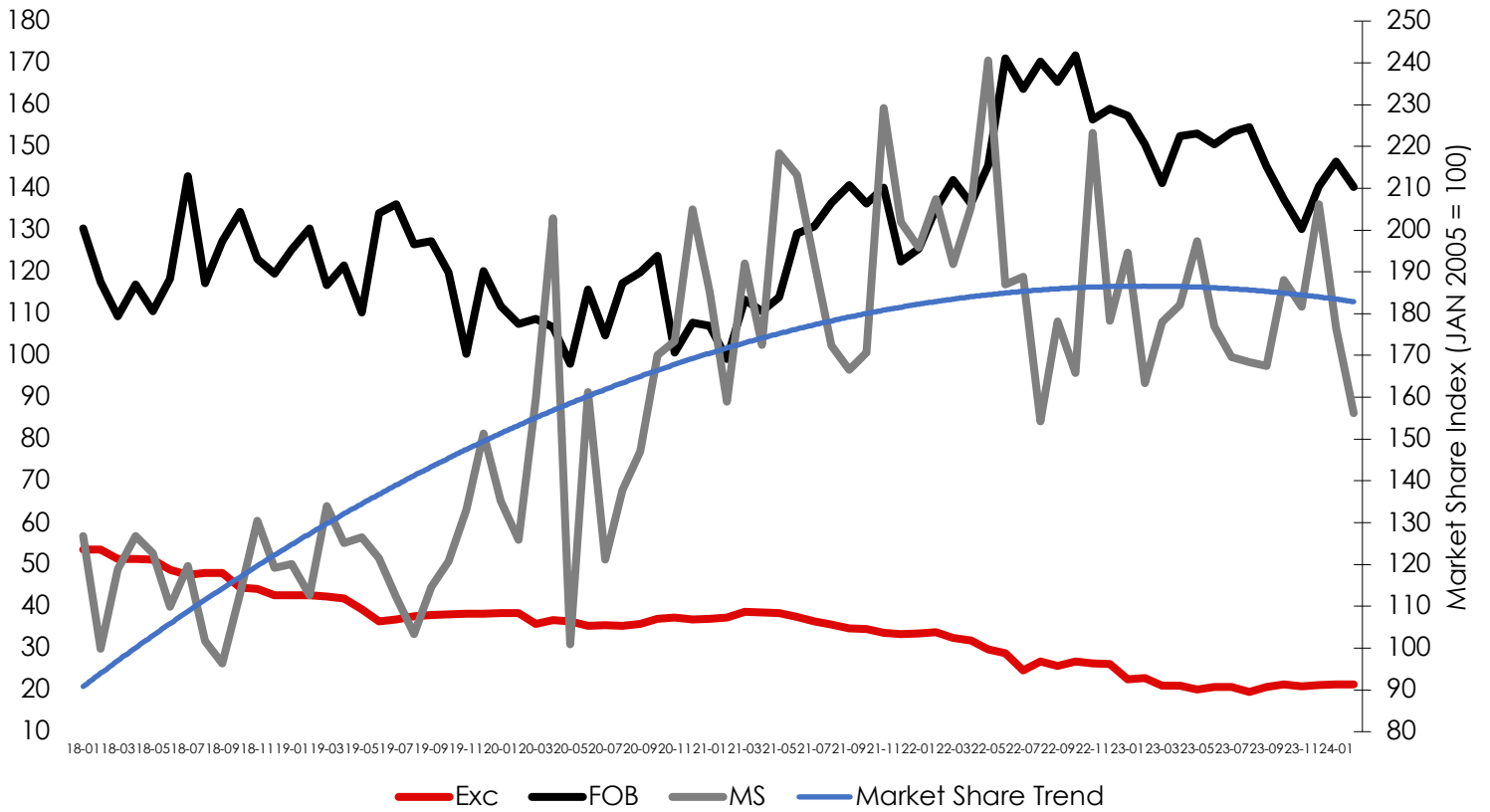


U.S. Garment Imports: FOB Prices: PAKISTAN

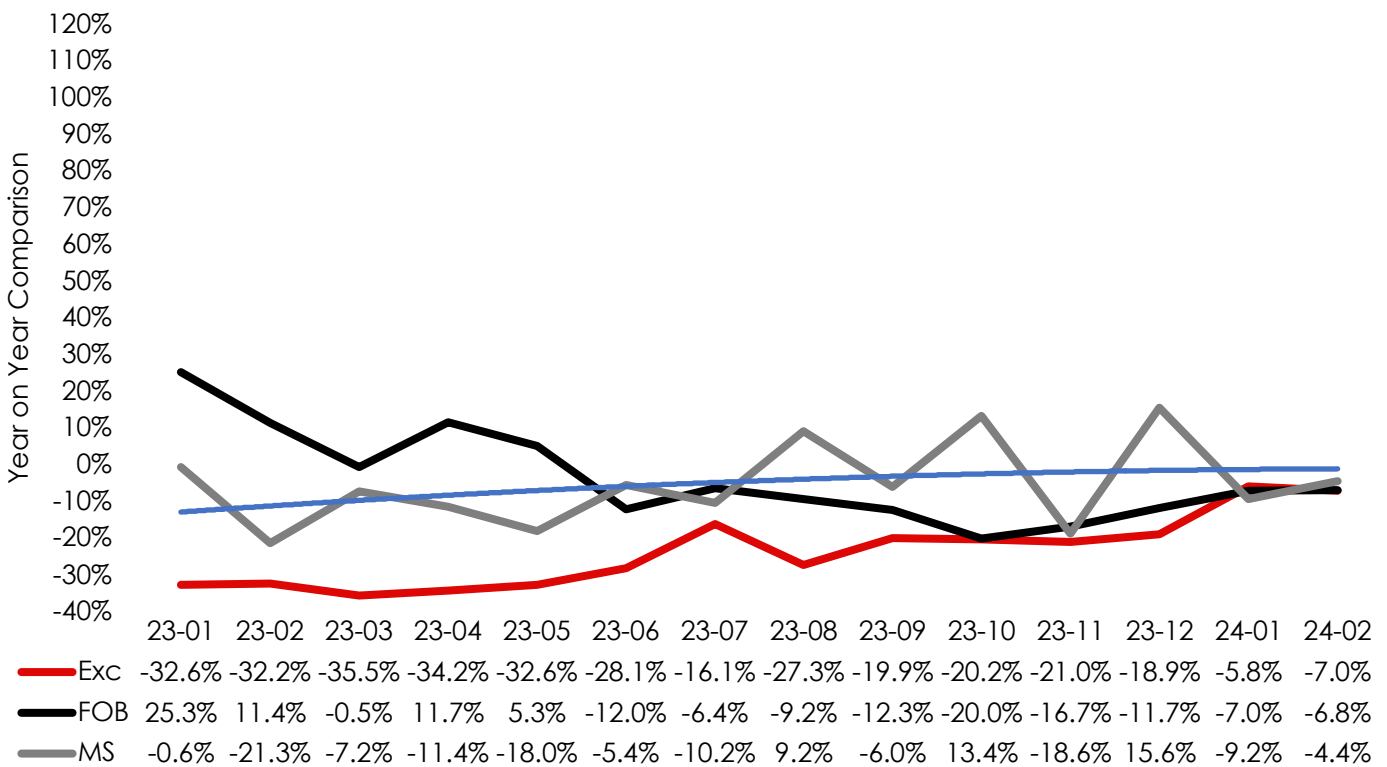


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: PAKISTAN



U.S. Garment Imports: PAKISTAN



YTD Market Share

YTD Unit Market Share: PAKISTAN

YTD Value Market Share: PAKISTAN

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	2.0%	2.5%	3.2%	3.2%	2.9%	3.2%	Jan	1.7%	1.9%	2.7%	2.8%	2.7%	2.8%
Feb	1.9%	2.5%	3.1%	3.2%	2.8%	2.5%	Feb	1.7%	1.9%	2.5%	2.9%	2.6%	2.4%
Mar	2.1%	2.7%	3.1%	3.1%	2.9%		Mar	1.7%	2.0%	2.6%	2.8%	2.6%	
Apr	2.1%	2.9%	3.1%	3.1%	2.9%		Apr	1.8%	2.1%	2.6%	2.9%	2.6%	
May	2.2%	2.8%	3.2%	3.2%	2.9%		May	1.8%	2.1%	2.7%	3.0%	2.6%	
Jun	2.2%	2.8%	3.2%	3.1%	2.8%		Jun	1.8%	2.1%	2.7%	2.9%	2.2%	
Jul	2.1%	2.7%	3.2%	3.0%	2.8%		Jul	1.7%	2.0%	2.7%	2.9%	2.6%	
Aug	2.1%	2.6%	3.1%	2.9%	2.7%		Aug	1.7%	2.0%	2.7%	2.8%	2.6%	
Sep	2.0%	2.6%	3.0%	2.9%	2.7%		Sep	1.7%	2.0%	2.7%	2.8%	2.5%	
Oct	2.1%	2.6%	3.0%	2.9%	2.8%		Oct	1.7%	2.1%	2.6%	2.7%	2.6%	
Nov	2.1%	2.7%	3.0%	2.9%	2.8%		Nov	1.7%	2.1%	2.7%	2.8%	2.6%	
Dec	2.2%	2.7%	3.0%	2.9%	2.8%		Dec	1.7%	2.2%	2.7%	2.7%	2.6%	

Pakistan Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	2.8%	2.5%	2.6%	2.4%
338/339	Cotton T-Shirts	5.2%	4.3%	4.5%	3.6%
347/348	Cotton Pants	6.6%	6.7%	8.0%	7.8%
340	Cotton Shirts	0.2%	0.2%	0.1%	0.2%
352/652	Underwear	1.5%	1.0%	1.4%	1.3%

CONCLUSION SOUTH ASIA

YTD Unit Market Share: SOUTH ASIA

YTD Value Market Share: SOUTH ASIA

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	15.4%	18.4%	18.8%	20.3%	19.4%	20.3%	Jan	16.2%	19.3%	19.7%	20.9%	20.3%	20.9%
Feb	15.5%	18.9%	18.8%	19.5%	21.4%	18.9%	Feb	16.0%	19.7%	19.5%	30.6%	22.7%	20.4%
Mar	16.9%	20.1%	18.7%	20.6%	21.6%		Mar	16.6%	20.6%	19.4%	21.4%	22.7%	
Apr	17.0%	20.5%	18.8%	21.0%	21.1%		Apr	17.0%	21.0%	19.5%	21.7%	22.5%	
May	16.8%	19.5%	19.3%	21.0%	20.7%		May	16.8%	20.0%	19.9%	21.8%	22.2%	
Jun	16.5%	18.2%	18.8%	20.7%	20.0%		Jun	16.5%	19.0%	19.7%	21.6%	21.5%	
Jul	15.7%	17.3%	18.3%	19.9%	19.6%		Jul	16.1%	18.1%	19.2%	20.9%	21.1%	
Aug	15.1%	16.9%	17.8%	19.4%	19.0%		Aug	15.5%	17.9%	18.7%	20.5%	20.5%	
Sep	14.8%	16.4%	17.5%	19.3%	18.6%		Sep	15.2%	17.6%	18.5%	20.3%	20.1%	
Oct	14.8%	16.4%	17.4%	19.4%	18.5%		Oct	15.0%	17.5%	18.4%	20.3%	19.9%	
Nov	14.8%	16.3%	17.5%	19.4%	18.5%		Nov	14.9%	17.4%	18.5%	20.3%	19.8%	
Dec	14.9%	16.4%	17.7%	19.4%	18.5%		Dec	14.8%	17.3%	18.7%	20.3%	19.8%	

South Asia Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	21.4%	18.9%	22.7%	20.4%
338/339	Cotton T-Shirts	24.3%	22.3%	23.5%	20.3%
347/348	Cotton Pants	40.4%	38.8%	40.0%	37.2%
340	Cotton Shirts	54.3%	57.8%	43.6%	44.0%
352/652	Underwear	29.5%	23.7%	31.0%	26.5%

ASEAN

The Association of Far East Nations (ASEAN) includes ten countries, of which five are important garment exporters — Vietnam, Indonesia, Cambodia, Thailand, and Philippines. Singapore and Malaysia are home to important garment suppliers, who like their counterparts in Hong Kong, Korea and Taiwan own factories overseas. One — Laos — has just begun building a garment industry, while the remaining two — Myanmar and Brunei — are not yet relevant to the industry.

U.S. Garment Import Growth: ASEAN

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	7.6%	-3.0%	-13.9%	15.4%	-21.5%	4.3%	9.5%	4.2%	-22.0%	29.3%	-13.2%	-3.0%
Feb	4.2%	-0.8%	-10.1%	22.9%	-21.5%	4.3%	6.9%	4.2%	-17.2%	34.5%	-13.2%	-3.0%
Mar	7.5%	0.8%	4.5%	20.7%	-31.2%		9.9%	3.8%	-5.0%	36.1%	-24.1%	
Apr	5.8%	-4.5%	13.2%	23.3%	-34.6%		8.3%	-1.9%	3.1%	38.1%	-27.9%	
May	5.3%	-13.3%	24.9%	24.6%	-35.3%		8.1%	-9.9%	12.9%	39.5%	-28.9%	
Jun	4.6%	-14.4%	25.0%	25.6%	-33.7%		8.0%	-12.5%	14.8%	41.6%	-27.9%	
Jul	4.3%	-11.7%	18.5%	25.2%	-31.3%		8.3%	-12.1%	11.4%	41.8%	-26.0%	
Aug	3.9%	-10.6%	18.9%	23.1%	-29.6%		7.8%	-11.7%	13.0%	39.9%	-25.4%	
Sep	4.7%	-9.5%	16.6%	22.7%	-28.2%		8.8%	-11.5%	12.5%	39.8%	-24.9%	
Oct	3.2%	-8.5%	16.1%	16.0%	-27.3%		7.5%	-10.7%	12.7%	32.0%	-24.8%	
Nov	3.1%	-6.5%	14.7%	15.9%	-26.0%		7.5%	-9.4%	13.1%	31.5%	-24.0%	
Dec	3.1%	-6.1%	14.9%	13.8%	-24.7%		7.7%	-4.0%	15.0%	28.7%	-23.5%	

Total ASEAN YTD 24-02

Units (1,000 Dozens)

	2023	2024	%+/-
Total	1,074	1,120	4.3%
338/343	11,966	11,545	-3.5%
347/348	7,041	7,182	2.0%
340	877	340	-61.2%
352/652	9,438	11,661	23.6%

Total ASEAN YTD 24-02

Value (\$ Millions)

	2023	2024	%+/-
Total	3,930	3,812	-3.0%
338/339	539	487	-9.7%
347/348	485	472	-2.6%
340	98	77	-21.6%
352/652	141	165	17.1%

Total ASEAN YTD 24-02

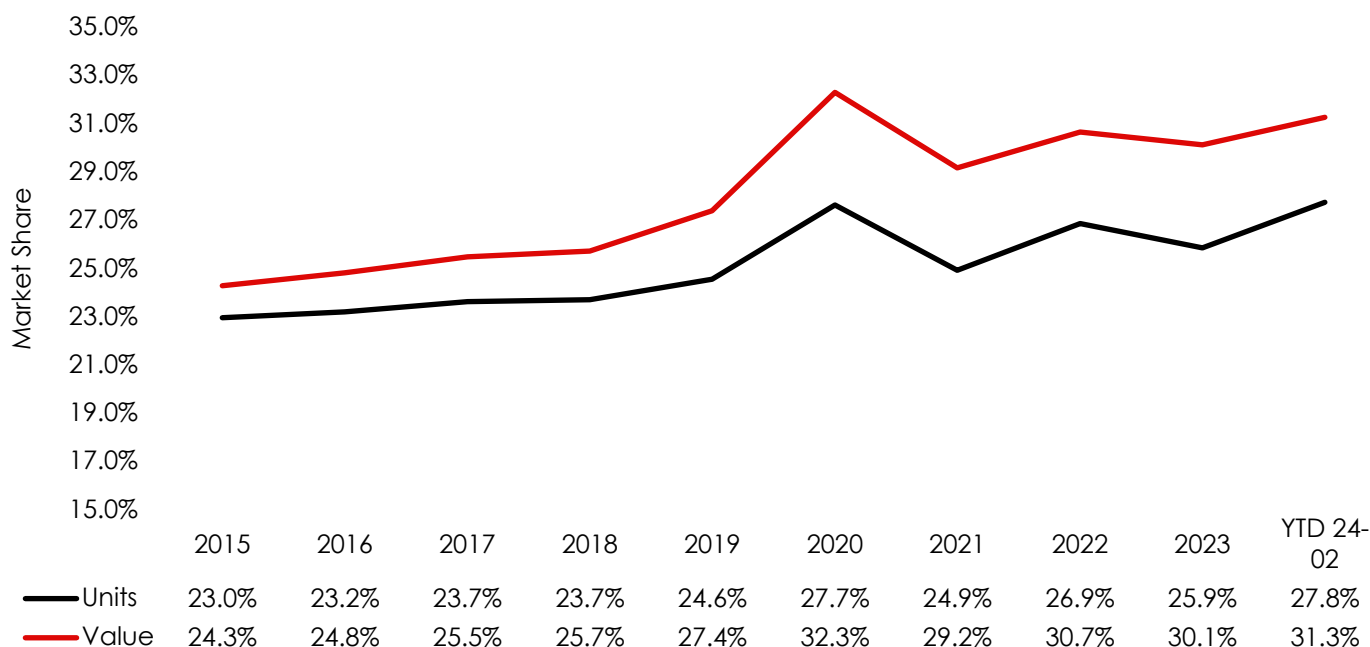
FOB

	2023	2024	%+/-
Total	\$3.66	\$3.40	-7.0%
338/339	\$3.76	\$3.51	-6.4%
347/348	\$5.74	\$5.48	-4.6%
340	\$9.32	\$18.85	102.2%
352/652	\$1.25	\$1.18	-5.2%

