



The Birnbaum
Strategic Sourcing
Report

March 2024

Birnbaum
& Father

The Birnbaum Report

(Strategic Sourcing for Garment Importers)

The Birnbaum Report is a newsletter written and researched by Emma and David Birnbaum.

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Archives

Note to our Readers

As part of our ongoing effort to provide you, our readers with more and better information, The Birnbaum Report is in the process of updating its information and presentation.

We look forward to any comments or critiques you may have.
As a first step we are offering access to our recent analyses

1. **Interactive Learning:** as of April '23 issue we are changing our format to provide deeper analysis. At the same time, we are providing access to our archives of previous articles and updating the information on a regular basis.

2. **Countries**

- [India](https://drive.google.com/file/d/1BJZTWOES-9n0X8RLIKOFBx0DY9_JrYCP/view?usp=sharing)
https://drive.google.com/file/d/1BJZTWOES-9n0X8RLIKOFBx0DY9_JrYCP/view?usp=sharing
- [Pakistan](https://drive.google.com/file/d/102M3IYzDO1Iy4FmFI4K8EKF7O6oSvIMo/view?usp=sharing)
<https://drive.google.com/file/d/102M3IYzDO1Iy4FmFI4K8EKF7O6oSvIMo/view?usp=sharing>
- [Sri Lanka](https://drive.google.com/file/d/1PMQH9EEWMQk_FHIDycsgPKcjdYjWTP9H/view?usp=sharing)
https://drive.google.com/file/d/1PMQH9EEWMQk_FHIDycsgPKcjdYjWTP9H/view?usp=sharing
- [United States](https://drive.google.com/file/d/1HGFzEqw7gZSXJC4S58wuDqFGEVK2cJJv/view?usp=sharing)
<https://drive.google.com/file/d/1HGFzEqw7gZSXJC4S58wuDqFGEVK2cJJv/view?usp=sharing>
- [Vietnam](https://drive.google.com/file/d/1b2GbdFjv8Tt4TfM9zSLb4tIBvpKuUmwa/view?usp=sharing)
<https://drive.google.com/file/d/1b2GbdFjv8Tt4TfM9zSLb4tIBvpKuUmwa/view?usp=sharing>
- [Cambodia](https://drive.google.com/file/d/1RC1QHTE3opbNTQ6kRoGQEUQUuBfKfXsJ/view?usp=sharing)
<https://drive.google.com/file/d/1RC1QHTE3opbNTQ6kRoGQEUQUuBfKfXsJ/view?usp=sharing>
- [Bangladesh](https://drive.google.com/file/d/1WD6Hlca47jzN16O1Hp3mVWjq2oGSmjFe/view?usp=sharing)
<https://drive.google.com/file/d/1WD6Hlca47jzN16O1Hp3mVWjq2oGSmjFe/view?usp=sharing>

- China
<https://drive.google.com/file/d/1qzGurpuRaS2UcxPct5OhaAwL8LNASSdO/view?usp=sharing>
- Indonesia
https://drive.google.com/file/d/1aN2yKa_8VY8dSpmES736g1Gf7T7RRIVb/view?usp=sharing
- Myanmar
<https://drive.google.com/file/d/1sSfFgWBy-JCNCOWMqhlkAOMw4iu3DK6R/view?usp=sharing>
- Cambodia Revisited
https://drive.google.com/file/d/1b0WKRAken9X709y_6VbYrqDUHSV0ttfv/view?usp=sharing

3. External Issues that will Seriously Impact the Global Garment Industry

- The Logistics Crisis
https://drive.google.com/file/d/1QmDZVmXTU7A2d2cxpad0I_jijpqP_I_J/view?usp=sharing
- Sustainability
<https://www.fibre2fashion.com/industry-article/9391/welcome-to-the-new-world-of-sustainability>
- Stagflation
<https://drive.google.com/file/d/1uwrljFl8mJc2fb8KuGsTOUdWpeveAmhh/view?usp=sharing>
- Weaponization
<https://drive.google.com/file/d/1PoOY5GCqBS8YVCO8YsrvEXpao5WRPKIB/view?usp=sharing>
- The Consumer in the New Global Industry
https://drive.google.com/file/d/1fVtd8LNO0ICeSGqVpHvSyV_QLI3wuML7/view?usp=sharing

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4. Why the Decisions We Make do not Result in Results we Expect

This series, while written by David Birnbaum, was first published by Just Style who holds the Copyright. We are posting them here with their kind permission.

- [Understanding The Digitized Supply Chain](https://www.just-style.com/comment/expert-opinion-understanding-the-digitised-apparel-supply-chain/)
<https://www.just-style.com/comment/expert-opinion-understanding-the-digitised-apparel-supply-chain/>
- [The Flaws of Fashions Basic Cost Sheet](https://www.just-style.com/comment/expert-opinion-the-flaws-of-fashions-basic-cost-sheet/)
<https://www.just-style.com/comment/expert-opinion-the-flaws-of-fashions-basic-cost-sheet/>
- [Reducing FOB Prices](https://www.just-style.com/comment/the-effect-of-reducing-free-on-board-fob-prices-on-garment-costs/)
<https://www.just-style.com/comment/the-effect-of-reducing-free-on-board-fob-prices-on-garment-costs/>

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The Birnbaum *Strategic Sourcing* Report

MARCH 2024



World

BROAD TRENDS

MAR 2023

US IMPORTS MONTH TO MONTH CHANGE

U.S. Imports All Garments Monthly Data 2022 vs 2021

	Units	Value
<i>Jan</i>	22.5%	36.6%
<i>Feb</i>	26.9%	38.7%
<i>Mar</i>	24.6%	43.1%
<i>Apr</i>	29.7%	43.2%
<i>May</i>	21.6%	38.5%
<i>June</i>	18.9%	40.3%
<i>July</i>	17.3%	33.6%
<i>Aug</i>	7.5%	28.3%
<i>Sep</i>	-7.0%	17.7%
<i>Oct</i>	-22.7%	-1.2%
<i>Nov</i>	-30.5%	-14.6%
<i>Dec</i>	-23.7%	-10.4%

U.S. Imports All Garments Monthly Data 2023 vs 2022

	Units	Value
<i>Jan</i>	-17.5%	-4.0%
<i>Feb</i>	-31.0%	-20.1%
<i>Mar</i>	-40.2%	-32.7%
<i>Apr</i>	-33.9%	-29.3%
<i>May</i>	-28.2%	-25.9%
<i>June</i>	-25.8%	-24.4%
<i>July</i>	-18.6%	-17.6%
<i>Aug</i>	-19.2%	-25.6%
<i>Sep</i>	-11.6%	-23.1%
<i>Oct</i>	-8.3%	-21.9%
<i>Nov</i>	-5.5%	-18.4%
<i>Dec</i>	-6.3%	-17.0%

UNITS AND VALUE DEC 2022 VS DEC 2023

Total U.S. Garment Imports: YTD 12-2022 Compared with YTD 12-2023

Item	Description	Units			Value		
		2022	2023	% +/-	2022	2023	% +/-
Total U.S. Garment Imports:		29,190,126	22,538,775	-22.8%	93,394	72,407	-22.5%
338/339	Cotton T-shirts	386,525	296,017	-23.4%	15,553	11,486	-26.2%
347/348	Cotton Trousers	190,581	128,889	-32.4%	13,421	9,518	-29.1%
340	Cotton Shirts	24,192	20,674	-14.5%	2,157	1,920	-11.0%
352/652	Underwear	254,973	199,512	-21.8%	4,168	3,175	-23.8%

FOB PRICES DEC 2022 VS DEC 2023

FOB Prices for U.S. Imports from all Source YTD DEC

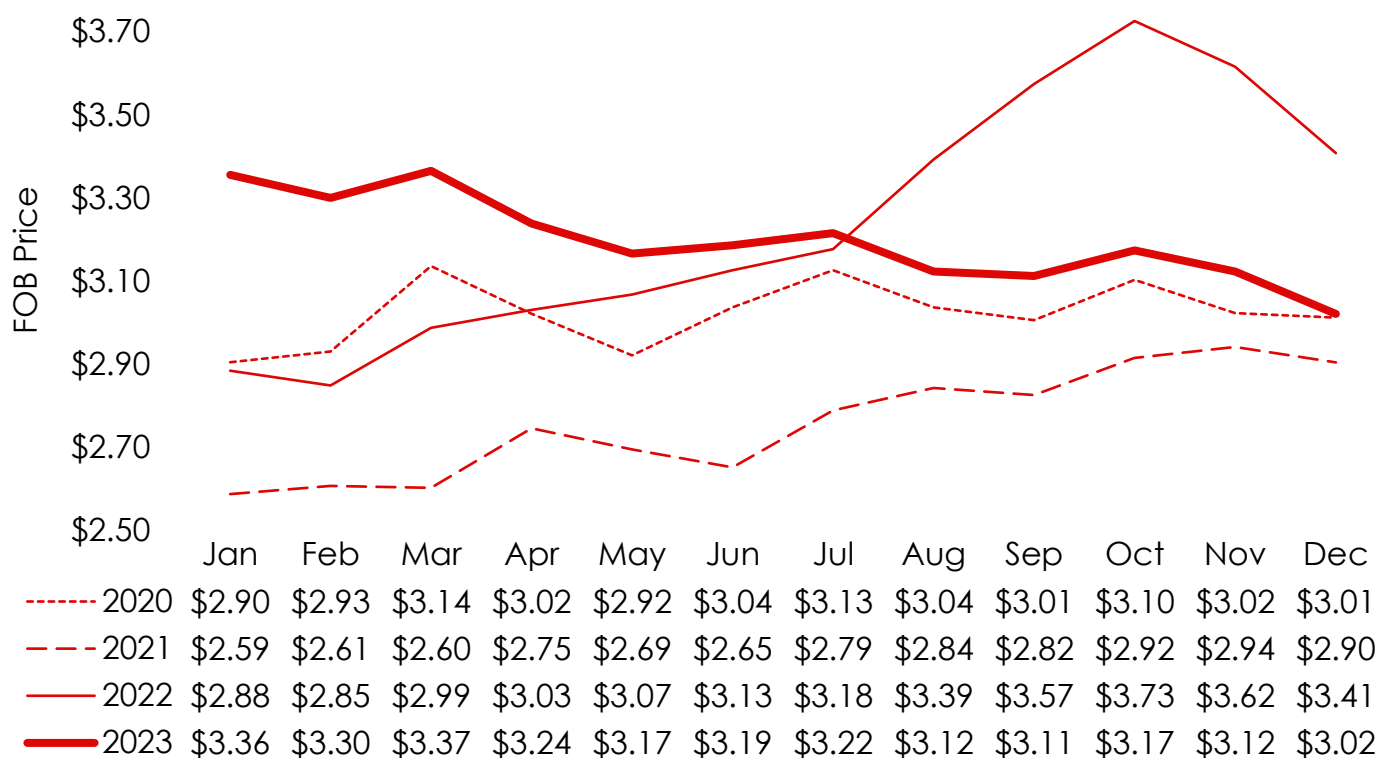
	2022	2023	% +/-
Total	\$3.68	\$3.23	-12.4%
338/339	\$3.59	\$2.60	-27.7%
347/348	\$5.56	\$5.78	4.0%
340	\$6.98	\$5.53	-20.8%
352/652	\$1.56	\$1.17	-24.9%

Six-Year Chart

Yr on Yr FOB Price Changes 2018-2023

Month	2018						2019				
	2018	2019	2020	2021	2022	2023	2019	2020	2021	2022	2023
Jan	\$3.04	\$2.89	\$2.90	\$2.59	\$2.88	\$3.36	-4.9%	0.5%	-10.9%	11.5%	16.4%
Feb	\$2.99	\$2.93	\$2.93	\$2.61	\$2.85	\$3.30	-2.0%	0.0%	-11.0%	9.3%	15.8%
Mar	\$3.12	\$3.01	\$3.14	\$2.60	\$2.99	\$3.37	-3.5%	4.2%	-17.1%	14.8%	12.7%
Apr	\$3.02	\$2.86	\$3.02	\$2.75	\$3.03	\$3.24	-5.3%	5.7%	-9.2%	10.4%	6.9%
May	\$2.96	\$2.86	\$2.92	\$2.69	\$3.07	\$3.17	-3.3%	2.1%	-7.7%	13.8%	3.2%
Jun	\$2.99	\$2.92	\$3.04	\$2.65	\$3.13	\$3.19	-2.2%	4.0%	-12.7%	17.9%	1.9%
Jul	\$3.08	\$3.03	\$3.13	\$2.79	\$3.18	\$3.22	-1.4%	3.1%	-10.8%	13.9%	1.2%
Aug	\$3.04	\$3.05	\$3.04	\$2.84	\$3.39	\$3.12	0.5%	-0.6%	-6.4%	19.3%	-7.9%
Sep	\$2.92	\$2.92	\$3.01	\$2.82	\$3.57	\$3.11	0.1%	2.9%	-6.0%	26.5%	-12.9%
Oct	\$2.97	\$3.07	\$3.10	\$2.92	\$3.73	\$3.17	3.3%	1.0%	-6.0%	27.8%	-14.8%
Nov	\$2.92	\$3.02	\$3.02	\$2.94	\$3.62	\$3.12	3.3%	0.3%	-2.7%	23.0%	-13.6%
Dec	\$2.89	\$2.90	\$3.01	\$2.90	\$3.41	\$3.02	0.4%	3.9%	-3.6%	17.4%	-11.4%

U.S. Garment Imports FOB Prices: World Average



Market share trends by Region and Country

- i. Mexico/DR-CAFTA: units up 5.1% and value up 1.9%
 - ii. Sub-Saharan Africa: units up 4.2% and value up 1.3%
 - iii. ASEAN: units down -3.8% and value down -1.8%
 - iv. South Asia: units down -4.7% and value down -2.7%
 - v. Greater China: units up 4.0% and value up -3.6%
- a. Winners: 5 Countries
- i. Dominican Republic: 22.8% increase in units, and 22.1% increase by value
 - ii. Mexico: 10.5% increase in units, and 14.2% increase by value
 - iii. Jordan: 1.2% increase in units, and 9.6% increase by value
 - iv. El Salvador: 3.9% increase in units, 5.1% increase in value
 - v. India: 3.7% increase in units, and 0.9% increase in value
- b. Middlers: 3 countries
- i. Haiti: -6.5% decrease in units, and 1.0% increase in value
 - ii. Guatemala: 1.6% increase in units, and -1.0% decrease by value
 - iii. Nicaragua: 11.5% increase in units, and -12.1% decrease in value
- c. Losers: 10 Countries
- i. Vietnam: -0.9% decrease in units, and -0.3% decrease by value
 - ii. Thailand: -6.6% decrease in units, and -1.9% decrease in value
 - iii. Egypt: -14.2% increase in units, and -2.0% decrease by value
 - iv. Cambodia: -7.7% increase in units, -2.1% decrease in value
 - v. Honduras: -6.3% decrease in units, and -2.3% decrease by value
 - vi. Sri Lanka: -11.0% decrease in units, -2.8% decrease by value
 - vii. Bangladesh: -8.1% decrease in units, and -4.0% decrease by value
 - viii. Indonesia: -8.2% increase in units, and -4.1% decrease by value
 - ix. Pakistan: -3.6% decrease in units, -5.8% decrease by value
 - x. Philippines: -11.2% increase in units, -14.1% decrease by value

All Garment Products

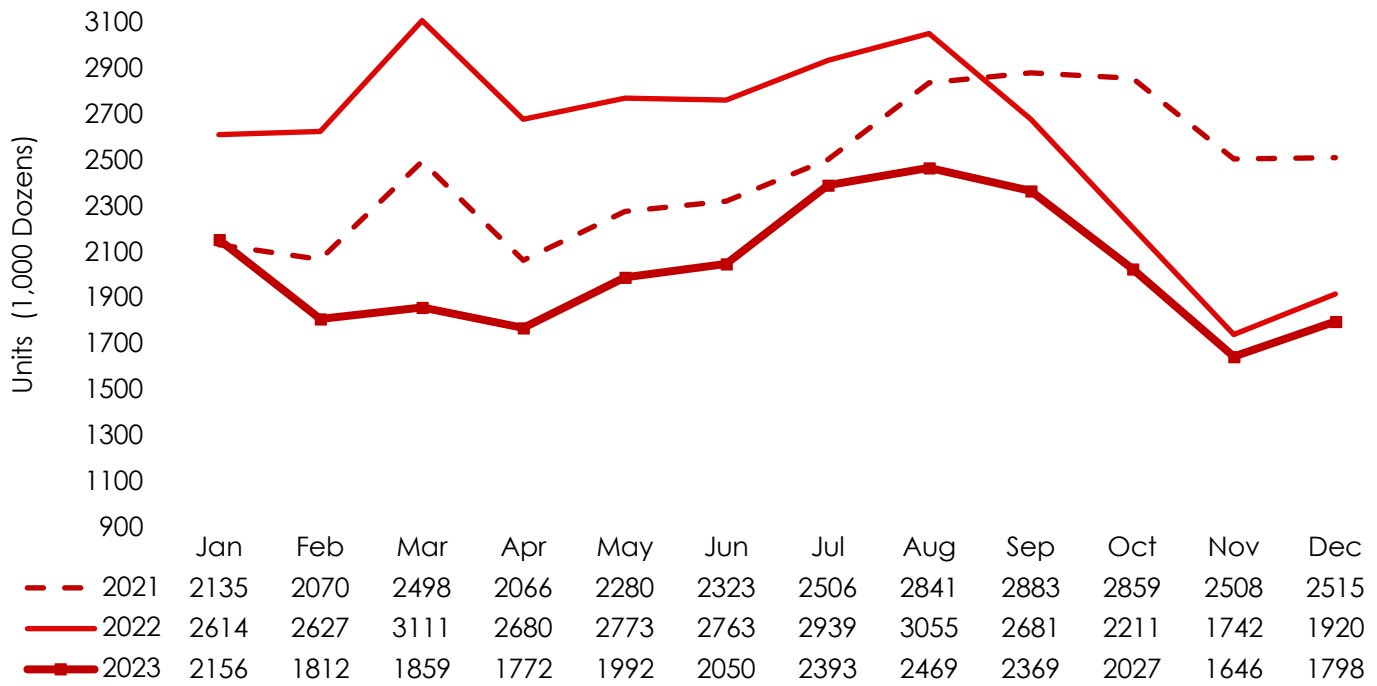
Market Share in Units - YTD 23-12			
Units	2023	2022	% +/-
MX/DR-CAFTA	11.6%	12.2%	5.1%
SSA	1.5%	1.5%	4.2%
ASEAN	26.9%	25.9%	-3.8%
S. Asia	19.4%	18.5%	-4.7%
G.China	34.8%	36.2%	4.0%
Dom Rep	0.8%	1.0%	22.8%
Mexico	2.5%	2.8%	10.5%
Jordan	1.1%	1.1%	1.2%
El Salvador	1.9%	2.0%	3.9%
Haiti	1.2%	1.1%	-6.5%
India	4.8%	5.0%	3.7%
Vietnam	15.8%	15.6%	-0.9%
Guatemala	1.3%	1.3%	1.6%
Thailand	1.0%	0.9%	-6.6%
Egypt	1.2%	1.1%	-14.2%
Cambodia	4.4%	4.0%	-7.7%
Honduras	3.0%	2.8%	-6.3%
Sri Lanka	1.6%	1.4%	-11.0%
Bangladesh	10.1%	9.3%	-8.1%
Indonesia	4.4%	4.1%	-8.2%
Pakistan	2.9%	2.8%	-3.6%
Nicaragua	2.2%	2.4%	11.5%
Philippines	0.6%	0.5%	-11.2%

All Garment Products

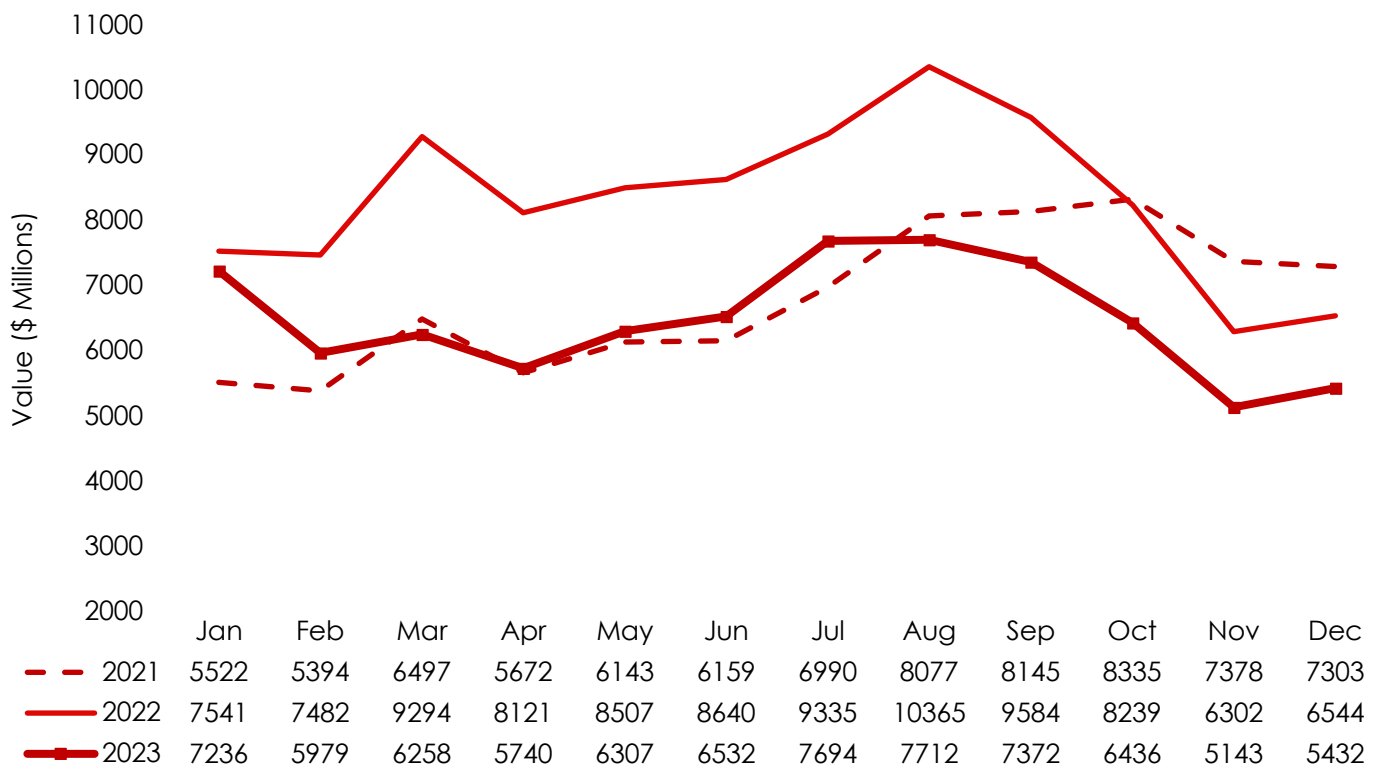
Market Share by Value - YTD 23-12			
Value	2022	2023	% +/-
MX/DR-CAFTA	13.7%	14.0%	1.9%
SSA	1.8%	1.8%	1.3%
ASEAN	30.7%	30.1%	-1.8%
S. Asia	20.3%	19.8%	-2.7%
G.China	21.9%	21.2%	-3.6%
Dom Rep	0.7%	0.8%	22.1%
Mexico	3.2%	3.6%	14.2%
Jordan	1.9%	2.1%	9.6%
El Salvador	1.9%	2.0%	5.1%
Haiti	1.0%	1.0%	1.0%
India	5.7%	5.7%	0.9%
Vietnam	18.3%	18.2%	-0.3%
Guatemala	1.9%	1.9%	-1.0%
Thailand	1.0%	1.0%	-1.9%
Egypt	1.4%	1.4%	-2.0%
Cambodia	4.4%	4.3%	-2.1%
Honduras	3.2%	3.1%	-2.3%
Sri Lanka	2.1%	2.1%	-2.8%
Bangladesh	9.8%	9.4%	-4.0%
Indonesia	5.6%	5.4%	-4.1%
Pakistan	2.7%	2.6%	-5.8%
Nicaragua	2.9%	2.5%	-12.1%
Philippines	0.8%	0.7%	-14.1%

U.S.
DATA

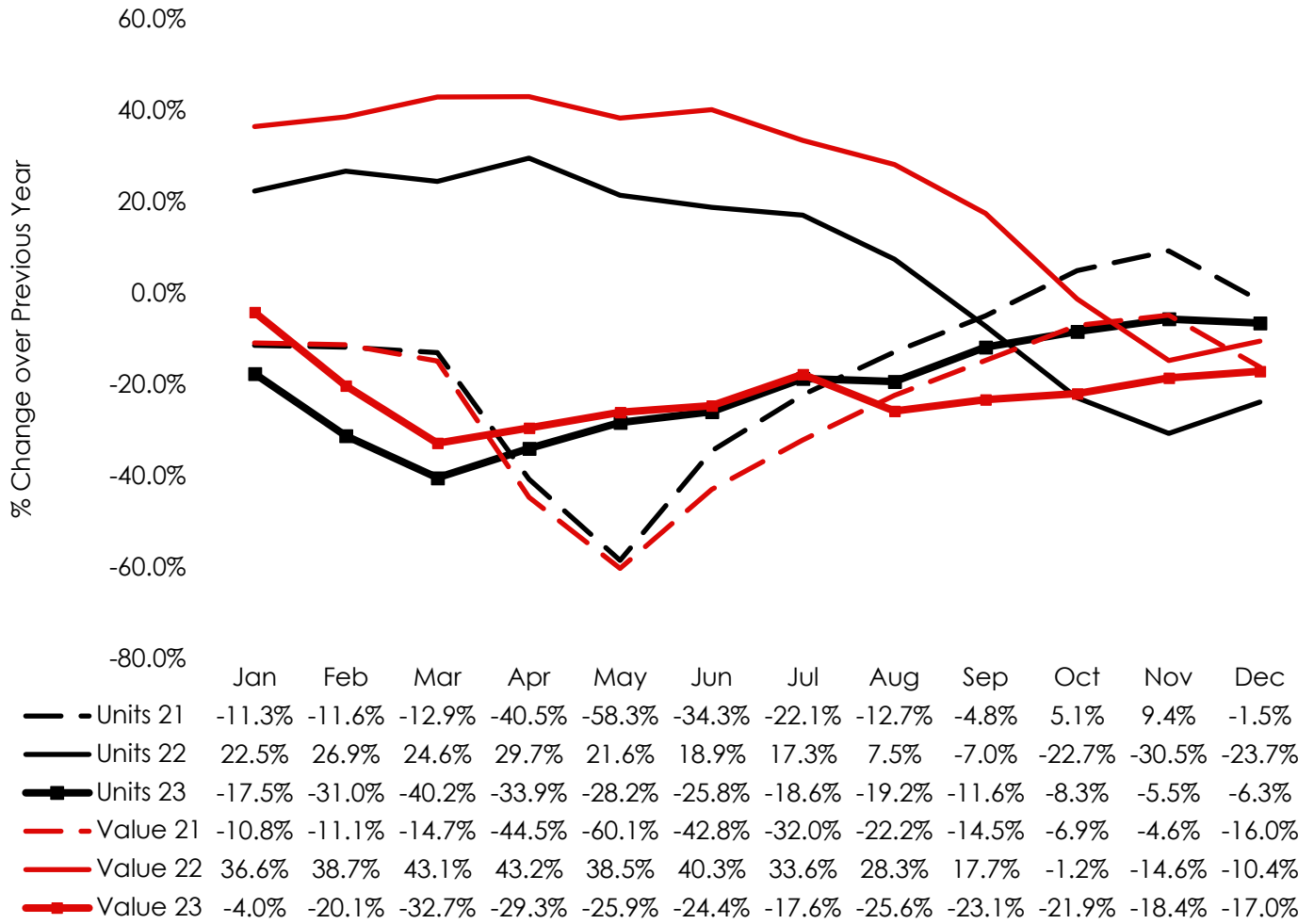
U.S. Garment Imports: Monthly



U.S. Garment Imports: Monthly

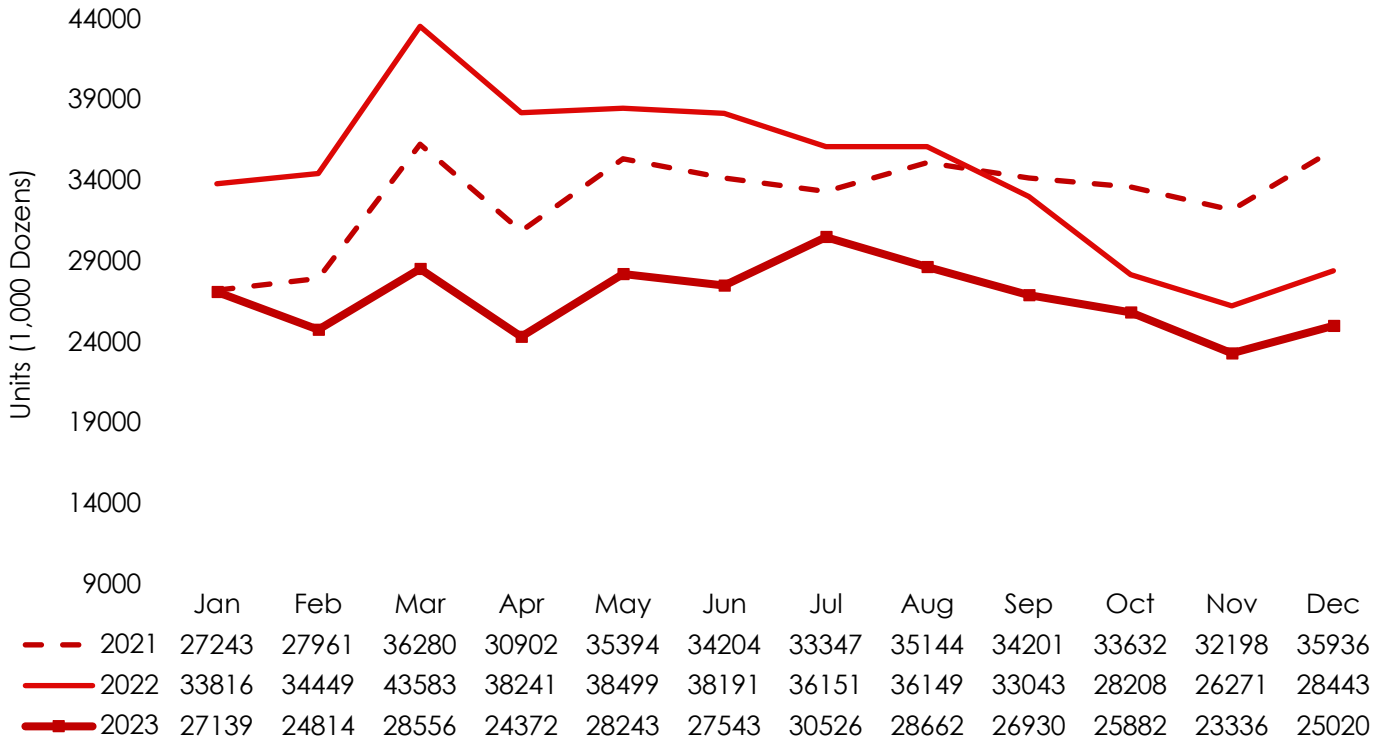


U.S. Garment Imports: Monthly

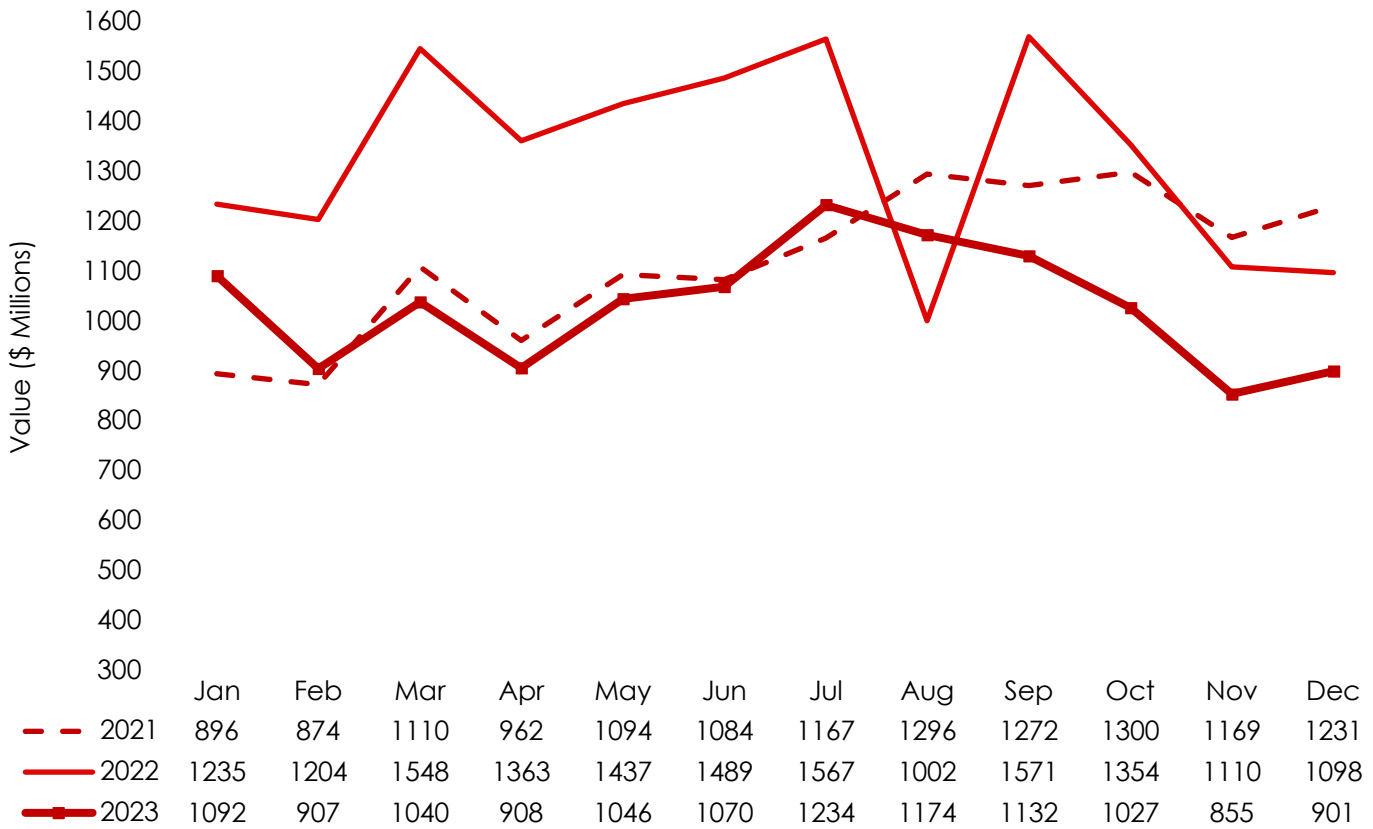


Cat 338/339, cotton T-shirts

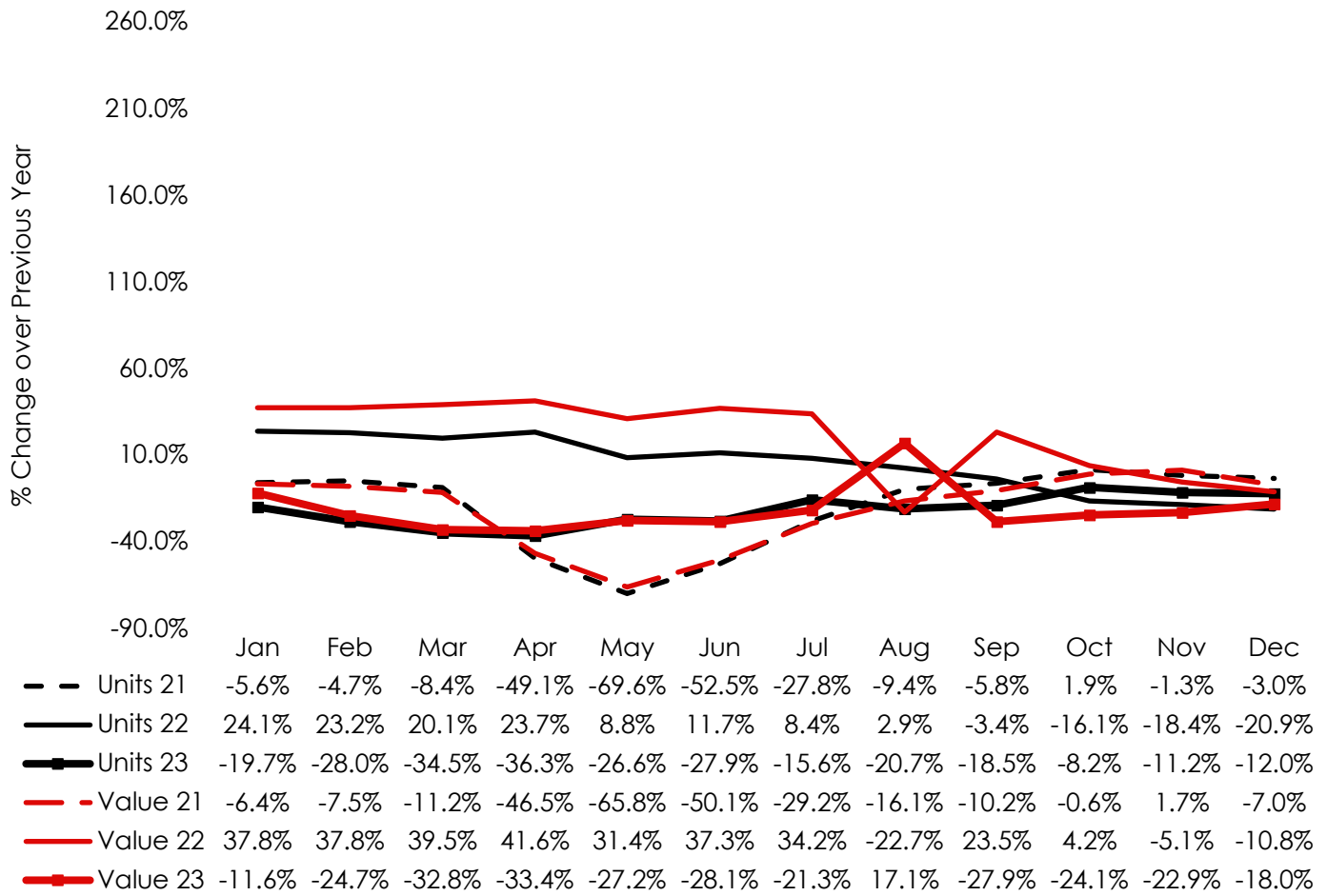
U.S. Cotton T-Shirt Imports: Monthly



U.S. Cotton T-shirt Imports: Monthly

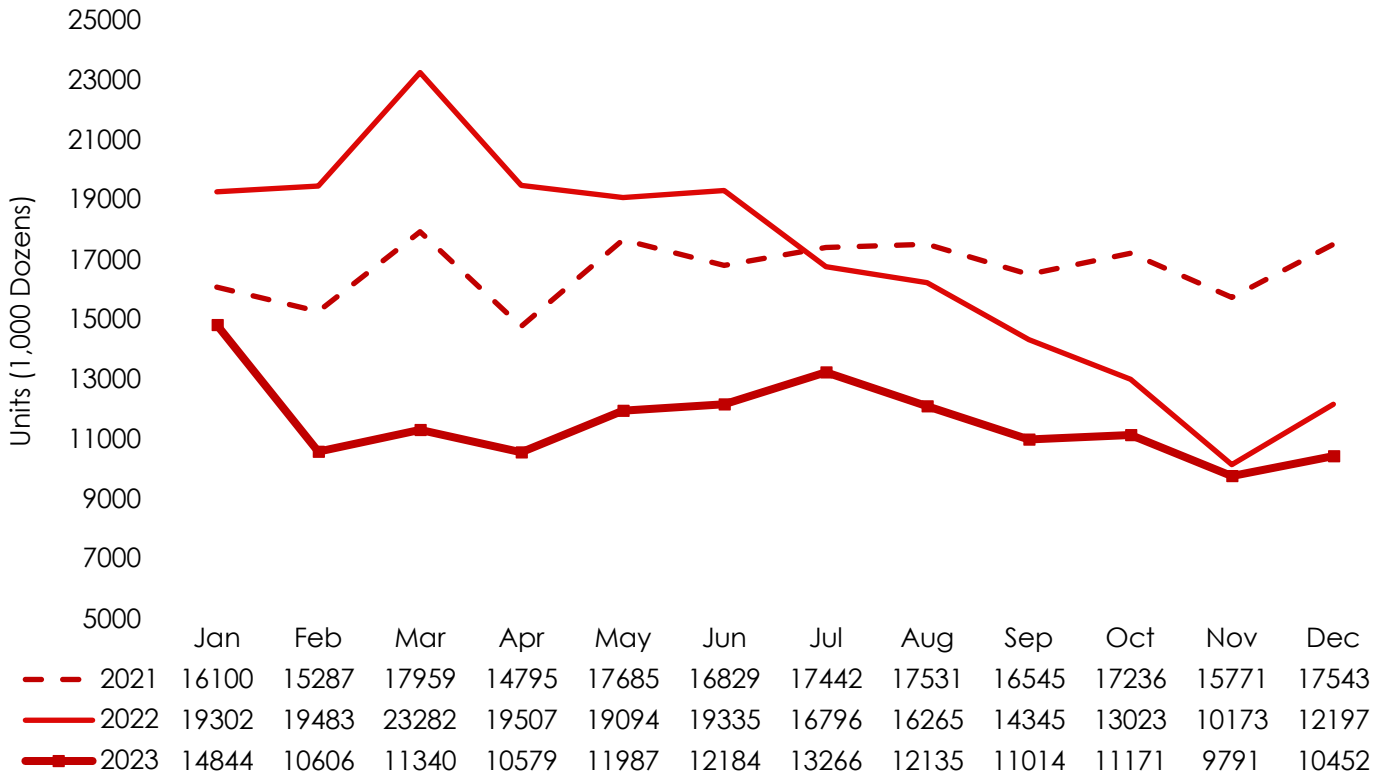


U.S. Cotton T-shirt Imports: Monthly

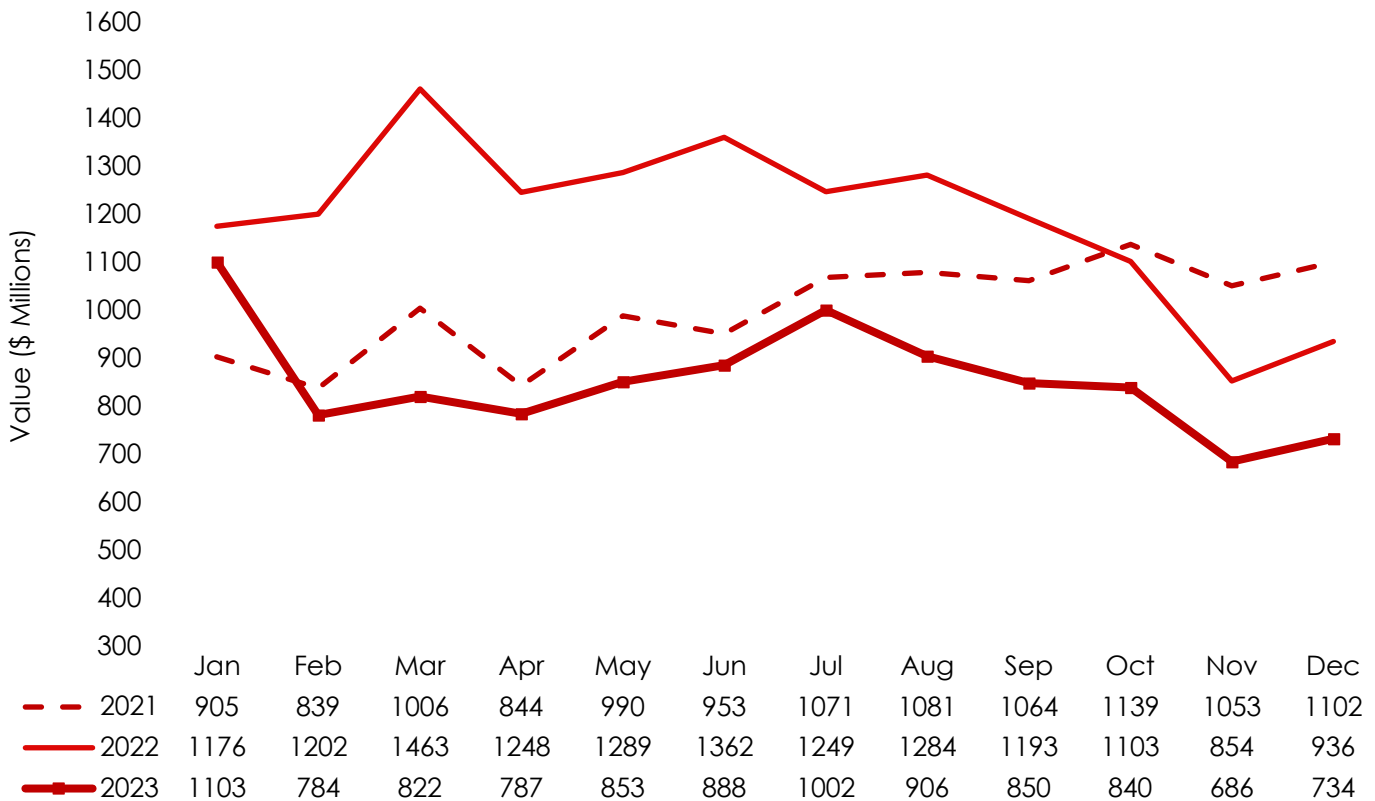


Cat 347/348, cotton trousers

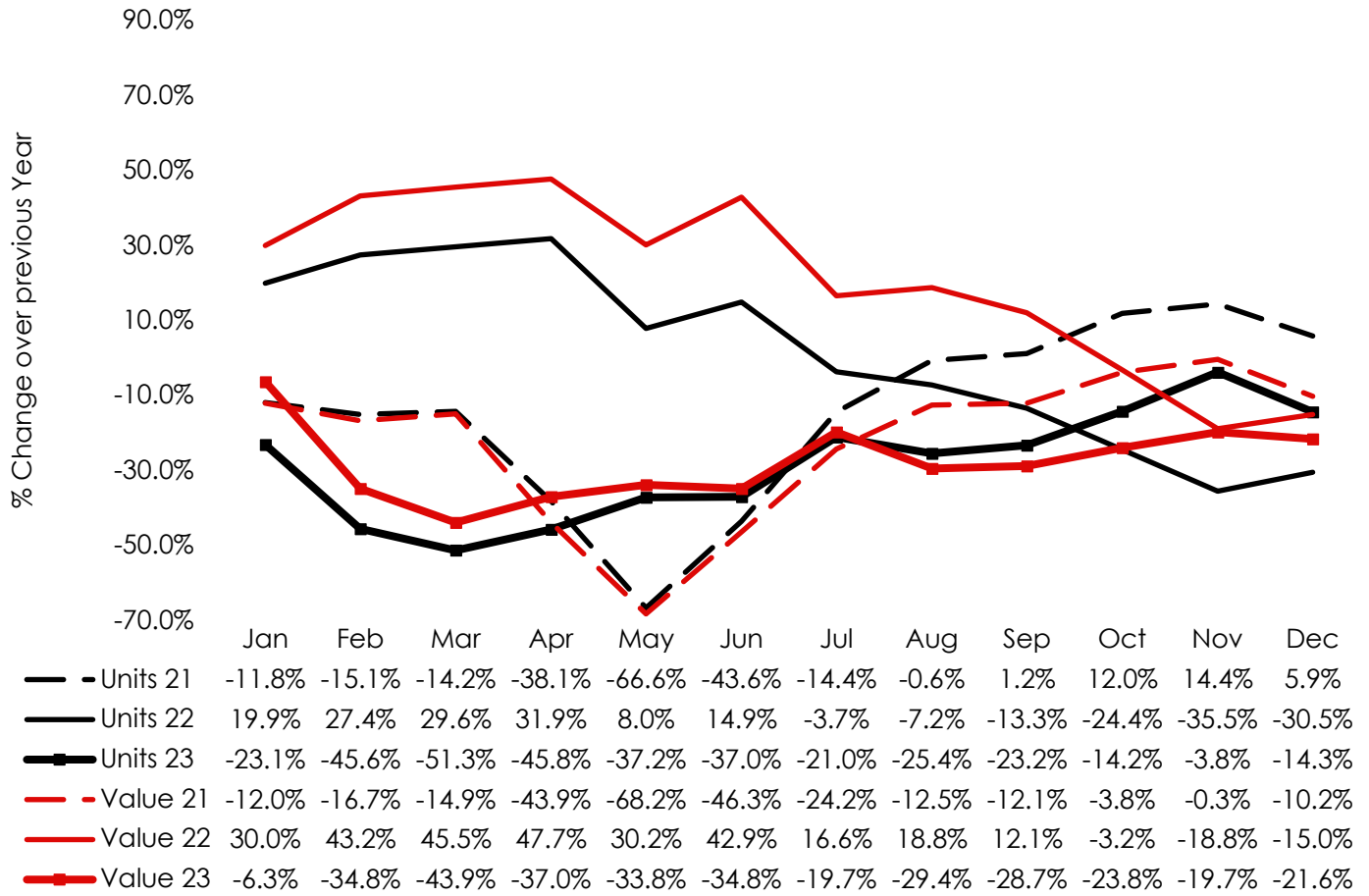
U.S. Cotton Trousers Imports (Monthly)



U.S. Cotton Trouser Imports: Monthly

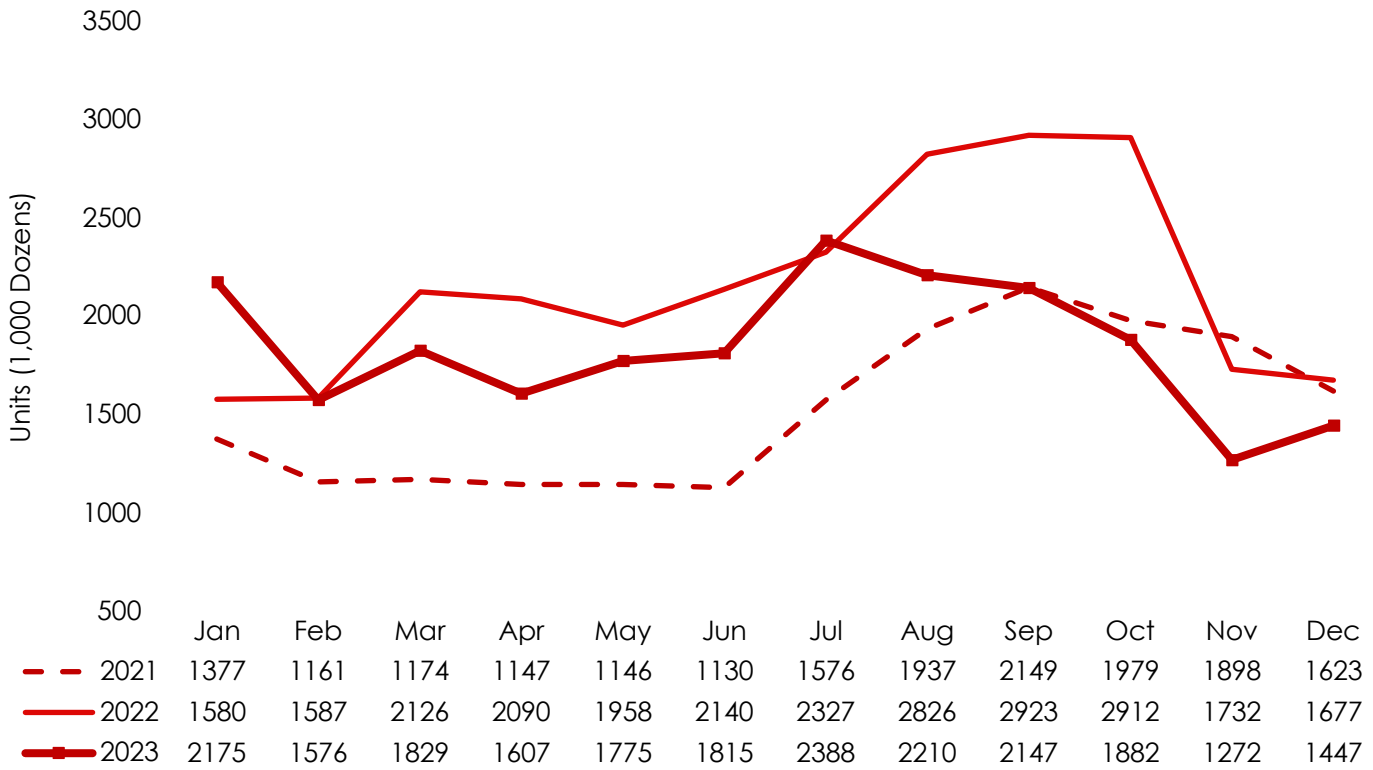


U.S. Cotton Trouser Imports: Monthly

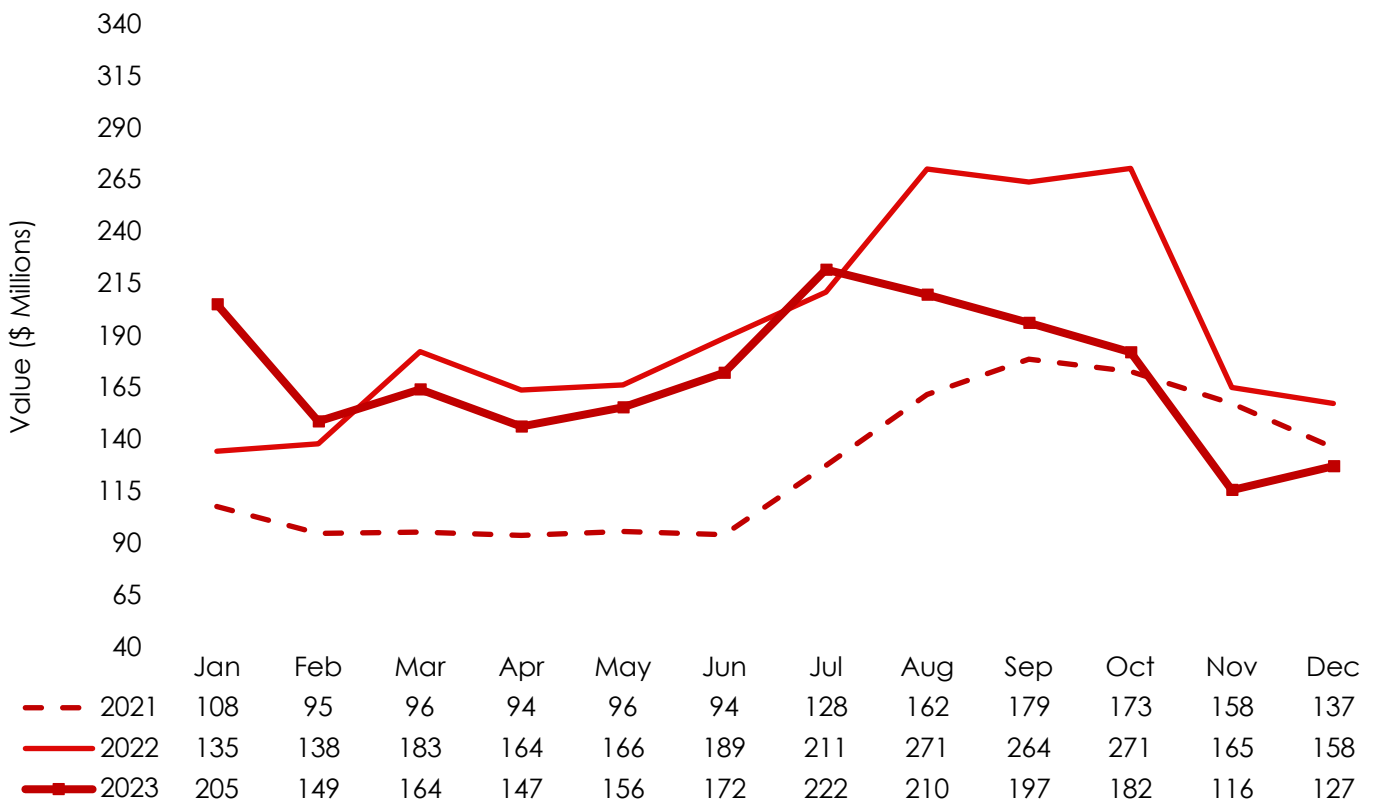


Cat 340, woven cotton shirts

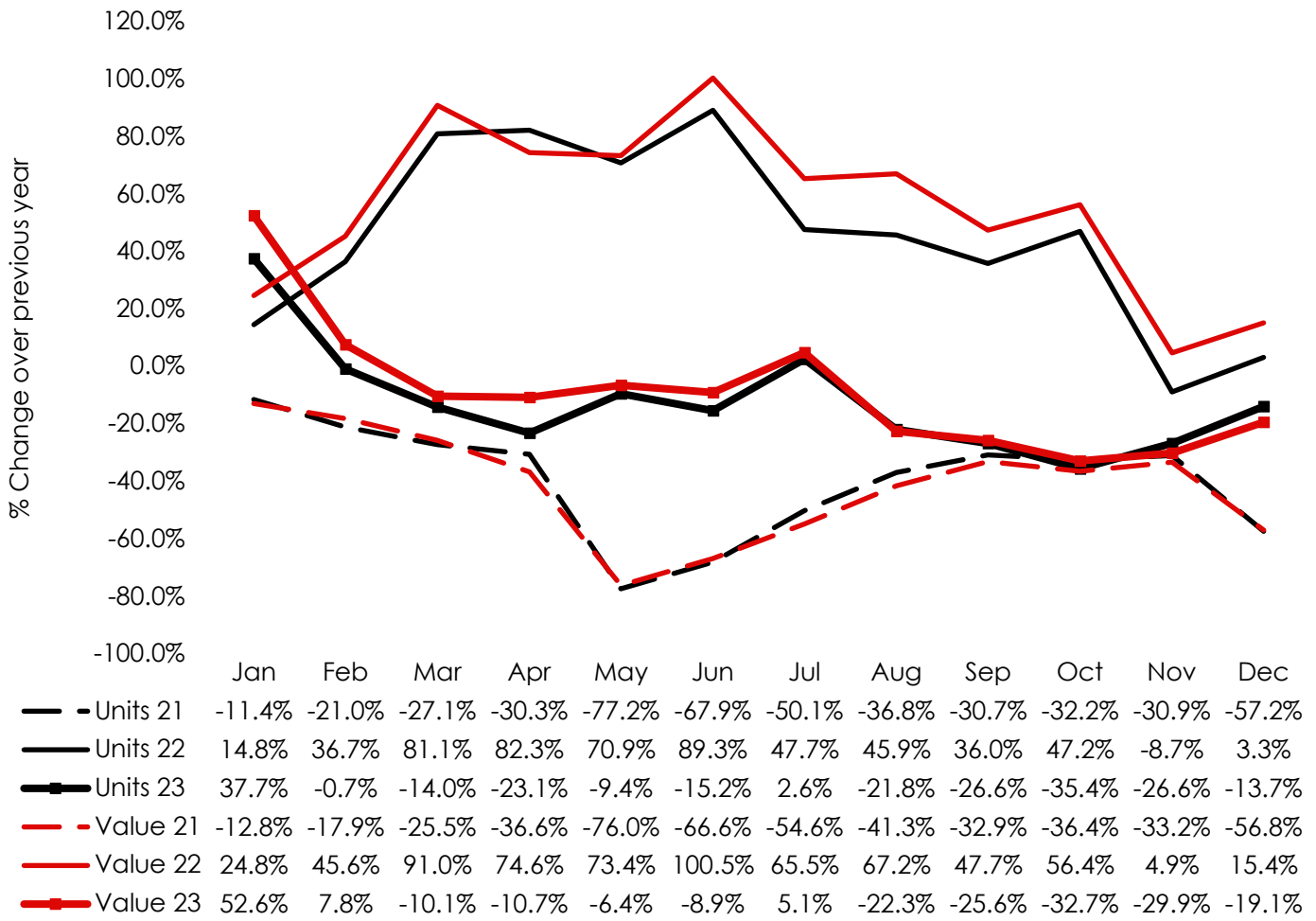
U.S. Woven Cotton Shirt Imports: (Monthly)



U.S. Woven Cotton Shirts (Monthly)

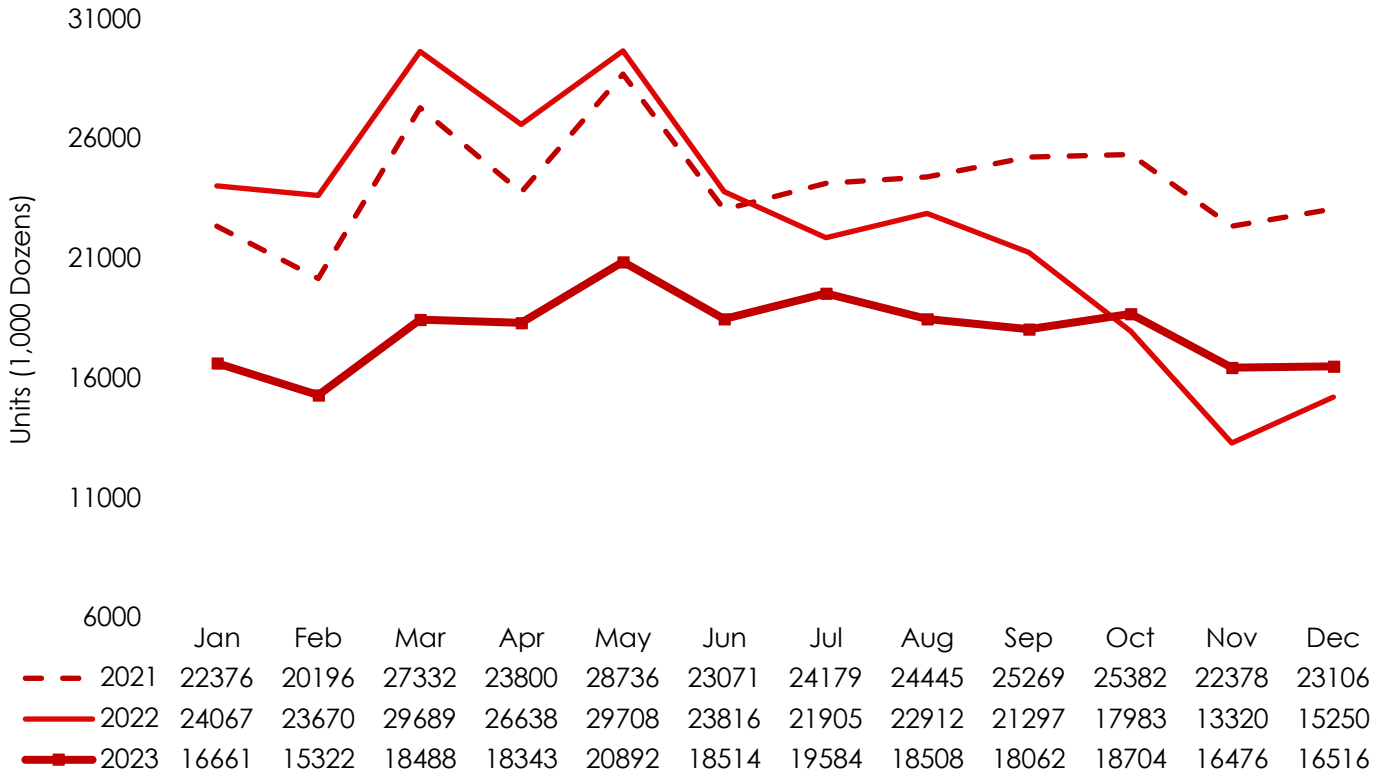


U.S. Cotton Woven Shirt Imports: Monthly

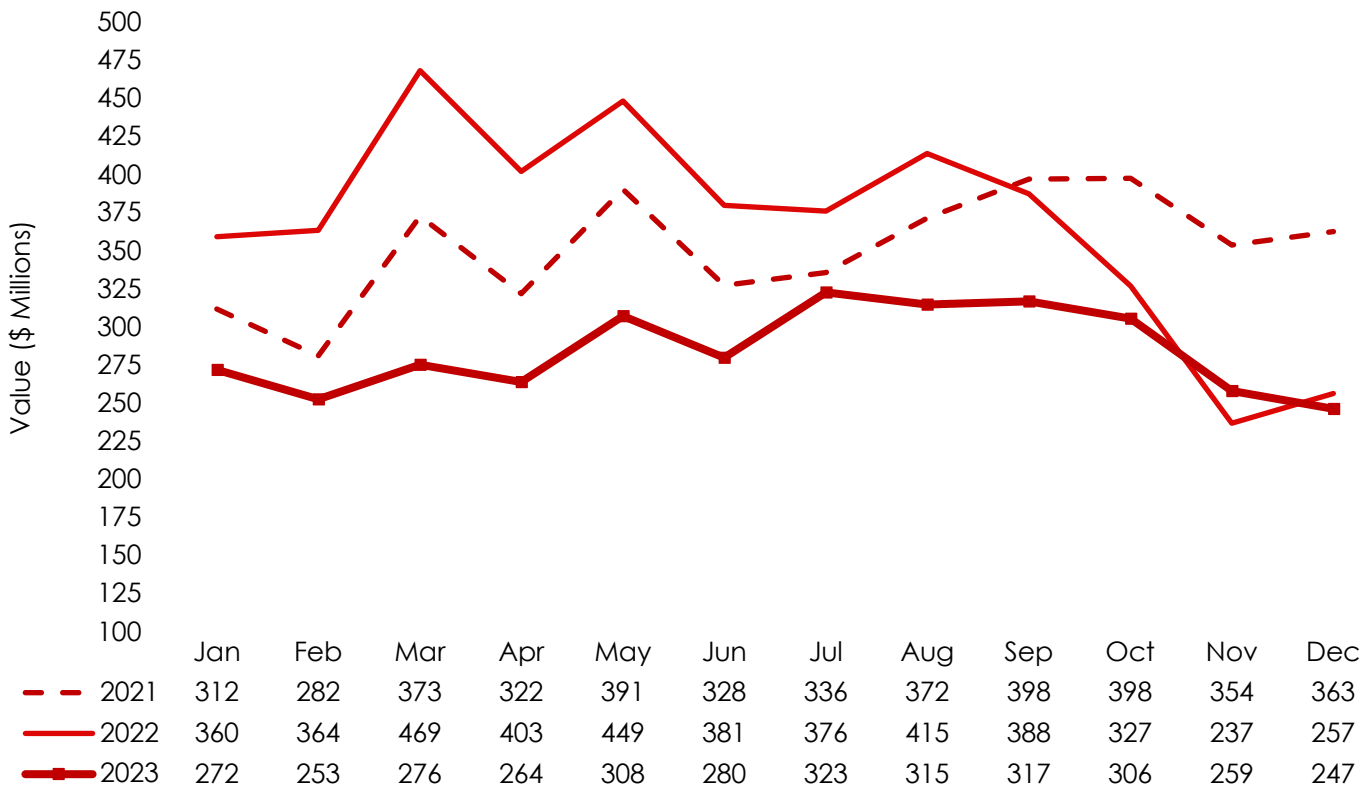


Cat 352/652 underwear

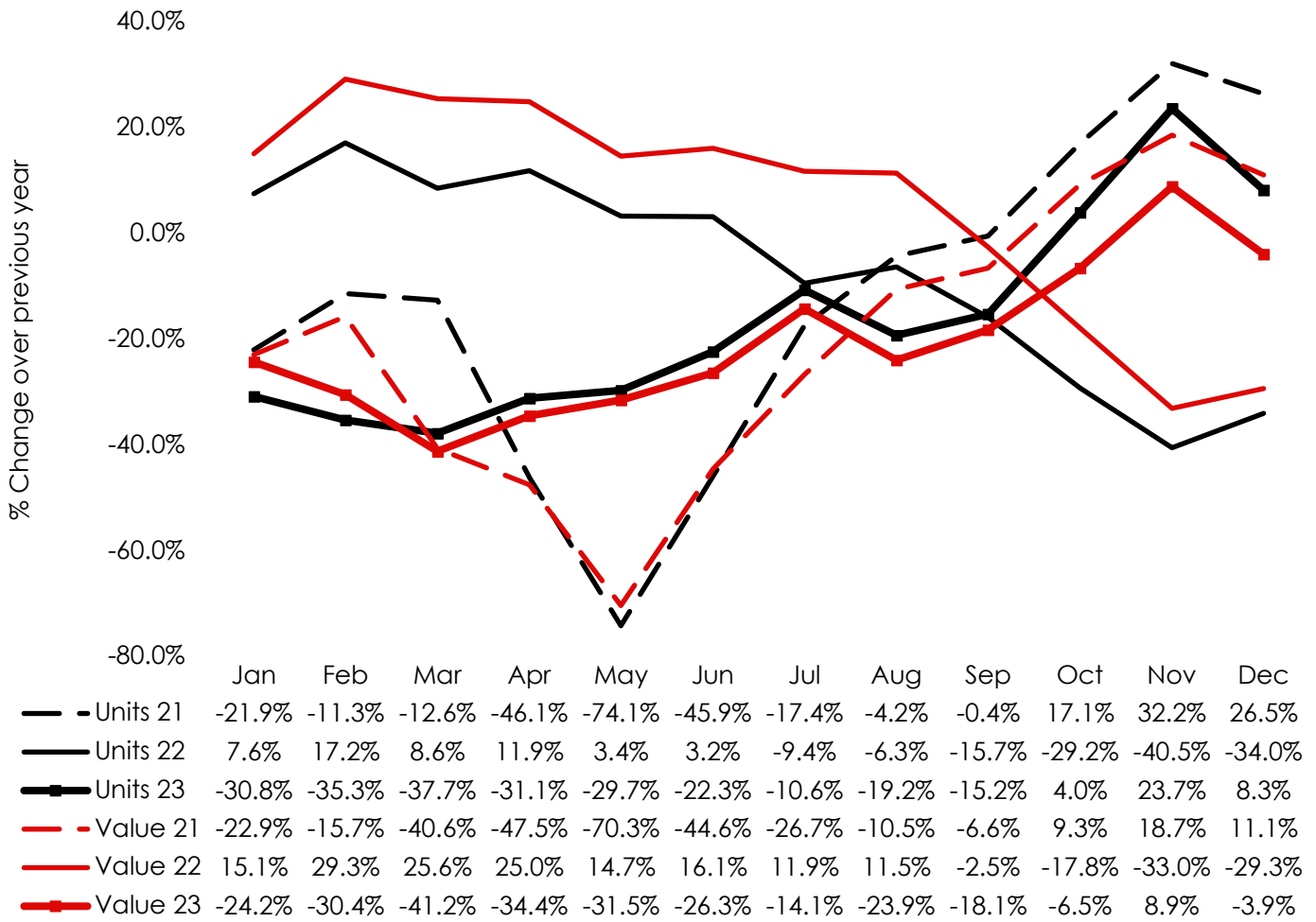
U.S. Underwear Imports (Monthly)



U.S. Underwear Imports: Monthly

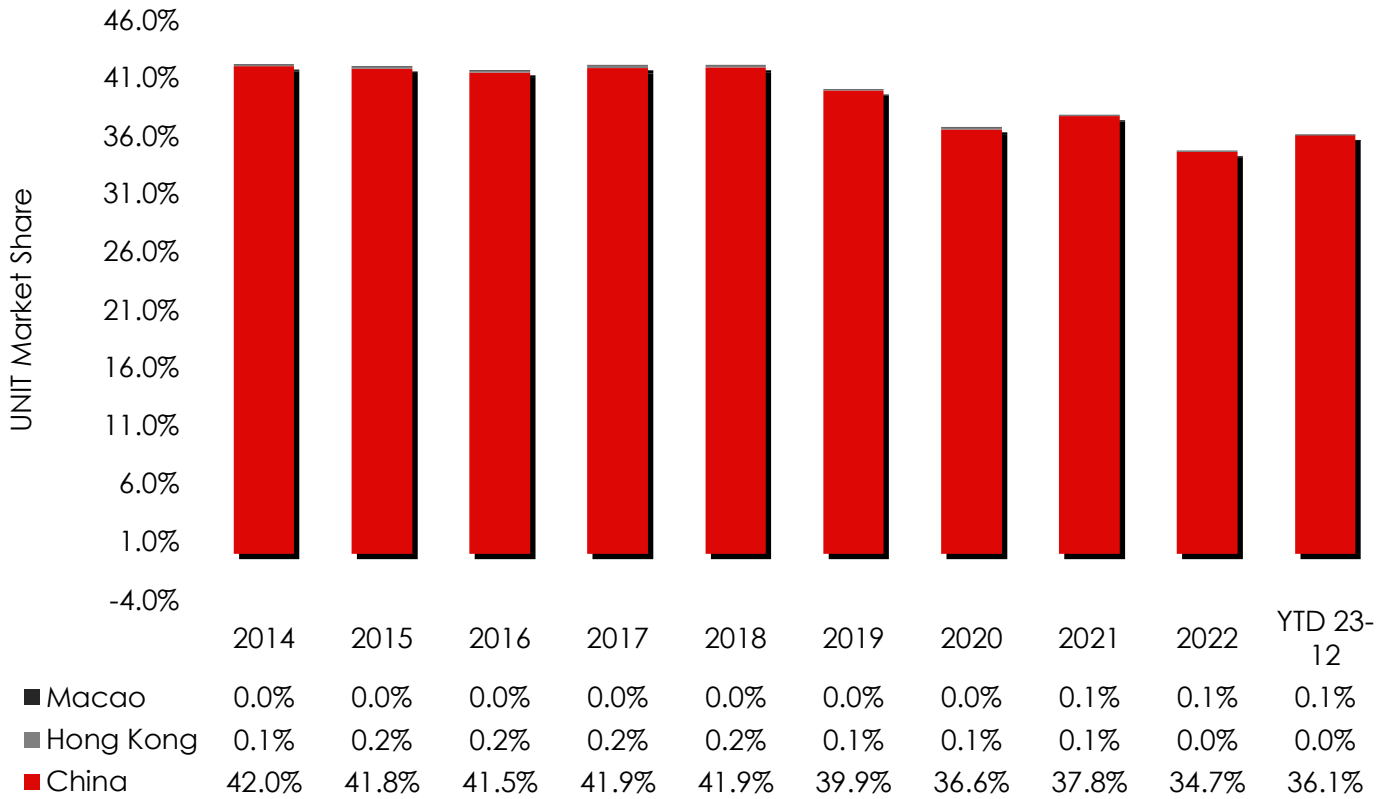


U.S. Cotton Underwear Imports: Monthly

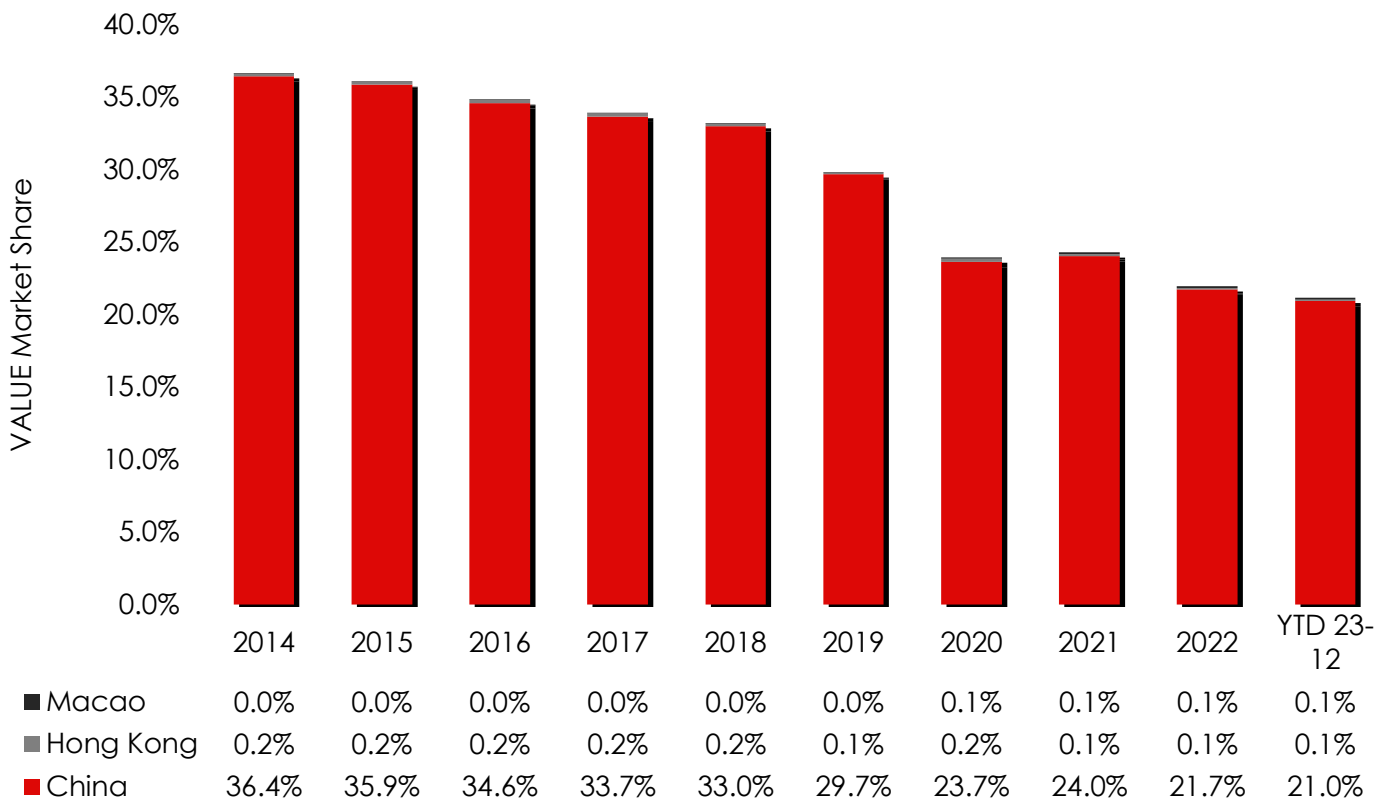


Greater China (China, Hong Kong & Macau)

U.S. Total Garment Imports: GREATER CHINA

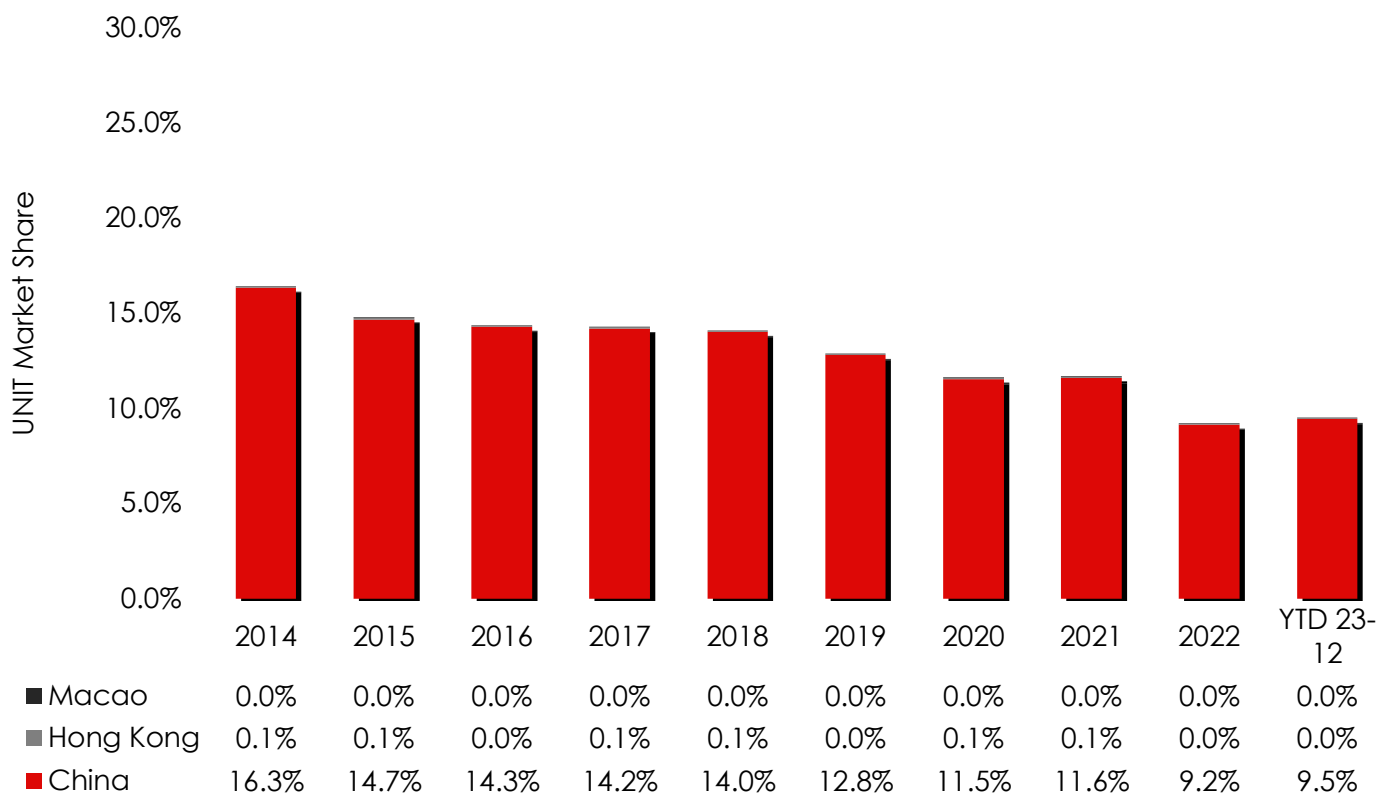


U.S. Garment Imports: GREATER CHINA

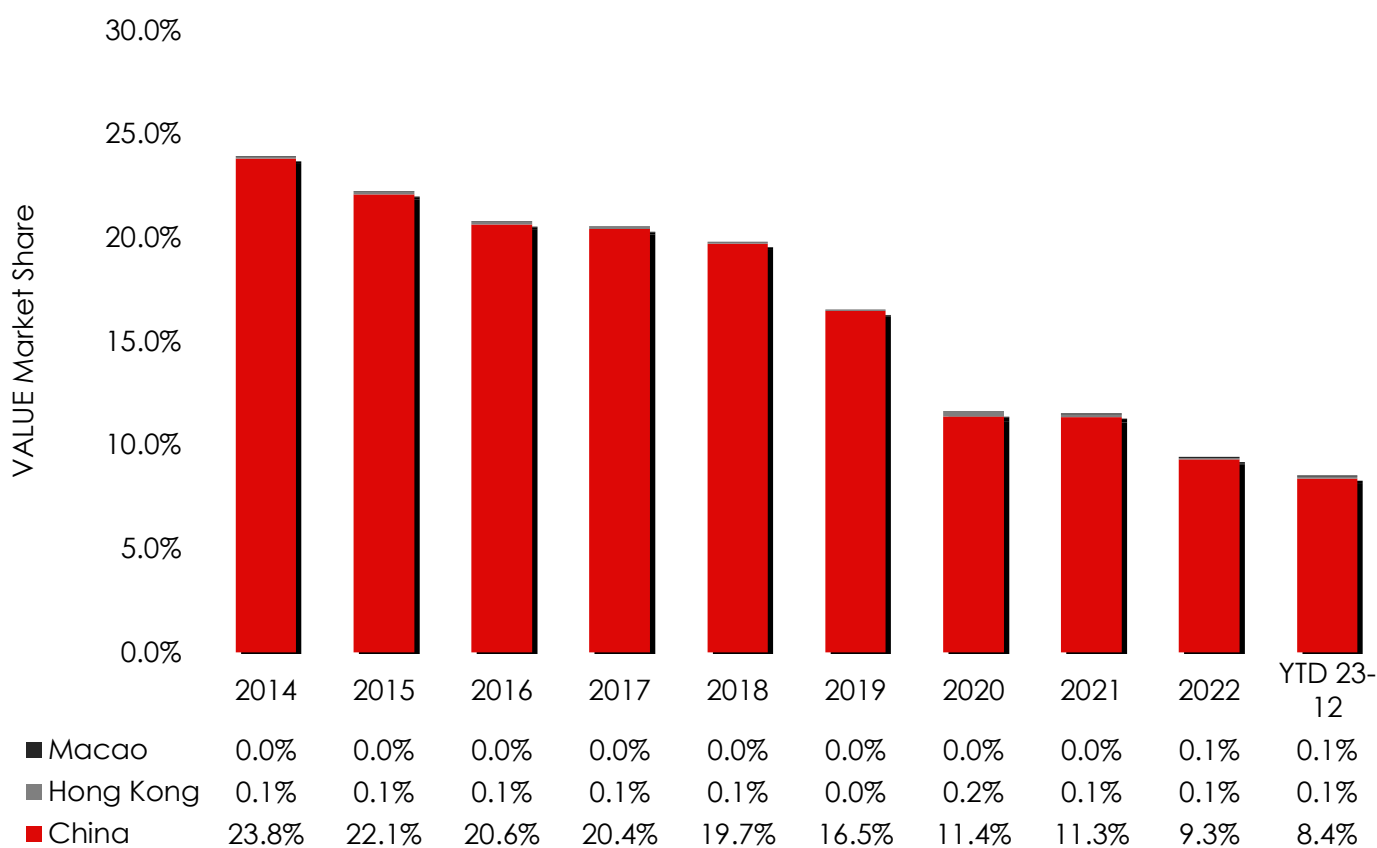


Cotton T-shirts

U.S. Cotton T-Shirt Imports: GREATER CHINA

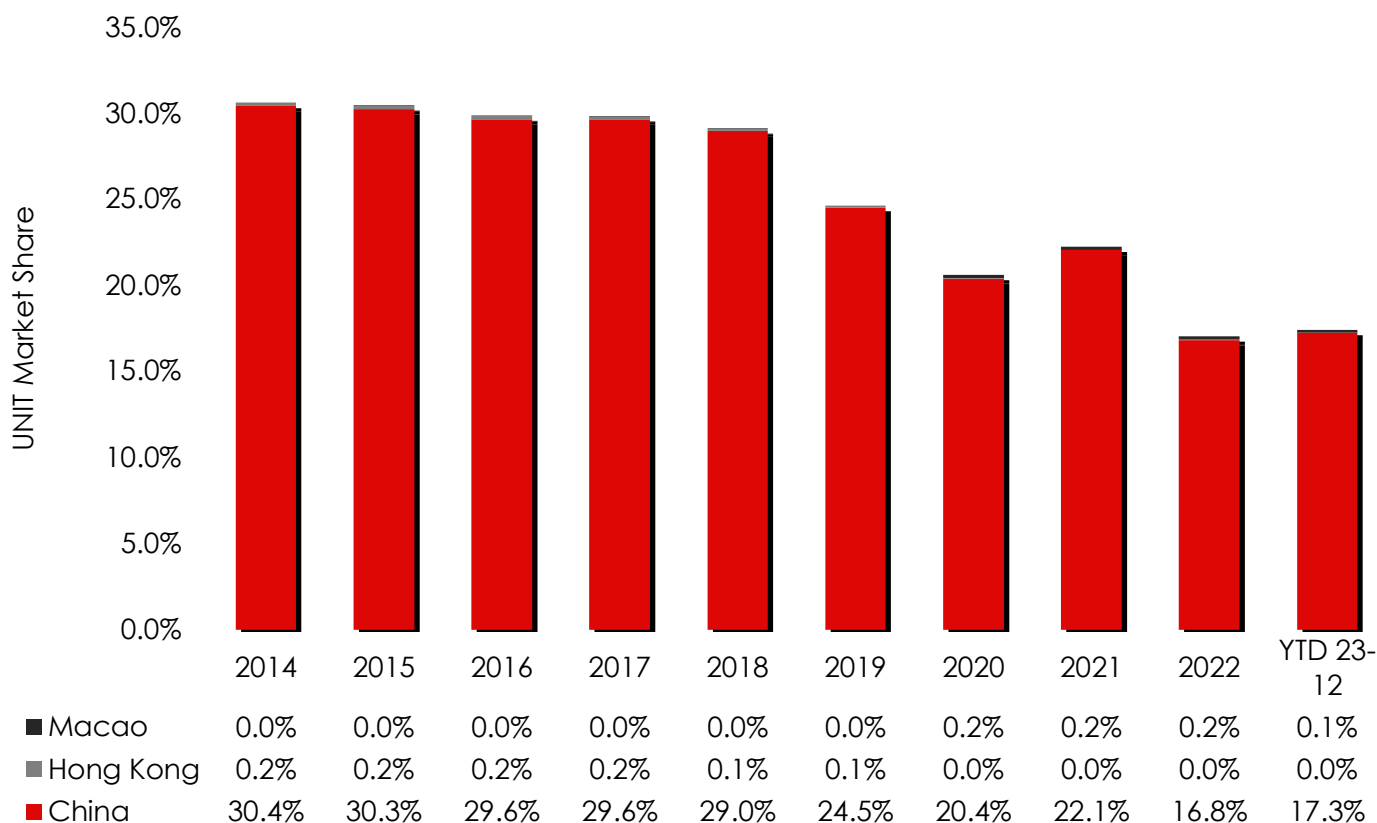


U.S. Cotton T-Shirt Imports: GREATER CHINA

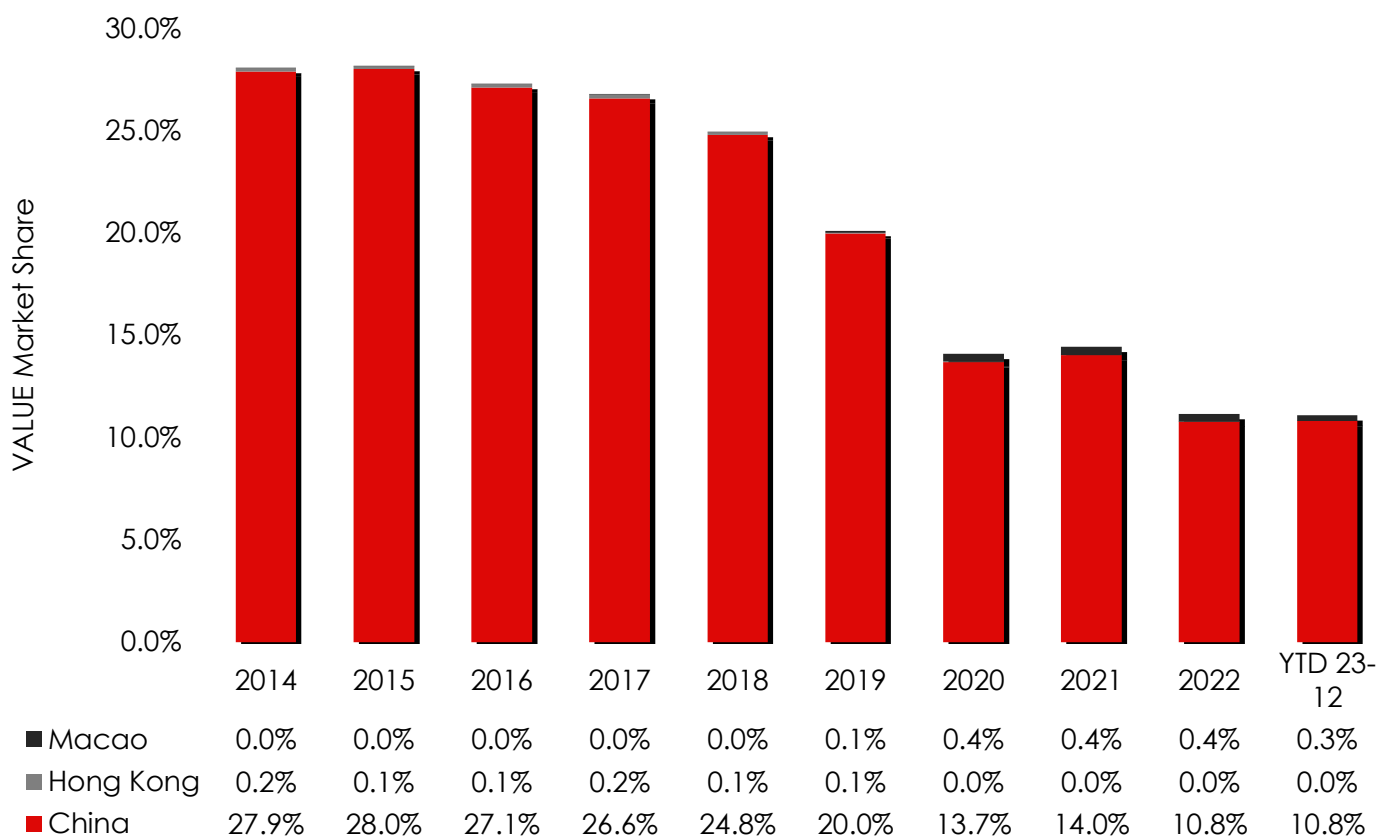


Cotton Trousers

U.S. Cotton Trouser Imports: GREATER CHINA

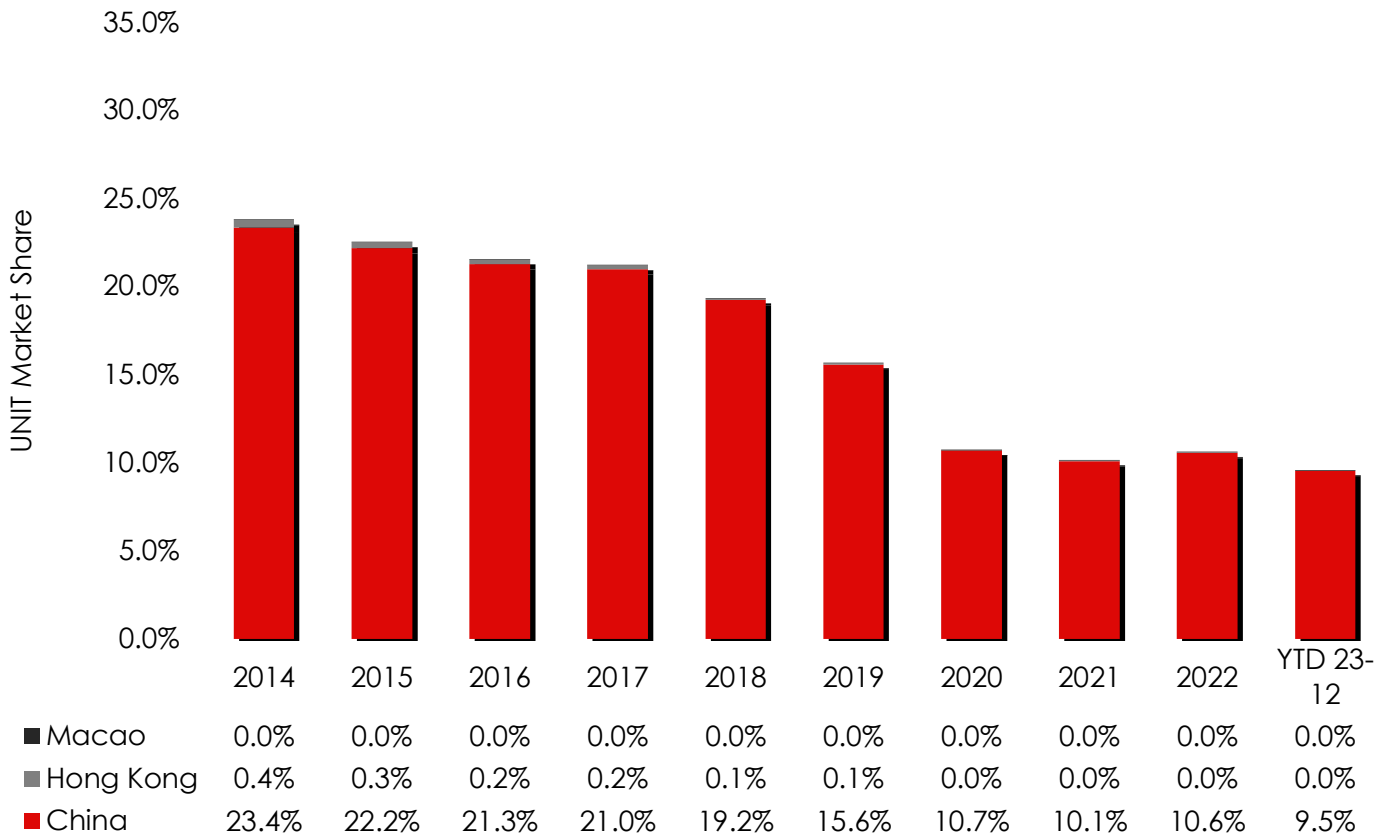


U.S. Cotton Trouser Imports: GREATER CHINA

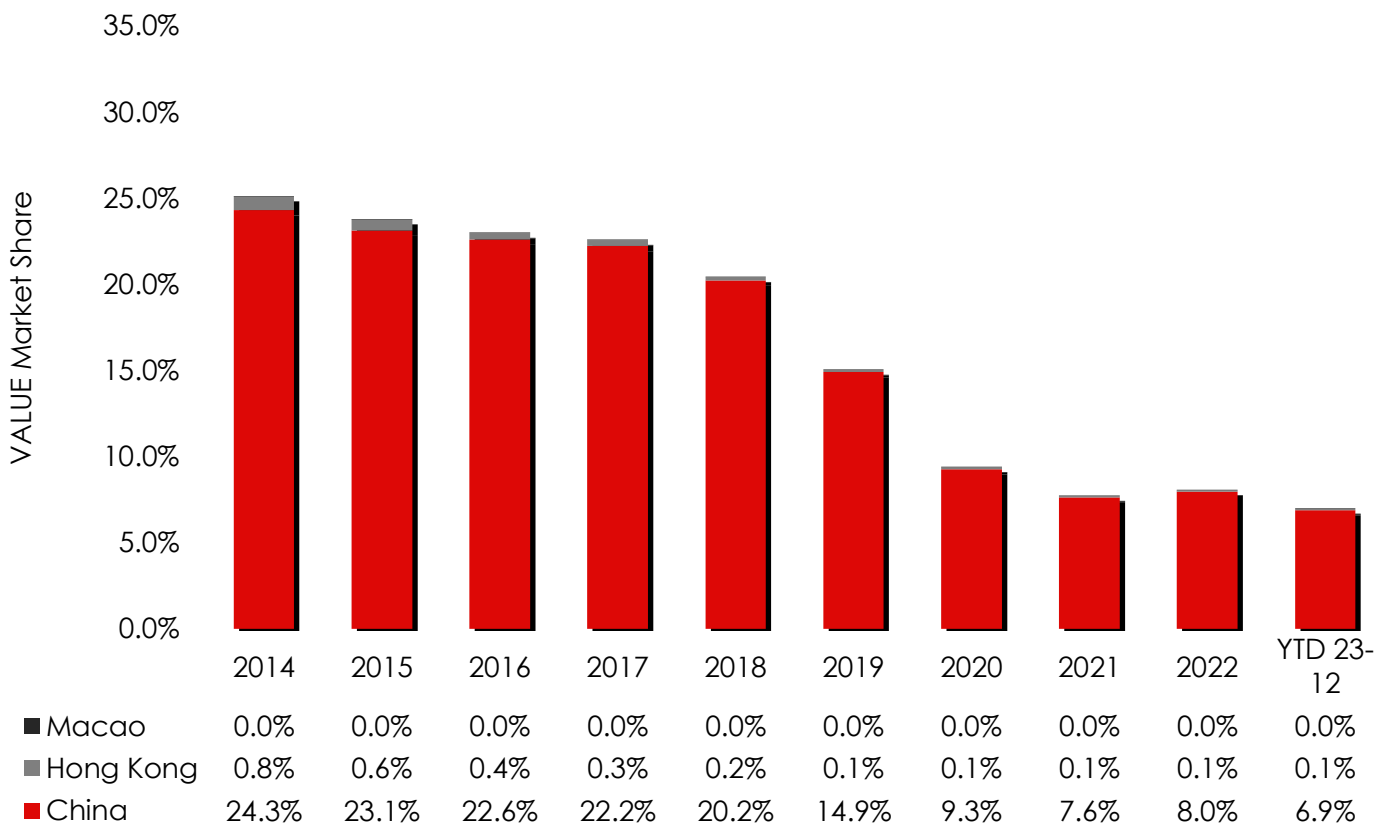


Cotton Woven Shirts

U.S. Cotton Woven Shirt Imports: GREATER CHINA

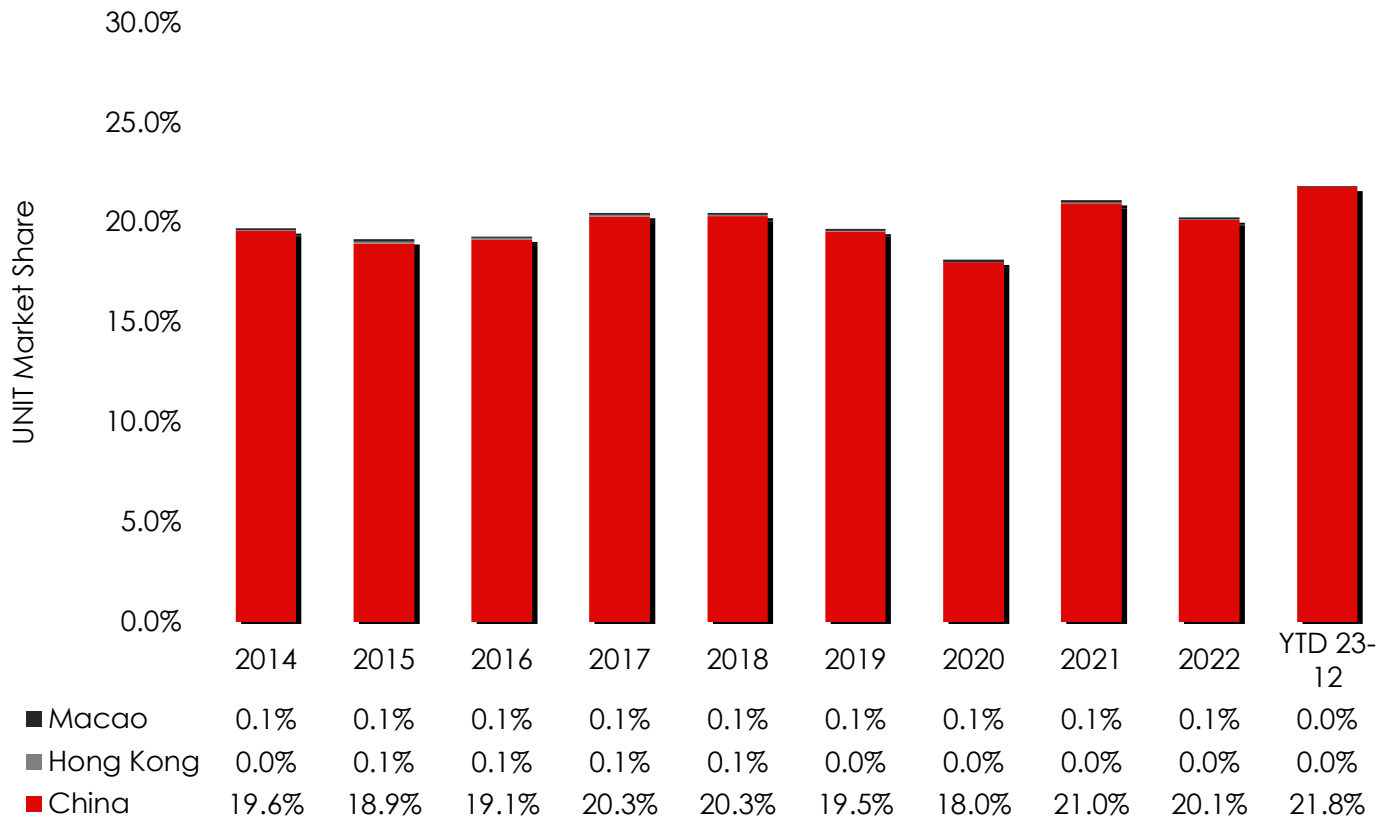


U.S. Cotton Woven Shirt Imports: GREATER CHINA

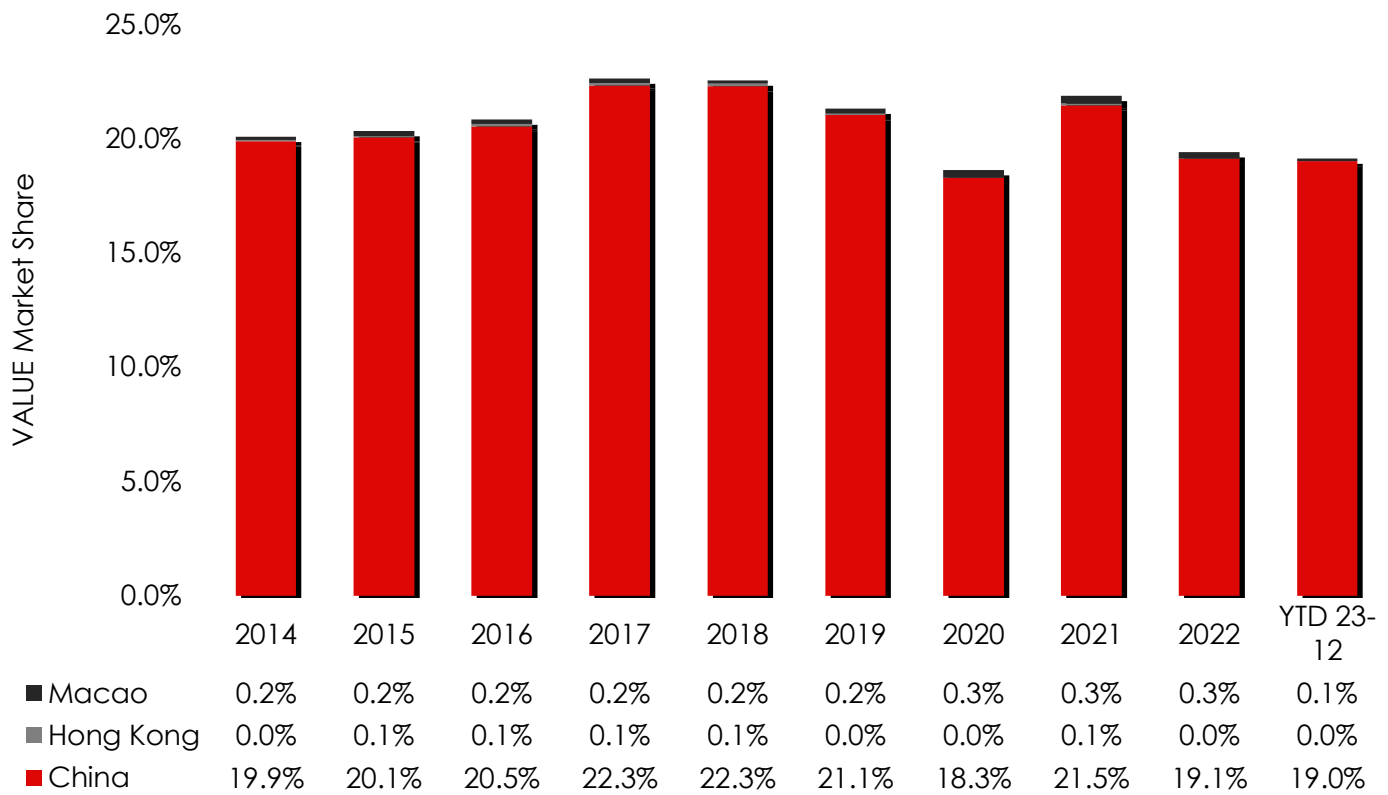


Underwear

U.S. Underwear Imports: GREATER CHINA



U.S. Underwear Imports: GREATER CHINA



CHINA

U.S. Garment Import Growth: China

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	-6.2%	10.3%	-25.2%	-3.9%	25.2%	-35.5%	-7.3%	7.7%	-36.0%	-19.7%	47.1%	-29.6%
Feb	4.1%	4.3%	-30.1%	7.6%	28.6%	-35.5%	1.0%	2.6%	-40.5%	-9.1%	46.6%	-29.6%
Mar	3.6%	0.3%	-32.5%	34.8%	25.6%	-38.5%	0.8%	-1.1%	-43.0%	12.8%	44.3%	-34.9%
Apr	-0.7%	1.4%	-35.8%	39.3%	26.1%	-34.6%	-2.2%	-0.4%	-46.3%	20.0%	43.1%	-32.4%
May	-1.0%	2.3%	-39.7%	45.8%	24.9%	-31.3%	-2.4%	-0.1%	-49.1%	26.3%	42.0%	-30.4%
Jun	-1.2%	2.5%	-38.3%	45.2%	22.3%	-29.8%	-2.0%	0.3%	-49.0%	26.8%	40.1%	-29.1%
Jul	-0.5%	4.3%	-37.6%	40.0%	22.4%	-28.6%	-0.8%	1.9%	-49.2%	24.7%	40.0%	-28.7%
Aug	-0.3%	4.4%	-35.0%	25.0%	19.3%	-27.2%	-1.0%	1.6%	-47.8%	30.2%	37.2%	-29.4%
Sep	0.6%	1.6%	-31.8%	33.2%	11.5%	-24.0%	0.0%	-1.5%	-45.4%	25.2%	28.9%	-28.1%
Oct	2.7%	-2.6%	-27.7%	30.4%	4.9%	-21.4%	1.6%	-6.0%	-42.2%	25.1%	20.8%	-26.7%
Nov	2.1%	-3.7%	-25.0%	30.7%	-0.3%	-19.9%	0.9%	-7.6%	-40.2%	27.3%	14.5%	-25.8%
Dec	2.7%	-5.1%	-23.6%	31.4%	-3.1%	-18.6%	1.30%	-9.1%	-39.1%	29.4%	10.8%	-24.9%

China YTD 23-12

Units (1,000 Dozens)

	2022	2023	%+/-
Total	10,782	8,779	-18.6%
338/339	37,985	30,360	-20.1%
347/348	34,152	24,064	-29.5%
340	2,729	2,109	-22.7%
352/652	54,371	47,090	-13.4%

China YTD 23-12

Value (\$ Millions)

	2022	2023	%+/-
Total	21,734	16,316	-24.9%
338/339	1,548	1,040	-32.9%
347/348	1,547	1,108	-28.4%
340	184	141	-23.4%
352/652	846	651	-23.0%

China YTD 23-12

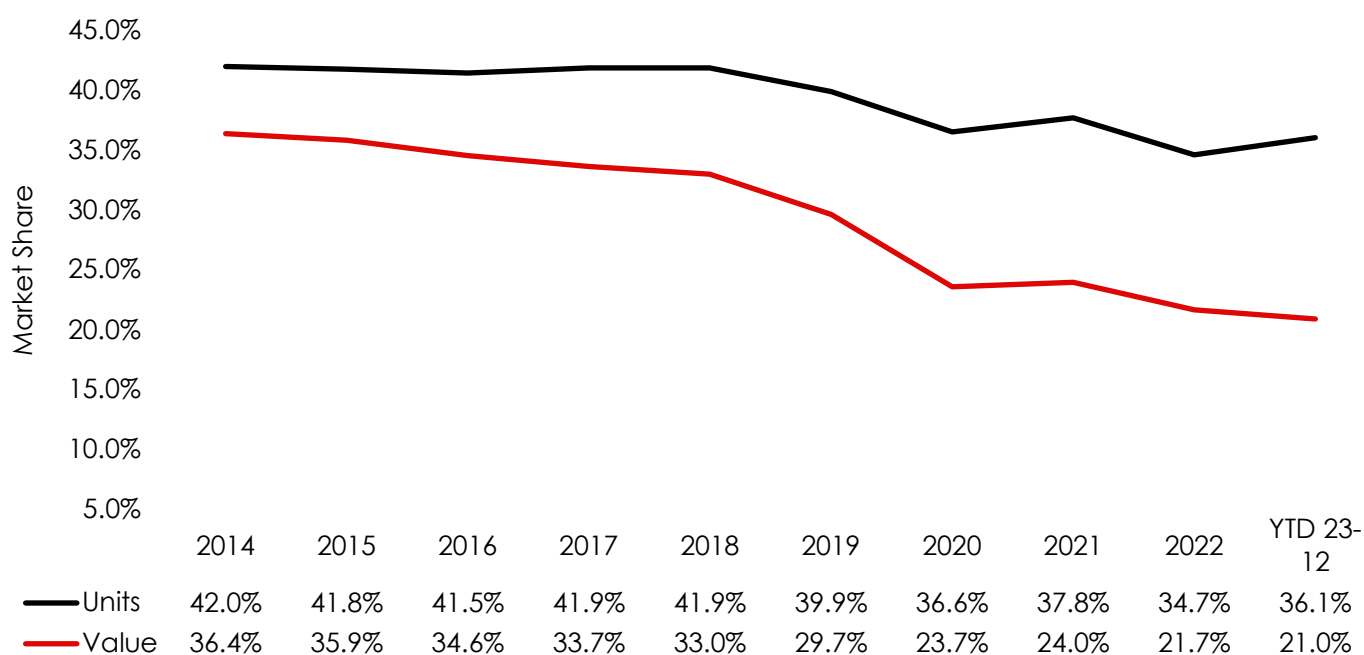
FOB

	2022	2023	%+/-
Total	\$2.02	\$1.86	-7.8%
338/339	\$3.40	\$2.85	-16.0%
347/348	\$3.77	\$3.84	1.7%
340	\$5.63	\$5.58	-0.9%
352/652	\$1.30	\$1.15	-11.1%

MARKET SHARE

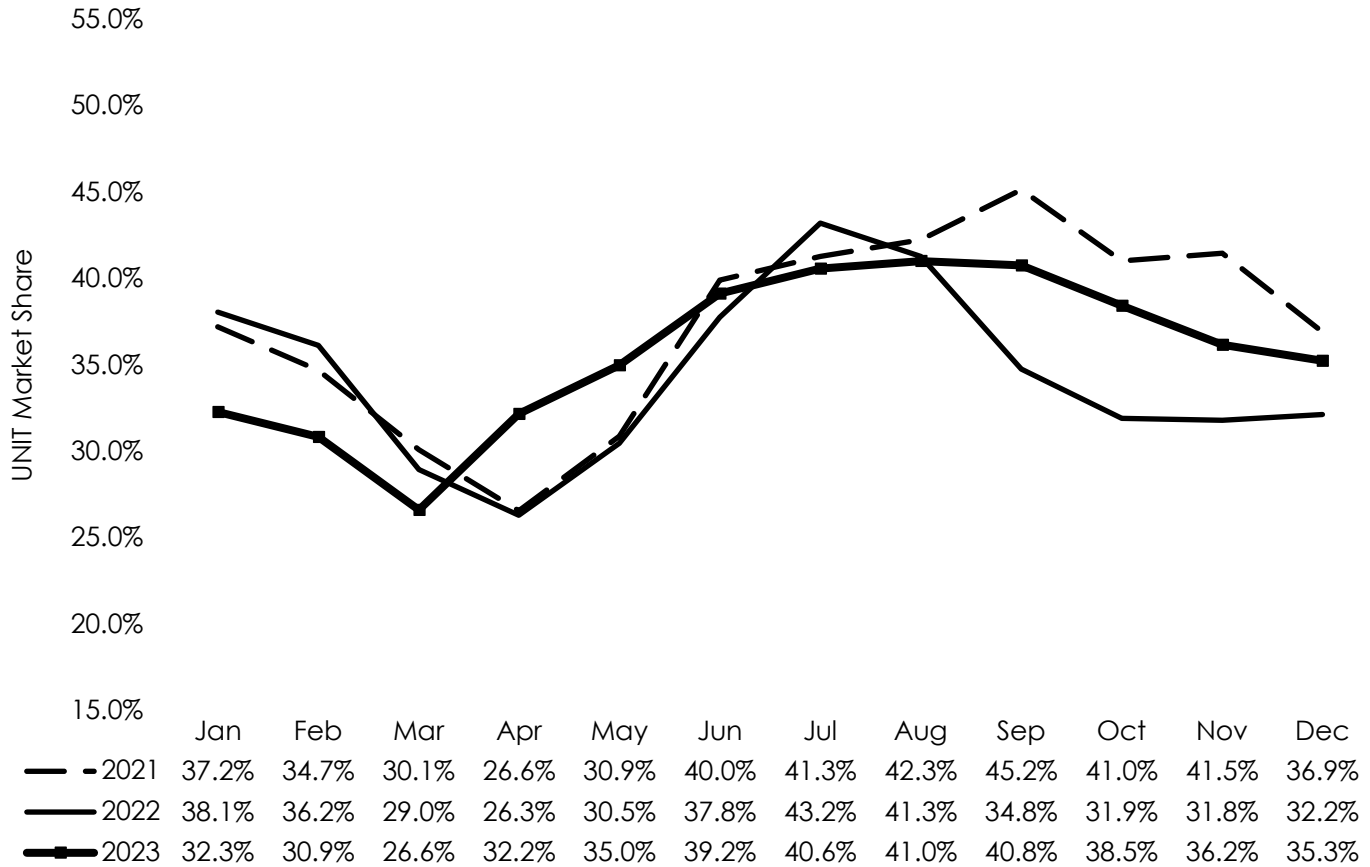
Total Garments YTD

U.S. Garment Imports: CHINA

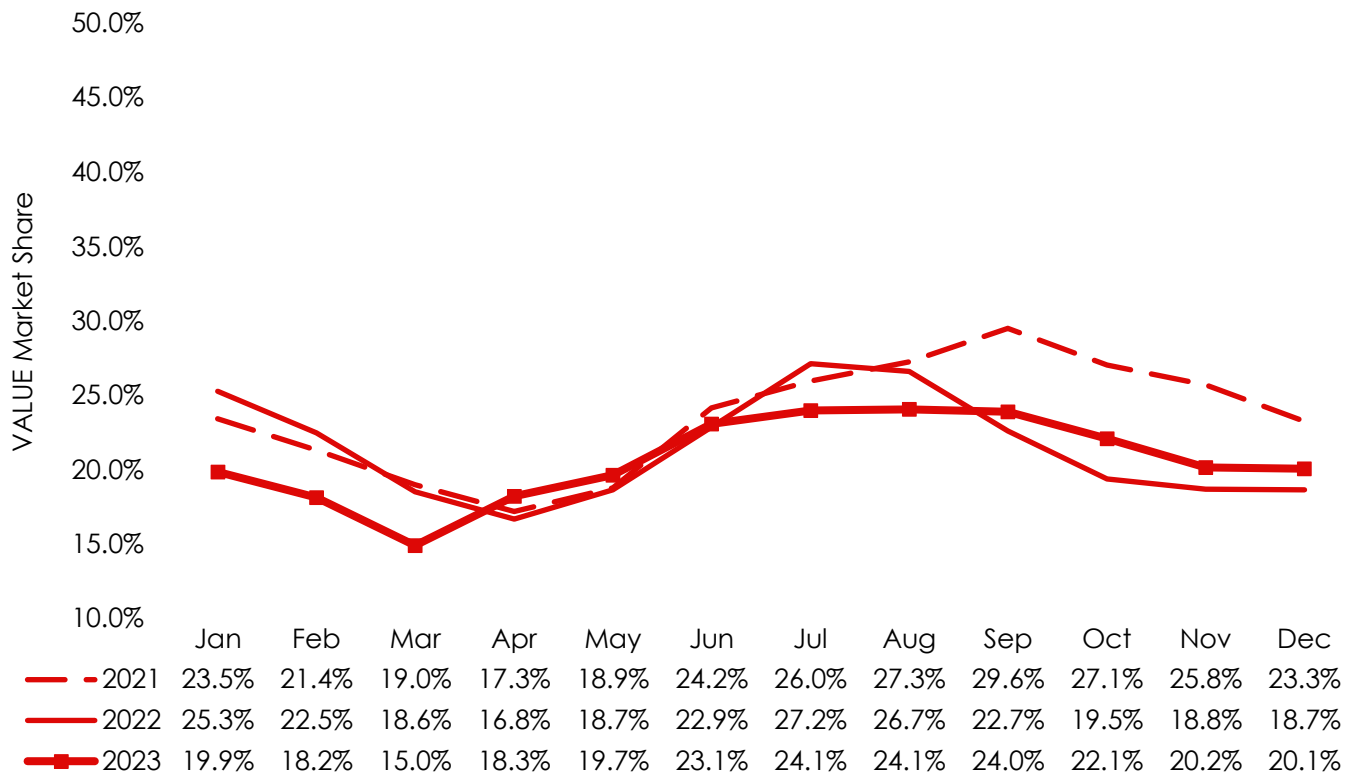


Total Garments Month to Month

U.S. Garment Import (Monthly): CHINA

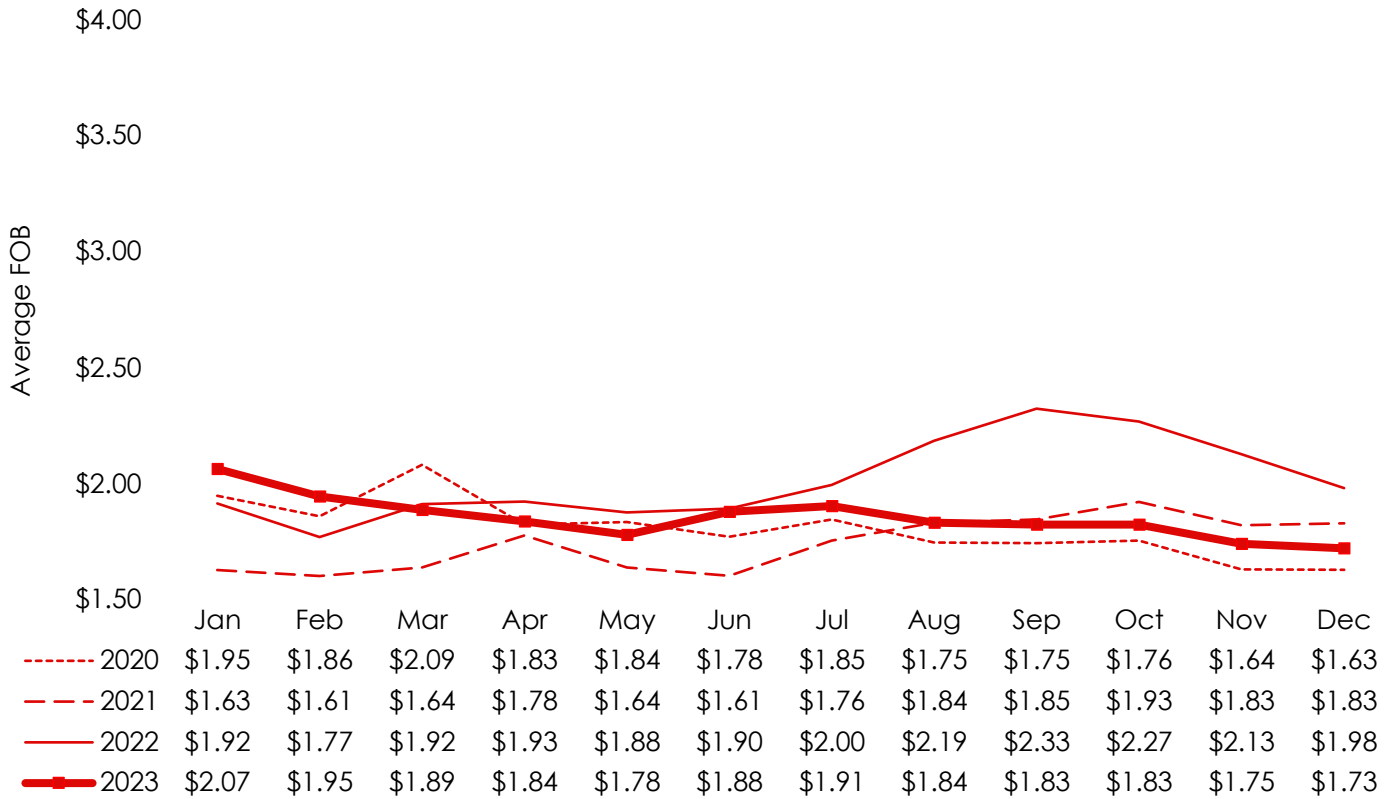


U.S. Garment Imports (Monthly): CHINA

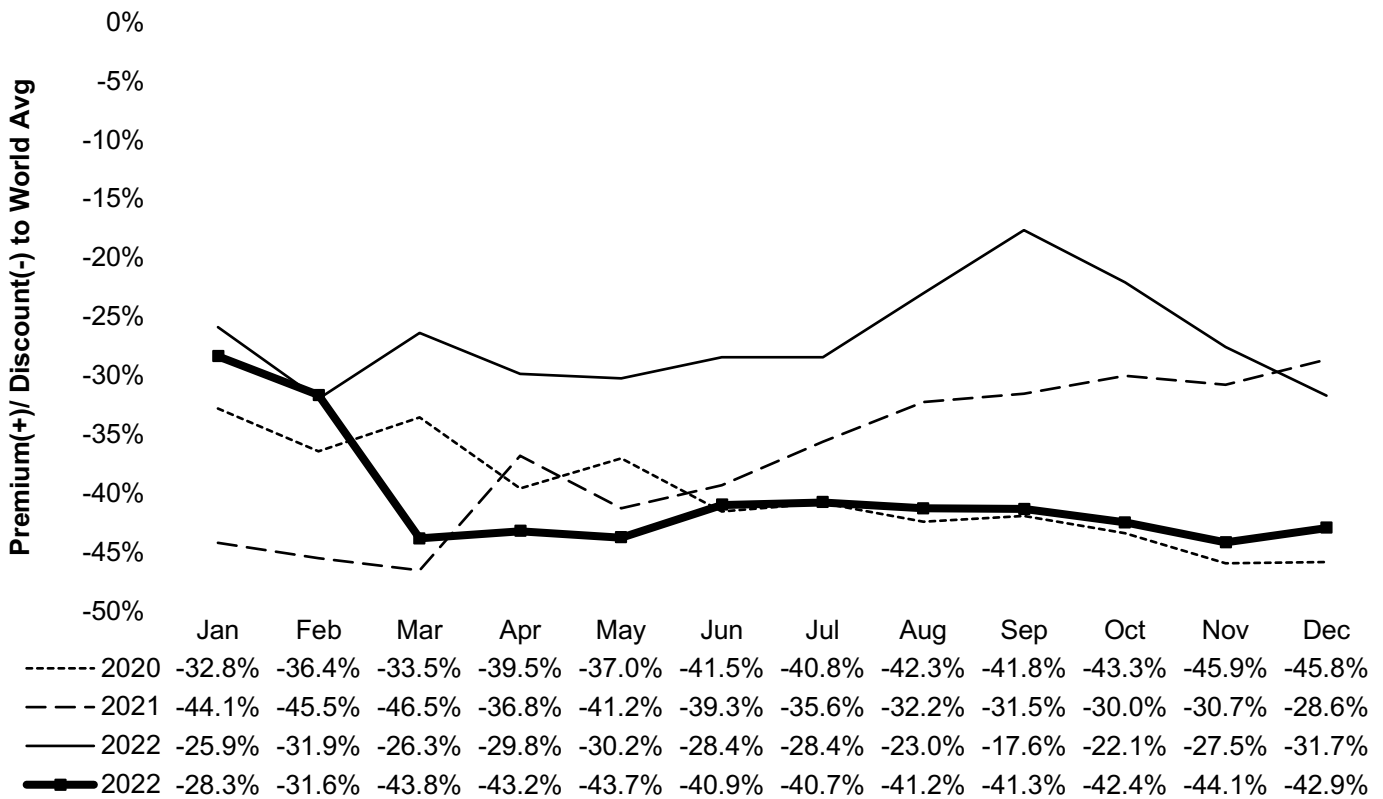


FOB PRICES

U.S. Garment Imports: FOB Prices: CHINA

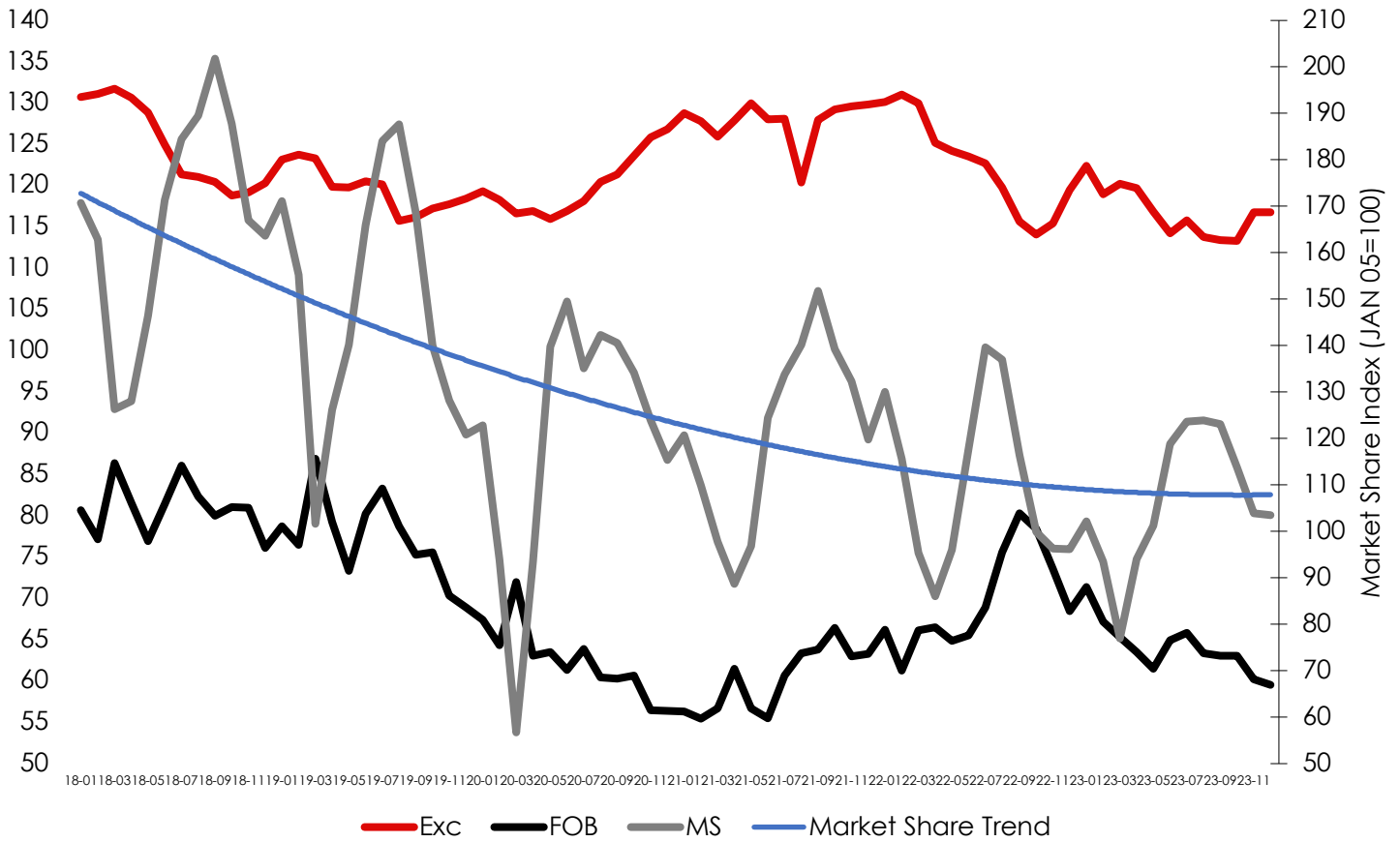


U.S Garment Imports: China vs World

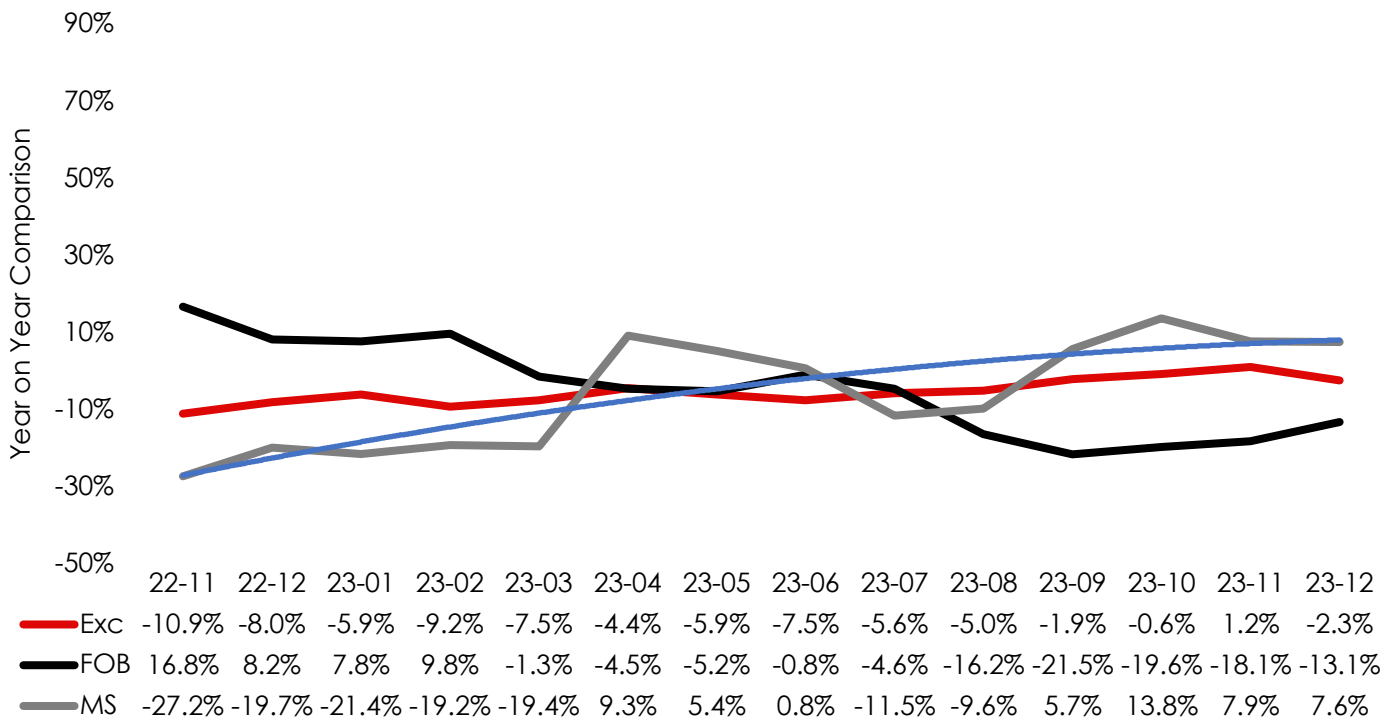


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: CHINA



U.S. Garment Imports: CHINA



YTD Market Share

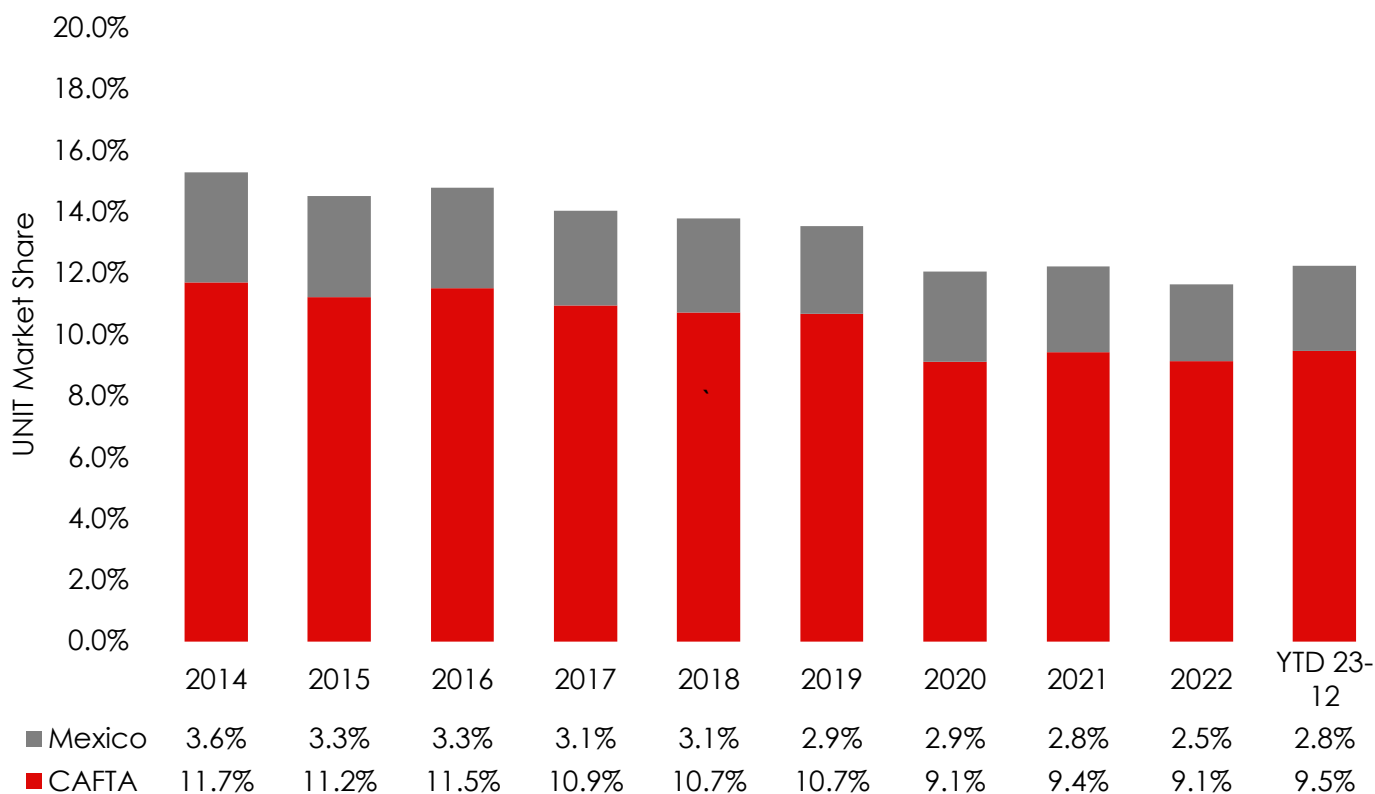
YTD Unit Market Share: China							YTD Value Market Share: China						
Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	41.4%	42.4%	35.8%	37.2%	38.1%	34.7%	Jan	33.2%	33.3%	23.9%	23.5%	25.3%	21.7%
Feb	41.0%	41.4%	32.6%	36.0%	37.1%	31.6%	Feb	32.5%	32.0%	21.3%	22.5%	23.9%	19.1%
Mar	37.9%	36.5%	28.0%	33.8%	34.1%	30.0%	Mar	30.2%	28.3%	18.3%	21.2%	21.9%	17.8%
Apr	36.4%	35.6%	28.0%	32.1%	32.2%	30.6%	Apr	28.9%	27.4%	18.3%	20.2%	20.6%	17.9%
May	36.5%	36.0%	29.6%	31.9%	31.9%	31.5%	May	28.9%	27.4%	19.3%	19.9%	20.2%	18.3%
Jun	37.4%	37.0%	31.7%	33.3%	32.8%	32.8%	Jun	29.6%	28.2%	20.7%	20.7%	20.7%	19.1%
Jul	38.7%	38.6%	33.0%	34.5%	34.4%	34.2%	Jul	30.7%	29.6%	21.7%	21.6%	21.7%	19.9%
Aug	40.0%	40.1%	34.7%	35.7%	35.3%	35.2%	Aug	31.7%	30.6%	22.7%	22.5%	22.5%	20.5%
Sep	41.3%	40.7%	35.8%	37.0%	35.4%	35.9%	Sep	32.7%	30.9%	23.4%	23.5%	22.7%	21.0%
Oct	41.9%	40.5%	36.7%	37.5%	35.0%	36.1%	Oct	33.1%	30.5%	24.0%	23.9%	22.2%	21.1%
Nov	41.9%	40.3%	36.7%	37.8%	34.8%	36.1%	Nov	33.1%	30.1%	23.7%	24.1%	22.0%	21.0%
Dec	41.9%	40.0%	36.6%	37.8%	34.7%	36.1%	Dec	33.0%	29.8%	23.7%	24.0%	21.7%	21.0%