MARKET SHARE

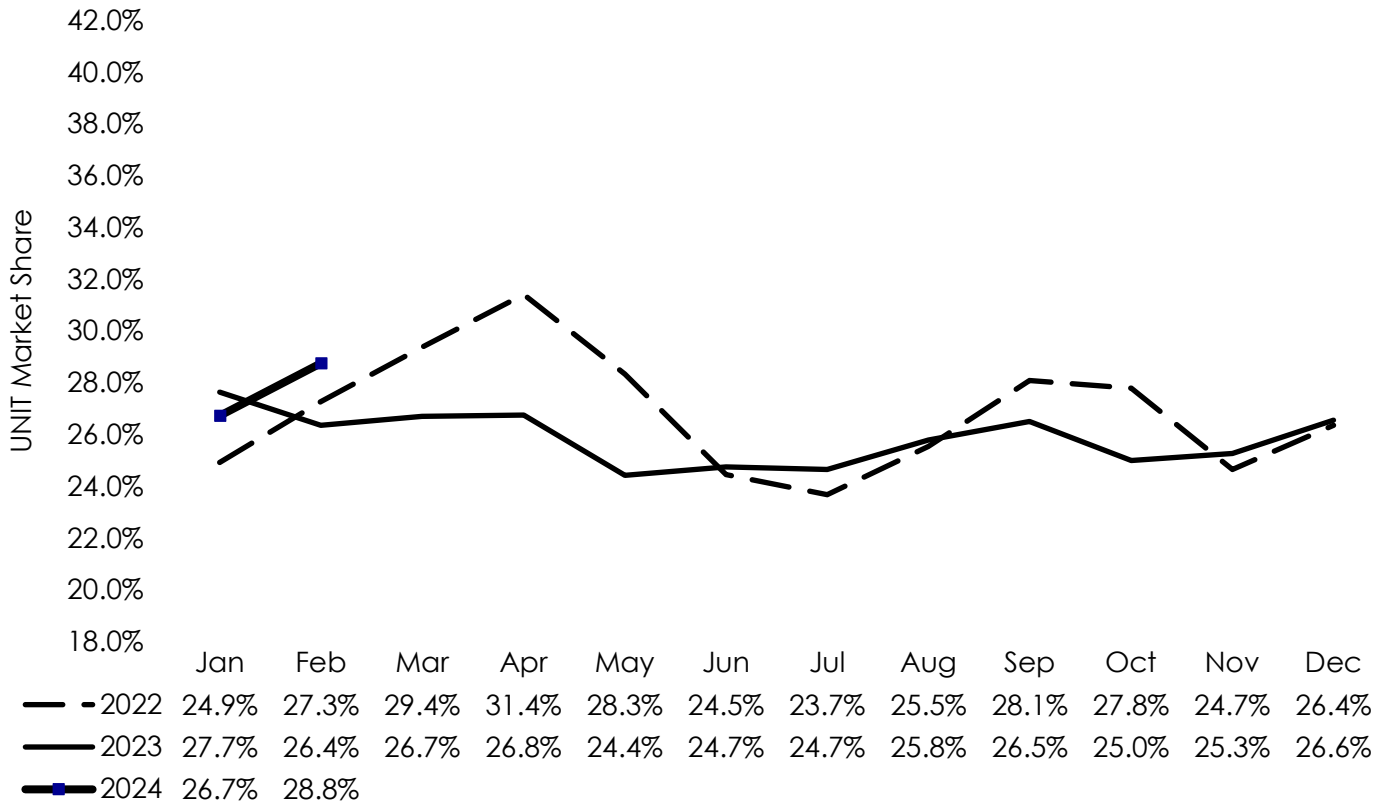
Total Garments YTD

U.S. Garment Imports: ASEAN

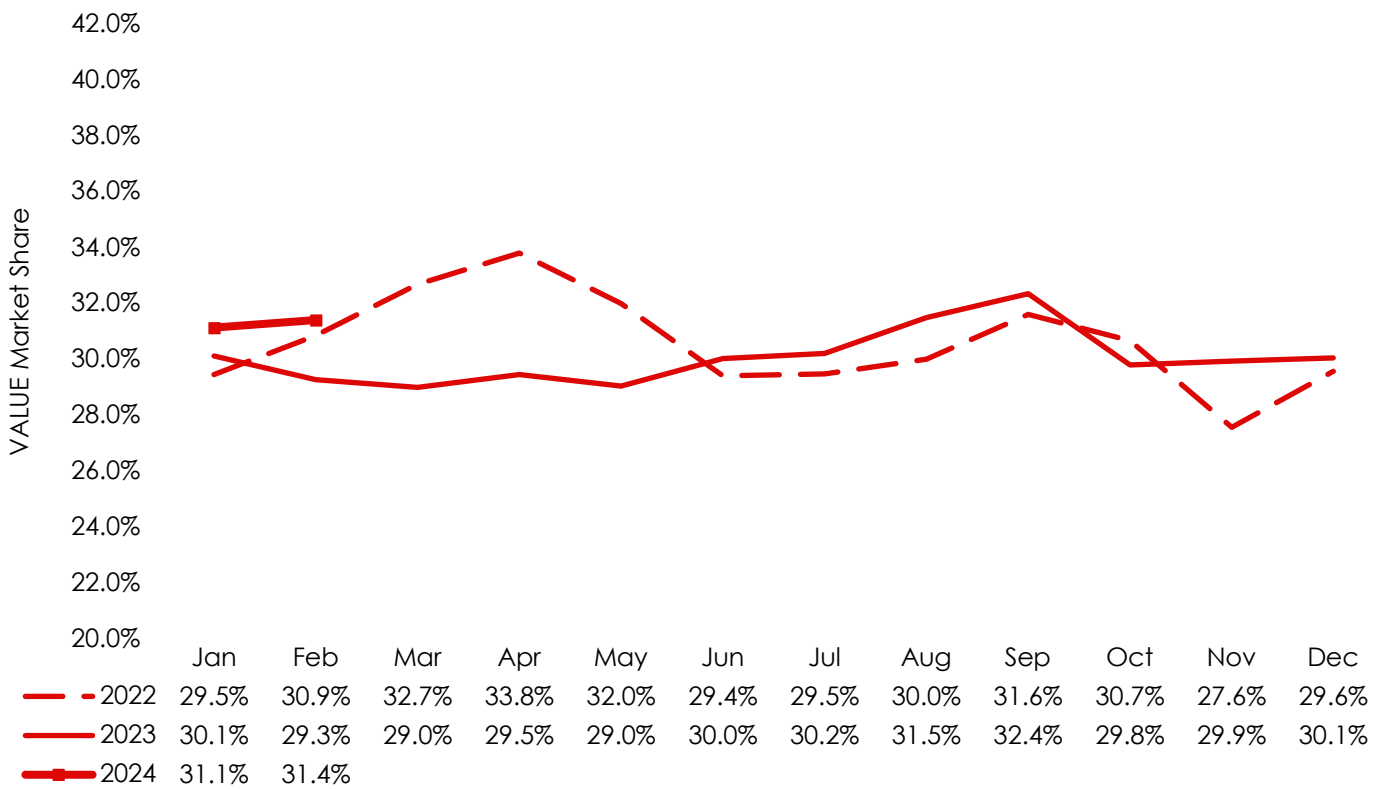


Total Garments Month to Month

U.S. Garment Import (Monthly): ASEAN

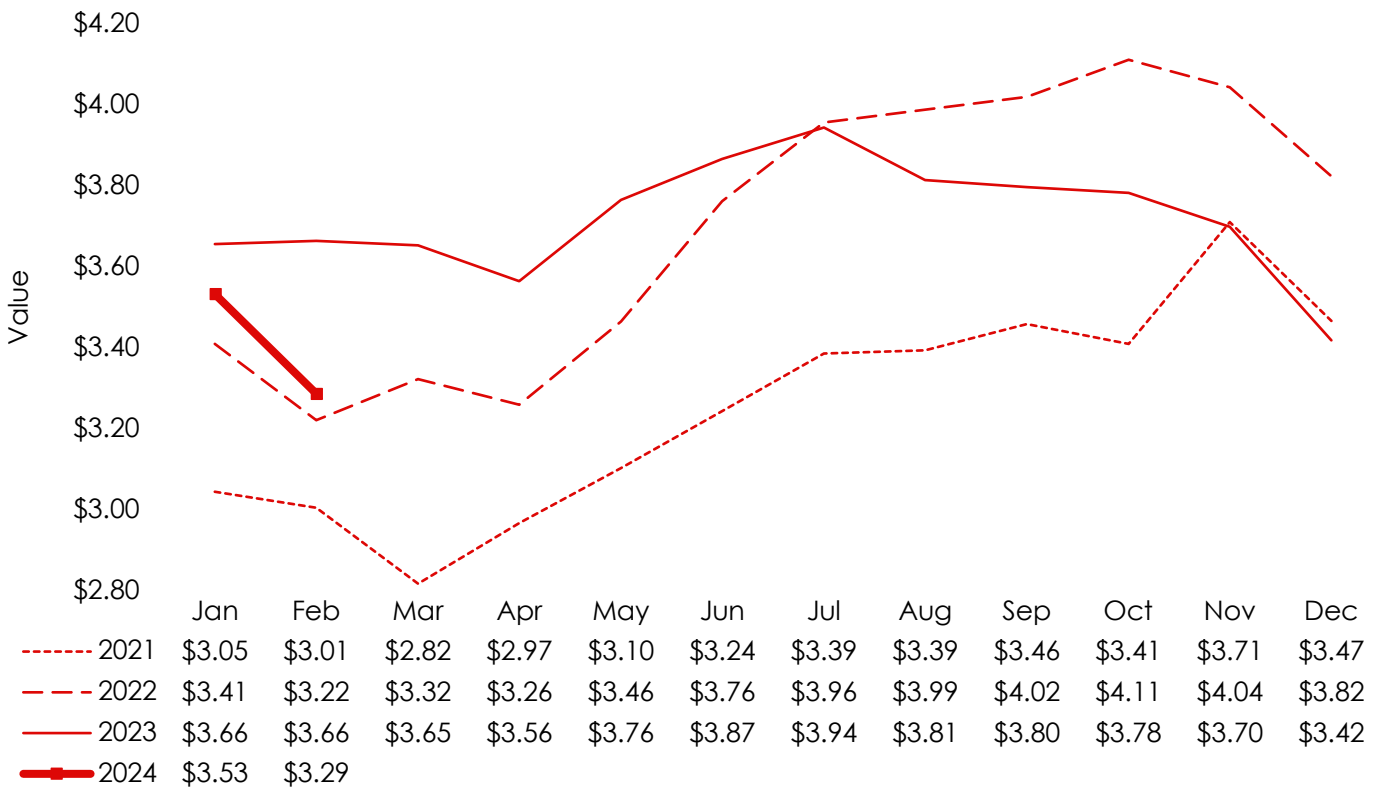


U.S. Garment Imports (Monthly):ASEAN

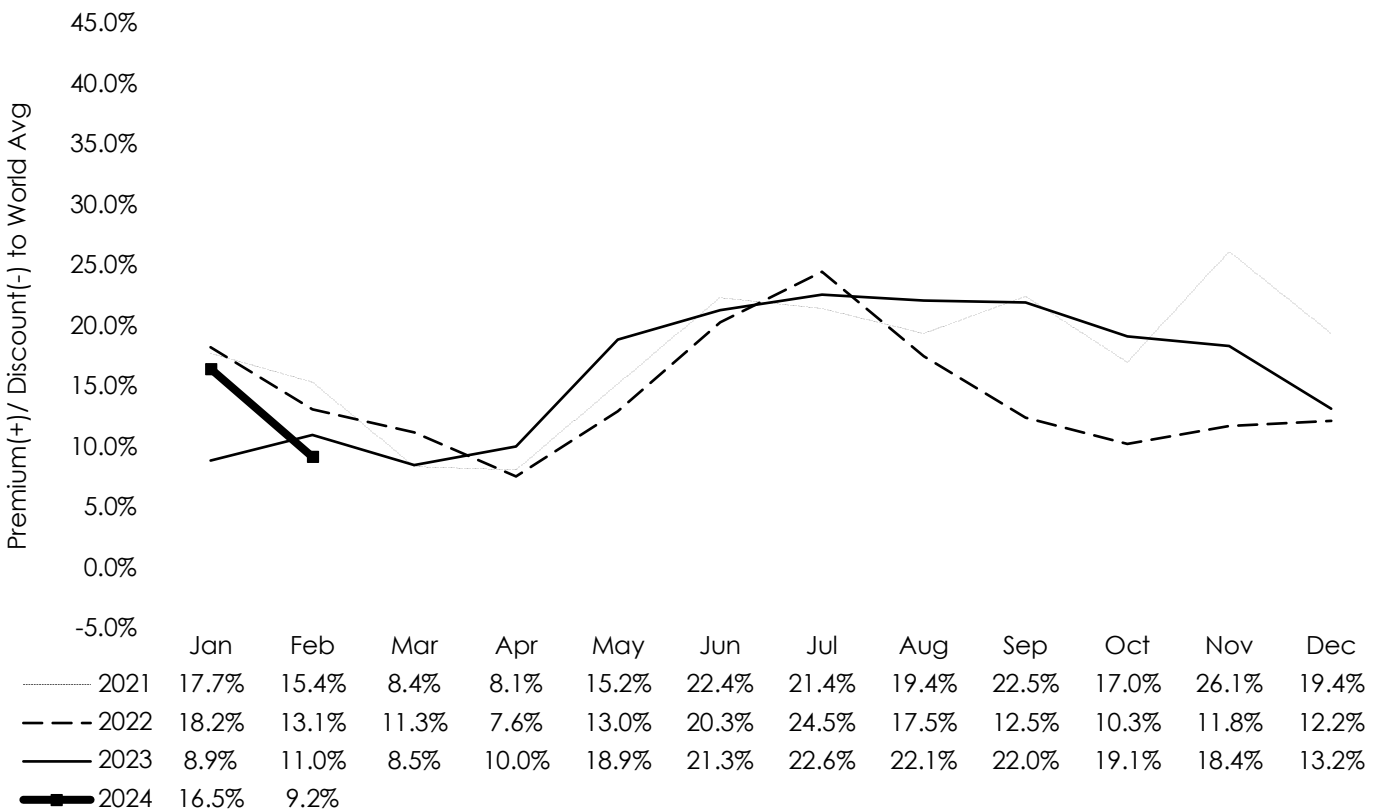


Fob prices

U.S. Garment Imports: FOB Prices: ASEAN

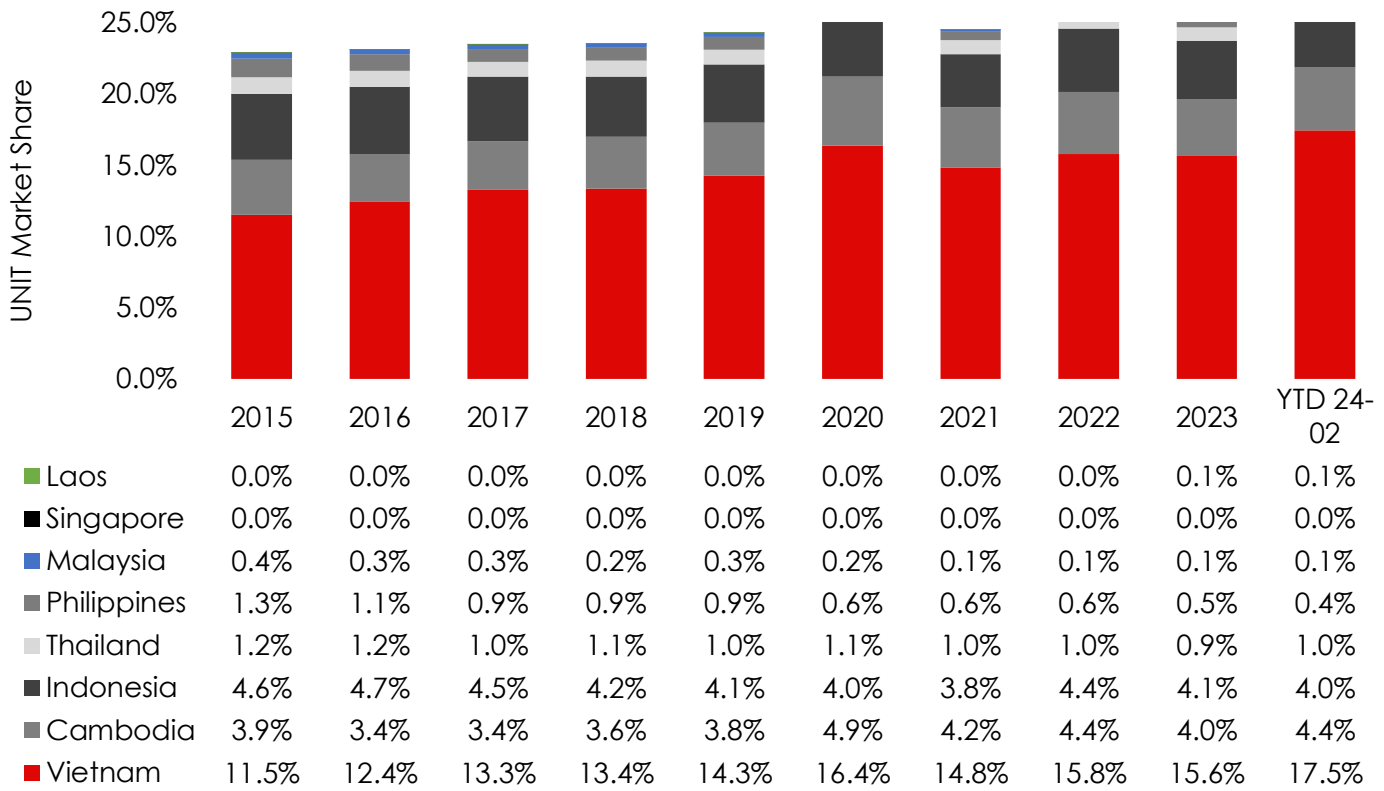


U.S. Garment Imports: FOB Prices: ASEAN

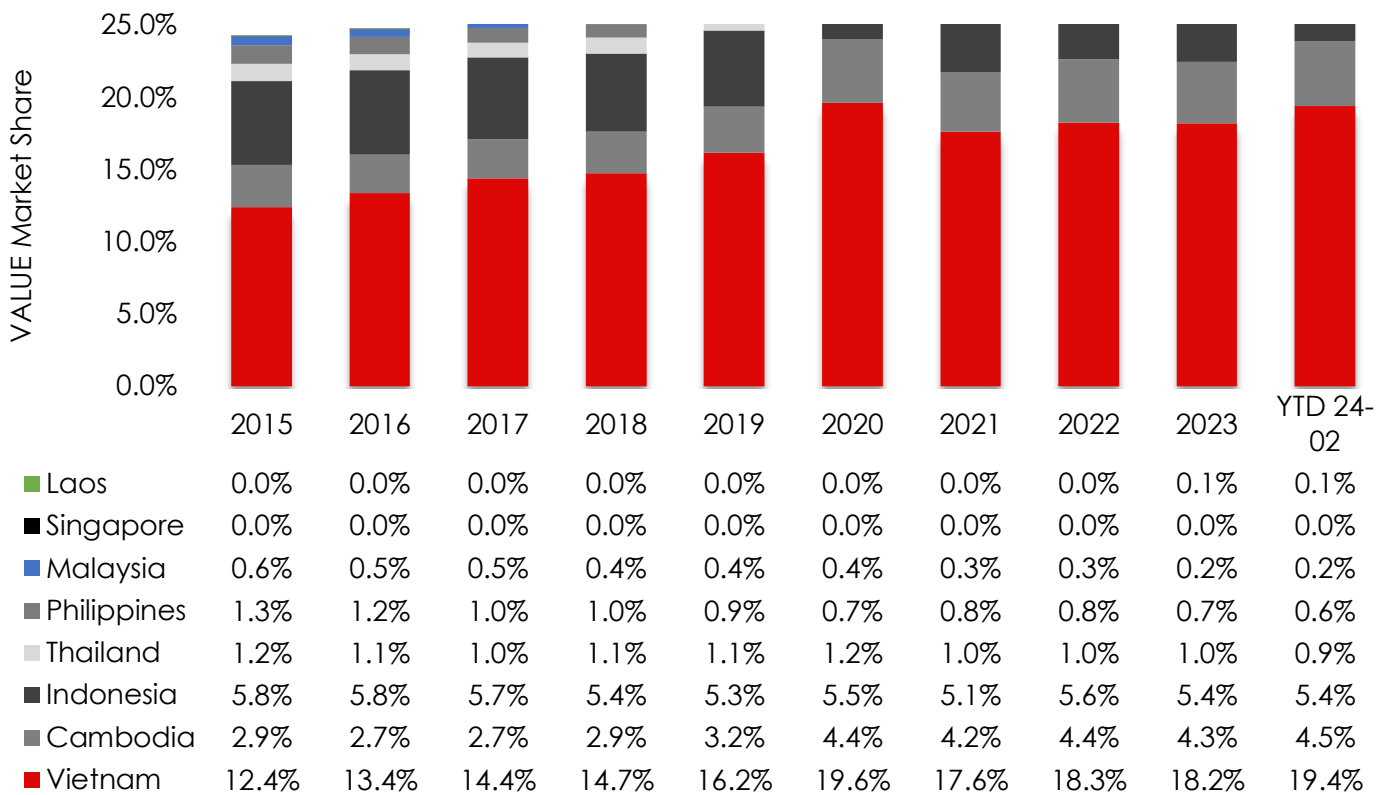


Categories by Country

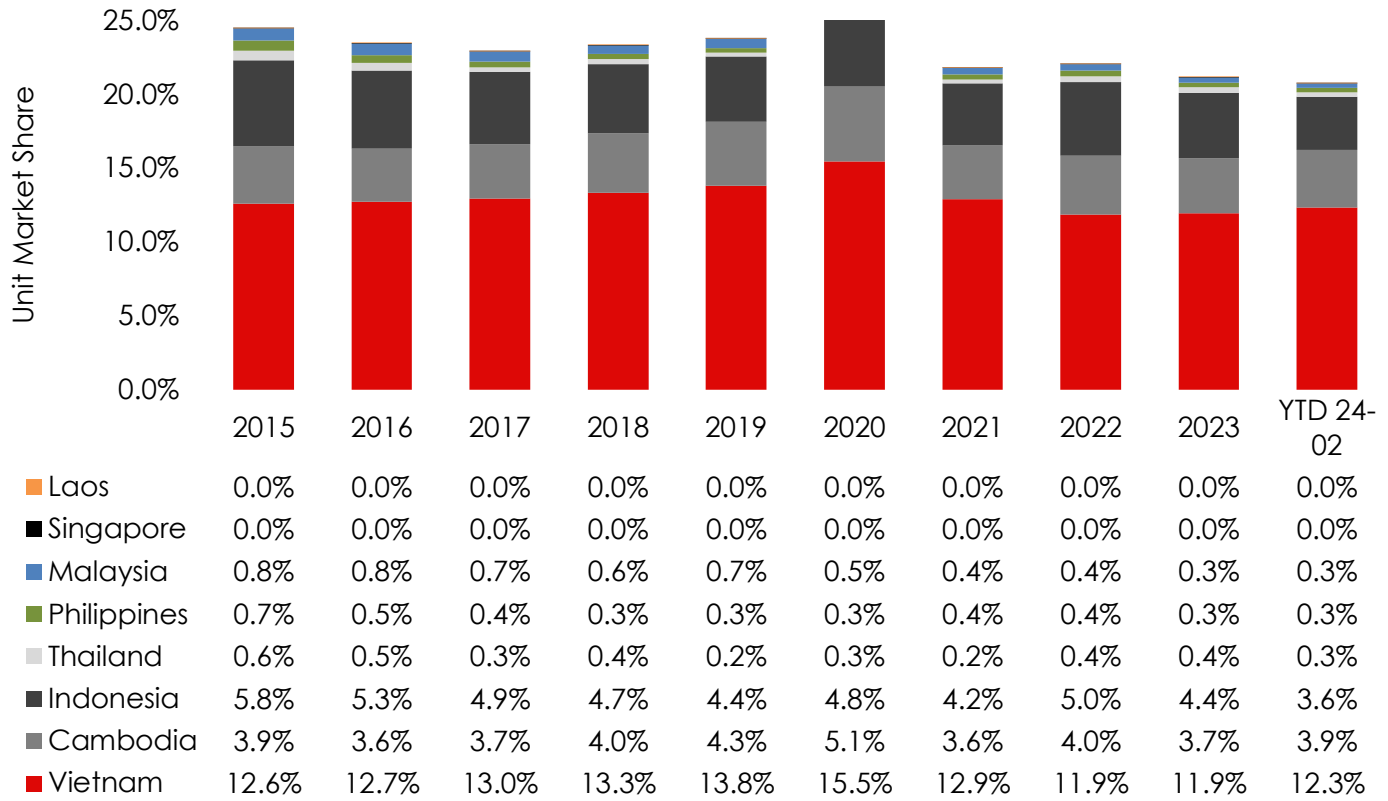
U.S. Total Garment Imports: ASEAN 8



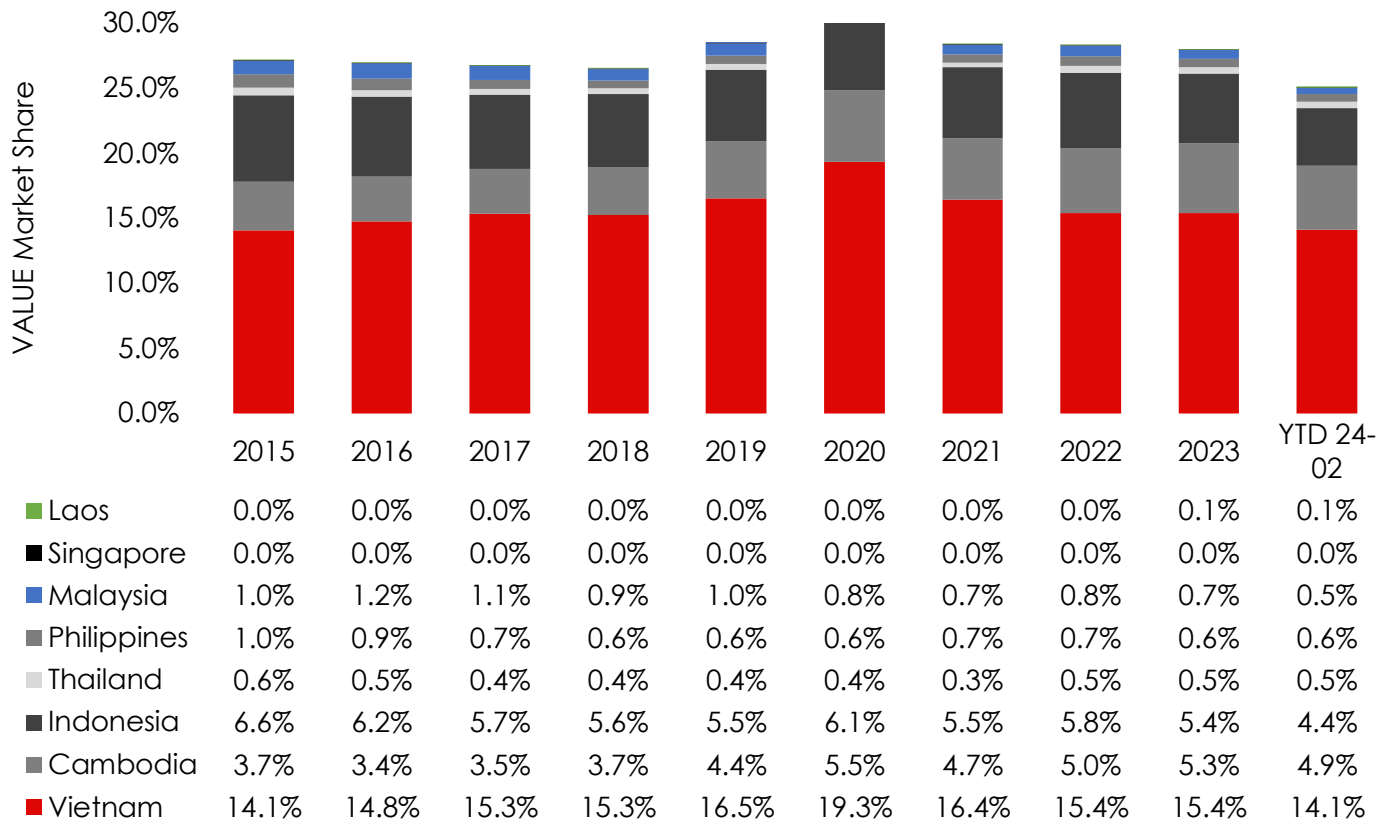
U.S. Garment Imports: ASEAN 8



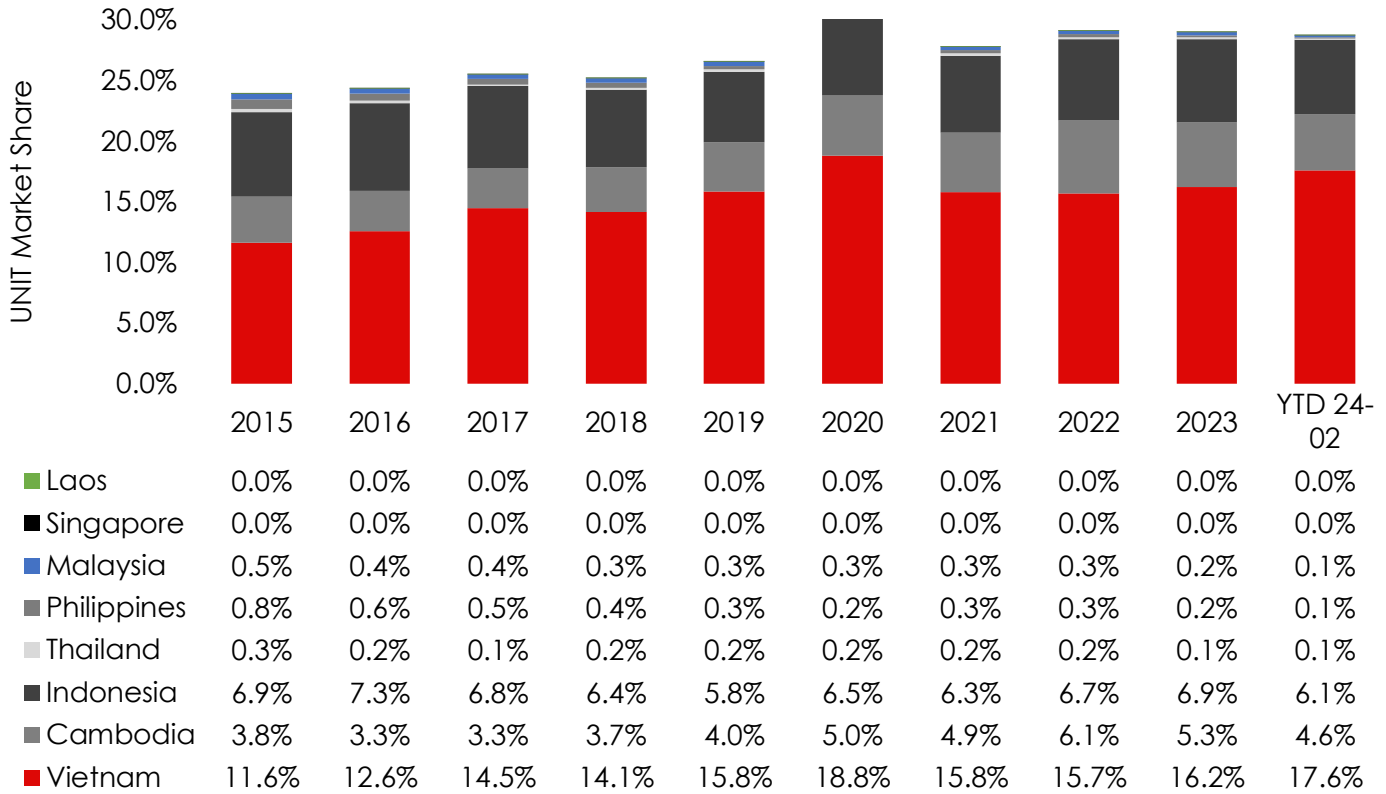
U.S. Cotton T-Shirts Imports: ASEAN 8



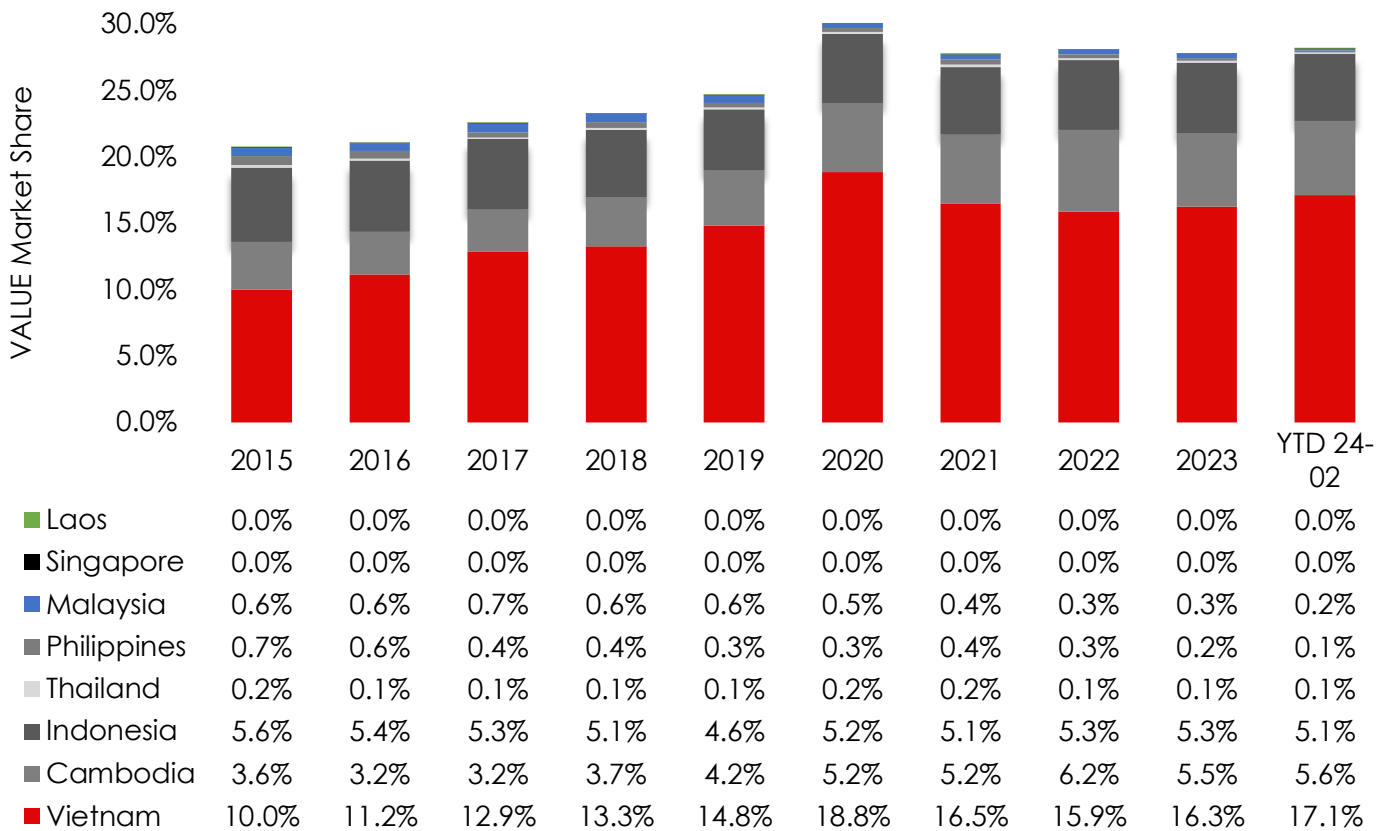
U.S. Cotton T-Shirt Imports: ASEAN 8



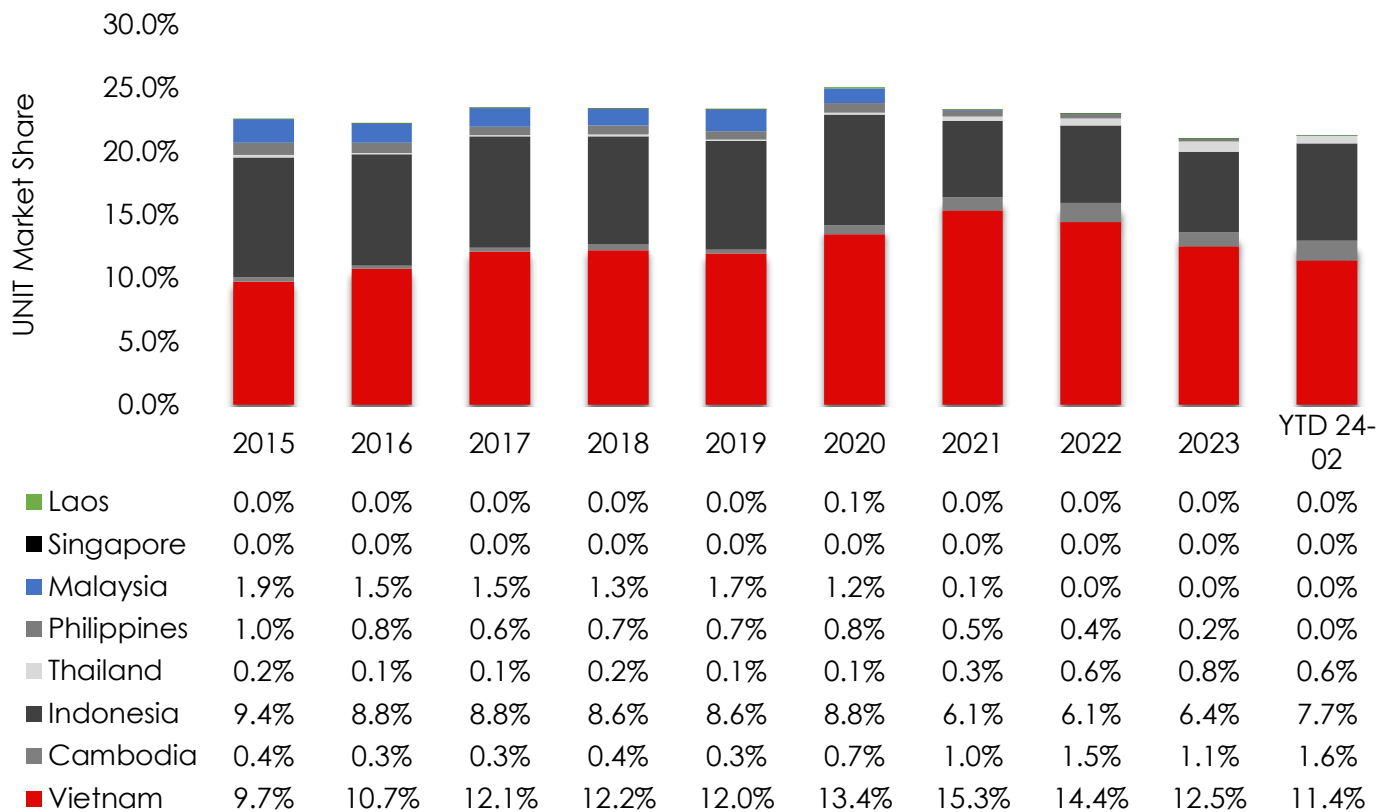
U.S. Cotton Trouser Imports: ASEAN 8



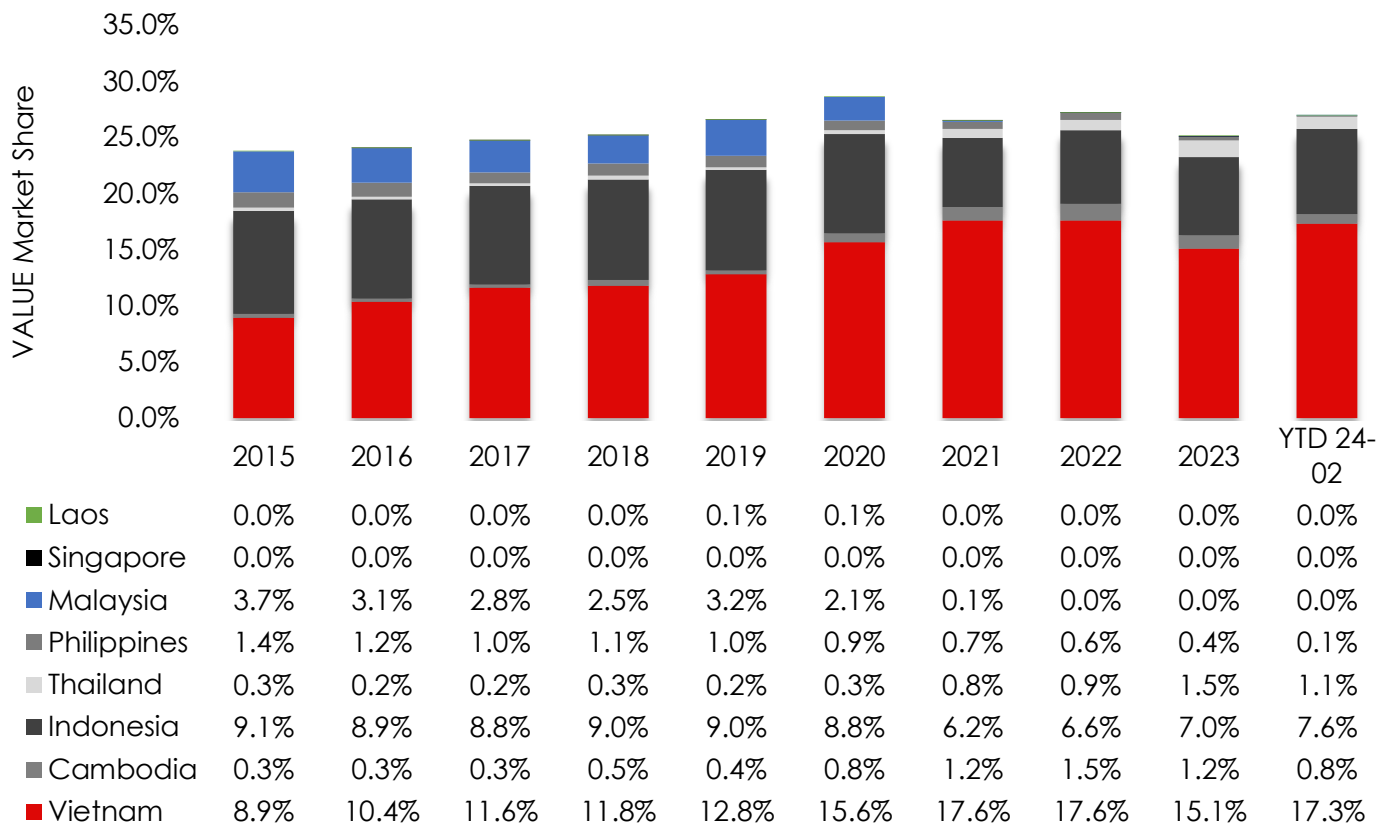
U.S. Cotton Trouser Imports: ASEAN 8



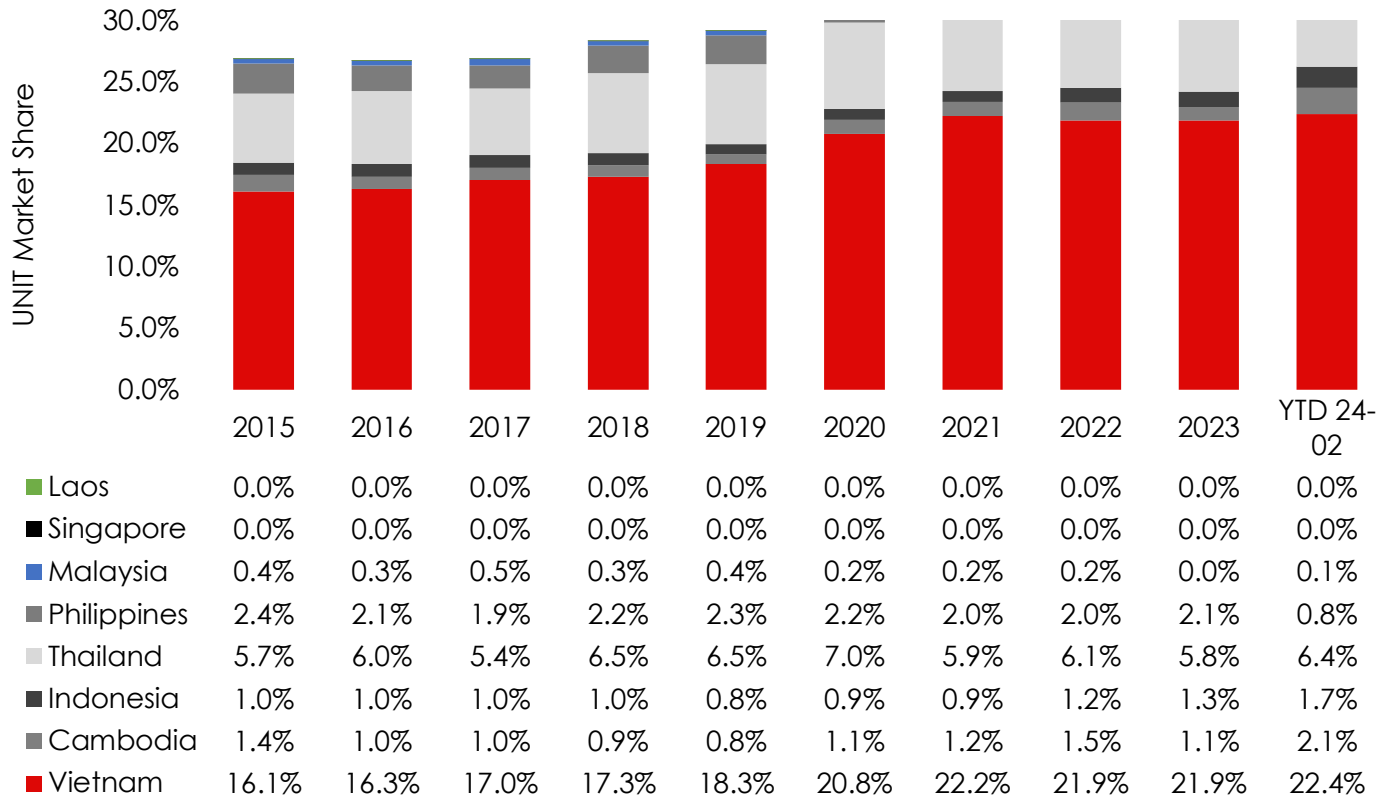
U.S. Cotton Woven Shirt Imports: ASEAN 8



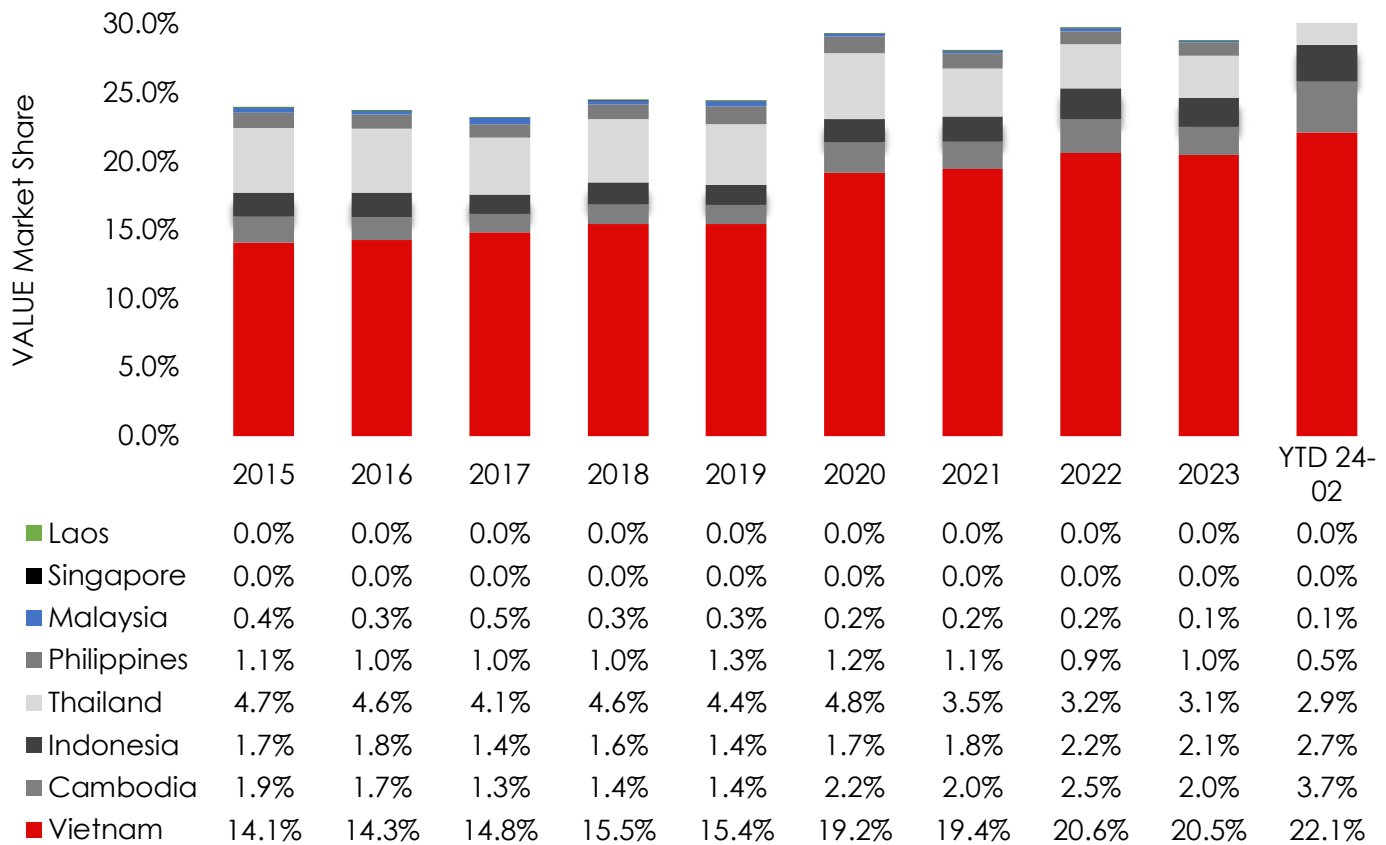
U.S. Cotton Woven Shirt Imports: ASEAN 8