China Market Share

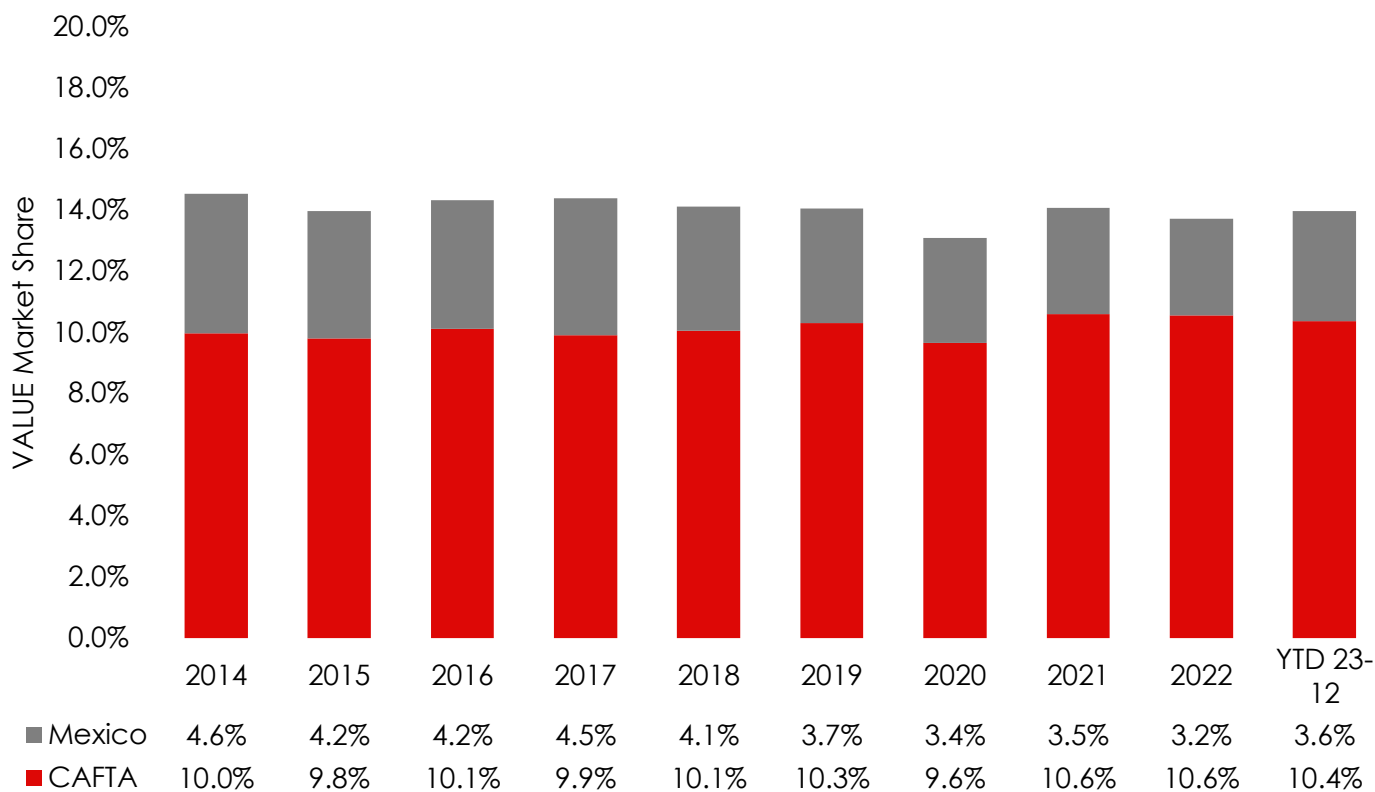
Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	34.7%	36.1%	21.7%	21.0%
338/339	Cotton T-Shirts	9.2%	9.5%	9.3%	8.4%
347/348	Cotton Pants	16.8%	17.3%	10.8%	10.8%
340	Cotton Shirts	10.6%	9.5%	8.0%	6.9%
352/652	Underwear	20.1%	21.8%	19.1%	19.0%

Mexico and DR-CAFTA

U.S. Total Garment Imports: CAFTA & Mexico

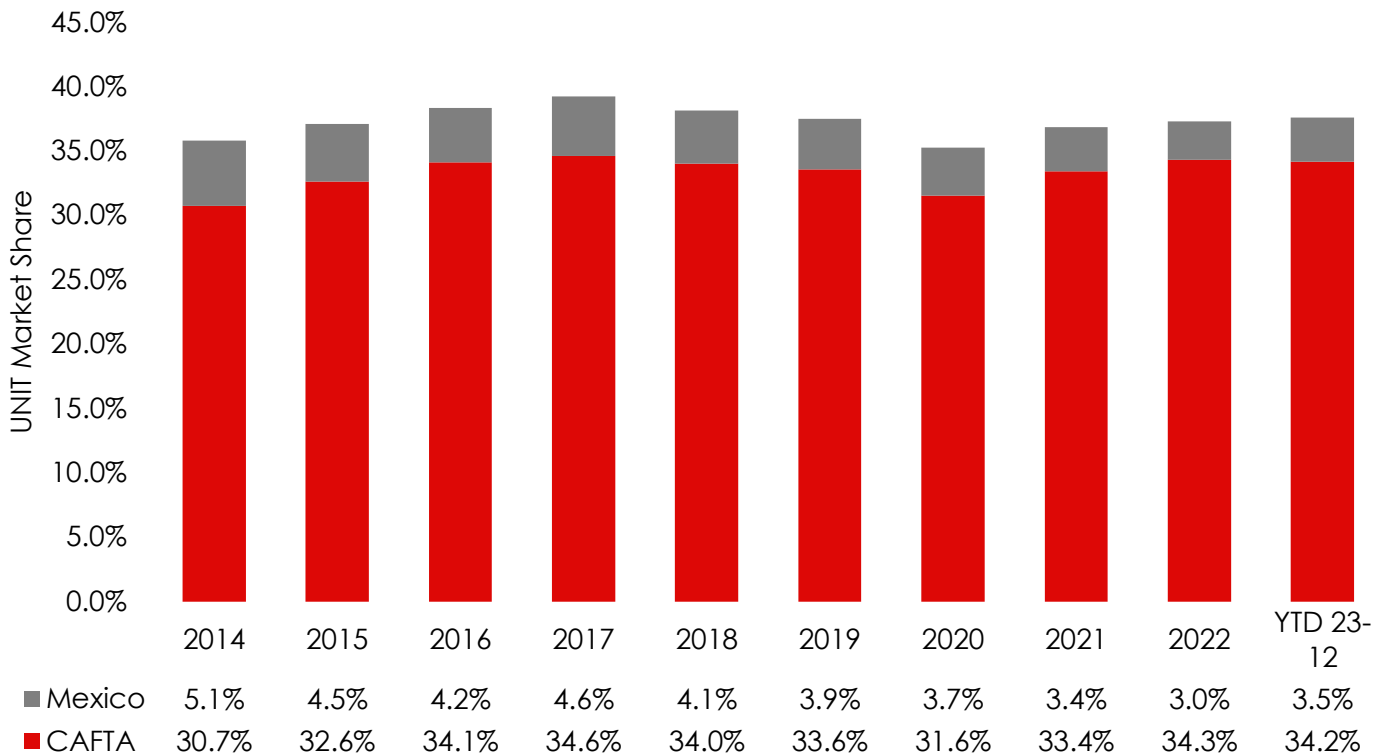


U.S. Garment Imports: CAFTA & Mexico

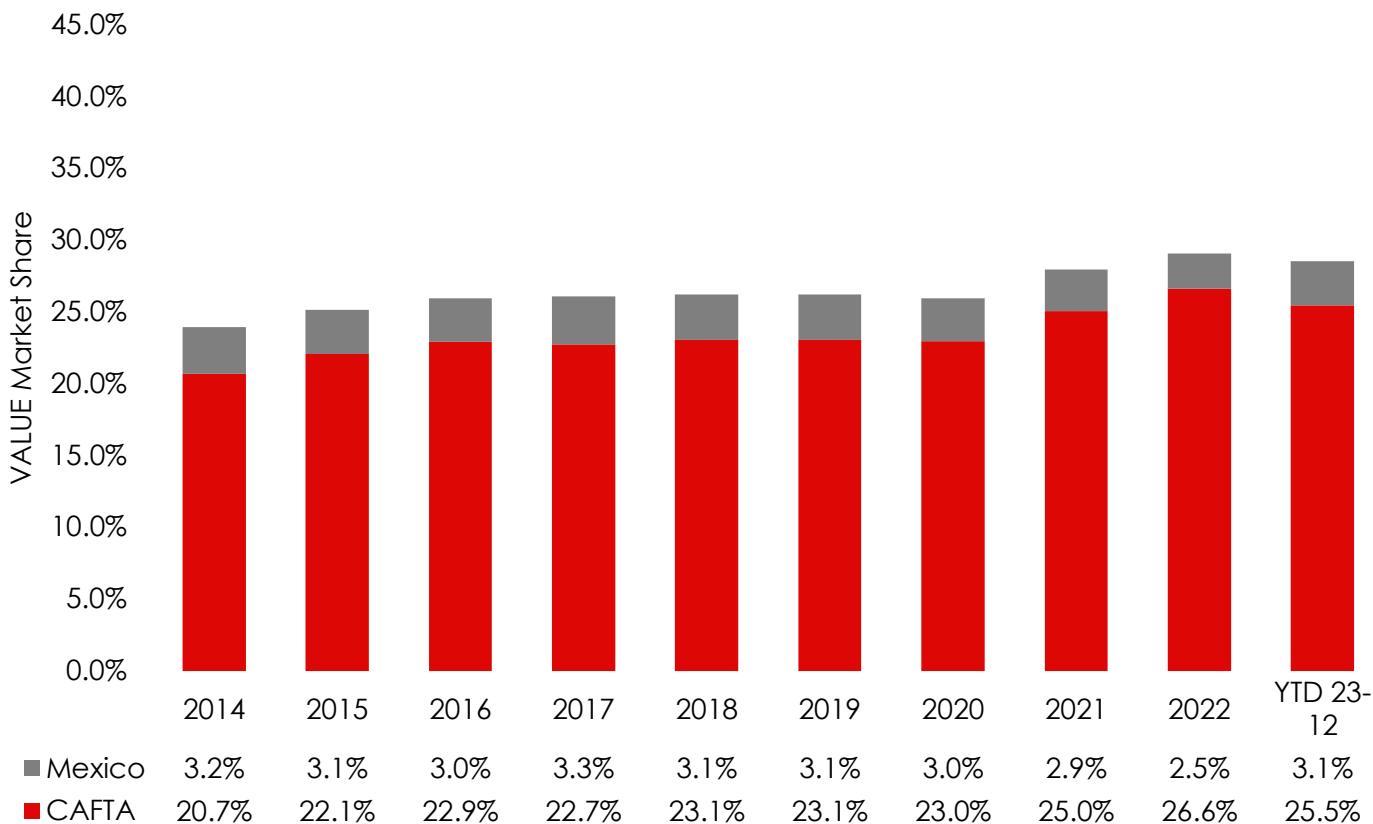


Cotton T-shirts

U.S. Cotton T-Shirt Imports: CAFTA & Mexico

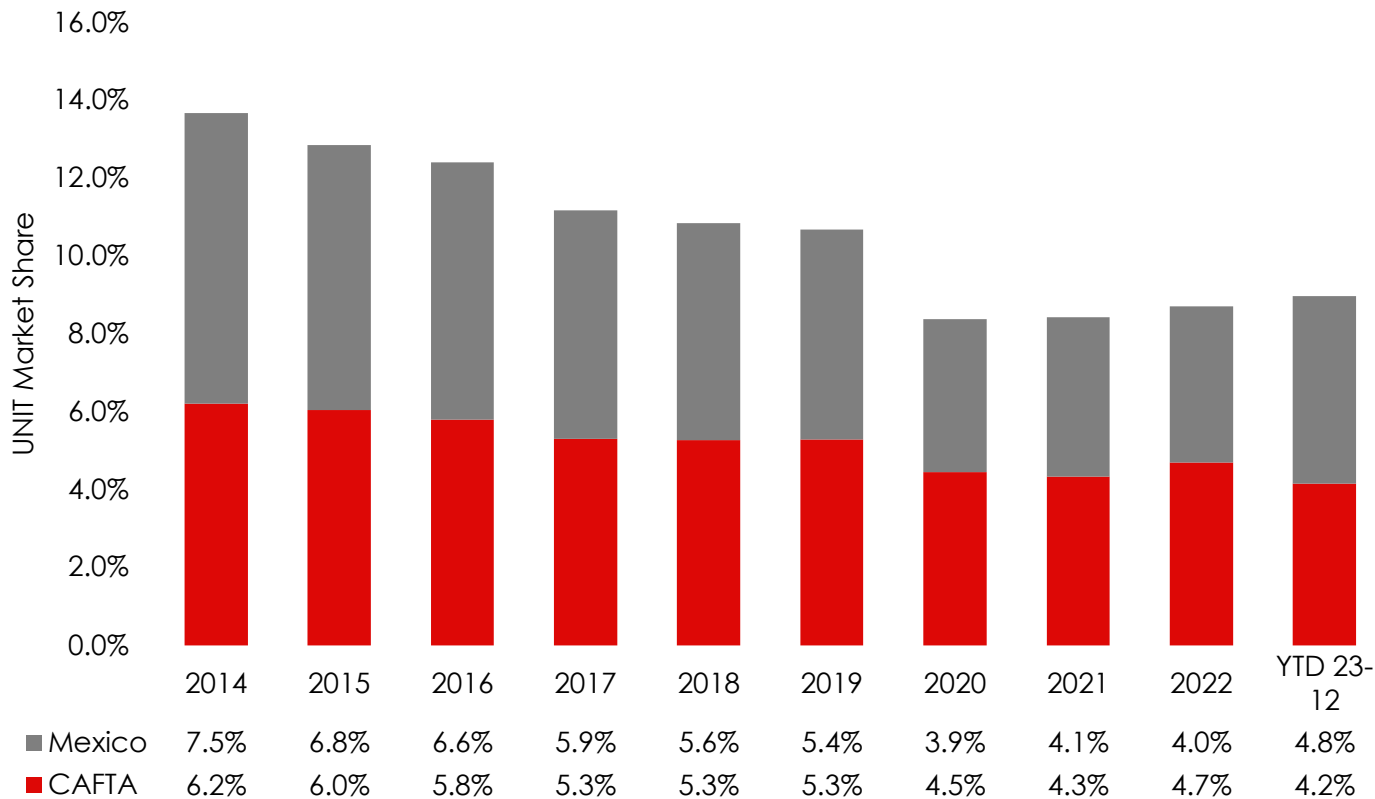


U.S. Cotton T-Shirt Imports: CAFTA & Mexico

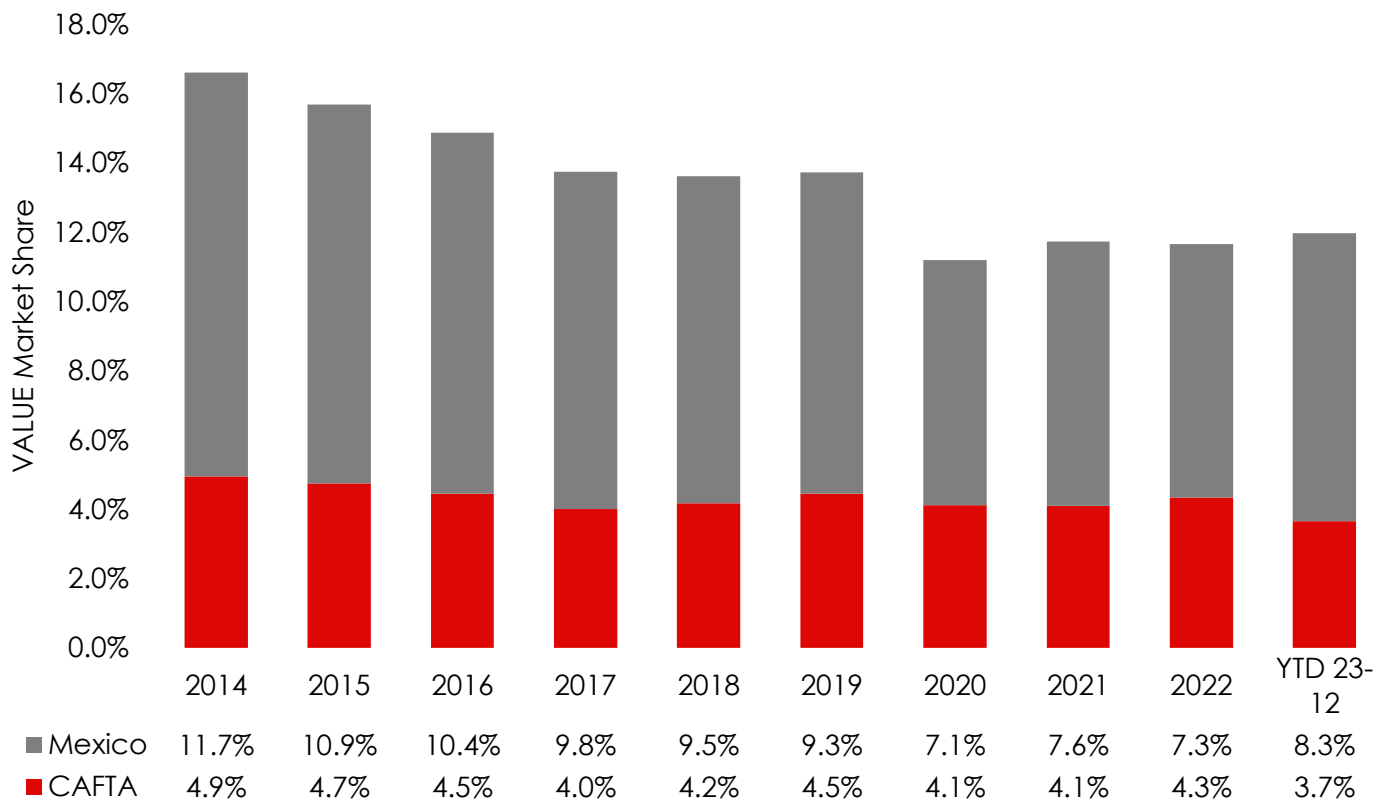


Cotton Trousers

U.S. Cotton Trouser Imports: CAFTA & Mexico

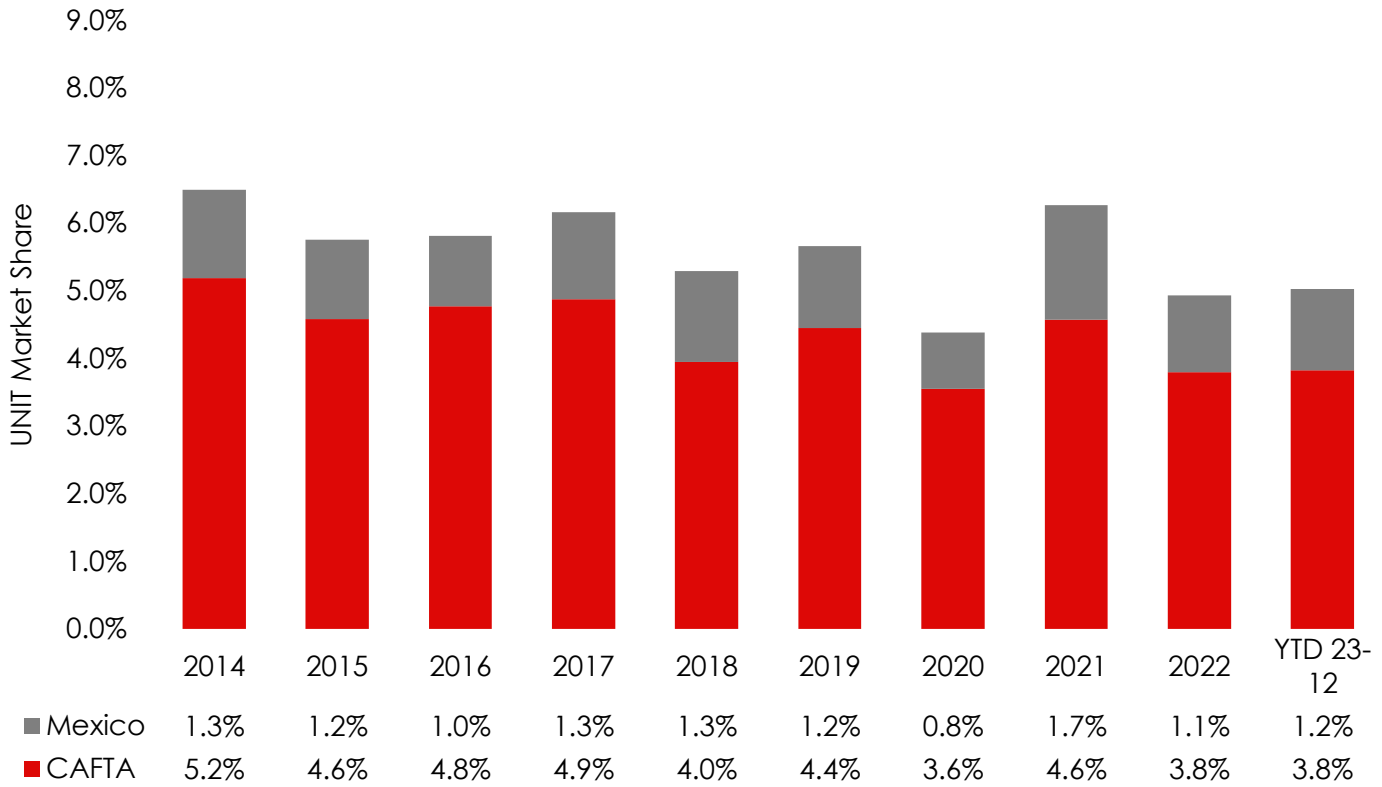


U.S. Cotton Trouser Imports: CAFTA & Mexico

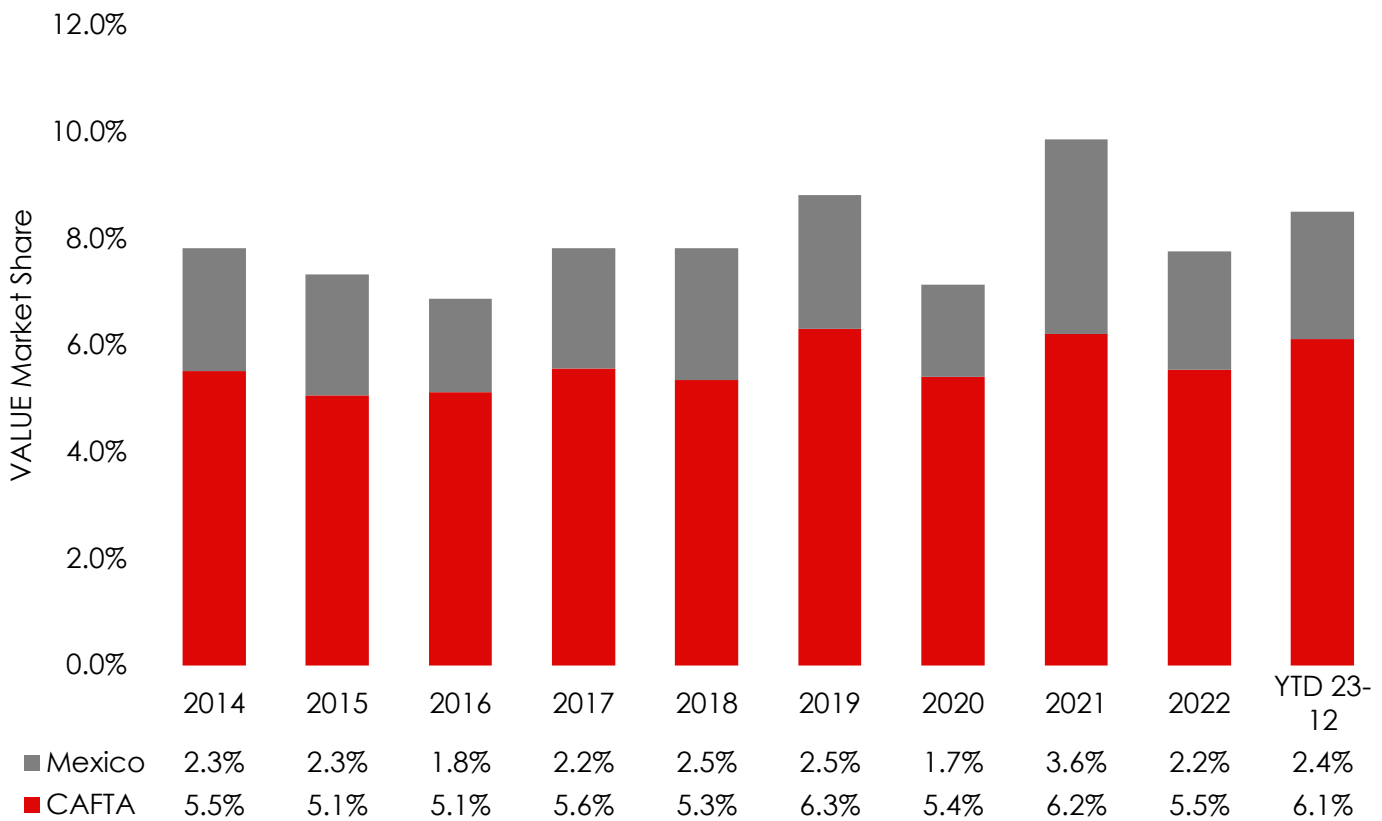


Cotton Woven Shirts

U.S. Cotton Woven Shirt Imports: CAFTA & Mexico

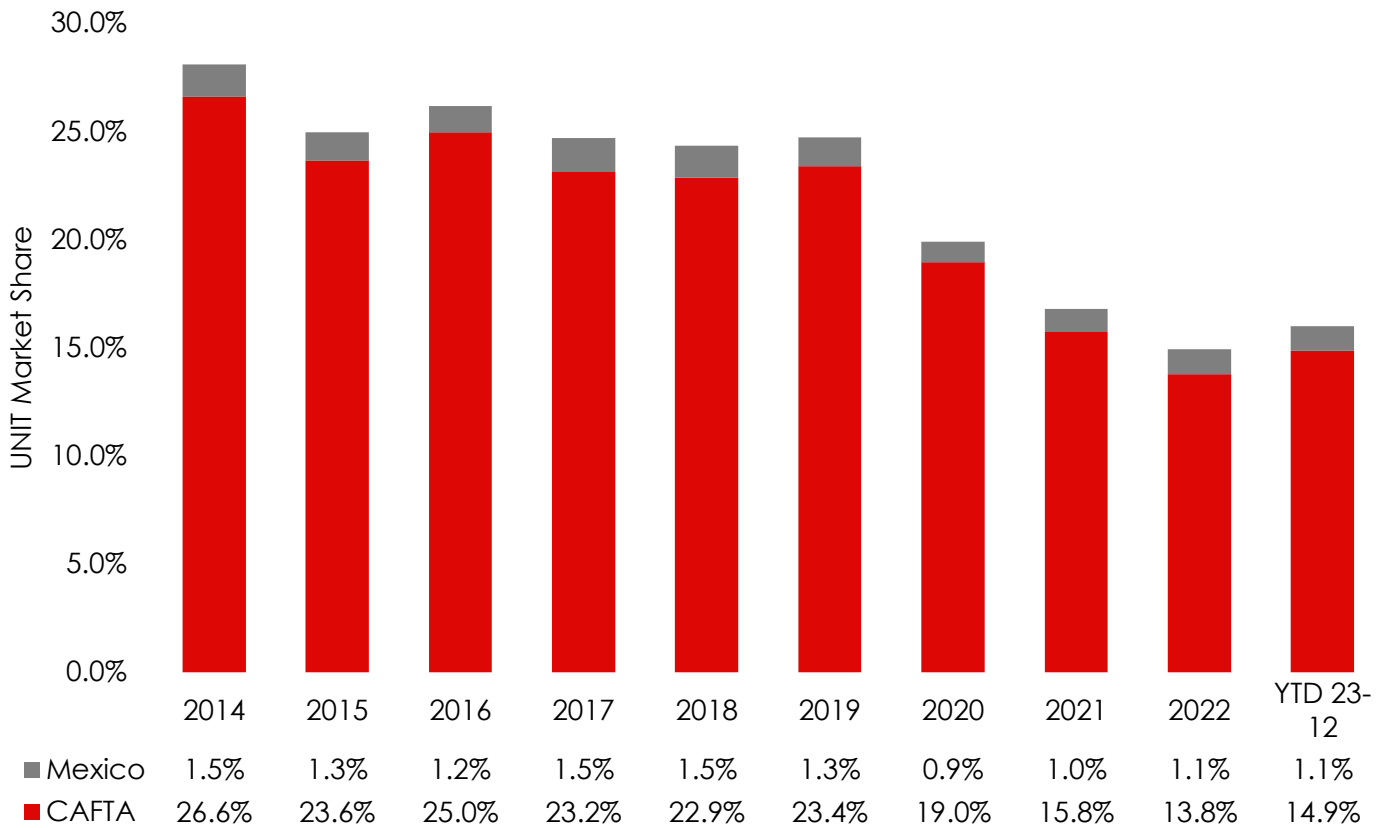


U.S. Cotton Woven Shirt Imports: CAFTA & Mexico

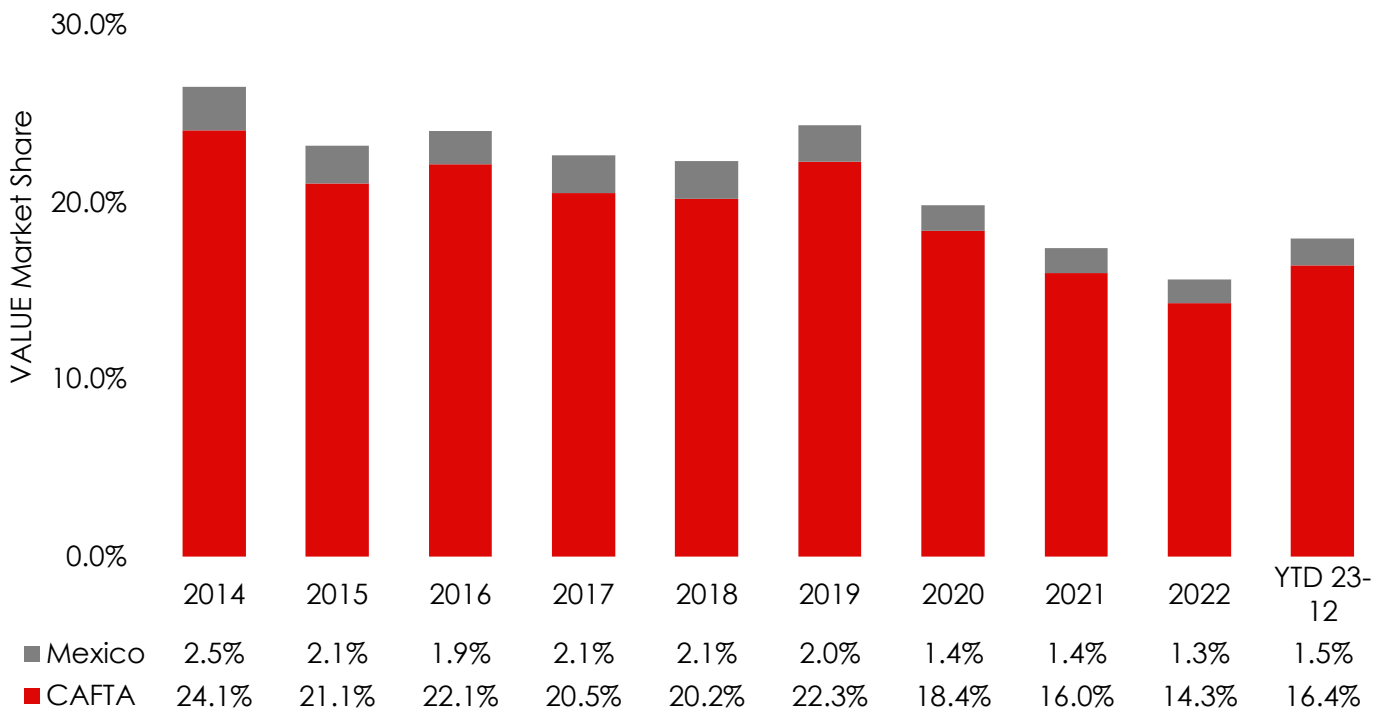


Underwear

U.S. Underwear Imports: CAFTA & Mexico



U.S. Underwear Imports: CAFTA & Mexico



MEXICO

U.S. Garment Import Growth: Mexico

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	2.5%	-1.6%	-8.8%	-4.9%	20.7%	-13.1%	12.1%	-13.2%	-14.8%	-13.1%	26.9%	-2.2%
Feb	3.4%	-4.3%	-6.9%	-3.7%	13.6%	-13.1%	4.2%	-10.8%	-11.6%	-13.4%	23.0%	-2.2%
Mar	3.9%	-4.1%	-10.0%	3.6%	11.9%	-12.7%	-1.8%	-5.8%	-14.1%	-6.2%	21.1%	-4.5%
Apr	6.3%	-4.6%	-24.7%	24.9%	8.7%	-13.1%	-0.2%	-4.3%	-29.7%	13.1%	22.6%	-6.9%
May	5.8%	-4.4%	-29.0%	33.0%	7.1%	-11.9%	-3.1%	-3.1%	-37.5%	27.6%	23.1%	-7.5%
Jun	4.8%	-5.1%	-39.7%	30.6%	3.1%	-11.2%	-3.3%	-4.1%	-49.1%	30.5%	20.4%	-8.3%
Jul	4.2%	-5.5%	-32.0%	27.8%	-0.6%	-11.3%	-2.5%	-5.0%	-36.1%	30.7%	17.8%	-8.7%
Aug	4.4%	-6.0%	-19.7%	40.0%	-1.6%	-11.6%	-2.3%	-5.4%	-35.1%	24.4%	16.8%	-9.0%
Sep	3.6%	-6.3%	-17.7%	23.8%	-3.1%	-12.1%	-2.8%	-6.9%	-33.7%	30.2%	15.0%	-9.4%
Oct	3.3%	-6.9%	-16.5%	22.9%	-3.7%	-12.7%	-3.7%	-6.9%	-32.6%	29.6%	14.3%	-9.9%
Nov	1.8%	-6.8%	-15.3%	22.5%	-5.1%	-13.0%	-5.5%	-6.6%	-31.4%	29.6%	12.9%	-10.5%
Dec	1.3%	-6.9%	-14.1%	21.5%	-5.8%	-13.6%	-6.1%	-6.9%	-29.6%	28.7%	11.5%	-11.1%

Mexico YTD 23-12

	Units (1,000 Dozens)		
	2022	2023	%+/-
Total	778	672	-13.6%
338/339	12,477	11,091	-11.1%
347/348	8,122	6,705	-17.4%
340	294	267	-9.2%
352/652	3,106	2,451	-21.1%

Mexico YTD 23-12

	Value (\$ Millions)		
	2022	2023	%+/-
Total	3,162	2,812	-11.1%
338/339	414	381	-7.9%
347/348	1,050	854	-18.7%
340	51	49	-4.7%
352/652	58	52	-10.8%

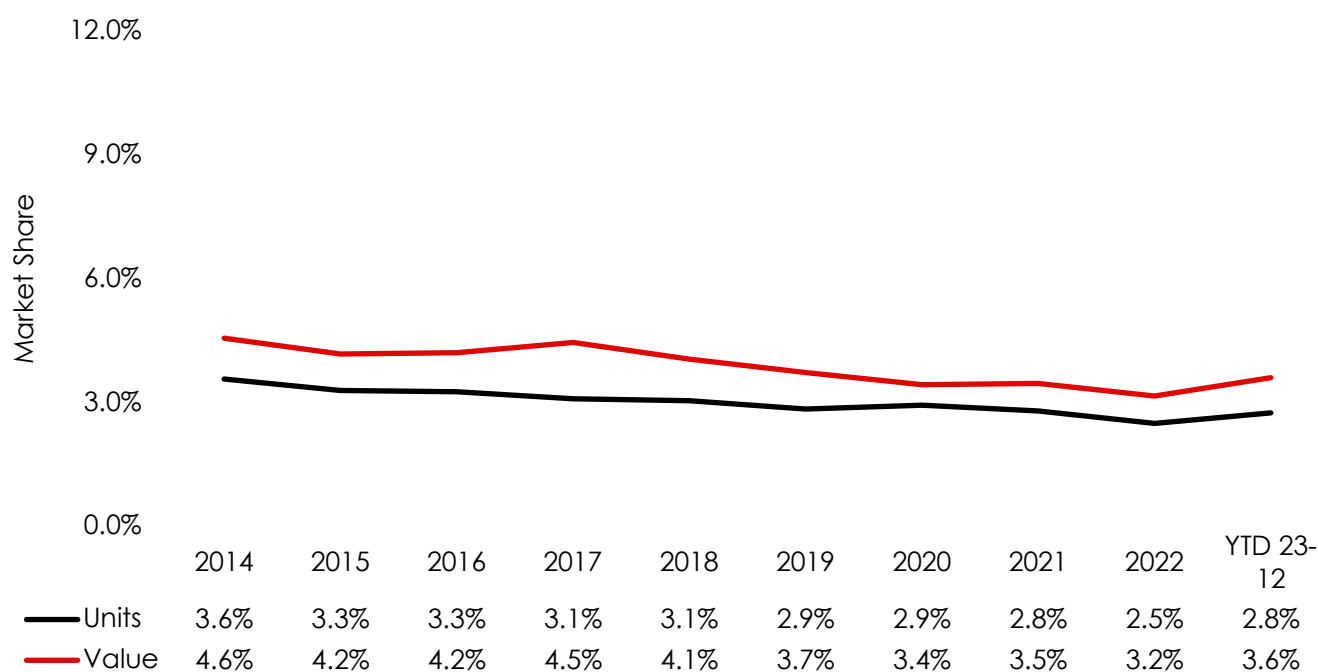
Mexico YTD 23-12

	FOB		
	2022	2023	%+/-
Total	\$4.06	\$4.18	2.9%
338/339	\$2.76	\$2.86	3.6%
347/348	\$10.78	\$10.61	-1.5%
340	\$14.57	\$15.30	5.0%
352/652	\$1.56	\$1.77	13.1%

MARKET SHARE

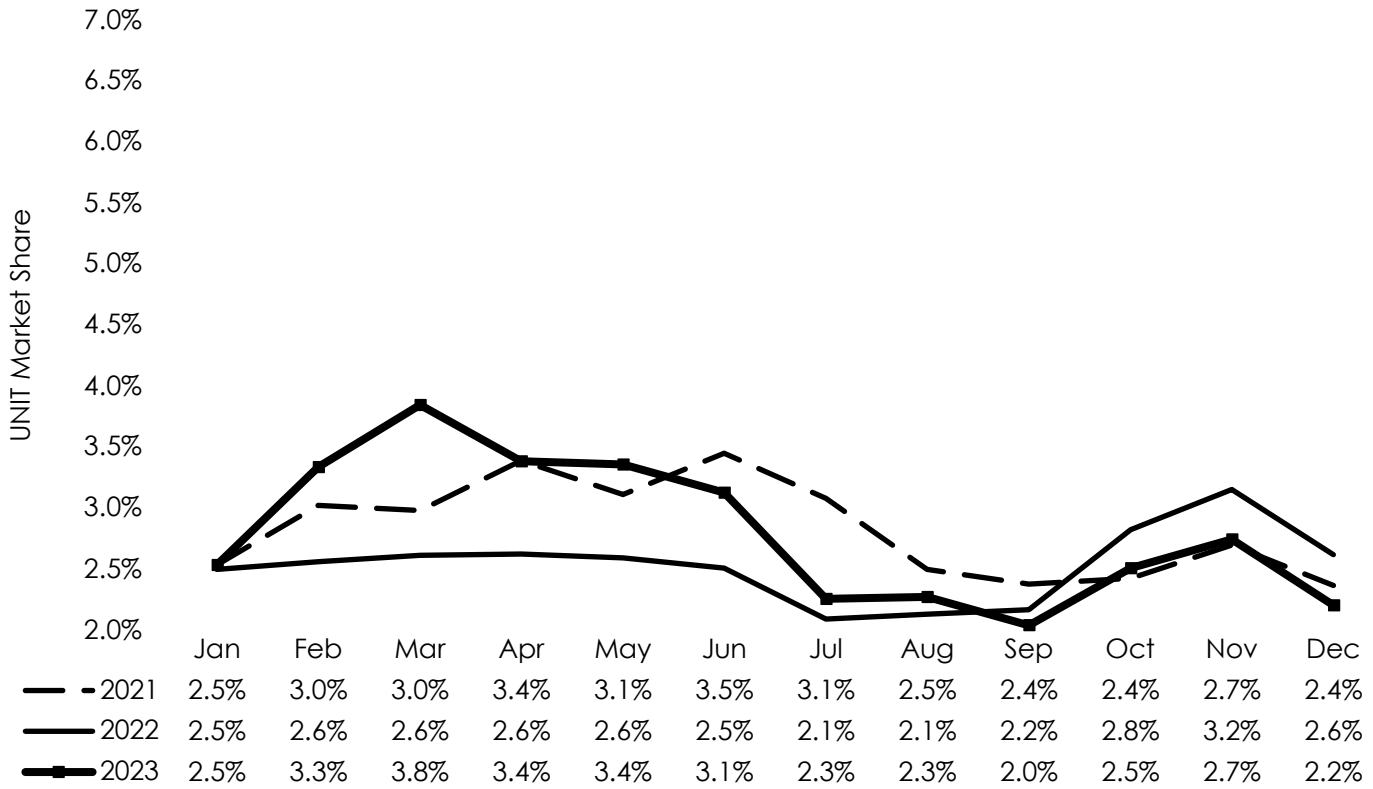
Total Garments YTD

U.S. Garment Imports: Mexico

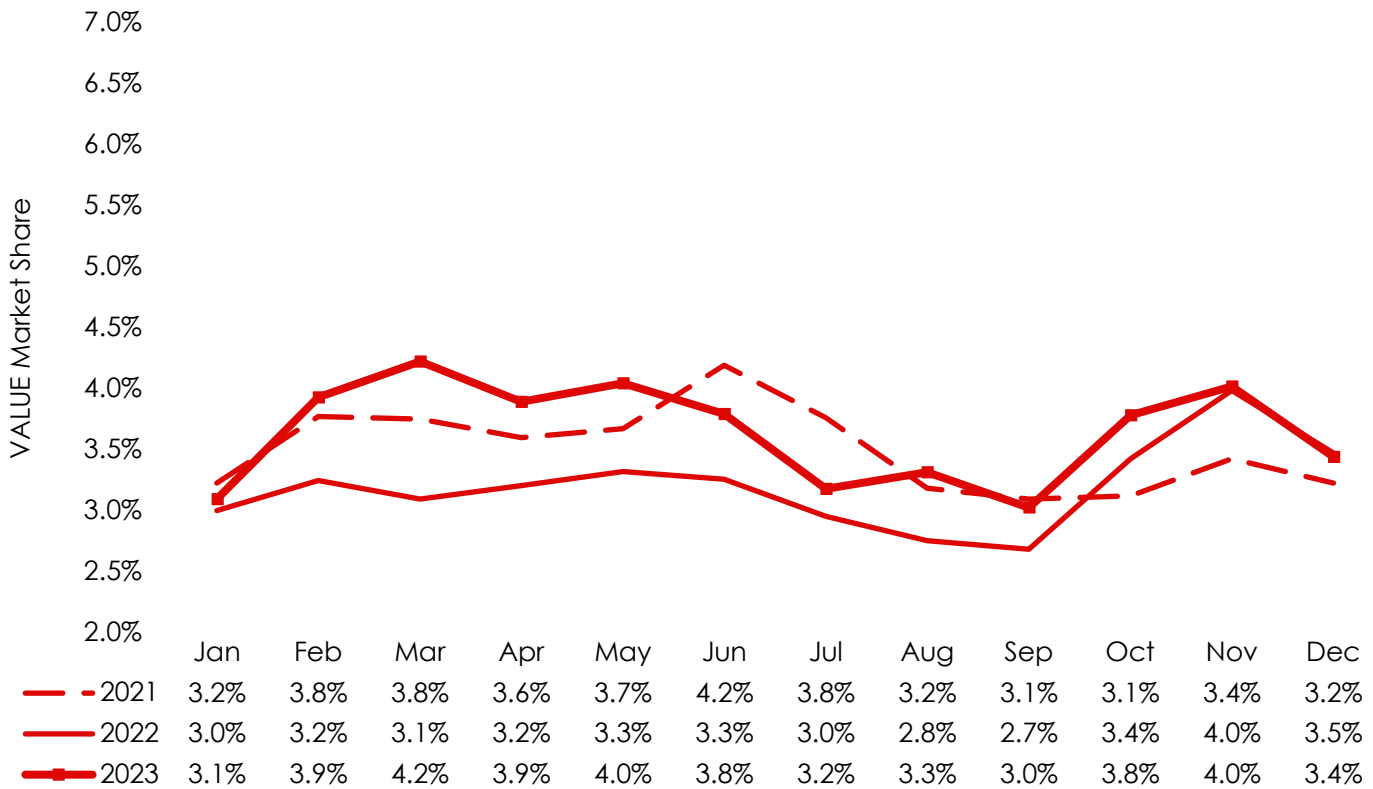


Total Garments Month to Month

U.S. Garment Import (Monthly): Mexico

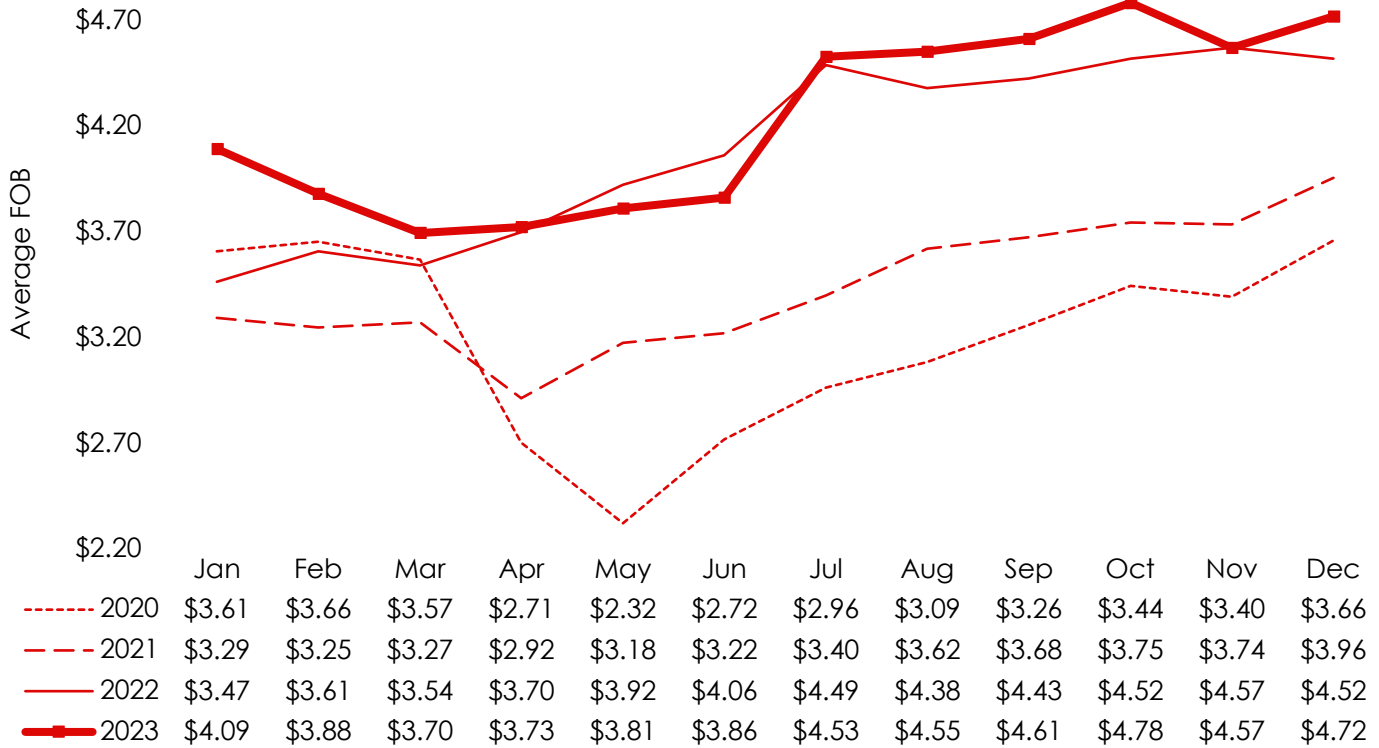


U.S. Garment Imports (Monthly): Mexico

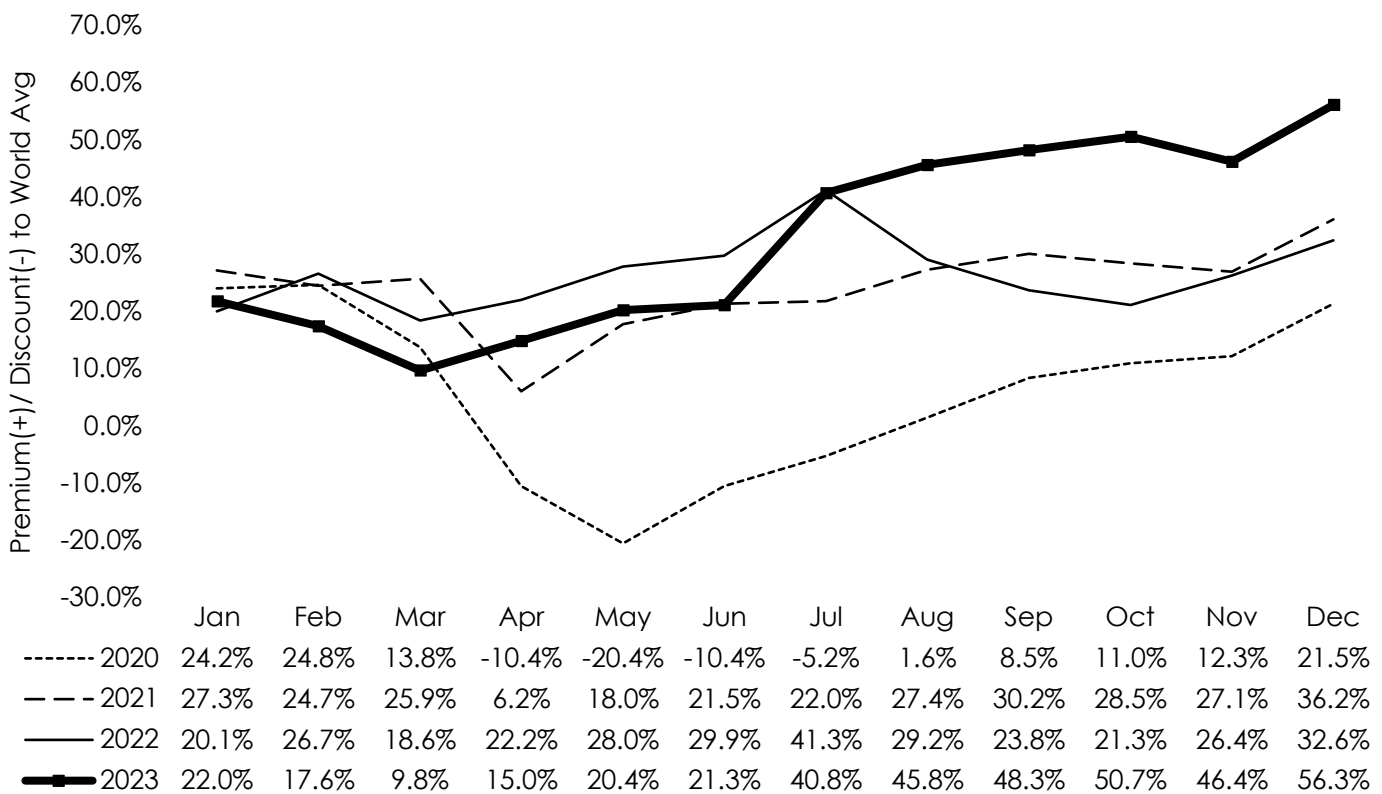


FOB PRICES

U.S. Garment Imports: FOB Prices: MEXICO

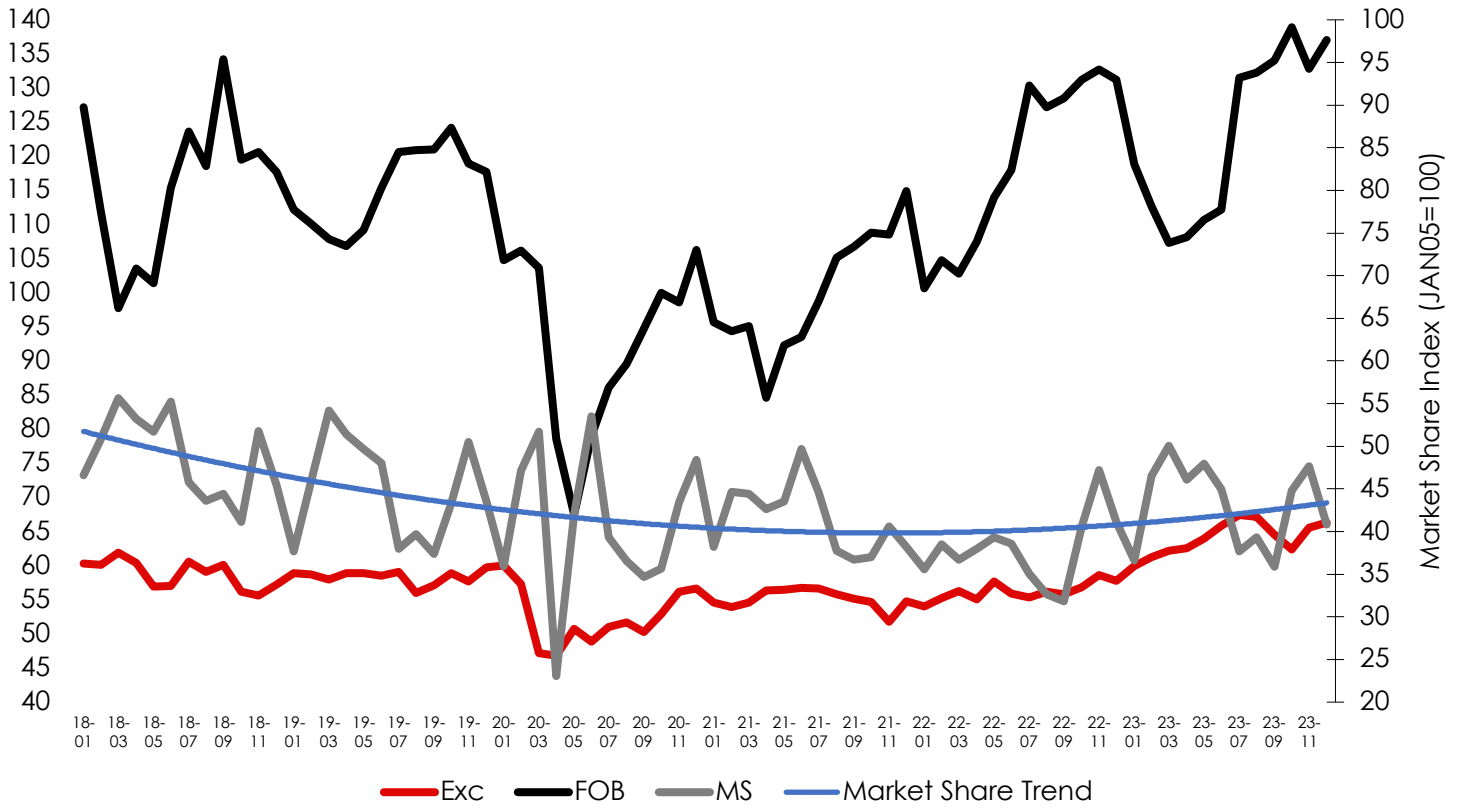


U.S. Garment Imports: FOB Prices: MEXICO

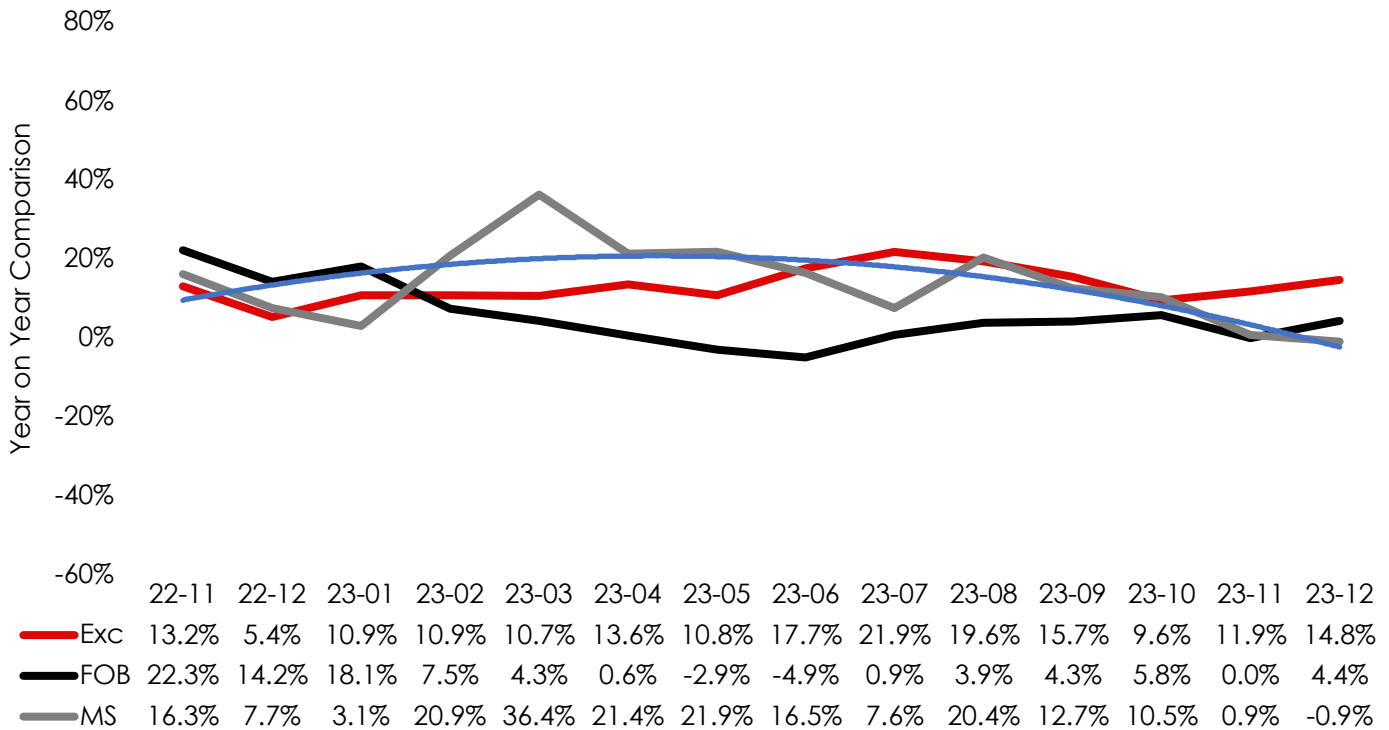


Exchange Rates – FOB Prices – Market Share

U.S. Garment : MEXICO



U.S. Garment Imports: MEXICO



YTD Market Share

U.S. Garment Import Growth: Mexico

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	2.6%	2.4%	2.5%	2.5%	2.5%	2.5%	3.9%	3.2%	3.0%	3.2%	3.0%	3.2%
Feb	2.9%	2.7%	2.8%	2.8%	2.5%	2.9%	4.1%	3.5%	3.5%	2.5%	3.1%	3.5%
Mar	3.3%	3.0%	3.1%	2.9%	2.6%	3.2%	4.3%	3.8%	3.7%	3.6%	3.1%	3.7%
Apr	3.4%	3.1%	2.9%	3.0%	2.6%	3.2%	4.3%	3.9%	3.4%	3.6%	3.1%	3.8%
May	3.4%	3.2%	3.1%	3.0%	2.6%	3.3%	4.3%	4.0%	3.5%	3.6%	3.2%	3.8%
Jun	3.4%	3.2%	3.3%	3.1%	2.6%	3.2%	4.4%	4.0%	3.6%	3.7%	3.2%	3.8%
Jul	3.3%	3.0%	3.2%	3.1%	2.5%	3.1%	4.3%	3.9%	3.6%	3.7%	3.2%	3.7%
Aug	3.3%	2.9%	3.1%	3.0%	2.4%	3.0%	4.2%	3.8%	3.5%	3.6%	3.1%	3.7%
Sep	3.1%	2.9%	3.0%	2.9%	2.4%	2.8%	4.2%	3.7%	3.4%	3.6%	3.0%	3.6%
Oct	3.1%	2.8%	3.0%	2.9%	2.5%	2.8%	4.1%	3.7%	3.4%	3.5%	3.1%	3.6%
Nov	3.1%	2.9%	2.9%	2.8%	2.5%	2.8%	4.1%	3.7%	3.4%	3.5%	3.1%	3.6%
Dec	3.1%	2.9%	2.9%	2.8%	2.5%	2.8%	4.1%	3.7%	3.4%	3.5%	3.2%	3.6%

Mexico Market Share

Cat	Description	Units		Value	
		YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	2.5%	2.8%	3.2%	3.6%
338/341	Cotton T-Shirts	3.0%	3.5%	2.5%	3.1%
349/348	Cotton Pants	4.0%	4.8%	7.3%	8.3%
340	Cotton Shirts	1.1%	1.2%	2.2%	2.4%
352/652	Underwear	1.1%	1.1%	1.3%	1.5%

DR-CAFTA

U.S. Garment Import Growth: DR-CAFTA

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	9.9%	-1.3%	-7.7%	-11.4%	14.4%	-15.7%	7.8%	5.1%	-3.3%	-6.4%	23.6%	-8.4%
Mar	4.0%	-3.6%	-4.4%	-11.8%	12.9%	-15.7%	5.3%	2.6%	-1.5%	-8.4%	23.0%	-8.4%
Mar	-1.9%	-1.7%	-8.4%	1.8%	12.5%	-18.5%	1.8%	3.9%	-6.2%	0.8%	24.7%	-13.0%
Apr	-1.7%	0.6%	-27.4%	23.7%	11.5%	-21.7%	1.9%	6.3%	-25.2%	25.6%	24.7%	-16.8%
May	-1.5%	-0.6%	-38.5%	46.3%	10.7%	-21.1%	2.0%	4.7%	-35.9%	47.1%	24.7%	-17.0%
Jun	-1.8%	0.6%	-36.3%	58.9%	9.6%	-21.1%	1.3%	5.8%	-36.4%	60.1%	24.6%	-18.4%
Jul	-1.7%	2.3%	-41.2%	52.7%	9.3%	-21.3%	1.3%	7.1%	-40.0%	58.2%	23.7%	-19.1%
Aug	-1.5%	0.5%	-37.5%	45.9%	8.3%	-20.6%	2.0%	4.6%	-37.3%	50.3%	25.5%	-21.1%
Sep	-0.6%	0.0%	-33.8%	39.1%	6.9%	-20.6%	3.1%	4.3%	-33.9%	48.7%	25.7%	-22.6%
Oct	0.5%	-0.6%	-31.1%	33.6%	5.4%	-19.4%	4.4%	3.6%	-30.9%	41.8%	25.3%	-23.0%
Nov	-0.7%	-0.6%	-30.2%	33.4%	4.1%	-19.3%	3.3%	3.6%	-29.8%	41.7%	24.3%	-23.7%
Dec	0.7%	-0.8%	-28.9%	31.6%	2.4%	-18.9%	4.8%	3.6%	-28.5%	39.8%	22.0%	-23.5%

CAFTA YTD 23-12

Units (1,000 Dozens)

	2022	2023	%+/-
Total	2,842	2,304	-18.9%
338/339	142,367	109,693	-23.0%
347/348	9,529	5,798	-39.2%
340	983	845	-14.0%
352/652	37,216	32,145	-13.6%

CAFTA YTD 23-12

Value (\$ Millions)

	2022	2023	%+/-
Total	10,548	8,066	-23.5%
338/339	4,430	3,153	-28.8%
347/348	624	375	-39.9%
340	128	125	-2.4%
352/652	633	562	-11.2%

CAFTA YTD 23-12

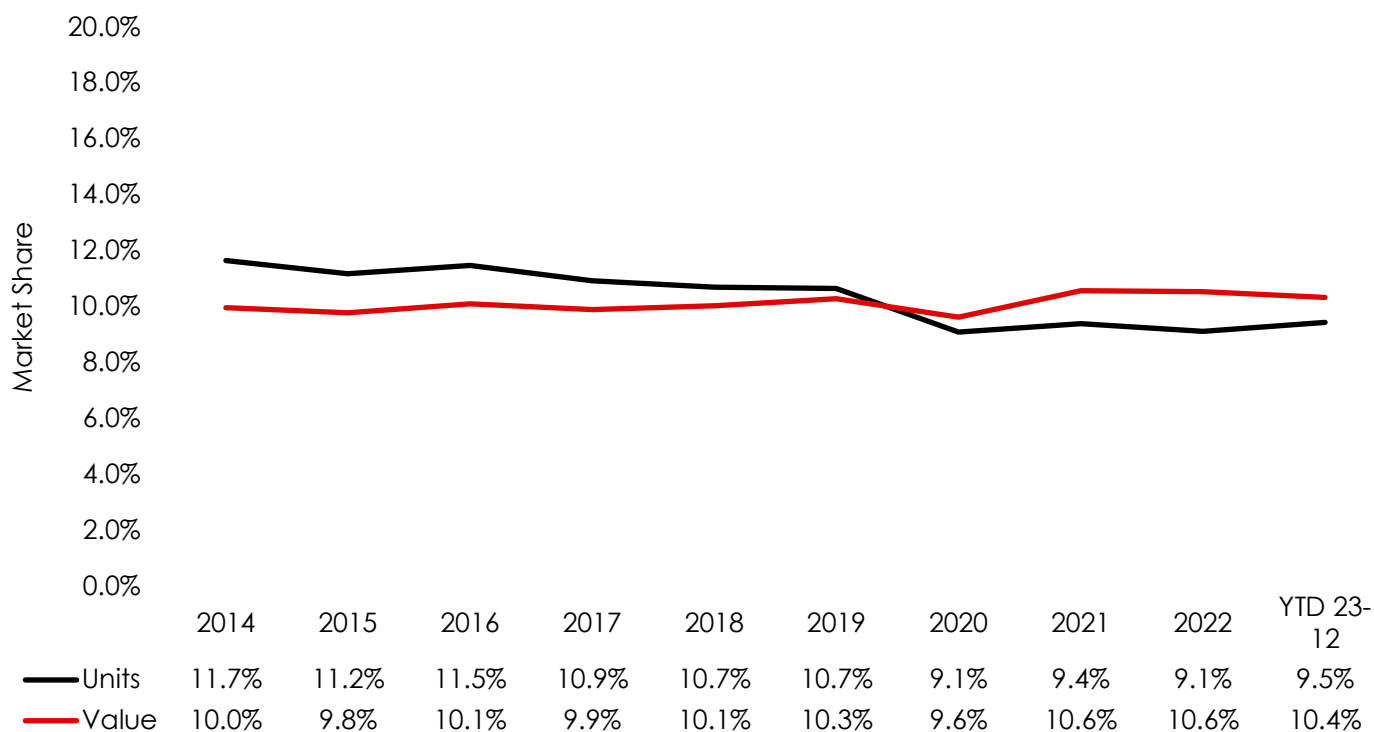
FOB

	2022	2023	%+/-
Total	\$3.71	\$3.50	-5.7%
338/339	\$2.59	\$2.40	-7.6%
347/348	\$5.46	\$5.39	-1.3%
340	\$10.87	\$12.34	13.5%
352/652	\$1.42	\$1.46	2.8%

MARKET SHARE

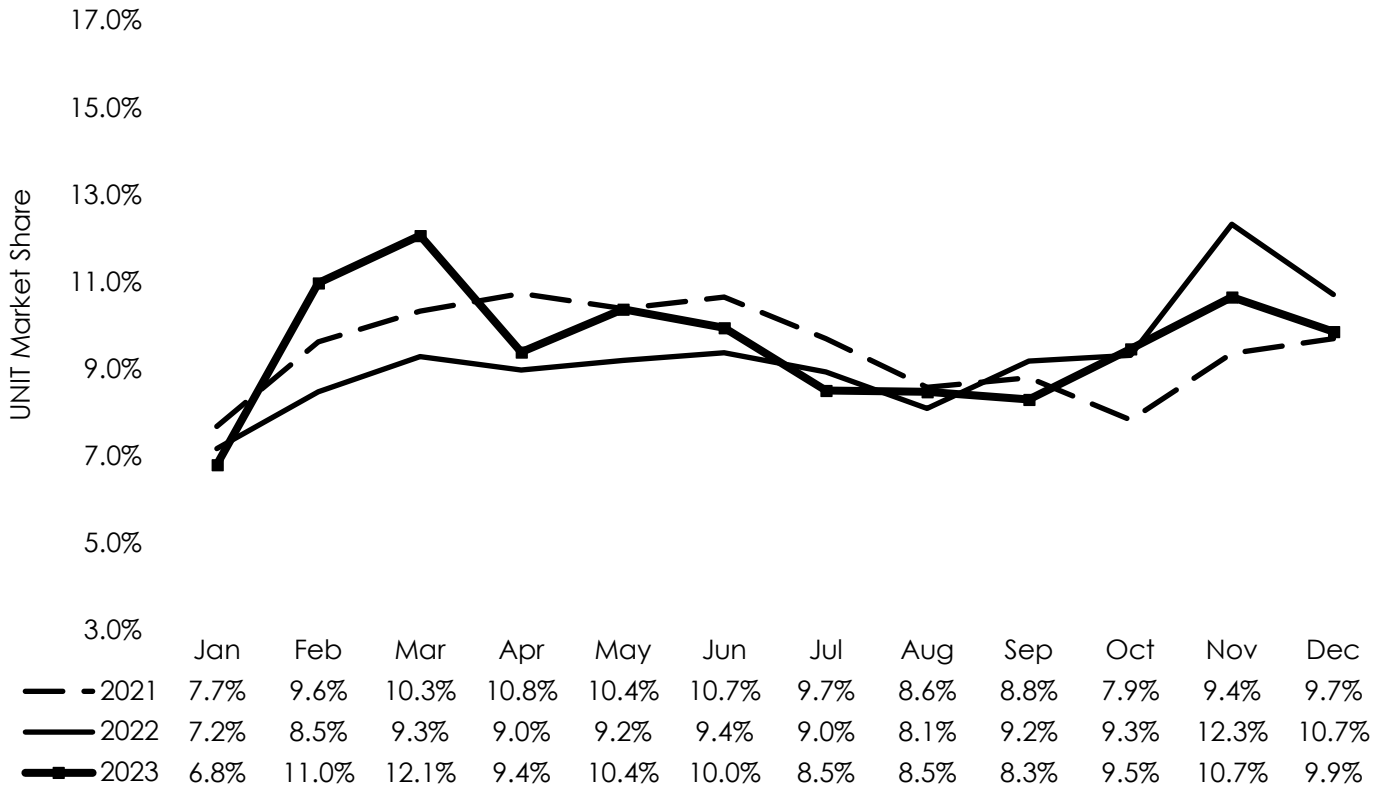
Total Garments YTD

U.S. Garment Imports: CAFTA

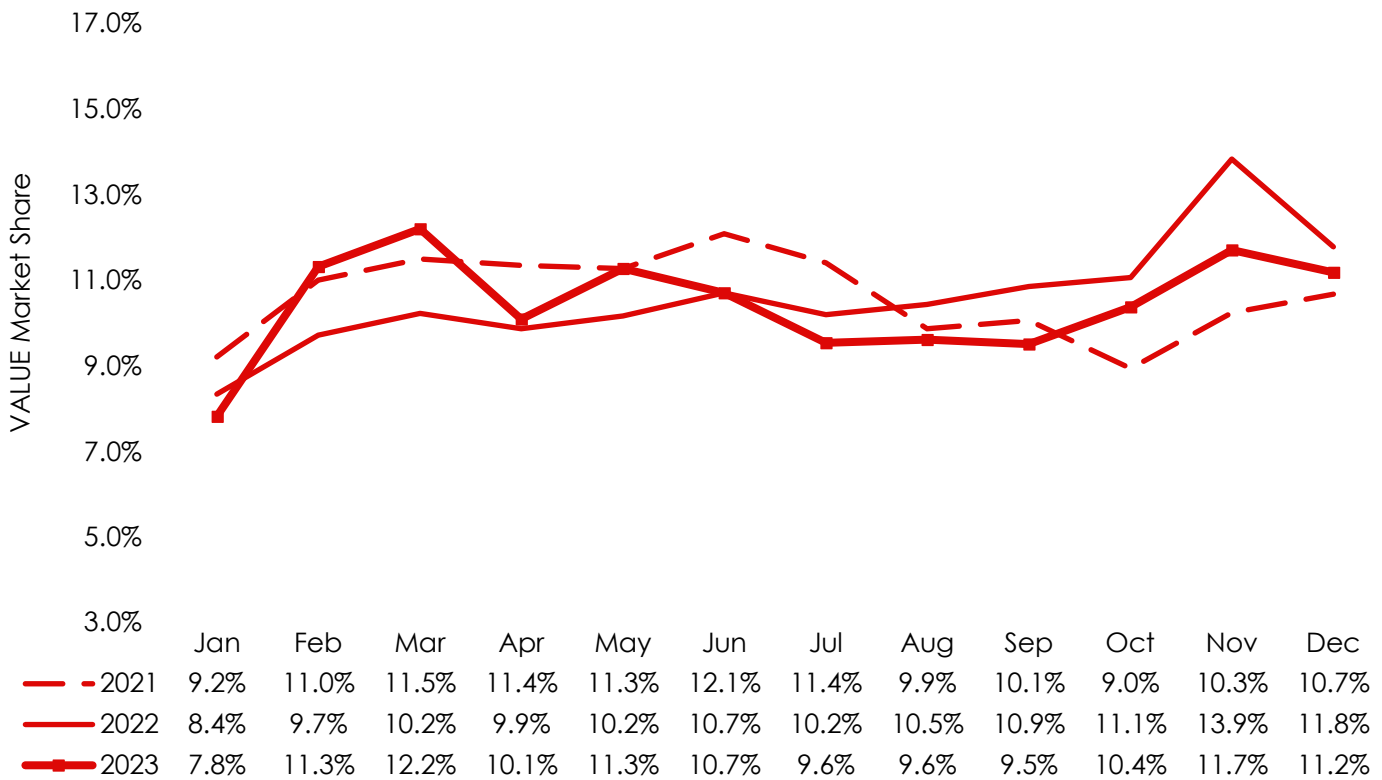


Total Garments Month to Month

U.S. Garment Import (Monthly): CAFTA



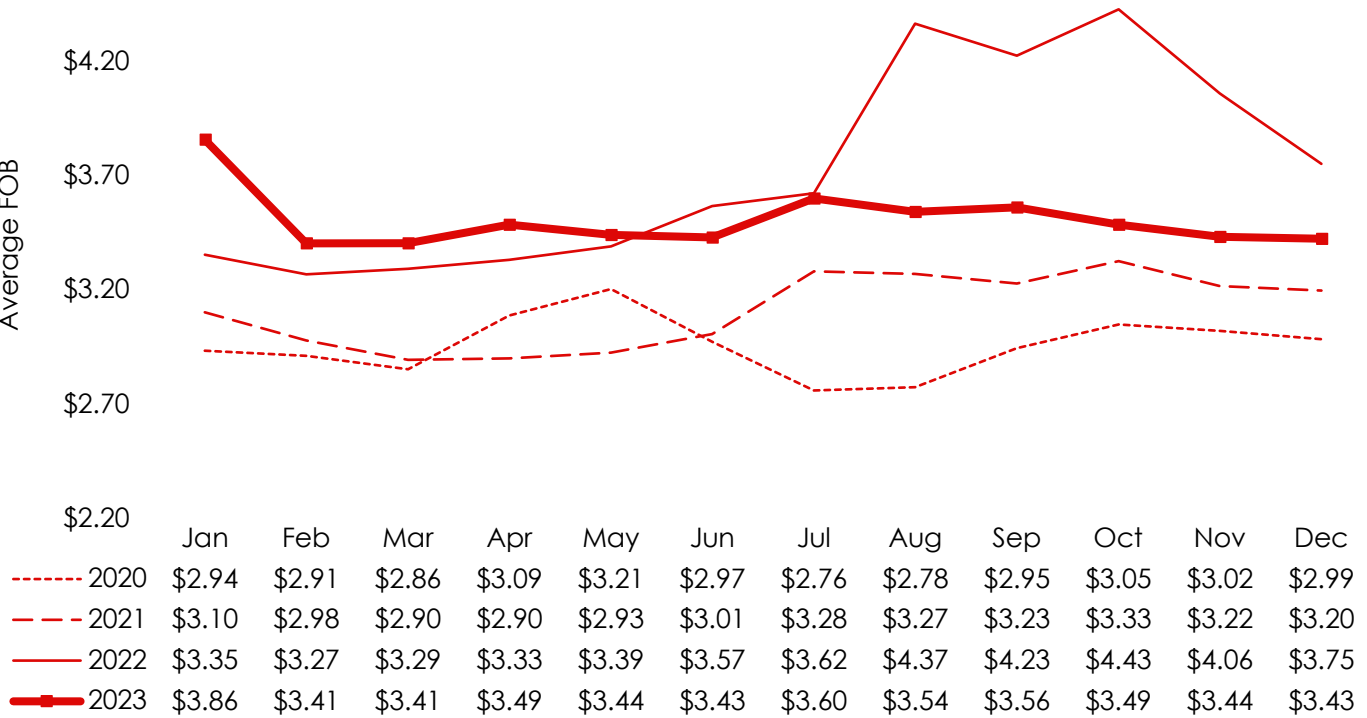
U.S. Garment Imports (Monthly): CAFTA



FOB PRICES

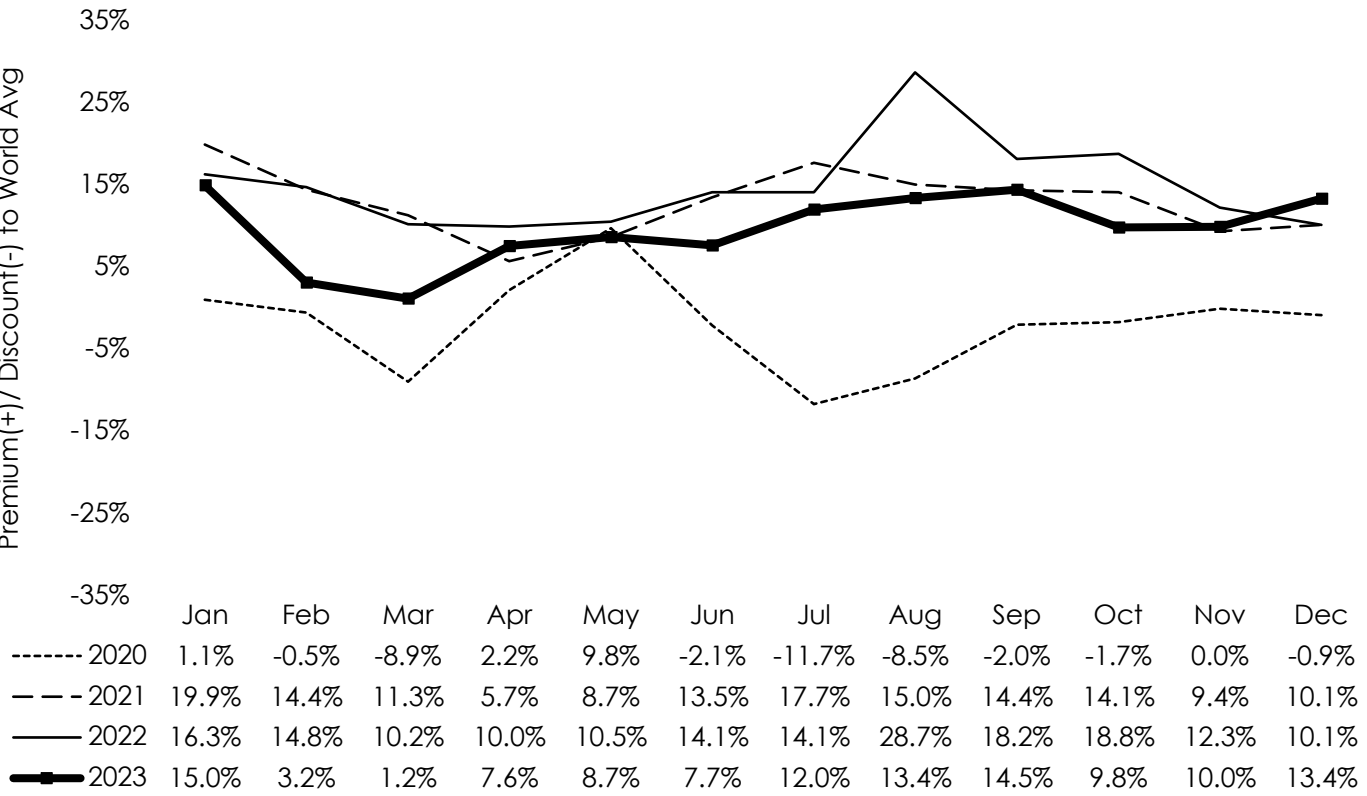
U.S. Garment Imports: FOB Prices: CAFTA

Average FOB



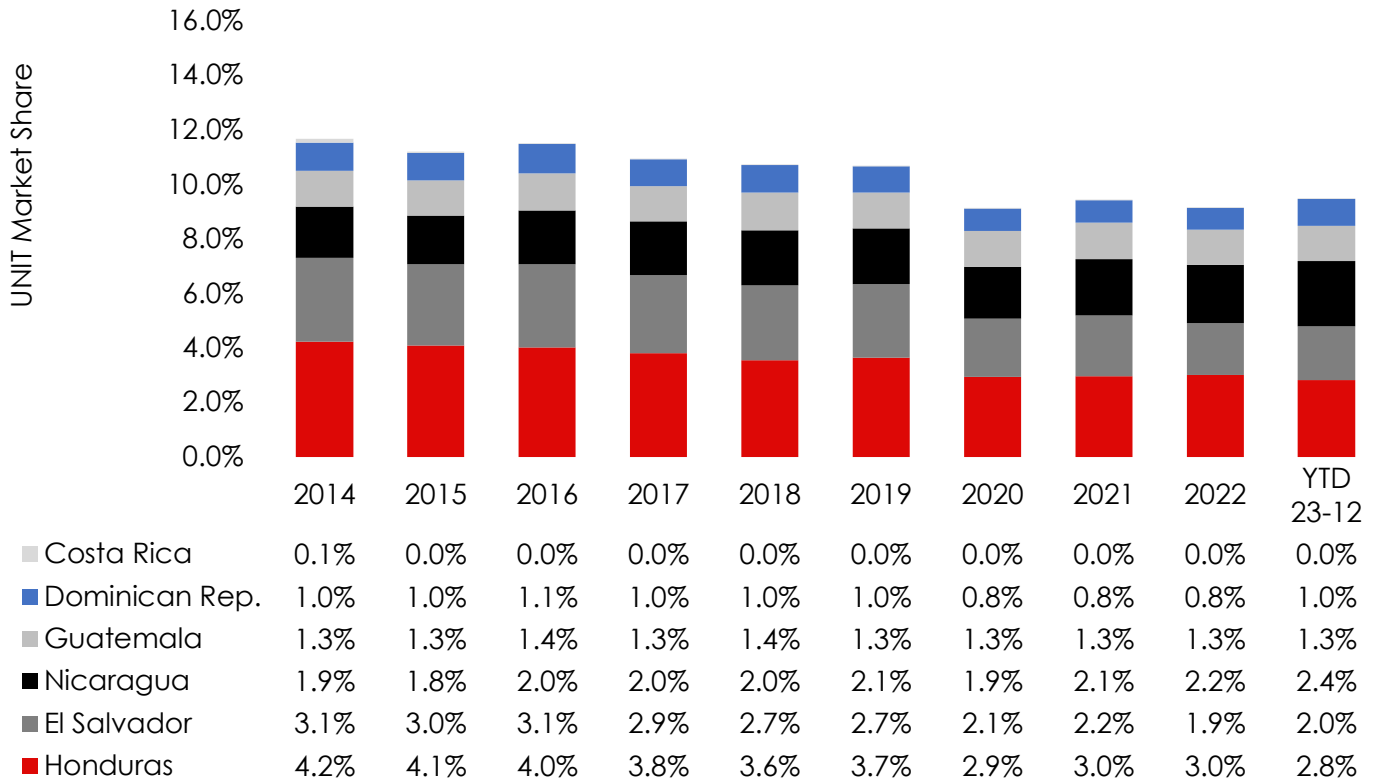
U.S. Garment Imports: FOB Prices: CAFTA

Premium(+)/ Discount(-) to World Avg

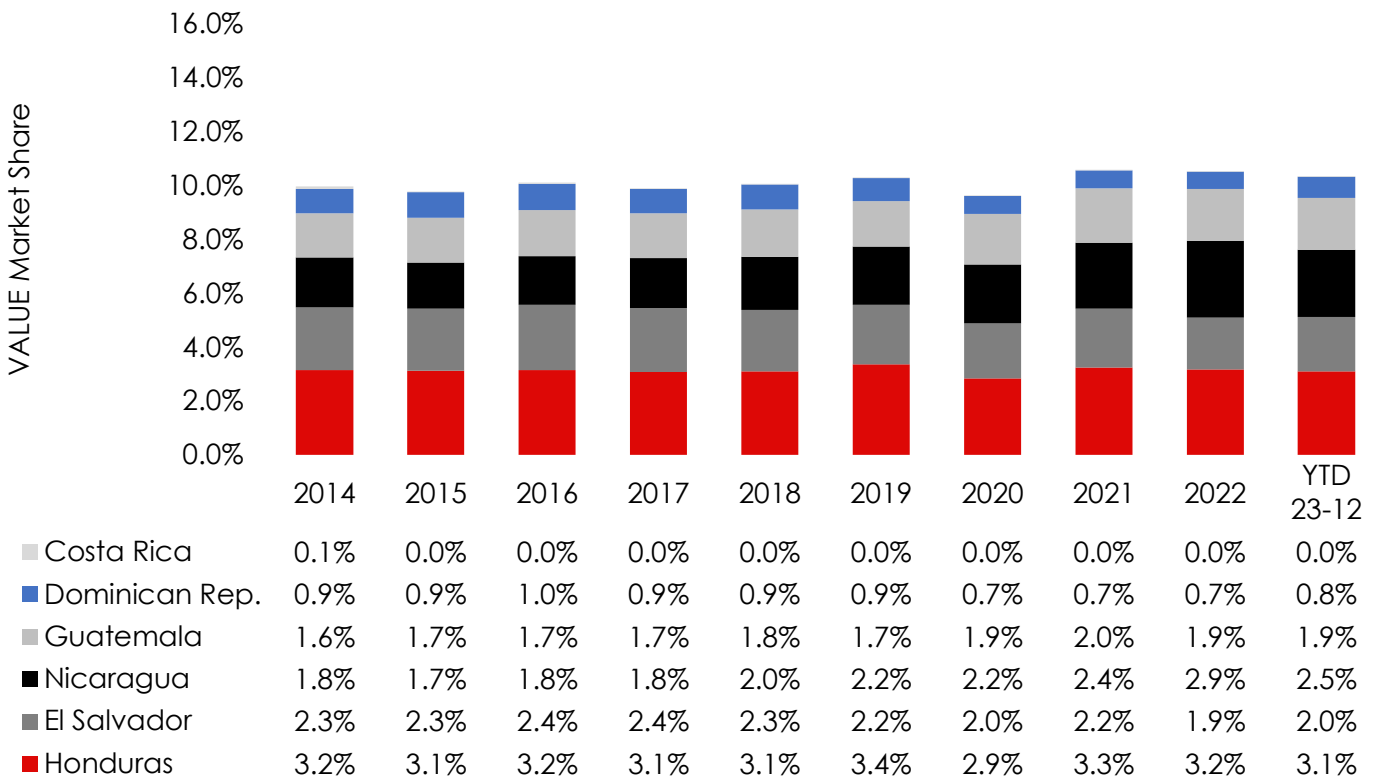


Strategic Categories by Country

U.S. Total Garment Imports: CAFTA

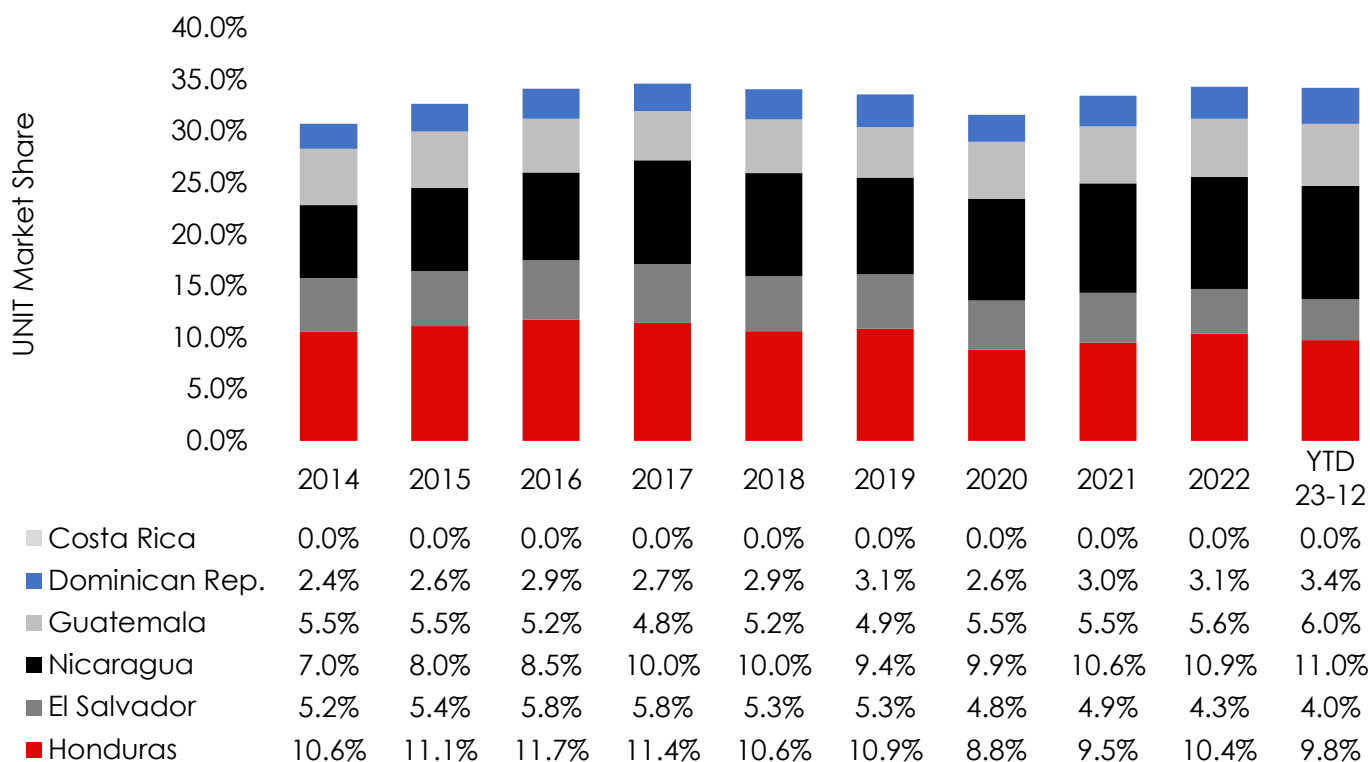


U.S. Total Garment Imports: CAFTA

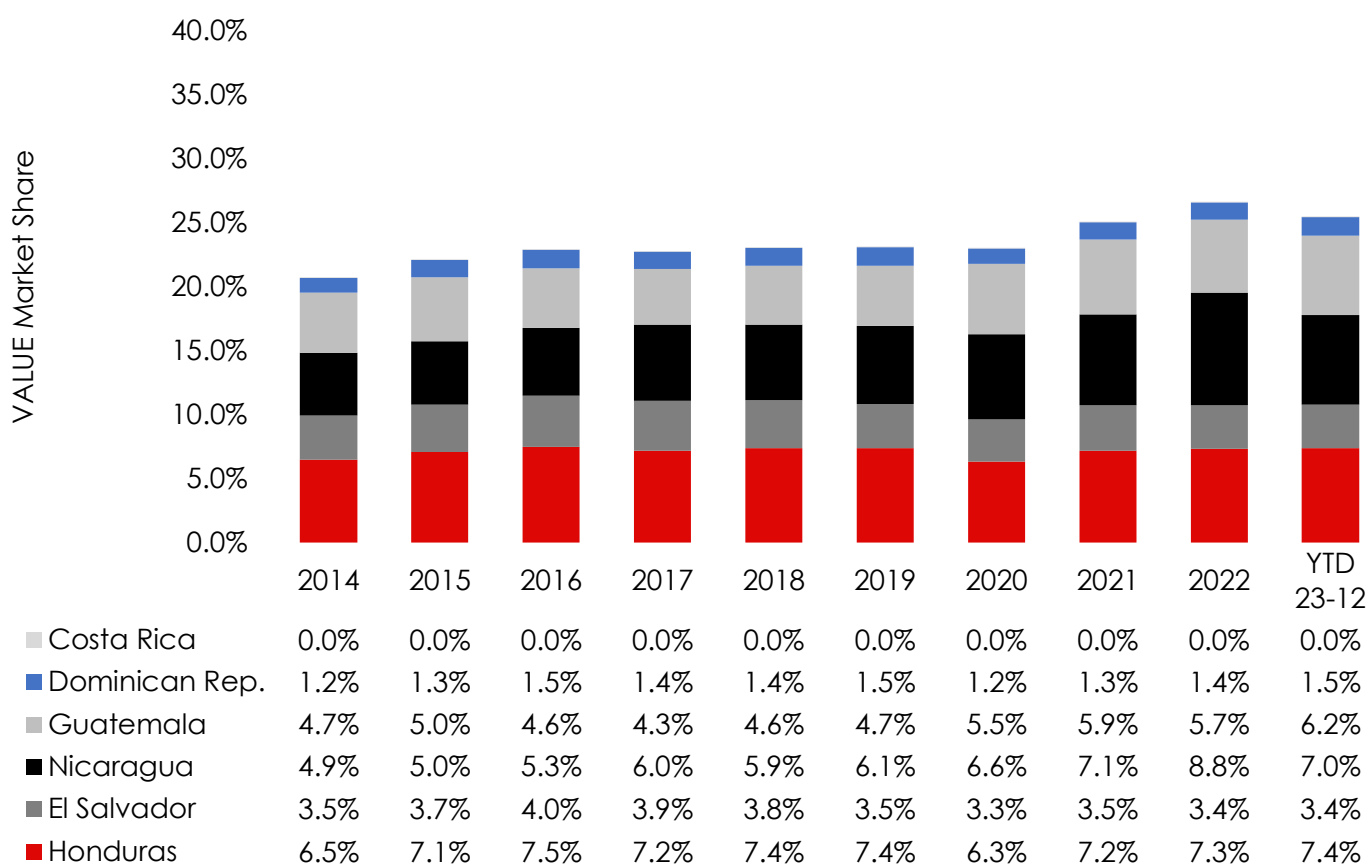


Cotton T-shirts

U.S. Cotton T-Shirt Imports: CAFTA

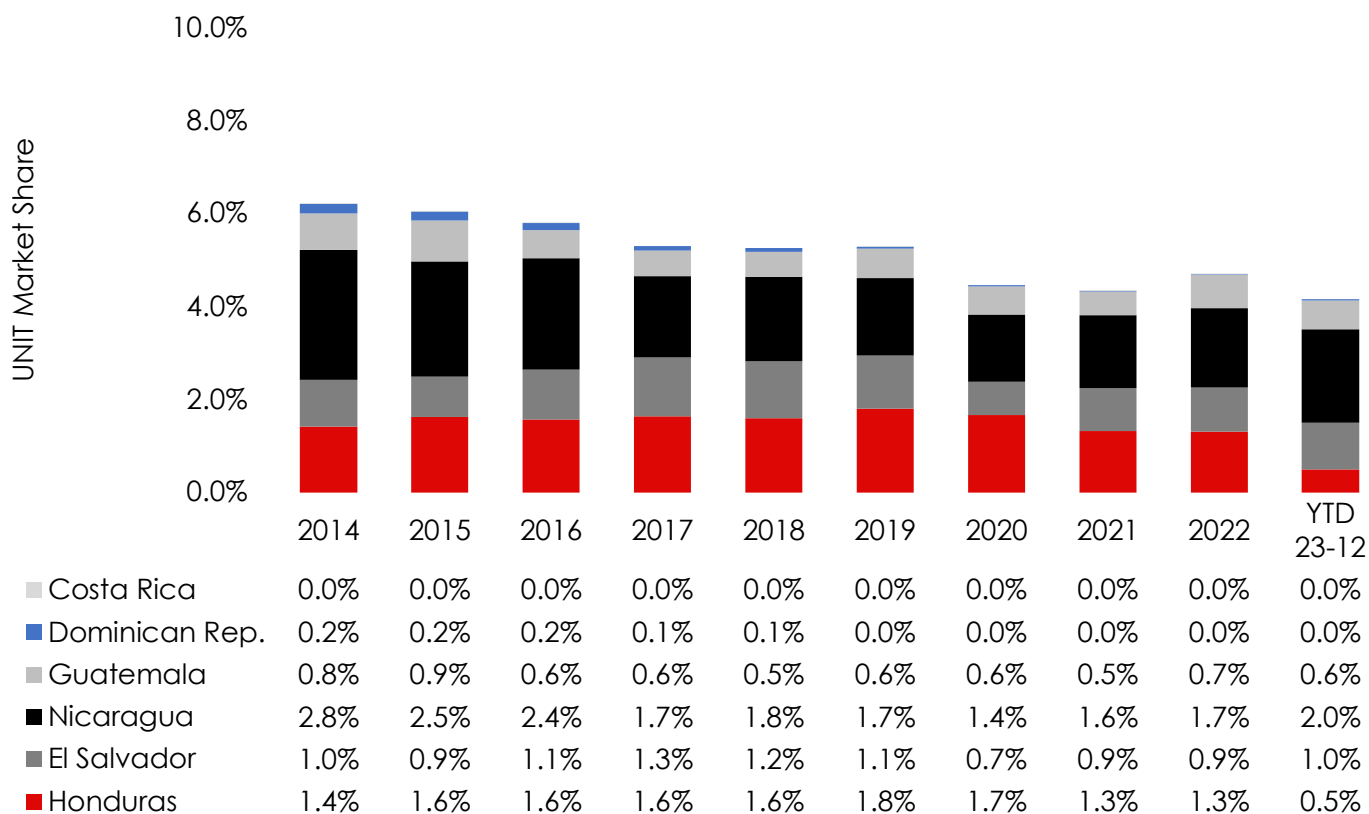


U.S. Cotton T-Shirt Imports: CAFTA

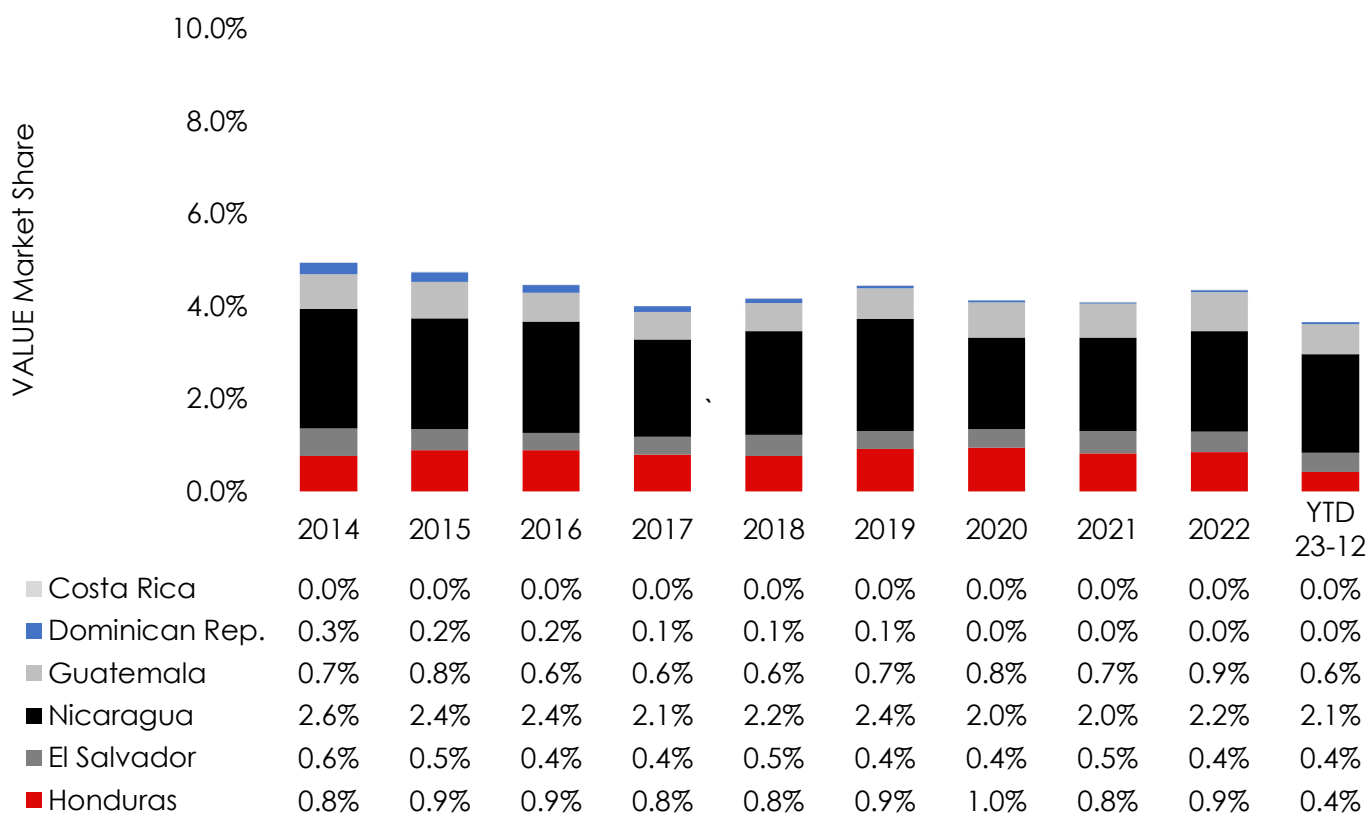


Cotton Trousers

U.S. Cotton Trouser Imports: CAFTA

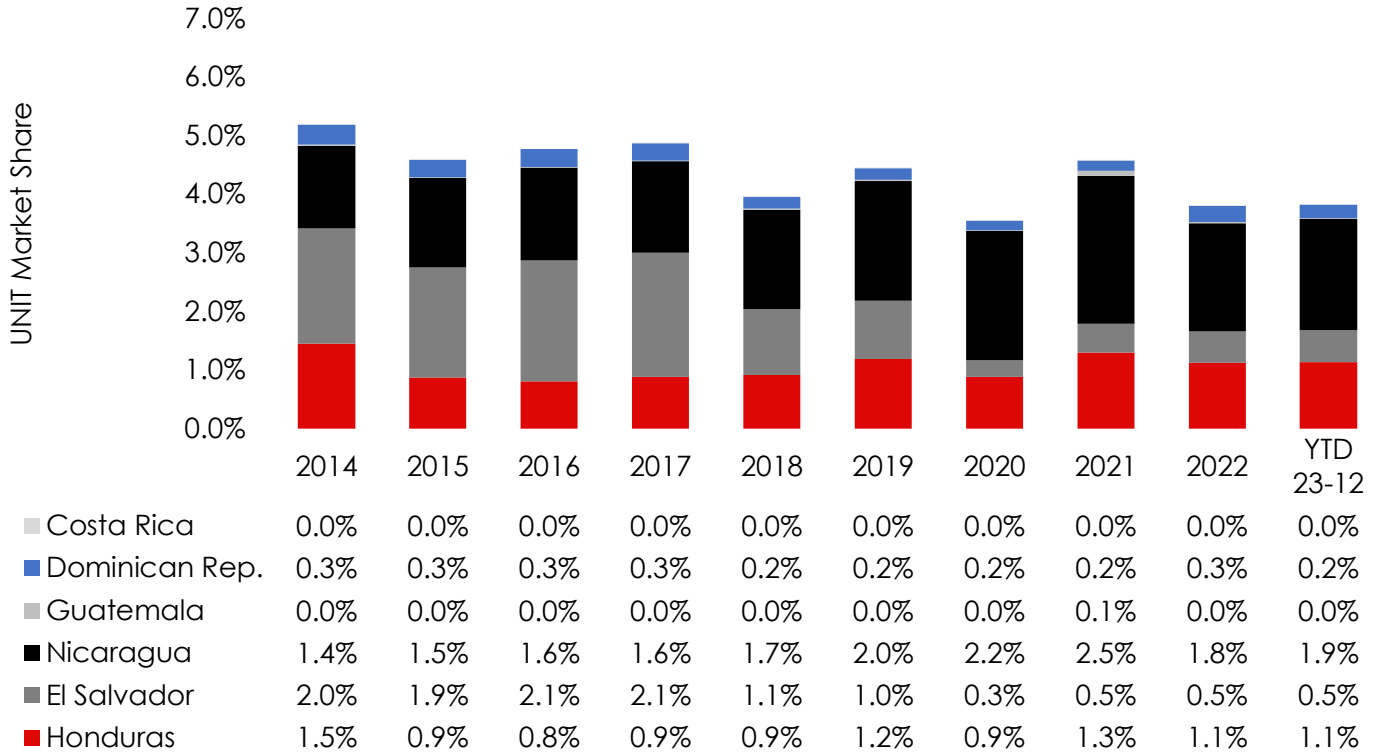


U.S. Cotton Trouser Imports: CAFTA

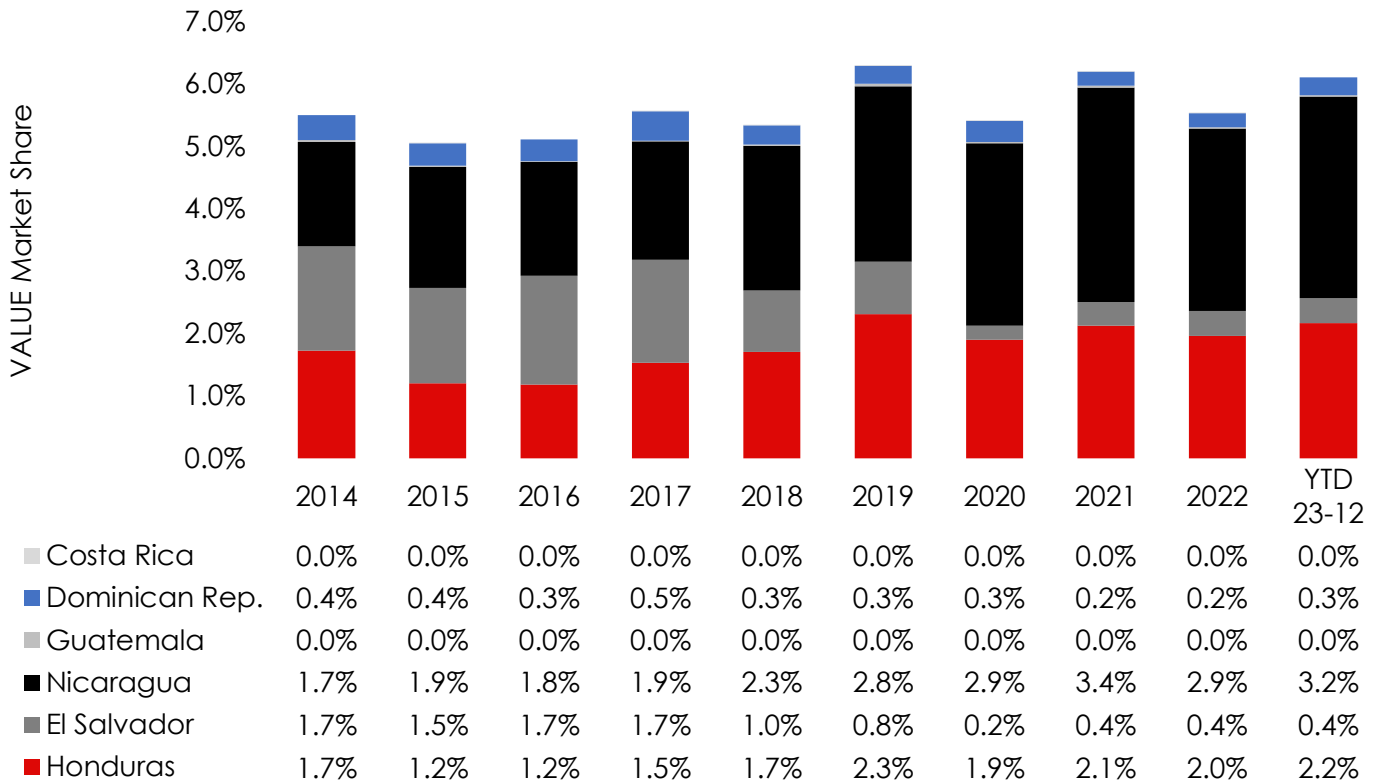


Cotton Woven Shirts

U.S. Cotton Woven Shirt Imports: CAFTA

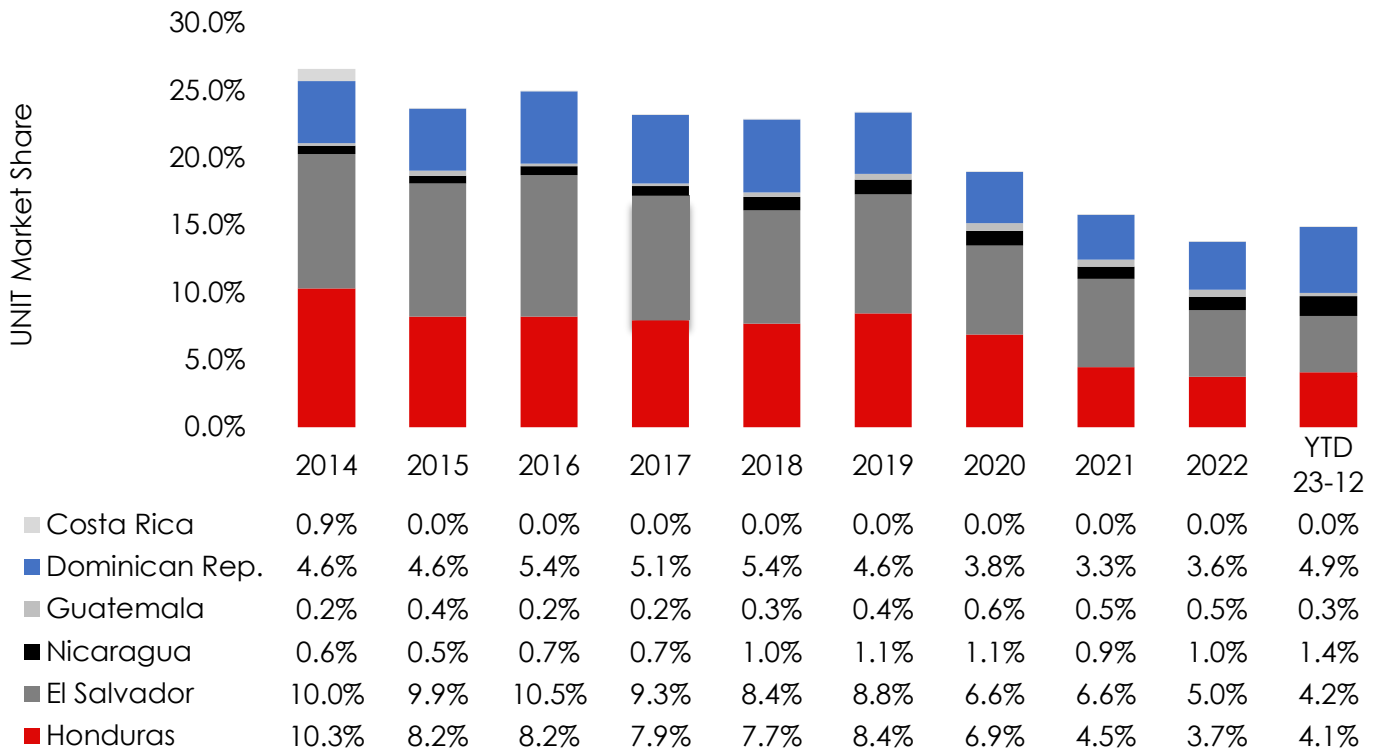


U.S. Cotton Woven Shirt Imports: CAFTA

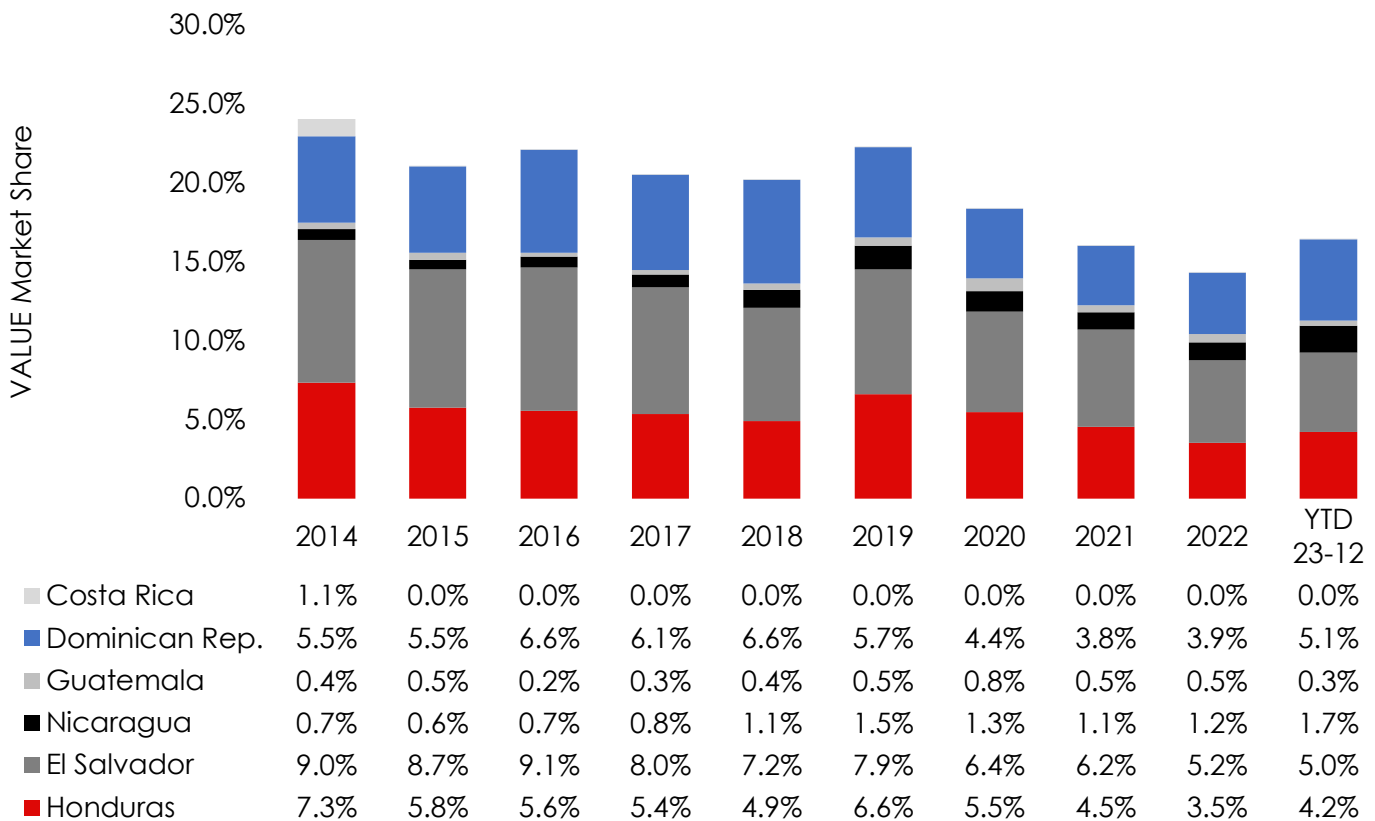


Underwear

U.S. Underwear Imports: CAFTA



U.S. Underwear Imports: CAFTA



DR-CAFTA BY COUNTRY

HONDURAS

U.S. Garment Import Growth: HONDURAS

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	13.9%	-9.8%	-3.0%	-18.9%	4.1%	-20.0%	14.1%	-2.1%	0.8%	-10.1%	13.2%	-11.2%
Feb	0.9%	-6.1%	2.3%	-17.9%	5.2%	-20.0%	5.4%	3.2%	4.1%	-12.0%	15.2%	-11.2%
Mar	-6.7%	-1.5%	-6.2%	-7.0%	9.2%	-23.6%	0.6%	8.3%	-5.8%	-1.7%	21.0%	-16.2%
Apr	-8.1%	2.6%	-30.2%	21.8%	10.6%	-28.3%	-0.4%	12.3%	-29.2%	27.7%	22.2%	-21.0%
May	-7.8%	2.6%	-43.8%	51.2%	10.0%	-26.3%	0.0%	10.8%	-42.8%	59.2%	22.5%	-19.4%
Jun	-7.0%	2.0%	-22.9%	64.8%	9.8%	-26.8%	-0.6%	4.6%	-23.7%	78.2%	22.2%	-20.4%
Jul	-7.2%	3.5%	-45.1%	55.2%	10.3%	-27.2%	-1.7%	12.0%	-47.4%	74.4%	22.2%	-21.8%
Aug	-7.9%	2.6%	-39.7%	33.3%	10.9%	-26.7%	-1.6%	10.7%	-43.9%	40.5%	23.0%	-22.6%
Sep	-6.5%	2.1%	-36.5%	35.8%	10.4%	-27.1%	0.3%	10.1%	-40.0%	56.1%	22.8%	-23.6%
Oct	-5.3%	1.8%	-33.2%	28.2%	9.4%	-26.4%	2.0%	9.4%	-36.1%	46.3%	21.9%	-23.2%
Nov	-6.0%	1.9%	-33.3%	29.2%	9.2%	-27.2%	1.6%	9.4%	-35.8%	47.0%	21.8%	-24.5%
Dec	-3.9%	2.3%	-14.6%	28.0%	7.7%	-26.7%	4.2%	9.7%	-15.2%	45.5%	19.8%	-23.9%

Honduras YTD 23-12

Units (1,000 Dozens)

	2022	2023	%+/-
Total	939	688	-26.7%
338/339	43,026	31,329	-27.2%
347/348	2,666	695	-73.9%
340	290	252	-13.1%
352/652	10,062	8,826	-12.3%

Honduras YTD 23-12

Value (\$ Millions)

	2022	2023	%+/-
Total	3,185	2,425	-23.9%
338/339	1,223	913	-25.3%
347/348	123	43	-64.6%
340	45	44	-2.1%
352/652	156	145	-7.2%

Honduras YTD 23-12

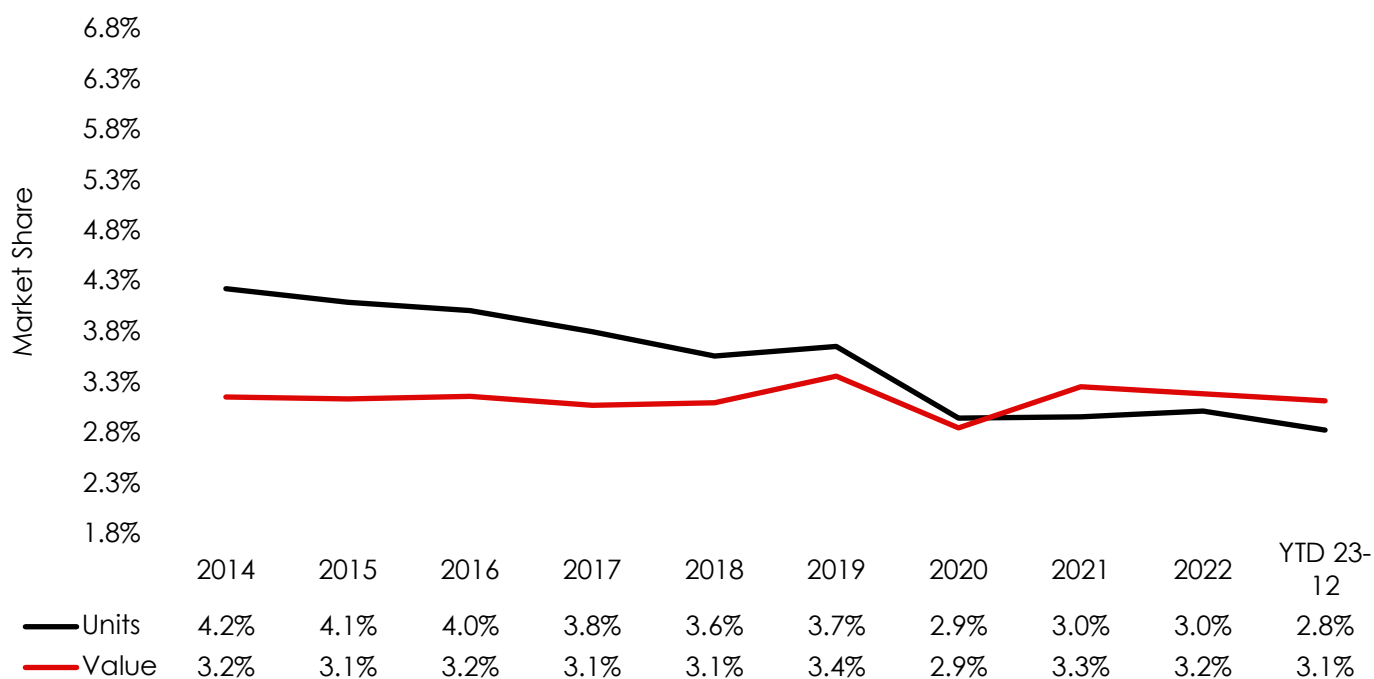
FOB

	2022	2023	%+/-
Total	\$3.39	\$3.52	3.9%
338/339	\$2.37	\$2.43	2.5%
347/348	\$3.83	\$5.21	36.0%
340	\$13.06	\$14.71	12.7%
352/652	\$1.29	\$1.37	5.8%

Market Share

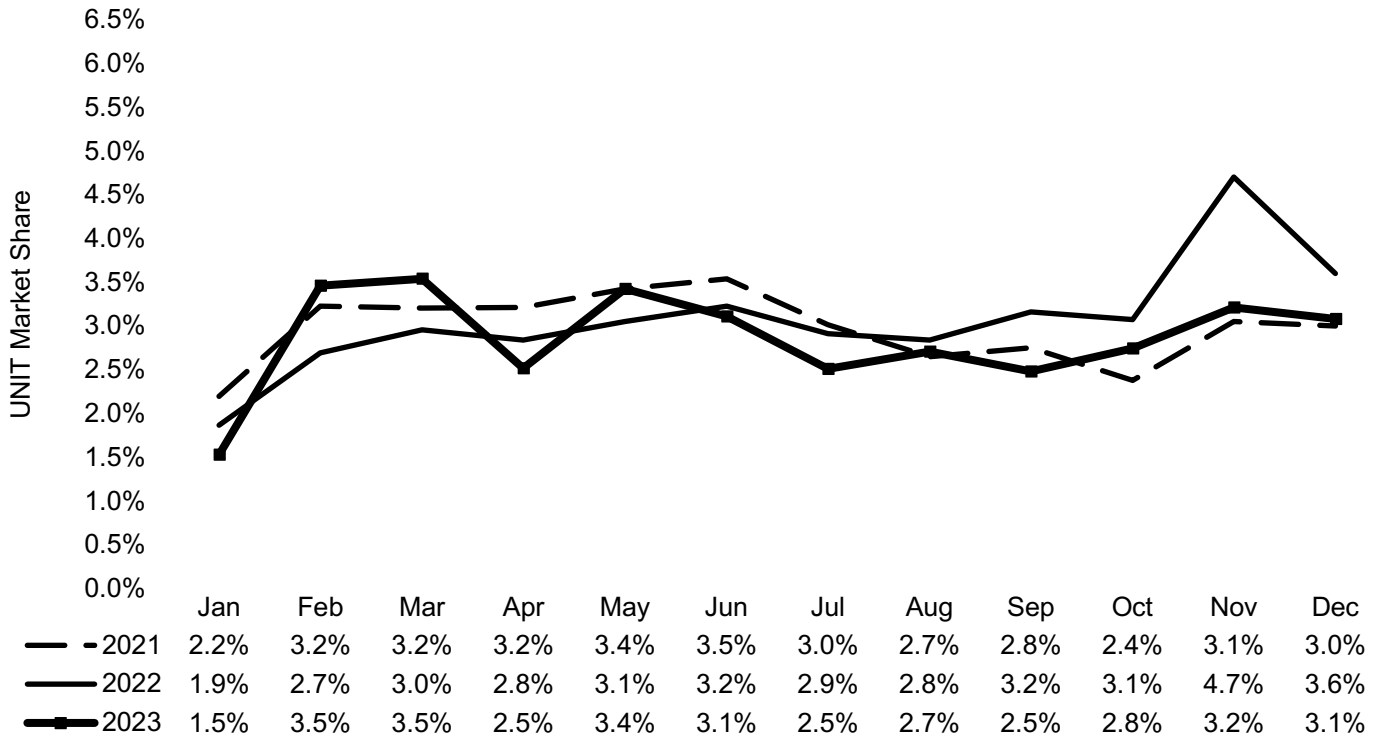
Total garments YTD

U.S. Garment Imports: Honduras

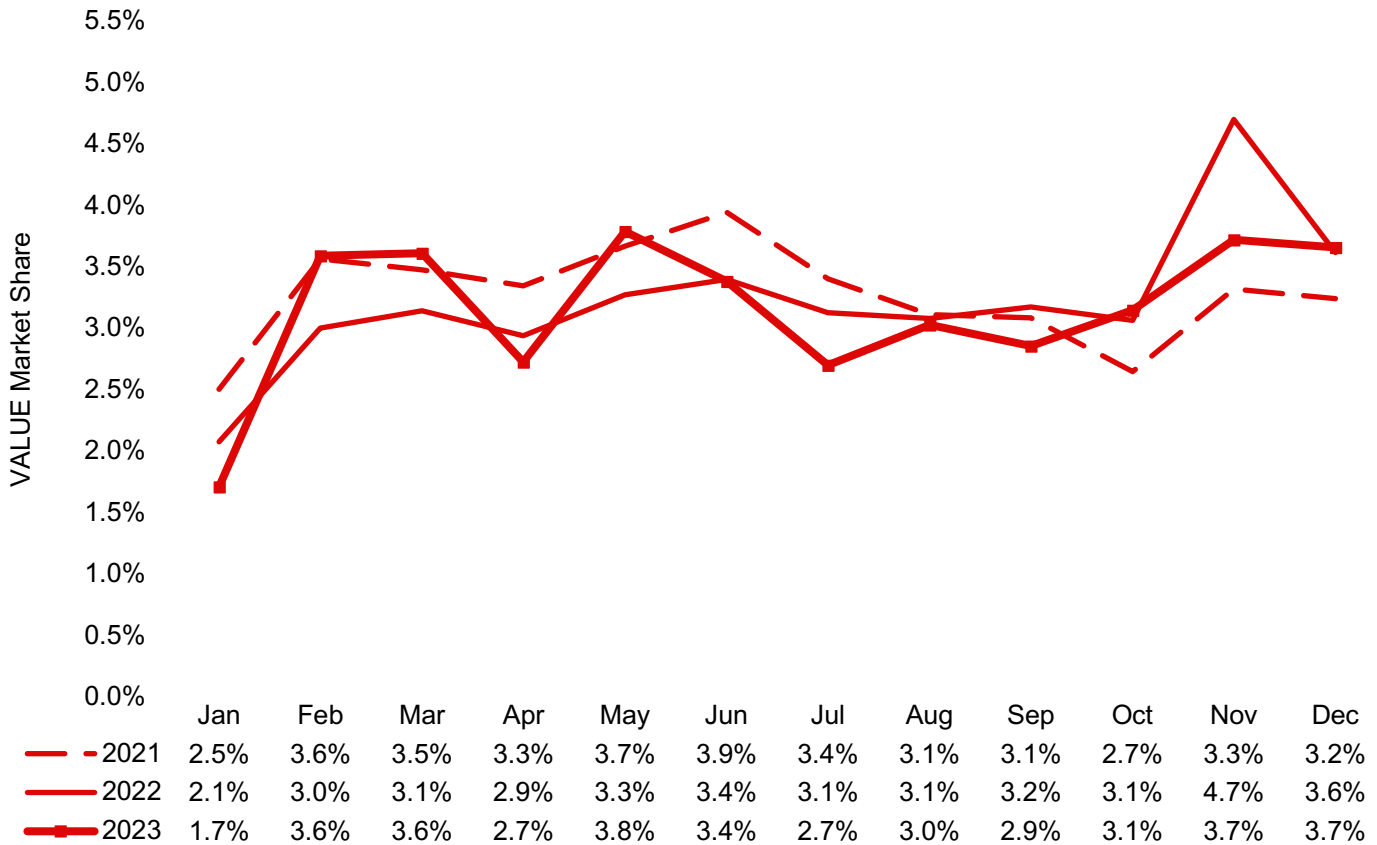


Total Garments Month to Month

U.S. Garment Import (Monthly): Honduras

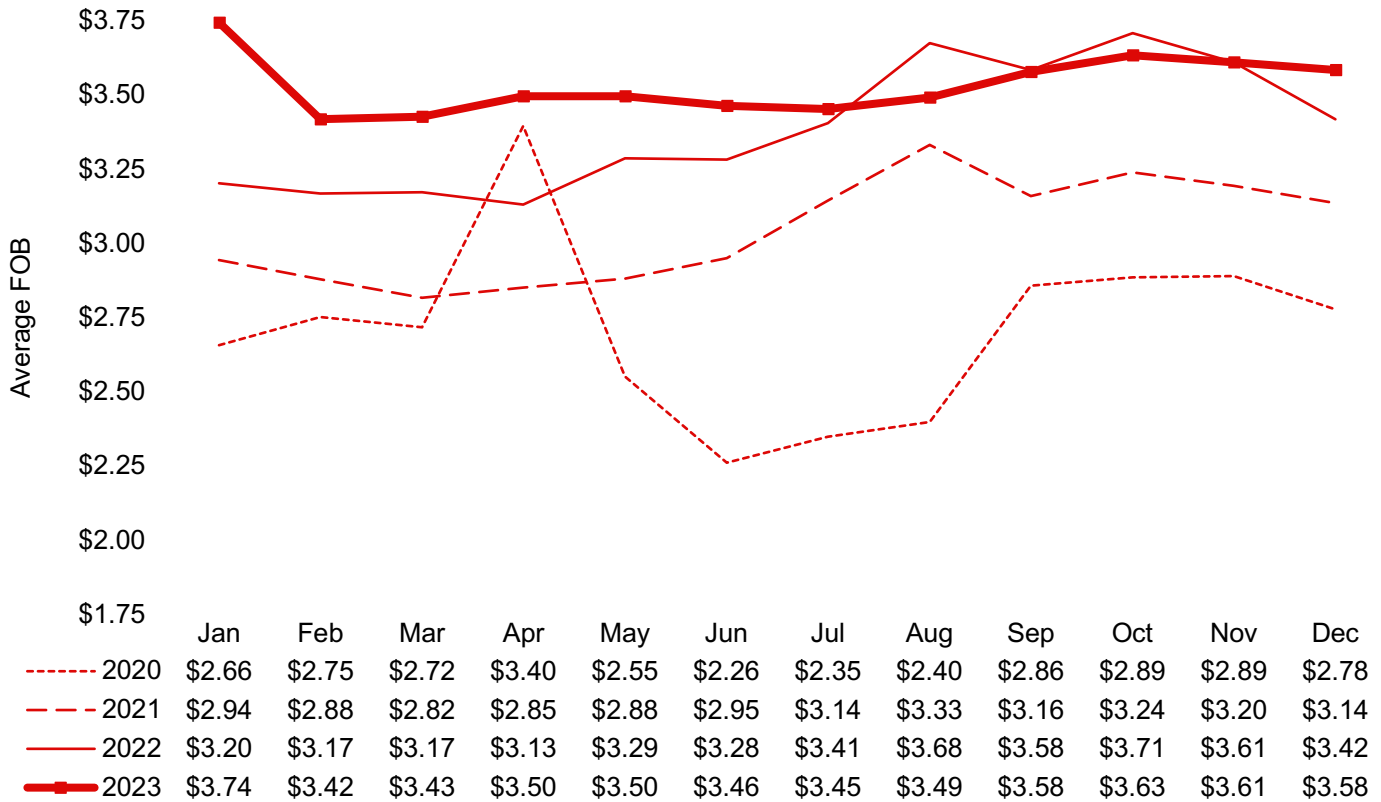


U.S. Garment Imports (Monthly): Honduras

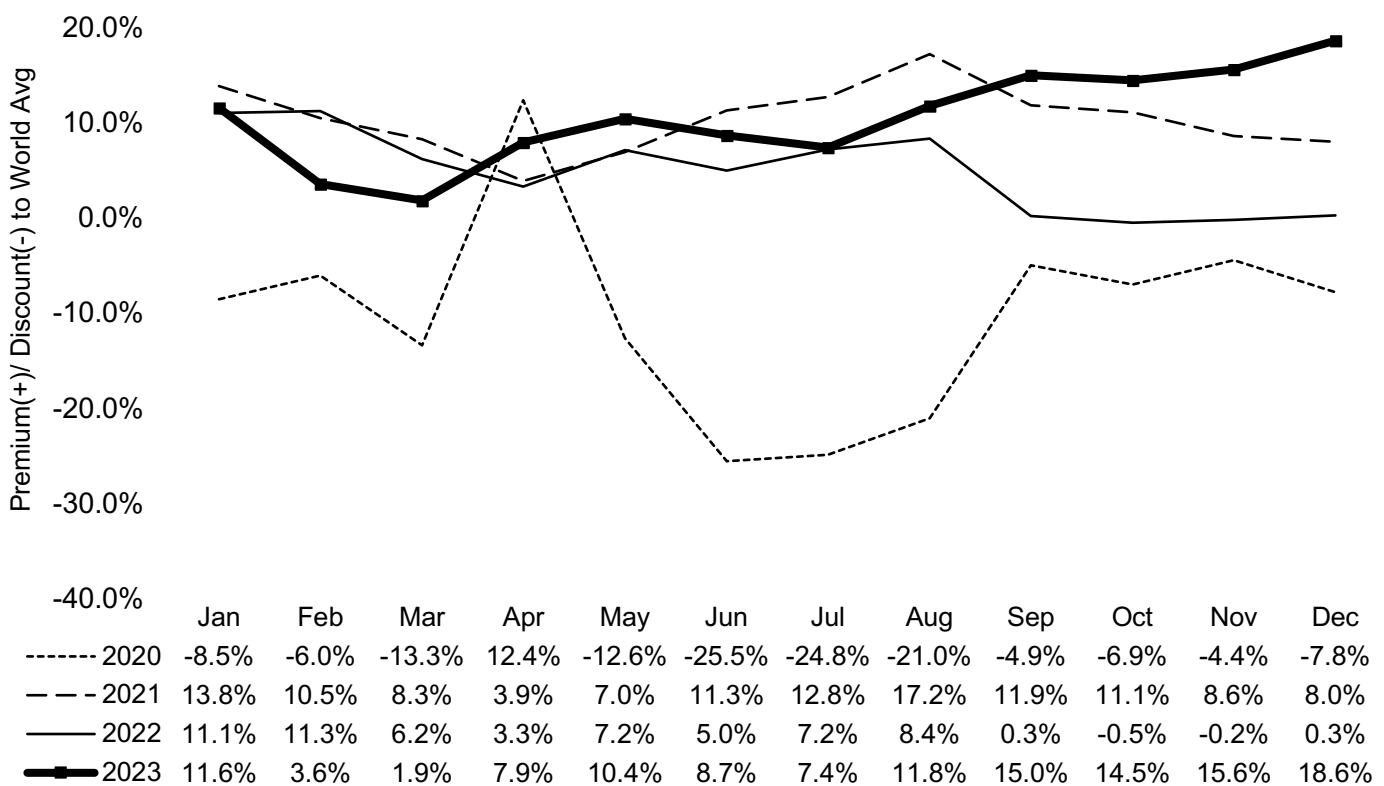


FOB PRICES

U.S. Garment Imports: FOB Prices: HONDURAS

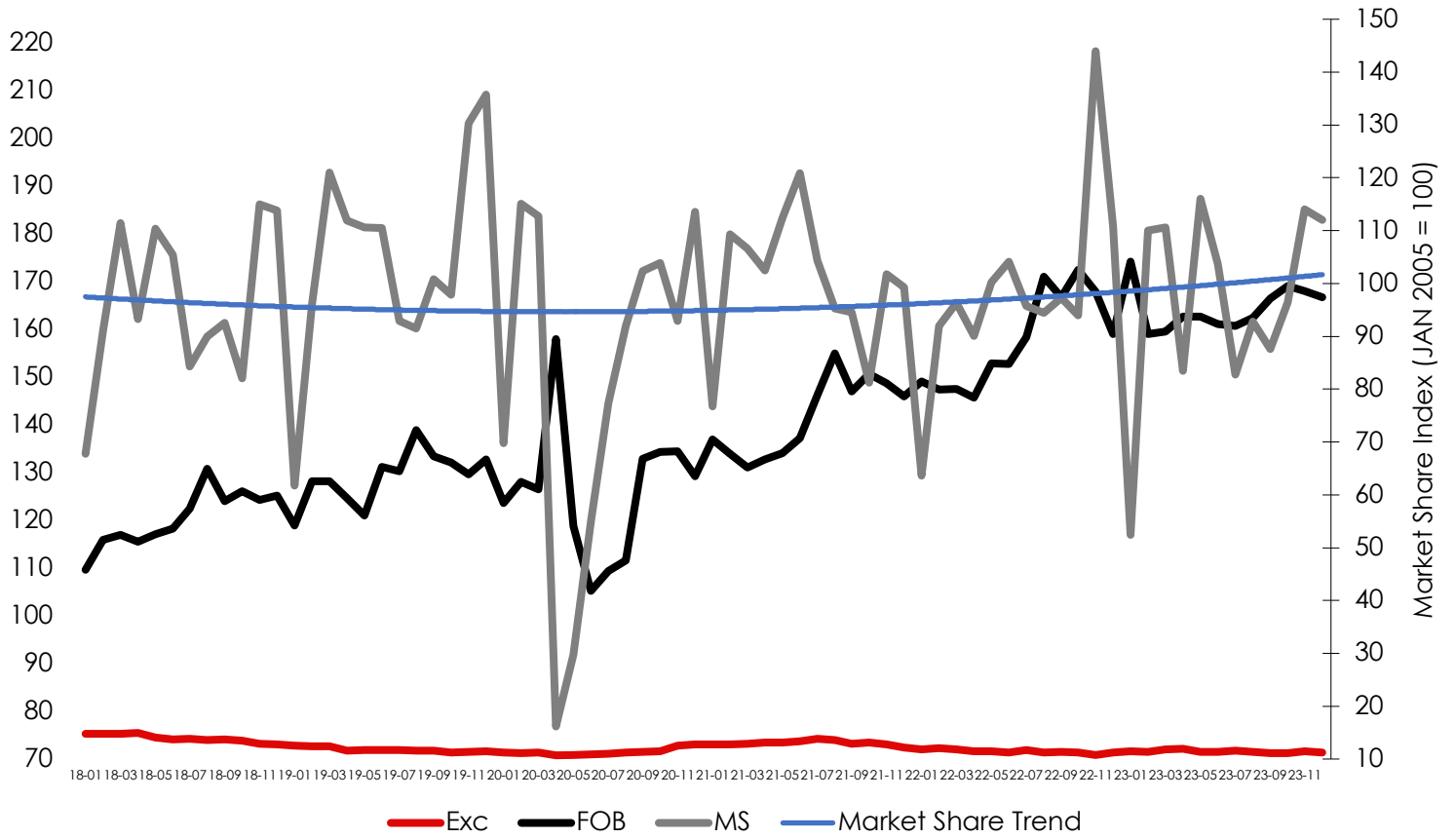


U.S. Garment Imports: FOB Prices: HONDURAS

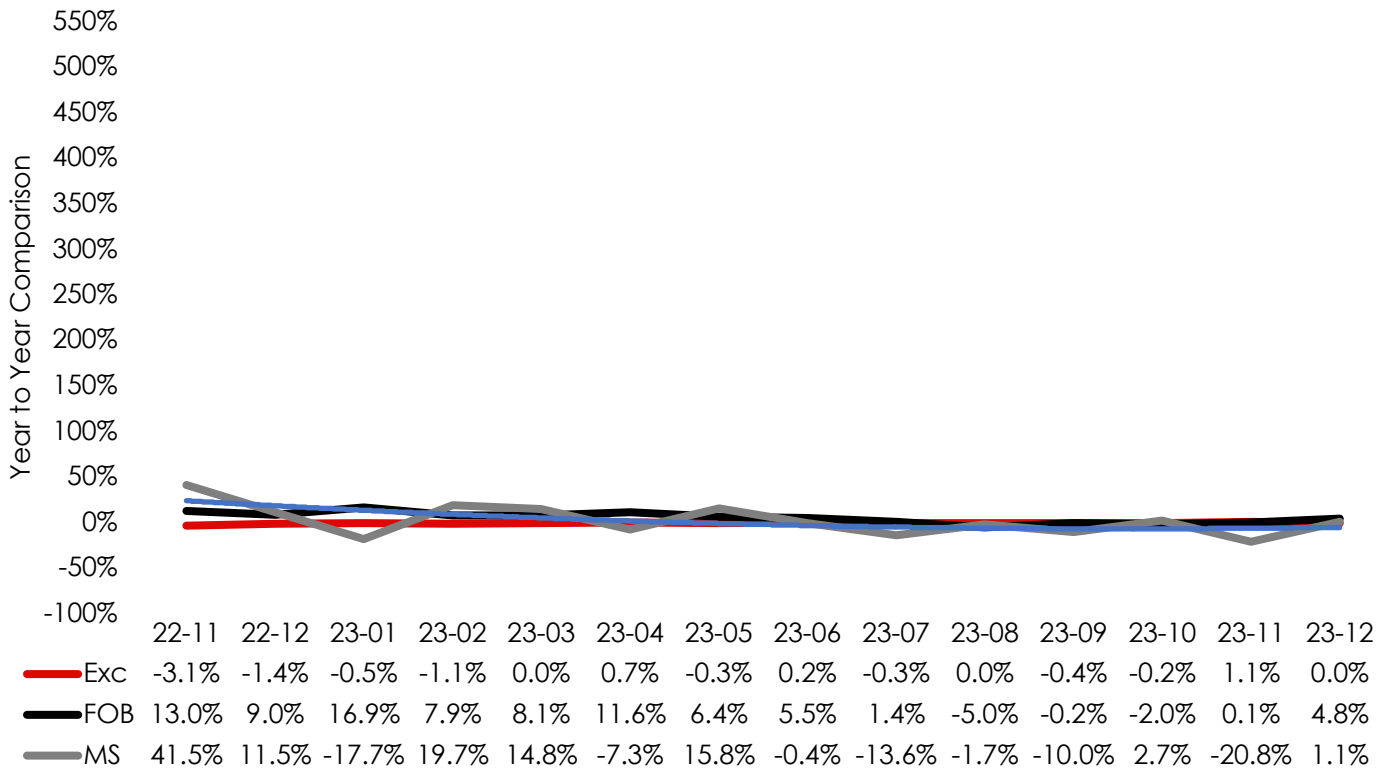


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: HONDURAS



U.S. Garment Imports: HONDURAS



YTD Market Share

YTD Unit Market Share: Honduras

YTD Value Market Share: Honduras

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	2.7%	2.3%	2.5%	2.2%	1.9%	3.0%	Jan	2.2%	2.0%	2.3%	2.5%	2.1%	3.2%
Feb	3.1%	2.8%	3.2%	2.7%	2.3%	2.4%	Feb	2.6%	2.5%	3.0%	3.0%	2.5%	2.6%
Mar	3.4%	3.3%	3.5%	2.9%	2.5%	2.8%	Mar	2.9%	3.0%	3.2%	3.2%	2.8%	2.9%
Apr	3.5%	3.5%	3.0%	3.0%	2.6%	2.7%	Apr	2.9%	3.1%	2.7%	3.2%	2.8%	2.9%
May	3.6%	3.6%	2.7%	3.1%	2.7%	2.9%	May	3.1%	3.2%	2.6%	3.3%	2.9%	3.0%
Jun	3.7%	3.6%	2.6%	3.2%	2.8%	2.9%	Jun	3.1%	3.3%	2.4%	3.4%	3.0%	3.1%
Jul	3.6%	3.6%	2.7%	3.1%	2.8%	2.8%	Jul	3.1%	3.2%	2.5%	3.4%	3.0%	3.0%
Aug	3.6%	3.5%	2.8%	3.1%	2.8%	2.8%	Aug	3.0%	3.2%	2.6%	3.4%	3.0%	3.0%
Sep	3.5%	3.5%	2.9%	3.0%	2.9%	2.8%	Sep	3.0%	3.2%	2.7%	3.3%	3.0%	3.0%
Oct	3.5%	3.5%	2.9%	2.9%	2.9%	2.8%	Oct	3.0%	3.2%	2.8%	3.3%	3.0%	3.0%
Nov	3.5%	3.6%	2.9%	3.0%	3.0%	2.8%	Nov	3.1%	3.3%	2.8%	3.3%	3.2%	3.1%
Dec	3.6%	3.7%	2.9%	3.0%	3.0%	2.8%	Dec	3.1%	3.4%	2.9%	3.3%	3.2%	3.1%