U.S. Underwear Imports: ASEAN 8



U.S. Underwear Imports: ASEAN 8



VIETNAM

U.S. Garment Import Growth: VIETNAM

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	14.4%	-2.3%	-11.4%	9.0%	-19.9%	8.7%	14.4%	4.2%	-18.6%	19.1%	-10.7%	0.2%
Mar	10.4%	-1.1%	-6.4%	18.8%	-19.9%	8.7%	10.9%	3.6%	-12.1%	26.2%	-10.7%	0.2%
Apr	12.2%	2.6%	9.3%	18.1%	-31.8%		13.1%	4.5%	1.4%	29.8%	-24.3%	
May	11.1%	-3.7%	17.9%	19.6%	-33.7%		12.4%	-1.3%	8.9%	31.9%	-27.4%	
Jun	9.7%	-13.4%	31.1%	19.5%	-33.5%		11.6%	-9.3%	19.4%	33.0%	-28.1%	
Jul	8.1%	-13.2%	29.6%	20.5%	-31.9%		11.1%	-11.1%	20.4%	35.0%	-26.8%	
Aug	8.6%	-10.6%	22.6%	20.1%	-29.3%		12.4%	-11.0%	16.2%	35.3%	-24.8%	
Sep	7.6%	-8.9%	22.7%	18.1%	-28.1%		11.5%	-9.8%	17.2%	33.6%	-24.6%	
Oct	7.8%	-7.4%	19.2%	18.8%	-26.5%		12.2%	-9.1%	15.1%	34.7%	-24.2%	
Nov	6.0%	-6.6%	17.8%	16.0%	-25.4%		10.4%	-8.2%	13.5%	32.0%	-23.8%	
Dec	5.8%	-4.5%	15.3%	14.1%	-23.7%		10.4%	-6.7%	12.7%	29.2%	22.7%	
Dec	6.1%	-4.2%	15.5%	12.3%	-22.5%		11.0%	-7.3%	14.3%	27.0%	-22.3%	

Vietnam YTD 24-02

Units (1,000 Dozens)

	2023	2024	%+/-
Total	649	705	8.7%
340/341	6,524	6,844	4.9%
347/348	3,894	4,392	12.8%
342	572	180	-68.5%
352/652	6,668	7,797	16.9%

Vietnam YTD 24-02

Value (\$ Millions)

	2023	2024	%+/-
Total	2,360	2,365	0.2%
338/339	290	272	-6.1%
347/348	287	286	-0.3%
340	67	49	-26.8%
352/652	102	114	11.5%

Vietnam YTD 24-02

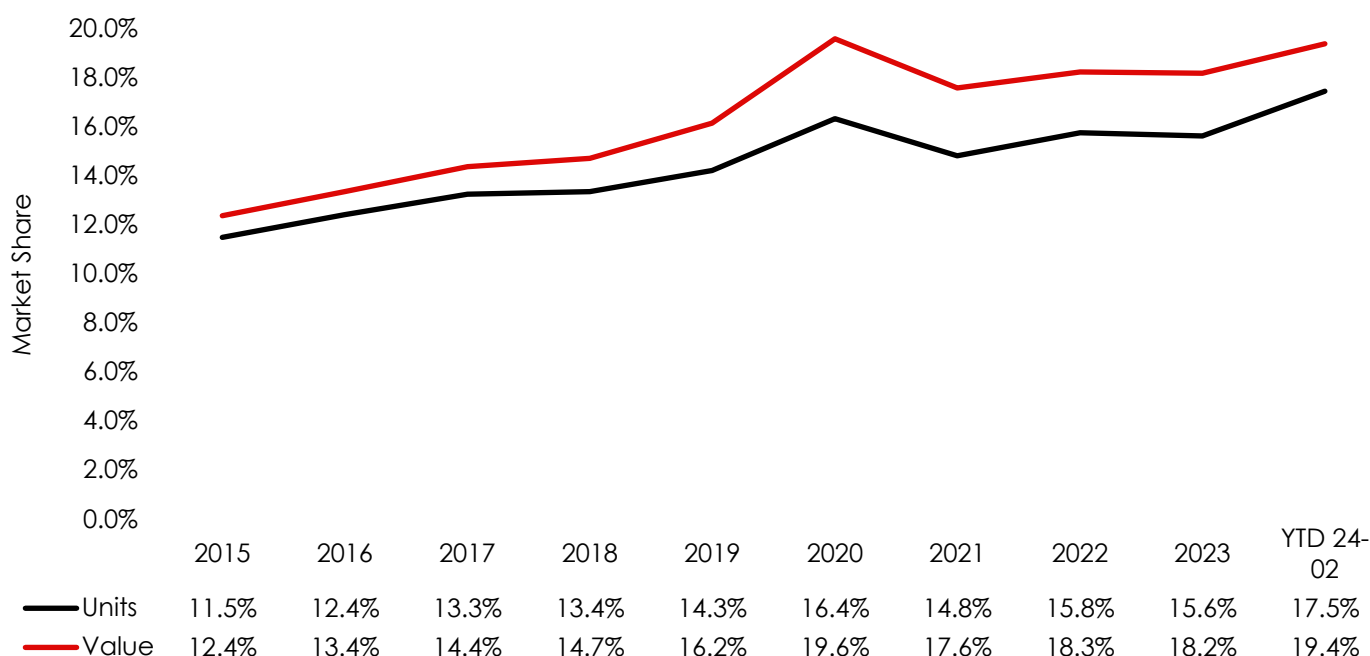
FOB

	2023	2024	%+/-
Total	\$4.42	\$4.63	4.8%
338/339	\$6.39	\$5.58	-12.6%
347/348	\$9.51	\$10.66	12.1%
340	\$12.09	\$566.88	4589.8%
352/652	\$0.63	\$0.81	28.0%

MARKET SHARE

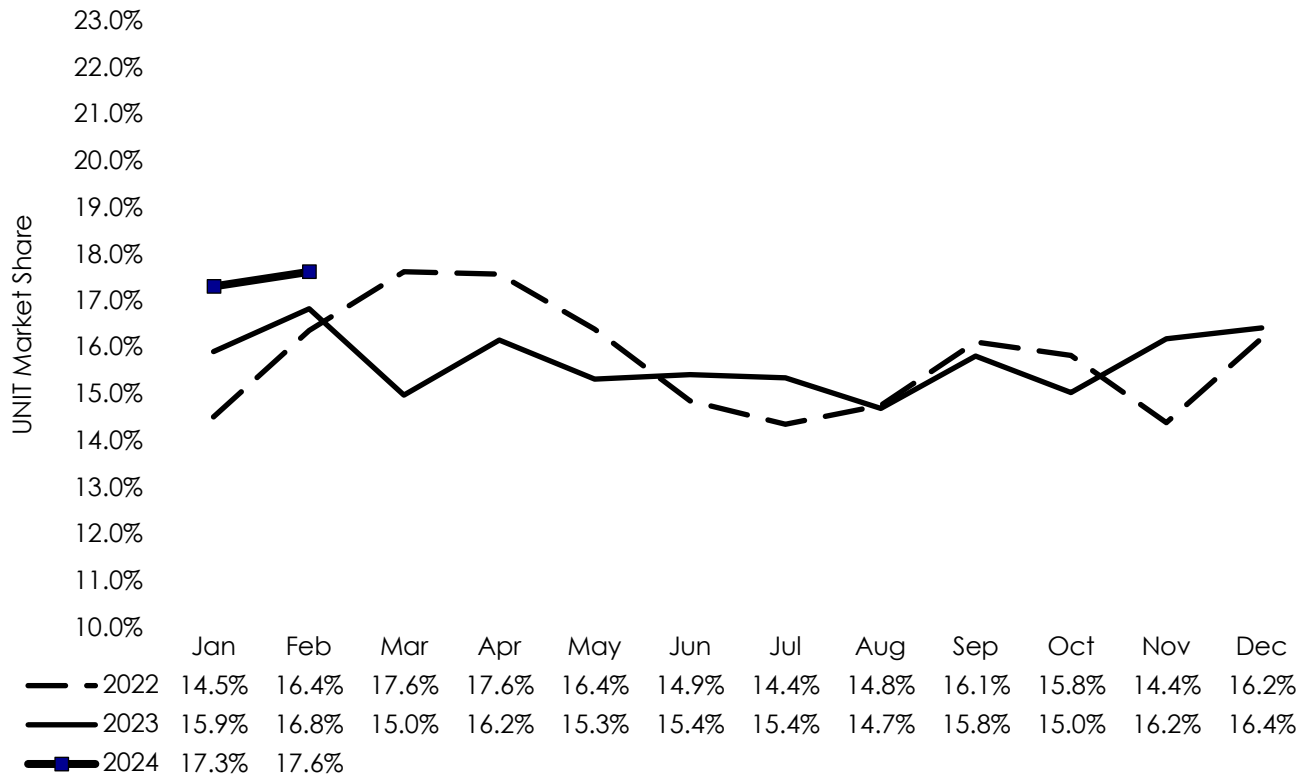
Total Garments YTD

U.S. Garment Imports: VIETNAM

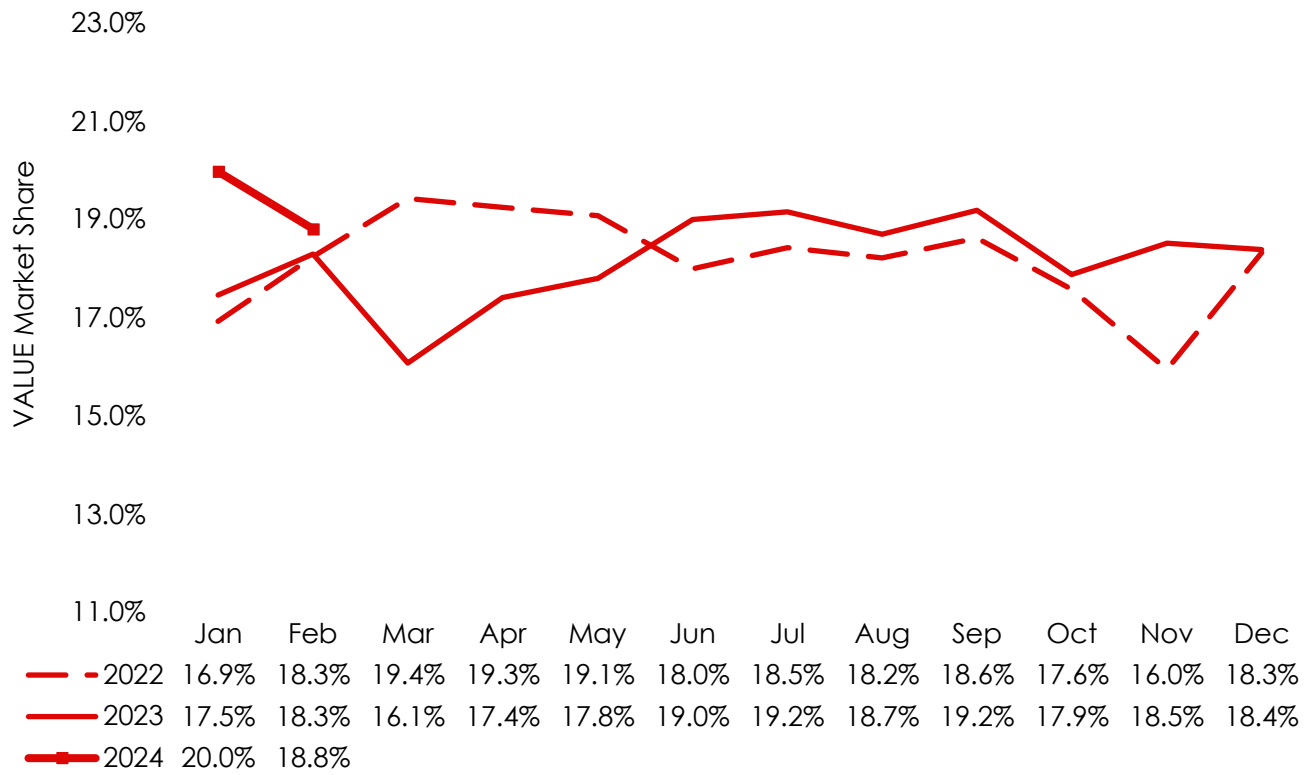


Total Garments Month to Month

U.S. Garment Import (Monthly): VIETNAM

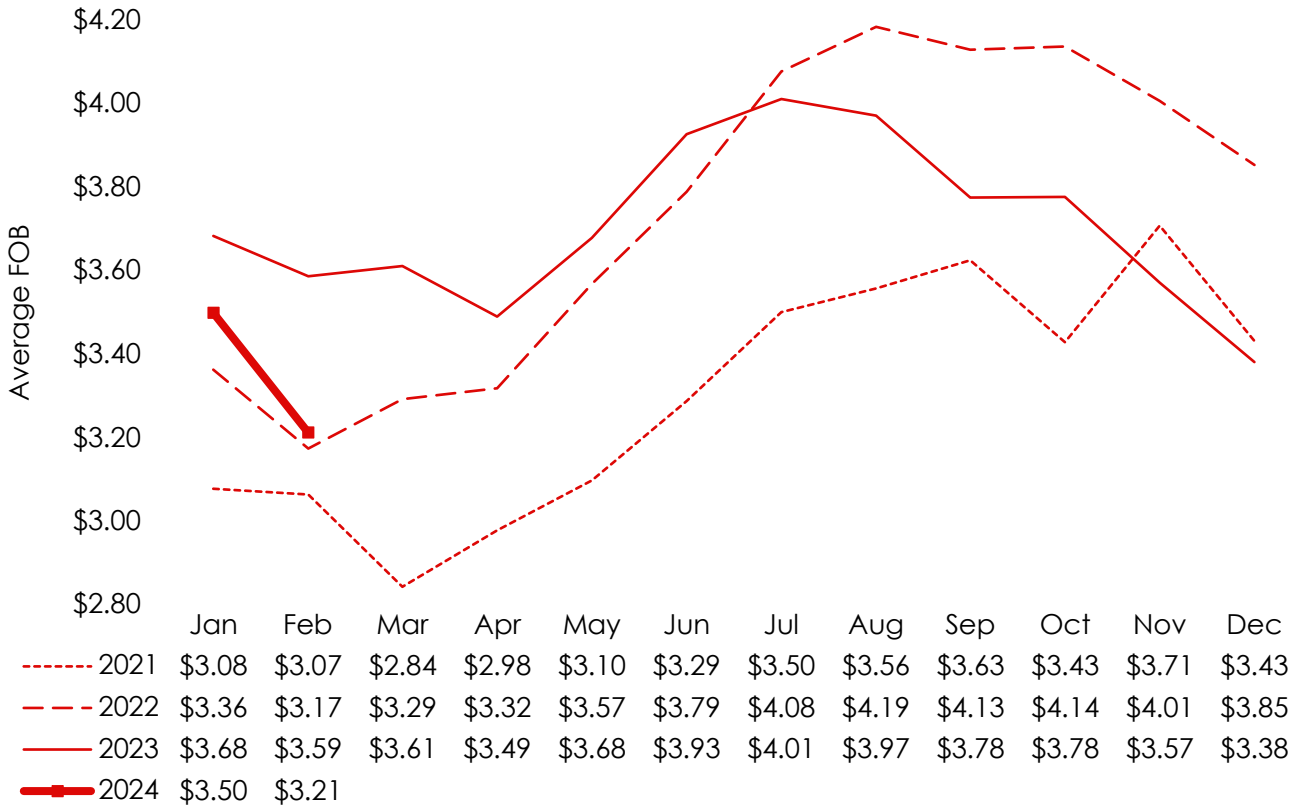


U.S. Garment Imports (Monthly): VIETNAM

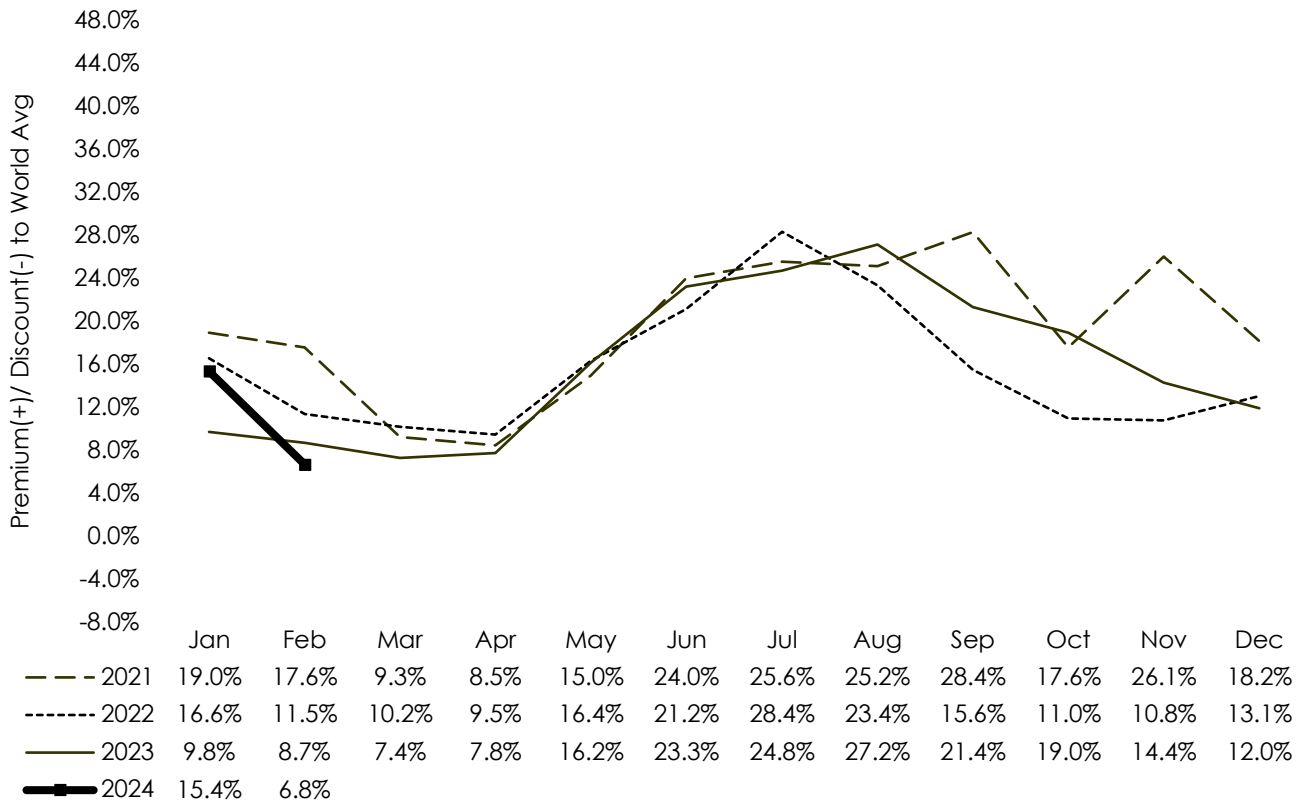


FOB PRICE

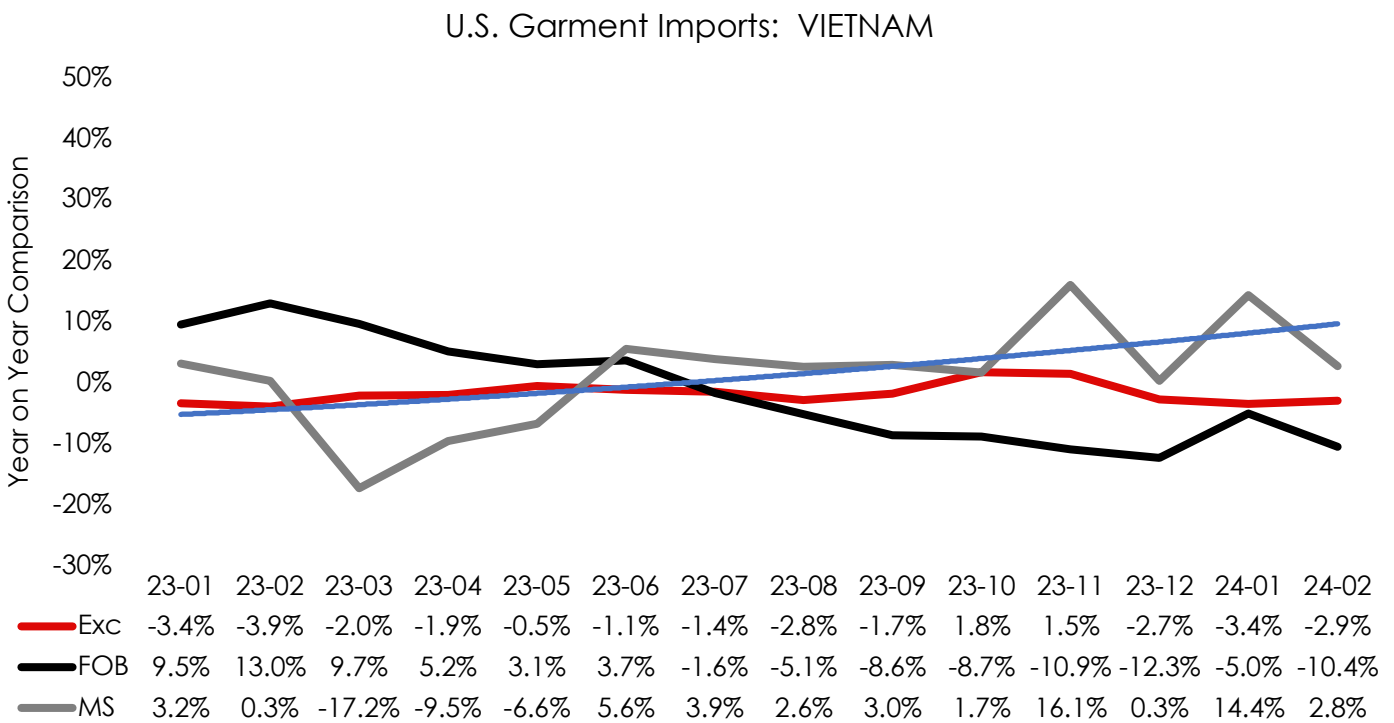
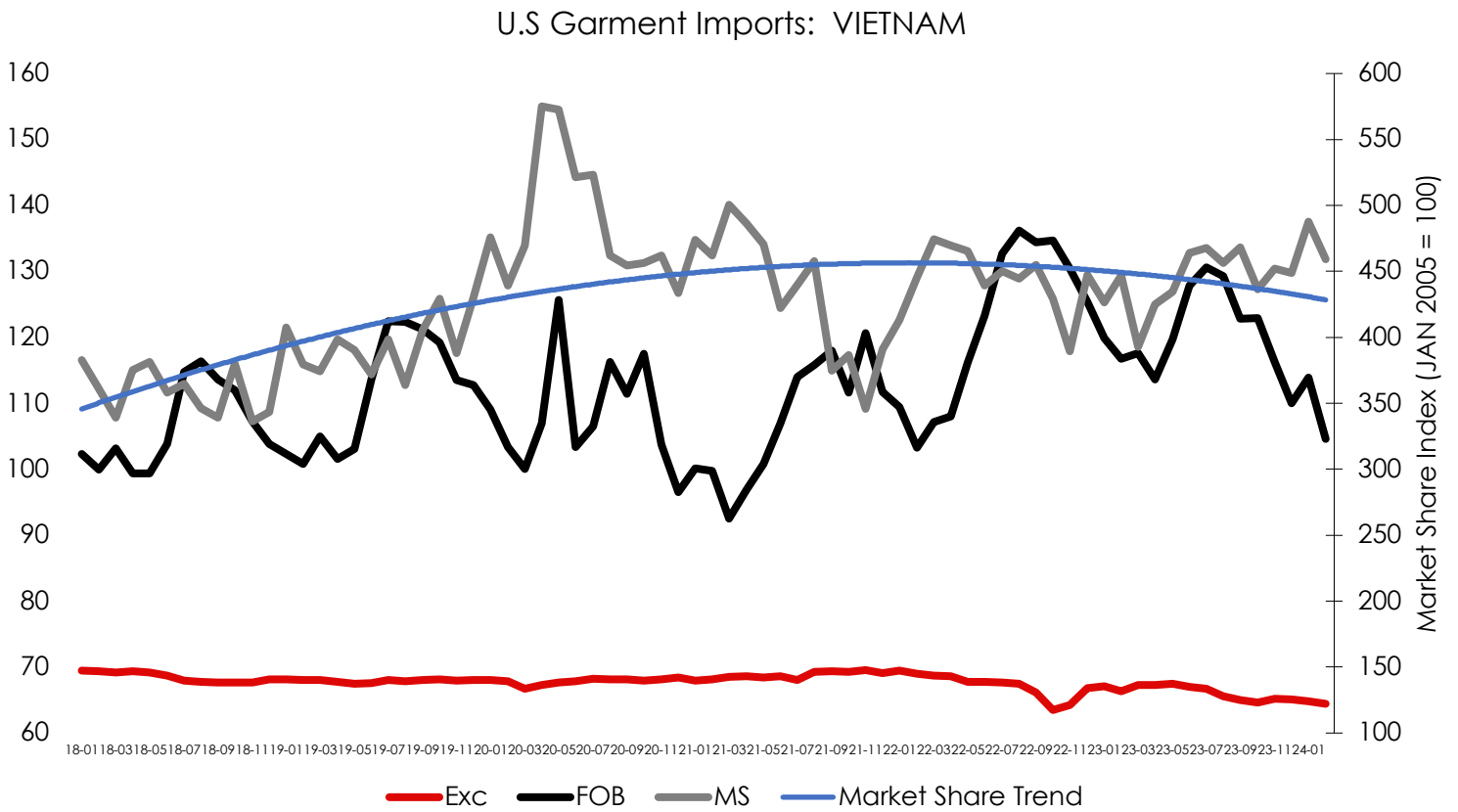
U.S. Garment Imports: FOB Prices: VIETNAM



U.S. Garment Imports: FOB Prices: VIETNAM



Exchange Rates¹ – FOB Prices – Market Share



¹ Exchange rates are based on official interbank rates and may differ appreciably from unofficial open market rates.

YTD market share

YTD Unit Market Share: VIETNAM

YTD Value Market Share: VIETNAM

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	15.4%	17.0%	16.3%	14.5%	15.8%	14.5%	Jan	16.7%	19.5%	19.4%	16.9%	18.3%	16.9%
Feb	15.1%	16.9%	16.2%	15.5%	16.3%	17.5%	Feb	16.2%	18.8%	19.2%	17.6%	17.9%	19.4%
Mar	15.0%	17.5%	17.2%	16.3%	15.9%		Mar	15.9%	18.9%	19.7%	18.3%	17.3%	
Apr	15.2%	18.0%	17.8%	16.6%	16.0%		Apr	16.0%	19.7%	19.5%	18.5%	17.3%	
May	15.1%	17.9%	17.3%	16.6%	15.8%		May	16.0%	20.1%	19.7%	18.7%	17.4%	
Jun	14.8%	17.9%	16.7%	16.3%	15.8%		Jun	15.9%	20.3%	19.3%	18.5%	17.7%	
Jul	14.6%	17.9%	16.4%	16.0%	15.7%		Jul	16.0%	20.5%	19.0%	18.5%	17.9%	
Aug	14.2%	17.3%	16.2%	15.8%	15.6%		Aug	15.8%	20.2%	19.0%	18.5%	18.1%	
Sep	14.1%	16.9%	15.6%	15.9%	15.6%		Sep	15.9%	20.0%	18.5%	18.5%	18.2%	
Oct	14.2%	16.5%	15.3%	15.9%	15.5%		Oct	16.1%	19.8%	18.2%	18.4%	18.2%	
Nov	14.2%	16.5%	15.0%	15.8%	15.6%		Nov	16.1%	19.8%	17.8%	18.3%	18.2%	
Dec	14.3%	16.4%	14.8%	15.8%	15.6%		Dec	16.2%	19.4%	17.6%	18.3%	18.2%	

Vietnam Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	16.3%	17.5%	17.9%	19.4%
338/339	Cotton T-Shirts	12.6%	12.3%	14.5%	14.1%
347/348	Cotton Pants	15.3%	17.6%	15.2%	17.1%
340	Cotton Shirts	15.3%	11.4%	18.8%	17.3%
352/652	Underwear	20.8%	22.4%	19.4%	22.1%

INDONESIA

U.S. Garment Import Growth: INDONESIA

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	-0.9%	-5.0%	-27.1%	39.5%	-7.6%	-19.5%	1.0%	1.3%	-33.2%	57.8%	-7.4%	-17.3%
Mar	-2.0%	-8.2%	-24.2%	43.9%	-7.6%	-19.5%	-1.1%	-1.8%	-29.7%	56.0%	-7.4%	-17.3%
Mar	4.7%	-10.5%	-14.5%	46.8%	-20.4%		4.7%	-4.4%	22.0%	62.3%	-18.2%	
Apr	0.1%	-13.5%	-2.3%	45.0%	-30.3%		0.9%	-8.7%	-11.2%	59.9%	-25.8%	
May	0.4%	-20.2%	8.9%	45.2%	-33.6%		0.5%	-15.3%	-1.8%	59.7%	-27.7%	
Jun	0.2%	-22.0%	13.4%	44.7%	-34.5%		1.5%	-19.9%	3.1%	60.3%	-29.3%	
Jul	-1.4%	-20.9%	10.3%	44.9%	-32.2%		-0.5%	-20.9%	2.7%	59.7%	-27.4%	
Aug	-2.8%	-20.9%	12.2%	40.7%	-30.4%		-1.2%	-20.9%	5.4%	56.5%	-26.2%	
Sep	-2.2%	-21.2%	14.4%	39.9%	-29.4%		-0.3%	-21.3%	7.4%	54.7%	-25.7%	
Oct	-3.1%	-20.1%	16.1%	33.9%	-28.4%		-1.2%	-20.5%	10.4%	47.5%	-25.7%	
Nov	-3.3%	-18.3%	17.9%	28.5%	-28.8%		-1.4%	-19.4%	14.1%	39.8%	-25.8%	
Dec	-3.7%	-18.4%	20.1%	24.9%	-28.2%		-1.7%	-20.1%	17.9%	35.3%	-25.2%	

Indonesia YTD 24-02

Units (1,000 Dozens)

	2023	2024	%+/-
Total	203	163	-19.5%
338/339	2,746	1,984	-27.8%
347/348	1,917	1,530	-20.2%
340	223	122	-45.3%
352/652	460	591	28.5%

Indonesia YTD 24-02

Value (\$ Millions)

	2023	2024	%+/-
Total	799	660	-17.3%
338/339	118	86	-27.1%
347/348	108	85	-21.2%
340	21	21	0.1%
352/652	11	14	27.8%

Indonesia YTD 24-02

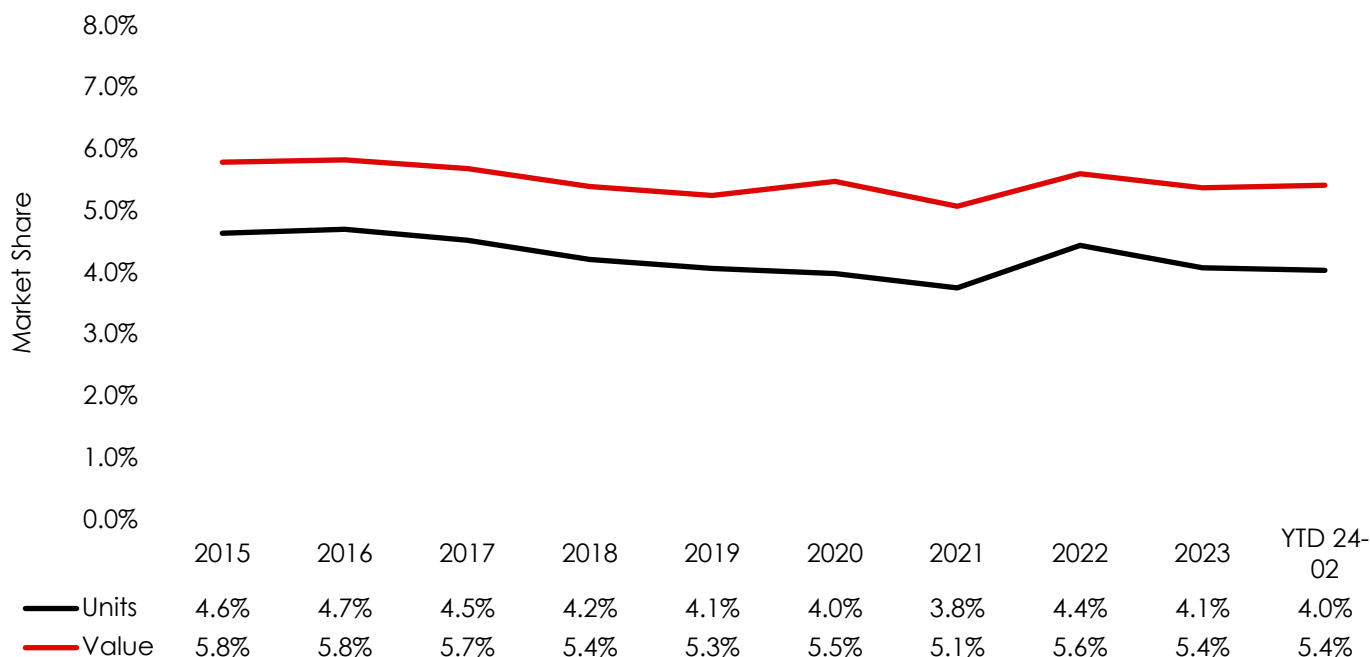
FOB

	2023	2024	%+/-
Total	\$3.94	\$4.05	2.8%
338/339	\$3.58	\$3.61	0.9%
347/348	\$4.68	\$4.62	-1.2%
340	\$7.95	\$14.55	83.1%
352/652	\$1.94	\$1.93	-0.5%