Honduras Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	3.0%	2.8%	3.2%	3.1%
338/339	Cotton T-Shirts	10.4%	9.8%	7.3%	7.4%
347/348	Cotton Pants	1.3%	0.5%	0.9%	0.4%
340	Cotton Shirts	1.1%	1.1%	2.0%	2.2%
352/652	Underwear	3.7%	4.1%	3.5%	4.2%

EL SALVADOR

U.S. Garment Import Growth: EL SALVADOR

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	13.9%	-9.8%	-3.0%	-18.9%	4.1%	-20.0%	14.1%	-2.1%	0.8%	-10.1%	13.2%	-11.2%
Mar	0.9%	-6.1%	2.3%	-17.9%	5.2%	-20.0%	5.4%	3.2%	4.1%	-12.0%	15.2%	-11.2%
Mar	-6.7%	-1.5%	-6.2%	-7.0%	9.2%	-23.6%	0.6%	8.3%	-5.8%	-1.7%	21.0%	-16.2%
Apr	-8.1%	2.6%	-30.2%	21.8%	10.6%	-28.3%	-0.4%	12.3%	-29.2%	27.7%	22.2%	-21.0%
May	-7.8%	2.6%	-43.8%	51.2%	10.0%	-26.3%	0.0%	10.8%	-42.8%	59.2%	22.5%	-19.4%
Jun	-7.0%	2.0%	-22.9%	64.8%	9.8%	-26.8%	-0.6%	4.6%	-23.7%	78.2%	22.2%	-20.4%
Jul	-7.2%	3.5%	-45.1%	55.2%	10.3%	-27.2%	-1.7%	12.0%	-47.4%	74.4%	22.2%	-21.8%
Aug	-7.9%	2.6%	-39.7%	33.3%	10.9%	-26.7%	-1.6%	10.7%	-43.9%	40.5%	23.0%	-22.6%
Sep	-6.5%	2.1%	-36.5%	35.8%	10.4%	-27.1%	0.3%	10.1%	-40.0%	56.1%	22.8%	-23.6%
Oct	-5.3%	1.8%	-33.2%	28.2%	9.4%	-26.4%	2.0%	9.4%	-36.1%	46.3%	21.9%	-23.2%
Nov	-6.0%	1.9%	-33.3%	29.2%	9.2%	-27.2%	1.6%	9.4%	-35.8%	47.0%	21.8%	-24.5%
Dec	-3.9%	2.3%	-14.6%	28.0%	7.7%	-26.7%	4.2%	9.7%	-15.2%	45.5%	19.8%	-23.9%

El Salvador YTD 23-12

El Salvador YTD 23-12

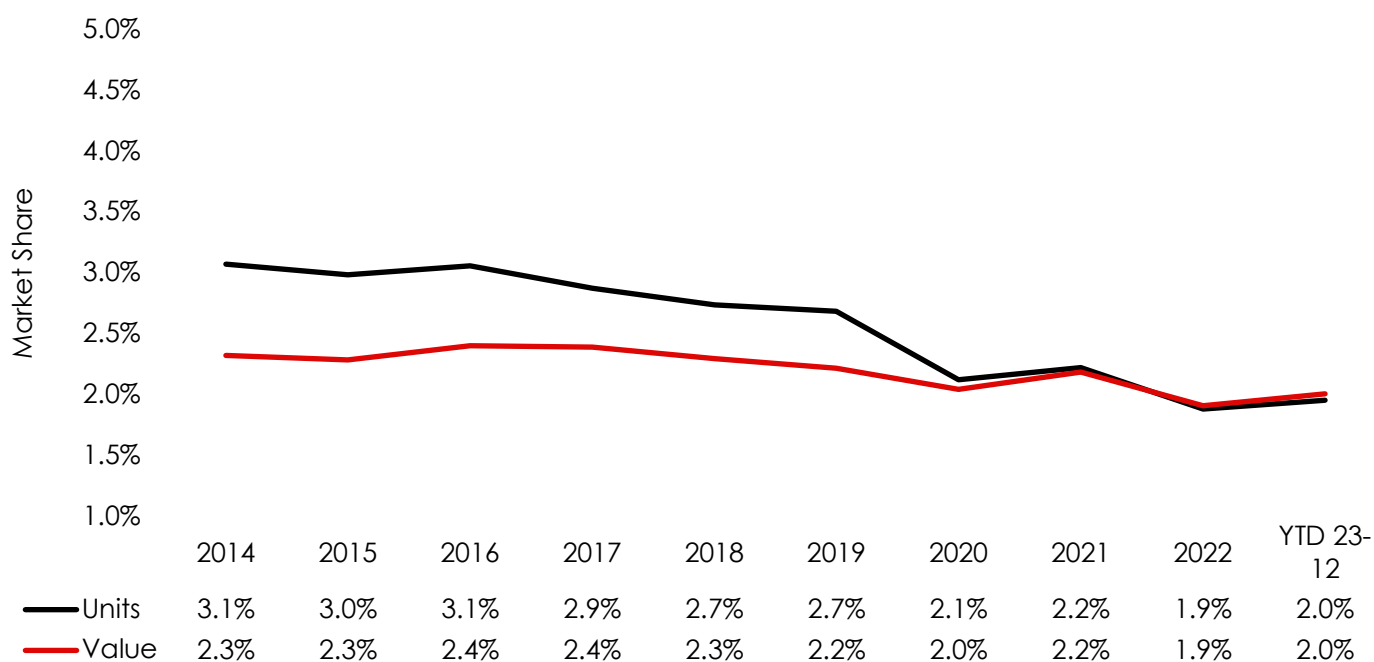
El Salvador YTD 23-12

Units (1,000 Dozens)				Value (\$ Millions)				FOB			
	2022	2023	%+/-		2022	2023	%+/-		2022	2023	%+/-
Total	587	477	-18.7%	Total	1,911	1,564	-18.2%	Total	\$3.26	\$3.28	0.7%
338/339	18,043	12,806	-29.0%	338/339	566	419	-25.9%	338/339	\$2.61	\$2.73	4.4%
347/348	1,907	1,404	-26.4%	347/348	64	43	-32.6%	347/348	\$2.79	\$2.55	-8.5%
340	140	120	-14.5%	340	9	8	-14.5%	340	\$5.61	\$5.61	0.0%
352/652	13,415	9,072	-32.4%	352/652	231	172	-25.4%	352/652	\$1.43	\$1.58	10.4%

MARKET SHARE

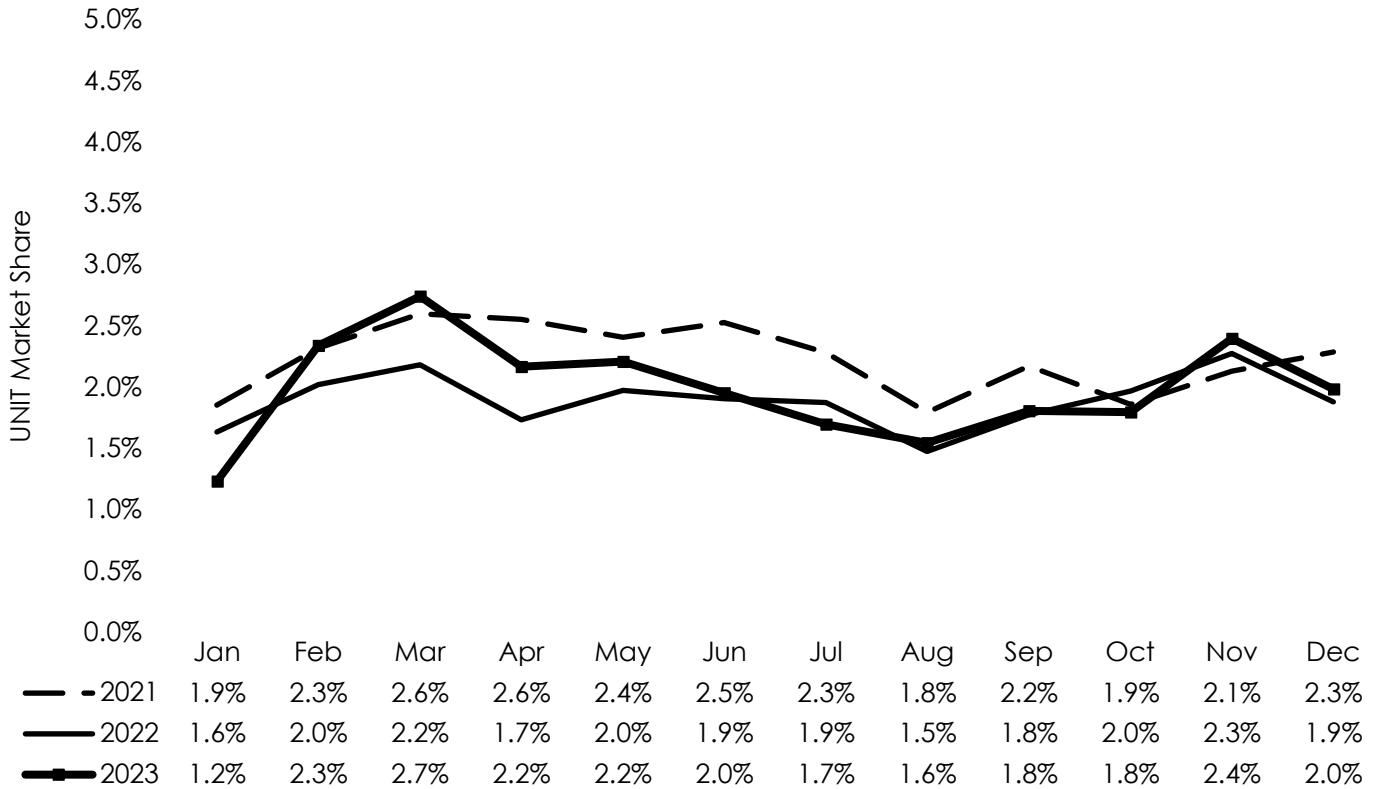
Total Garments YTD

U.S. Garment Imports: El Salvador

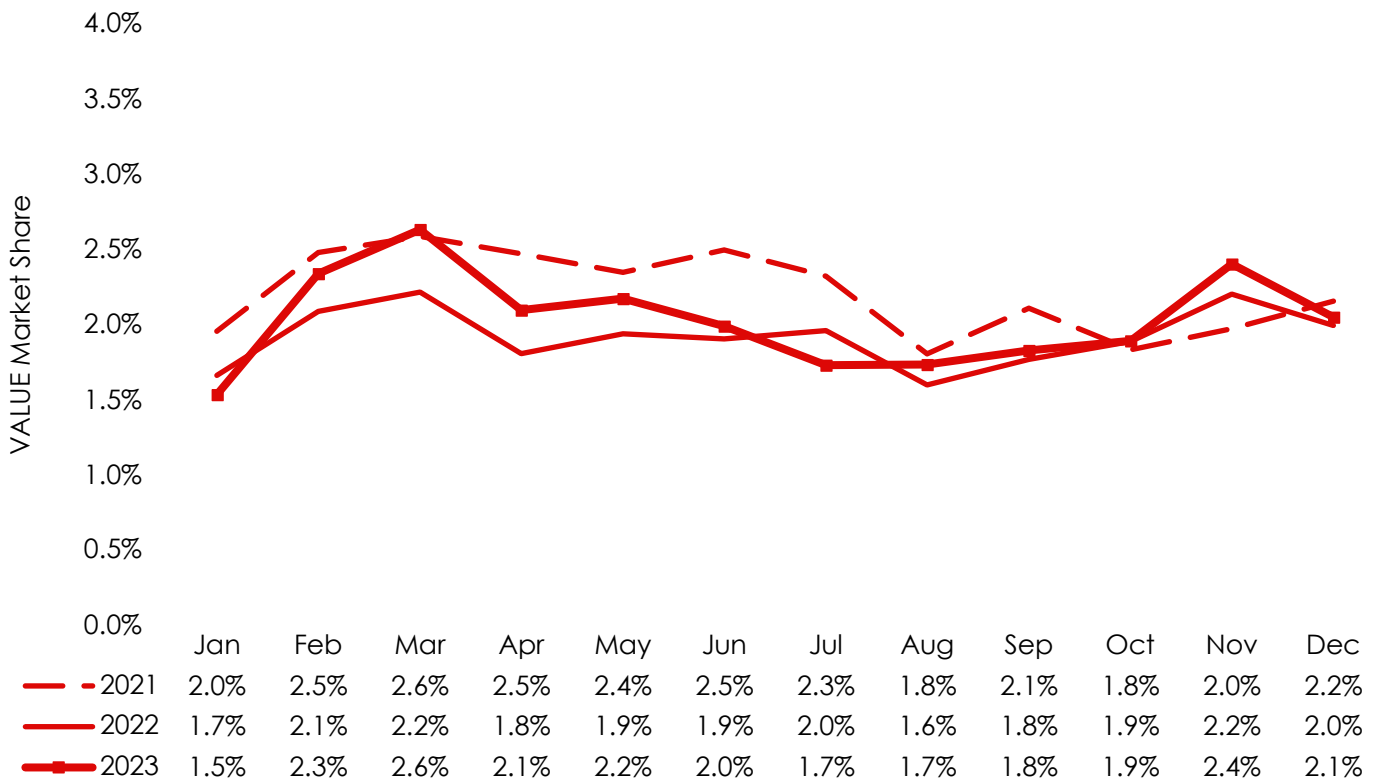


Total Garments Month to Month

U.S. Garment Import (Monthly): El Salvador

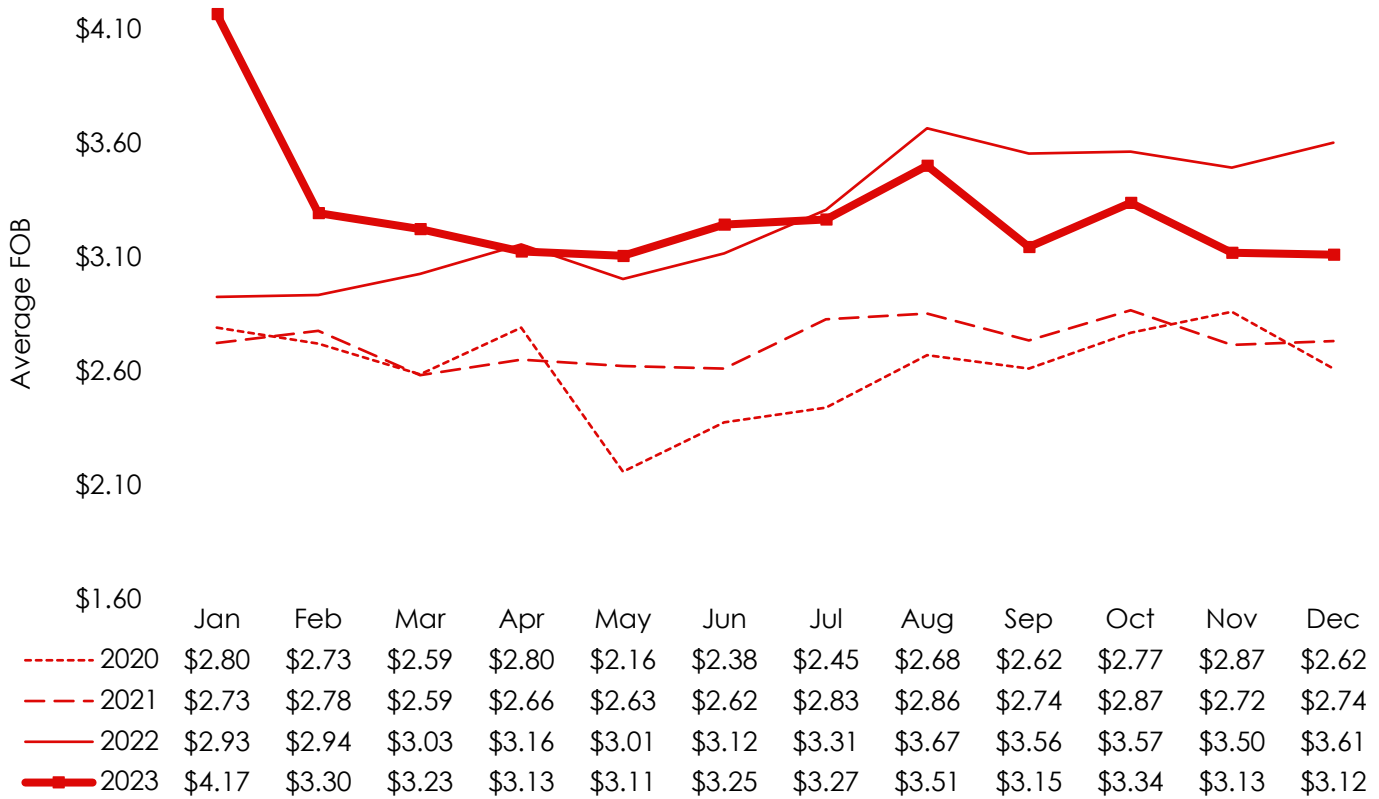


U.S. Garment Imports (Monthly): El Salvador

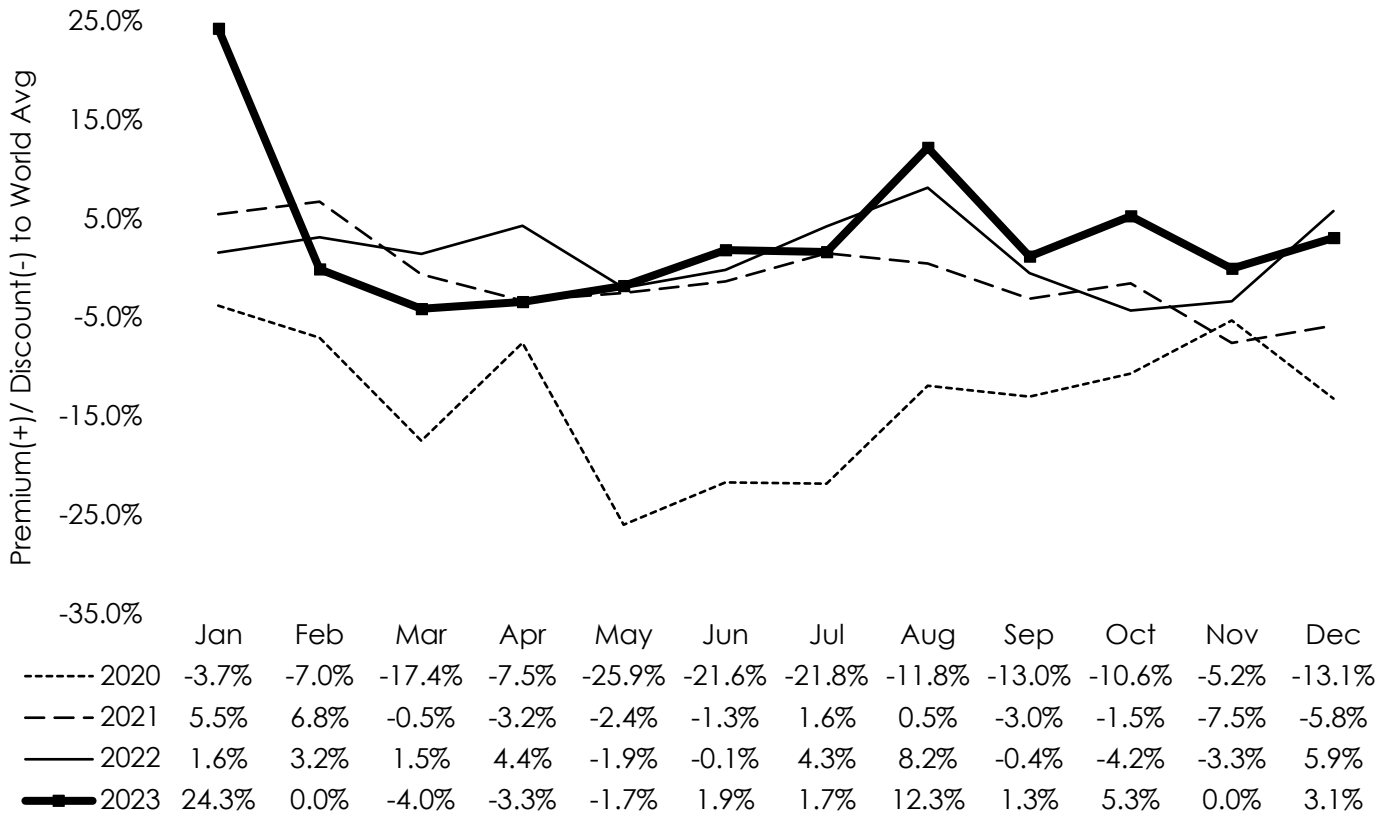


FOB PRICES

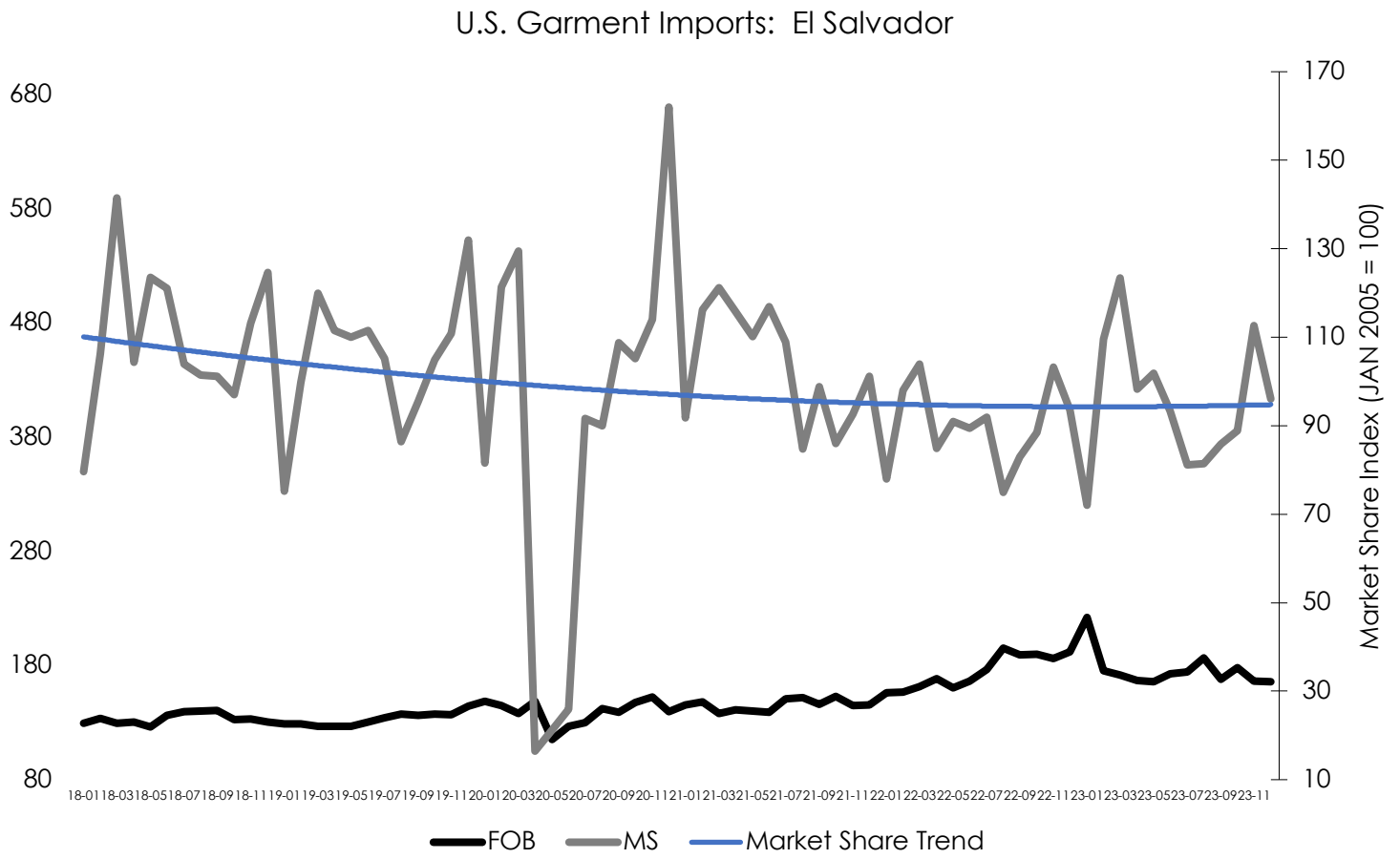
U.S. Garment Imports: FOB Prices: EL SALVADOR



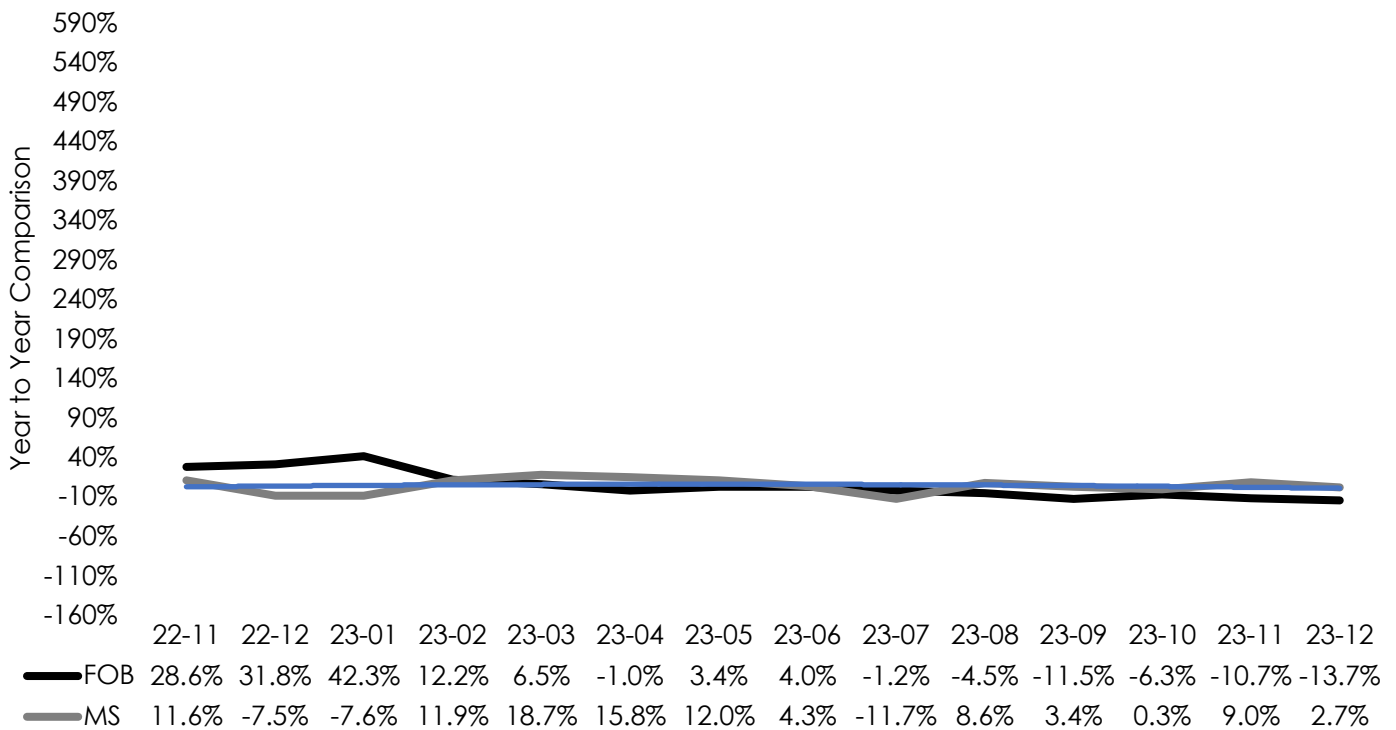
U.S. Garment Imports: FOB Prices: EL SALVADOR



Exchange Rates – FOB Prices – Market Share



U.S. Garment Imports: EL SALVADOR



YTD MARKET SHARE

YTD Unit Market Share: El Salvador

YTD Value Market Share: El Salvador

Period	YTD Unit Market Share: El Salvador						Period	YTD Value Market Share: El Salvador					
	2018	2019	2020	2021	2022	2023		2018	2019	2020	2021	2022	2023
Jan	2.0%	1.9%	1.8%	1.9%	1.6%	1.9%	Jan	1.7%	1.6%	1.7%	2.0%	1.7%	1.9%
Feb	2.3%	2.2%	2.3%	2.1%	1.8%	1.7%	Feb	2.0%	1.9%	2.1%	2.2%	1.9%	1.9%
Mar	2.7%	2.6%	2.6%	2.3%	2.0%	2.1%	Mar	2.3%	2.1%	2.3%	2.4%	2.0%	2.1%
Apr	2.7%	2.7%	2.2%	2.3%	1.9%	2.1%	Apr	2.3%	2.1%	2.0%	2.4%	2.0%	2.1%
May	2.8%	2.7%	2.0%	2.4%	1.9%	2.1%	May	2.3%	2.2%	1.8%	2.4%	2.0%	2.1%
Jun	2.9%	2.8%	1.8%	2.4%	1.9%	2.1%	Jun	2.4%	2.2%	1.7%	2.4%	1.9%	2.1%
Jul	2.8%	2.8%	1.9%	2.4%	1.9%	2.0%	Jul	2.4%	2.2%	1.8%	2.4%	2.0%	2.0%
Aug	2.8%	2.7%	1.9%	2.3%	1.9%	2.0%	Aug	2.3%	2.2%	1.7%	2.3%	1.9%	2.0%
Sep	2.7%	2.6%	2.0%	2.3%	1.8%	1.9%	Sep	2.3%	2.2%	1.8%	2.3%	1.9%	2.0%
Oct	2.7%	2.6%	2.0%	2.2%	1.9%	1.9%	Oct	2.3%	2.2%	1.9%	2.2%	1.9%	2.0%
Nov	2.7%	2.7%	2.0%	2.2%	1.9%	2.0%	Nov	2.3%	2.2%	1.9%	2.2%	1.9%	2.0%
Dec	2.7%	2.7%	2.1%	2.2%	1.9%	2.0%	Dec	2.3%	2.2%	2.0%	2.2%	1.9%	2.0%

El Salvador Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	1.9%	2.0%	1.9%	2.0%
338/339	Cotton T-Shirts	4.3%	4.0%	3.4%	3.4%
347/348	Cotton Pants	0.9%	1.0%	0.4%	0.4%
340	Cotton Shirts	0.5%	0.5%	0.4%	0.4%
352/652	Underwear	5.0%	4.2%	5.2%	5.0%

NICARAGUA

U.S. Garment Import Growth: NICARAGUA

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	15.3%	-7.0%	1.0%	-14.0%	25.8%	2.0%	10.2%	7.4%	0.9%	-4.6%	33.8%	4.2%
Mar	10.1%	-7.2%	-1.6%	-11.6%	12.4%	2.0%	10.5%	2.5%	-2.3%	-5.6%	22.8%	4.2%
Mar	6.0%	-4.4%	-3.0%	1.1%	17.4%	-2.1%	9.8%	5.7%	-3.9%	6.3%	26.5%	-3.5%
Apr	6.1%	-4.6%	-15.2%	17.6%	18.6%	-8.6%	8.9%	7.6%	-16.1%	20.5%	30.8%	-10.0%
May	6.7%	-5.4%	-25.0%	33.6%	19.0%	-10.9%	8.8%	7.0%	-24.0%	33.9%	31.2%	-12.4%
Jun	1.2%	-0.3%	-29.0%	42.6%	20.3%	-11.9%	3.9%	13.0%	-27.6%	42.2%	33.9%	-16.4%
Jul	1.2%	2.8%	-30.4%	45.0%	19.1%	-12.6%	4.9%	14.6%	-28.7%	46.5%	31.6%	-17.0%
Aug	2.6%	0.8%	-29.0%	48.7%	16.4%	-12.6%	7.2%	10.9%	-27.6%	43.9%	39.2%	-24.1%
Sep	2.8%	0.9%	-25.0%	40.1%	15.1%	-13.0%	6.8%	11.8%	-25.5%	45.6%	43.4%	-27.9%
Oct	3.7%	1.6%	-23.1%	36.0%	12.6%	-11.4%	8.3%	11.5%	-23.8%	41.9%	45.8%	-29.8%
Nov	3.3%	1.9%	-22.3%	37.4%	9.9%	-11.7%	7.8%	12.1%	-23.2%	42.8%	45.0%	-31.4%
Dec	5.1%	1.7%	-22.6%	38.8%	9.4%	-12.8%	9.7%	11.1%	-22.7%	42.8%	42.8%	-31.5%

Nicaragua YTD 23-12

Units (1,000 Dozens)

	2022	2023	%+/-
Total	669	584	-12.8%
338/339	45,090	35,262	-21.8%
347/348	3,478	2,788	-19.8%
340	478	420	-12.1%
352/652	2,741	3,092	12.8%

Nicaragua YTD 23-12

Value (\$ Millions)

	2022	2023	%+/-
Total	2,850	1,952	-31.5%
338/339	1,465	872	-40.5%
347/348	311	218	-30.0%
340	68	66	-1.9%
352/652	51	58	13.0%

Nicaragua YTD 23-12

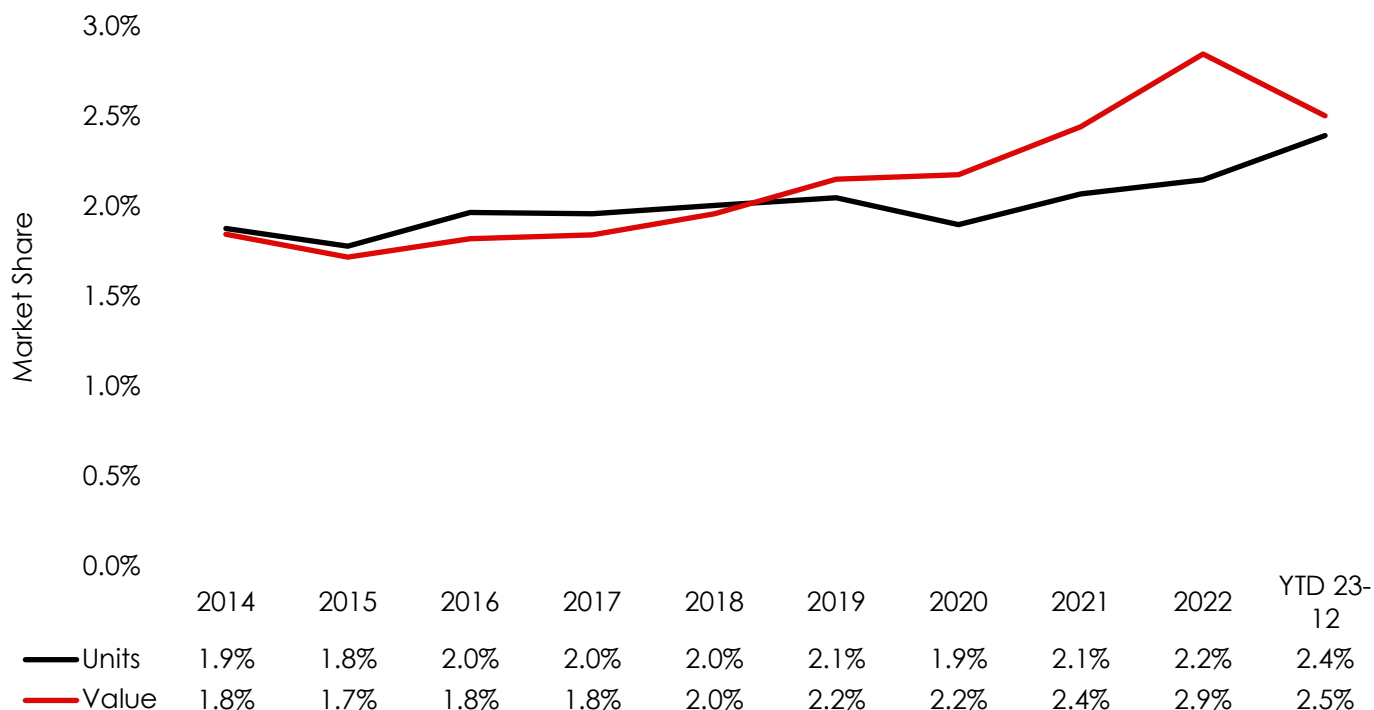
FOB

	2022	2023	%+/-
Total	\$4.26	\$3.34	-21.5%
338/339	\$2.71	\$2.06	-23.9%
347/348	\$7.46	\$6.51	-12.7%
340	\$11.79	\$13.16	11.6%
352/652	\$1.56	\$1.57	0.2%

MARKET SHARE

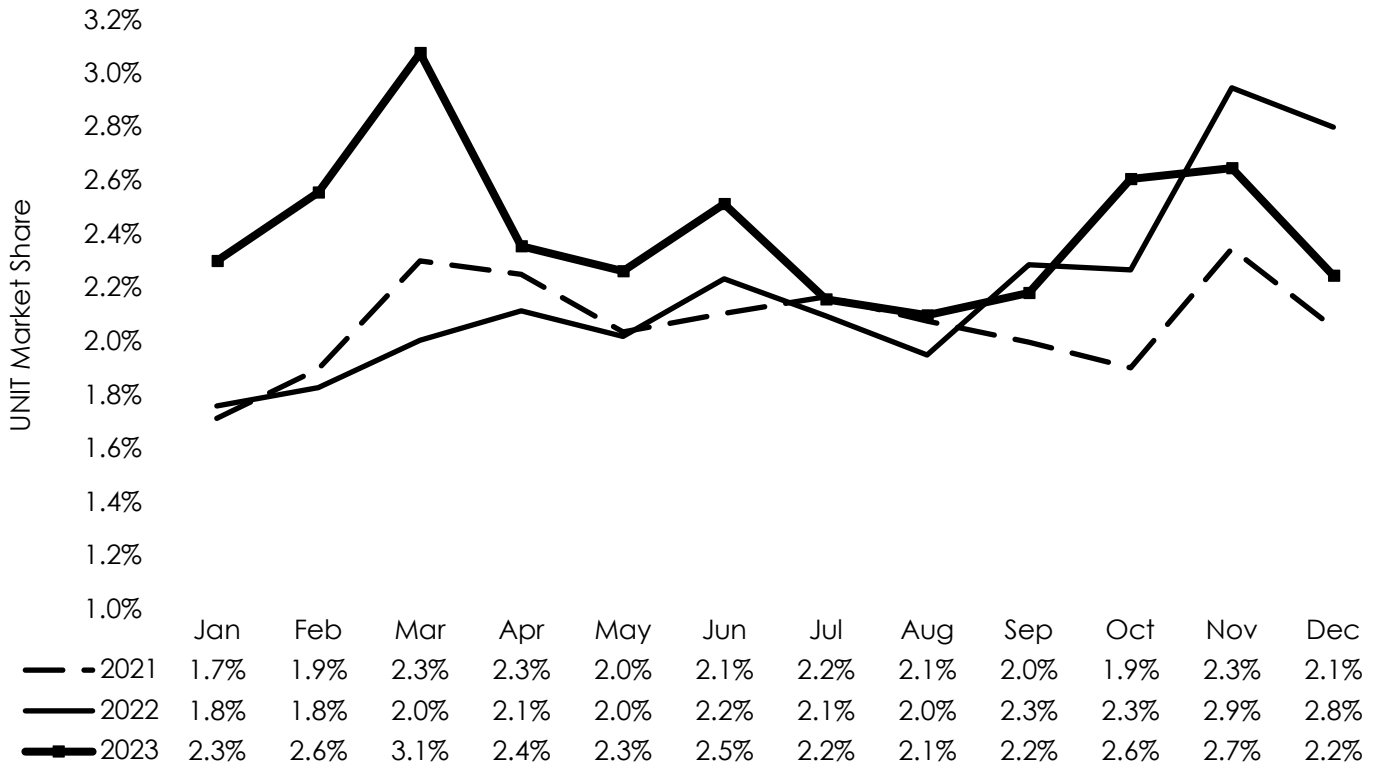
Total Garments YTD

U.S. Garment Imports: Nicaragua

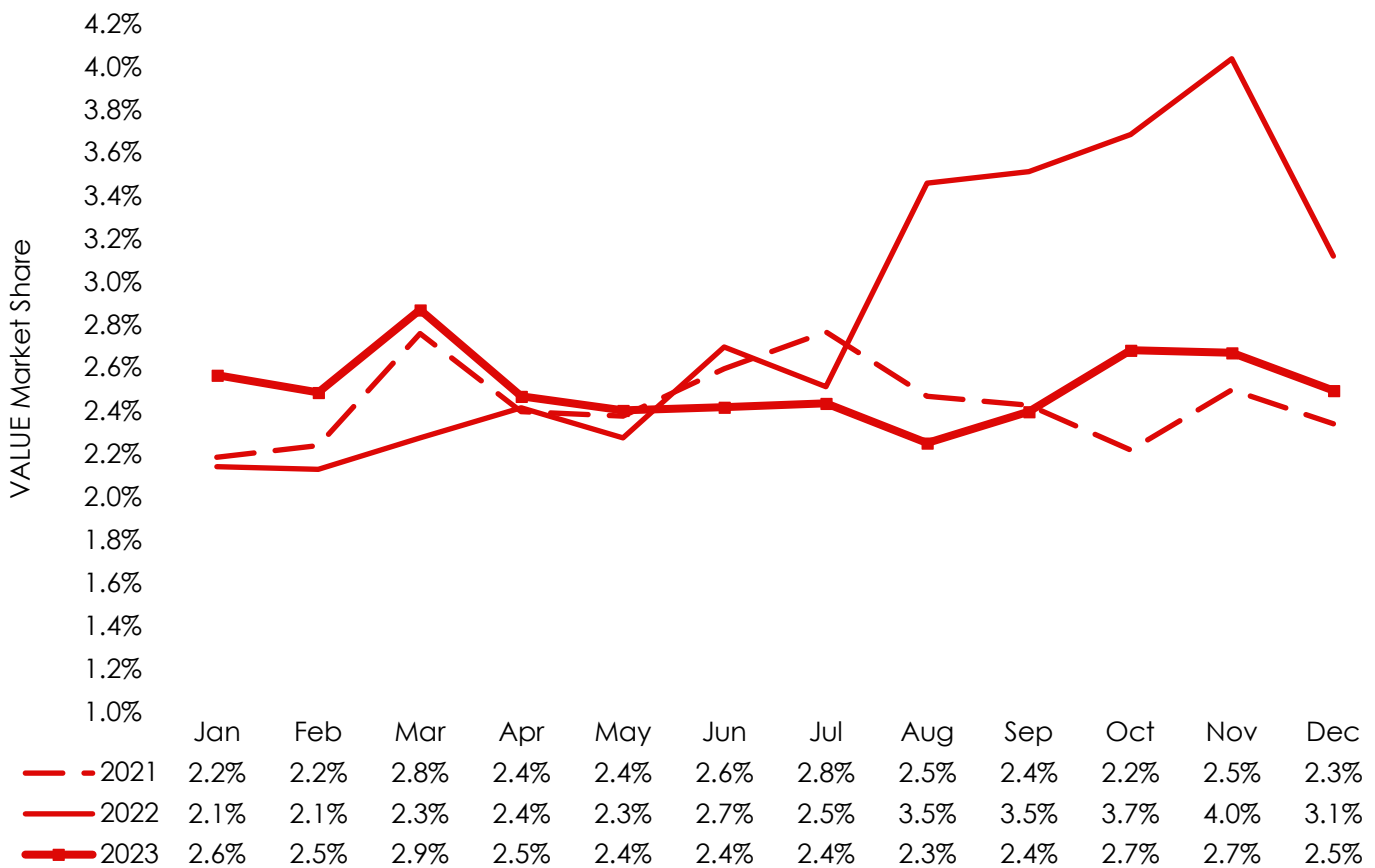


Total Garments Month to Month

U.S. Garment Import (Monthly): Nicaragua

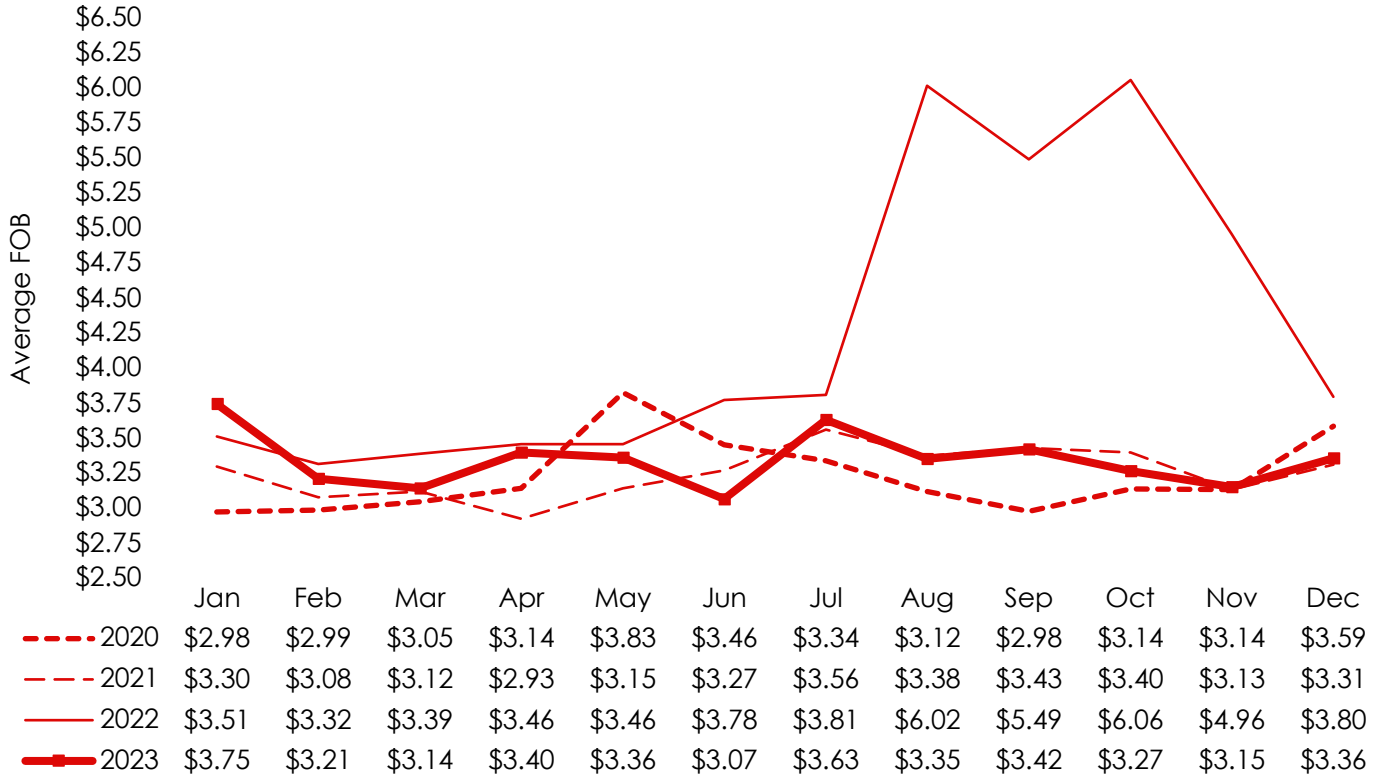


U.S. Garment Imports (Monthly): Nicaragua

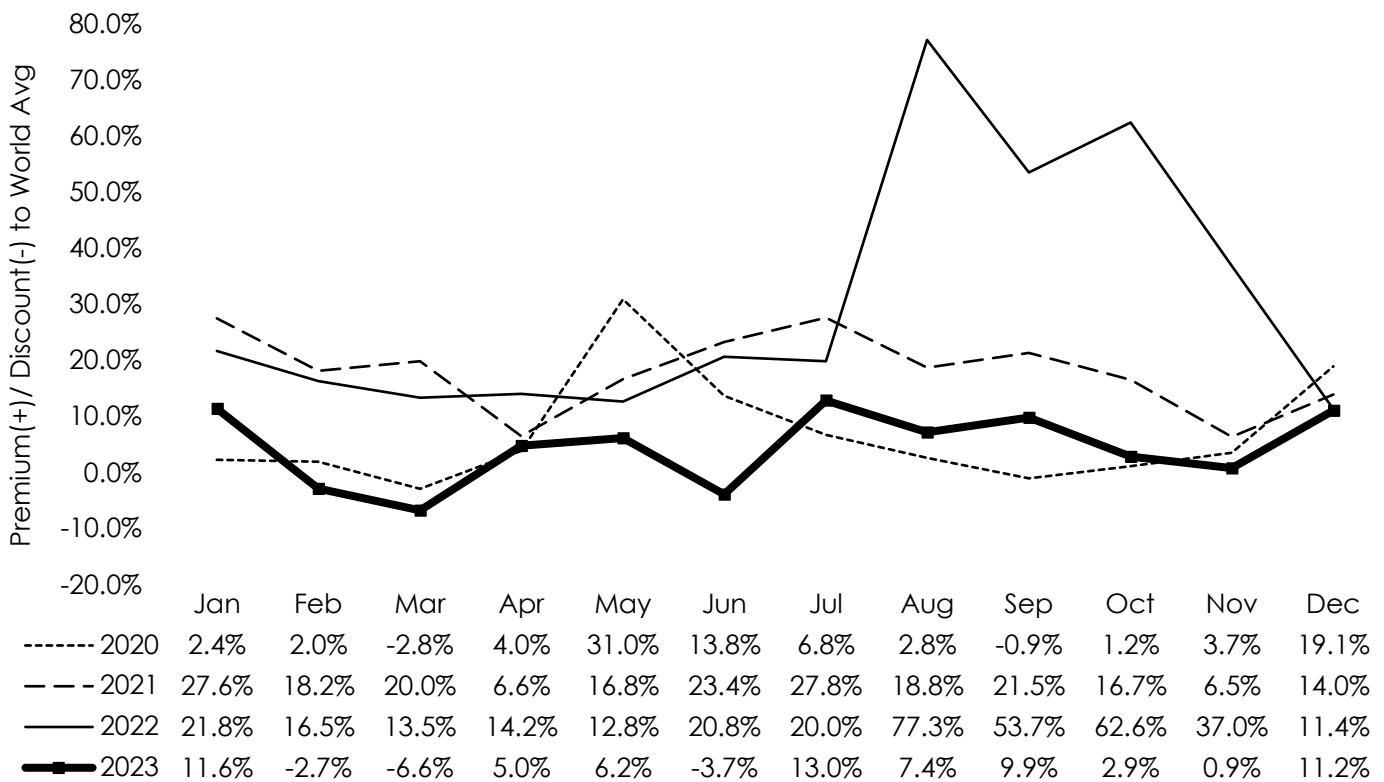


FOB PRICES

U.S. Garment Imports: FOB Prices: NICARAGUA

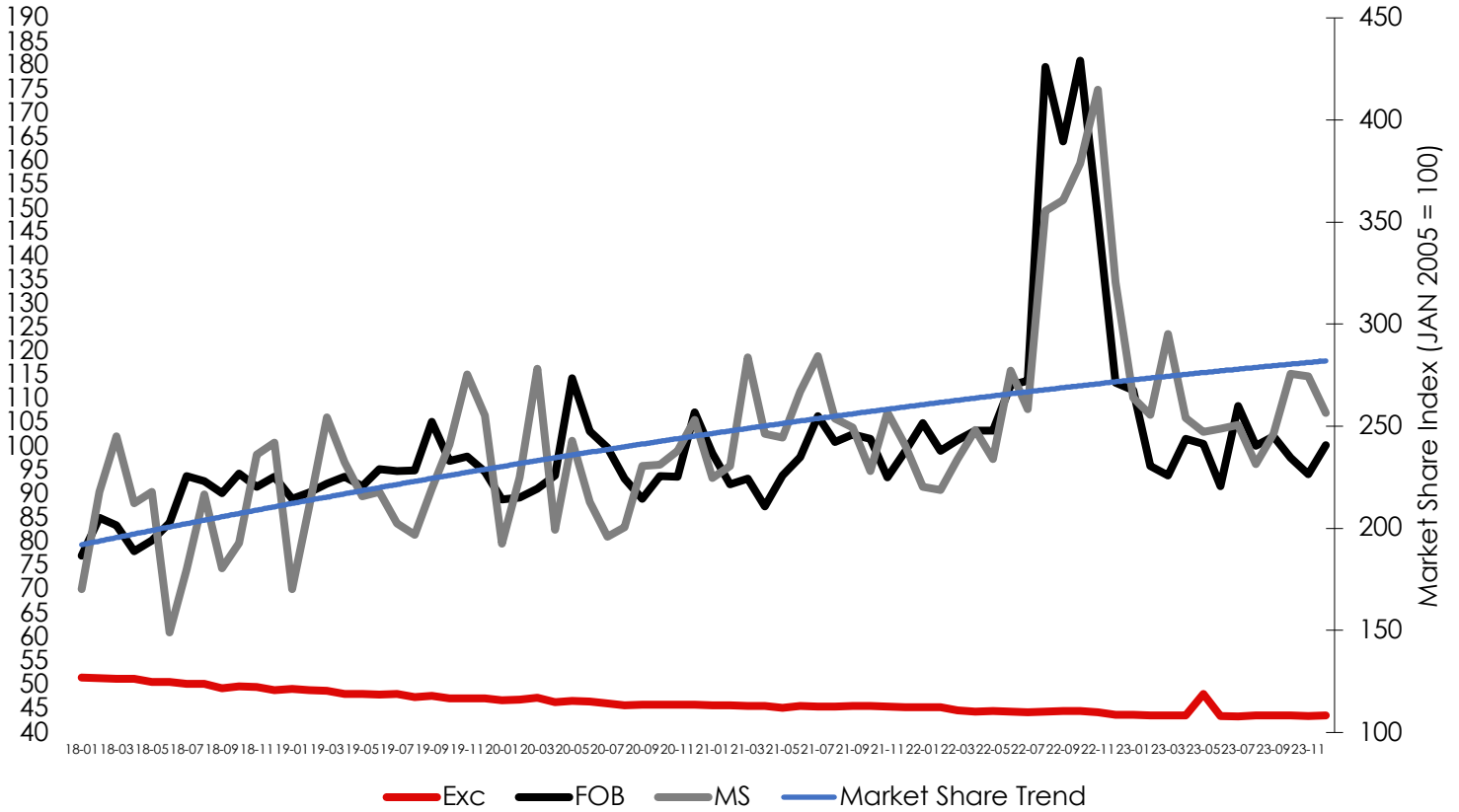


U.S. Garment Imports: FOB Prices: NICARAGUA

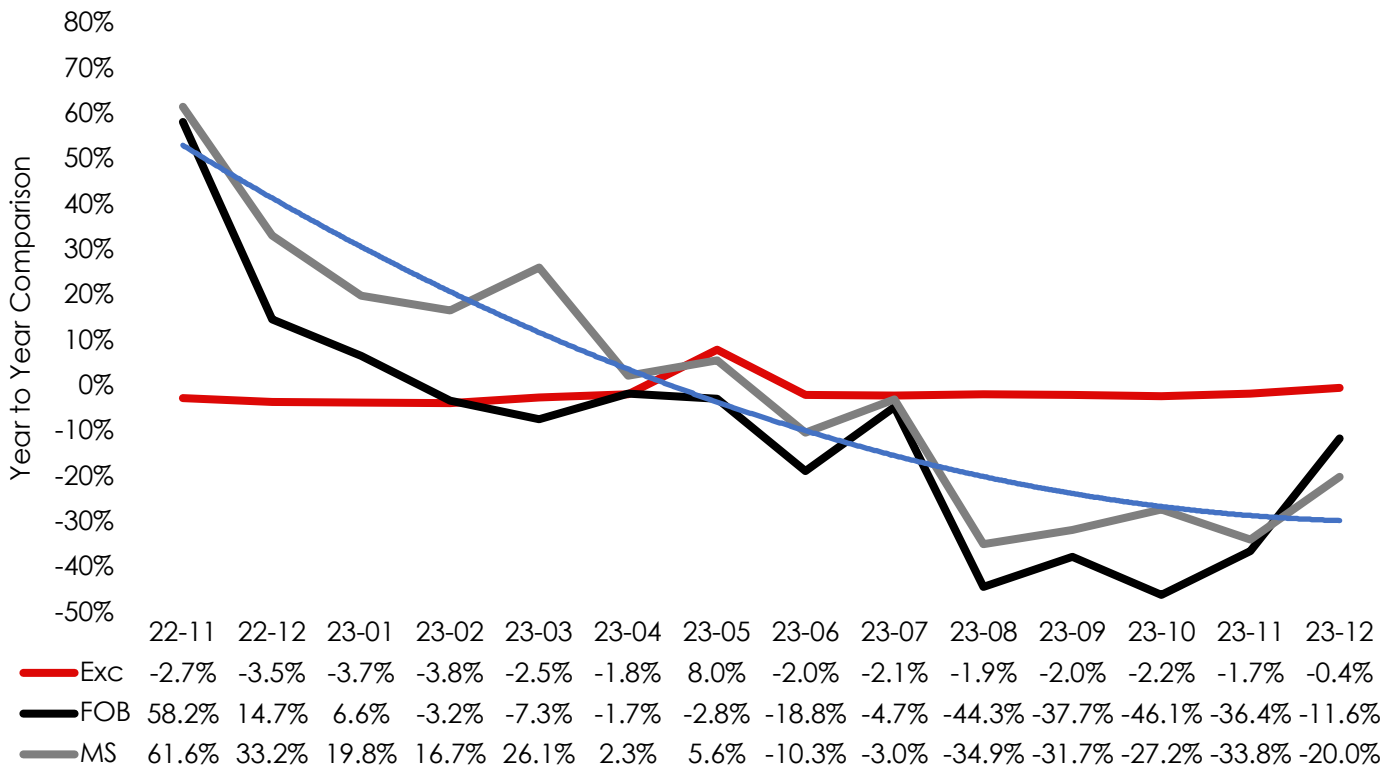


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: NICARAGUA



U.S. Garment Imports: NICARAGUA



YTD MARKET SHARE

YTD Unit Market Share: Nicaragua

YTD Value Market Share: Nicaragua

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	1.9%	1.7%	1.8%	1.7%	1.8%	2.2%	Jan	1.7%	1.6%	1.9%	2.2%	2.1%	2.9%
Feb	2.0%	1.8%	2.0%	1.8%	1.8%	2.4%	Feb	1.9%	1.8%	2.0%	2.2%	2.1%	2.5%
Mar	2.2%	2.0%	2.2%	2.0%	1.9%	2.6%	Mar	2.0%	2.0%	2.2%	2.4%	2.2%	2.6%
Apr	2.2%	2.0%	2.1%	2.1%	1.9%	2.6%	Apr	2.0%	2.1%	2.2%	2.4%	2.2%	2.6%
May	2.2%	2.0%	2.1%	2.1%	2.0%	2.5%	May	2.1%	2.1%	2.2%	2.4%	2.3%	2.6%
Jun	2.1%	2.0%	2.0%	2.1%	2.0%	2.5%	Jun	2.0%	2.1%	2.2%	2.4%	2.3%	2.5%
Jul	2.0%	2.0%	1.9%	2.1%	2.0%	2.4%	Jul	1.9%	2.1%	2.1%	2.5%	2.4%	2.5%
Aug	2.1%	2.0%	1.9%	2.1%	2.0%	2.4%	Aug	1.9%	2.0%	2.1%	2.5%	2.5%	2.5%
Sep	2.0%	2.0%	1.9%	2.1%	2.0%	2.4%	Sep	1.9%	2.1%	2.1%	2.5%	2.6%	2.5%
Oct	2.0%	2.0%	1.9%	2.0%	2.1%	2.4%	Oct	1.9%	2.1%	2.1%	2.5%	2.7%	2.5%
Nov	2.0%	2.0%	1.9%	2.1%	2.1%	2.4%	Nov	1.9%	2.1%	2.2%	2.5%	2.8%	2.5%
Dec	2.0%	2.1%	1.9%	2.1%	2.2%	2.4%	Dec	2.0%	2.2%	2.2%	2.4%	2.9%	2.5%

Nicaragua Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	2.2%	2.4%	2.9%	2.5%
338/339	Cotton T-Shirts	10.9%	11.0%	8.8%	7.0%
347/348	Cotton Pants	1.7%	2.0%	2.2%	2.1%
340	Cotton Shirts	1.8%	1.9%	2.9%	3.2%
352/652	Underwear	1.0%	1.4%	1.2%	1.7%