MARKET SHARE

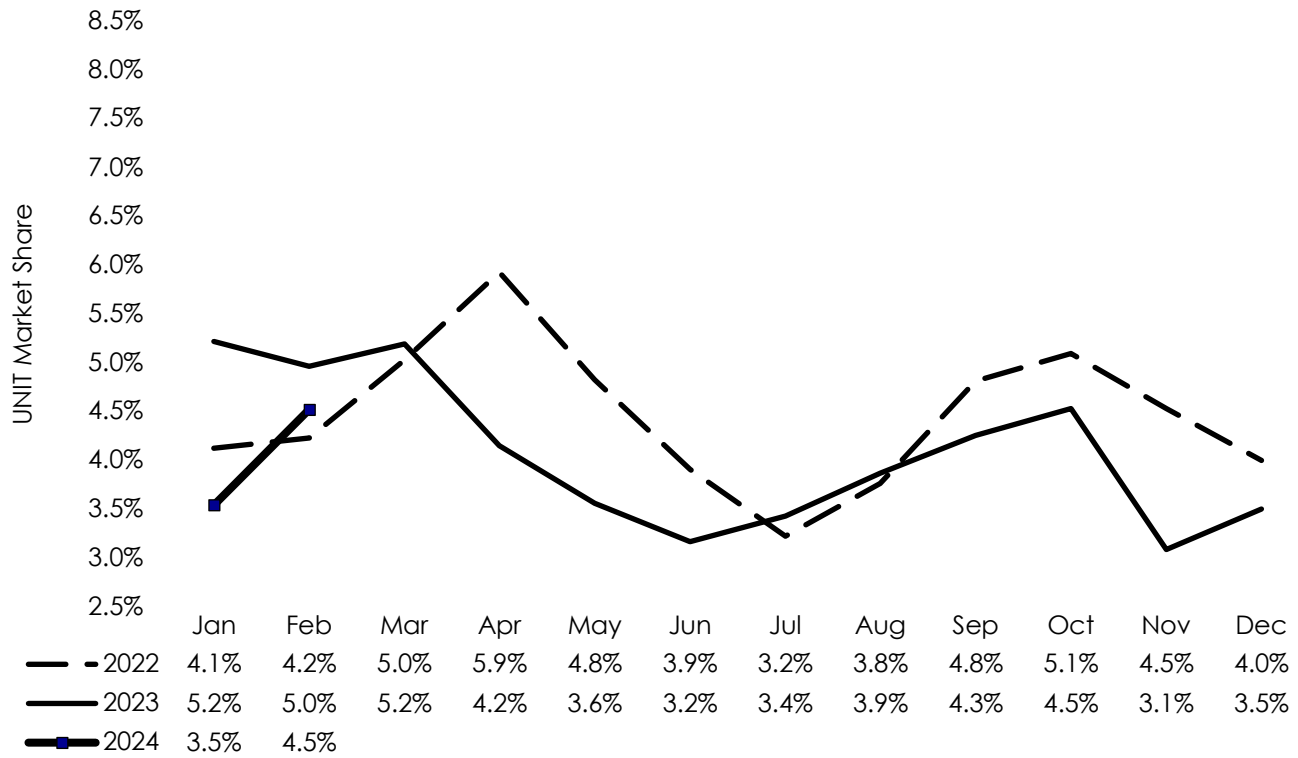
Total Garments YTD

U.S. Garment Imports: INDONESIA

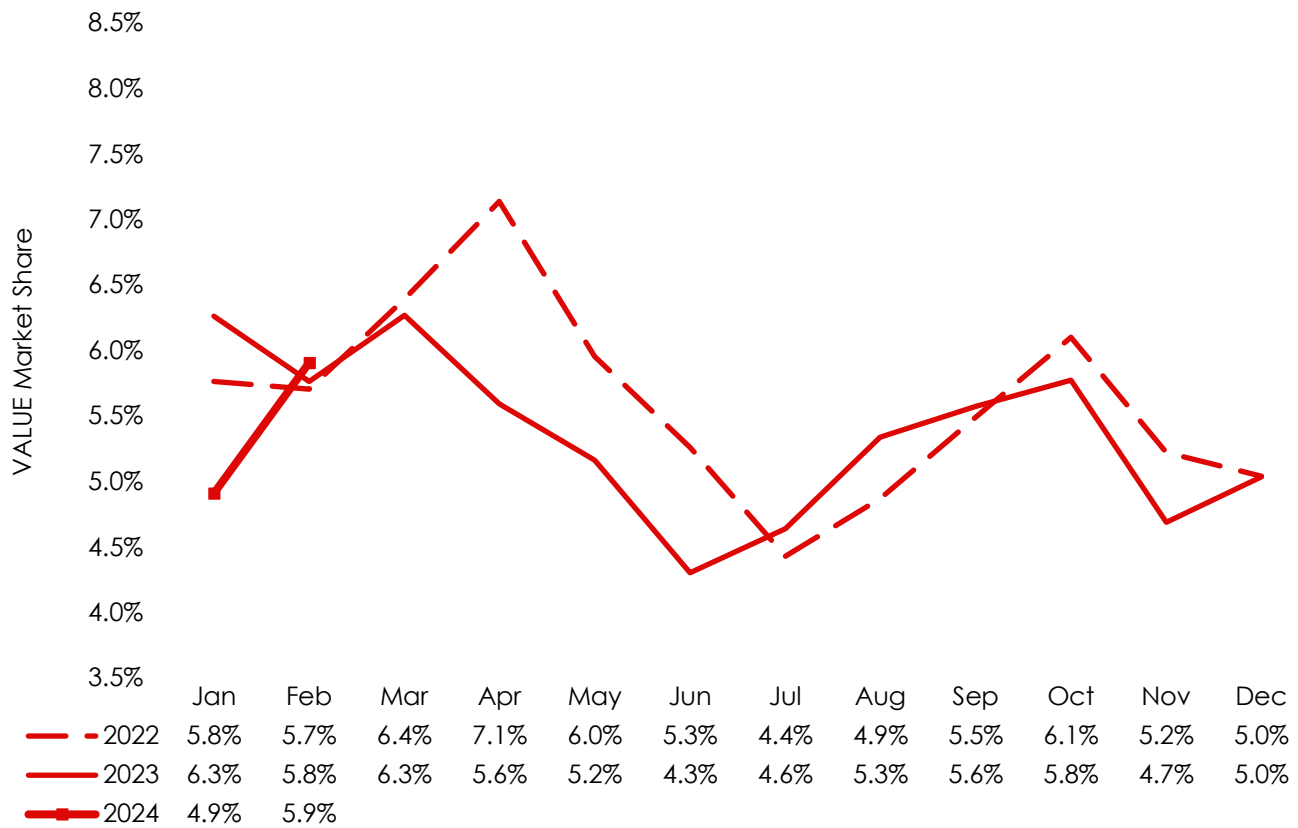


Total Garments Month to Month

U.S. Garment Import (Monthly): INDONESIA

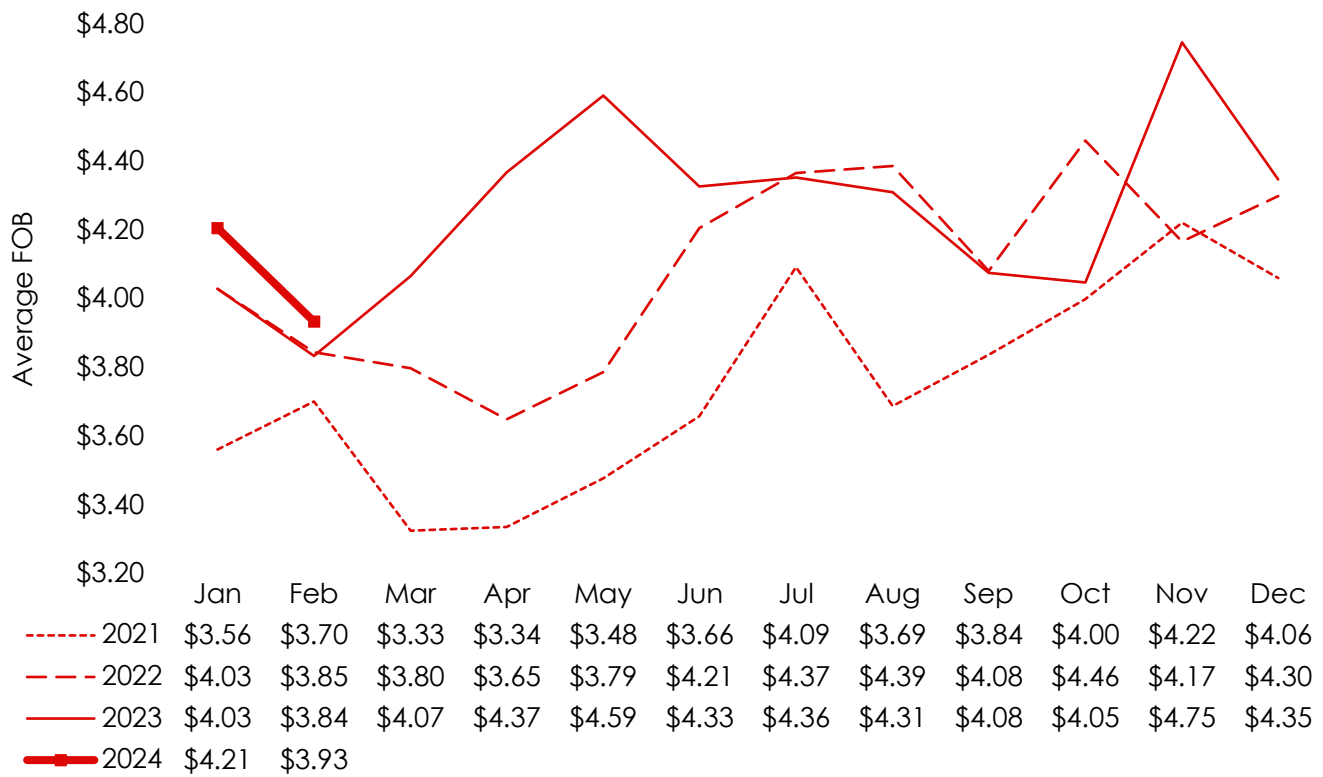


U.S. Garment Imports (Monthly): INDONESIA

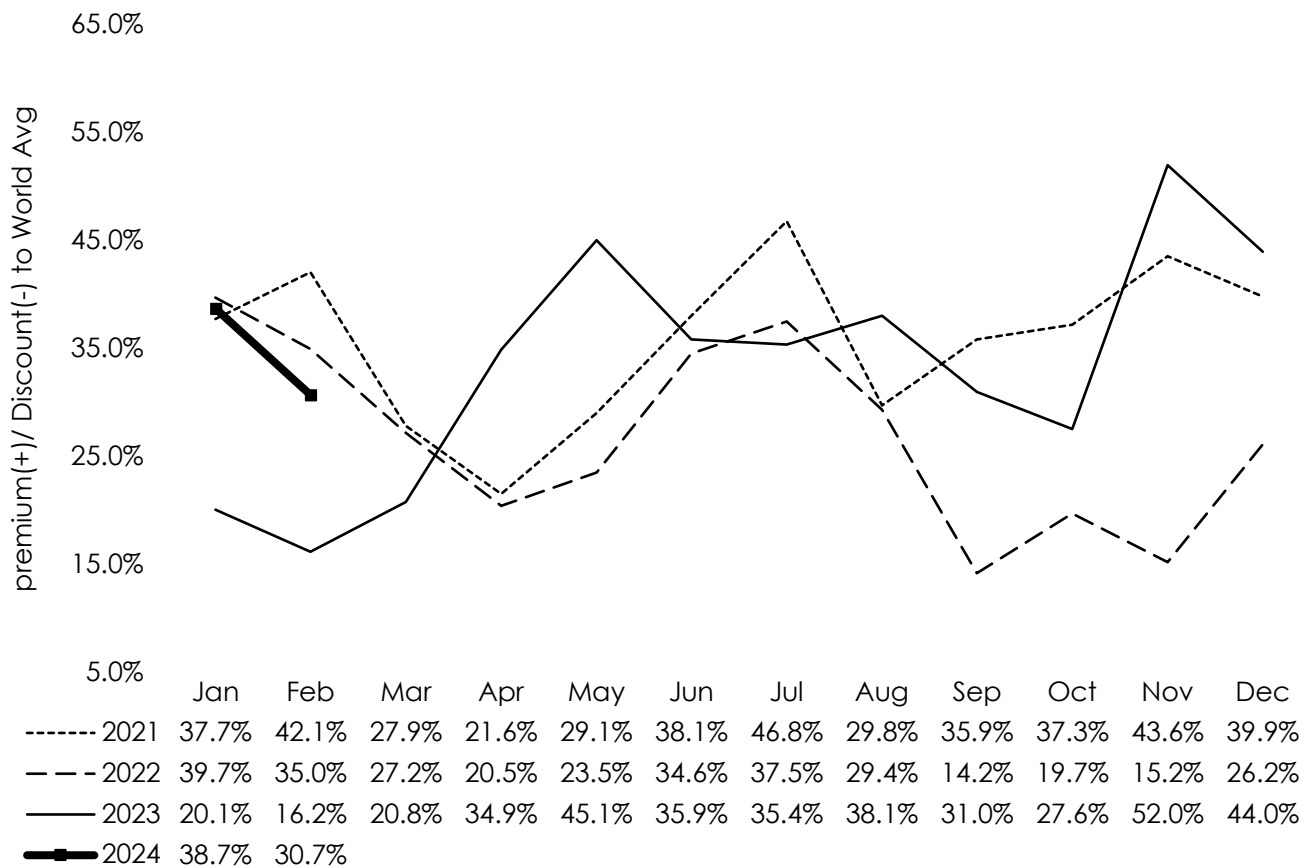


FOB PRICES

U.S. Garment Imports: FOB Prices: INDONESIA

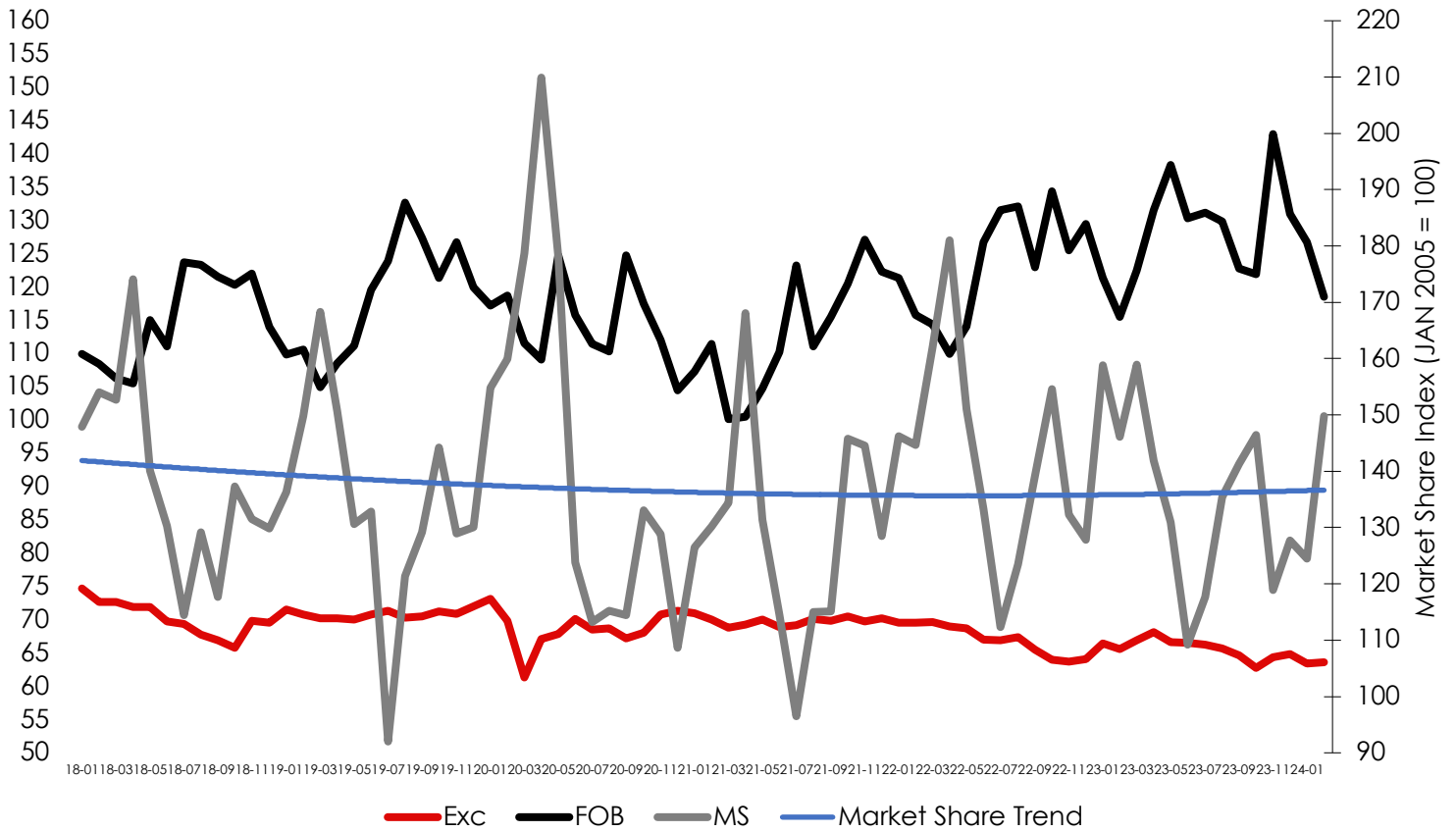


U.S. Garment Imports: FOB Prices: INDONESIA

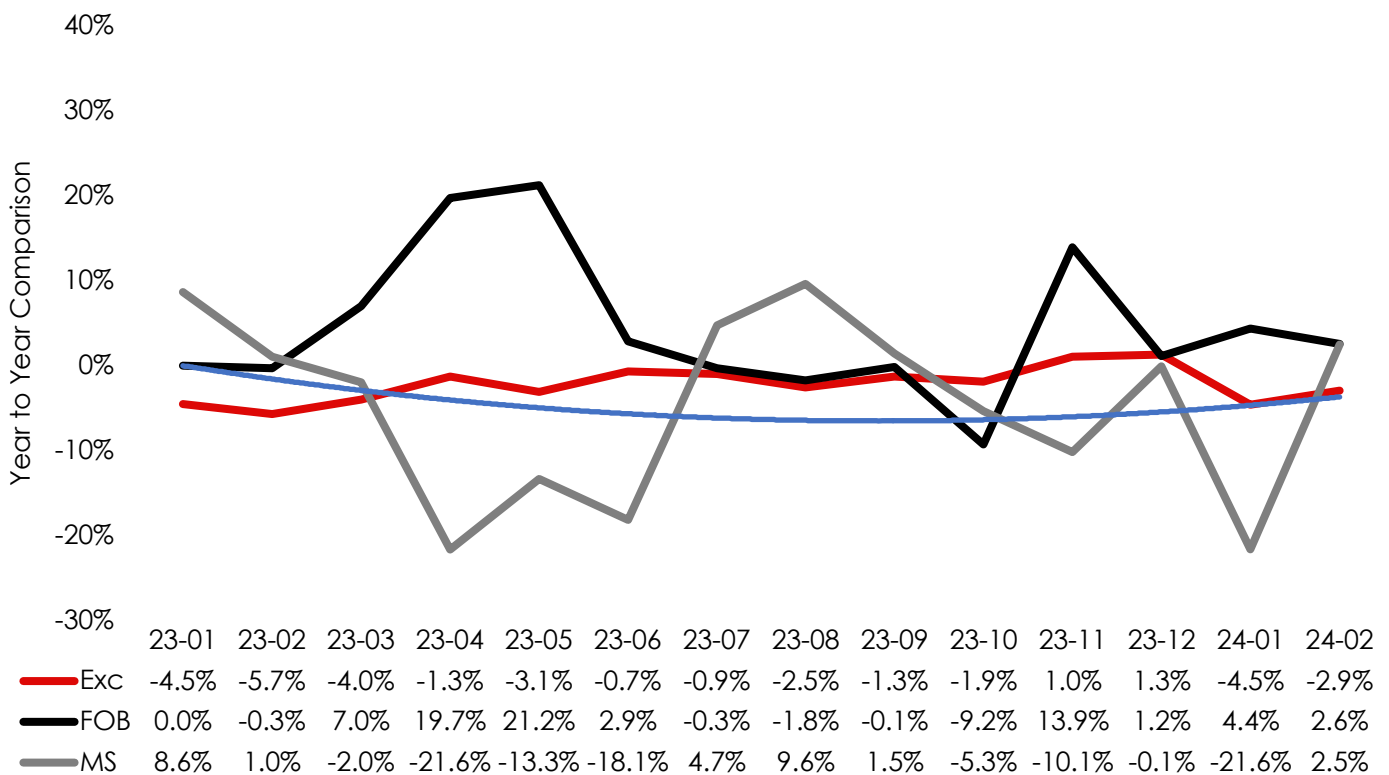


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: INDONESIA



U.S. Garment Imports: INDONESIA



YTD MAKET SHARE

YTD Unit Market Share: INDONESIA

YTD Value Market Share: INDONESIA

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	4.3%	4.6%	3.6%	4.1%	4.4%	4.1%	Jan	5.4%	6.1%	5.0%	5.8%	5.6%	5.8%
Feb	4.5%	4.7%	3.6%	4.2%	5.1%	4.0%	Feb	5.6%	6.2%	5.1%	5.7%	6.0%	5.4%
Mar	4.9%	5.0%	3.8%	4.5%	5.1%		Mar	5.9%	6.5%	5.2%	6.0%	6.1%	
Apr	4.9%	5.2%	4.2%	4.8%	4.9%		Apr	5.9%	6.7%	5.5%	6.3%	6.0%	
May	4.8%	5.2%	4.2%	4.8%	4.6%		May	5.8%	6.8%	5.5%	6.2%	5.8%	
Jun	4.6%	4.9%	4.0%	4.7%	4.4%		Jun	5.7%	6.5%	5.3%	6.0%	5.6%	
Jul	4.3%	4.6%	3.8%	4.5%	4.2%		Jul	5.3%	6.1%	5.0%	5.8%	5.4%	
Aug	4.2%	4.4%	3.7%	4.4%	4.2%		Aug	5.2%	5.9%	5.0%	5.7%	5.4%	
Sep	4.1%	4.2%	3.7%	4.4%	4.2%		Sep	5.2%	5.7%	4.9%	5.6%	5.4%	
Oct	4.1%	4.1%	3.8%	4.5%	4.2%		Oct	5.3%	5.6%	5.0%	5.7%	5.5%	
Nov	4.1%	4.1%	3.8%	4.5%	4.1%		Nov	5.3%	5.6%	5.1%	5.7%	5.4%	
Dec	4.1%	4.0%	3.8%	4.4%	4.1%		Dec	5.3%	5.5%	5.1%	5.6%	5.4%	

Indonesia Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	5.1%	4.0%	6.0%	5.4%
338/339	Cotton T-Shirts	5.3%	3.6%	5.9%	4.4%
347/348	Cotton Pants	7.5%	6.1%	5.7%	5.1%
340	Cotton Shirts	6.0%	7.7%	6.0%	7.6%
352/652	Underwear	1.4%	1.7%	2.0%	2.7%

CAMBODIA

U.S. Garment Import Growth: CAMBODIA

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	-3.1%	8.3%	-11.2%	15.6%	-38.5%	27.8%	8.3%	19.8%	-17.2%	42.1%	-29.5%	15.5%
Mar	-8.8%	15.5%	-5.8%	21.9%	-38.5%	27.8%	3.9%	24.7%	-14.1%	48.6%	-29.5%	15.5%
Mar	-3.9%	14.4%	11.7%	15.0%	-42.7%		6.0%	23.2%	1.0%	40.0%	-33.0%	
Apr	-6.4%	9.8%	18.5%	20.7%	-44.5%		2.5%	16.9%	8.6%	42.3%	-34.8%	
May	-3.9%	1.8%	23.8%	27.9%	-44.8%		6.0%	6.5%	15.3%	47.1%	-34.7%	
Jun	-1.0%	-1.2%	22.1%	31.0%	-41.8%		8.2%	3.5%	13.8%	52.5%	-32.5%	
Jul	-3.3%	4.9%	11.2%	33.5%	-39.5%		6.2%	6.2%	7.5%	55.9%	-30.3%	
Aug	0.9%	2.8%	12.5%	29.8%	-35.0%		8.4%	4.2%	11.3%	51.6%	-27.5%	
Sep	4.1%	3.8%	10.7%	24.2%	-33.0%		10.9%	3.1%	15.0%	46.6%	-26.3%	
Oct	2.7%	5.1%	12.2%	15.7%	-31.8%		10.6%	3.6%	18.8%	36.9%	-26.1%	
Nov	3.7%	6.6%	11.8%	11.1%	-30.0%		11.4%	4.7%	19.9%	30.9%	-24.9%	
Dec	3.6%	7.9%	10.3%	9.5%	-27.8%		11.3%	5.3%	20.1%	28.5%	-23.7%	

Cambodia YTD 24-02

Cambodia YTD 24-02

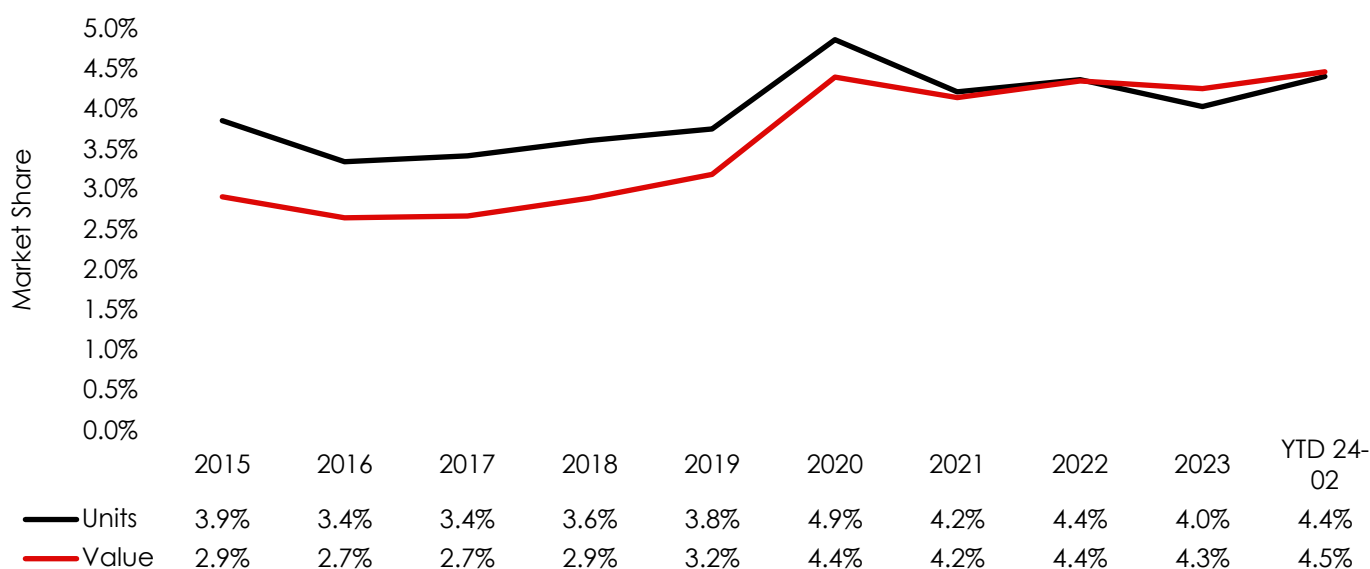
Cambodia YTD 24-02

	Units (1,000 Dozens)			Value (\$ Millions)			FOB		
	2023	2024	%+/-	2023	2024	%+/-	2023	2024	%+/-
Total	139	178	27.8%	472	545	15.5%	\$3.38	\$3.06	-9.6%
338/339	1,954	2,165	10.8%	89	95	7.0%	\$3.78	\$3.65	-3.5%
347/348	1,071	1,159	8.2%	78	94	19.7%	\$6.09	\$6.74	10.7%
340	37	25	-32.8%	3	2	-27.2%	\$7.32	\$7.94	8.4%
352/652	346	741	114.1%	8	19	136.4%	\$1.96	\$2.16	10.4%