GUATEMALA

U.S. Garment Import Growth: GUATEMALA

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	3.6%	12.4%	-9.7%	-18.9%	25.7%	-21.7%	3.8%	14.1%	-7.7%	-10.1%	34.9%	-20.8%
Mar	4.6%	-2.4%	-2.4%	-0.4%	18.6%	-21.7%	2.8%	4.9%	-3.0%	1.6%	30.4%	-20.8%
Mar	0.6%	-2.5%	-3.9%	2.6%	20.5%	-22.5%	0.4%	1.1%	-3.4%	5.1%	35.0%	-21.7%
Apr	5.0%	-1.1%	-18.7%	22.4%	17.6%	-27.2%	3.2%	2.5%	-18.9%	27.0%	32.1%	-24.6%
May	4.7%	-3.7%	-22.9%	31.1%	14.6%	-26.7%	3.6%	-0.2%	-23.7%	36.1%	32.0%	-25.2%
Jun	4.6%	-1.5%	-25.0%	36.0%	12.4%	-25.2%	3.3%	1.3%	-24.0%	40.1%	31.8%	-24.8%
Jul	7.0%	-1.5%	-22.9%	33.3%	9.8%	-23.5%	4.9%	2.0%	-24.3%	40.5%	28.4%	-23.4%
Aug	8.9%	-4.6%	-21.0%	45.0%	7.6%	-22.0%	7.4%	-1.6%	-23.0%	46.5%	27.0%	22.7%
Sep	8.6%	-5.5%	-18.0%	31.9%	7.1%	-22.3%	7.6%	-2.3%	19.4%	38.7%	25.8%	-23.0%
Oct	10.5%	-6.9%	-15.9%	27.5%	6.1%	-21.8%	8.9%	-3.5%	-16.7%	34.6%	23.8%	-23.0%
Nov	9.5%	-7.2%	-14.8%	27.8%	4.2%	-21.2%	8.0%	-4.2%	-15.6%	36.6%	24.7%	-22.7%
Dec	10.2%	-6.8%	-14.6%	28.1%	1.4%	-20.5%	9.3%	-3.1%	-15.2%	36.7%	17.9%	-22.9%

Guatemala YTD 23-12

	Units (1,000 Dozens)		
	2022	2023	%+/-
Total	399	317	-20.5%
338/339	23,342	19,248	-17.5%
347/348	1,436	876	-39.0%
340	6	3	-54.6%
352/652	1,317	593	-55.0%

Guatemala YTD 23-12

	Value (\$ Millions)		
	2022	2023	%+/-
Total	1,934	1,491	-22.9%
338/339	946	765	-19.1%
347/348	122	66	-45.7%
340	1	0	-44.8%
352/652	22	11	-48.9%

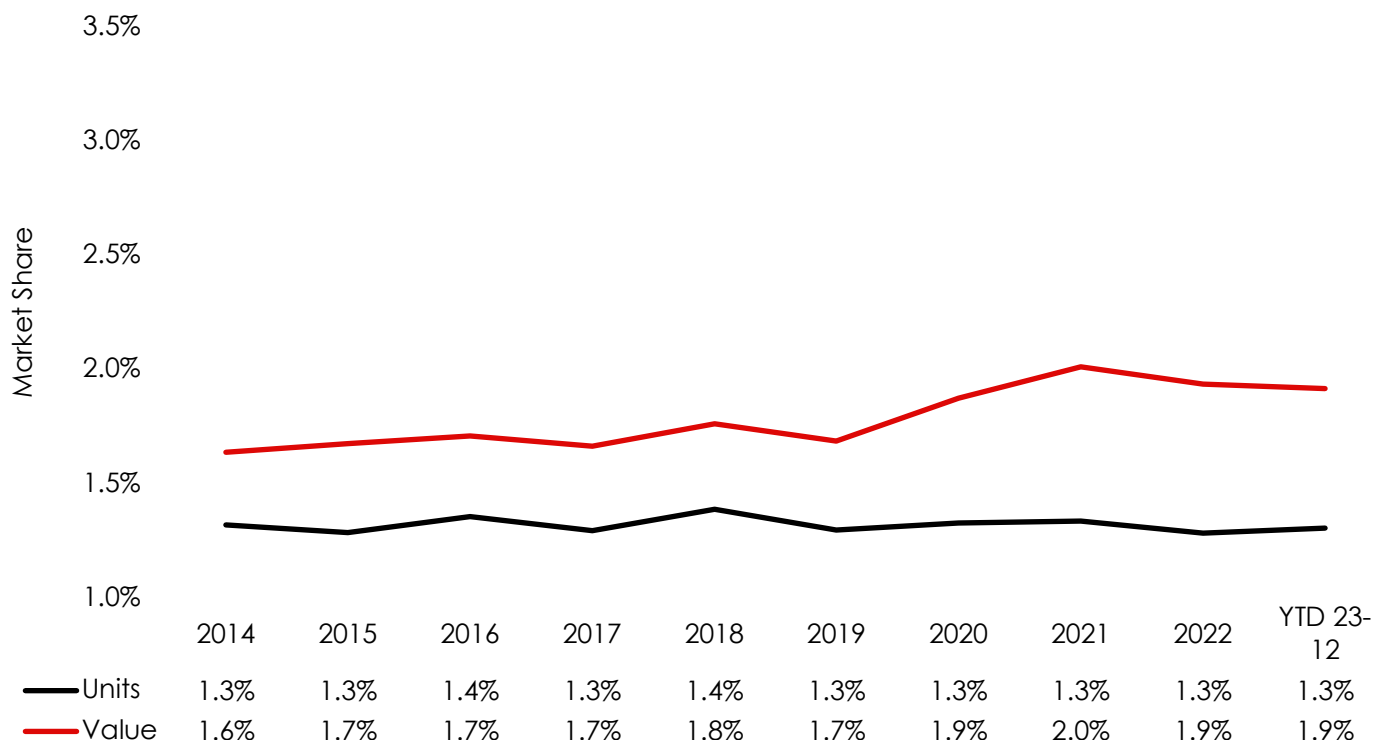
Guatemala YTD 23-12

	FOB		
	2022	2023	%+/-
Total	\$4.85	\$4.70	-3.0%
338/339	\$3.38	\$3.31	-1.8%
347/348	\$7.09	\$6.31	-10.9%
340	\$9.05	\$11.02	21.7%
352/652	\$1.38	\$1.57	13.4%

MARKET SHARE

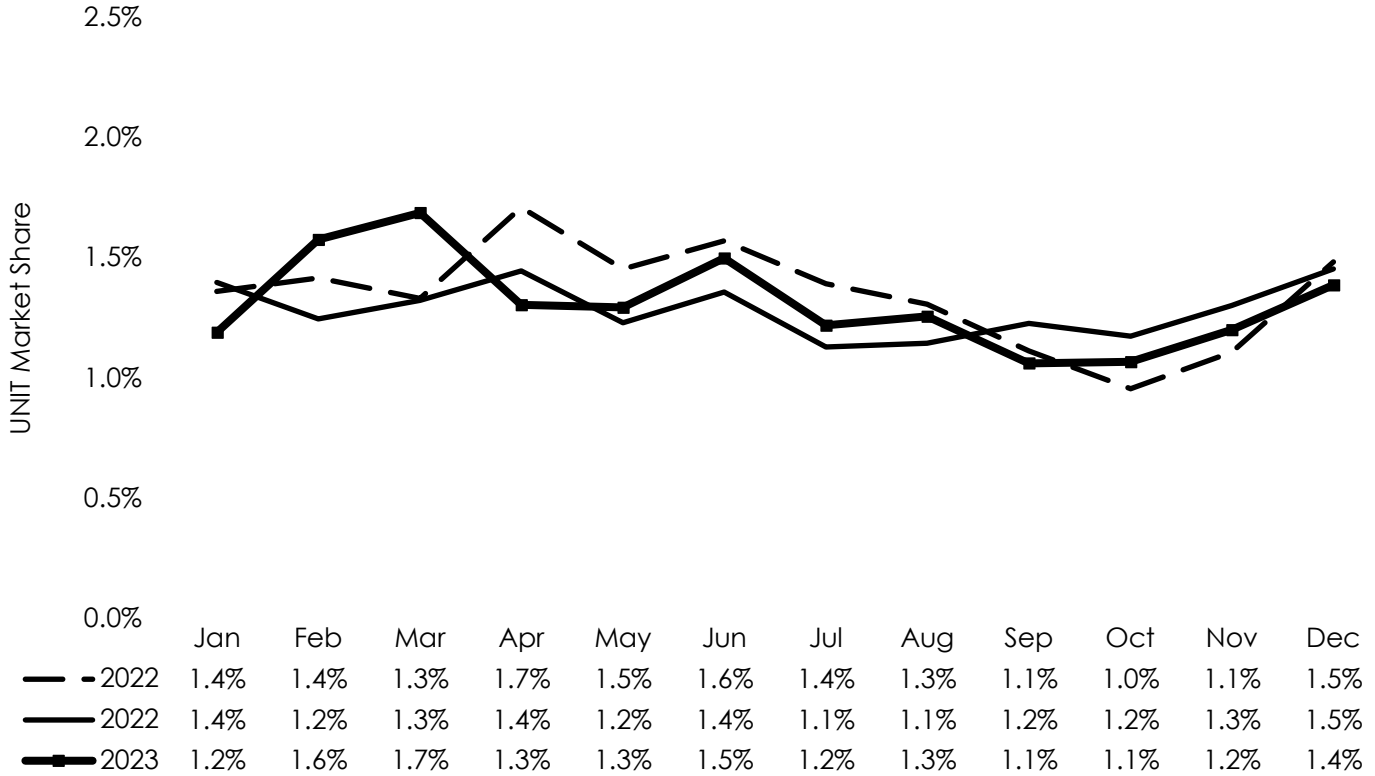
Total garment YTD

U.S. Garment Imports: Guatemala

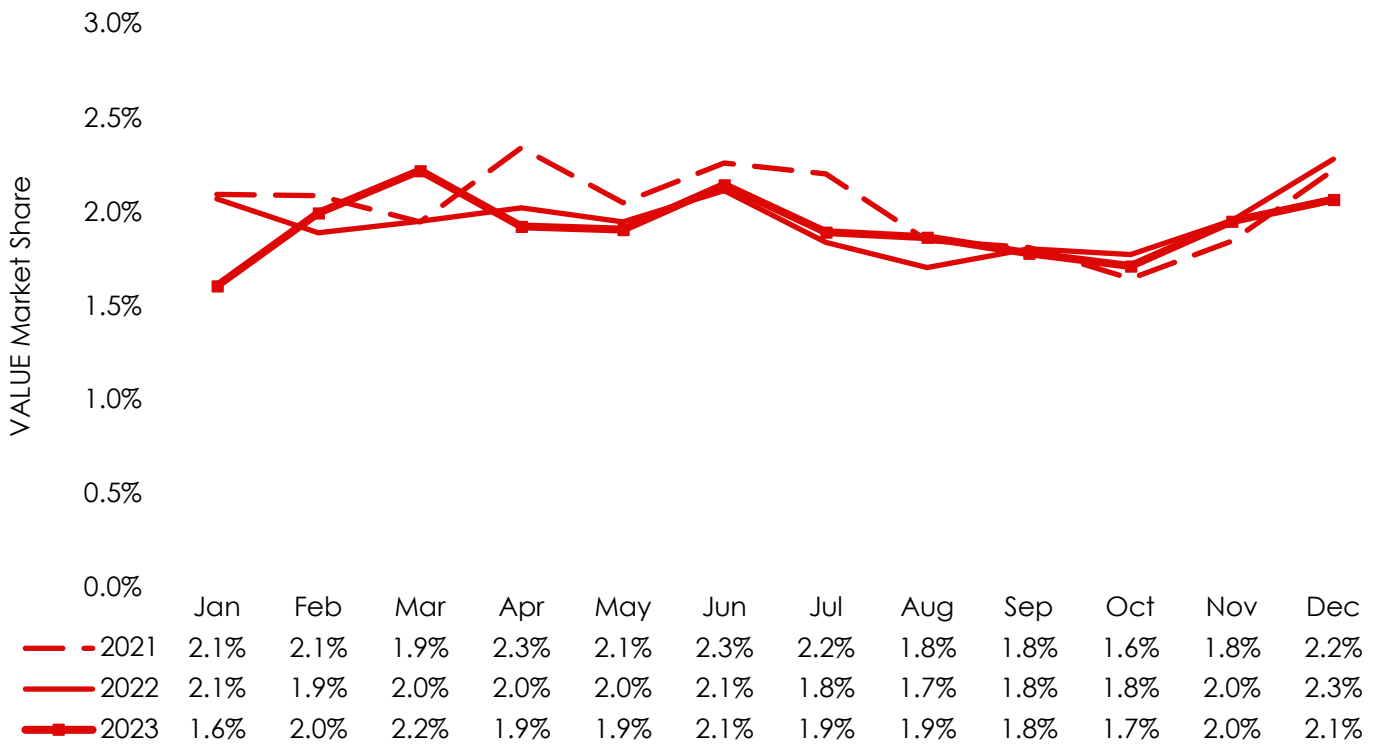


Total Garments Month to Month

U.S. Garment Import (Monthly): Guatemala

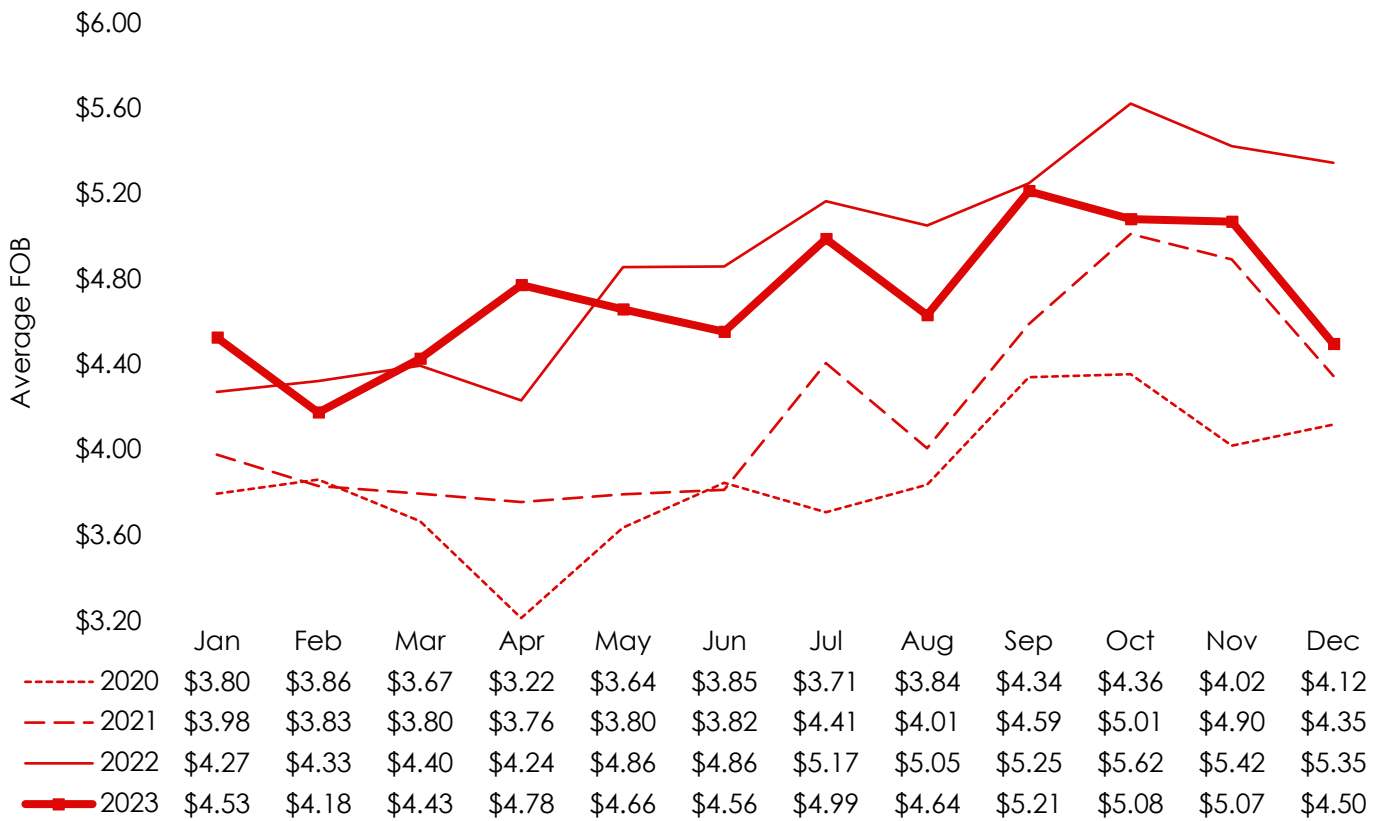


U.S. Garment Imports (Monthly): Guatemala

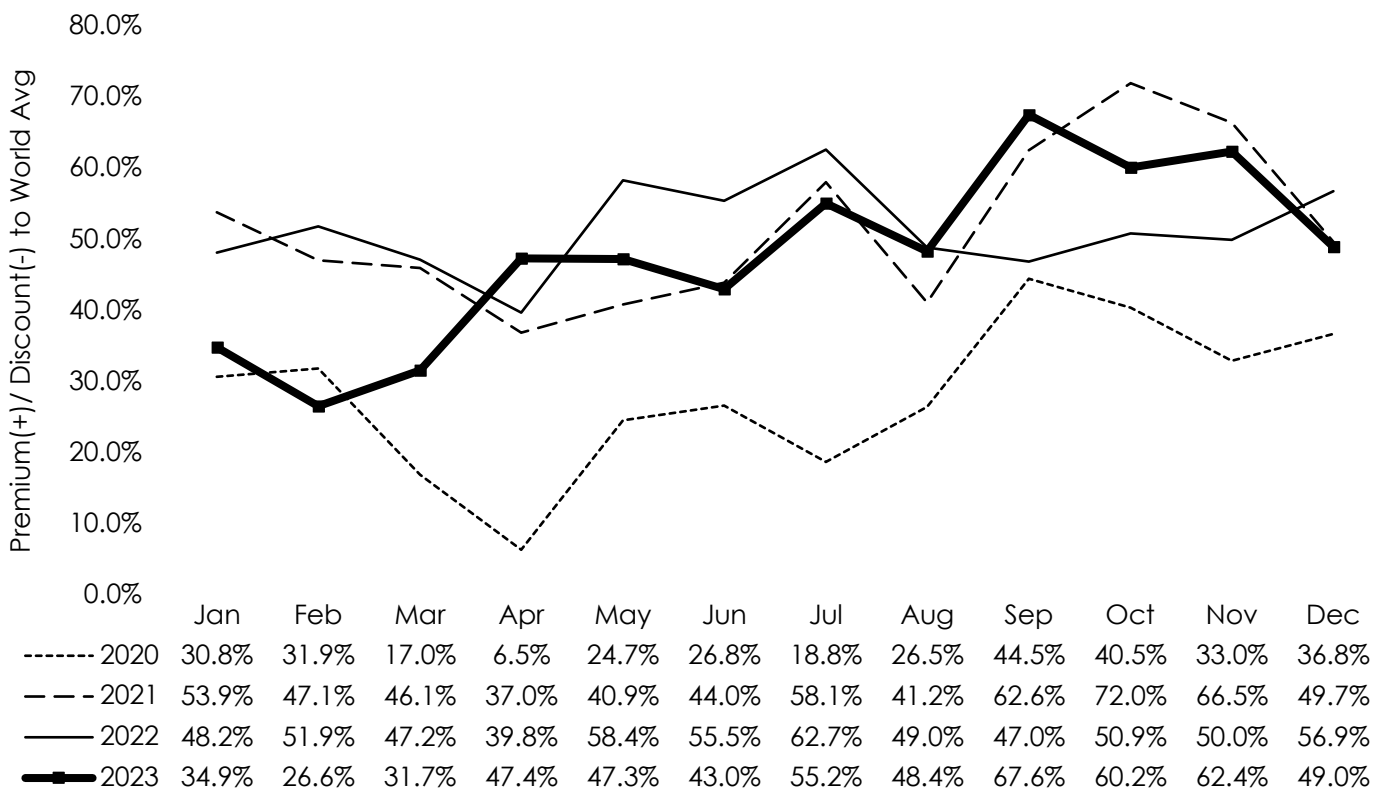


FOB PRICES

U.S. Garment Imports: FOB Prices: GUATEMALA

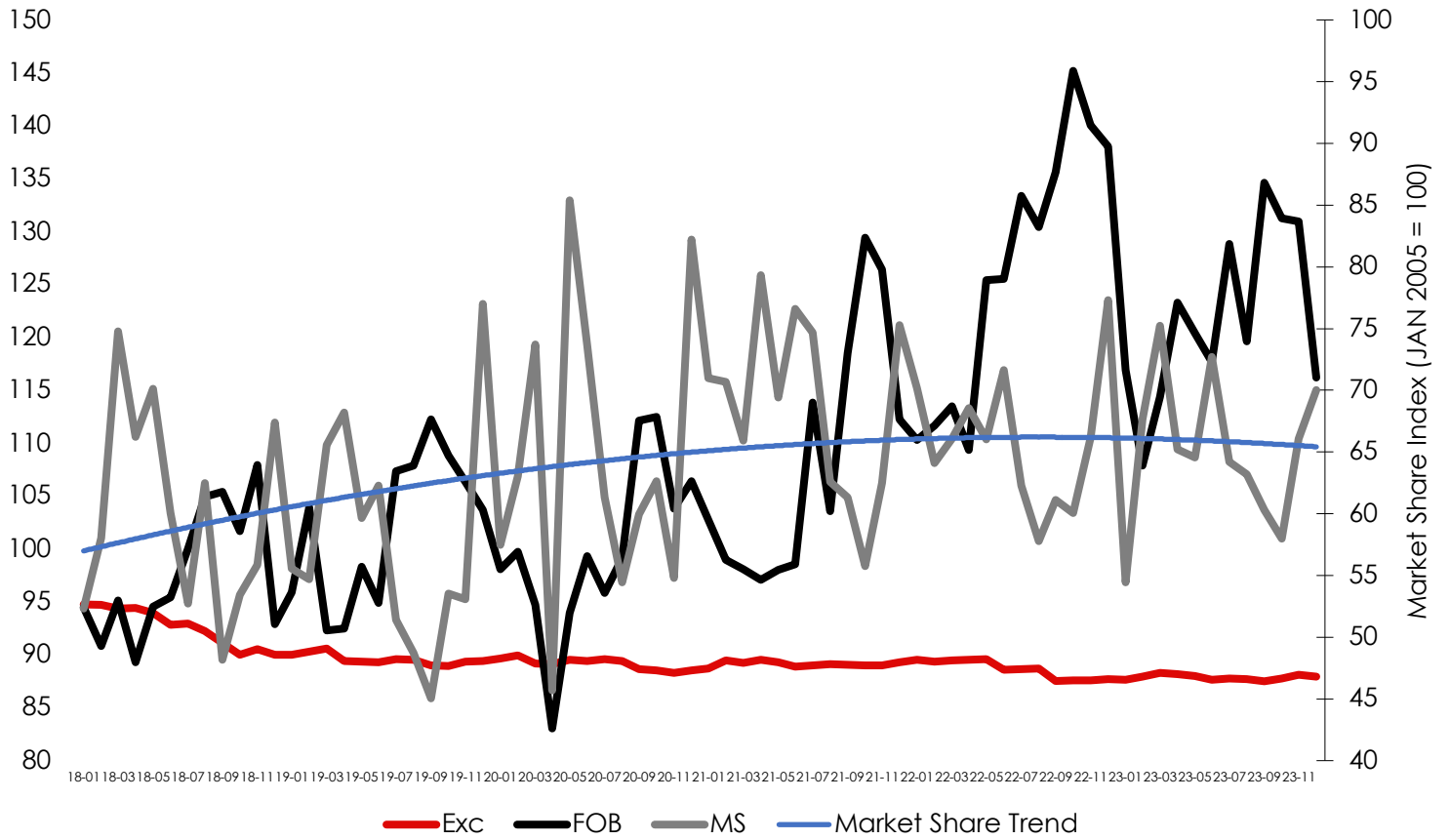


U.S. Garment Imports: FOB Prices: GUATEMALA

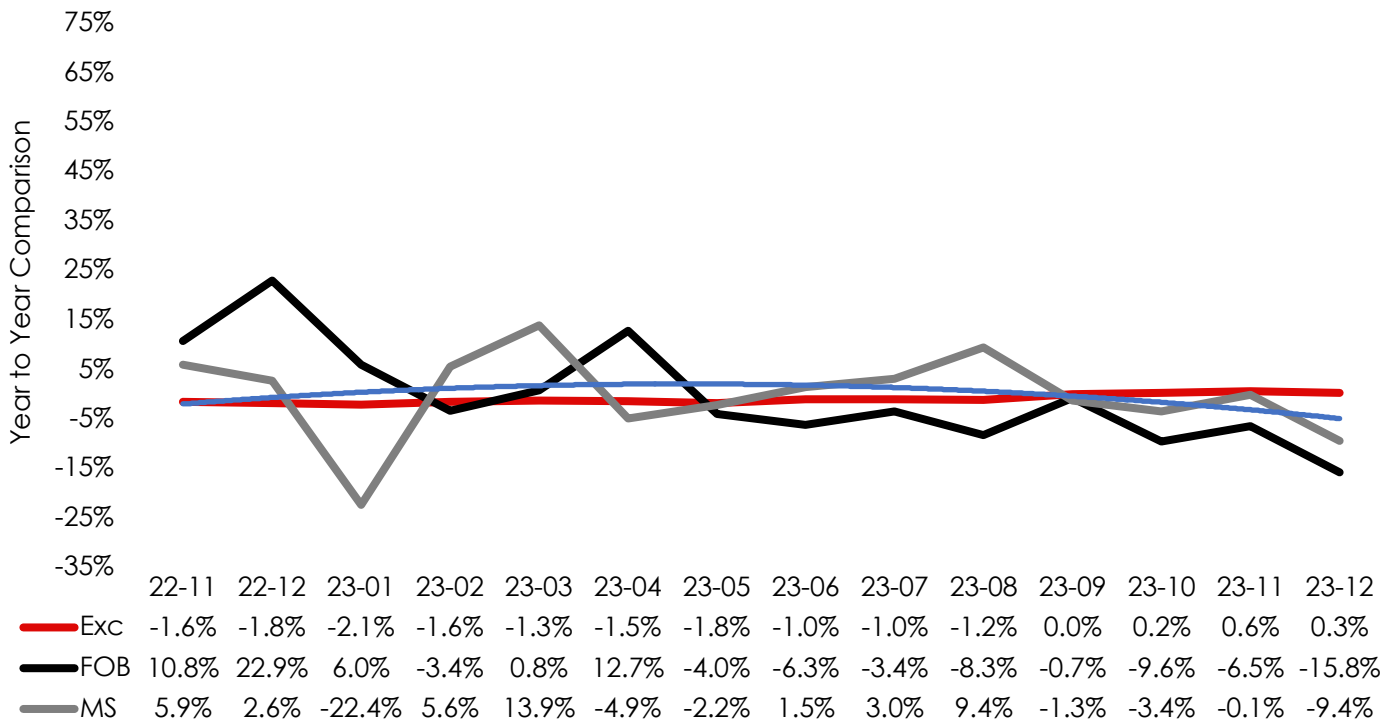


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: GUATEMALA



U.S. Garment Imports: GUATEMALA



YTD MARKET SHARE

YTD Unit Market Share: Guatemala

YTD Value Market Share: Guatemala

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	1.2%	1.3%	1.3%	1.4%	1.4%	1.3%	Jan	1.5%	1.6%	1.7%	2.1%	2.1%	1.9%
Feb	1.3%	1.2%	1.4%	1.4%	1.3%	1.4%	Feb	1.6%	1.6%	1.8%	2.1%	2.0%	1.8%
Mar	1.5%	1.4%	1.5%	1.4%	1.3%	1.5%	Mar	1.8%	1.7%	1.9%	2.0%	2.0%	1.9%
Apr	1.5%	1.4%	1.4%	1.4%	1.4%	1.4%	Apr	1.8%	1.8%	1.8%	2.1%	2.0%	1.9%
May	1.5%	1.4%	1.5%	1.5%	1.3%	1.4%	May	1.9%	1.8%	1.9%	2.1%	2.0%	1.9%
Jun	1.5%	1.4%	1.5%	1.5%	1.3%	1.4%	Jun	1.9%	1.8%	1.9%	2.1%	2.0%	2.0%
Jul	1.5%	1.4%	1.5%	1.5%	1.3%	1.4%	Jul	1.8%	1.7%	1.9%	2.1%	2.0%	2.0%
Aug	1.5%	1.3%	1.4%	1.4%	1.3%	1.4%	Aug	1.8%	1.7%	1.9%	2.1%	1.9%	1.9%
Sep	1.4%	1.3%	1.4%	1.4%	1.3%	1.3%	Sep	1.8%	1.7%	1.8%	2.1%	1.9%	1.9%
Oct	1.4%	1.3%	1.3%	1.3%	1.3%	1.3%	Oct	1.7%	1.6%	1.8%	2.0%	1.9%	1.9%
Nov	1.4%	1.3%	1.3%	1.3%	1.3%	1.3%	Nov	1.7%	1.6%	1.8%	2.0%	1.9%	1.9%
Dec	1.4%	1.3%	1.3%	1.3%	1.3%	1.3%	Dec	1.8%	1.7%	1.9%	2.0%	1.9%	1.9%

Guatemala Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	1.3%	1.3%	1.9%	1.9%
338/339	Cotton T-Shirts	5.6%	6.0%	5.7%	6.2%
347/348	Cotton Pants	0.7%	0.6%	0.9%	0.6%
340	Cotton Shirts	0.0%	0.0%	0.0%	0.0%
352/652	Underwear	0.5%	0.3%	0.5%	0.3%

DR-CAFTA CONCLUSION

YTD Unit Market Share: DR-CAFTA

YTD Value Market Share: DR-CAFTA

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	8.4%	7.7%	8.0%	7.7%	7.2%	9.1%	Jan	7.6%	7.4%	8.1%	9.2%	8.4%	10.6%
Feb	9.5%	8.9%	9.6%	8.7%	7.8%	8.7%	Feb	8.8%	8.6%	9.5%	10.1%	9.1%	9.4%
Mar	10.8%	10.2%	10.6%	9.3%	8.4%	9.8%	Mar	9.8%	9.7%	10.3%	10.6%	9.5%	10.3%
Apr	11.0%	10.6%	9.5%	9.6%	8.5%	9.7%	Apr	9.9%	10.1%	9.4%	10.8%	9.6%	7.3%
May	11.3%	10.8%	9.1%	9.8%	8.7%	9.8%	May	10.3%	10.2%	9.1%	10.9%	9.7%	10.5%
Jun	11.2%	10.9%	8.7%	9.9%	8.8%	9.9%	Jun	10.3%	10.3%	8.8%	11.1%	9.9%	10.5%
Jul	11.0%	10.8%	9.7%	9.9%	8.8%	9.6%	Jul	10.1%	10.2%	8.8%	11.2%	10.0%	10.4%
Aug	10.9%	10.5%	8.7%	9.7%	8.7%	9.5%	Aug	10.1%	10.0%	8.9%	11.0%	10.0%	10.3%
Sep	10.7%	10.4%	8.9%	9.6%	8.8%	9.3%	Sep	10.0%	10.0%	9.1%	10.9%	10.1%	10.2%
Oct	10.5%	10.4%	8.9%	9.4%	8.8%	9.3%	Oct	9.9%	10.0%	9.3%	10.6%	10.2%	10.2%
Nov	10.6%	10.5%	8.9%	9.4%	9.0%	9.4%	Nov	9.9%	10.1%	9.4%	10.6%	10.5%	10.3%
Dec	10.7%	10.7%	9.1%	9.4%	9.1%	9.5%	Dec	10.1%	10.3%	9.6%	10.6%	10.6%	10.4%

DR-CAFTA

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	9.1%	9.5%	10.6%	10.4%
338/339	Cotton T-Shirts	34.3%	34.2%	26.6%	25.5%
347/348	Cotton Pants	4.7%	4.2%	4.3%	3.7%
340	Cotton Shirts	3.8%	3.8%	5.5%	6.1%
352/652	Underwear	13.8%	14.9%	14.3%	16.4%

South Asia

U.S. Garment Import Growth: SOUTH ASIA

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	4.6%	5.7%	6.3%	-5.7%	31.9%	-17.1%	3.9%	8.1%	5.9%	-16.7%	44.6%	-3.3%
Feb	1.5%	5.8%	7.8%	-2.9%	29.2%	-17.1%	1.8%	8.9%	5.0%	-14.4%	45.4%	-3.3%
Mar	-2.5%	10.6%	4.7%	3.5%	37.7%	-27.0%	-2.0%	13.0%	2.3%	-8.1%	53.9%	-15.2%
Apr	2.2%	7.1%	-1.3%	11.3%	40.2%	-30.6%	2.3%	10.3%	-5.2%	0.6%	56.7%	-19.4%
May	2.9%	-6.4%	-15.2%	33.9%	36.2%	-31.6%	2.6%	2.5%	-18.8%	21.7%	53.5%	-21.7%
Jun	2.3%	6.6%	-20.3%	43.1%	36.3%	-32.3%	2.4%	10.9%	-24.1%	31.5%	54.3%	-23.9%
Jul	1.5%	5.5%	-19.4%	42.0%	33.1%	-29.0%	2.7%	9.6%	-24.3%	32.3%	51.7%	-21.1%
Aug	1.4%	5.1%	-16.2%	38.2%	31.2%	-28.3%	2.1%	9.1%	-21.5%	30.2%	50.3%	-22.8%
Sep	1.7%	4.3%	-14.0%	37.2%	29.3%	-28.0%	2.7%	8.2%	-19.5%	30.8%	48.1%	-23.8%
Oct	1.9%	4.2%	-11.7%	34.8%	25.5%	-27.2%	3.1%	7.5%	-17.3%	30.3%	43.8%	-24.2%
Nov	0.4%	4.7%	-9.4%	35.5%	20.5%	-26.5%	1.9%	7.8%	-16.3%	33.4%	37.8%	-24.4%
Dec	1.2%	4.4%	-8.1%	37.6%	15.8%	-25.5%	2.7%	7.7%	-16.2%	37.6%	32.8%	-24.2%

South Asia YTD 23-12

Units (1,000 Dozens)

	2022	2023	%+/-
Total	6,050	4,509	-25.5%
338/339	97,100	73,231	-24.6%
347/348	74,228	50,310	-32.2%
340	14,216	12,736	-10.4%
352/652	72,412	55,890	-22.8%

South Asia YTD 23-12

Value (\$ Millions)

	2022	2023	%+/-
Total	20,305	15,386	-24.2%
338/339	3,556	2,646	-25.6%
347/348	5,285	3,693	-30.1%
340	1,040	945	-9.1%
352/652	1,252	937	-25.2%

South Asia YTD 23-12

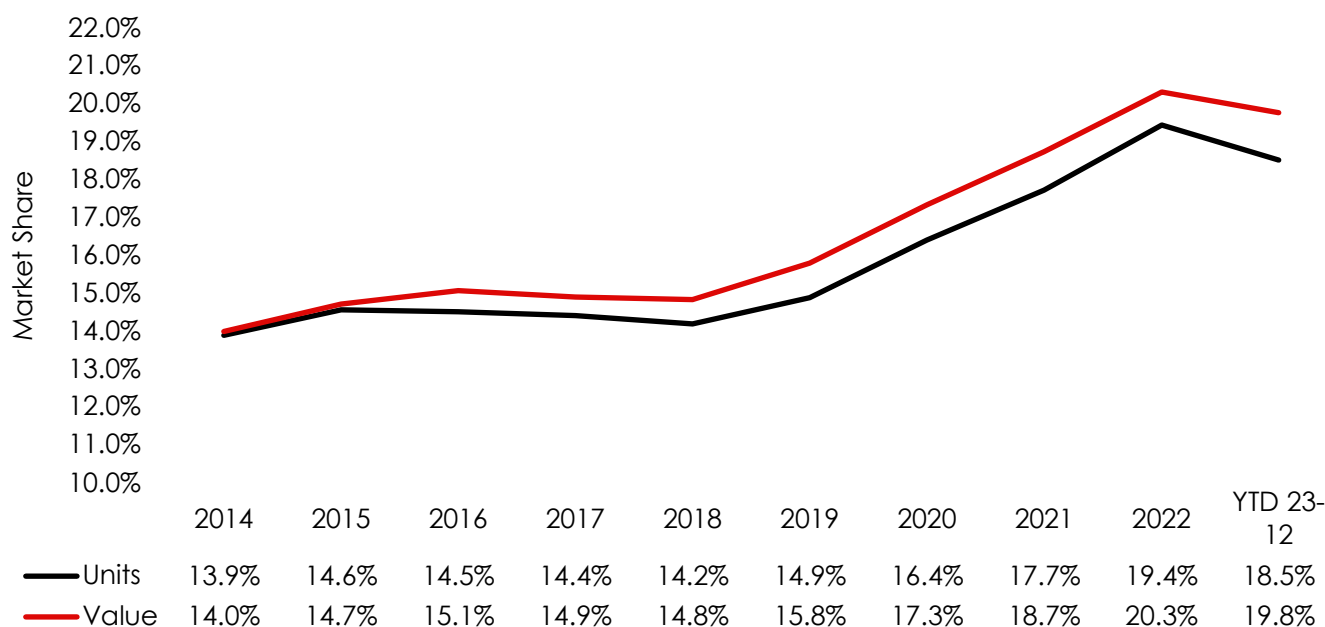
FOB

	2022	2023	%+/-
Total	\$3.36	\$3.41	1.7%
338/339	\$3.05	\$3.01	-1.3%
347/348	\$5.93	\$6.12	3.1%
340	\$6.10	\$6.18	1.4%
352/652	\$1.44	\$1.40	-3.0%

MARKET SHARE

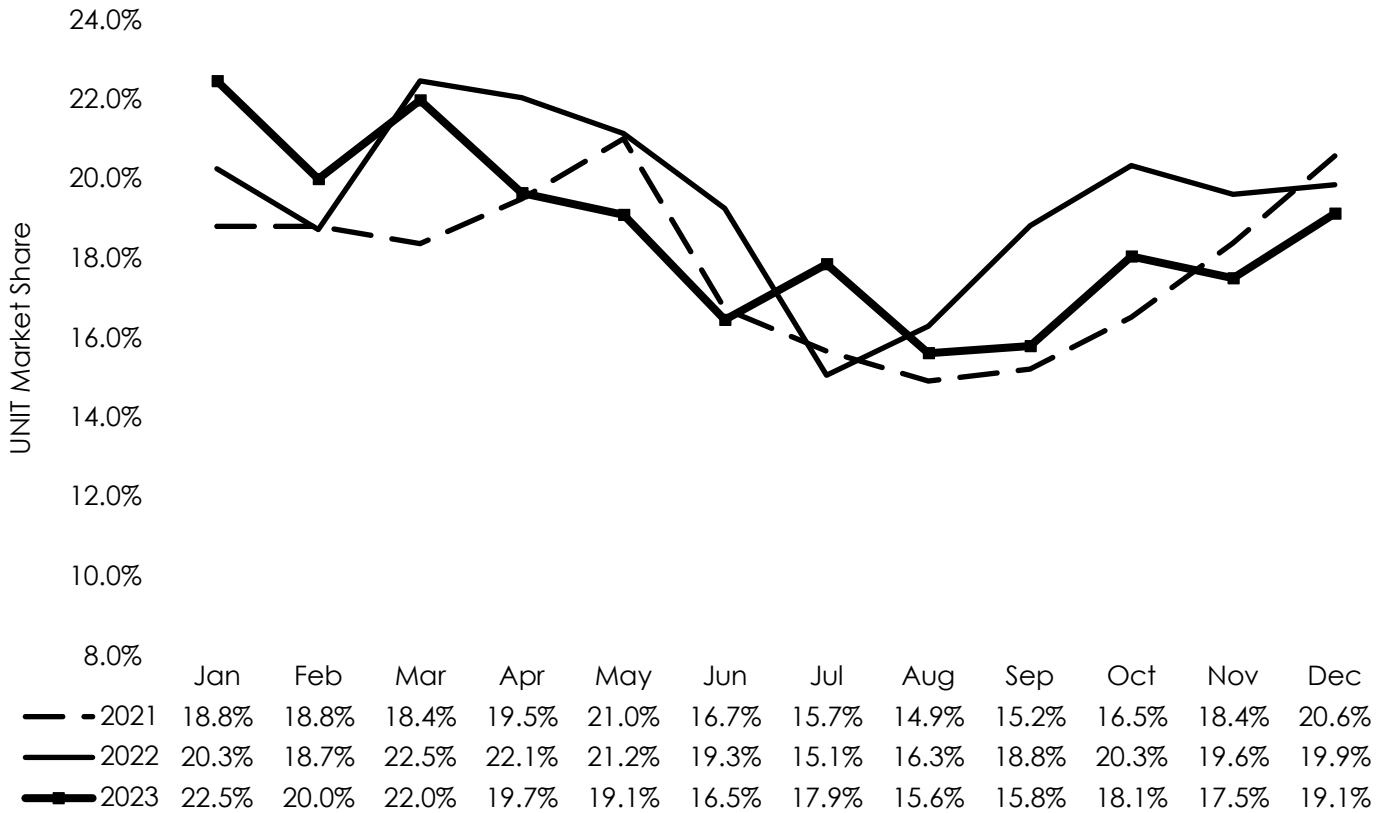
Total Garments YTD

U.S. Garment Imports: SOUTH ASIA

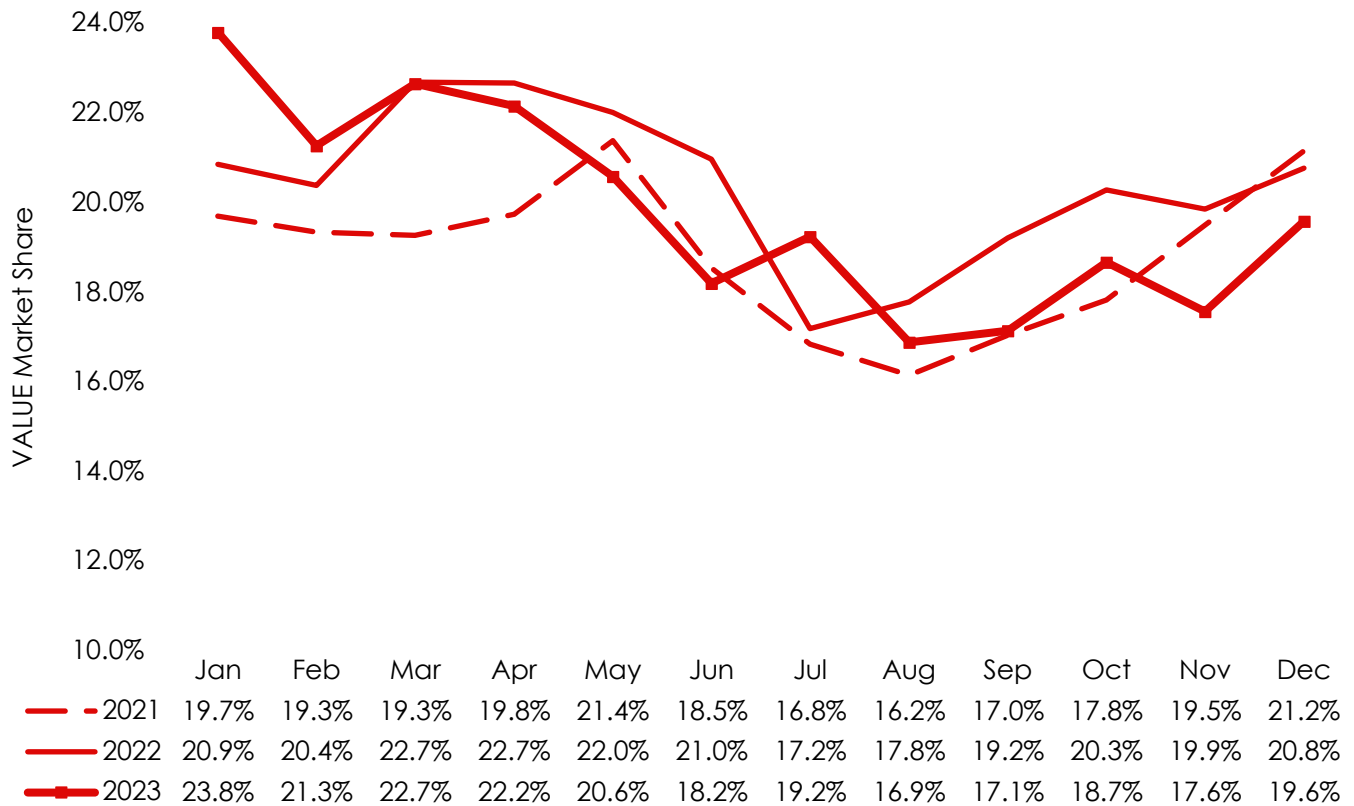


Total Garments Month to Month

U.S. Garment Import (Monthly): SOUTH ASIA

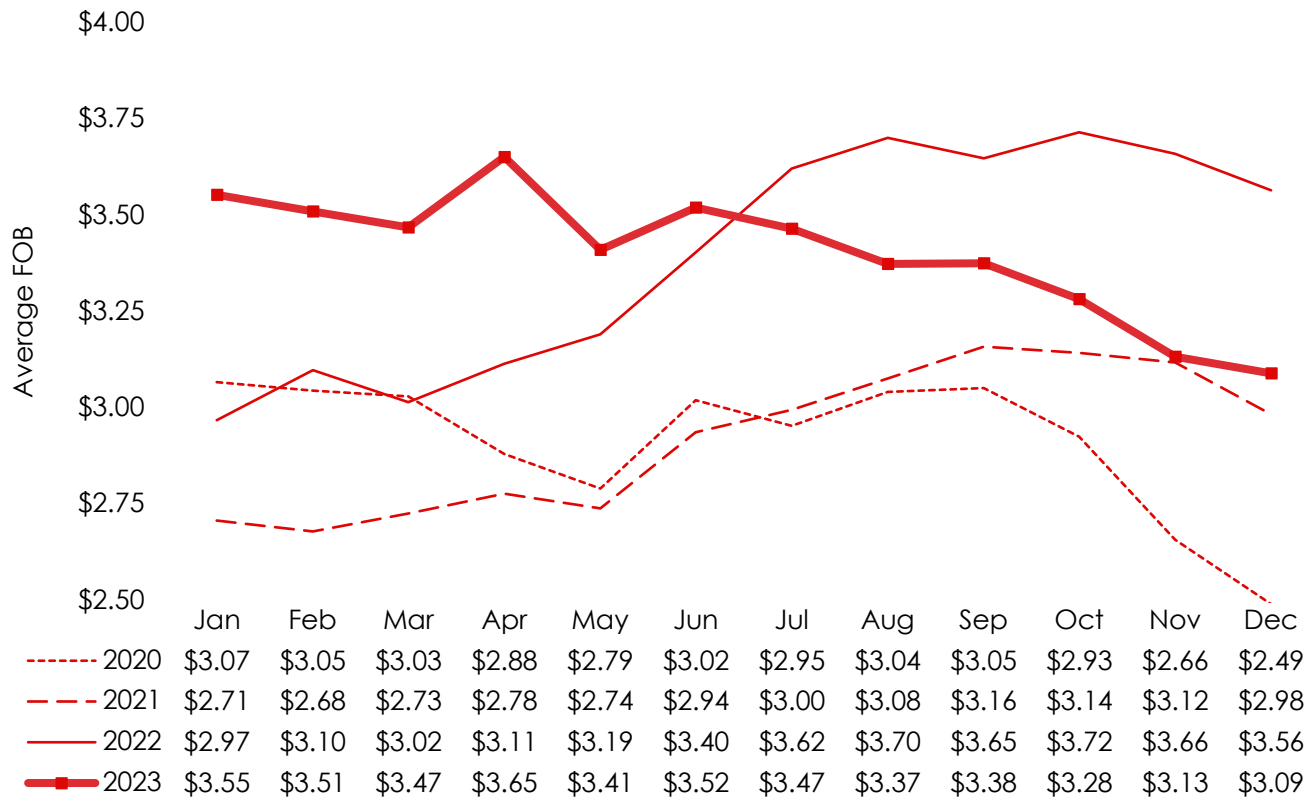


U.S. Garment Imports (Monthly): SOUTH ASIA

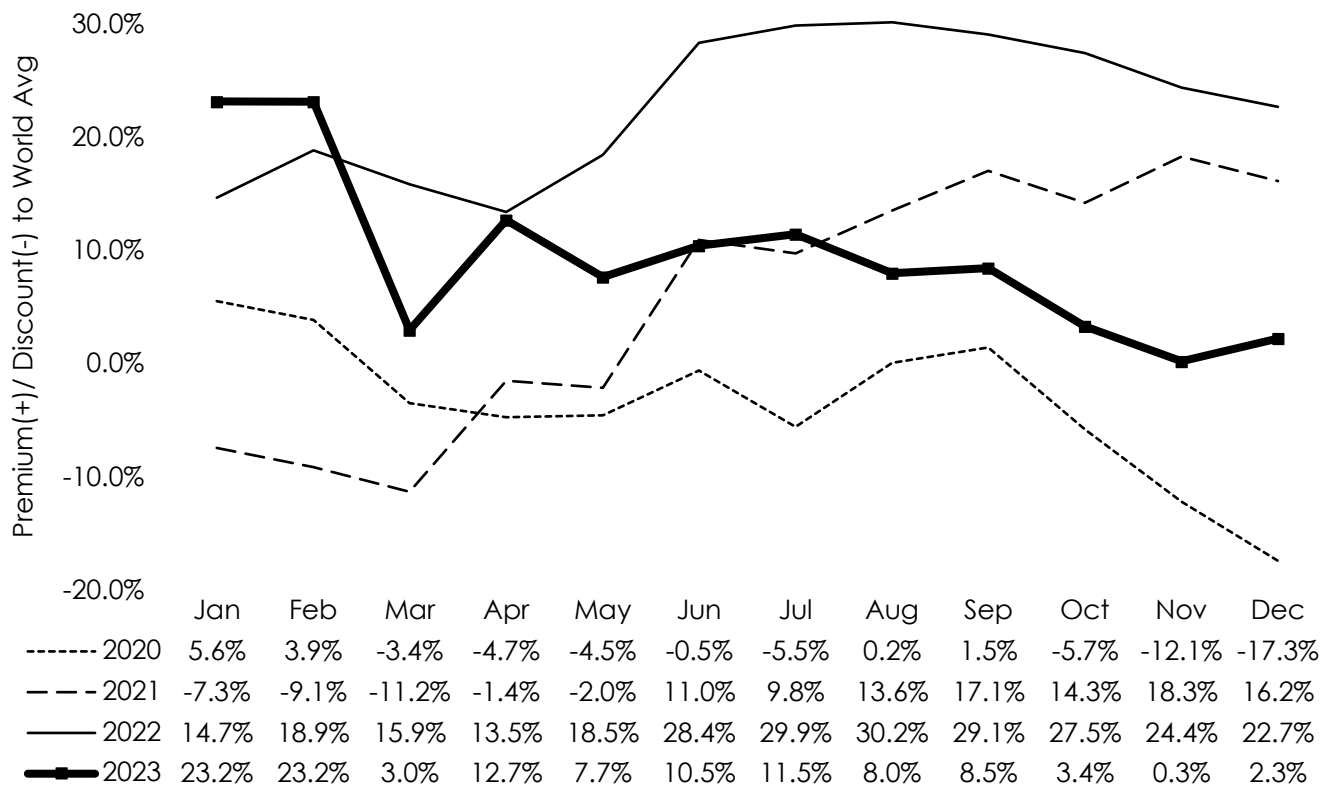


FOB PRICES

U.S. Garment Imports: FOB Prices: SOUTH ASIA

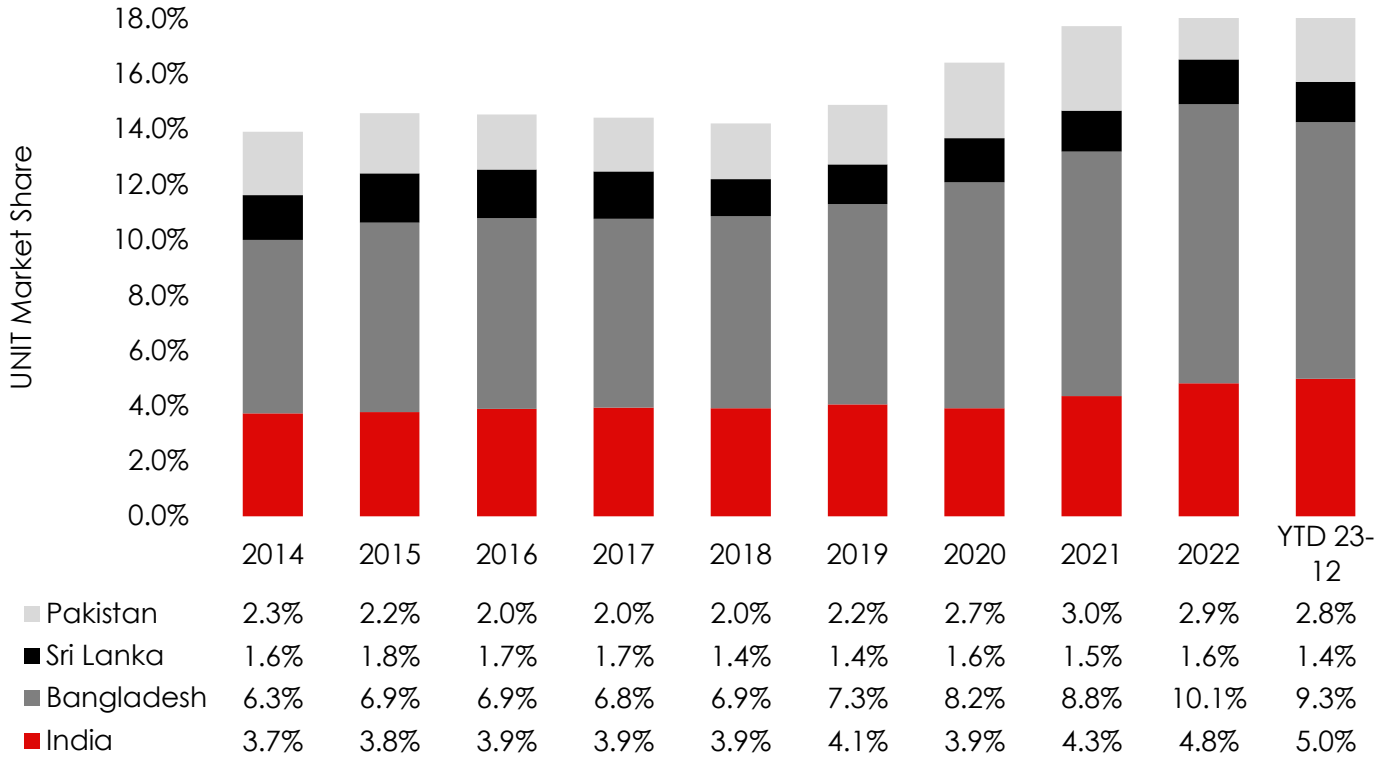


U.S. Garment Imports: FOB Prices: SOUTH ASIA

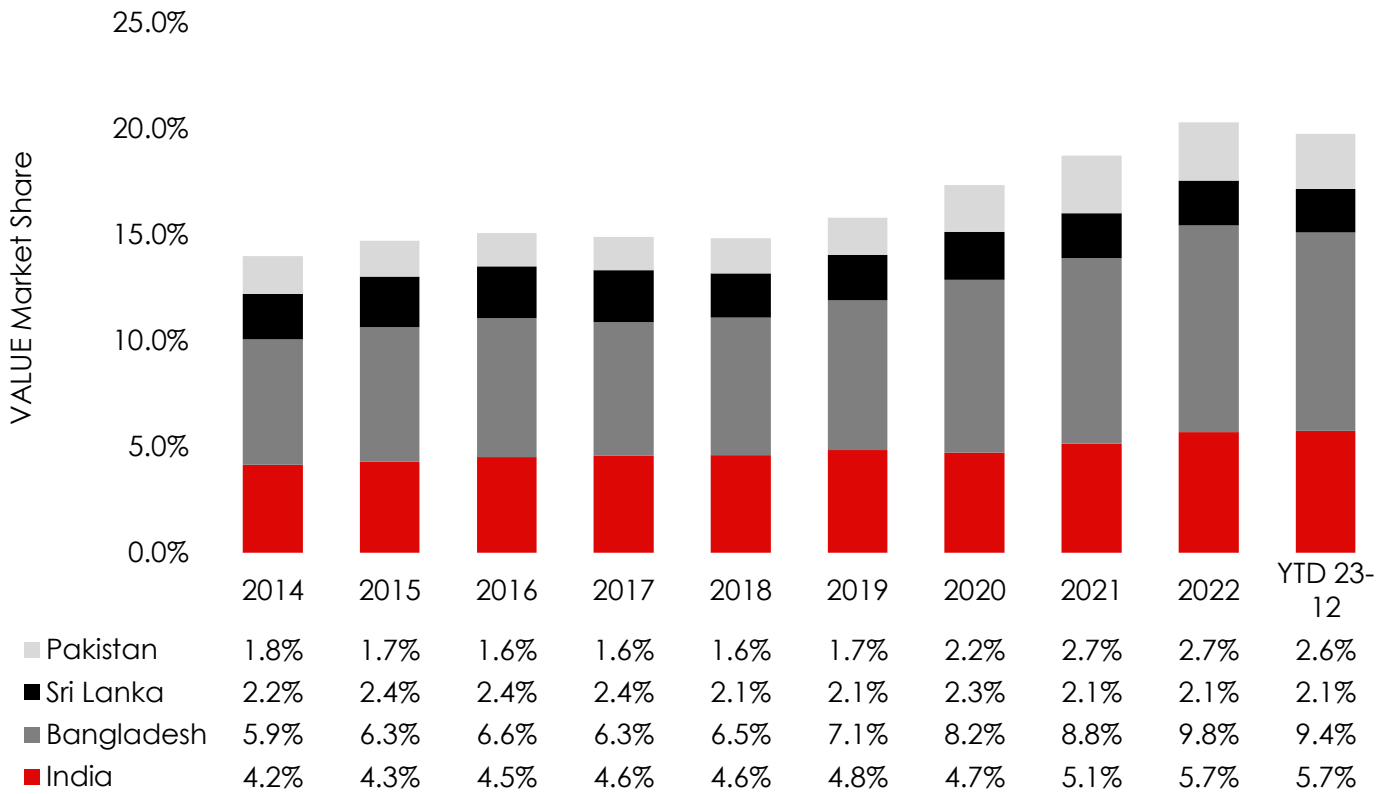


Strategic Categories by Country

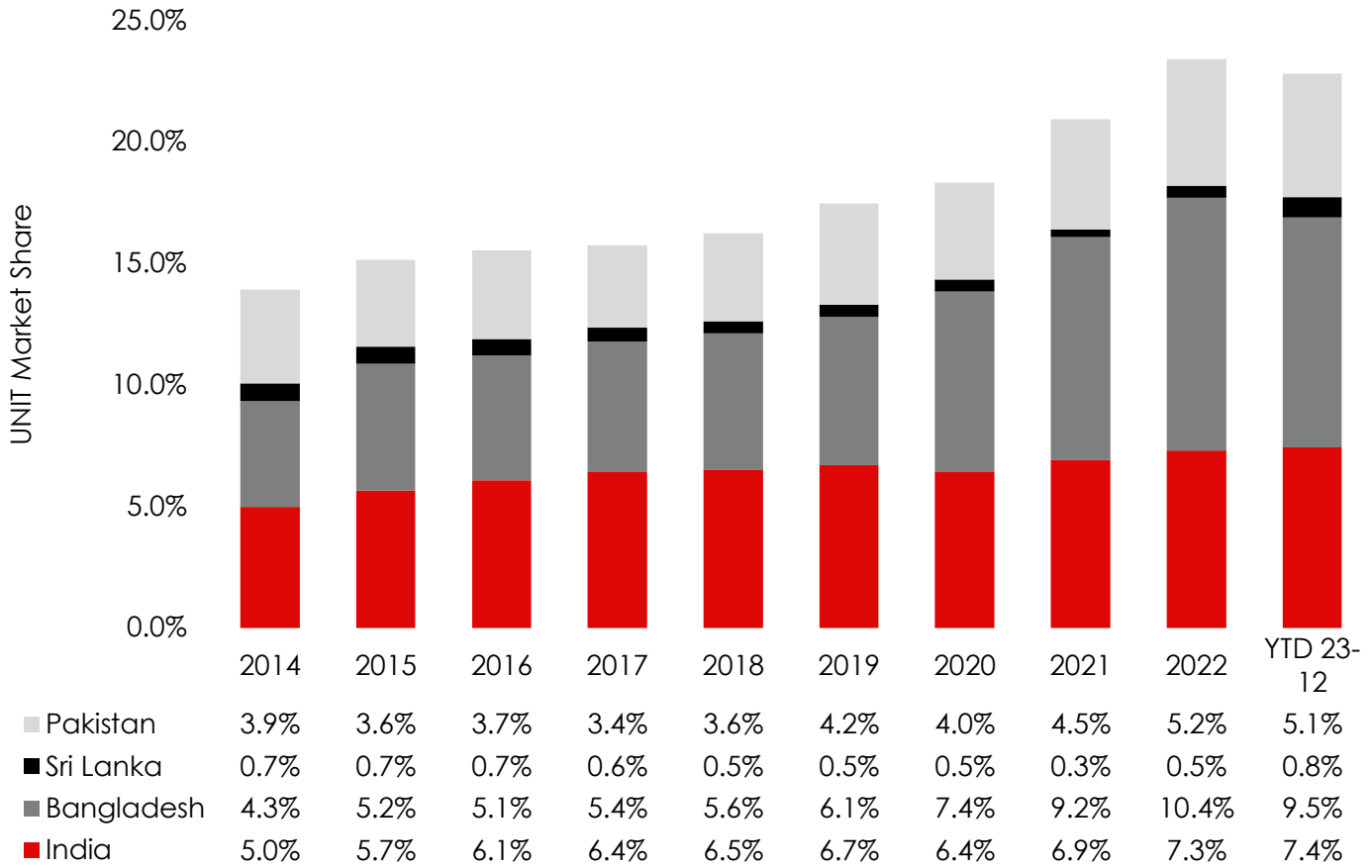
U.S. Total Garment Imports: SOUTH ASIA



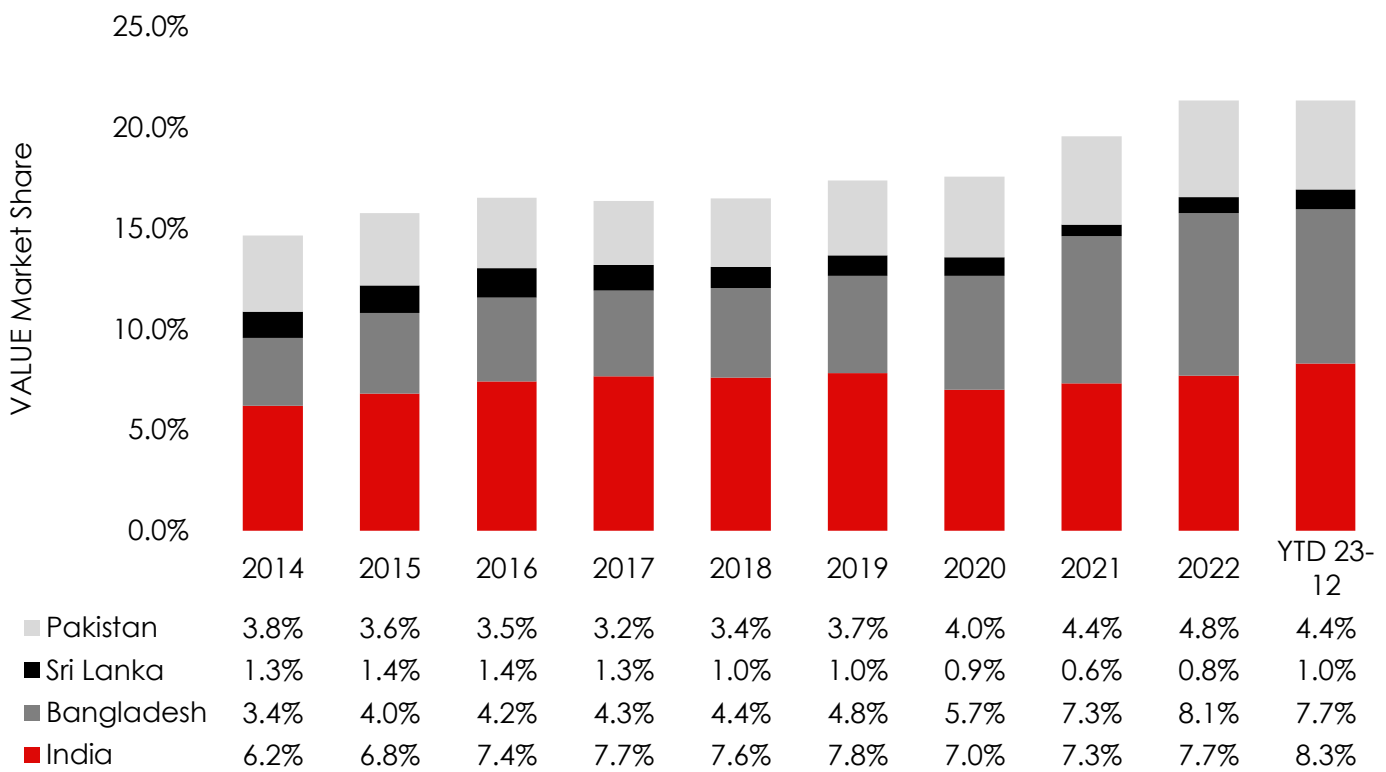
U.S. Garment Imports: SOUTH ASIA



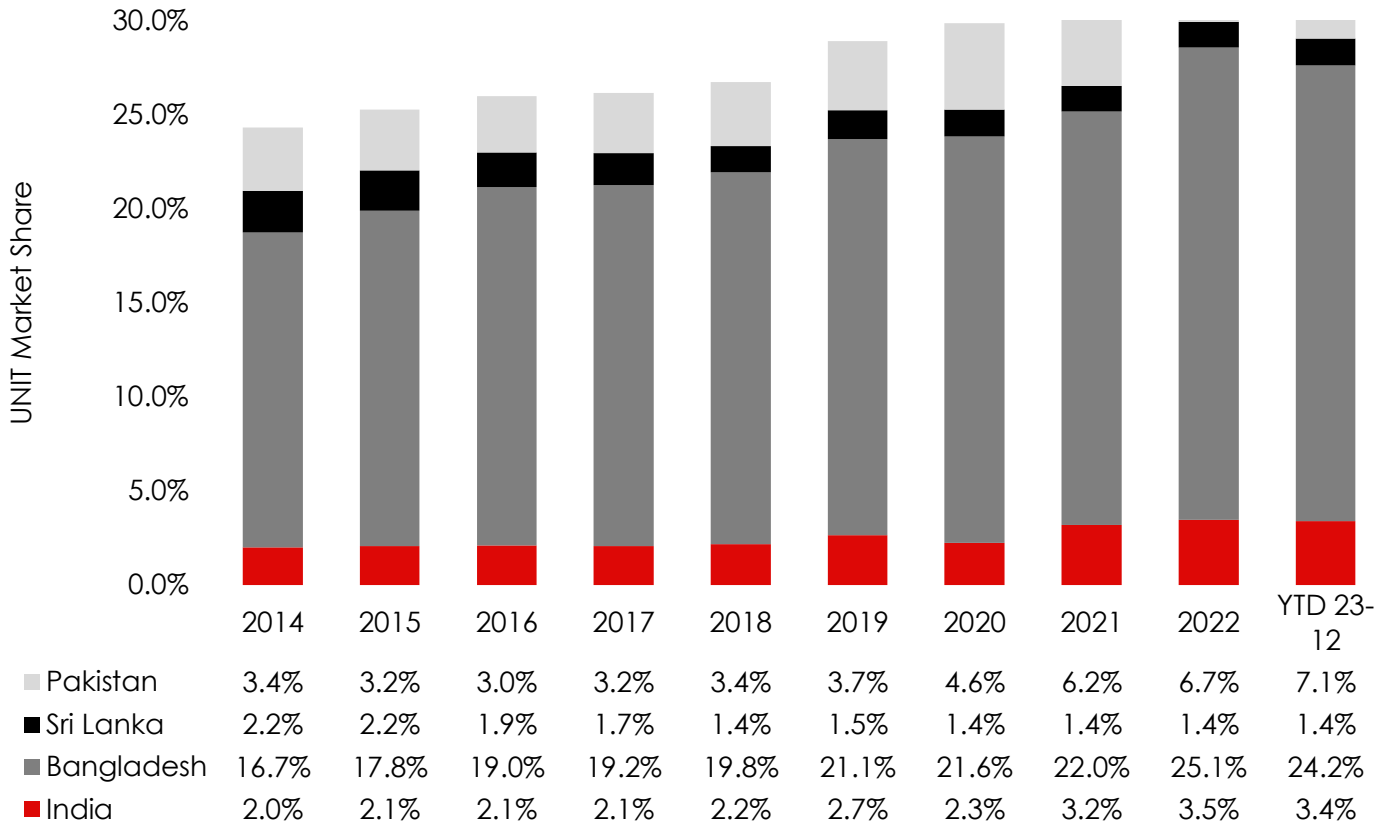
U.S. Cotton T-Shirt Imports: SOUTH ASIA



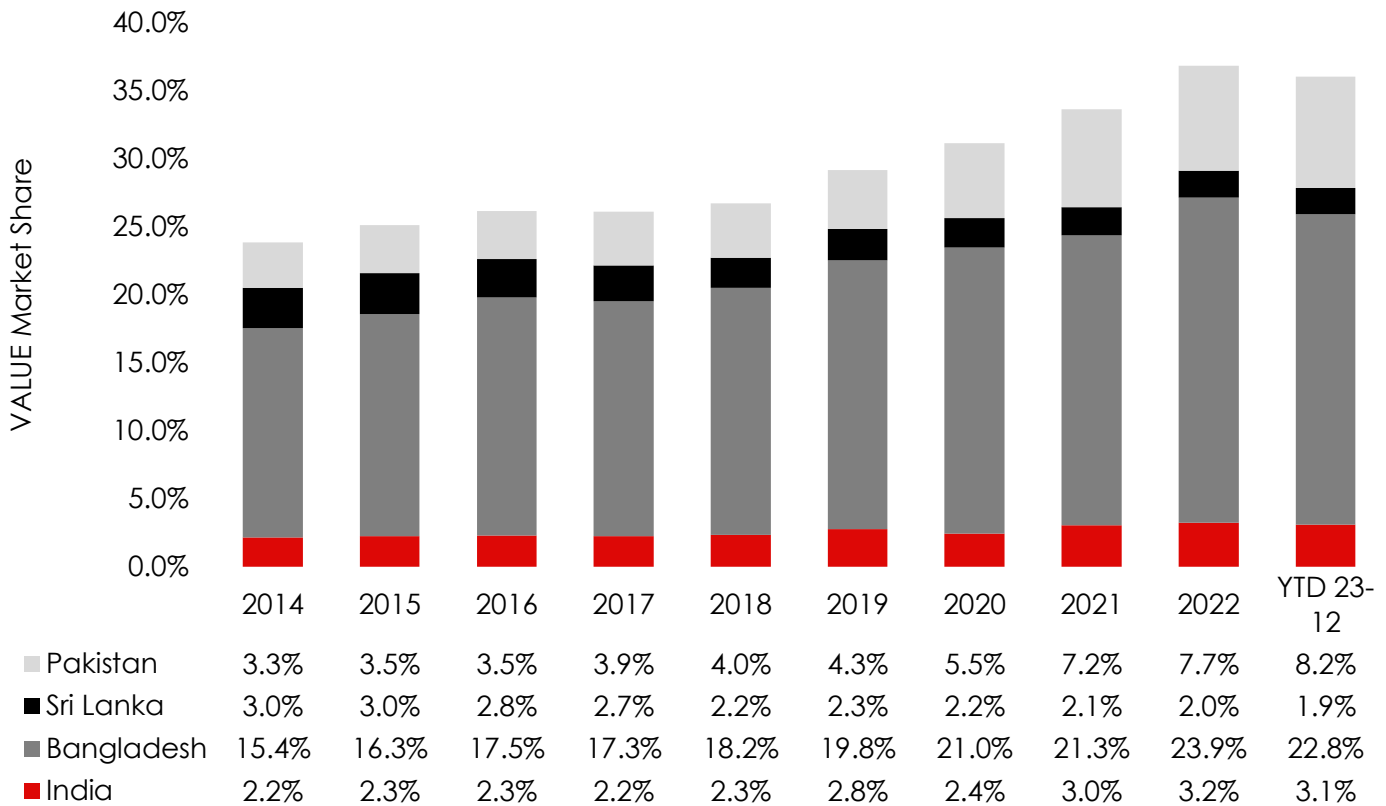
U.S. Cotton T-Shirt Imports: SOUTH ASIA



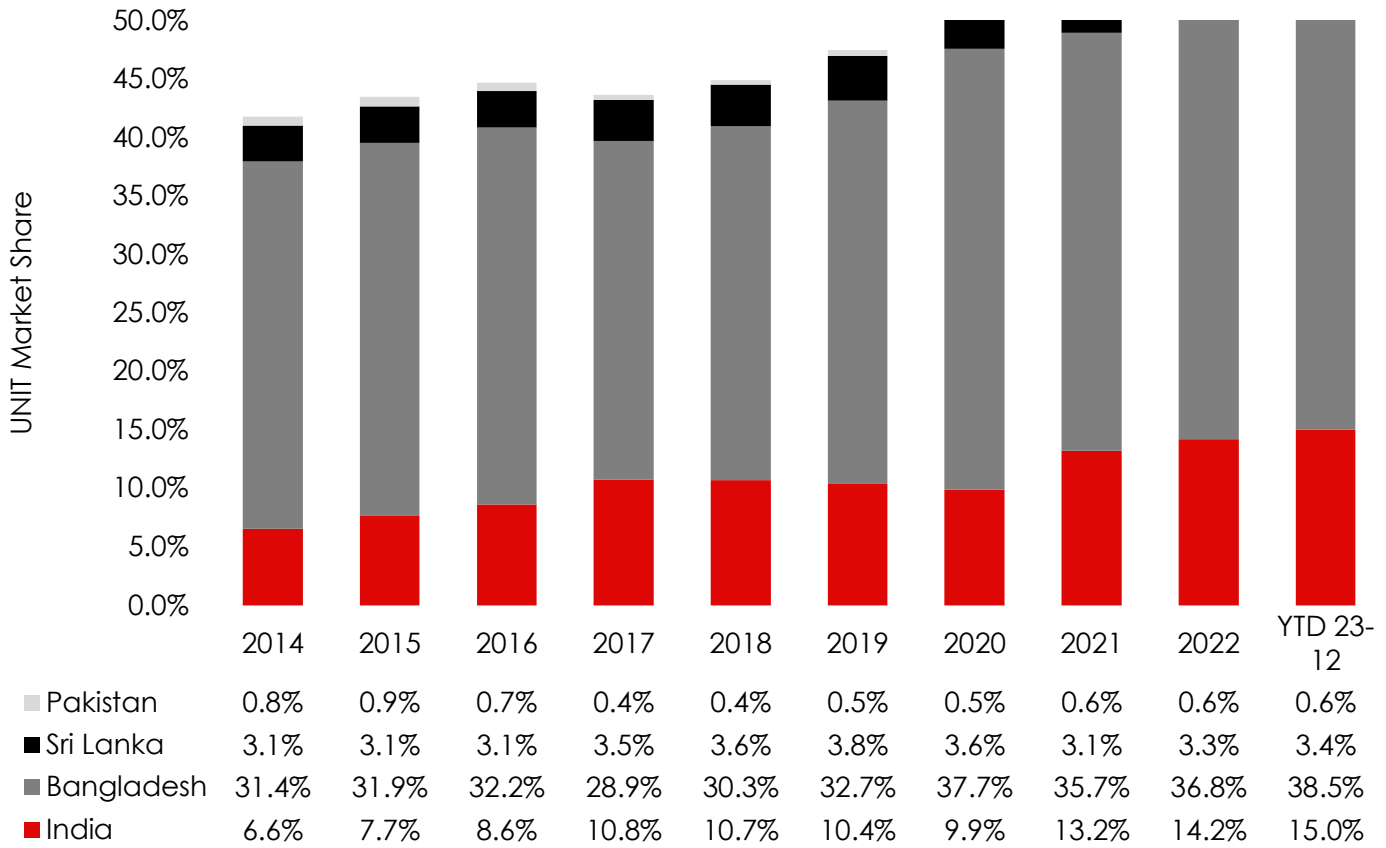
U.S. Cotton Trouser Imports: SOUTH ASIA



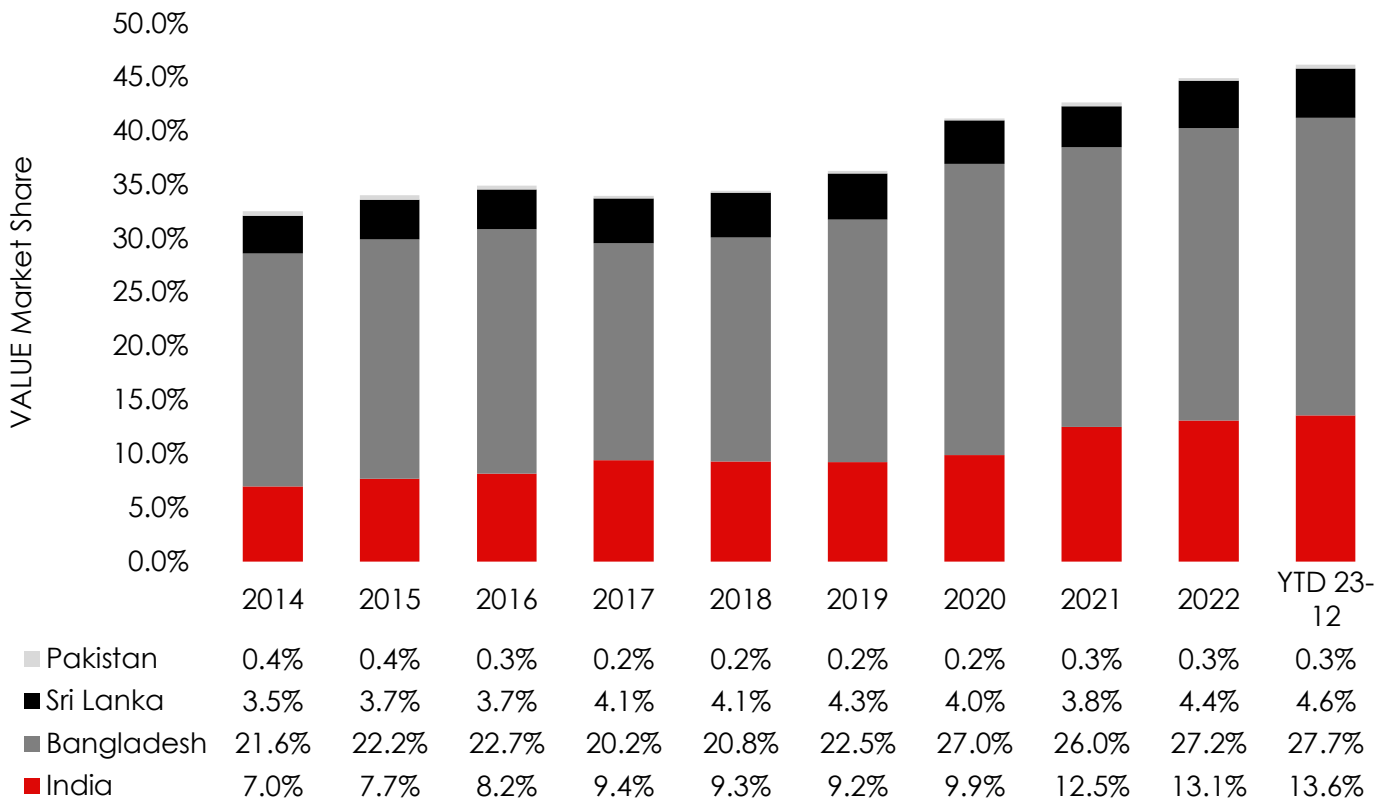
U.S. Cotton Trouser Imports: SOUTH ASIA



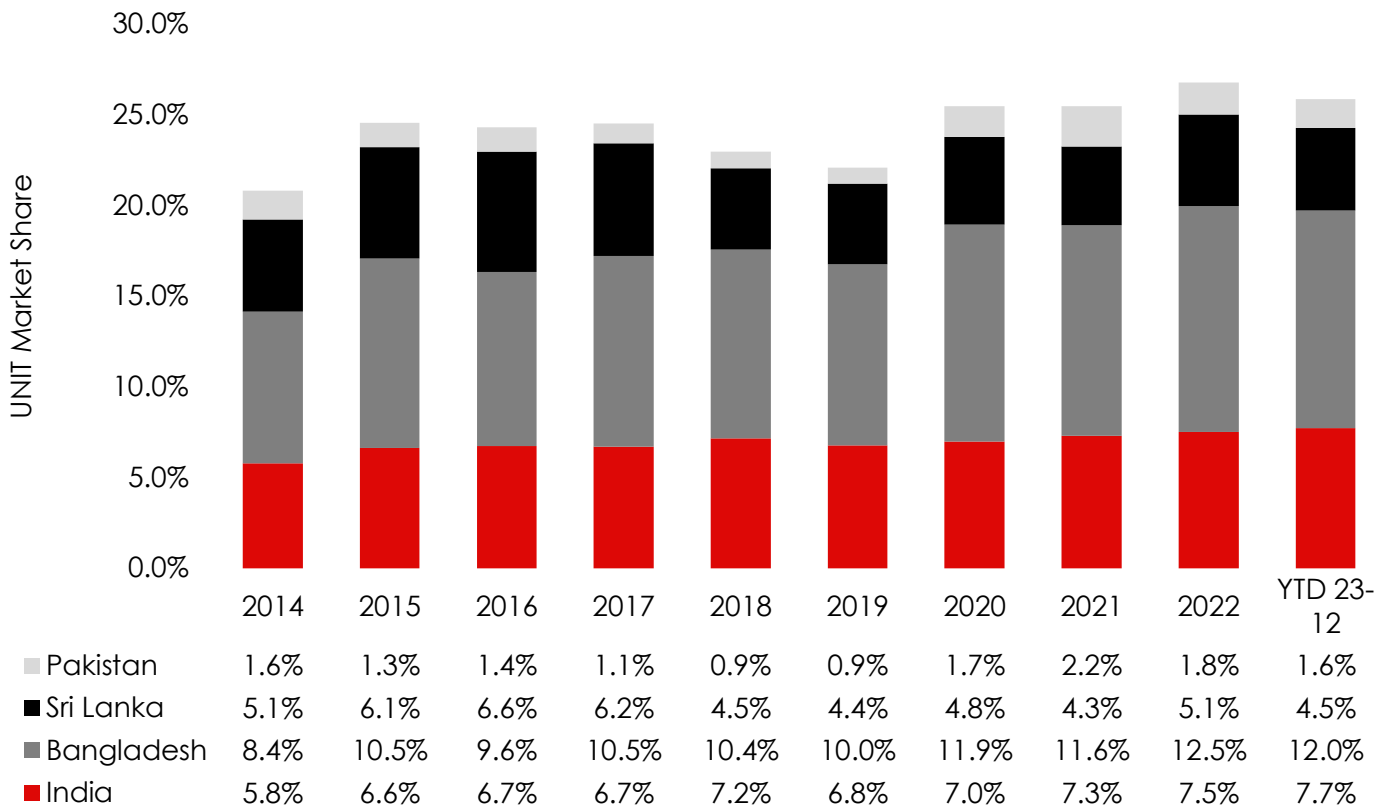
U.S. Cotton Woven Shirt Imports: SOUTH ASIA



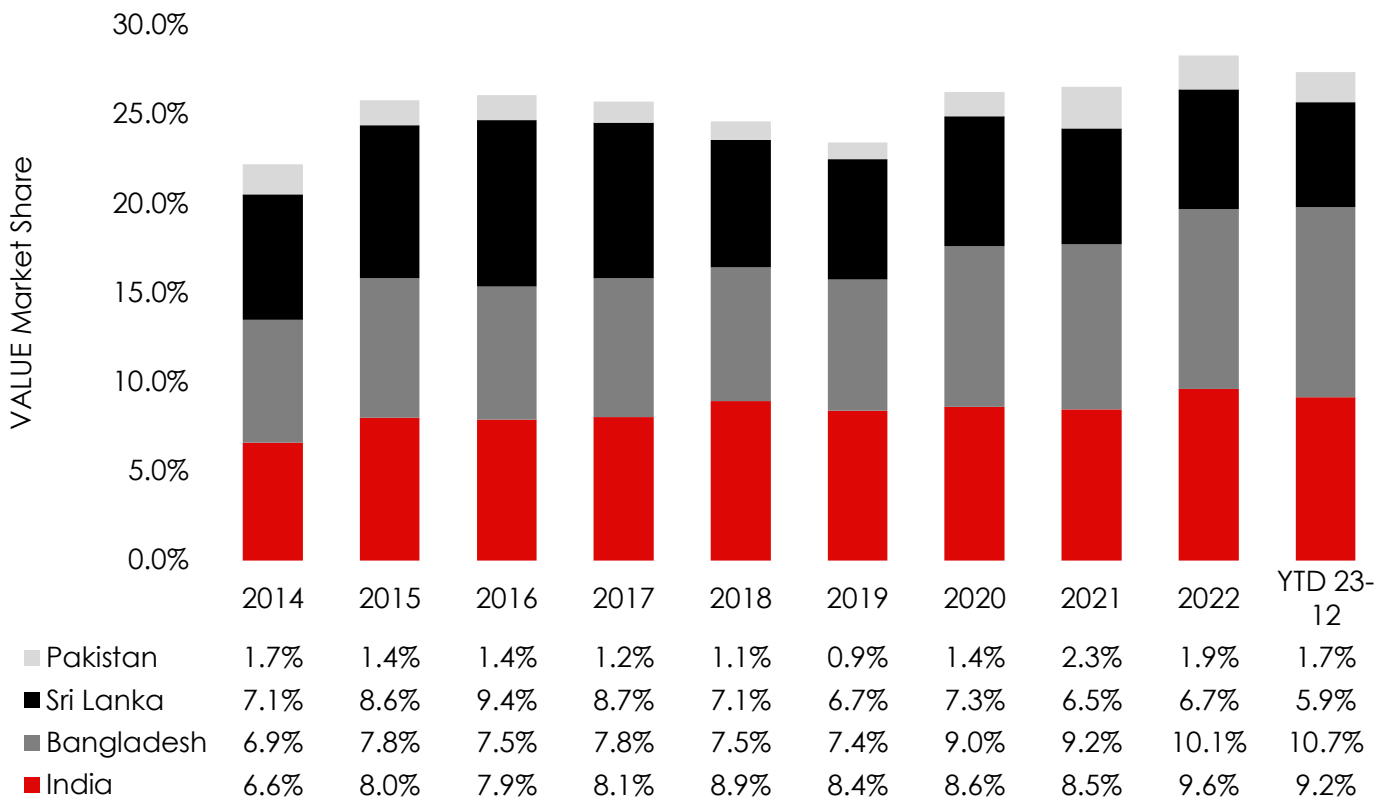
U.S. Cotton Woven Shirt Imports: SOUTH ASIA



U.S. Underwear Imports: SOUTH ASIA



U.S. Underwear Imports: SOUTH ASIA



INDIA

U.S. Garment Import Growth: INDIA

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	10.9%	2.9%	-1.3%	-9.7%	30.5%	-9.2%	5.4%	10.4%	-3.0%	-22.3%	53.3%	0.5%
Mar	3.3%	6.7%	3.1%	-12.4%	25.8%	-9.2%	4.9%	8.3%	0.9%	-21.9%	47.5%	0.5%
Mar	-2.6%	10.4%	-0.9%	-3.9%	34.2%	-20.9%	-0.8%	11.9%	-1.6%	-14.4%	53.2%	-11.2%
Apr	1.5%	8.6%	-11.6%	9.8%	36.7%	-25.4%	3.8%	9.5%	-13.1%	-1.1%	56.0%	-16.6%
May	3.0%	1.0%	-26.1%	35.6%	35.0%	-27.6%	4.8%	3.0%	-27.1%	21.9%	55.1%	-20.8%
Jun	2.4%	7.0%	-31.6%	49.0%	36.2%	-27.3%	3.8%	9.3%	-32.2%	32.3%	57.3%	-21.5%
Jul	1.9%	6.0%	-31.7%	46.4%	38.0%	-25.0%	3.9%	8.5%	-33.3%	32.4%	59.4%	-21.1%
Aug	1.7%	5.5%	-29.1%	43.3%	35.5%	-23.7%	3.9%	7.3%	-32.1%	32.8%	56.9%	-21.6%
Sep	1.8%	5.0%	-26.5%	41.9%	33.0%	-22.6%	3.8%	7.4%	-29.9%	33.3%	53.4%	-21.8%
Oct	1.9%	3.9%	-23.3%	40.4%	25.7%	-20.8%	4.1%	6.1%	-27.3%	33.7%	45.0%	-21.2%
Nov	1.0%	4.2%	-21.0%	39.9%	20.5%	-20.1%	2.8%	6.7%	-26.0%	35.5%	39.5%	-21.5%
Dec	2.0%	3.6%	-19.5%	41.7%	16.7%	-18.9%	3.0%	6.8%	-25.7%	38.9%	35.5%	-21.4%

India YTD 23-12

Units (1,000 Dozens)			
	2022	2023	%+/-
Total	1,496	1,213	-18.9%
338/339	30,288	23,844	-21.3%
347/348	7,035	4,751	-32.5%
340	3,682	3,320	-9.8%
352/652	20,310	16,738	-17.6%

India YTD 23-12

Value (\$ Millions)			
	2022	2023	%+/-
Total	5,684	4,470	-21.4%
338/339	1,284	1,028	-19.9%
347/348	465	317	-31.8%
340	303	278	-8.2%
352/652	426	313	-26.5%

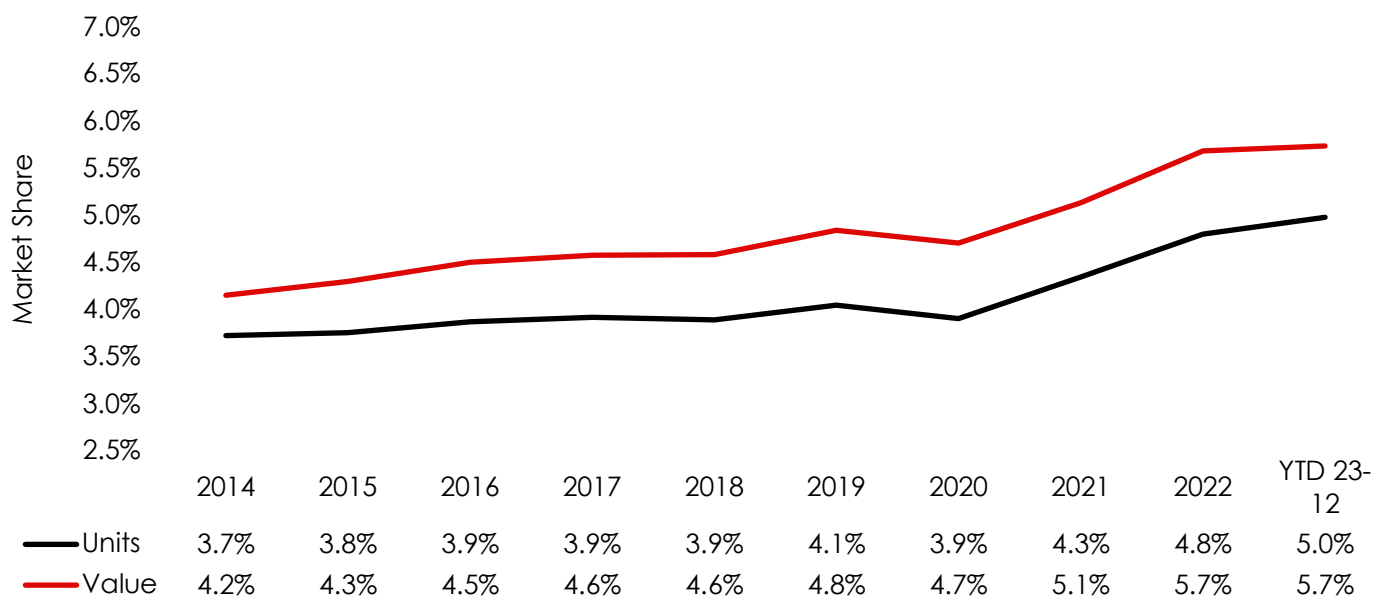
India YTD 23-12

FOB			
	2022	2023	%+/-
Total	\$3.80	\$3.68	-3.0%
338/339	\$3.53	\$3.59	1.7%
347/348	\$5.50	\$5.56	1.0%
340	\$6.86	\$6.98	1.8%
352/652	\$1.75	\$1.56	-10.8%

MARKET SHARE

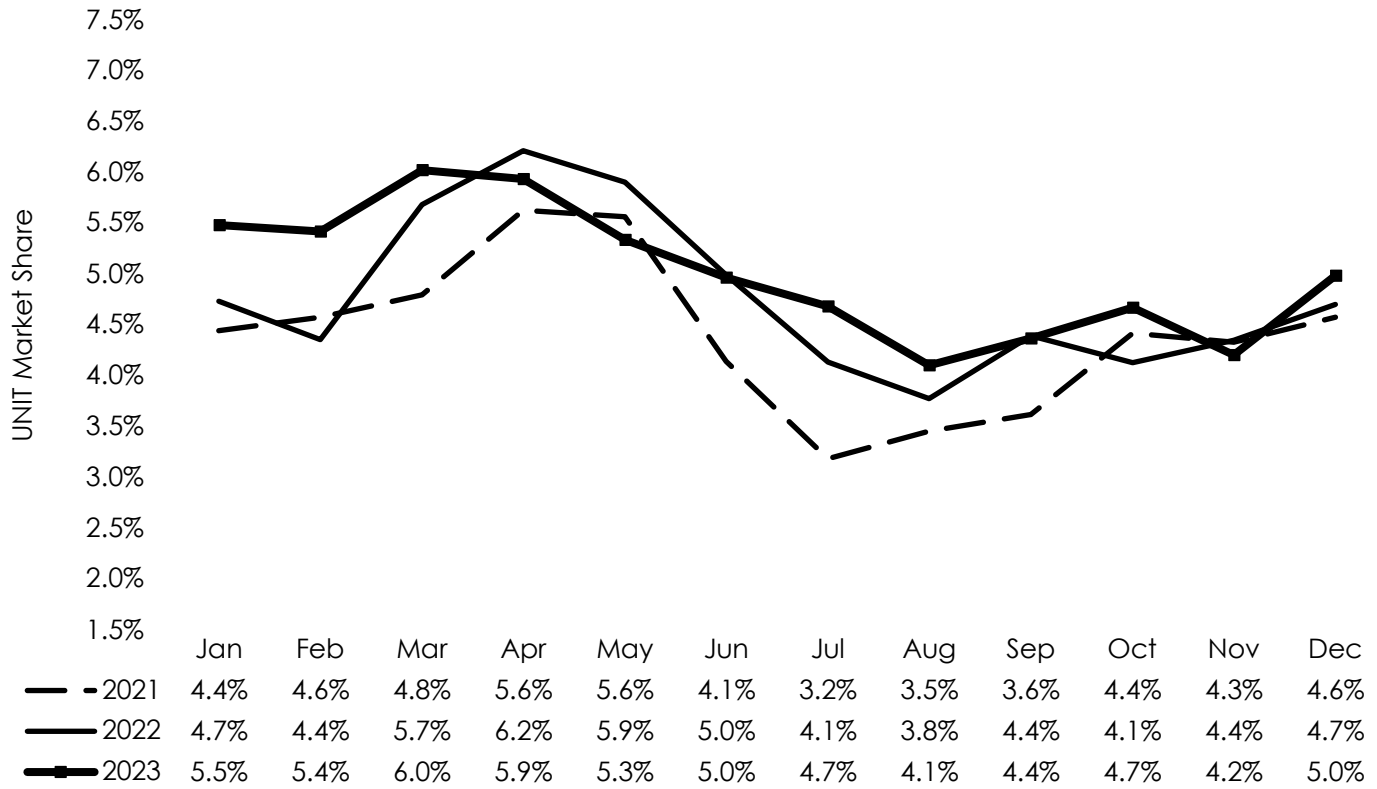
Total Garments YTD

U.S. Garment Imports: INDIA

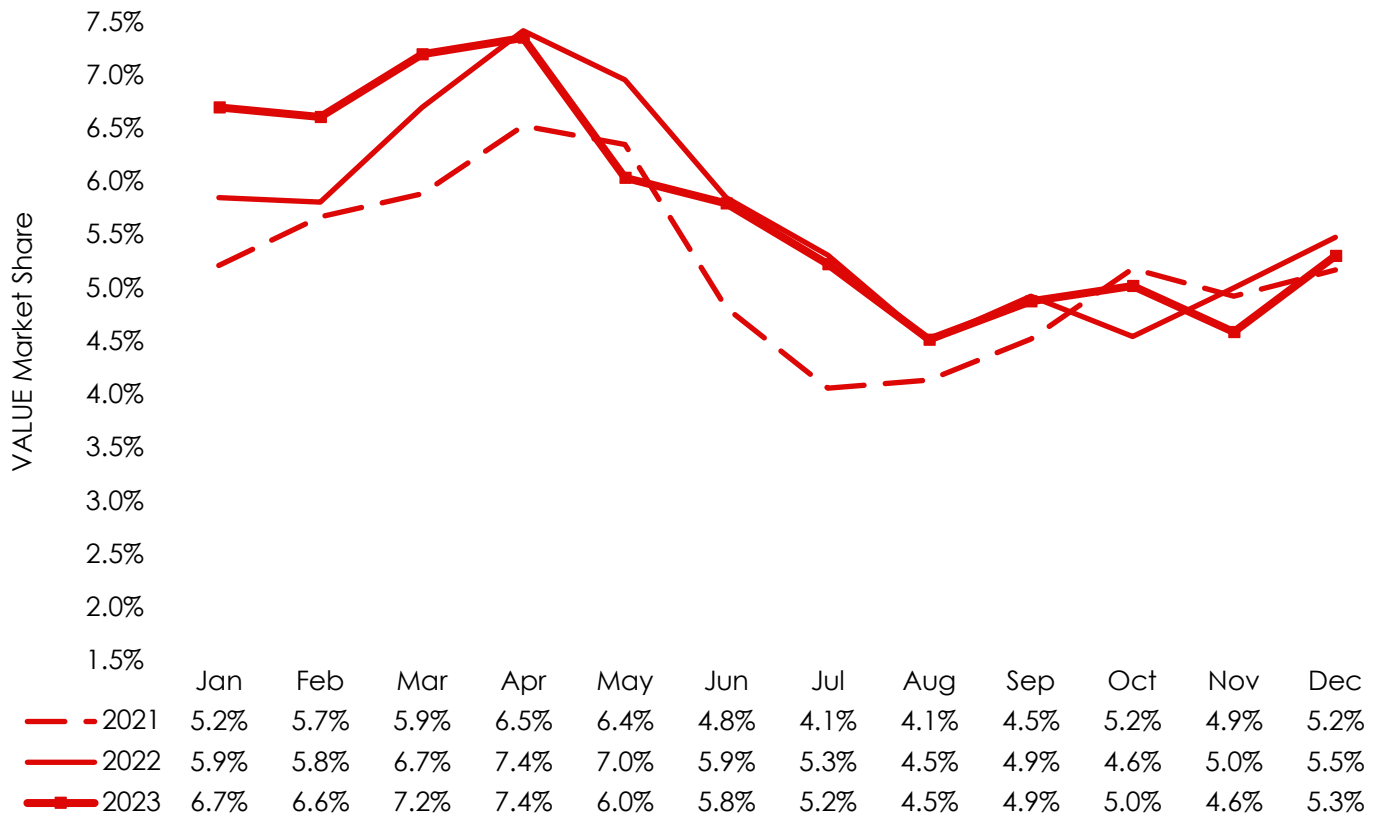


Total Garments Month to Month

U.S. Garment Import (Monthly): INDIA

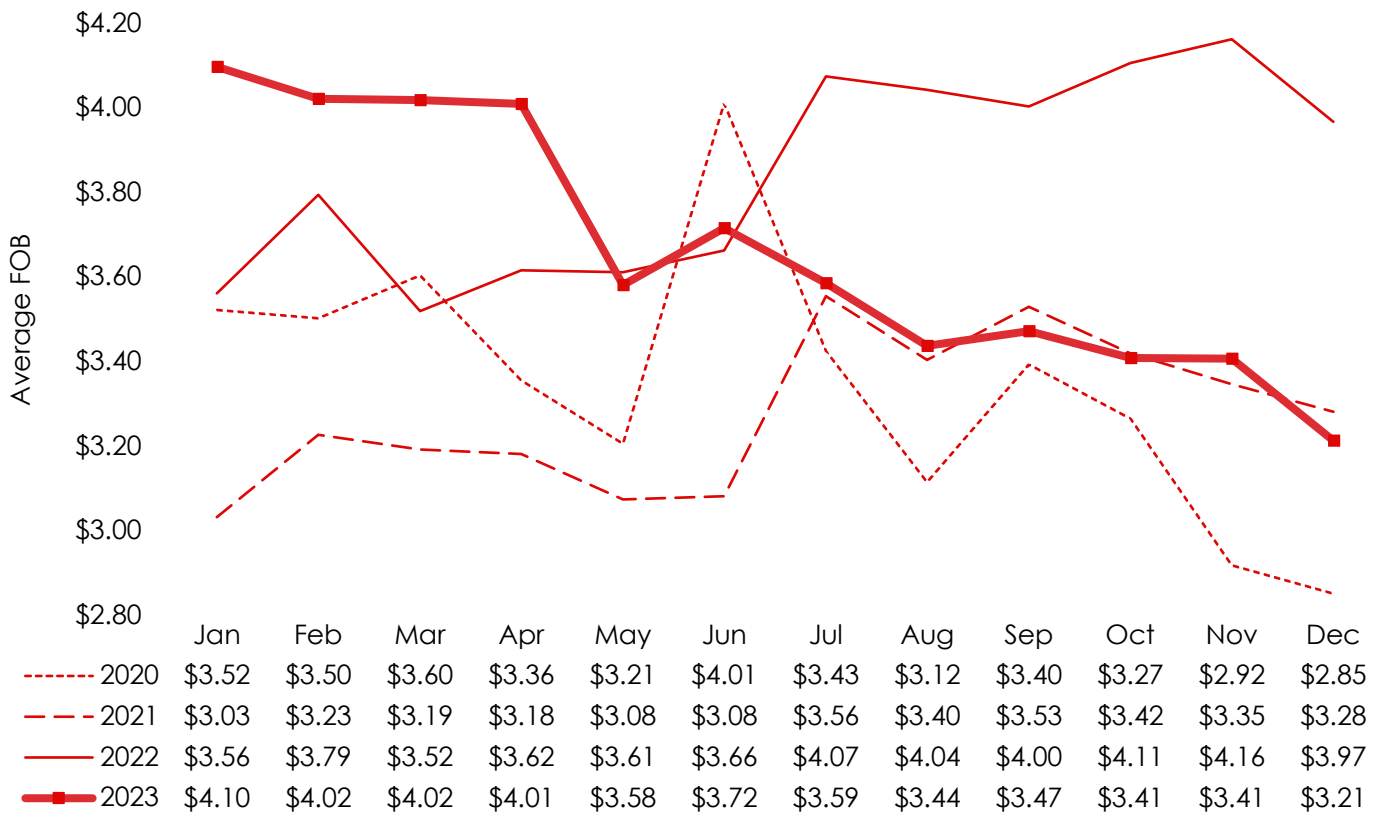


U.S. Garment Imports (Monthly): INDIA

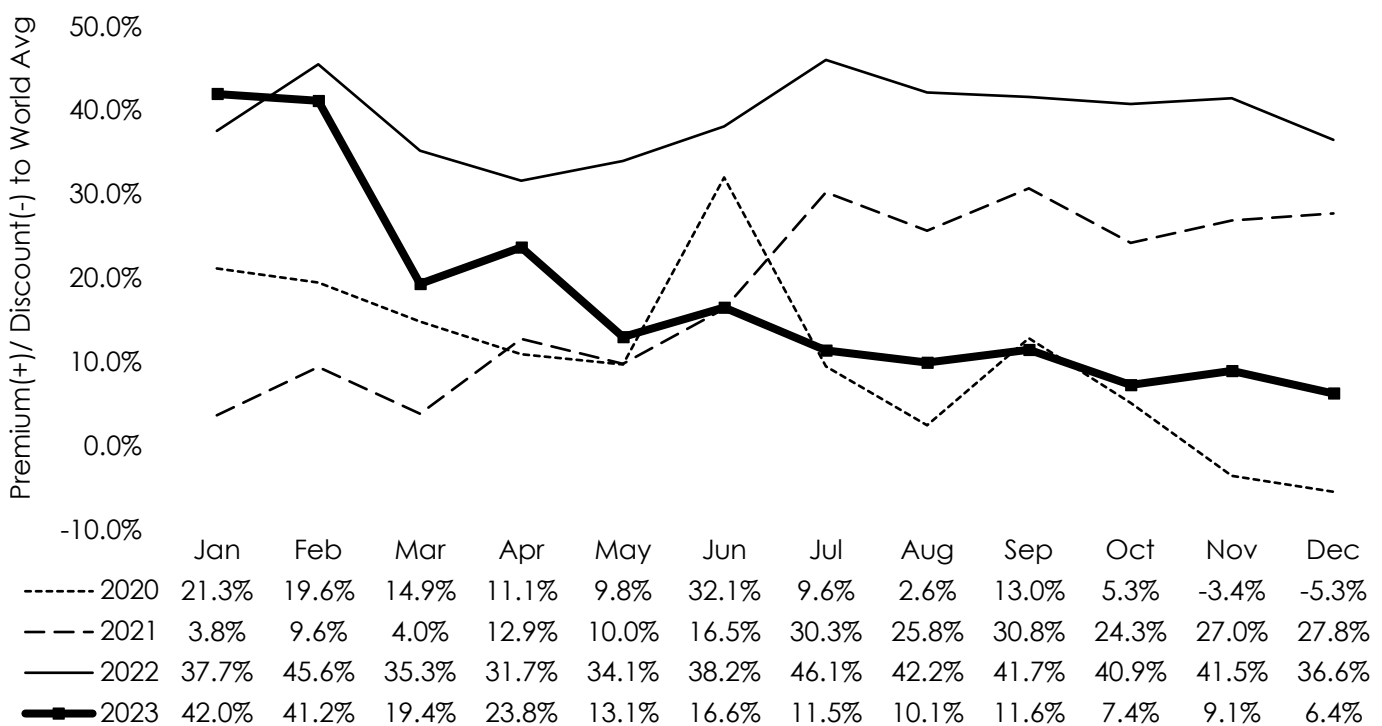


FOB PRICES

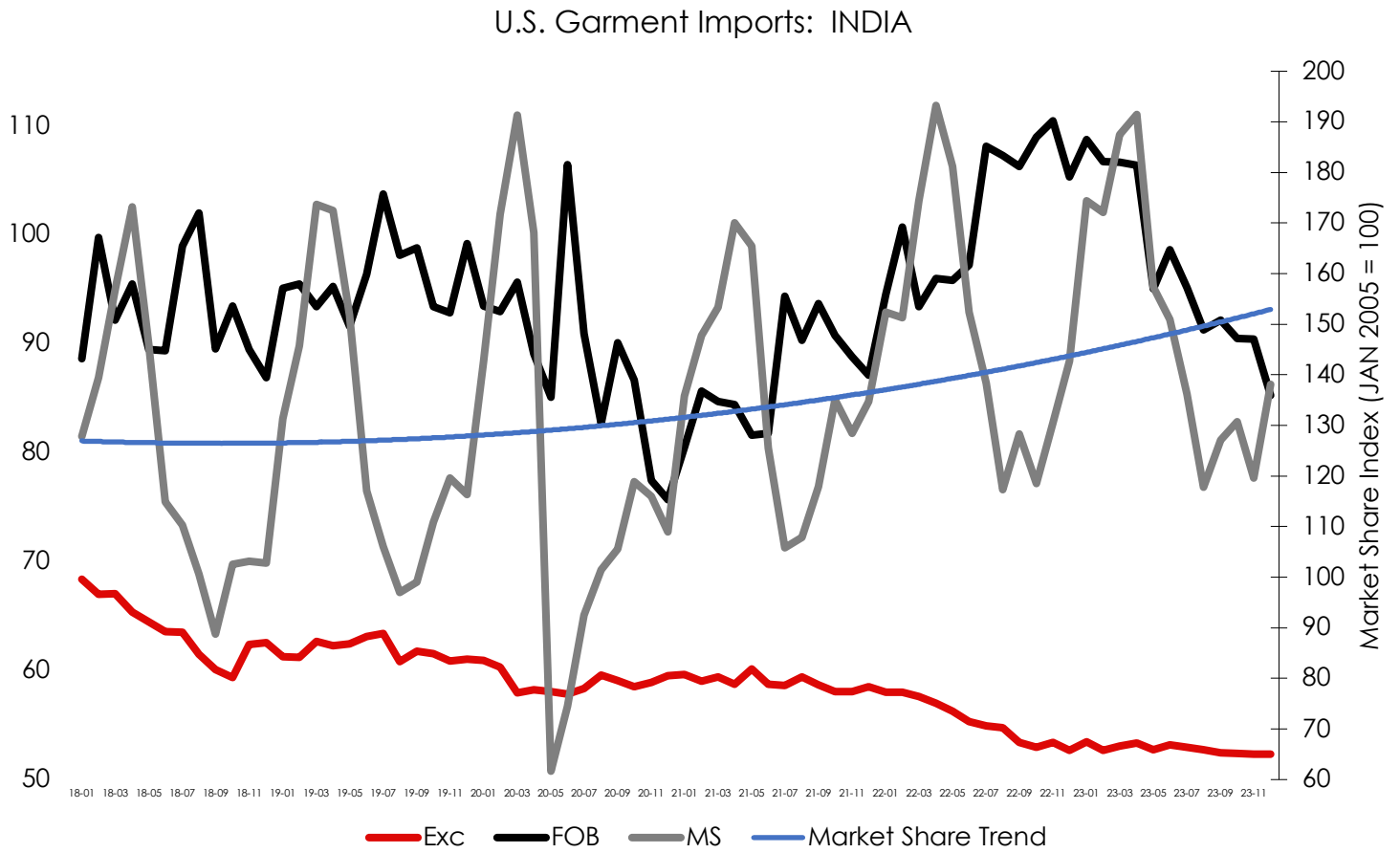
U.S. Garment Imports: FOB Prices: INDIA



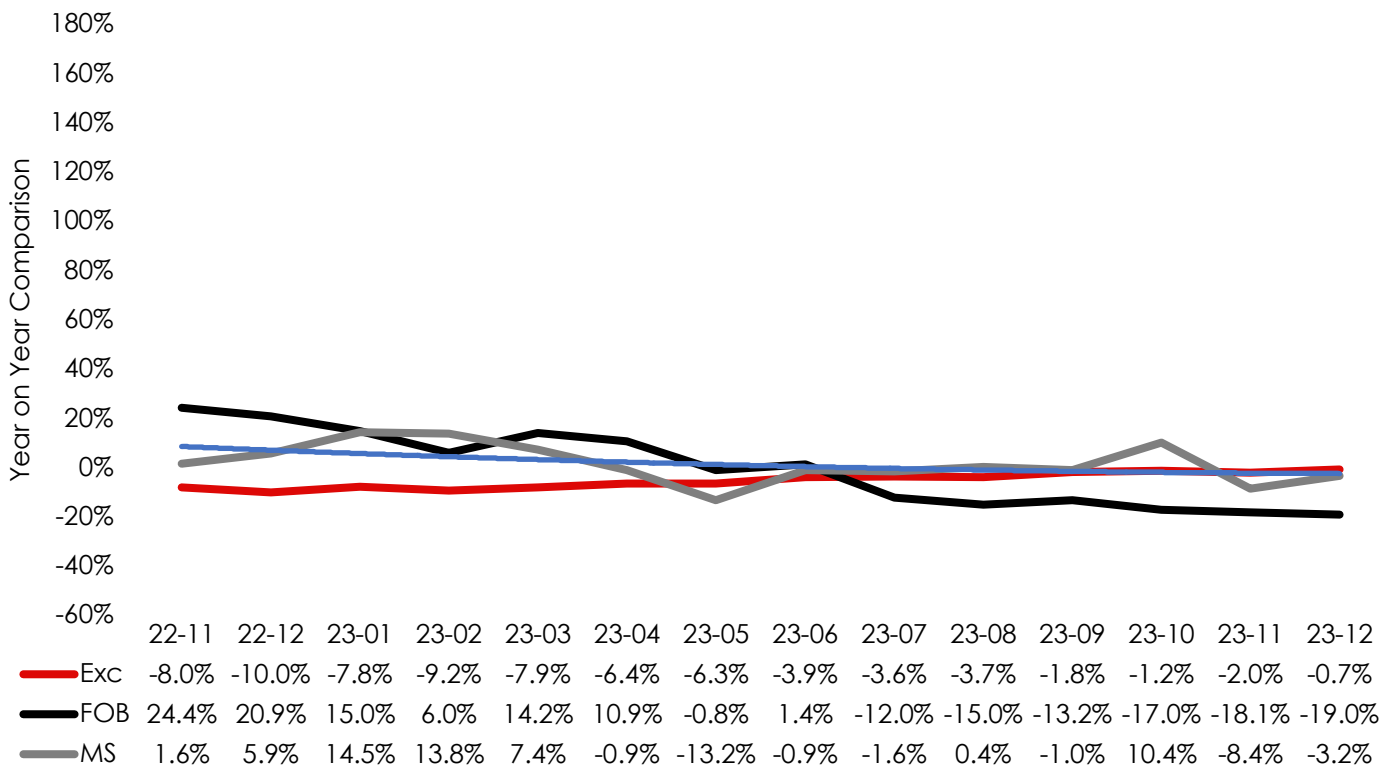
U.S. Garment Imports: FOB Prices: INDIA



Exchange Rates – FOB Prices – Market Share



U.S. Garment Imports: INDIA



YTD MARKET SHARE

YTD Unit Market Share: INDIA

YTD Value Market Share: INDIA

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	4.3%	4.1%	4.5%	4.4%	4.7%	4.8%	Jan	4.9%	5.0%	5.5%	5.2%	5.9%	5.7%
Feb	4.2%	4.3%	5.0%	4.5%	4.6%	5.5%	Feb	5.1%	5.3%	6.0%	5.4%	5.8%	6.7%
Mar	4.5%	4.8%	5.4%	4.6%	5.0%	5.6%	Mar	5.4%	5.7%	6.4%	5.6%	6.2%	6.8%
Apr	4.7%	5.0%	5.4%	4.9%	5.3%	5.7%	Apr	5.7%	5.9%	6.4%	5.8%	6.5%	7.0%
May	4.8%	5.0%	5.0%	5.0%	5.4%	5.6%	May	5.7%	5.9%	6.0%	5.9%	6.6%	6.8%
Jun	4.6%	4.7%	4.5%	4.9%	5.3%	5.5%	Jun	5.5%	5.7%	5.5%	5.7%	6.0%	6.6%
Jul	4.4%	4.5%	4.2%	4.6%	5.2%	5.4%	Jul	5.2%	5.4%	5.2%	5.5%	6.3%	6.4%
Aug	4.2%	4.3%	4.0%	4.4%	5.0%	5.2%	Aug	5.0%	5.1%	4.9%	5.3%	6.0%	6.1%
Sep	4.1%	4.1%	3.9%	4.3%	4.9%	5.1%	Sep	4.8%	5.0%	4.8%	5.2%	5.9%	6.0%
Oct	4.0%	4.1%	3.9%	4.3%	4.8%	5.0%	Oct	4.7%	4.9%	4.8%	5.2%	5.8%	5.9%
Nov	3.9%	4.1%	3.9%	4.3%	4.8%	5.0%	Nov	4.6%	4.9%	4.8%	5.1%	5.7%	5.8%
Dec	3.9%	4.1%	3.9%	4.3%	4.8%	5.0%	Dec	4.6%	4.8%	4.7%	5.1%	5.7%	5.7%

India Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	4.8%	5.0%	5.7%	5.7%
338/339	Cotton T-Shirts	7.3%	7.4%	7.7%	8.3%
347/348	Cotton Pants	3.5%	3.4%	3.2%	3.1%
340	Cotton Shirts	14.2%	15.0%	13.1%	13.6%
352/652	Underwear	7.5%	7.7%	9.6%	9.2%

BANGLADESH

U.S. Garment Import Growth: BANGLADESH

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	6.5%	5.8%	9.8%	-9.3%	42.1%	-14.4%	-3.2%	2.5%	8.4%	-16.5%	45.5%	1.7%
Feb	3.5%	5.7%	8.7%	-3.9%	35.0%	-14.4%	-5.7%	1.1%	10.8%	-13.1%	44.4%	1.7%
Mar	-0.1%	11.6%	5.6%	1.0%	49.3%	-26.8%	-5.9%	-0.9%	15.9%	-8.5%	61.7%	-13.8%
Apr	4.1%	8.1%	2.6%	6.4%	50.3%	-30.5%	-6.3%	2.8%	13.7%	-3.7%	65.1%	-18.3%
May	4.8%	5.4%	-10.8%	27.1%	43.7%	-31.0%	-5.5%	3.8%	9.2%	15.3%	59.1%	-19.5%
Jun	4.2%	7.7%	-17.7%	37.0%	44.2%	-33.4%	-5.5%	4.8%	14.0%	26.7%	60.3%	-23.8%
Jul	4.1%	4.9%	-15.6%	36.1%	38.4%	-29.0%	-5.8%	5.6%	11.1%	27.4%	54.3%	-20.0%
Aug	3.8%	4.9%	-11.8%	32.7%	36.3%	-29.1%	-5.6%	4.5%	11.4%	24.1%	53.5%	-21.9%
Sep	4.7%	3.3%	-10.4%	33.8%	34.0%	-29.4%	-5.6%	5.8%	9.6%	26.4%	51.0%	-23.5%
Oct	5.1%	3.8%	-7.7%	32.1%	31.4%	-29.5%	-5.0%	6.7%	9.6%	26.7%	48.6%	-24.2%
Nov	3.6%	4.5%	-7.0%	34.3%	26.0%	-28.8%	-4.3%	5.9%	10.1%	30.6%	42.5%	-25.1%
Dec	4.3%	4.0%	-6.1%	37.8%	20.7%	-28.1%	-4.5%	6.6%	9.8%	36.7%	36.4%	-25.2%

Bangladesh YTD 23-12

Units (1,000 Dozens)

	2022	2023	%+/-
Total	3,142	2,260	-28.1%
338/339	43,113	30,421	-29.4%
347/348	50,908	33,741	-33.7%
340	9,526	8,526	-10.5%
352/652	33,660	25,938	-22.9%

Bangladesh YTD 23-12

Value (\$ Millions)

	2022	2023	%+/-
Total	9,746	7,290	-25.2%
338/339	1,341	949	-29.3%
347/348	3,432	2,340	-31.8%
340	630	566	-10.1%
352/652	446	365	-18.2%

Bangladesh YTD 23-12

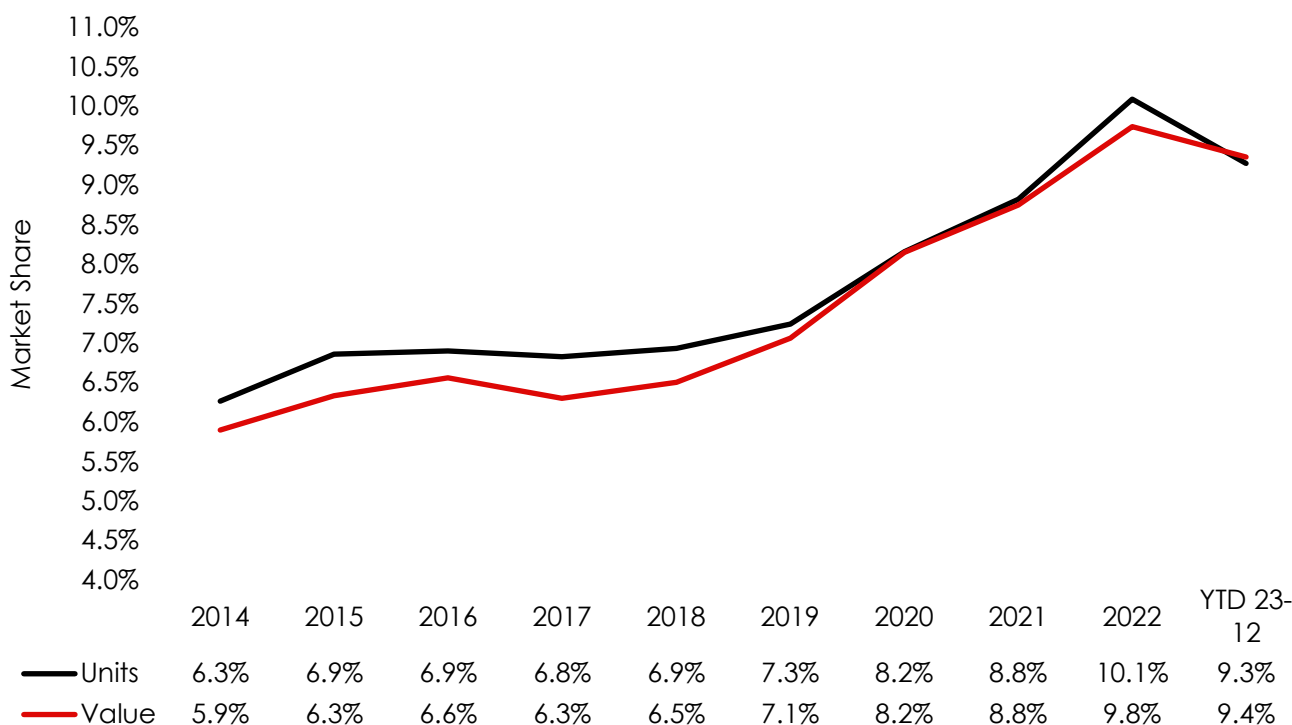
FOB

	2022	2023	%+/-
Total	\$3.10	\$3.23	4.0%
338/339	\$2.59	\$2.60	0.3%
347/348	\$5.62	\$5.78	2.9%
340	\$5.51	\$5.53	0.5%
352/652	\$1.10	\$1.17	6.2%

MARKET SHARE

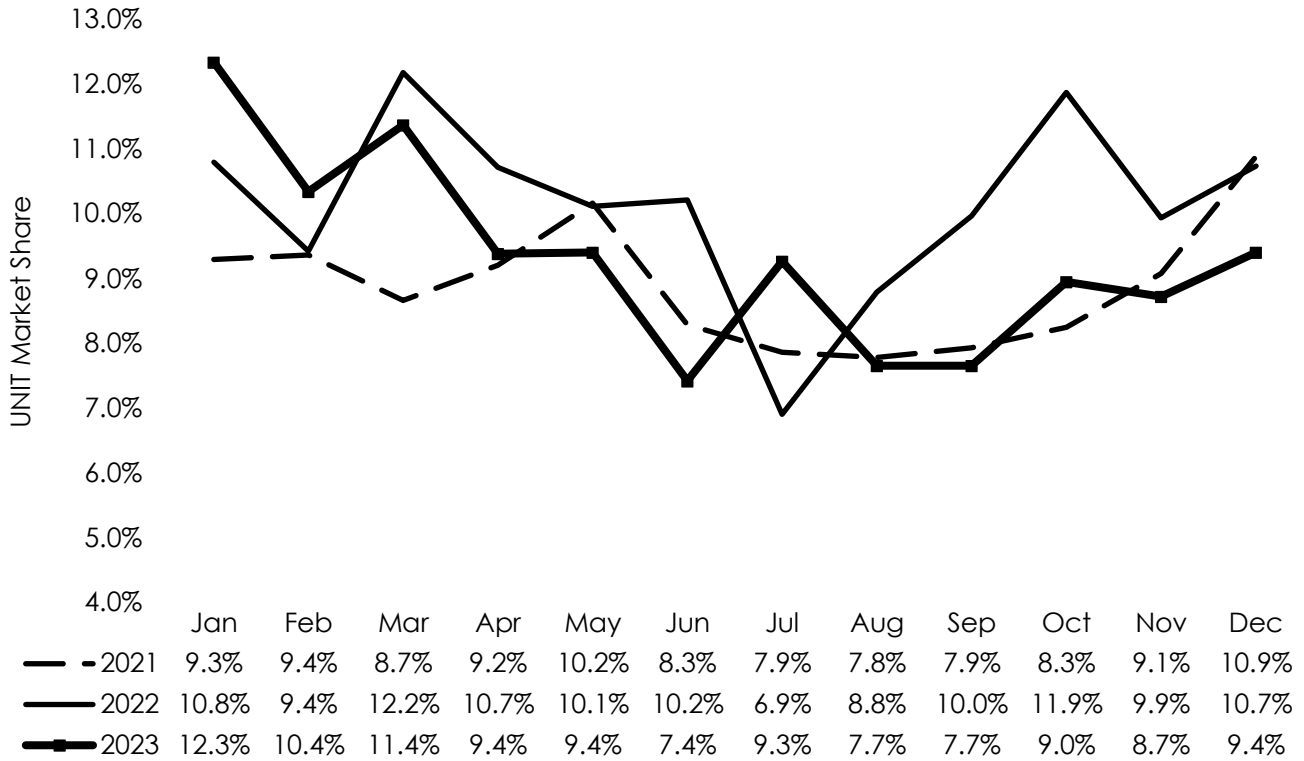
Total Garments YTD

U.S. Garment Imports: BANGLADESH

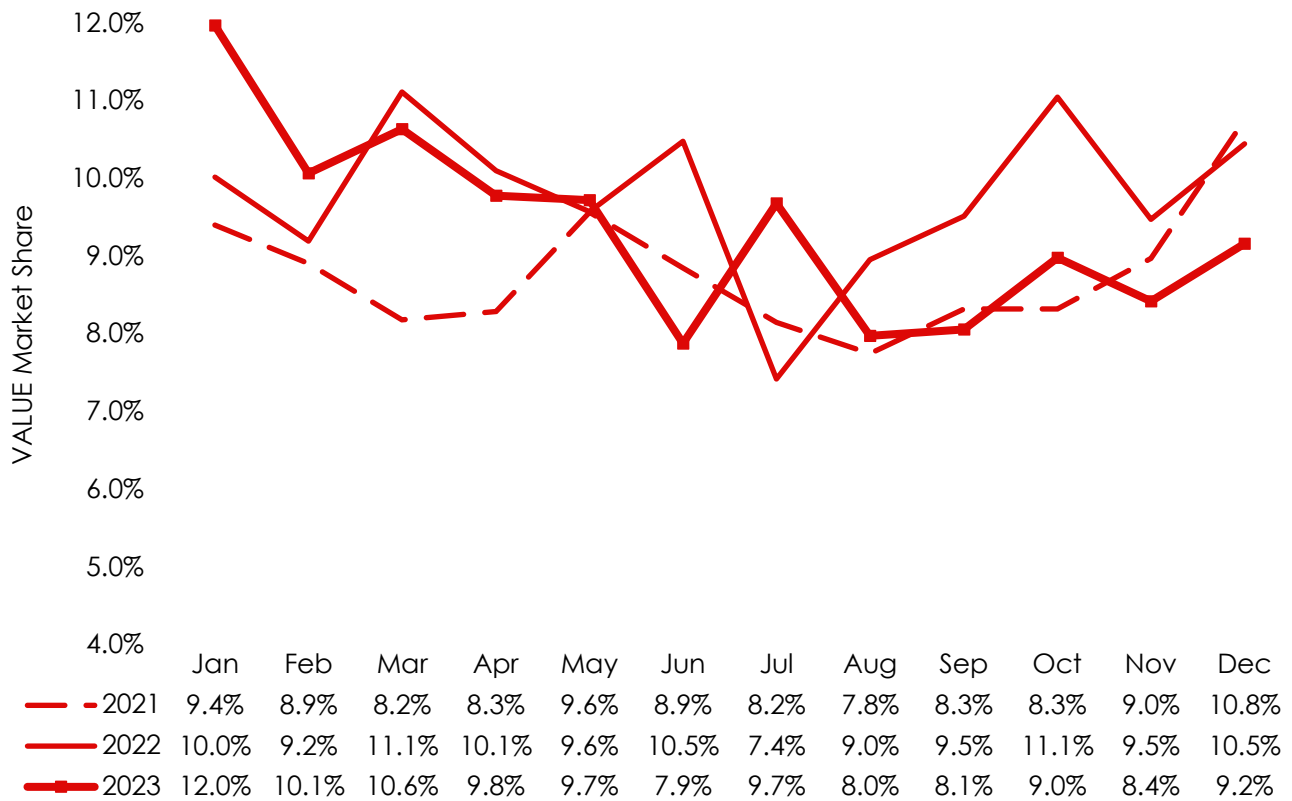


Total Garments Month to Month

U.S. Garment Import (Monthly): BANGLADESH

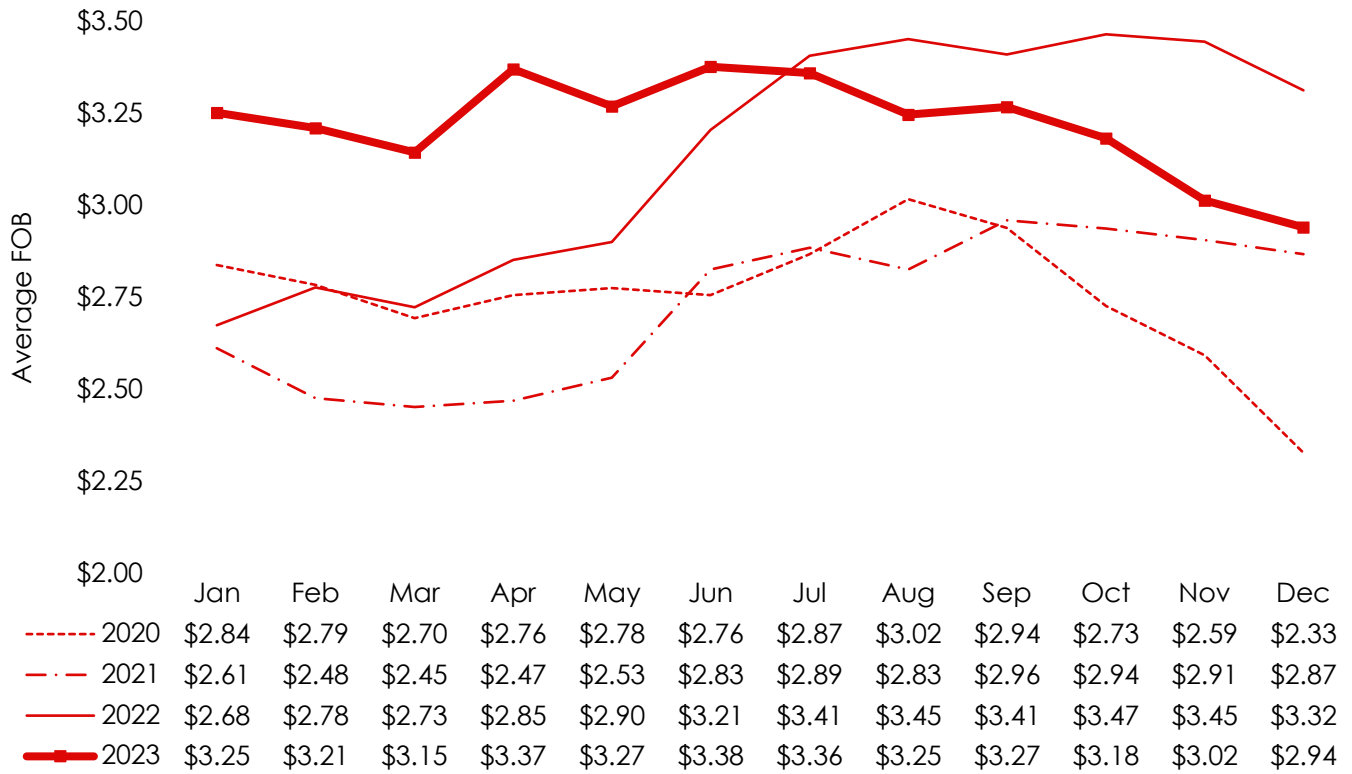


U.S. Garment Imports (Monthly): BANGLADESH

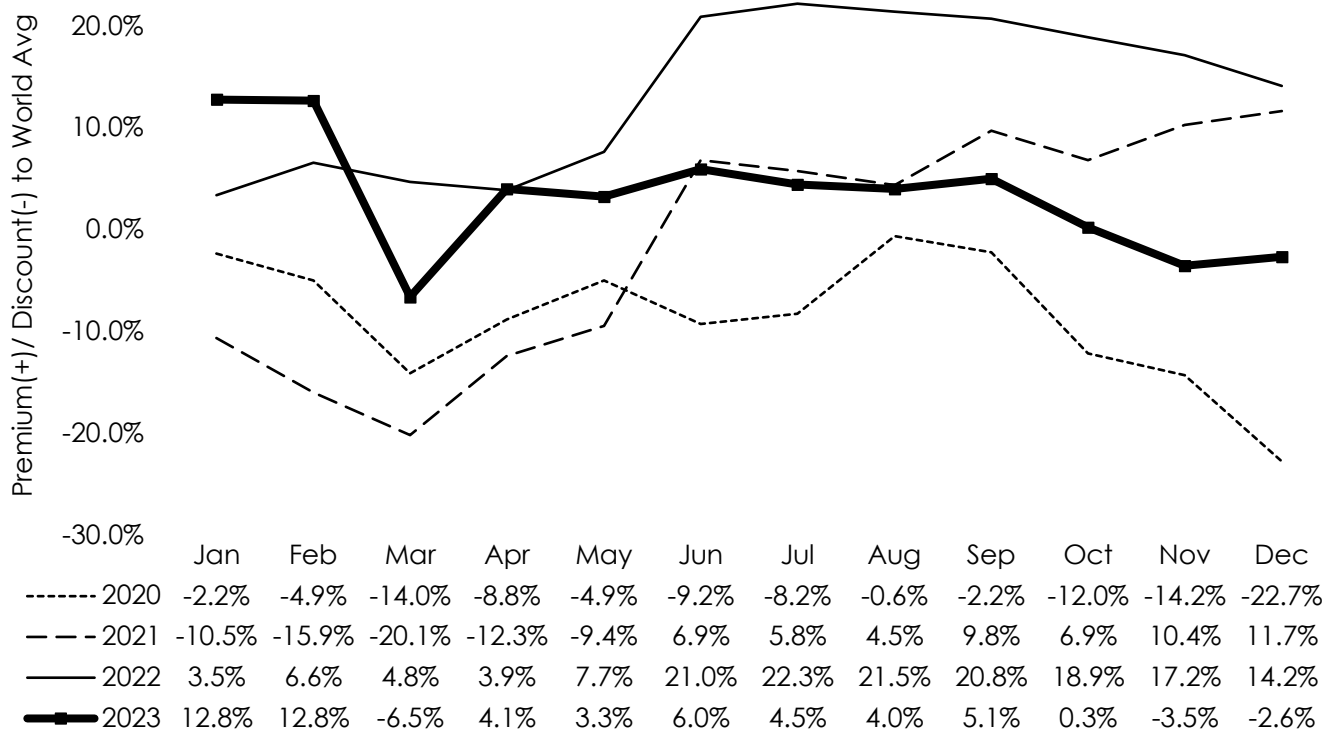


FOB PRICES

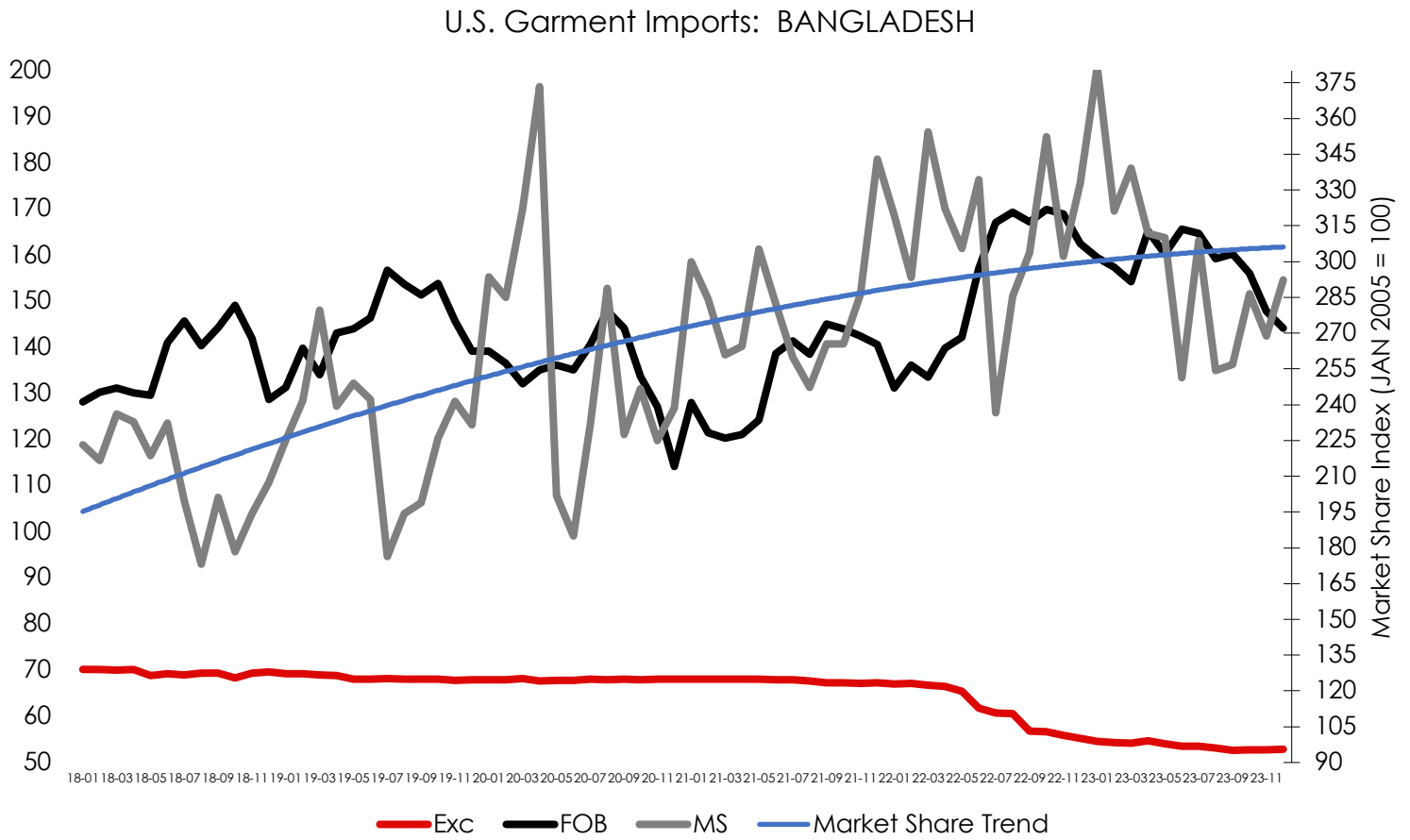
U.S. Garment Imports: FOB Prices: BANGLADESH