MARKET SHARE

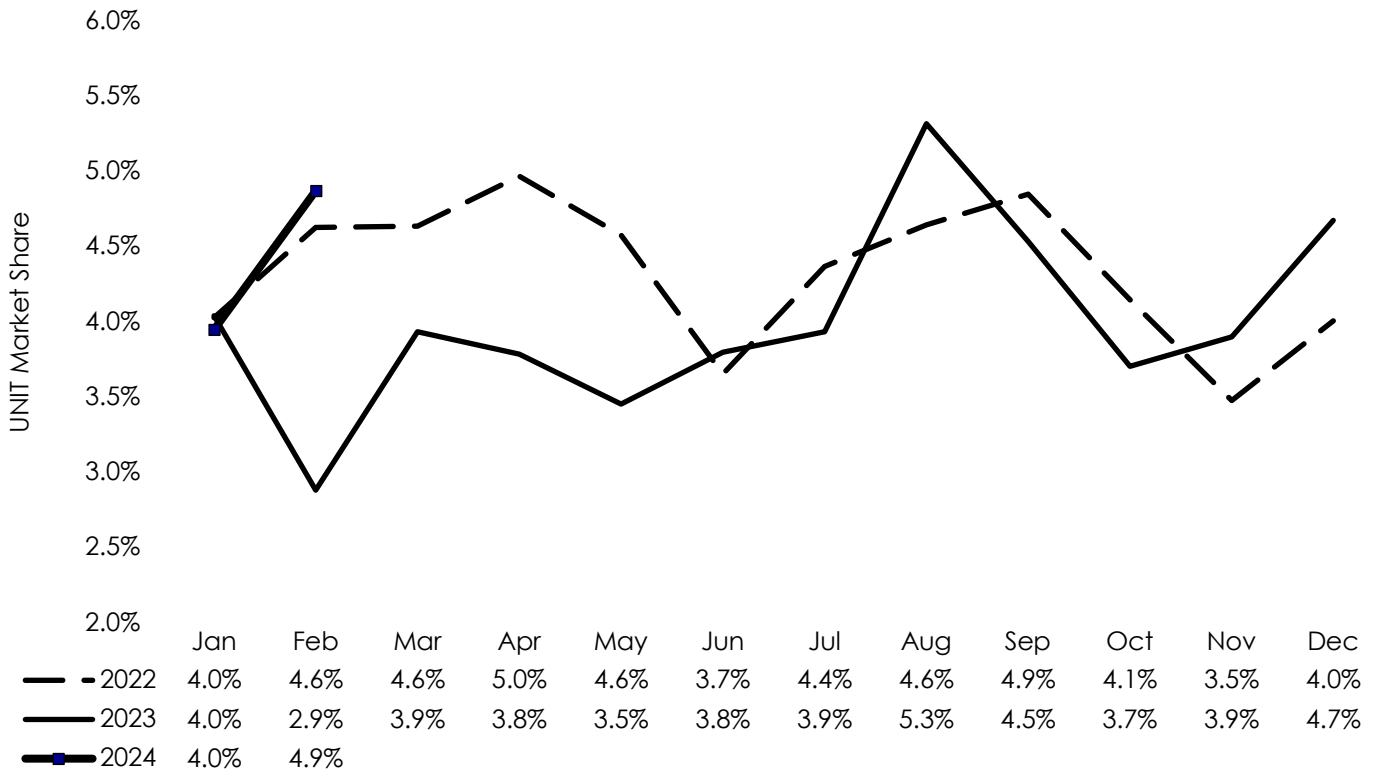
Total Garments YTD

U.S. Garment Imports: CAMBODIA

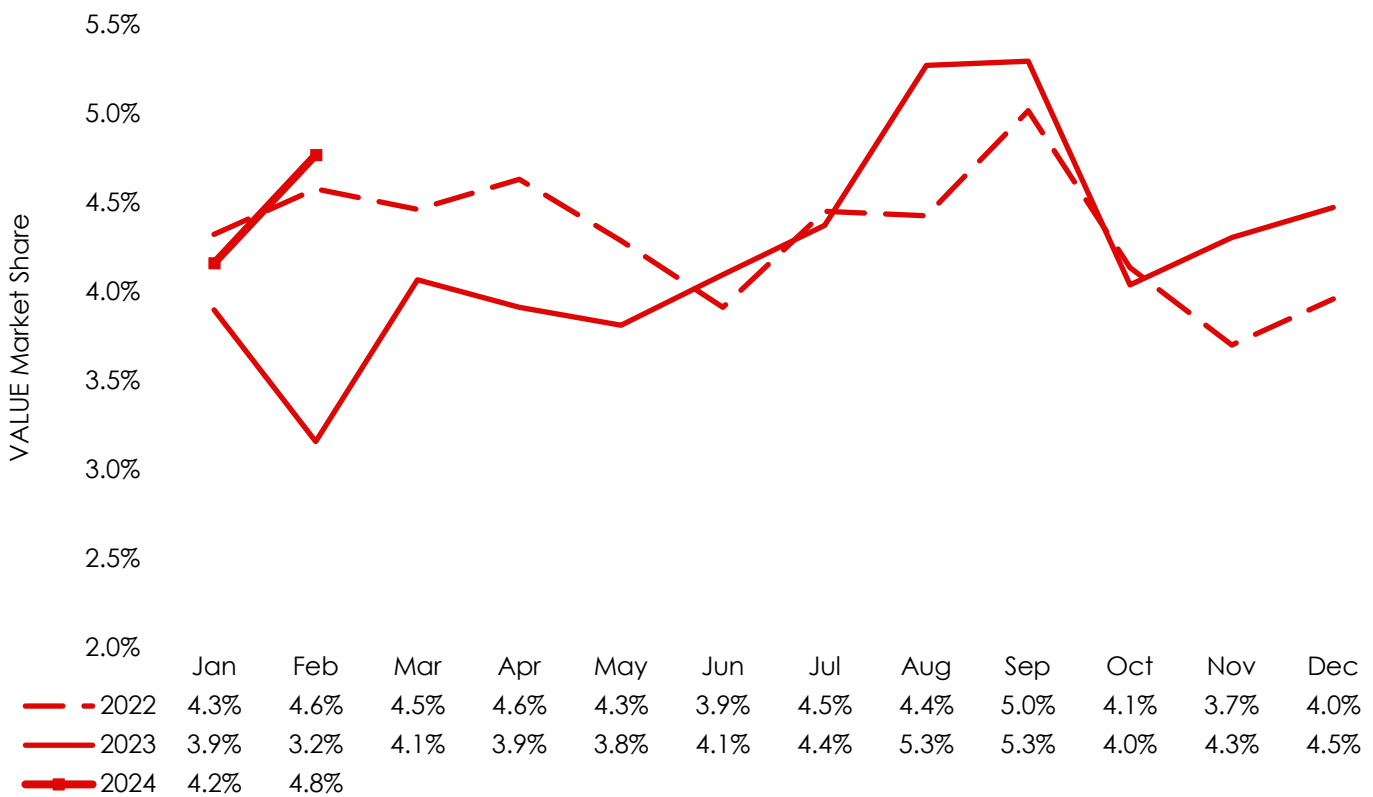


Total Garments Month to Month

U.S. Garment Import (Monthly): CAMBODIA

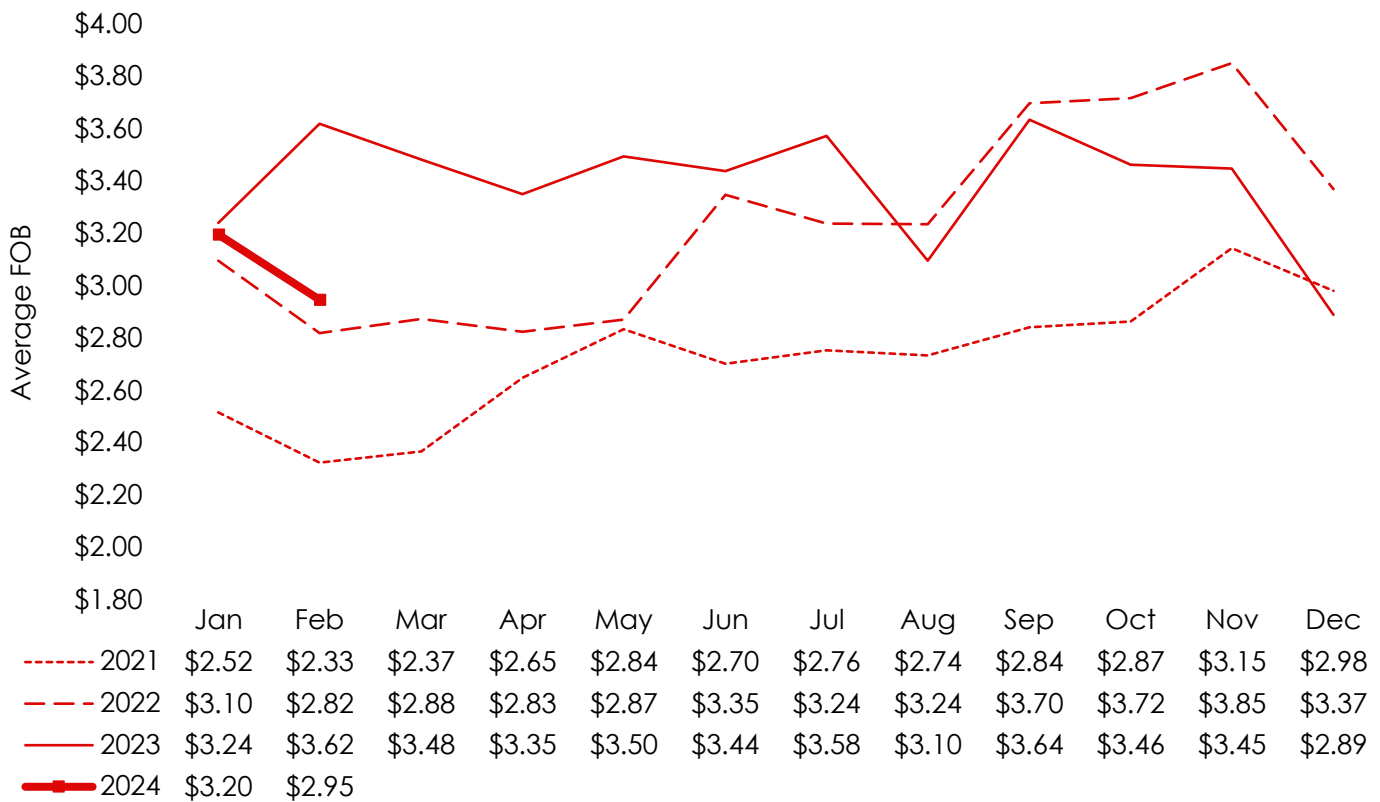


U.S. Garment Imports (Monthly): CAMBODIA

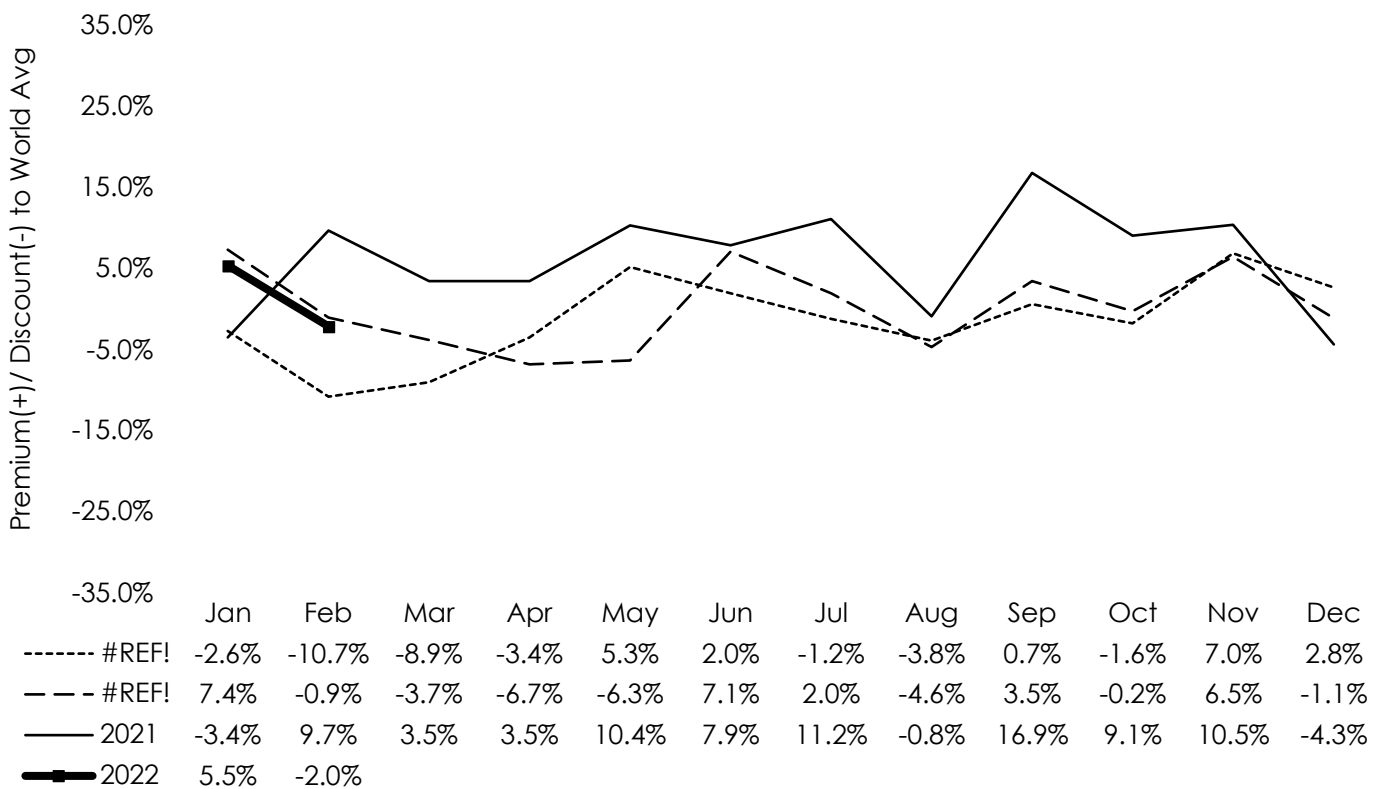


FOB PRICES

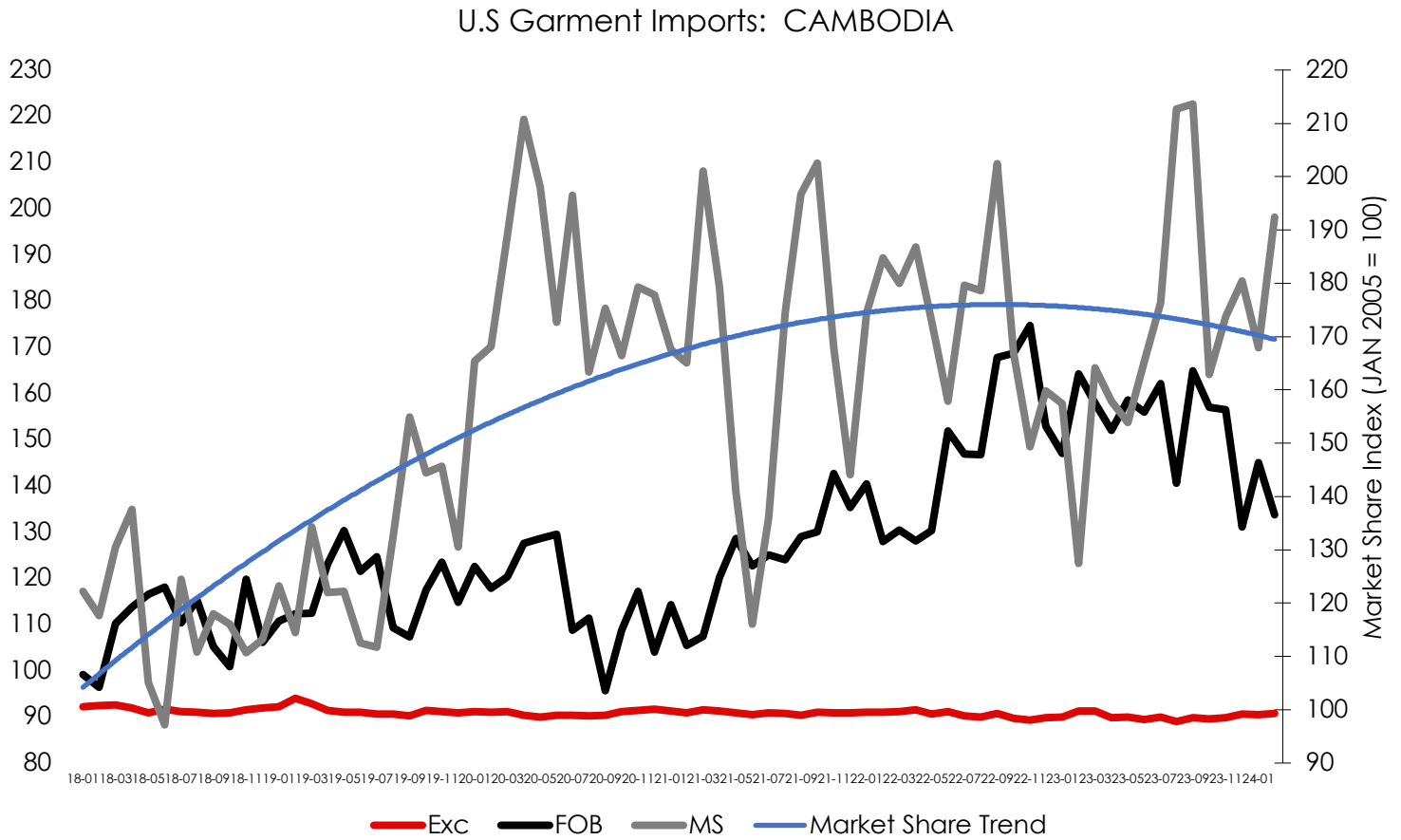
U.S. Garment Imports: FOB Prices: CAMBODIA



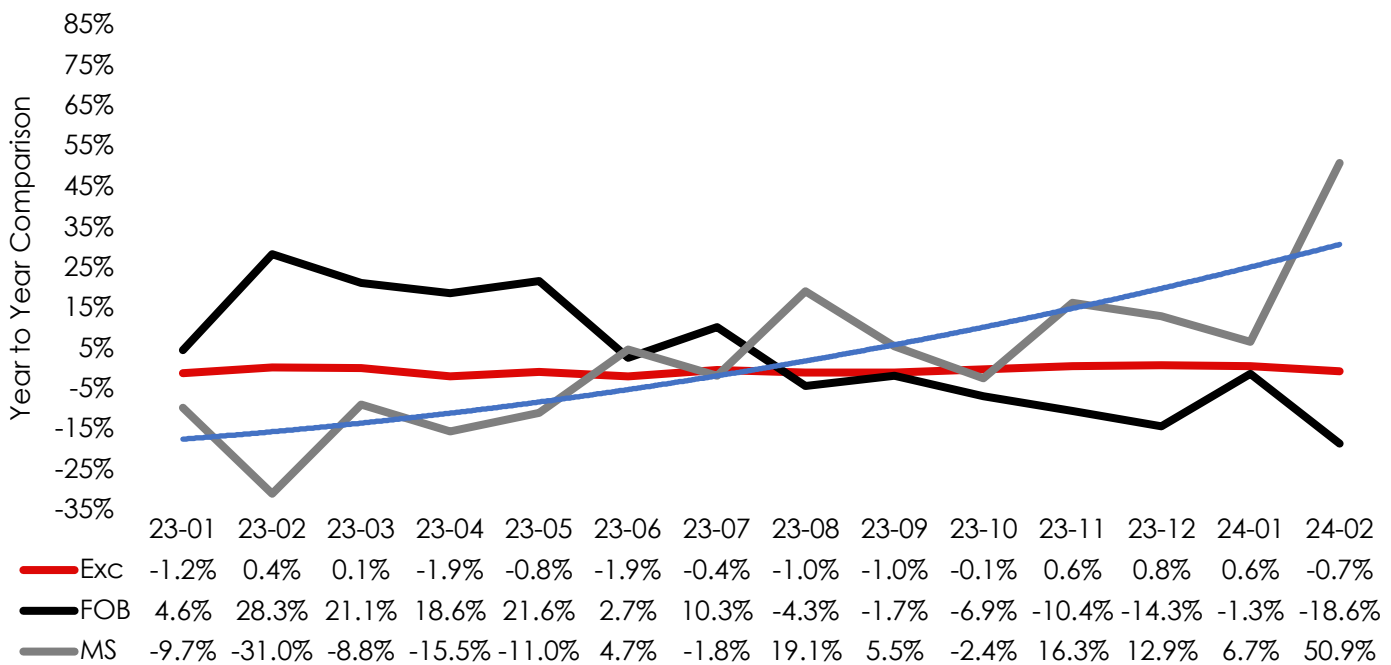
U.S. Garment Imports: FOB Prices: CAMBODIA



Exchange Rates² – FOB Prices – Market Share



U.S. Garment Imports: CAMBODIA



² Exchange rates are based on official interbank rates and may differ appreciably from unofficial open market rates

YTD MARKET SHARE

YTD Unit Market Share: CAMBODIA

YTD Value Market Share: CAMBODIA

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	3.6%	4.4%	4.3%	4.0%	4.5%	4.0%	Jan	3.1%	4.1%	4.2%	4.3%	4.4%	4.3%
Feb	3.5%	4.6%	4.4%	4.3%	3.5%	4.4%	Feb	3.0%	4.1%	4.1%	4.5%	3.6%	4.5%
Mar	3.7%	4.8%	4.8%	4.4%	3.7%		Mar	3.1%	4.3%	4.5%	4.5%	3.7%	
Apr	3.6%	4.9%	4.8%	4.6%	3.7%		Apr	3.1%	4.4%	4.5%	4.5%	3.8%	
May	3.5%	4.9%	4.5%	4.6%	3.6%		May	3.1%	4.5%	4.3%	4.5%	3.8%	
Jun	3.5%	4.7%	4.2%	4.4%	3.7%		Jun	3.0%	4.5%	4.0%	4.4%	3.8%	
Jul	3.4%	4.9%	4.1%	4.4%	3.7%		Jul	3.0%	4.5%	3.9%	4.4%	3.9%	
Aug	3.5%	4.8%	4.1%	4.4%	4.0%		Aug	3.0%	4.5%	4.0%	4.4%	4.1%	
Sep	3.7%	4.9%	4.2%	4.5%	4.0%		Sep	3.1%	4.4%	4.1%	4.5%	4.3%	
Oct	3.7%	4.9%	4.3%	4.5%	4.0%		Oct	3.2%	4.4%	4.2%	4.4%	4.2%	
Nov	3.8%	4.9%	4.3%	4.4%	4.0%		Nov	3.2%	4.4%	4.2%	4.4%	4.3%	
Dec	3.8%	4.9%	4.2%	4.4%	4.0%		Dec	3.2%	4.4%	4.2%	4.4%	4.3%	

Cambodia Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	3.5%	4.4%	3.6%	4.5%
338/339	Cotton T-Shirts	3.8%	3.9%	4.4%	4.9%
347/348	Cotton Pants	4.2%	4.6%	4.2%	5.6%
340	Cotton Shirts	1.0%	1.6%	0.9%	0.8%
352/652	Underwear	1.1%	2.1%	1.5%	3.7%

THAILAND

U.S. Garment Import Growth: THAILAND

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	1.1%	-22.3%	-1.2%	26.0%	-39.4%	25.5%	5.6%	-1.6%	-24.6%	20.2%	-18.8%	-5.8%
Mar	-3.3%	-10.5%	-9.3%	21.3%	-39.4%	25.5%	0.9%	4.0%	-23.3%	24.7%	-18.8%	-5.8%
Mar	3.7%	-6.8%	4.2%	12.2%	-35.5%		6.8%	1.0%	10.5%	22.9%	-22.4%	
Apr	4.7%	-11.7%	14.9%	19.3%	-38.3%		6.7%	-6.4%	-3.7%	27.1%	-24.8%	
May	2.0%	-22.0%	33.5%	18.5%	-38.5%		7.0%	-14.4%	7.1%	25.6%	-24.1%	
Jun	1.5%	-21.1%	28.6%	20.6%	-35.4%		4.4%	-14.5%	7.5%	26.7%	-23.8%	
Jul	2.6%	-20.4%	27.6%	11.5%	-31.7%		5.8%	-14.9%	3.2%	26.1%	-22.5%	
Aug	-2.5%	-18.3%	25.7%	10.7%	-31.9%		3.7%	-14.4%	2.8%	27.5%	-23.4%	
Sep	-3.0%	-16.6%	20.1%	12.5%	-30.2%		4.4%	-14.4%	0.3%	30.9%	-23.3%	
Oct	-2.9%	-16.4%	19.6%	12.5%	-31.3%		6.1%	-16.3%	1.4%	31.6%	-25.1%	
Nov	-5.5%	-12.7%	13.6%	10.0%	-30.0%		5.6%	-16.5%	1.6%	29.7%	-24.9%	
Dec	-6.5%	-12.0%	11.6%	8.8%	-26.9%		-4.2%	-16.5%	2.3%	27.7%	-23.6%	

Thailand YTD 24-02

Units (1,000 Dozens)

	2023	2024	%+/-
Total	31	39	25.5%
338/339	296	177	-40.3%
347/348	53	30	-43.2%
340	20	10	-49.5%
352/652	1,378	2,211	60.4%

Thailand YTD 24-02

Value (\$ Millions)

	2023	2024	%+/-
Total	120	113	-5.8%
338/339	14	9	-32.4%
347/348	3	1	-57.1%
340	3	3	-6.9%
352/652	15	15	0.1%

Thailand YTD 24-02

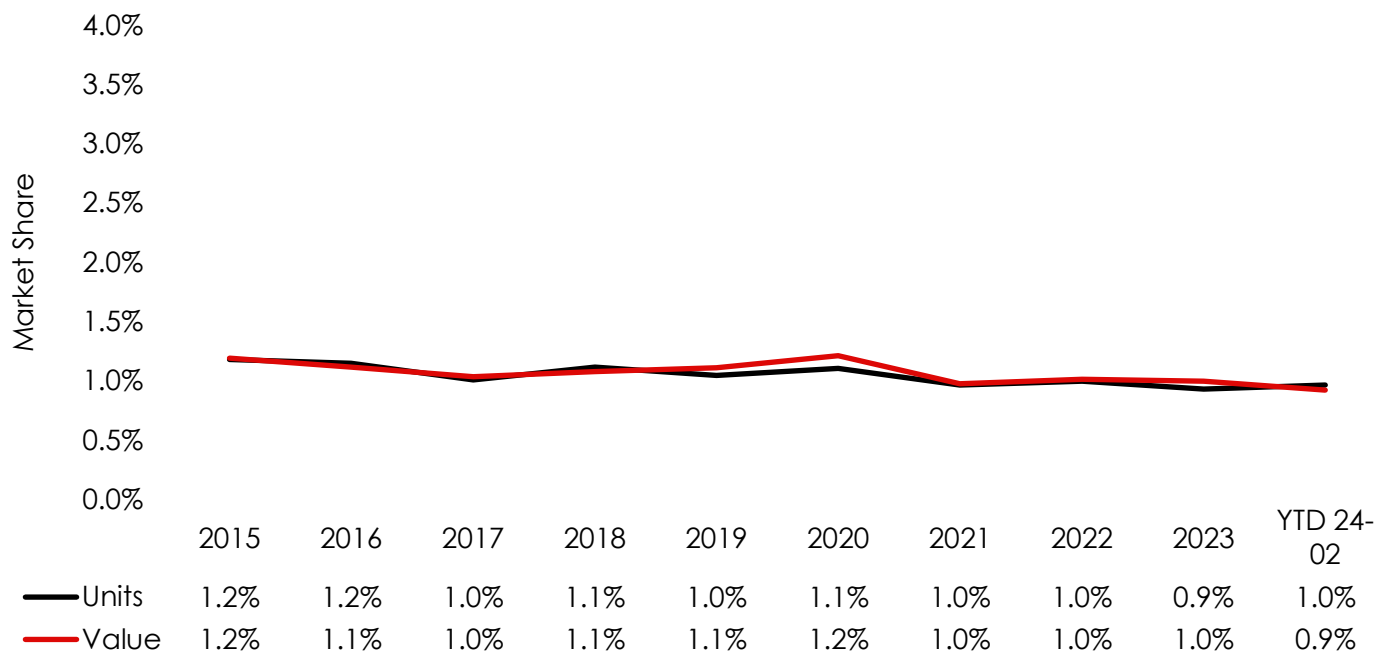
FOB

	2023	2024	%+/-
Total	\$3.84	\$2.88	-25.0%
338/339	\$3.86	\$4.37	13.3%
347/348	\$4.15	\$3.13	-24.6%
340	\$13.87	\$25.60	84.5%
352/652	\$0.91	\$0.57	-37.6%

MARKET SHARE

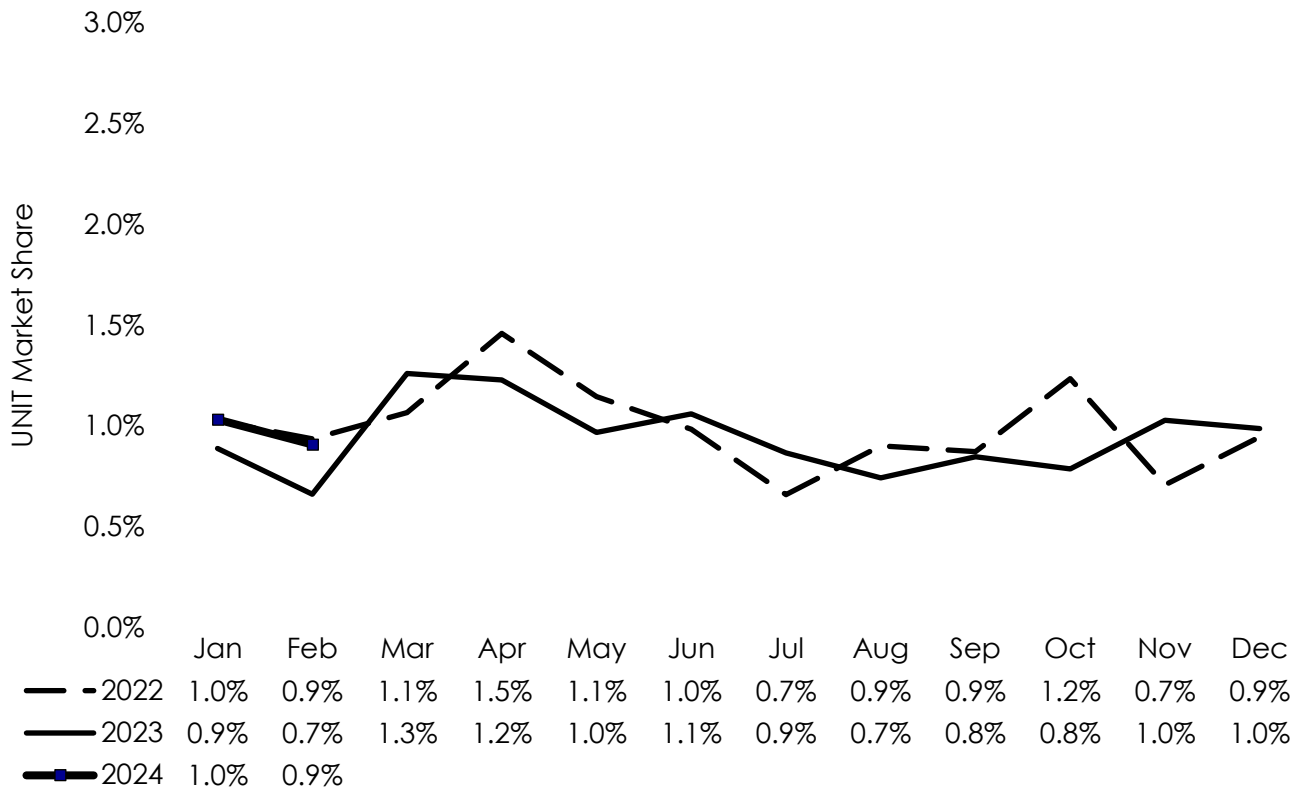
Total Garments YTD

U.S. Garment Imports: THAILAND

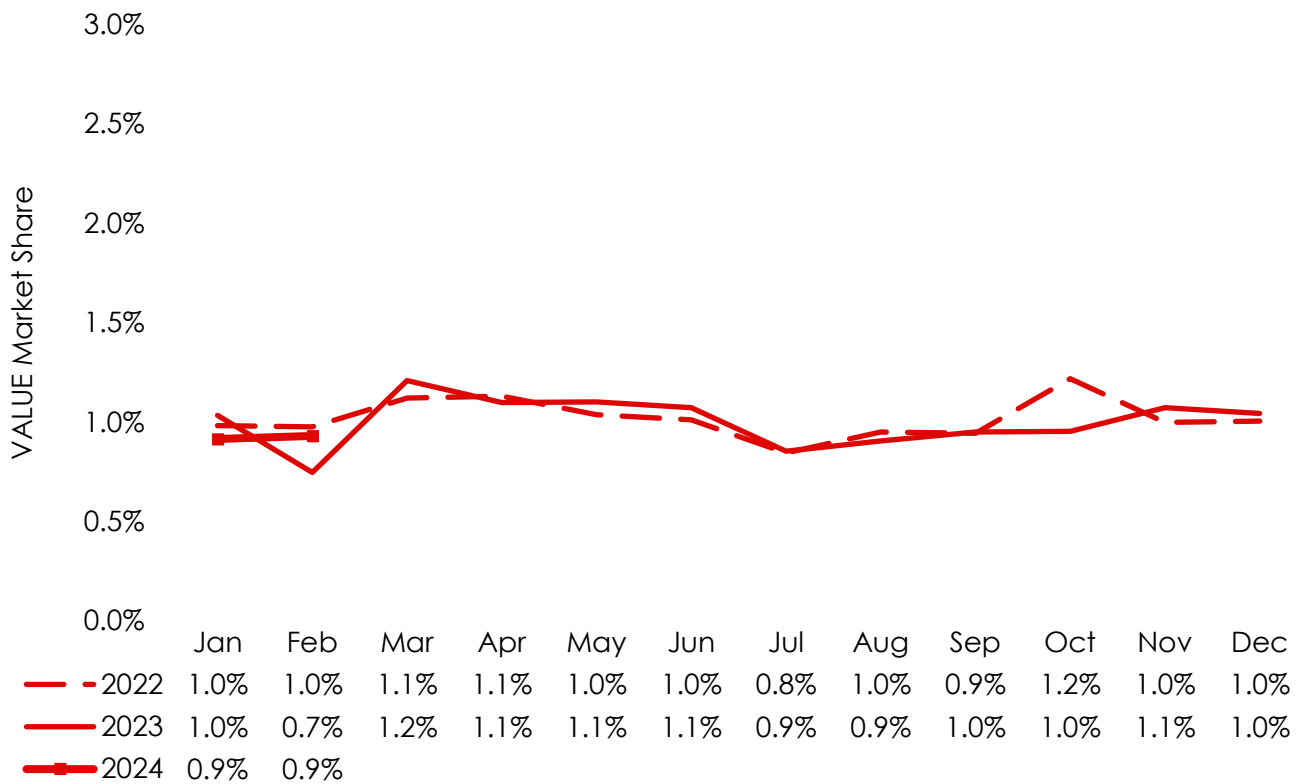


Total Garments Month to Month

U.S. Garment Import (Monthly): THAILAND

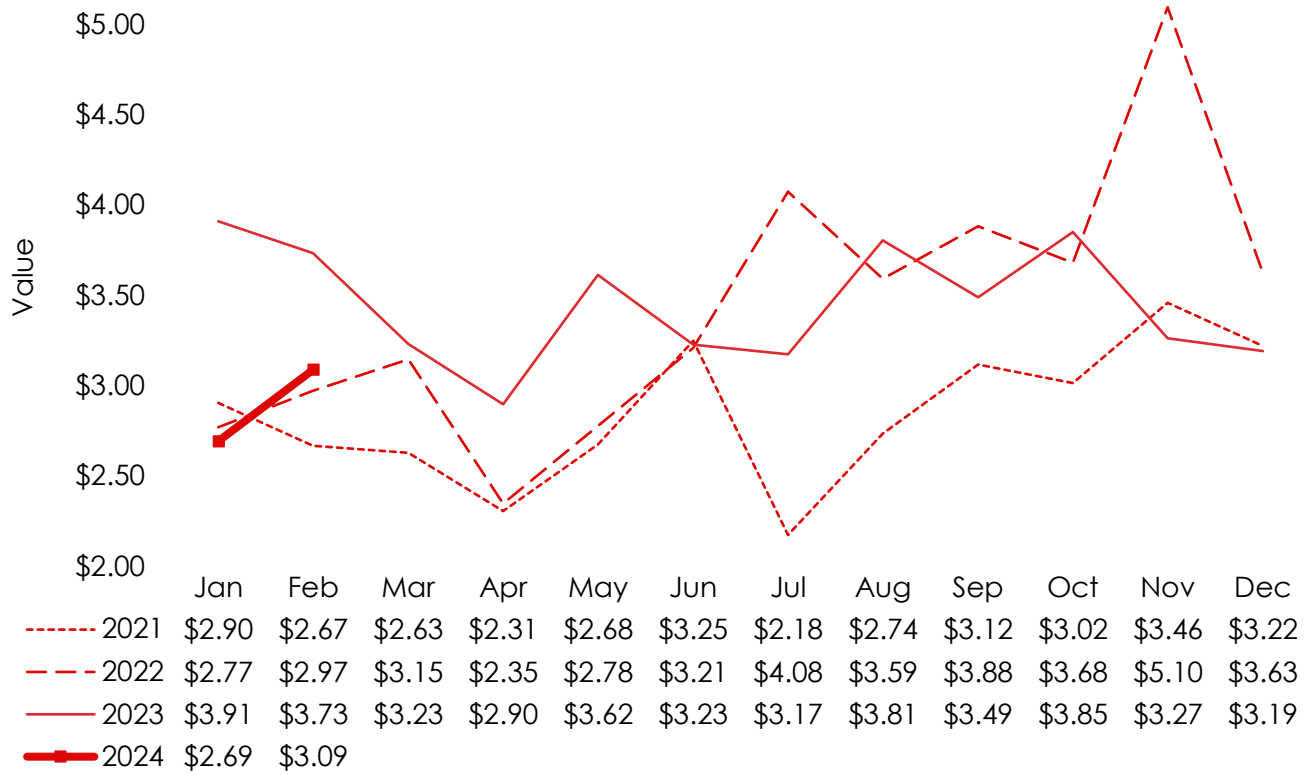


U.S. Garment Imports (Monthly): THAILAND

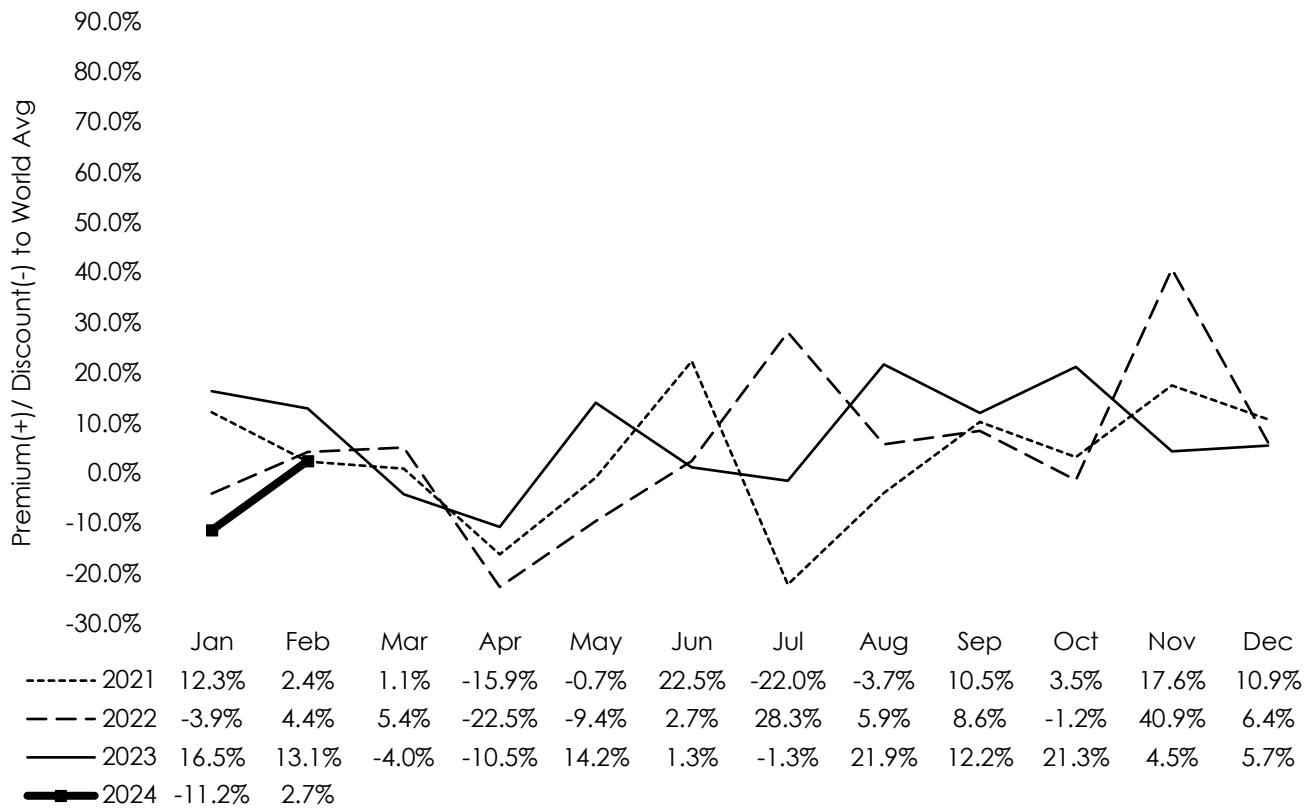


FOB PRICES

U.S. Garment Imports: FOB Prices: Thailand

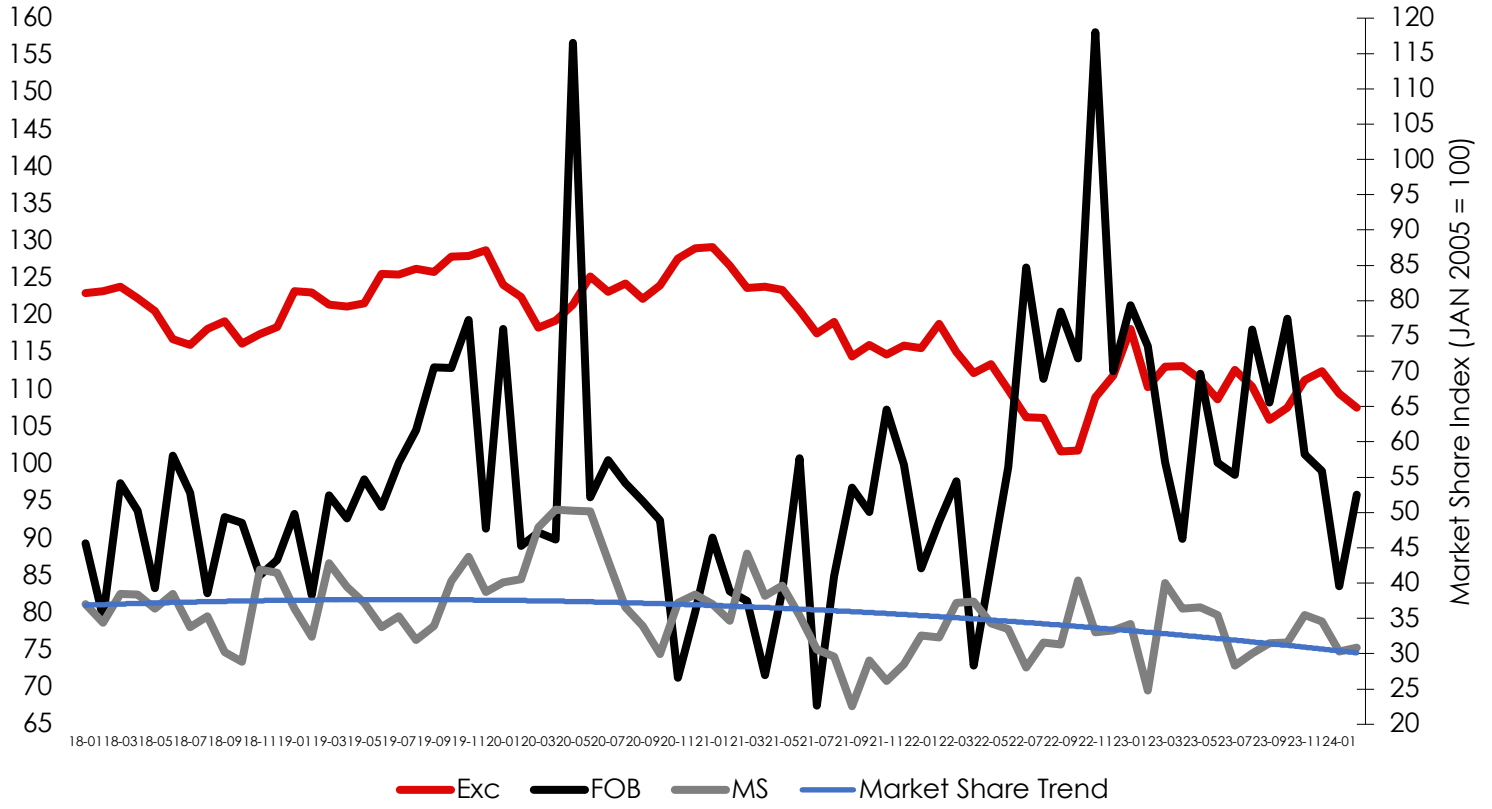


U.S. Garment Imports: FOB Prices: THAILAND

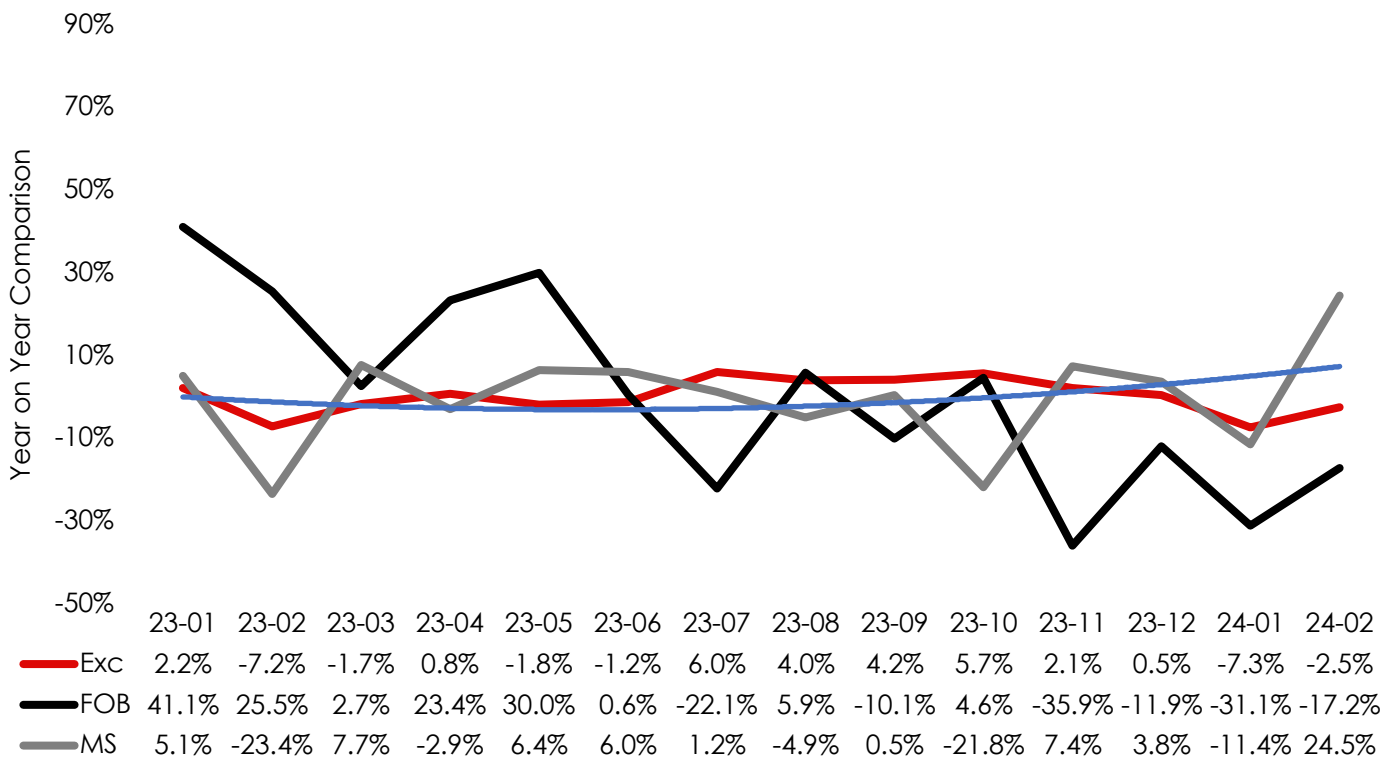


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: THAILAND



U.S. Garment Imports: THAILAND



YTD MARKET SHARE

YTD Unit Market Share: THAILAND

YTD Value Market Share: THAILAND

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	1.1%	0.9%	1.0%	1.0%	1.0%	1.0%	Jan	1.1%	1.2%	1.1%	1.0%	1.0%	1.0%
Feb	1.1%	1.1%	1.1%	1.0%	0.8%	1.0%	Feb	1.0%	1.2%	1.1%	1.0%	0.9%	0.9%
Mar	1.1%	1.2%	1.1%	1.0%	0.9%		Mar	1.1%	1.3%	1.2%	1.0%	1.0%	
Apr	1.2%	1.3%	1.2%	1.1%	0.0%		Apr	1.1%	1.3%	1.2%	1.1%	1.0%	
May	1.1%	1.2%	1.2%	1.1%	1.0%		May	1.1%	1.3%	1.2%	1.1%	1.0%	
Jun	1.1%	1.2%	1.1%	1.1%	1.0%		Jun	1.1%	1.4%	1.2%	1.0%	1.0%	
Jul	1.1%	1.2%	1.1%	1.0%	1.0%		Jul	1.1%	1.4%	1.1%	1.0%	1.0%	
Aug	1.1%	1.2%	1.1%	1.0%	0.9%		Aug	1.1%	1.3%	1.1%	1.0%	1.0%	
Sep	1.0%	1.1%	1.0%	1.0%	0.9%		Sep	1.1%	1.3%	1.0%	1.0%	1.0%	
Oct	1.0%	1.1%	1.0%	1.0%	0.9%		Oct	1.1%	1.2%	1.0%	1.0%	1.0%	
Nov	1.0%	1.1%	1.0%	1.0%	0.9%		Nov	1.1%	1.2%	1.0%	1.0%	1.0%	
Dec	1.0%	1.1%	1.0%	1.0%	0.9%		Dec	1.1%	1.2%	1.0%	1.0%	1.0%	

Thailand Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	0.8%	1.0%	0.9%	0.9%
338/339	Cotton T-Shirts	0.6%	0.3%	0.7%	0.5%
347/348	Cotton Pants	0.2%	0.1%	0.1%	0.1%
340	Cotton Shirts	0.5%	0.6%	0.9%	1.1%
352/652	Underwear	4.3%	6.4%	2.9%	2.9%

PHILIPPINES

U.S. Garment Import Growth: PHILIPPINES

Period	Units						Value					
	2019	2020	2021	2022	2023	2024	2019	2020	2021	2022	2023	2024
Jan	0.1%	-41.8%	-26.7%	30.7%	-30.2%	-23.3%	8.1%	-30.0%	-28.3%	48.1%	-19.7%	-19.6%
Mar	4.6%	-31.3%	-25.2%	19.2%	-30.2%	-23.3%	7.2%	-21.1%	-30.4%	38.9%	-19.7%	-19.6%
Mar	4.8%	-31.7%	-17.7%	9.5%	-26.5%		3.8%	-21.2%	-18.0%	28.7%	-27.6%	
Apr	7.9%	-35.4%	-8.0%	13.8%	-28.8%		5.8%	-29.3%	-9.2%	35.4%	-30.4%	
May	3.5%	-41.8%	9.1%	15.1%	-28.7%		2.4%	-36.9%	5.1%	40.2%	-34.0%	
Jun	-2.5%	-44.8%	20.0%	13.9%	-25.7%		-1.0%	-40.1%	13.6%	42.3%	-30.3%	
Jul	-1.2%	-44.5%	16.1%	15.4%	-26.4%		0.4%	-41.4%	13.8%	41.5%	-29.9%	
Aug	-3.1%	-44.7%	19.6%	17.8%	-28.8%		-0.2%	-40.8%	16.6%	41.5%	-32.1%	
Sep	-0.6%	-45.2%	22.2%	17.2%	-30.9%		2.2%	-41.2%	21.5%	38.6%	-32.0%	
Oct	-4.0%	-42.2%	18.9%	12.1%	-32.0%		-1.5%	-39.4%	22.3%	33.1%	-33.0%	
Nov	-5.3%	-41.1%	18.7%	11.0%	-31.4%		-2.8%	-38.3%	24.7%	30.0%	-33.2%	
Dec	-5.9%	-40.1%	20.8%	6.2%	-30.5%		-2.7%	-38.0%	29.4%	23.9%	-33.1%	

Philippines YTD 24-02

Philippines YTD 24-02

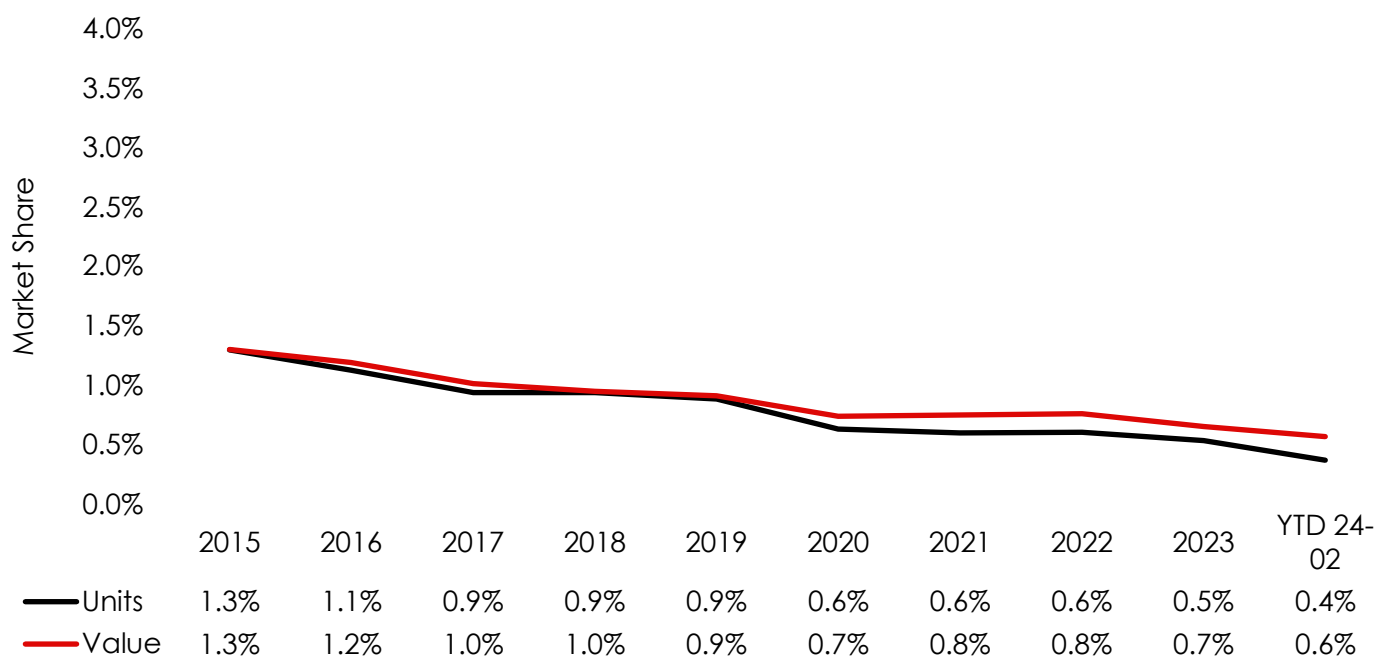
Philippines YTD 24-02

	Units (1,000 Dozens)			Value (\$ Millions)			FOB		
	2023	2024	%+/-	2023	2024	%+/-	2023	2024	%+/-
Total	20	15	-23.3%	86	70	-19.6%	\$4.42	\$4.63	4.8%
338/339	167	170	1.8%	13	11	-11.1%	\$6.39	\$5.58	-12.6%
347/348	34	18	-45.9%	4	2	-39.3%	\$9.51	\$10.66	12.1%
340	12	0	-99.6%	2	0	-79.6%	\$12.09	\$566.88	4589.8%
352/652	568	281	-50.5%	4	3	-36.6%	\$0.63	\$0.81	28.0%

MARKET SHARE

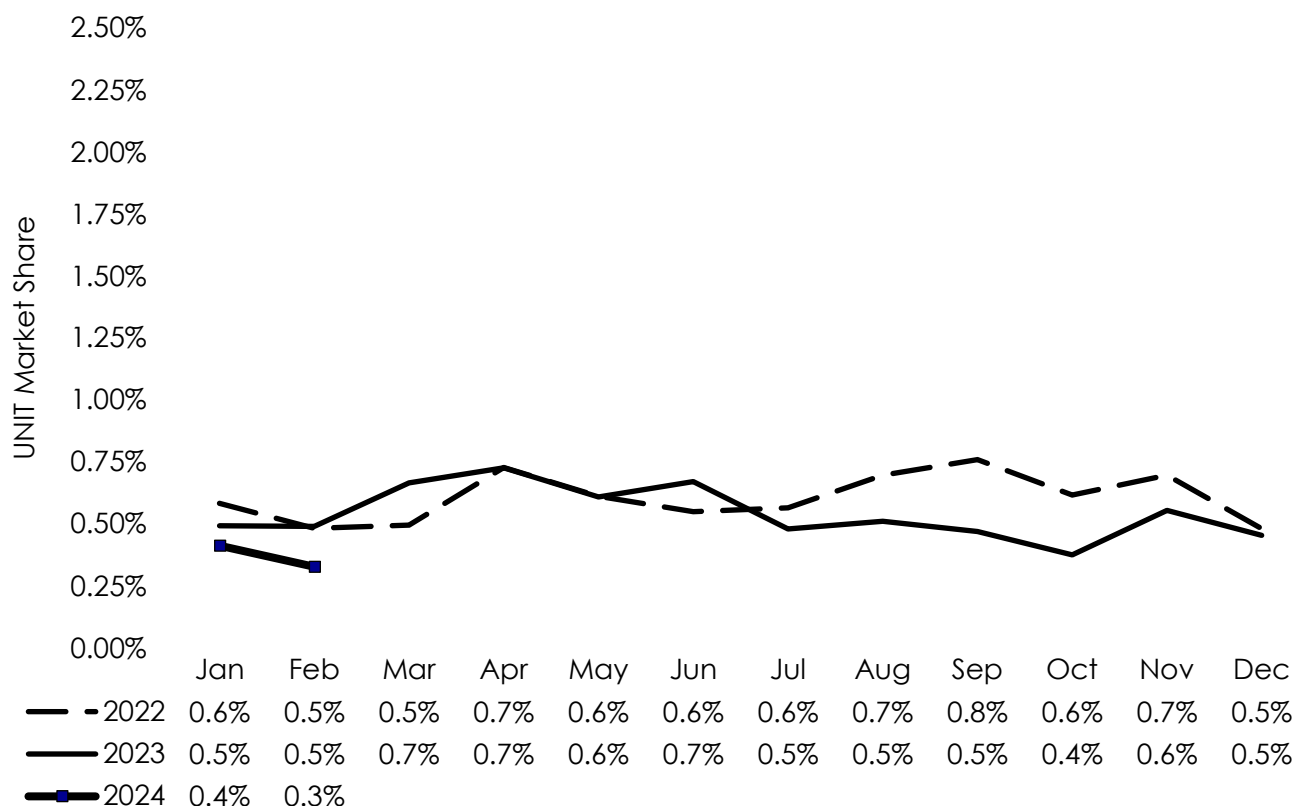
Total Garments YTD

U.S. Garment Imports: PHILIPPINES

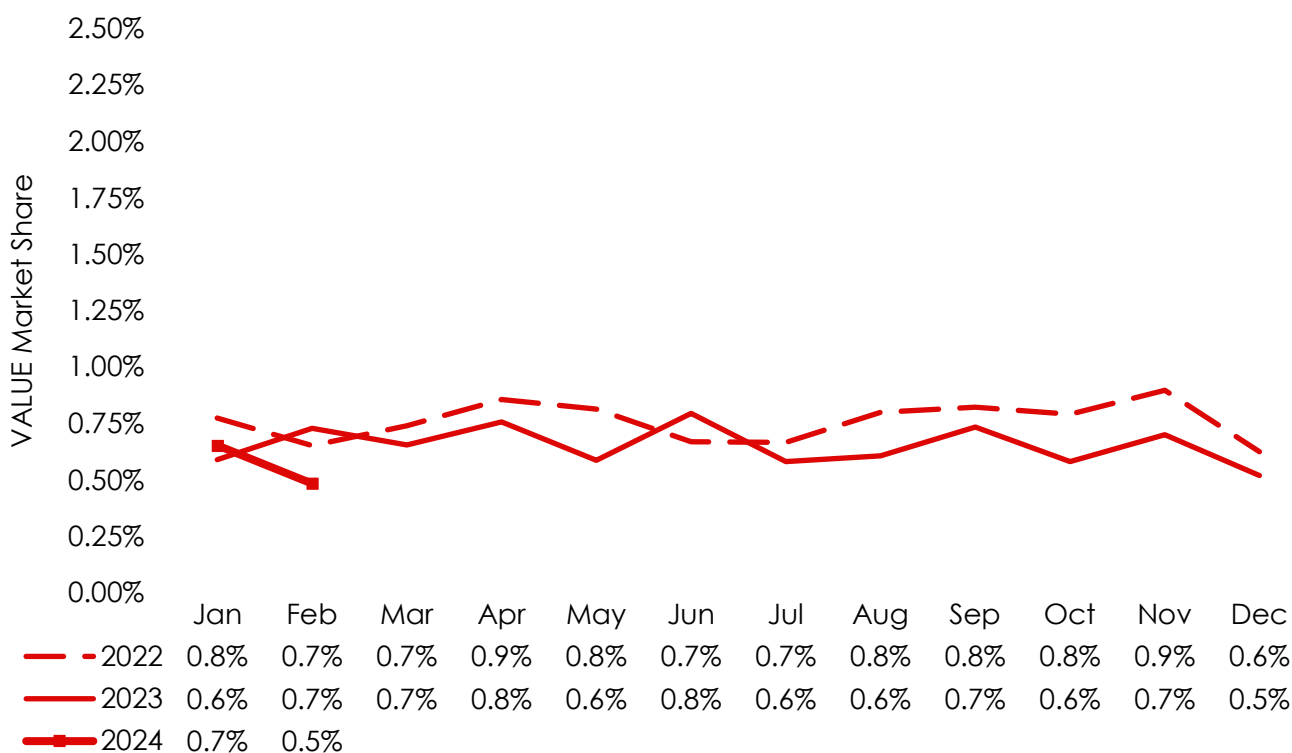


Total Garments Month to Month

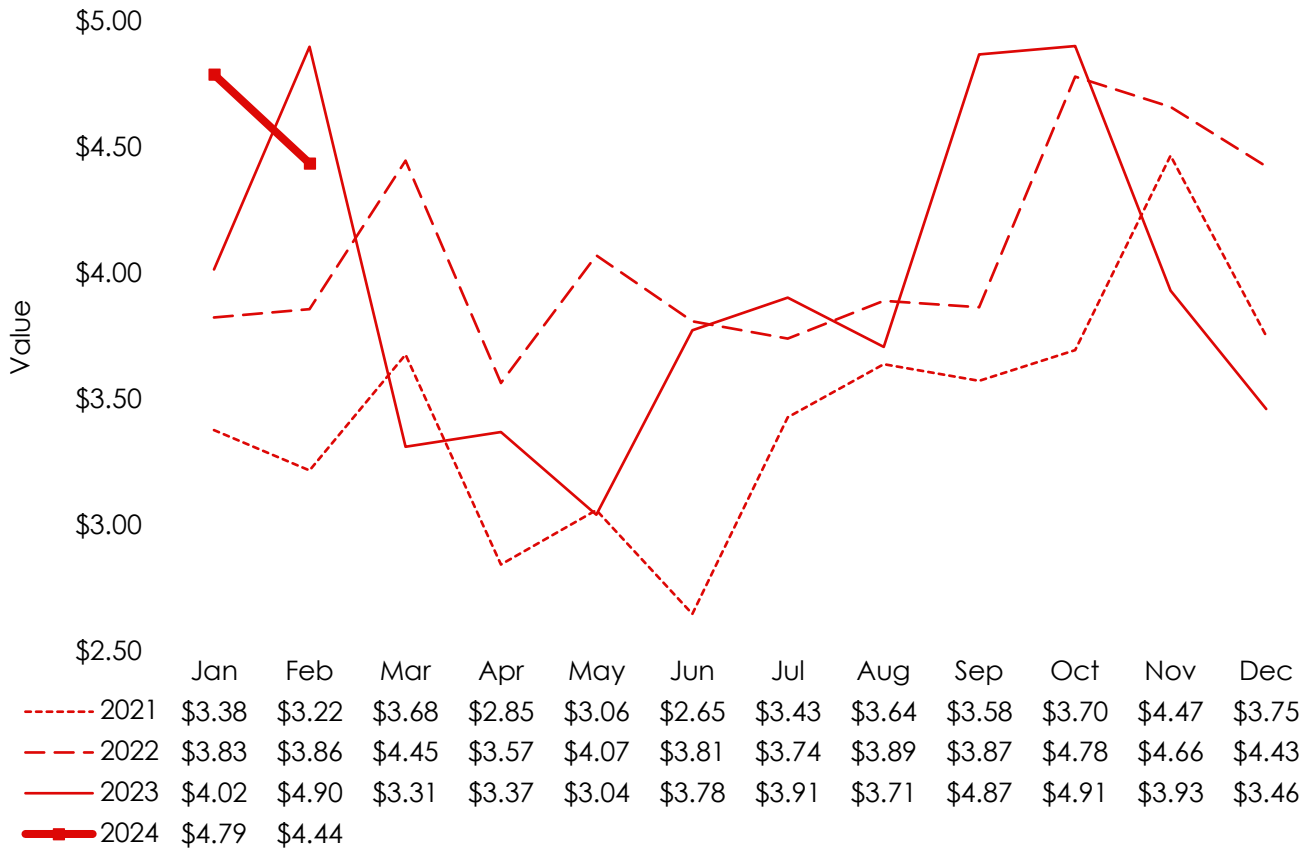
U.S. Garment Import (Monthly): PHILIPPINES



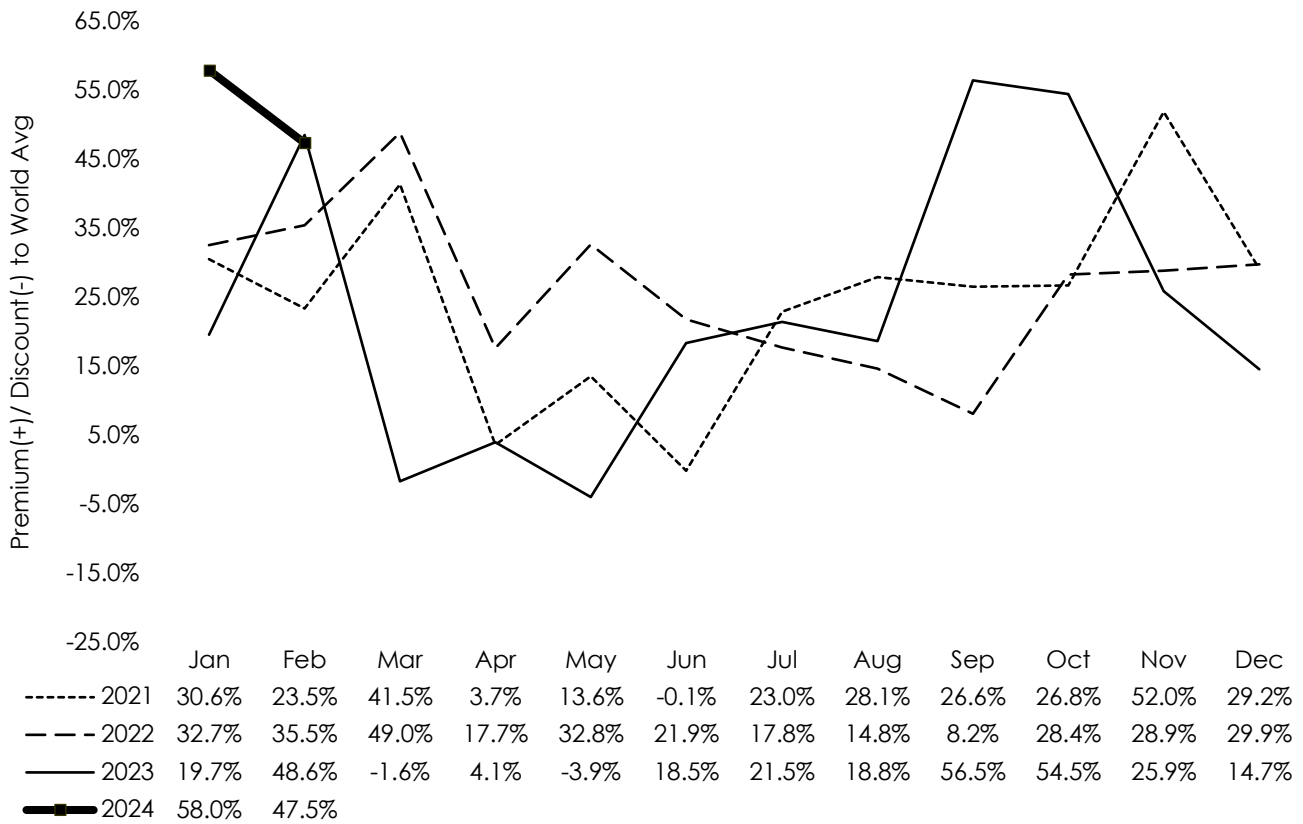
U.S. Garment Imports (Monthly): PHILIPPINES



U.S. Garment Imports: FOB Prices: Philippines

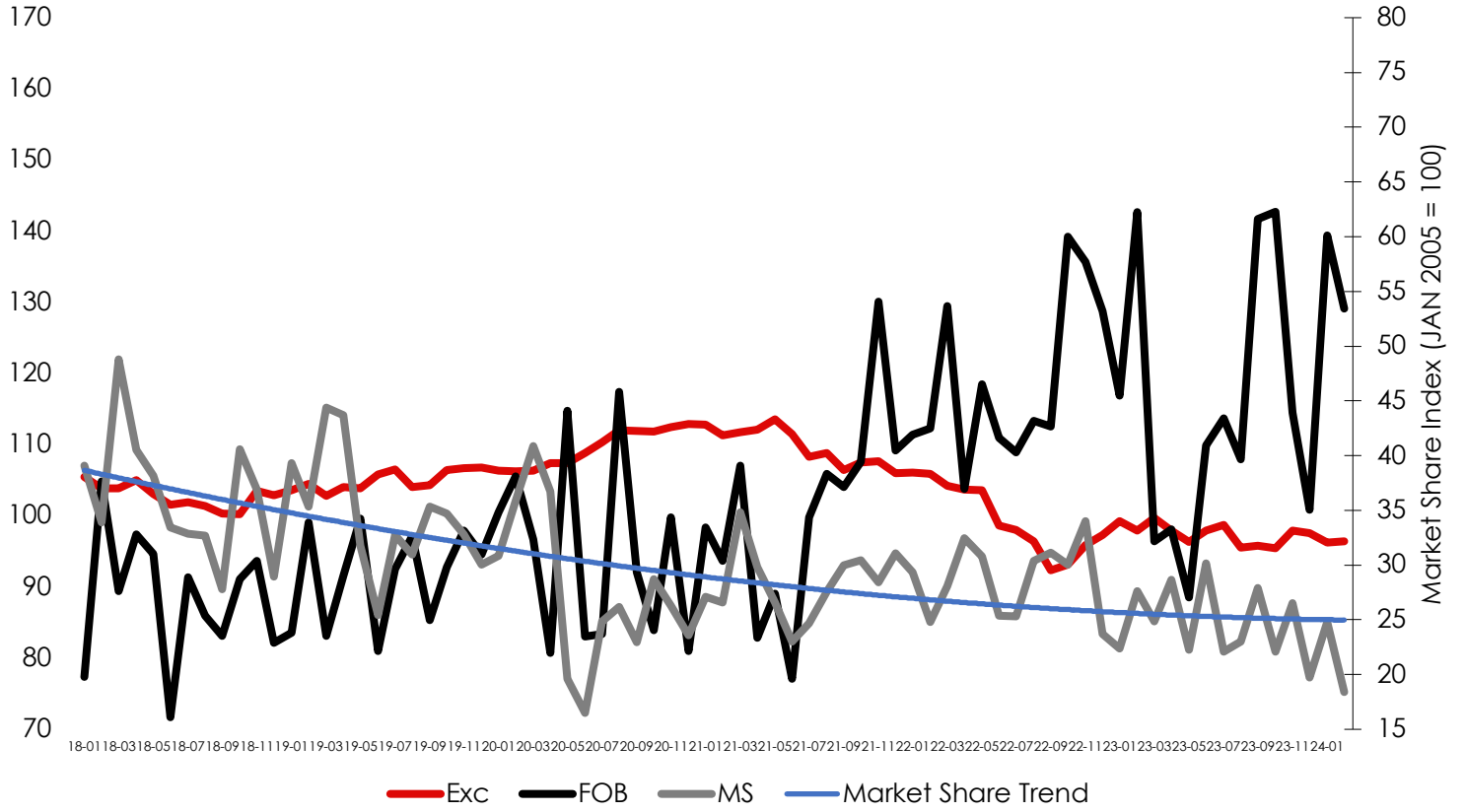


U.S Garment Imports: FOB Prices: Philippines

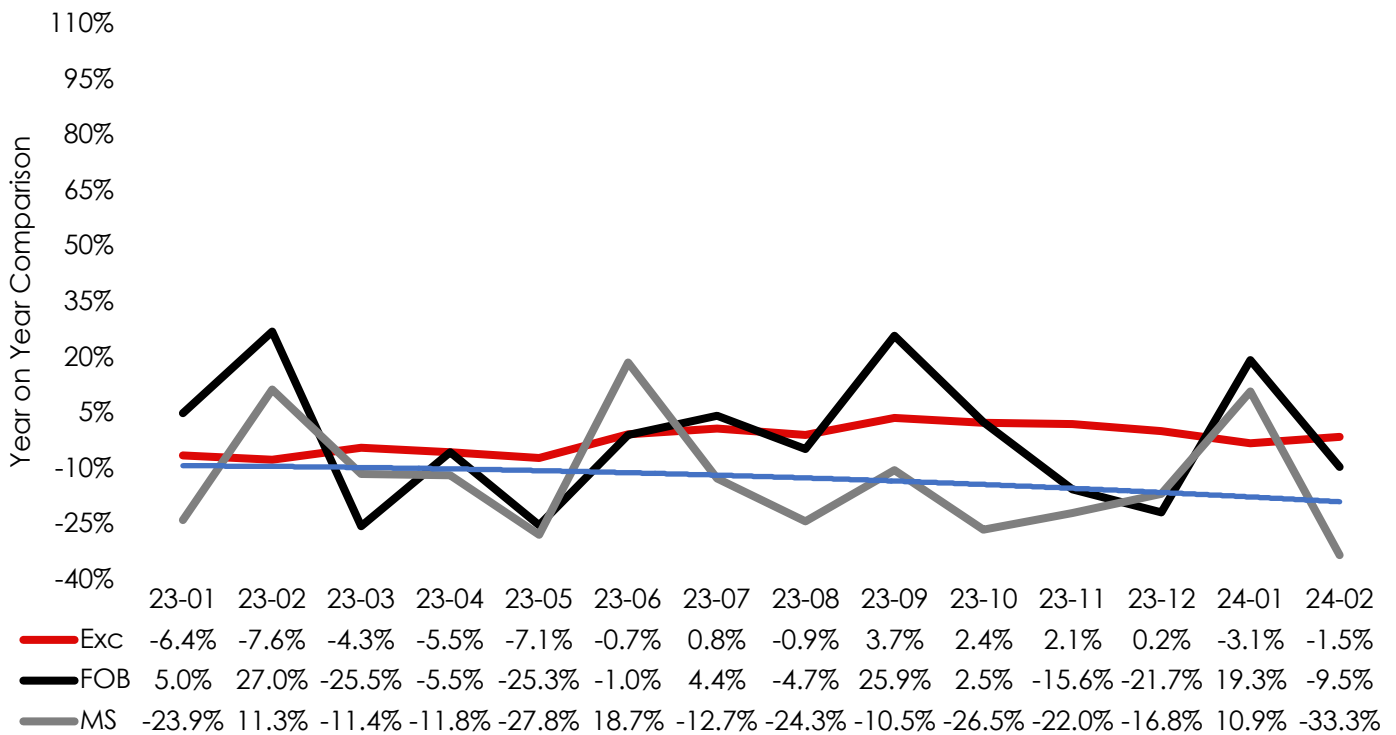


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: PHILIPPINES



U.S. Garment Imports: PHILIPPINES



YTD MARKET SHARE

YTD Unit Market Share: PHILIPPINES

YTD Value Market Share: PHILIPPINES

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	1.1%	0.7%	0.5%	0.6%	0.6%	0.6%	Jan	1.0%	0.8%	0.7%	0.8%	0.8%	0.8%
Feb	0.9%	0.7%	0.6%	0.5%	0.5%	0.4%	Feb	1.0%	0.9%	0.7%	0.7%	0.7%	0.6%
Mar	1.0%	0.8%	0.6%	0.5%	0.5%		Mar	1.0%	0.9%	0.8%	0.7%	0.7%	
Apr	1.1%	0.8%	0.6%	0.6%	0.6%		Apr	1.1%	0.9%	0.8%	0.8%	0.7%	
May	1.0%	0.8%	0.6%	0.6%	0.6%		May	1.0%	0.9%	0.8%	0.8%	0.7%	
Jun	0.9%	0.9%	0.6%	0.6%	0.6%		Jun	1.0%	0.8%	0.7%	0.8%	0.7%	
Jul	0.9%	0.7%	0.6%	0.6%	0.6%		Jul	0.9%	0.8%	0.7%	0.7%	0.7%	
Aug	0.9%	0.7%	0.6%	0.6%	0.6%		Aug	0.9%	0.8%	0.7%	0.8%	0.7%	
Sep	0.9%	0.6%	0.6%	0.6%	0.6%		Sep	0.9%	0.8%	0.7%	0.8%	0.7%	
Oct	0.9%	0.7%	0.6%	0.6%	0.5%		Oct	0.9%	0.8%	0.7%	0.8%	0.7%	
Nov	0.9%	0.6%	0.6%	0.6%	0.5%		Nov	0.9%	0.8%	0.7%	0.8%	0.7%	
Dec	0.9%	0.6%	0.6%	0.6%	0.5%		Dec	0.9%	0.7%	0.8%	0.8%	0.7%	

Philippines Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	0.5%	0.4%	0.7%	0.6%
338/339	Cotton T-Shirts	0.3%	0.3%	0.6%	0.6%
347/348	Cotton Pants	0.1%	0.1%	0.2%	0.1%
340	Cotton Shirts	0.3%	0.0%	0.5%	0.1%
352/652	Underwear	1.8%	0.8%	0.8%	0.5%

CONCLUSION ASEAN

YTD Unit Market Share: ASEAN

YTD Value Market Share: ASEAN

Period	2019	2020	2021	2022	2023	2024	Period	2019	2020	2021	2022	2023	2024
Jan	25.9%	28.3%	26.4%	24.9%	26.9%	24.9%	Jan	27.9%	32.6%	31.1%	29.5%	30.7%	29.5%
Feb	25.6%	28.6%	26.5%	26.1%	27.1%	27.8%	Feb	27.4%	32.1%	30.8%	30.2%	29.7%	31.3%
Mar	26.4%	30.1%	28.2%	27.3%	27.0%		Mar	27.8%	32.8%	32.0%	31.1%	29.5%	
Apr	26.5%	31.0%	28.9%	28.3%	26.9%		Apr	27.9%	34.1%	32.4%	31.8%	29.5%	
May	26.0%	30.8%	28.4%	28.3%	26.4%		May	27.7%	34.6%	32.0%	31.8%	29.4%	
Jun	25.4%	30.2%	27.3%	27.7%	26.1%		Jun	27.4%	34.4%	31.1%	31.4%	29.5%	
Jul	24.8%	30.0%	26.6%	27.1%	25.9%		Jul	27.0%	34.3%	30.5%	31.1%	29.6%	
Aug	24.4%	29.0%	26.3%	26.9%	25.9%		Aug	26.8%	33.6%	30.4%	31.0%	29.9%	
Sep	24.4%	28.5%	25.7%	27.0%	25.9%		Sep	27.0%	33.1%	29.9%	31.0%	30.2%	
Oct	24.5%	28.0%	25.6%	27.1%	25.8%		Oct	27.3%	32.8%	29.8%	31.0%	30.2%	
Nov	24.5%	27.8%	25.2%	26.9%	25.8%		Nov	27.3%	32.6%	29.4%	30.8%	30.2%	
Dec	24.6%	27.7%	24.9%	26.9%	25.9%		Dec	27.4%	32.3%	29.2%	30.7%	30.1%	

ASEAN Market Share

Description		Units		Value	
Cat	Product	YTD 23-02	YTD 24-02	YTD 23-02	YTD 24-02
	Total	27.1%	27.8%	29.7%	31.3%
338/339	Cotton T-Shirts	23.0%	20.8%	27.0%	25.2%
347/348	Cotton Pants	27.7%	28.8%	25.7%	28.2%
340	Cotton Shirts	23.4%	21.4%	27.7%	27.4%
352/652	Underwear	29.5%	33.5%	26.9%	32.1%

CONCLUSIONS & MISCELLANEOUS DATA

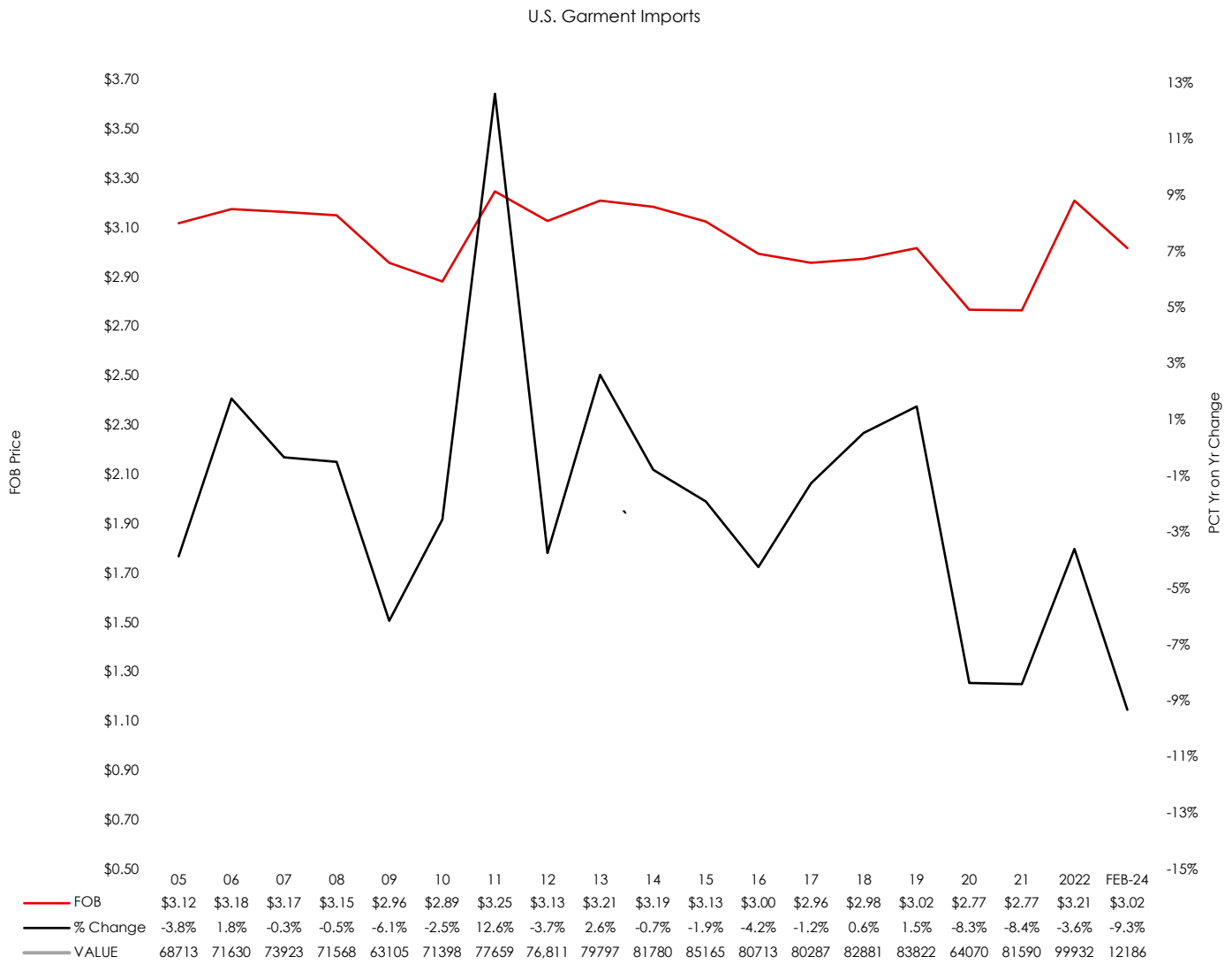
IMPORTS BY MONTH: YEAR-TO-YEAR CHANGE

U.S. Imports All Garments Monthly Data 2024 vs 2023

	Units	Value
Jan	-7.7%	-16.6%
Feb	12.8%	2.9%
Mar		
Apr		
May		
June		
July		
Aug		
Sep		
Oct		
Nov		
Dec		

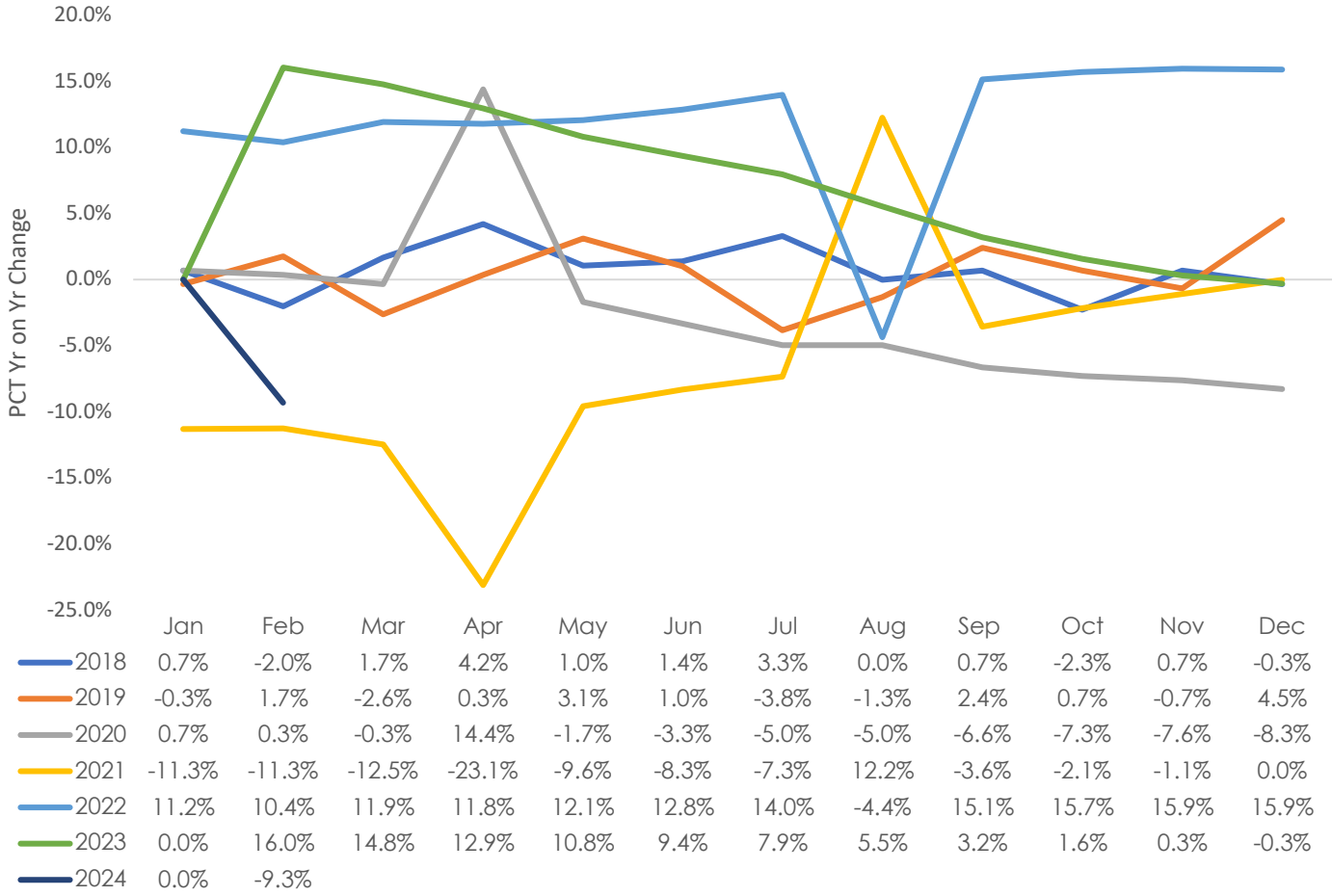
FOB PRICES CHANGES

Annual 2005 to YTD FEB 2024



Monthly Year to Year Change 2018 to 2024

U.S. Garment Imports: FOB Prices



Sourcing decisions

U.S. Garment Imports — Top Suppliers:

U.S. GARMENT IMPORTS TOP SUPPLIERS

Country	Rank YTD 24-02	US Imports by Value		Market Share		
		2022	2023	2022	2023	+/-
WORLD		132136	121861			
Cambodia	1	4727	5452	3.58%	4.47%	25.1%
Guatemala	2	2359	2561	1.79%	2.10%	17.7%
Honduras	3	3382	3478	2.56%	2.85%	11.5%
China	4	25294	25417	19.14%	20.86%	9.0%
Vietnam	5	23614	23647	17.87%	19.40%	8.6%
Italy	6	3346	3330	2.53%	2.73%	7.9%
Thailand	7	1198	1128	0.91%	0.93%	2.1%
Nicaragua	8	3343	3121	2.53%	2.56%	1.2%
Dominican Republic	9	831	761	0.63%	0.62%	-0.7%
Peru	10	1573	1397	1.19%	1.15%	-3.7%
Mexico	11	4579	4043	3.47%	3.32%	-4.3%
India	12	8805	7595	6.66%	6.23%	-6.5%
Pakistan	13	3423	2909	2.59%	2.39%	-7.9%
Indonesia	14	7980	6604	6.04%	5.42%	-10.3%
El Salvador	15	2512	2075	1.90%	1.70%	-10.4%
Jordan	16	3095	2504	2.34%	2.05%	-12.3%
Bangladesh	17	14689	11863	11.12%	9.73%	-12.4%
Sri Lanka	18	3032	2435	2.29%	2.00%	-12.9%
Philippines	19	870	695	0.66%	0.57%	-13.3%
Egypt	20	2115	1499	1.60%	1.23%	-23.1%
Haiti	21	1221	747	0.92%	0.61%	-33.7%

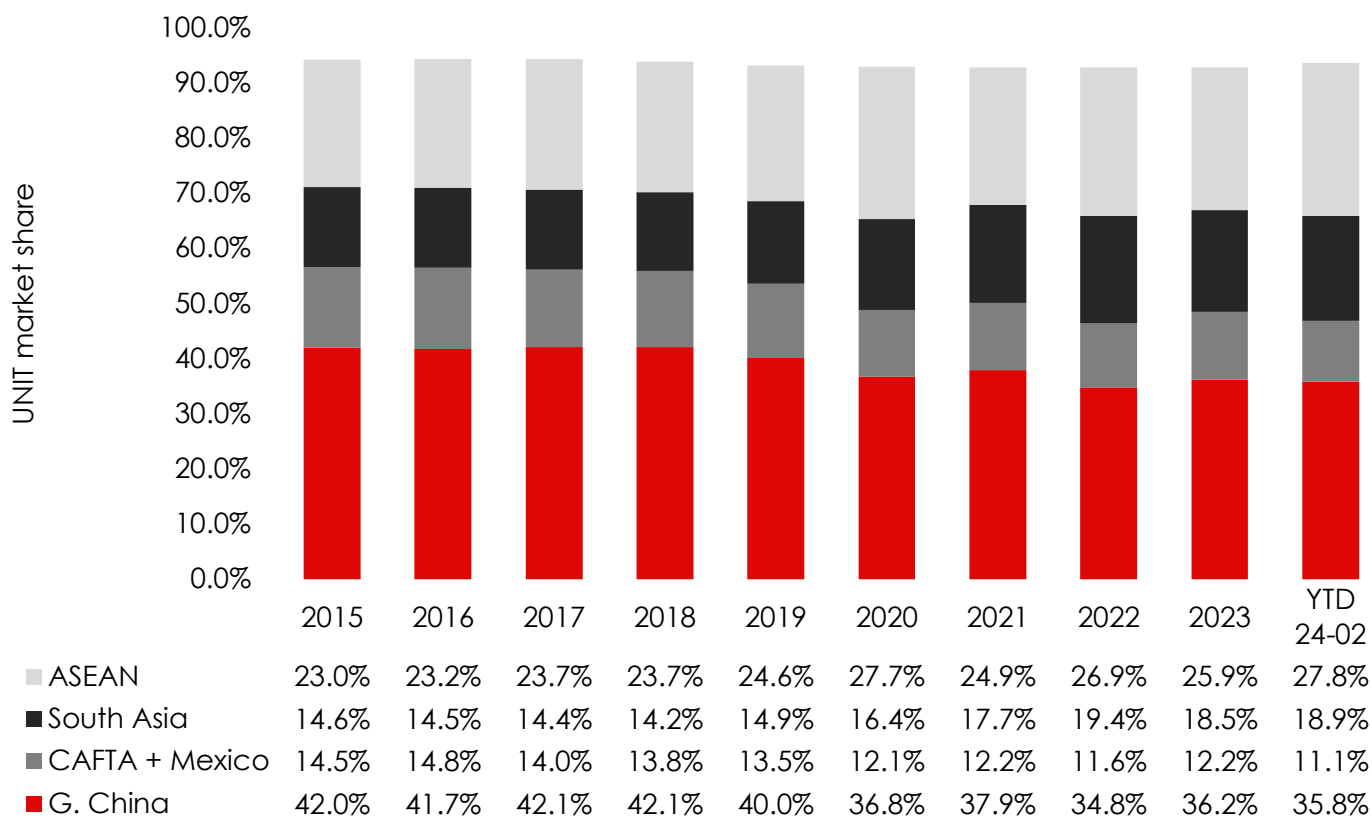
FOB Prices

AVERAGE FOB PRICE COMPARISON

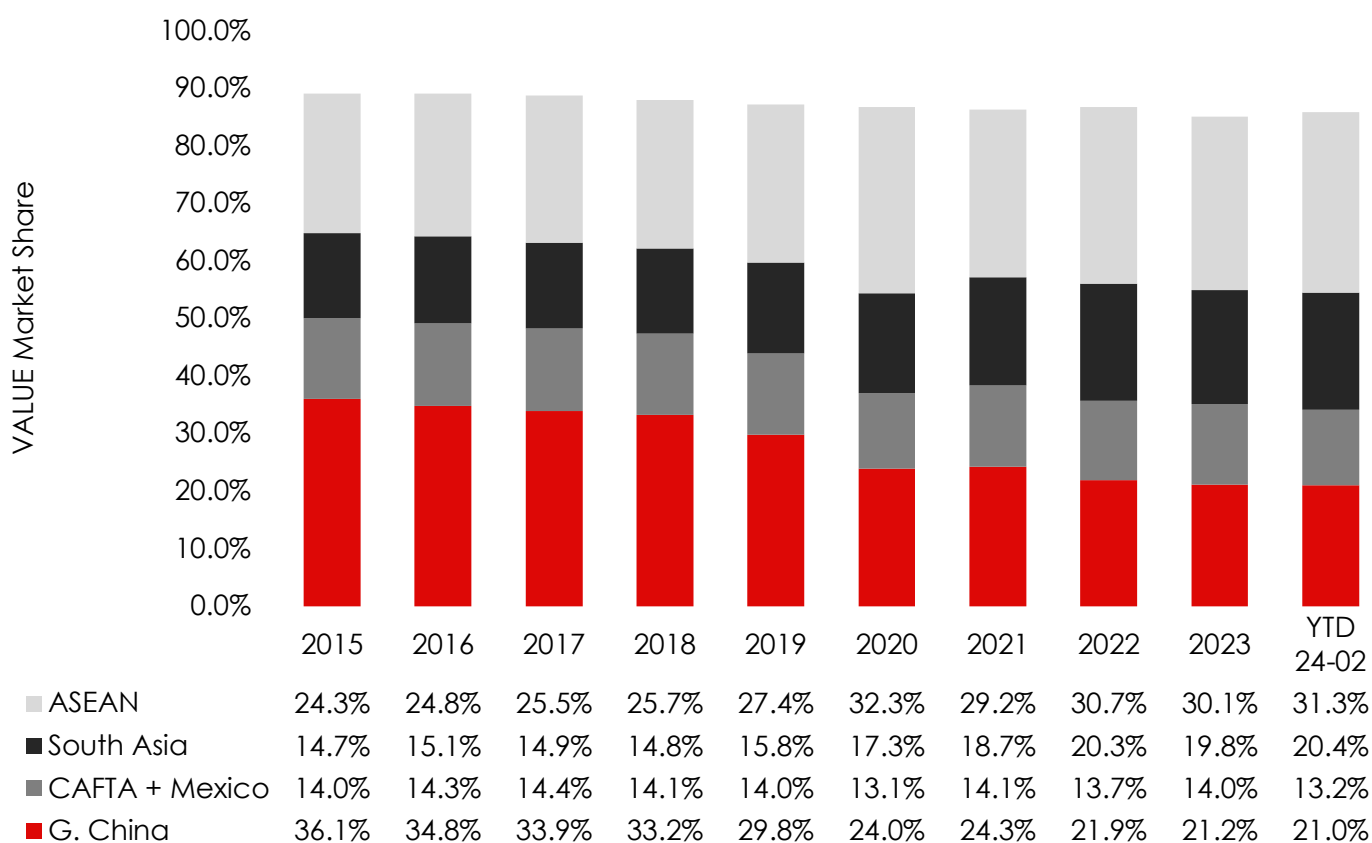
	FOB Price			+/- to Avg	
	YTD 23-02	YTD 24-02	Change	YTD 23-02	YTD 24-02
China	\$2.02	\$1.76	-12.6%	-42.3%	-44.4%
Dominican Republic	\$2.70	\$2.40	-11.3%	-22.6%	-24.3%
Haiti	\$2.85	\$2.53	-11.4%	-18.3%	-20.2%
El Salvador	\$3.64	\$2.82	-22.4%	4.2%	-10.9%
Pakistan	\$3.10	\$2.87	-7.6%	-11.2%	-9.5%
Thailand	\$3.84	\$2.88	-25.0%	10.0%	-9.0%
Bangladesh	\$3.24	\$3.00	-7.4%	-7.3%	-5.3%
World	\$3.33	\$3.02	-9.3%	-4.6%	-4.6%
Cambodia	\$3.38	\$3.06	-9.6%	-3.1%	-3.4%
Nicaragua	\$3.49	\$3.17	-9.3%	0.0%	0.0%
Vietnam	\$3.64	\$3.35	-8.0%	4.3%	5.9%
Honduras	\$3.54	\$3.56	0.8%	1.2%	12.5%
Indonesia	\$4.15	\$3.65	-12.0%	18.9%	15.4%
Sri Lanka	\$4.60	\$3.70	-19.6%	31.7%	16.8%
India	\$4.06	\$3.79	-6.5%	16.3%	19.8%
Egypt	\$3.94	\$4.05	2.8%	12.9%	28.0%
Mexico	\$3.98	\$4.40	10.6%	14.1%	39.1%
Philippines	\$4.45	\$4.63	4.1%	27.4%	46.3%
Guatemala	\$4.35	\$4.84	11.3%	24.5%	52.8%
Jordan	\$4.97	\$5.54	11.4%	42.4%	75.0%
Peru	\$8.47	\$8.25	-2.7%	142.6%	160.4%
Italy	\$27.19	\$29.20	7.4%	678.6%	821.9%

Appendix I: Product Analysis

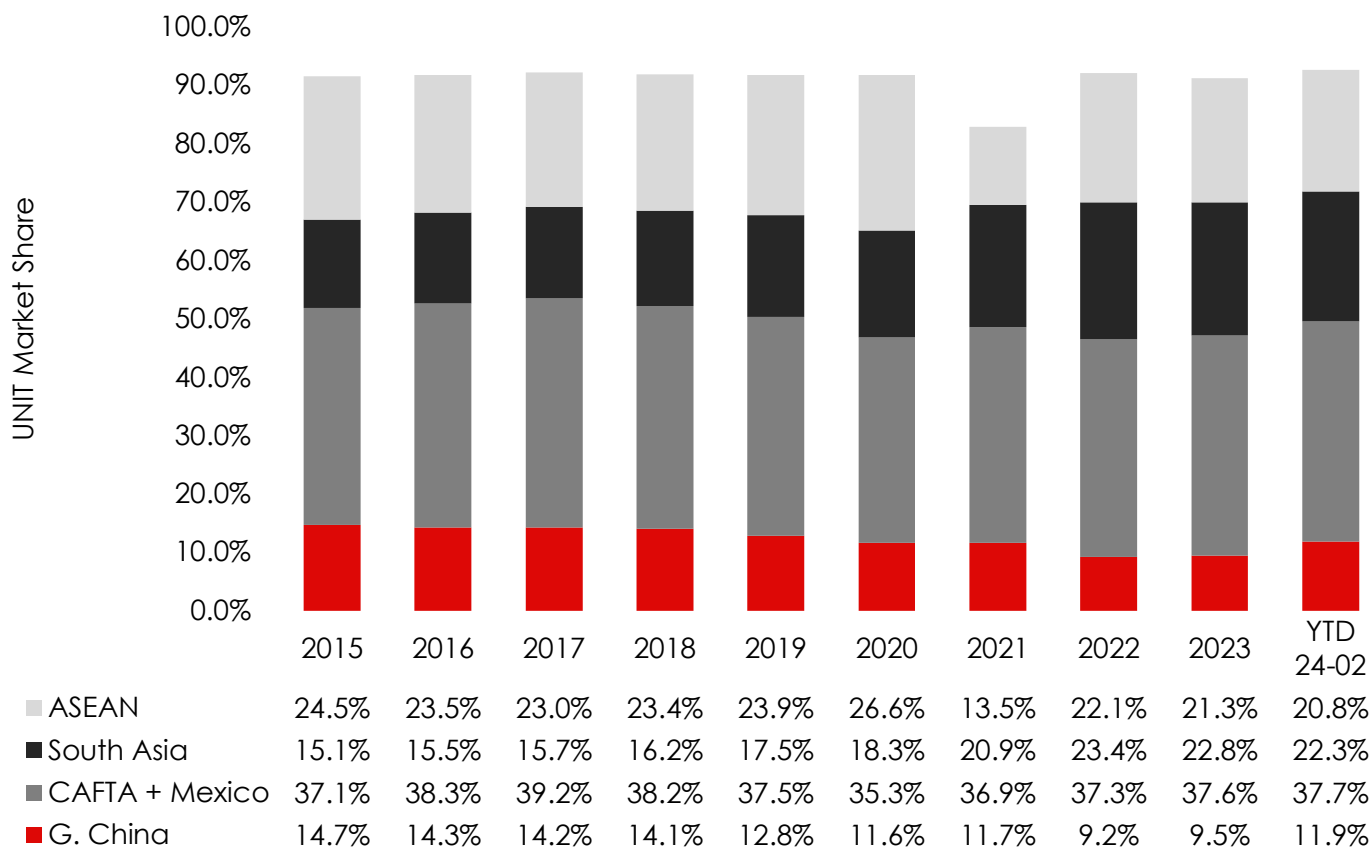
U.S. Garment Imports: BLOCS



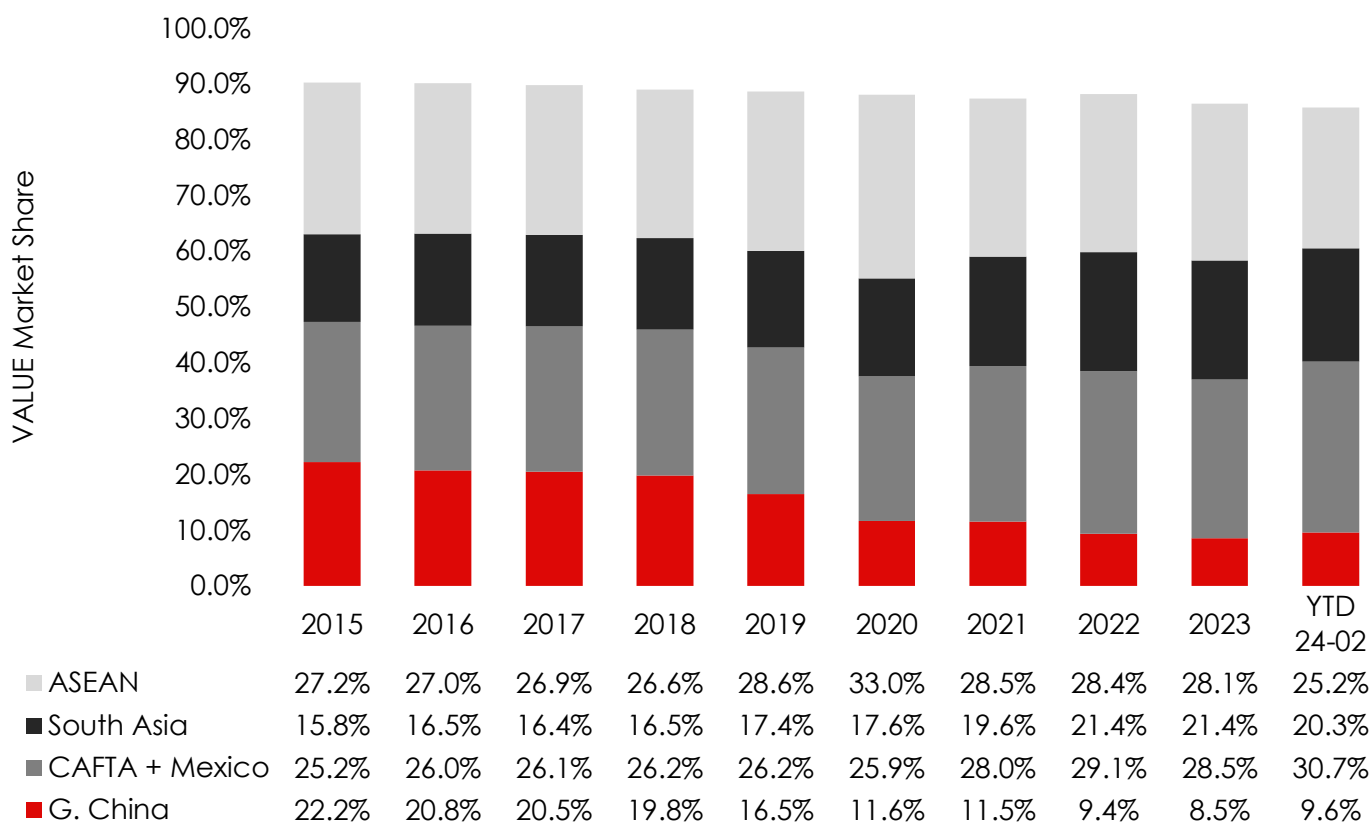
U.S. Garment Imports: BLOCS



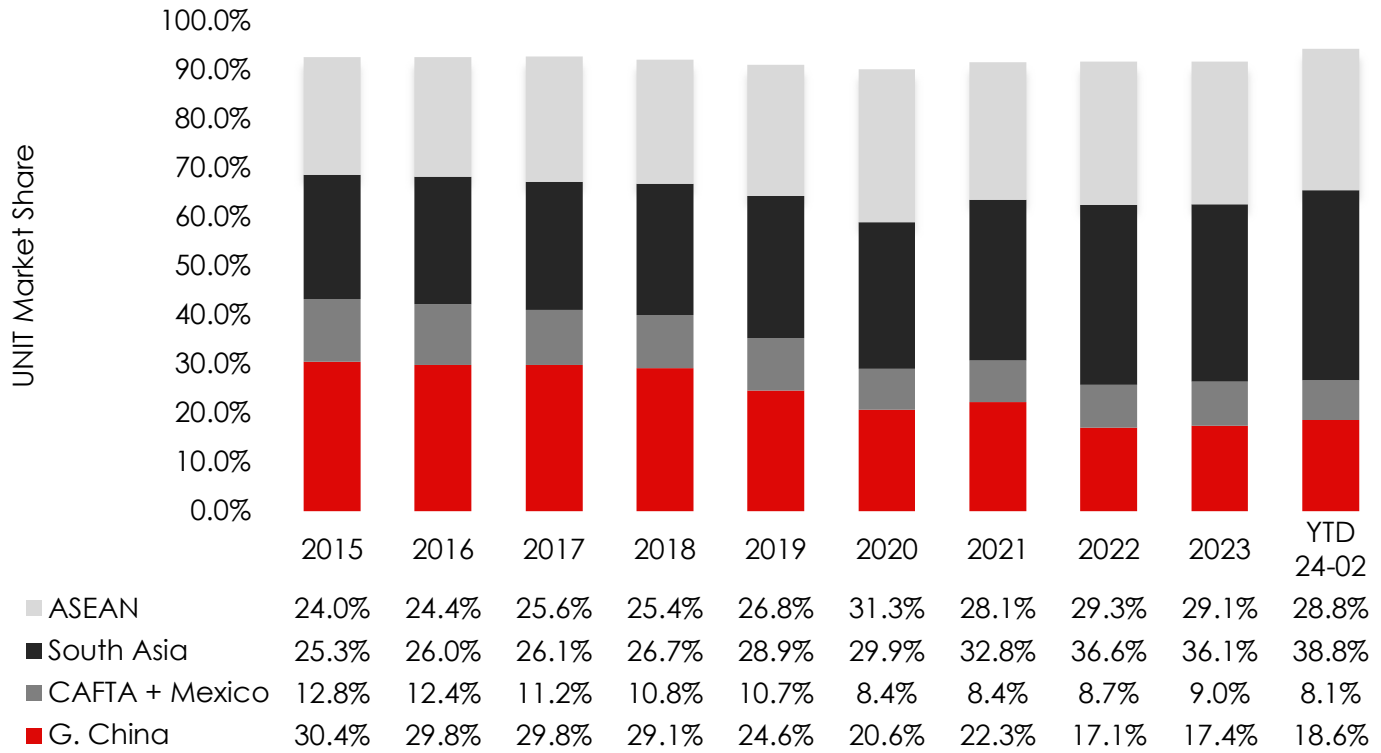
U.S. Cotton T-Shirt Imports: BLOCS



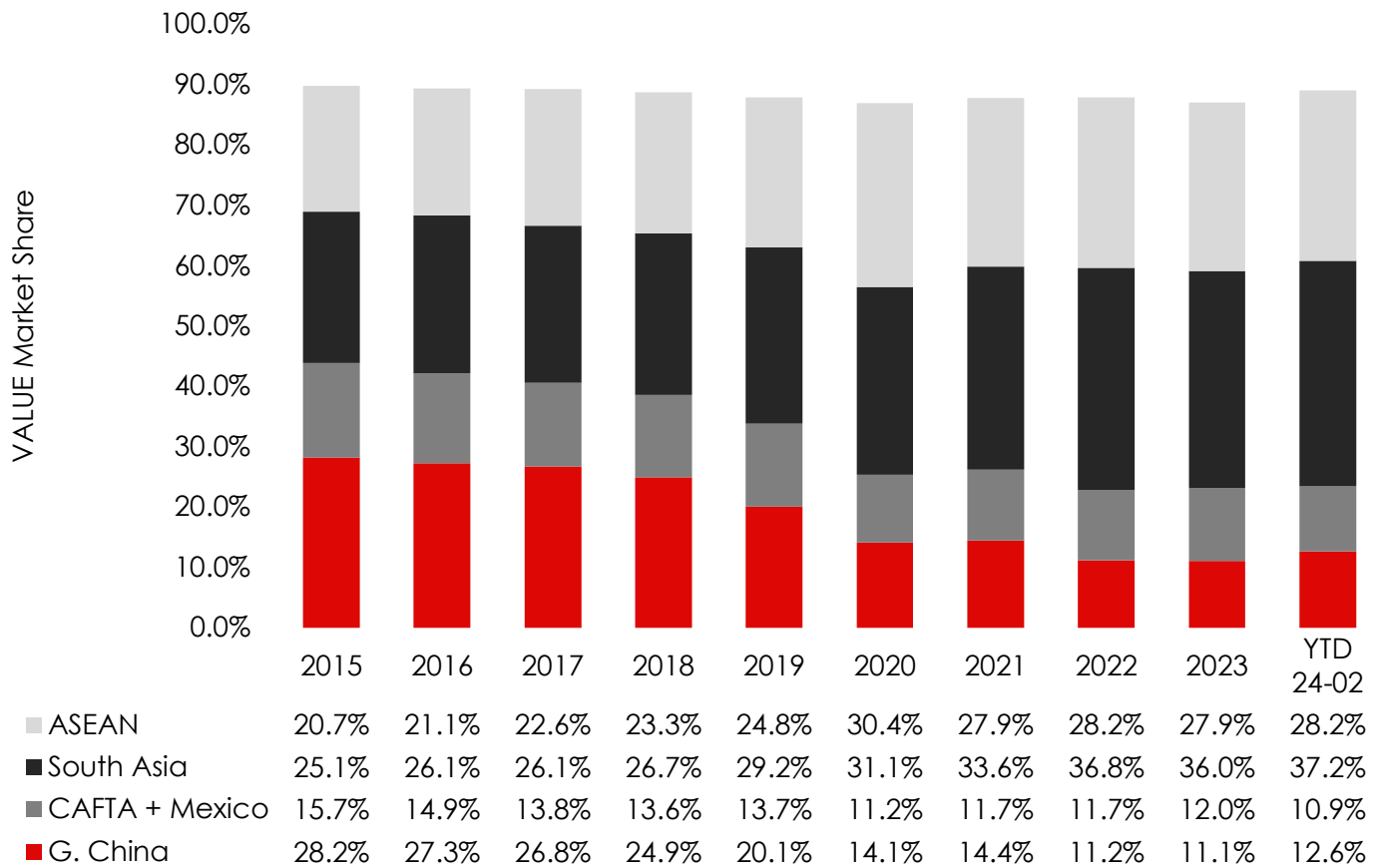
U.S. Cotton T-Shirt Imports: BLOCS



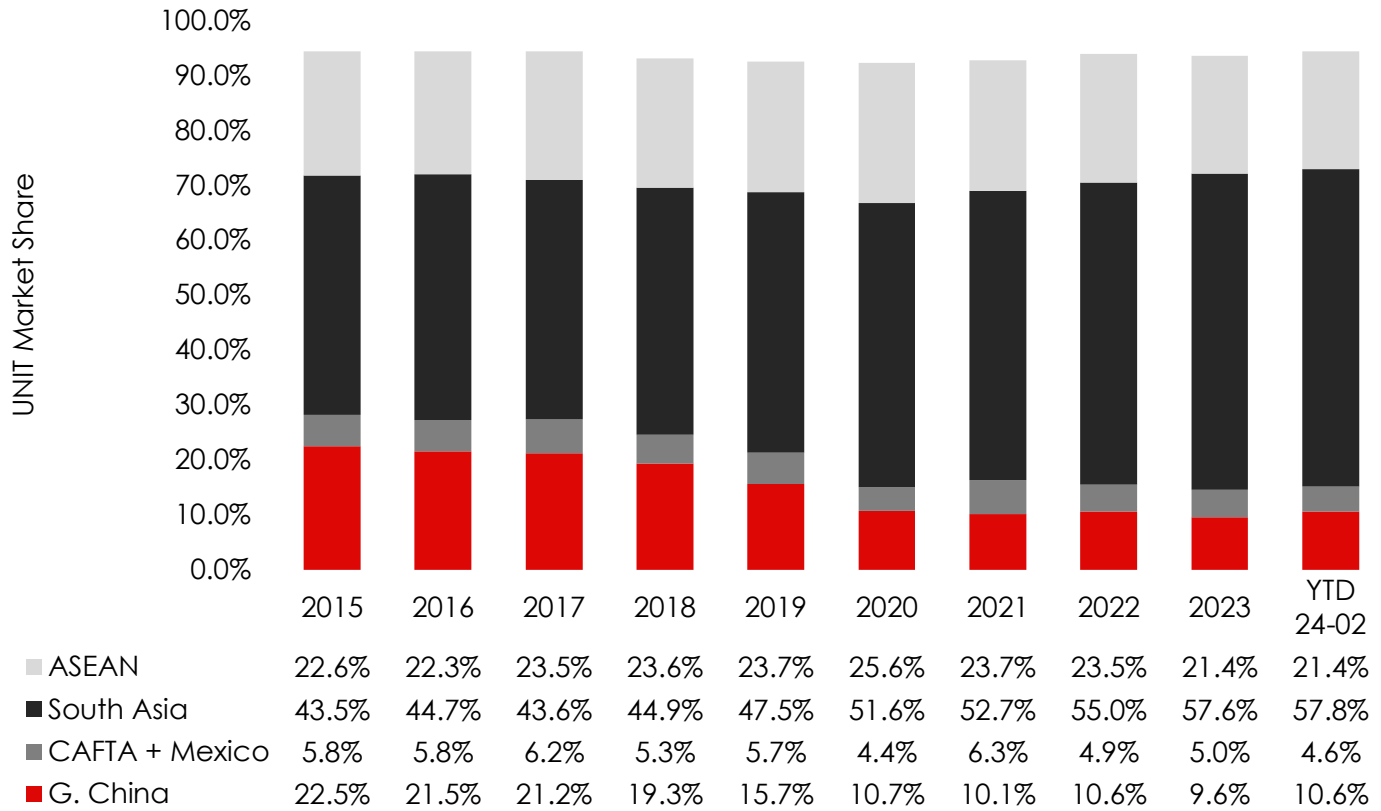
U.S. Cotton Trouser Imports: BLOCS



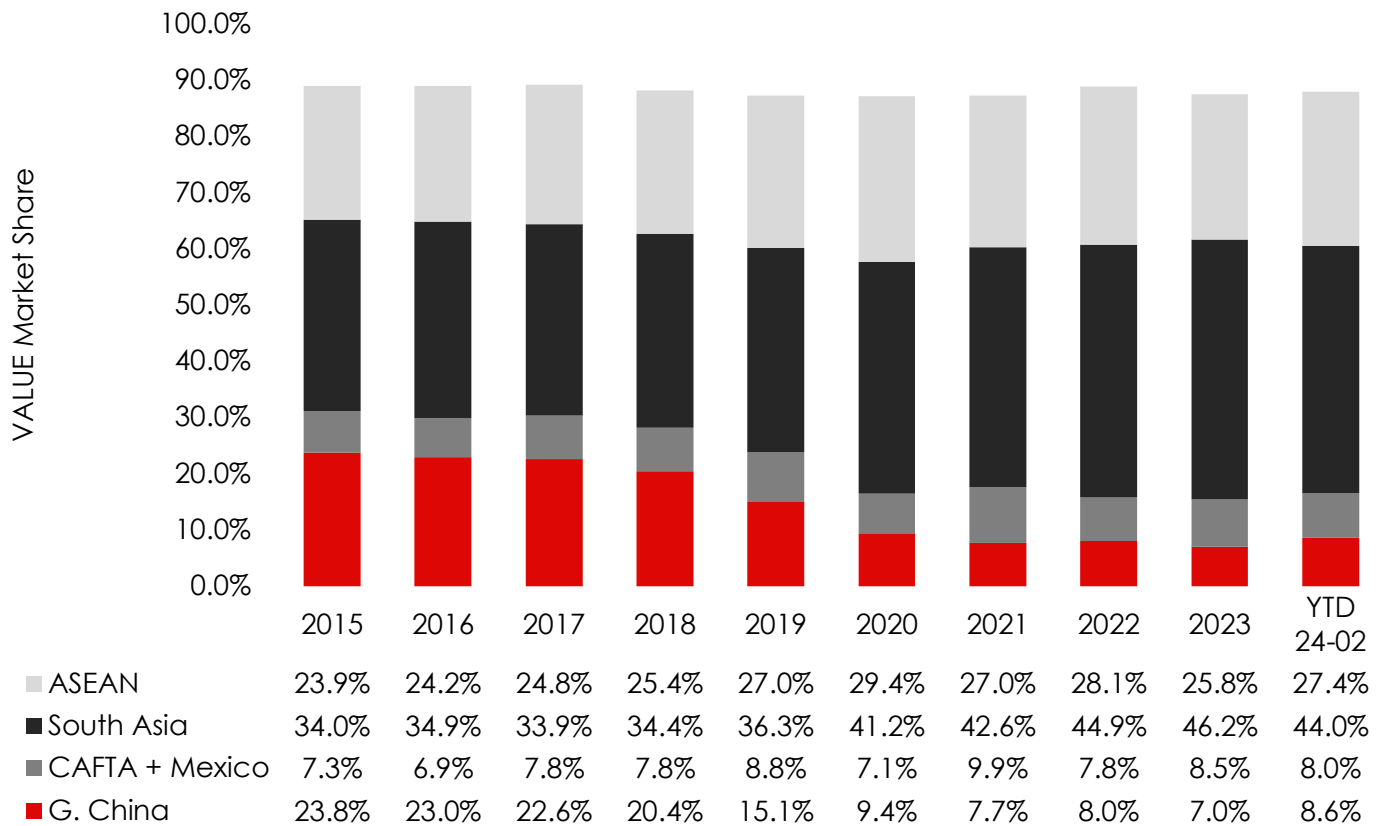
U.S. Cotton Trouser Imports: BLOCS



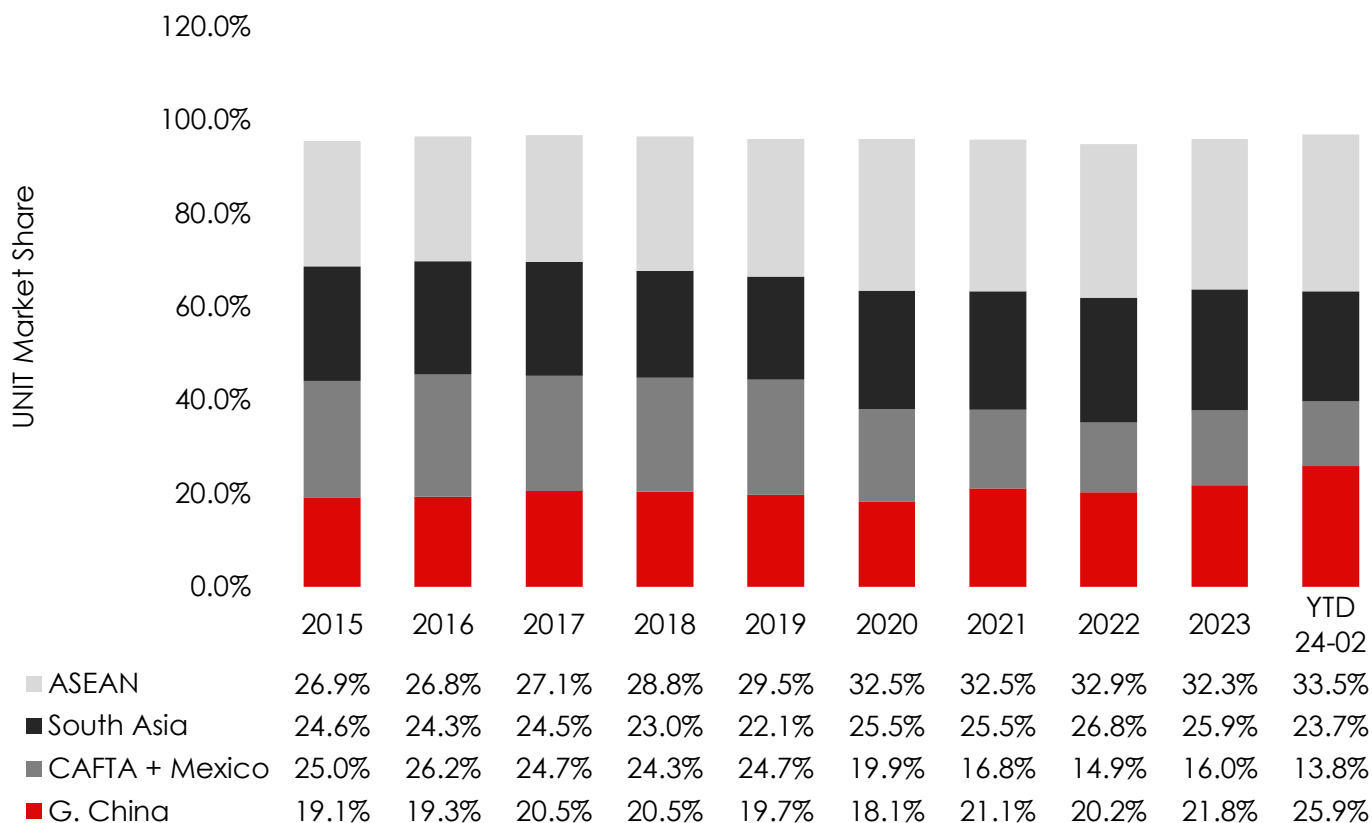
U.S. Cotton Woven Shirt Imports: BLOCS



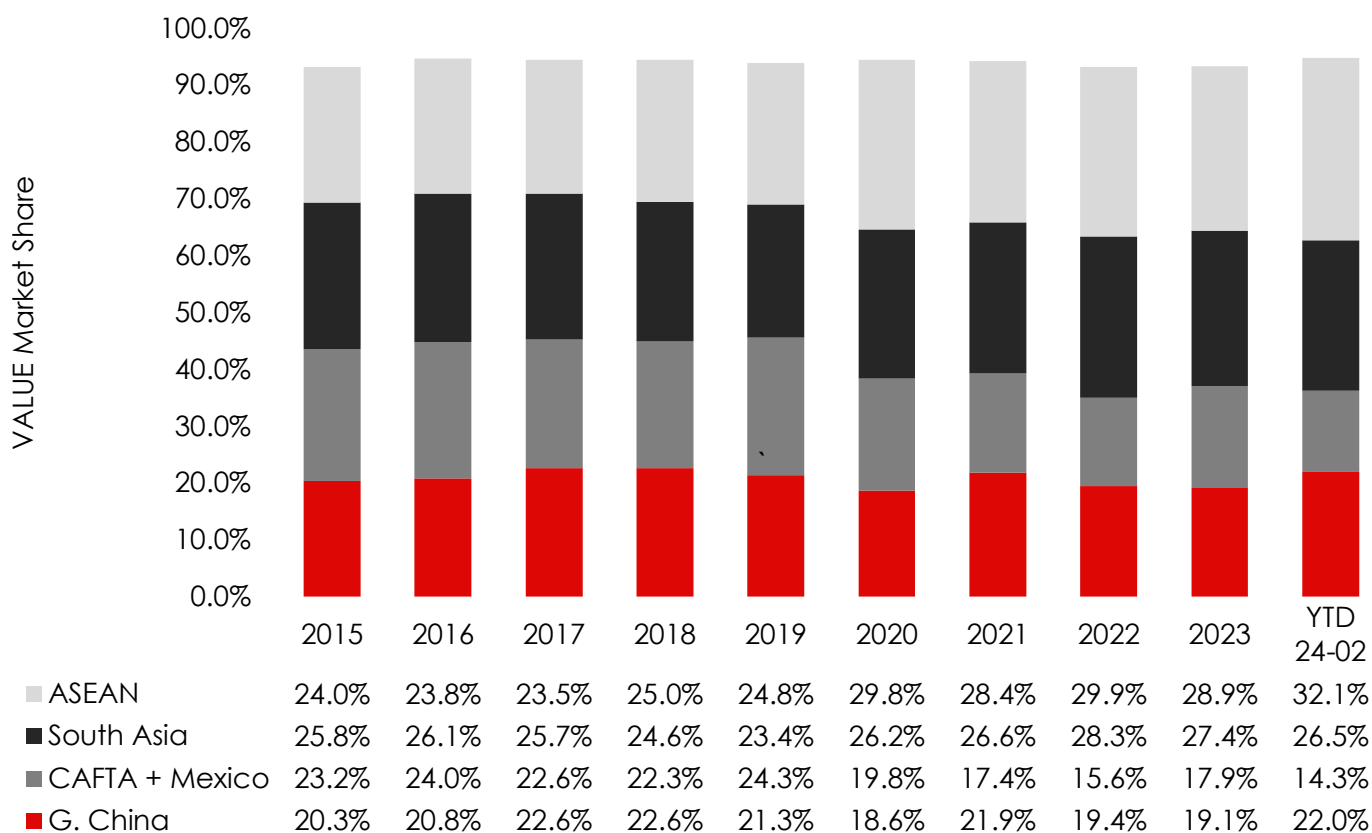
U.S. Cotton Woven Shirt Imports: BLOCS



U.S. Underwear Imports: BLOCS



U.S. Underwear Imports: BLOCS



APPENDIX II: Market Share Data as of YTD 24-12

All Garment Products

Market Share in Units - YTD 24-02

Units	2023	2024	% +/-
G.China	31.7%	35.8%	12.9%
ASEAN	27.1%	27.8%	2.6%
MX/DR-CAFTA	11.6%	11.1%	-4.9%
S. Asia	21.4%	18.9%	-11.4%
SSA	1.9%	1.4%	-28.9%
Cambodia	3.5%	4.4%	25.7%
Guatemala	1.4%	1.3%	-4.1%
Honduras	2.4%	2.4%	0.2%
Vietnam	16.3%	17.5%	7.0%
Thailand	0.8%	1.0%	23.5%
Nicaragua	2.4%	2.4%	1.0%
Dom Rep	0.8%	0.8%	1.5%
Mexico	2.9%	2.3%	-21.7%
India	5.5%	5.0%	-9.1%
Pakistan	2.8%	2.5%	-9.9%
Indonesia	5.1%	4.0%	-20.9%
El Salvador	1.7%	1.8%	4.6%
Jordan	1.6%	1.1%	-28.6%
Bangladesh	11.4%	9.8%	-14.2%
Philippines	0.5%	0.4%	-24.5%
Sri Lanka	1.7%	1.6%	-1.7%
Egypt	1.3%	1.0%	-20.7%
Haiti	1.1%	0.7%	-32.1%

All Garment Products

Market Share by Value - YTD 24-02

Value	2023	2024	% +/-
G.China	19.3%	21.0%	8.8%
ASEAN	29.7%	31.3%	5.2%
MX/DR-CAFTA	12.9%	13.2%	2.2%
S. Asia	22.7%	20.4%	-10.2%
SSA	1.8%	1.5%	-20.6%
Cambodia	3.6%	4.5%	25.3%
Guatemala	1.8%	2.1%	17.7%
Honduras	2.6%	2.9%	11.5%
Vietnam	17.9%	19.4%	8.6%
Thailand	0.9%	0.9%	2.1%
Nicaragua	2.5%	2.6%	1.1%
Dom Rep	0.6%	0.6%	-0.7%
Mexico	3.5%	3.3%	-4.5%
India	6.7%	6.2%	-6.4%
Pakistan	2.6%	2.4%	-7.8%
Indonesia	6.0%	5.4%	-10.3%
El Salvador	1.9%	1.7%	-10.5%
Jordan	2.3%	2.1%	-12.3%
Bangladesh	11.1%	9.7%	-12.4%
Philippines	0.7%	0.6%	-12.8%
Sri Lanka	2.3%	2.0%	-13.0%
Egypt	1.6%	1.2%	-23.1%
Haiti	0.9%	0.6%	-33.7%

Cotton T-Shirts 338/339

Market Share in Units - YTD 24-02

Units	2023	2024	% +/-
SSA	0.6%	0.9%	42.9%
G.China	7.9%	11.9%	50.1%
MX/DR-CAFTA	35.8%	37.7%	5.3%
ASEAN	23.0%	20.8%	-9.5%
S. Asia	24.3%	22.3%	-8.6%
Guatemala	5.6%	7.3%	28.9%
Honduras	8.1%	8.7%	6.9%
Mexico	3.2%	2.9%	-9.5%
Jordan	0.7%	0.5%	-36.6%
Cambodia	3.8%	3.9%	3.9%
Nicaragua	11.8%	12.3%	4.2%
Dom Rep	2.9%	2.7%	-6.9%
Vietnam	12.6%	12.3%	-1.7%
Bangladesh	10.4%	10.1%	-3.1%
Philippines	0.3%	0.3%	-4.6%
Egypt	1.2%	0.9%	-25.0%
India	8.1%	7.3%	-9.7%
Sri Lanka	0.5%	0.5%	-0.4%
Pakistan	5.2%	4.3%	-18.6%
El Salvador	4.1%	3.8%	-6.7%
Indonesia	5.3%	3.6%	-32.3%
Thailand	0.6%	0.3%	-44.0%
Haiti	3.0%	2.0%	-33.6%

Cotton T-Shirts 338/339

Market Share by Value - YTD 24-02

Value	2023	2024	% +/-
SSA	0.7%	0.9%	24.5%
G.China	7.7%	9.6%	23.5%
MX/DR-CAFTA	27.0%	30.7%	13.9%
ASEAN	27.0%	25.2%	-6.6%
S. Asia	23.5%	20.3%	-13.4%
Guatemala	5.3%	7.6%	41.8%
Honduras	6.1%	7.5%	21.4%
Mexico	2.6%	3.1%	19.1%
Jordan	1.1%	1.3%	13.5%
Cambodia	4.4%	4.9%	10.7%
Nicaragua	7.9%	8.4%	6.1%
Dom Rep	1.3%	1.3%	-2.8%
Vietnam	14.5%	14.1%	-2.9%
Bangladesh	8.4%	7.9%	-5.5%
Philippines	0.6%	0.6%	-8.0%
Egypt	1.7%	1.4%	-13.7%
India	9.8%	8.2%	-16.6%
Sri Lanka	0.8%	0.6%	-19.7%
Pakistan	4.5%	3.6%	-19.8%
El Salvador	3.6%	2.9%	-20.6%
Indonesia	5.9%	4.4%	-24.6%
Thailand	0.7%	0.5%	-30.0%
Haiti	1.6%	1.1%	-32.2%

Cotton Pants 347/348

Market Share in Units - YTD 24-02

Units	2023	2024	% +/-
G.China	16.2%	18.6%	14.3%
ASEAN	27.7%	28.8%	4.0%
MX/DR-CAFTA	7.5%	8.1%	8.9%
S. Asia	40.4%	38.8%	-4.0%
SSA	3.2%	1.9%	-39.6%
Honduras	0.3%	0.8%	202.0%
Cambodia	4.2%	4.6%	10.3%
El Salvador	0.7%	1.0%	32.0%
Guatemala	0.6%	0.6%	-11.0%
Vietnam	15.3%	17.6%	15.0%
India	3.4%	4.0%	16.6%
Pakistan	6.6%	6.7%	1.7%
Sri Lanka	1.5%	1.3%	-14.1%
Mexico	4.1%	3.9%	-4.6%
Bangladesh	28.8%	26.8%	-7.2%
Nicaragua	1.7%	1.9%	9.6%
Indonesia	7.5%	6.1%	-18.6%
Egypt	1.7%	1.6%	-7.5%
Philippines	0.1%	0.1%	-44.8%
Jordan	1.2%	0.7%	-45.3%
Thailand	0.2%	0.1%	-42.1%
Haiti	0.5%	0.2%	-68.2%
Dom Rep	0.0%	0.0%	-72.0%

Cotton Pants 347/348

Market Share by Value - YTD 24-02

Value	2023	2024	% +/-
G.China	10.4%	19.9%	91.5%
ASEAN	25.7%	28.2%	9.8%
MX/DR-CAFTA	10.9%	10.9%	-0.1%
S. Asia	40.0%	37.2%	-6.9%
SSA	2.6%	1.9%	-26.5%
Honduras	0.2%	0.6%	177.9%
Cambodia	4.2%	5.6%	35.1%
El Salvador	0.3%	0.4%	28.5%
Guatemala	0.7%	0.8%	15.8%
Vietnam	15.2%	17.1%	12.5%
India	3.4%	3.4%	-1.9%
Pakistan	8.0%	7.8%	-2.3%
Sri Lanka	2.0%	1.9%	-4.2%
Mexico	7.7%	7.4%	-4.9%
Bangladesh	26.6%	24.2%	-9.1%
Nicaragua	1.9%	1.8%	-9.4%
Indonesia	5.7%	5.1%	-11.1%
Egypt	2.8%	2.3%	-19.6%
Philippines	0.2%	0.1%	-31.5%
Jordan	1.8%	1.2%	-32.7%
Thailand	0.1%	0.1%	-51.6%
Haiti	0.4%	0.2%	-57.8%
Dom Rep	0.0%	0.0%	-68.2%

Cotton Shirts 340

Market Share in Units - YTD 24-02

Units	2023	2024	% +/-
MX/DR-CAFTA	4.6%	4.6%	0.2%
G.China	11.0%	10.6%	-4.0%
S. Asia	54.3%	57.8%	6.4%
ASEAN	23.4%	21.4%	-8.4%
SSA	3.7%	2.4%	-34.5%
Pakistan	0.2%	0.2%	16.9%
Egypt	0.2%	0.2%	10.4%
Honduras	1.1%	1.5%	34.8%
El Salvador	0.7%	0.7%	1.7%
Indonesia	6.0%	7.7%	29.2%
Thailand	0.5%	0.6%	19.3%
India	13.3%	16.0%	20.3%
Mexico	1.2%	1.2%	5.3%
Bangladesh	37.4%	39.4%	5.3%
Nicaragua	1.4%	1.1%	-21.9%
Vietnam	15.3%	11.4%	-25.5%
Cambodia	1.0%	1.6%	58.7%
Dom Rep	0.2%	0.1%	-62.4%
Sri Lanka	3.4%	2.2%	-36.2%
Haiti	0.1%	0.1%	-15.5%
Guatemala	0.0%	0.0%	-41.9%
Philippines	0.3%	0.0%	-99.0%
Jordan	0.0%	0.0%	N/A

Cotton Shirts 340

Market Share by Value - YTD 24-02

Value	2023	2024	% +/-
MX/DR-CAFTA	7.4%	8.0%	7.6%
G.China	8.5%	8.6%	1.3%
S. Asia	43.6%	44.0%	0.8%
ASEAN	27.7%	27.4%	-1.3%
SSA	5.2%	3.0%	-41.1%
Pakistan	0.1%	0.2%	59.7%
Egypt	0.1%	0.2%	58.9%
Honduras	1.8%	2.5%	36.2%
El Salvador	0.5%	0.6%	27.2%
Indonesia	6.0%	7.6%	26.0%
Thailand	0.9%	1.1%	17.3%
India	12.0%	13.7%	14.0%
Mexico	2.2%	2.2%	1.0%
Bangladesh	27.1%	26.8%	-1.3%
Nicaragua	2.7%	2.5%	-7.4%
Vietnam	18.8%	17.3%	-7.8%
Cambodia	0.9%	0.8%	-8.3%
Dom Rep	0.2%	0.2%	-11.9%
Sri Lanka	4.4%	3.3%	-24.3%
Haiti	0.1%	0.1%	-31.4%
Guatemala	0.0%	0.0%	-63.0%
Philippines	0.5%	0.1%	-74.3%
Jordan	0.0%	0.0%	N/A

Underwear 352/652

Market Share in Units - YTD 24-02

Units	2023	2024	% +/-
ASEAN	29.5%	33.5%	13.6%
G.China	22.9%	25.9%	13.0%
MX/DR-CAFTA	13.7%	13.8%	0.5%
S. Asia	29.5%	23.7%	-19.7%
SSA	1.1%	0.6%	-46.7%
Cambodia	1.1%	2.1%	96.9%
El Salvador	2.7%	4.5%	69.9%
Indonesia	1.4%	1.7%	18.2%
Vietnam	20.8%	22.4%	7.6%
Honduras	2.7%	3.3%	25.0%
Egypt	0.6%	0.7%	19.9%
Thailand	4.3%	6.4%	47.6%
Pakistan	1.5%	1.0%	-36.0%
Bangladesh	14.8%	12.8%	-13.3%
India	7.0%	5.4%	-23.0%
Dom Rep	4.6%	4.0%	-14.2%
Sri Lanka	6.2%	4.5%	-27.4%
Mexico	1.4%	0.8%	-40.9%
Haiti	2.1%	1.3%	-37.6%
Philippines	1.8%	0.8%	-54.4%
Guatemala	0.4%	0.2%	-52.9%
Nicaragua	2.0%	1.0%	-52.6%
Jordan	0.1%	0.1%	-56.7%

Underwear 352/652

Market Share by Value - YTD 24-02

Value	2023	2024	% +/-
ASEAN	26.9%	32.1%	19.6%
G.China	20.0%	22.0%	9.9%
MX/DR-CAFTA	15.4%	14.3%	-7.2%
S. Asia	31.0%	26.5%	-14.5%
SSA	1.5%	0.6%	-58.2%
Cambodia	1.5%	3.7%	141.4%
El Salvador	3.2%	4.5%	41.6%
Indonesia	2.0%	2.7%	30.5%
Vietnam	19.4%	22.1%	13.9%
Honduras	2.9%	3.1%	8.2%
Egypt	1.1%	1.1%	6.1%
Thailand	2.9%	2.9%	2.2%
Pakistan	1.4%	1.3%	-8.9%
Bangladesh	13.0%	11.8%	-9.4%
India	8.5%	7.5%	-11.1%
Dom Rep	5.2%	4.0%	-23.3%
Sri Lanka	8.1%	5.9%	-27.2%
Mexico	1.7%	1.2%	-30.9%
Haiti	2.1%	1.4%	-33.6%
Philippines	0.8%	0.5%	-35.2%
Guatemala	0.4%	0.2%	-37.5%
Nicaragua	2.1%	1.3%	-38.7%
Jordan	0.5%	0.2%	-55.0%