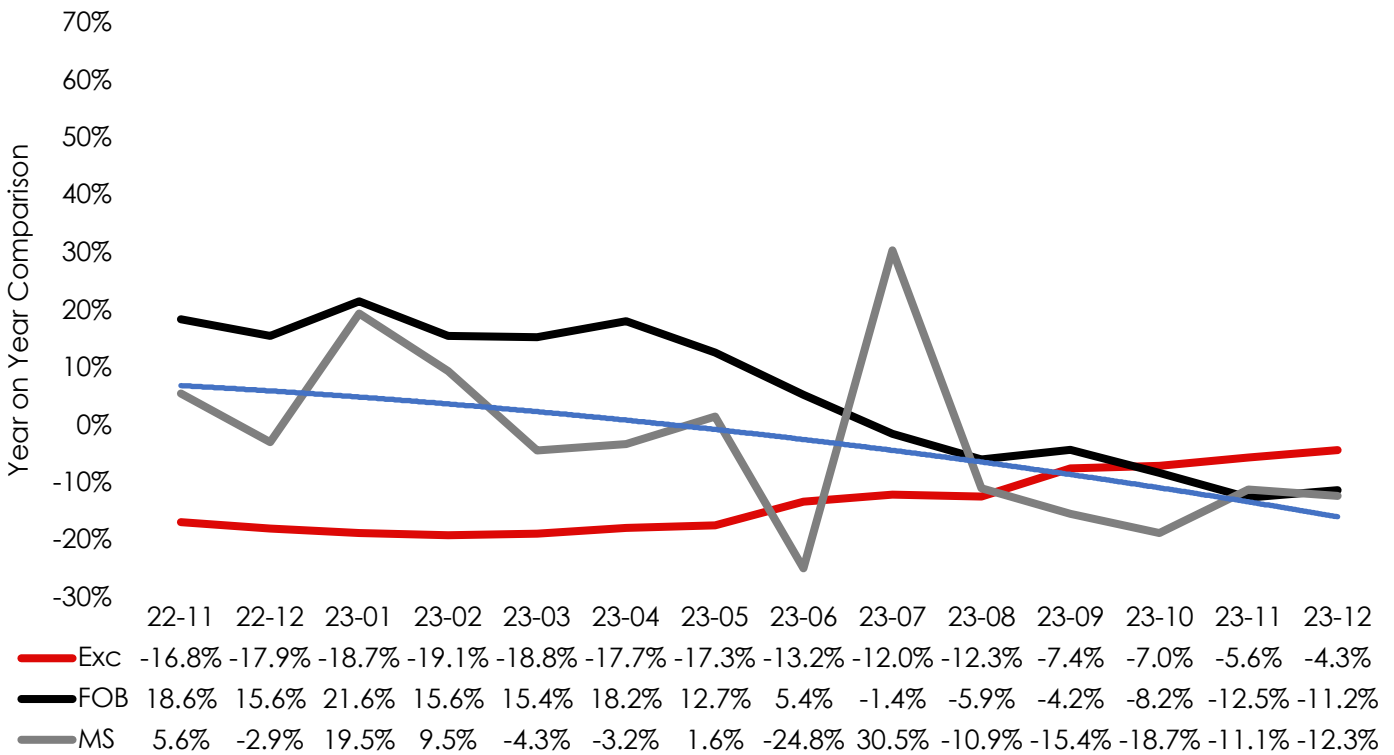
U.S. Garment Imports: FOB Prices: BANGLADESH



Exchange Rates – FOB Prices – Market Share



U.S. Garment Imports: BANGLADESH



YTD MARKET SHARE

YTD Unit Market Share: BANGLADESH

YTD Value Market Share: BANGLADESH

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	7.8%	7.7%	9.5%	9.3%	10.8%	10.1%	Jan	7.0%	7.1%	9.2%	9.4%	10.0%	9.8%
Feb	7.6%	7.7%	9.5%	9.3%	10.1%	11.4%	Feb	6.9%	7.3%	9.1%	9.2%	9.6%	11.1%
Mar	7.8%	8.4%	10.0%	9.1%	10.9%	11.4%	Mar	7.1%	7.7%	9.4%	8.8%	10.2%	11.0%
Apr	7.9%	8.2%	10.4%	9.1%	10.9%	10.9%	Apr	7.1%	7.7%	9.8%	8.7%	10.2%	10.7%
May	7.8%	8.1%	9.9%	9.3%	10.7%	10.6%	May	7.1%	7.7%	9.4%	8.8%	10.0%	10.5%
Jun	7.8%	8.1%	9.2%	9.1%	10.6%	10.1%	Jun	7.1%	7.7%	8.9%	8.9%	10.1%	10.1%
Jul	7.6%	7.6%	8.8%	8.9%	10.1%	9.9%	Jul	7.0%	7.3%	8.6%	8.7%	9.7%	10.0%
Aug	7.3%	7.4%	8.6%	8.8%	9.9%	9.6%	Aug	6.7%	7.1%	8.6%	8.6%	9.6%	9.7%
Sep	7.2%	7.2%	8.3%	8.6%	9.9%	9.4%	Sep	6.7%	7.0%	8.4%	8.5%	9.6%	9.5%
Oct	7.0%	7.2%	8.3%	8.6%	10.1%	9.3%	Oct	6.5%	7.0%	8.3%	8.5%	9.7%	9.5%
Nov	6.9%	7.2%	8.2%	8.6%	10.1%	9.3%	Nov	6.5%	7.1%	8.2%	8.6%	9.7%	9.4%
Dec	6.9%	7.3%	8.2%	8.8%	10.1%	9.3%	Dec	6.5%	7.1%	8.2%	8.8%	9.8%	9.4%

Bangladesh Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	10.1%	9.3%	9.8%	9.4%
338/339	Cotton T-Shirts	10.4%	9.5%	8.1%	7.7%
347/348	Cotton Pants	25.1%	24.2%	23.9%	22.8%
340	Cotton Shirts	36.8%	38.5%	27.2%	27.7%
352/652	Underwear	12.5%	12.0%	10.1%	10.7%

SRI LANKA

U.S. Garment Import Growth: SRI LANKA

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	-12.2%	12.2%	1.2%	-7.7%	-1.0%	-23.8%	-3.0%	1.7%	-2.1%	-26.6%	22.6%	-11.6%
Mar	-10.5%	5.5%	5.8%	-4.0%	11.0%	-23.8%	-5.6%	5.8%	-0.2%	-21.9%	28.4%	-11.6%
Mar	-16.8%	9.7%	4.6%	2.1%	14.8%	-32.4%	-10.3%	7.9%	-0.4%	-16.2%	26.8%	-17.6%
Apr	-11.0%	1.0%	-5.2%	12.9%	22.2%	-35.6%	-6.6%	3.0%	-10.7%	-2.7%	27.3%	-18.9%
May	-13.2%	7.1%	-16.5%	31.4%	20.7%	-34.7%	-8.9%	10.3%	-22.2%	15.6%	26.0%	-20.5%
Jun	-12.5%	1.6%	-17.8%	32.0%	26.0%	-34.9%	-9.5%	5.5%	-23.7%	18.2%	29.4%	-21.0%
Jul	-15.2%	6.1%	-19.6%	37.4%	21.4%	-33.0%	-10.6%	7.7%	-25.7%	18.2%	28.8%	-19.6%
Aug	-15.9%	6.4%	-16.7%	27.5%	24.4%	-32.0%	-11.1%	6.6%	-23.0%	15.6%	31.8%	-21.2%
Sep	-15.3%	5.5%	-12.8%	22.9%	24.3%	-32.7%	-9.6%	4.9%	-20.6%	13.6%	33.3%	-23.3%
Oct	-16.3%	5.8%	-10.7%	18.6%	22.9%	-32.6%	-10.4%	4.7%	-19.5%	12.2%	32.0%	-24.3%
Nov	-19.2%	5.2%	-7.3%	17.9%	18.2%	-31.6%	-12.6%	4.4%	-18.0%	14.8%	26.4%	-24.5%
Dec	-18.1%	4.7%	-6.4%	19.3%	14.1%	-30.3%	-11.3%	3.8%	-18.7%	18.5%	22.6%	-24.3%

Sri Lanka YTD 23-12

	Units (1,000 Dozens)		
	2022	2023	%+/-
Total	505	352	-30.3%
338/339	2,098	2,641	25.9%
347/348	2,743	1,987	-27.6%
340	862	748	-13.2%
352/652	13,652	9,814	-28.1%

Sri Lanka YTD 23-12

	Value (\$ Millions)		
	2022	2023	%+/-
Total	2,127	1,610	-24.3%
338/339	133	124	-7.1%
347/348	287	197	-31.3%
340	101	93	-7.3%
352/652	296	201	-32.0%

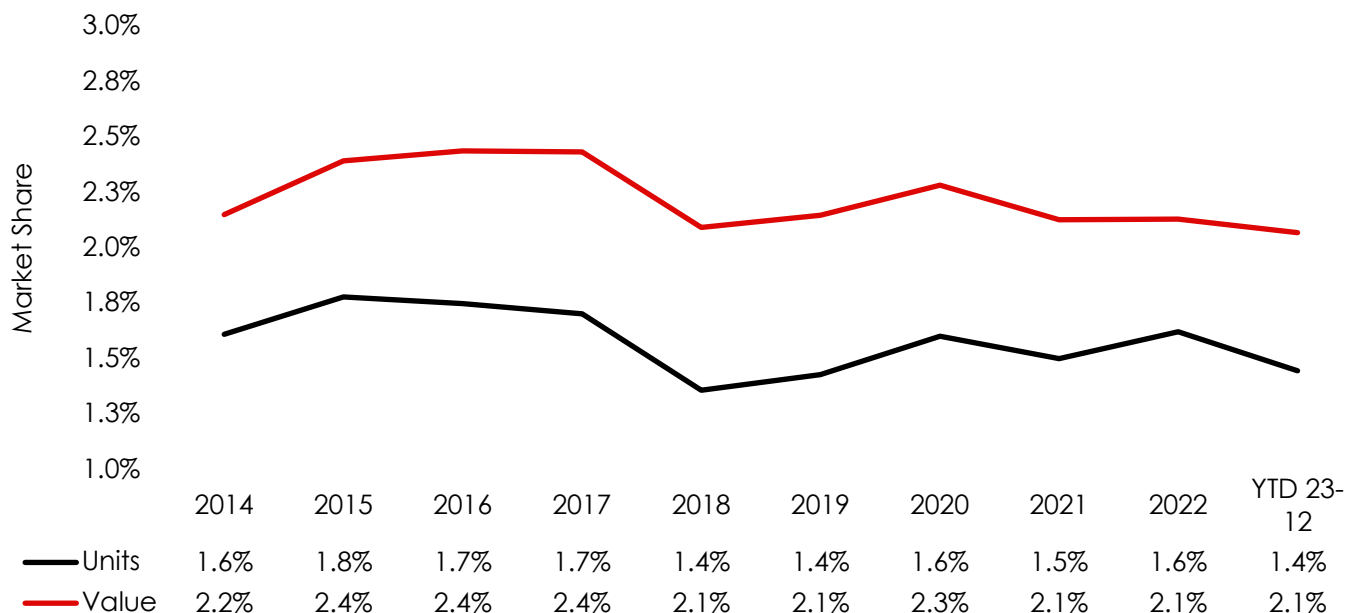
Sri Lanka YTD 23-12

	FOB		
	2022	2023	%+/-
Total	\$4.21	\$4.58	8.7%
338/339	\$5.30	\$3.91	-26.2%
347/348	\$8.71	\$8.26	-5.2%
340	\$9.75	\$10.42	6.8%
352/652	\$1.80	\$1.71	-5.5%

MARKET SHARE

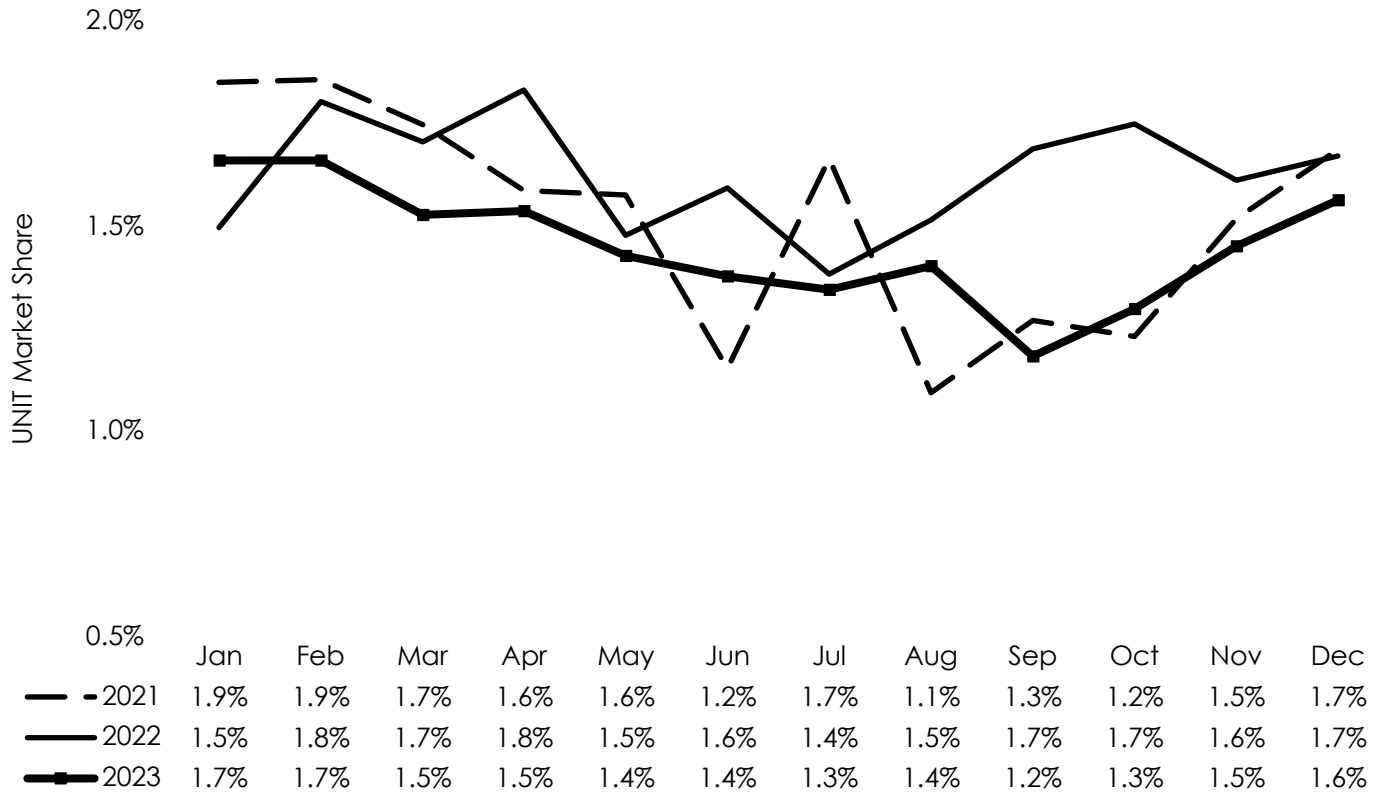
Total Garments YTD

U.S. Garment Imports: SRI LANKA

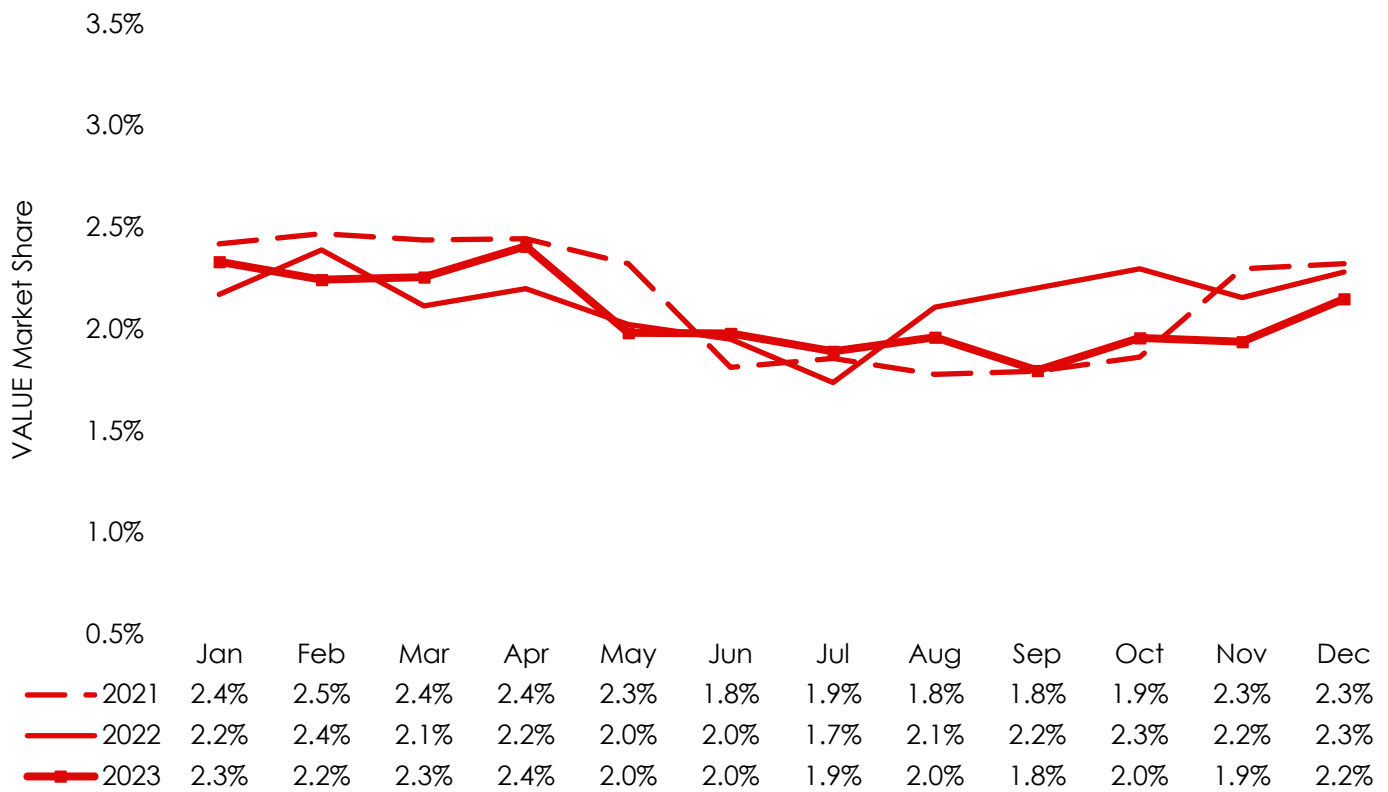


Total Garments Month to Month

U.S. Garment Import (Monthly): SRI LANKA

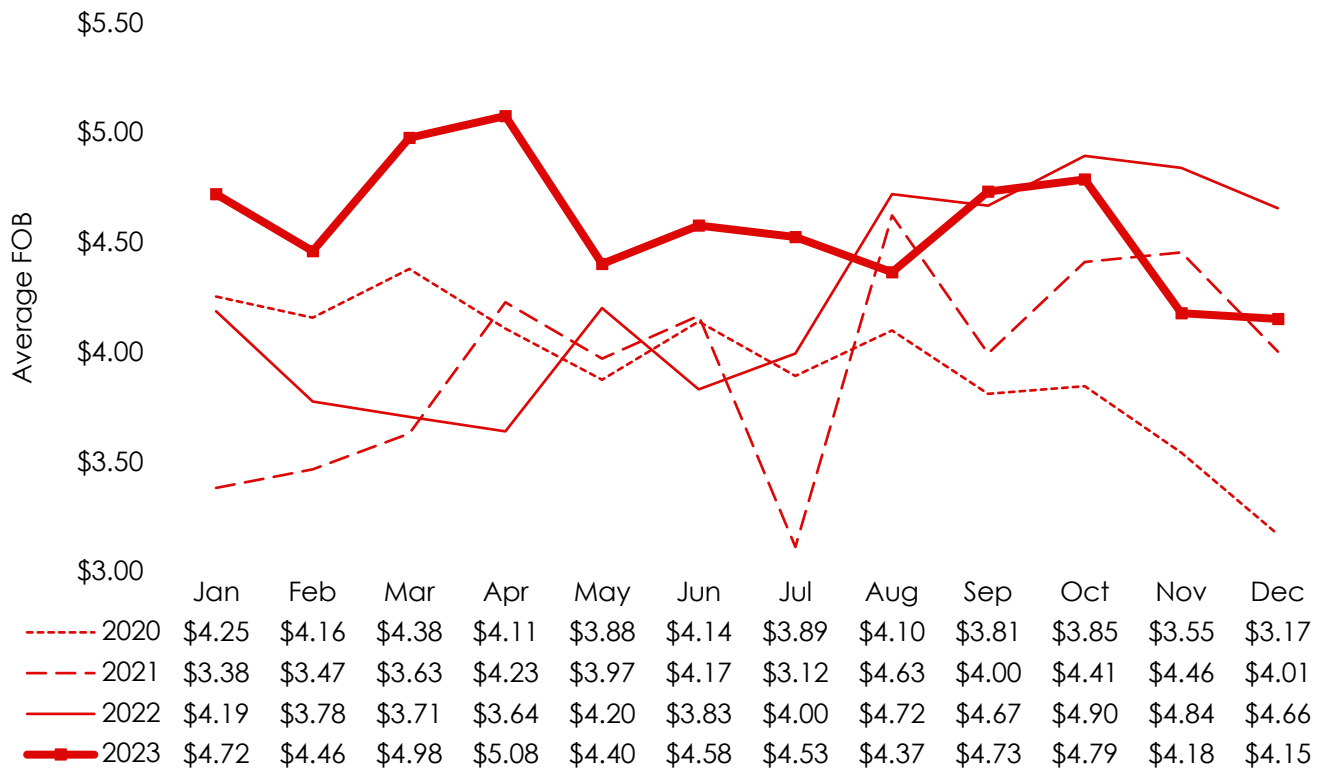


U.S. Garment Imports (Monthly): SRI LANKA

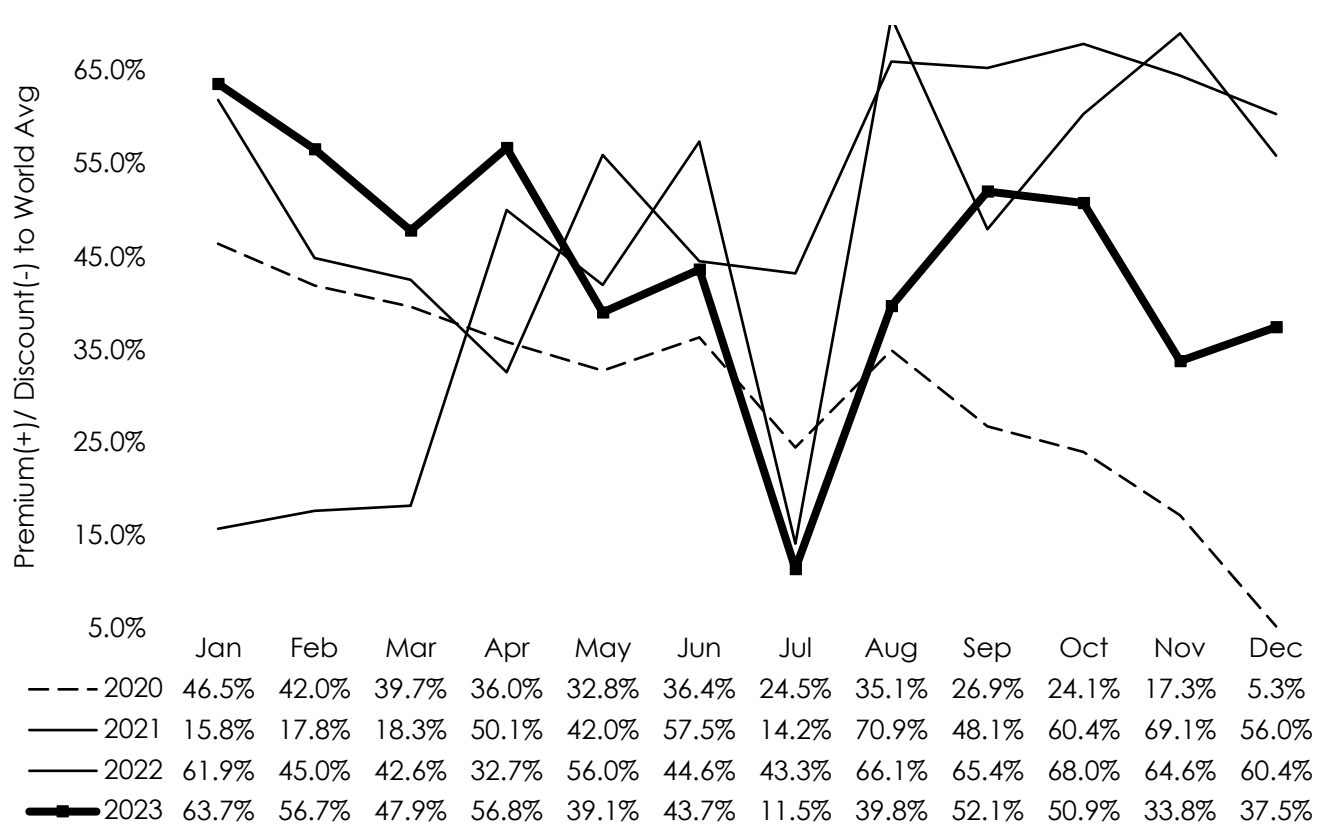


FOB PRICES

U.S. Garment Imports: FOB Prices: SRI LANKA

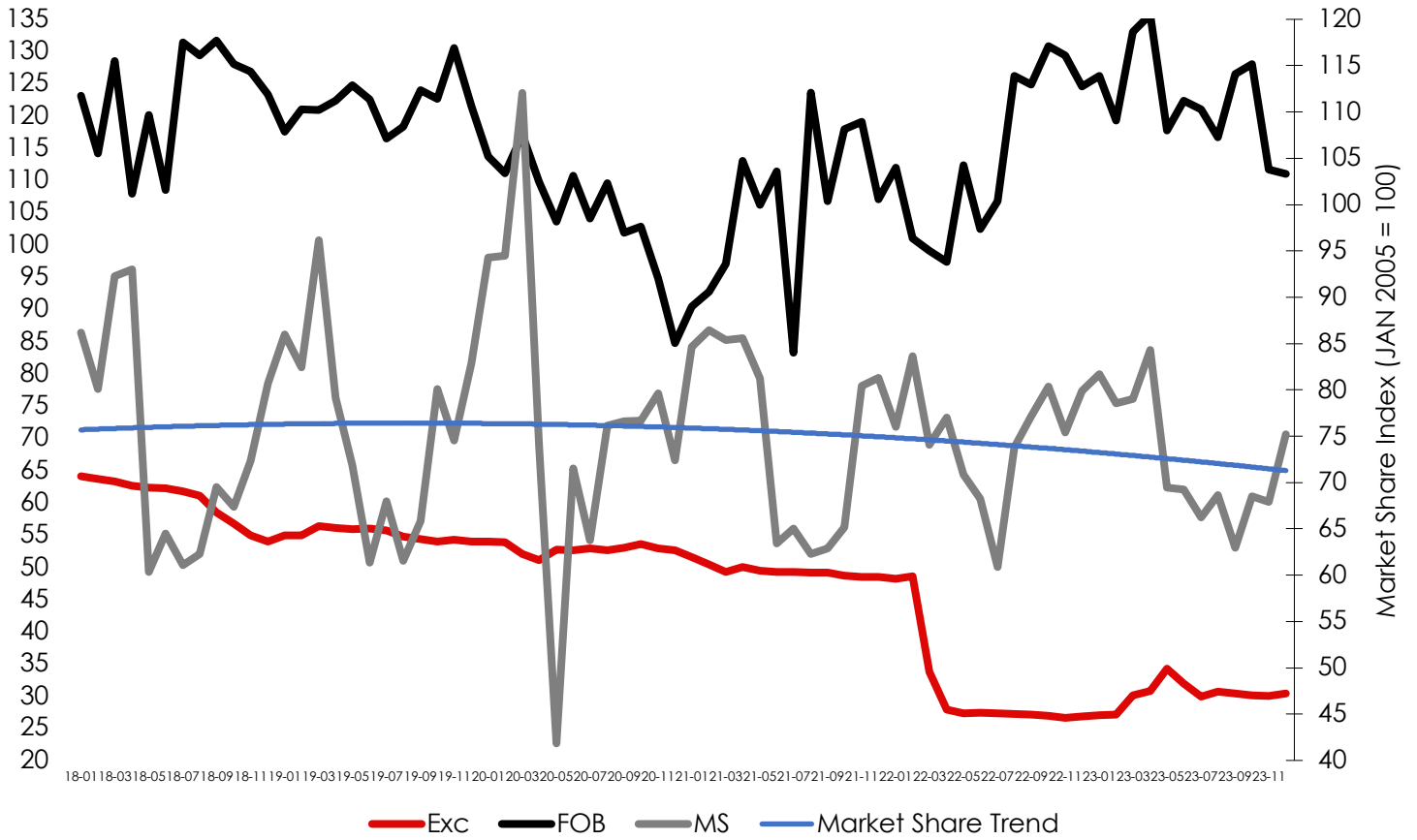


U.S. Garment Imports: FOB Prices: SRI LANKA

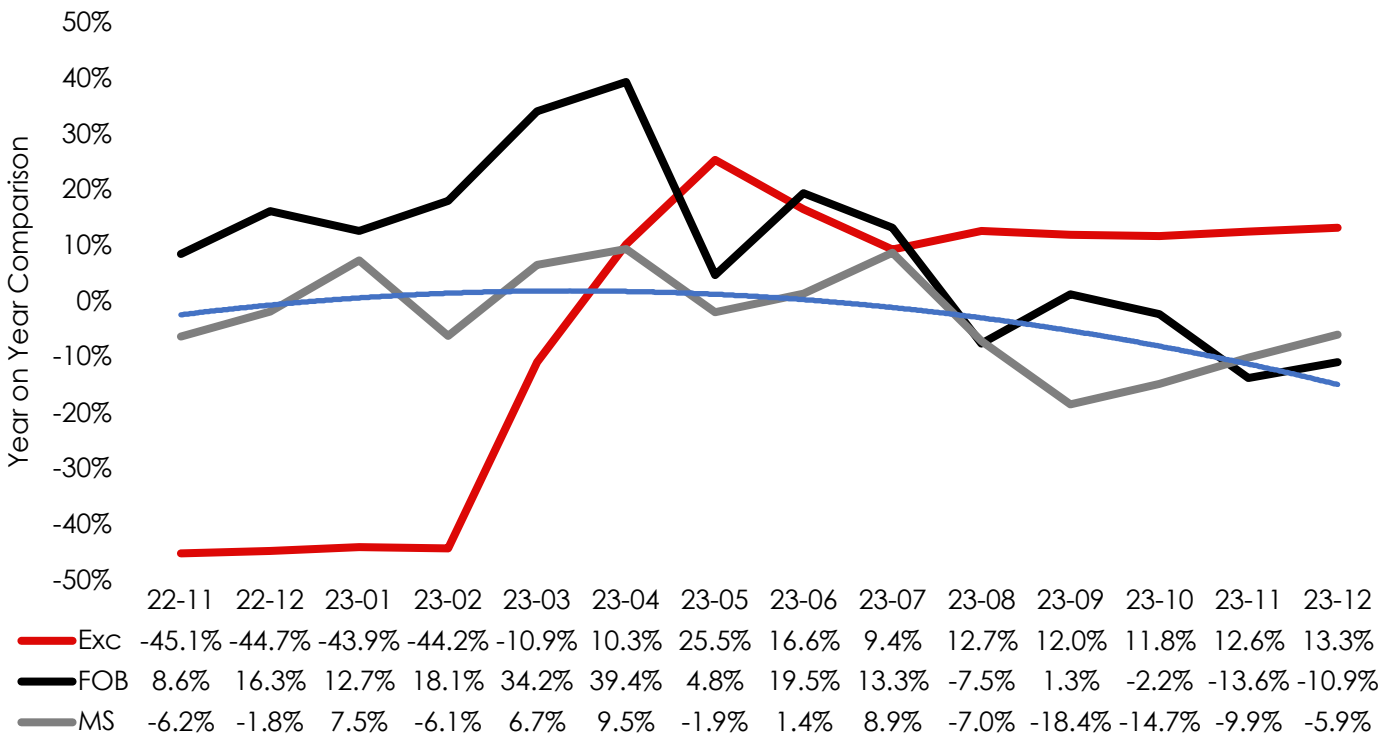


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: SRI LANKA



U.S. Garment Imports: SRI LANKA



YTD MARKET SHARE

YTD Unit Market Share: SRI LANKA

YTD Value Market Share: SRI LANKA

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	1.6%	1.6%	1.9%	1.9%	1.5%	1.6%	Jan	2.5%	2.5%	2.7%	2.4%	2.2%	2.1%
Feb	1.5%	1.6%	1.9%	1.9%	1.7%	1.7%	Feb	2.4%	2.4%	2.7%	2.4%	2.3%	2.3%
Mar	1.6%	1.7%	2.0%	1.8%	1.7%	1.6%	Mar	2.5%	2.5%	2.8%	2.4%	2.2%	2.3%
Apr	1.7%	1.6%	1.9%	1.8%	1.7%	1.6%	Apr	2.5%	2.5%	2.7%	2.4%	2.2%	2.3%
May	1.6%	1.6%	1.8%	1.7%	1.7%	1.6%	May	2.4%	2.4%	2.6%	2.4%	2.2%	2.2%
Jun	1.5%	1.5%	1.7%	1.6%	1.7%	1.5%	Jun	2.3%	2.3%	2.5%	2.3%	2.1%	2.2%
Jul	1.5%	1.5%	1.6%	1.6%	1.6%	1.5%	Jul	2.2%	2.2%	2.4%	2.2%	2.1%	2.1%
Aug	1.4%	1.4%	1.6%	1.6%	1.6%	1.5%	Aug	2.1%	2.1%	2.3%	2.2%	2.1%	2.1%
Sep	1.4%	1.4%	1.6%	1.5%	1.6%	1.4%	Sep	2.1%	2.1%	2.3%	2.1%	2.1%	2.1%
Oct	1.4%	1.4%	1.6%	1.5%	1.6%	1.4%	Oct	2.1%	2.1%	2.3%	2.1%	2.1%	2.1%
Nov	1.4%	1.4%	1.6%	1.5%	1.6%	1.4%	Nov	2.1%	2.1%	2.3%	2.1%	2.1%	2.1%
Dec	1.4%	1.4%	1.6%	1.5%	1.6%	1.4%	Dec	2.1%	2.1%	2.3%	2.1%	2.1%	2.1%

Sri Lanka Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	1.6%	1.4%	2.1%	2.1%
338/339	Cotton T-Shirts	0.5%	0.8%	0.8%	1.0%
347/348	Cotton Pants	1.4%	1.4%	2.0%	1.9%
340	Cotton Shirts	3.3%	3.4%	4.4%	4.6%
352/652	Underwear	5.1%	4.5%	6.7%	5.9%

PAKISTAN

U.S. Garment Import Growth: PAKISTAN

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	2.3%	5.7%	12.6%	17.0%	23.1%	-33.6%	16.8%	7.1%	0.4%	11.9%	44.4%	-21.3%
Mar	0.7%	4.7%	16.1%	20.6%	27.7%	-33.6%	6.6%	7.2%	-0.1%	13.4%	61.1%	-21.3%
Mar	1.7%	7.7%	13.7%	28.6%	22.6%	-34.9%	2.9%	11.4%	0.5%	25.9%	53.8%	-27.3%
Apr	9.3%	5.4%	11.0%	30.4%	26.2%	-37.2%	9.8%	9.2%	-2.0%	29.2%	57.8%	-29.9%
May	9.7%	11.1%	-6.0%	56.2%	24.6%	-38.4%	9.2%	12.4%	-15.7%	58.2%	56.5%	-32.1%
Jun	8.3%	5.6%	-7.1%	60.6%	19.2%	-35.8%	6.7%	10.3%	-17.2%	65.8%	50.0%	-31.5%
Jul	5.8%	5.9%	-6.8%	58.8%	17.1%	-33.9%	6.8%	8.8%	-18.9%	68.9%	46.8%	-30.7%
Aug	7.3%	4.3%	-4.6%	55.0%	13.9%	-31.5%	6.5%	8.0%	-16.1%	66.7%	42.1%	-29.3%
Sep	5.0%	5.5%	-2.1%	50.0%	13.2%	-30.1%	4.7%	8.9%	-13.1%	62.6%	40.1%	-29.0%
Oct	6.2%	5.4%	1.0%	44.5%	9.4%	-27.2%	6.8%	7.0%	-8.5%	56.3%	35.0%	-27.6%
Nov	4.9%	6.3%	3.2%	43.1%	5.6%	-26.6%	6.0%	6.0%	-5.9%	59.3%	28.7%	-28.1%
Dec	5.5%	7.3%	5.3%	41.9%	1.3%	-24.6%	7.1%	7.1%	-4.2%	58.2%	24.0%	-26.6%

Pakistan YTD 23-12

Units (1,000 Dozens)

	2022	2023	%+/-
Total	907	684	-24.6%
338/339	21,602	16,325	-24.4%
347/348	13,542	9,831	-27.4%
340	146	143	-2.0%
352/652	4,790	3,400	-29.0%

Pakistan YTD 23-12

Value (\$ Millions)

	2022	2023	%+/-
Total	2,748	2,016	-26.6%
338/339	798	546	-31.6%
347/348	1,102	839	-23.9%
340	6	7	14.6%
352/652	85	58	-31.3%

Pakistan YTD 23-12

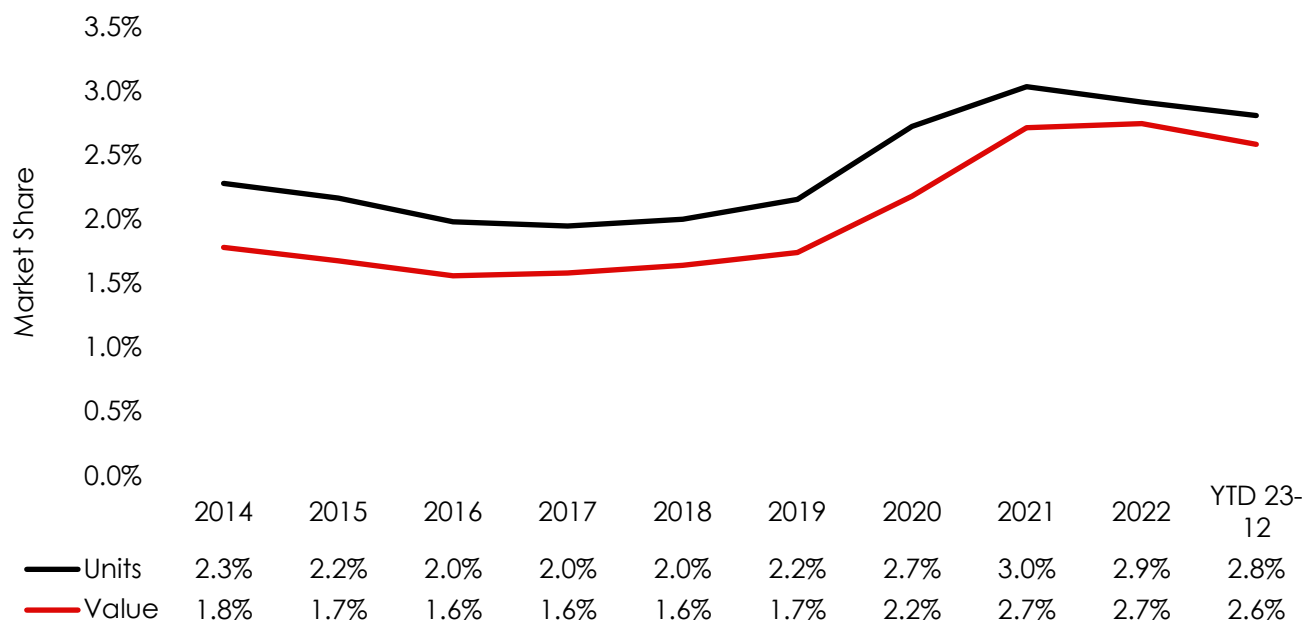
FOB

	2022	2023	%+/-
Total	\$3.03	\$2.95	-2.7%
338/339	\$3.08	\$2.79	-9.5%
347/348	\$6.78	\$7.11	4.9%
340	\$3.57	\$4.17	17.0%
352/652	\$1.47	\$1.42	-3.3%

MARKET SHARE

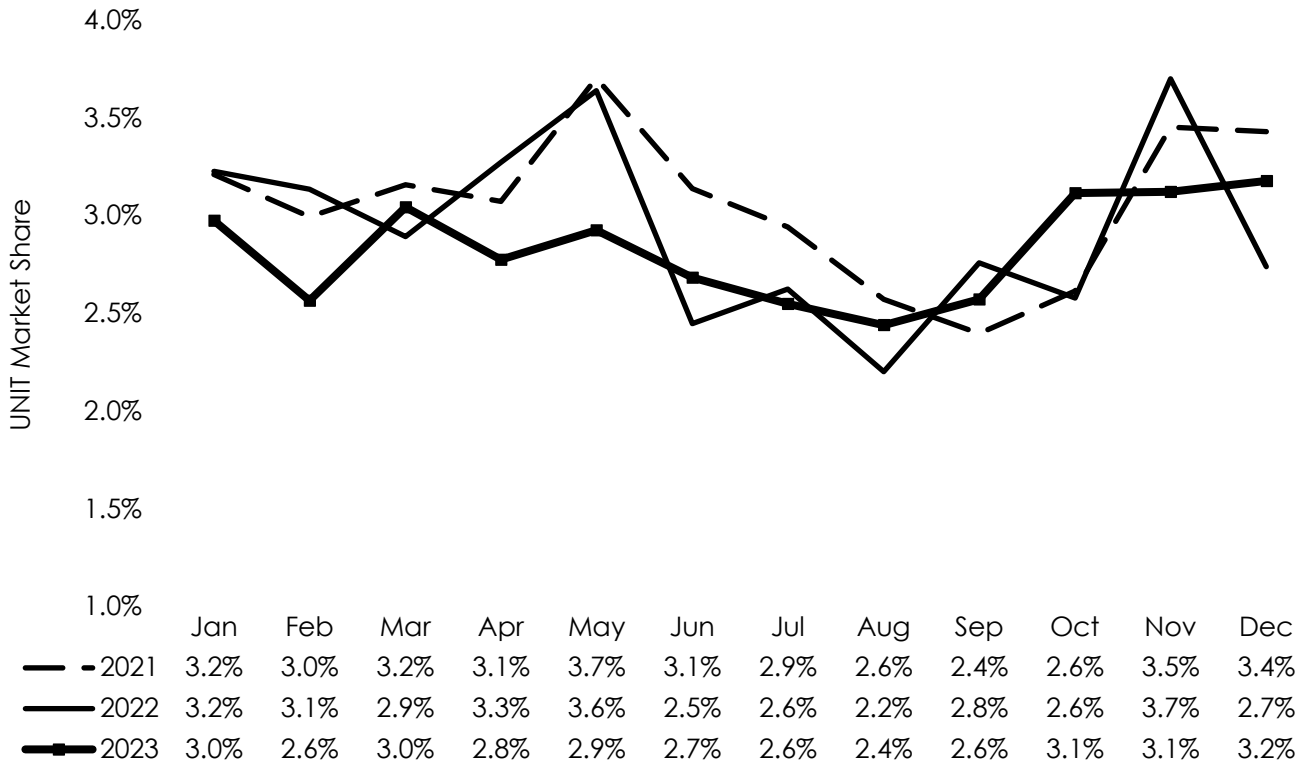
Total Garments YTD

U.S. Garment Imports: PAKISTAN

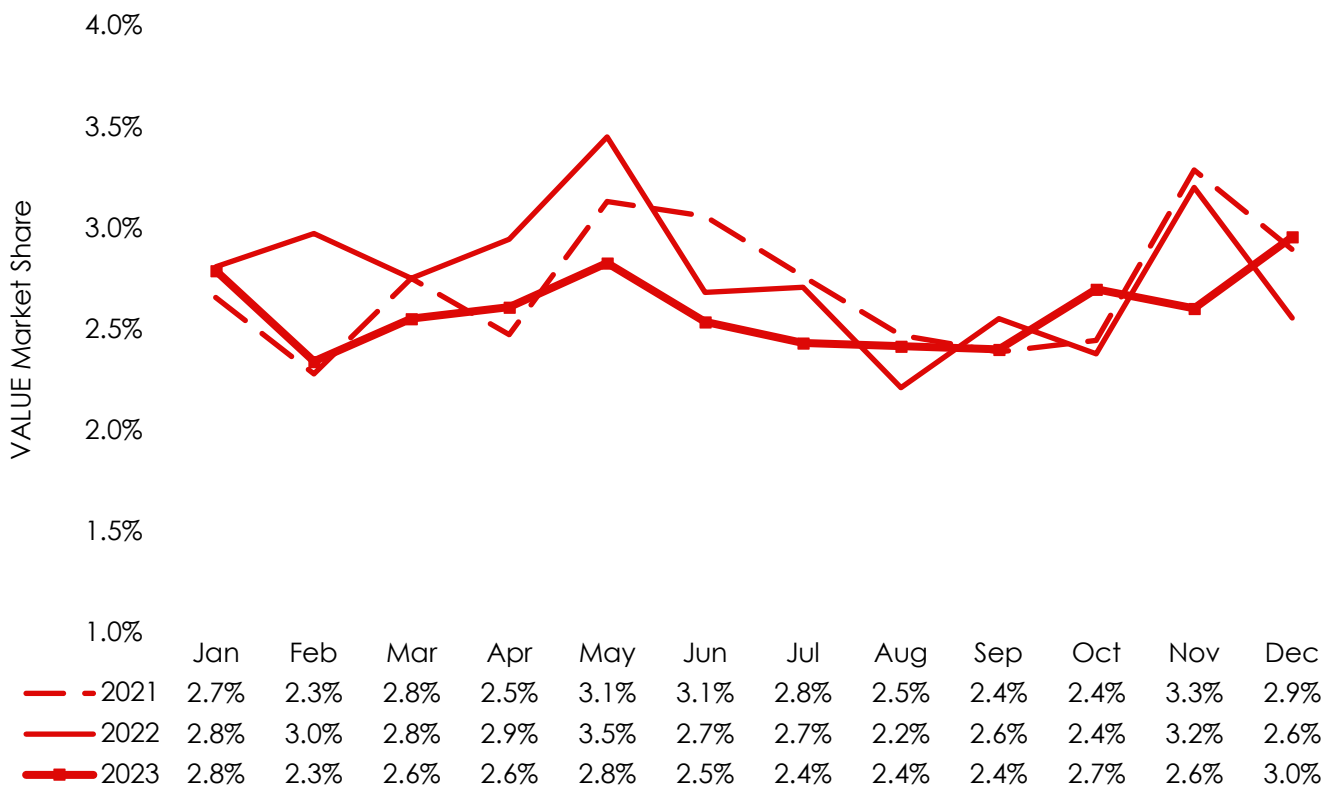


Total Garments Month to Month

U.S. Garment Import (Monthly): PAKISTAN

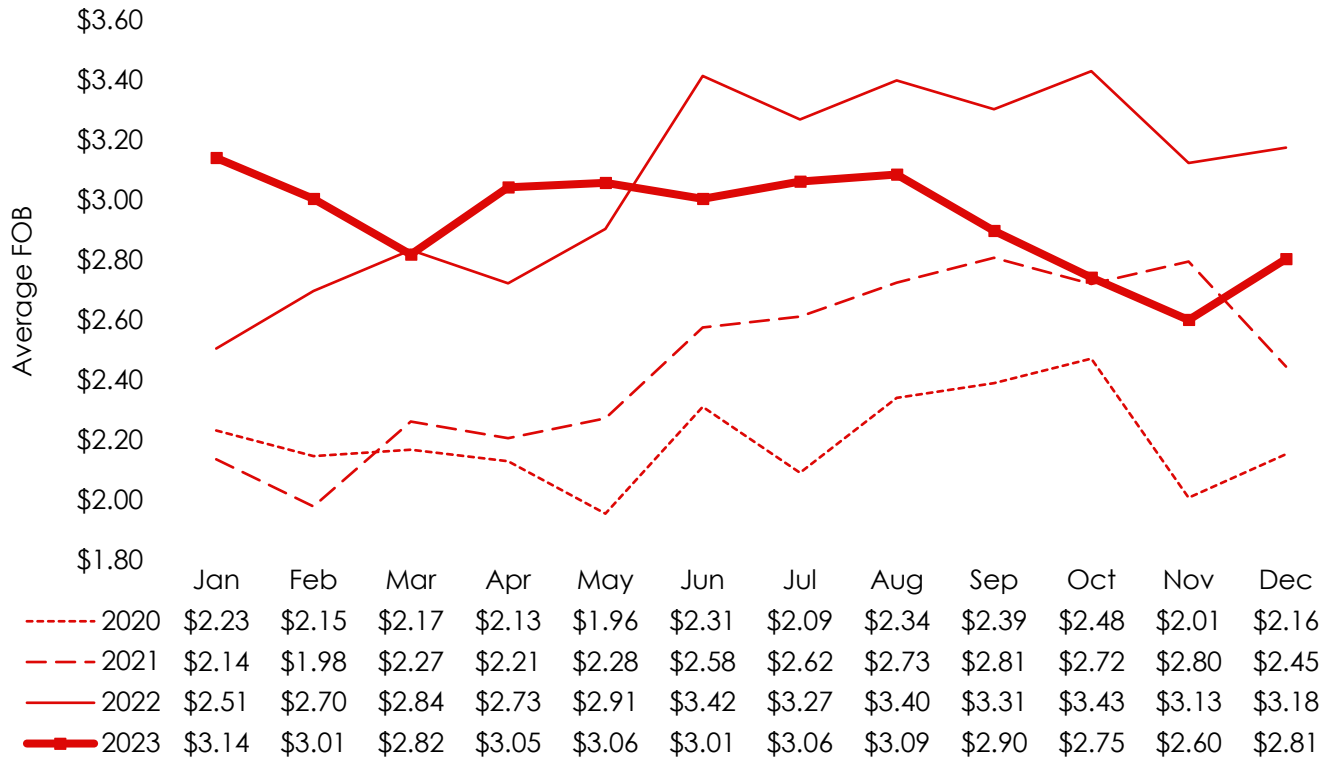


U.S. Garment Imports (Monthly): PAKISTAN

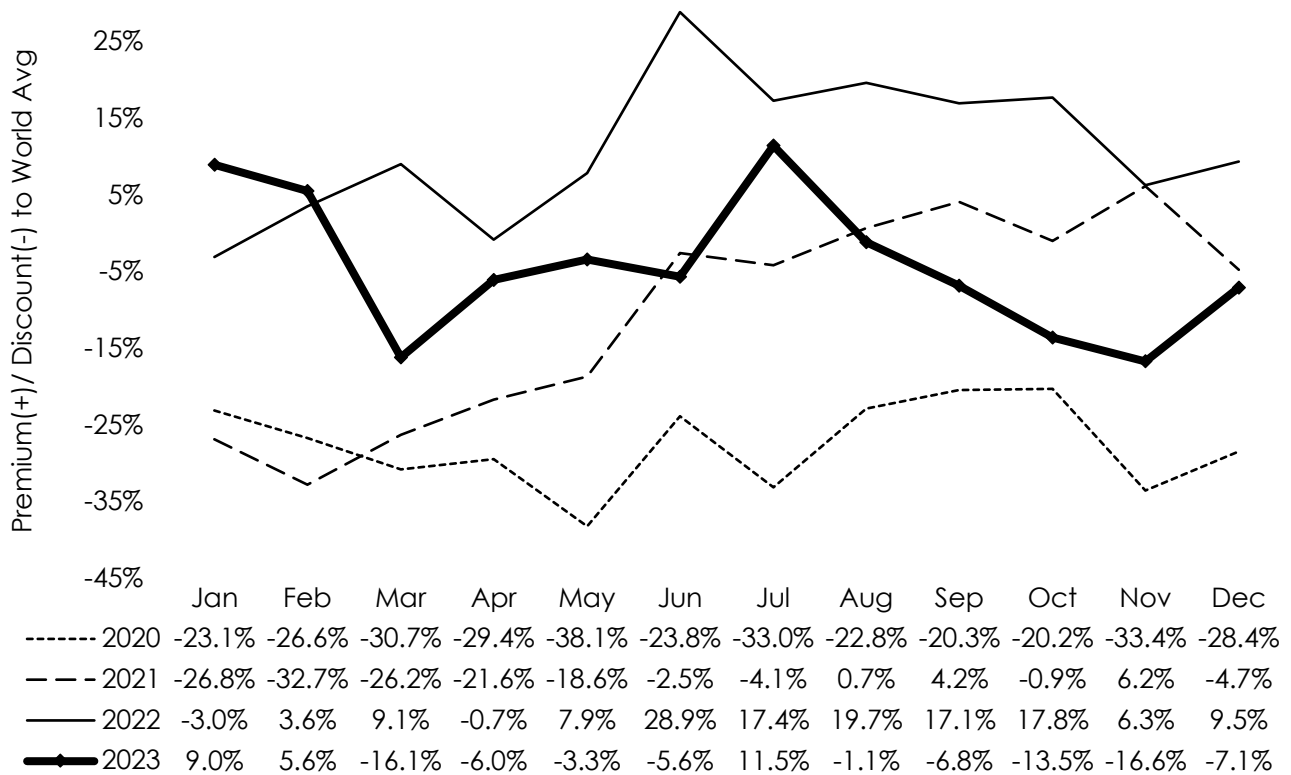


FOB PRICES

U.S. Garment Imports: FOB Prices: PAKISTAN

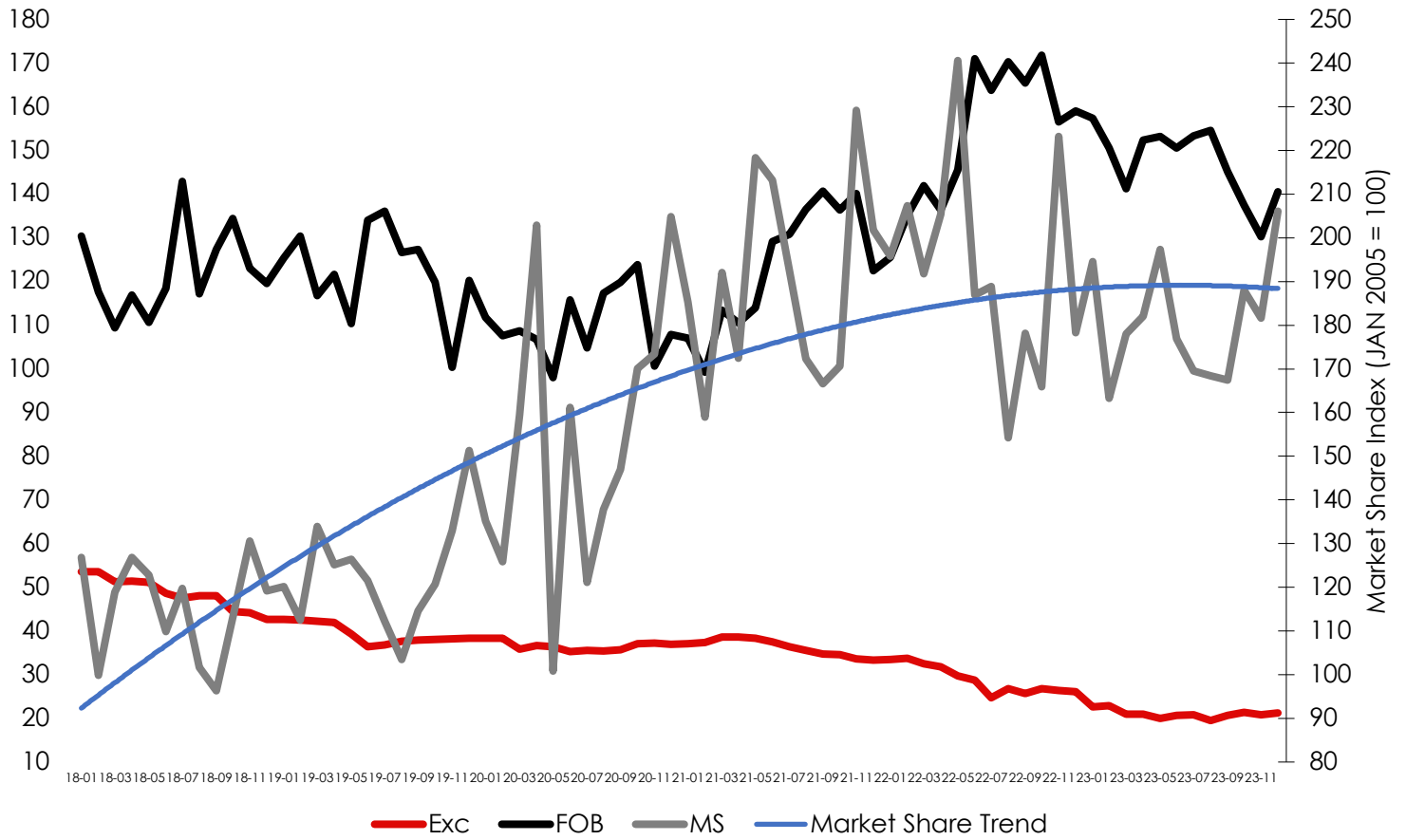


U.S. Garment Imports: FOB Prices: PAKISTAN

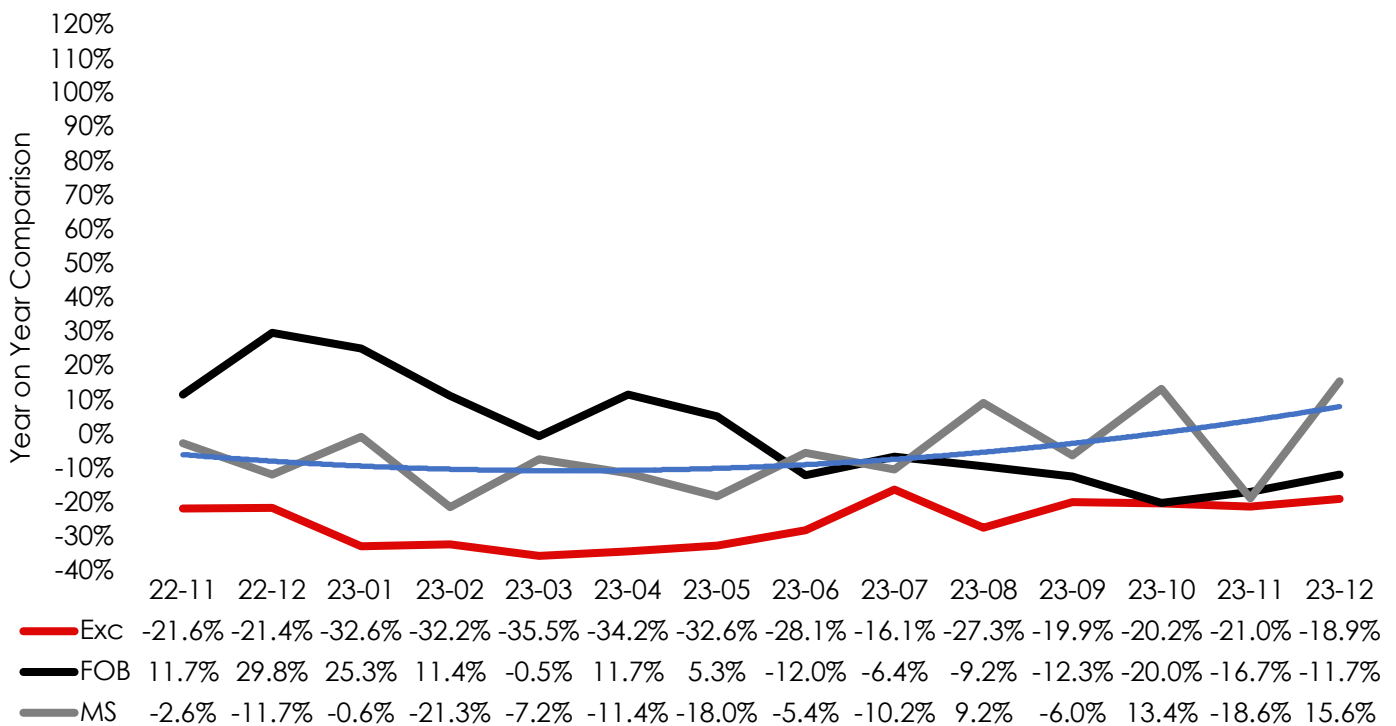


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: PAKISTAN



U.S. Garment Imports: PAKISTAN



YTD Market Share

YTD Unit Market Share: PAKISTAN

YTD Value Market Share: PAKISTAN

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	2.0%	2.0%	2.5%	3.2%	3.2%	2.9%	Jan	1.8%	1.7%	1.9%	2.7%	2.8%	2.7%
Feb	1.9%	1.9%	2.5%	3.1%	3.2%	2.8%	Feb	1.6%	1.7%	1.9%	2.5%	2.9%	2.6%
Mar	2.0%	2.1%	2.7%	3.1%	3.1%	2.9%	Mar	1.7%	1.7%	2.0%	2.6%	2.8%	2.6%
Apr	2.1%	2.1%	2.9%	3.1%	3.1%	2.9%	Apr	1.7%	1.8%	2.1%	2.6%	2.9%	2.6%
May	2.1%	2.2%	2.8%	3.2%	3.2%	2.9%	May	1.7%	1.8%	2.1%	2.7%	3.0%	2.6%
Jun	2.1%	2.2%	2.8%	3.2%	3.1%	2.8%	Jun	1.7%	1.8%	2.1%	2.7%	2.9%	2.2%
Jul	2.1%	2.1%	2.7%	3.2%	3.0%	2.8%	Jul	1.7%	1.7%	2.0%	2.7%	2.9%	2.6%
Aug	2.0%	2.1%	2.6%	3.1%	2.9%	2.7%	Aug	1.7%	1.7%	2.0%	2.7%	2.8%	2.6%
Sep	2.0%	2.0%	2.6%	3.0%	2.9%	2.7%	Sep	1.6%	1.7%	2.0%	2.7%	2.8%	2.5%
Oct	2.0%	2.1%	2.6%	3.0%	2.9%	2.8%	Oct	1.6%	1.7%	2.1%	2.6%	2.7%	2.6%
Nov	2.0%	2.1%	2.7%	3.0%	2.9%	2.8%	Nov	1.6%	1.7%	2.1%	2.7%	2.8%	2.6%
Dec	2.0%	2.2%	2.7%	3.0%	2.9%	2.8%	Dec	1.6%	1.7%	2.2%	2.7%	2.7%	2.6%

Pakistan Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	2.9%	2.8%	2.7%	2.6%
338/339	Cotton T-Shirts	5.2%	5.1%	4.8%	4.4%
347/348	Cotton Pants	6.7%	7.1%	7.7%	8.2%
340	Cotton Shirts	0.6%	0.6%	0.3%	0.3%
352/652	Underwear	1.8%	1.6%	1.9%	1.7%

CONCLUSION SOUTH ASIA

YTD Unit Market Share: SOUTH ASIA

YTD Value Market Share: SOUTH ASIA

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	15.7%	15.4%	18.4%	18.8%	20.3%	19.4%	Jan	15.7%	16.2%	19.3%	19.7%	20.9%	20.3%
Feb	15.2%	15.5%	18.9%	18.8%	19.5%	21.4%	Feb	16.3%	16.0%	19.7%	19.5%	30.6%	22.7%
Mar	15.9%	16.9%	20.1%	18.7%	20.6%	21.6%	Mar	17.2%	16.6%	20.6%	19.4%	21.4%	22.7%
Apr	16.4%	17.0%	20.5%	18.8%	21.0%	21.1%	Apr	17.0%	17.0%	21.0%	19.5%	21.7%	22.5%
May	16.3%	16.8%	19.5%	19.3%	21.0%	20.7%	May	16.8%	16.8%	20.0%	19.9%	21.8%	22.2%
Jun	16.0%	16.5%	18.2%	18.8%	20.7%	20.0%	Jun	16.5%	16.5%	19.0%	19.7%	21.6%	21.5%
Jul	15.5%	15.7%	17.3%	18.3%	19.9%	19.6%	Jul	16.1%	16.1%	18.1%	19.2%	20.9%	21.1%
Aug	15.0%	15.1%	16.9%	17.8%	19.4%	19.0%	Aug	15.6%	15.5%	17.9%	18.7%	20.5%	20.5%
Sep	14.6%	14.8%	16.4%	17.5%	19.3%	18.6%	Sep	15.2%	15.2%	17.6%	18.5%	20.3%	20.1%
Oct	14.3%	14.8%	16.4%	17.4%	19.4%	18.5%	Oct	15.1%	15.0%	17.5%	18.4%	20.3%	19.9%
Nov	14.0%	14.8%	16.3%	17.5%	19.4%	18.5%	Nov	15.0%	14.9%	17.4%	18.5%	20.3%	19.8%
Dec	14.2%	14.9%	16.4%	17.7%	19.4%	18.5%	Dec	14.9%	14.8%	17.3%	18.7%	20.3%	19.8%

South Asia Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	19.4%	18.5%	20.3%	19.8%
338/339	Cotton T-Shirts	23.4%	22.8%	21.4%	21.4%
347/348	Cotton Pants	36.6%	36.1%	36.8%	36.0%
340	Cotton Shirts	55.0%	57.6%	44.9%	46.2%
352/652	Underwear	26.8%	25.9%	28.3%	27.4%

ASEAN

The Association of Far East Nations (ASEAN) includes ten countries, of which five are important garment exporters — Vietnam, Indonesia, Cambodia, Thailand, and Philippines. Singapore and Malaysia are home to important garment suppliers, who like their counterparts in Hong Kong, Korea and Taiwan own factories overseas. One — Laos — has just begun building a garment industry, while the remaining two — Myanmar and Brunei — are not yet relevant to the industry.

U.S. Garment Import Growth: ASEAN

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	3.3%	7.6%	-3.0%	-13.9%	15.4%	-21.5%	2.4%	9.5%	4.2%	-22.0%	29.3%	-13.2%
Feb	5.7%	4.2%	-0.8%	-10.1%	22.9%	-21.5%	4.6%	6.9%	4.2%	-17.2%	34.5%	-13.2%
Mar	1.0%	7.5%	0.8%	4.5%	20.7%	-31.2%	1.4%	9.9%	3.8%	-5.0%	36.1%	-24.1%
Apr	2.2%	5.8%	-4.5%	13.2%	23.3%	-34.6%	3.4%	8.3%	-1.9%	3.1%	38.1%	-27.9%
May	2.8%	5.3%	-13.3%	24.9%	24.6%	-35.3%	4.6%	8.1%	-9.9%	12.9%	39.5%	-28.9%
Jun	2.6%	4.6%	-14.4%	25.0%	25.6%	-33.7%	4.3%	8.0%	-12.5%	14.8%	41.6%	-27.9%
Jul	2.6%	4.3%	-11.7%	18.5%	25.2%	-31.3%	4.5%	8.3%	-12.1%	11.4%	41.8%	-26.0%
Aug	2.8%	3.9%	-10.6%	18.9%	23.1%	-29.6%	4.3%	7.8%	-11.7%	13.0%	39.9%	-25.4%
Sep	2.8%	4.7%	-9.5%	16.6%	22.7%	-28.2%	4.3%	8.8%	-11.5%	12.5%	39.8%	-24.9%
Oct	4.0%	3.2%	-8.5%	16.1%	16.0%	-27.3%	5.3%	7.5%	-10.7%	12.7%	32.0%	-24.8%
Nov	3.1%	3.1%	-6.5%	14.7%	15.9%	-26.0%	4.2%	7.5%	-9.4%	13.1%	31.5%	-24.0%
Dec	3.0%	3.1%	-6.1%	14.9%	13.8%	-24.7%	4.2%	7.7%	-4.0%	15.0%	28.7%	-23.5%

Total ASEAN YTD 23-12

Total ASEAN YTD 23-12

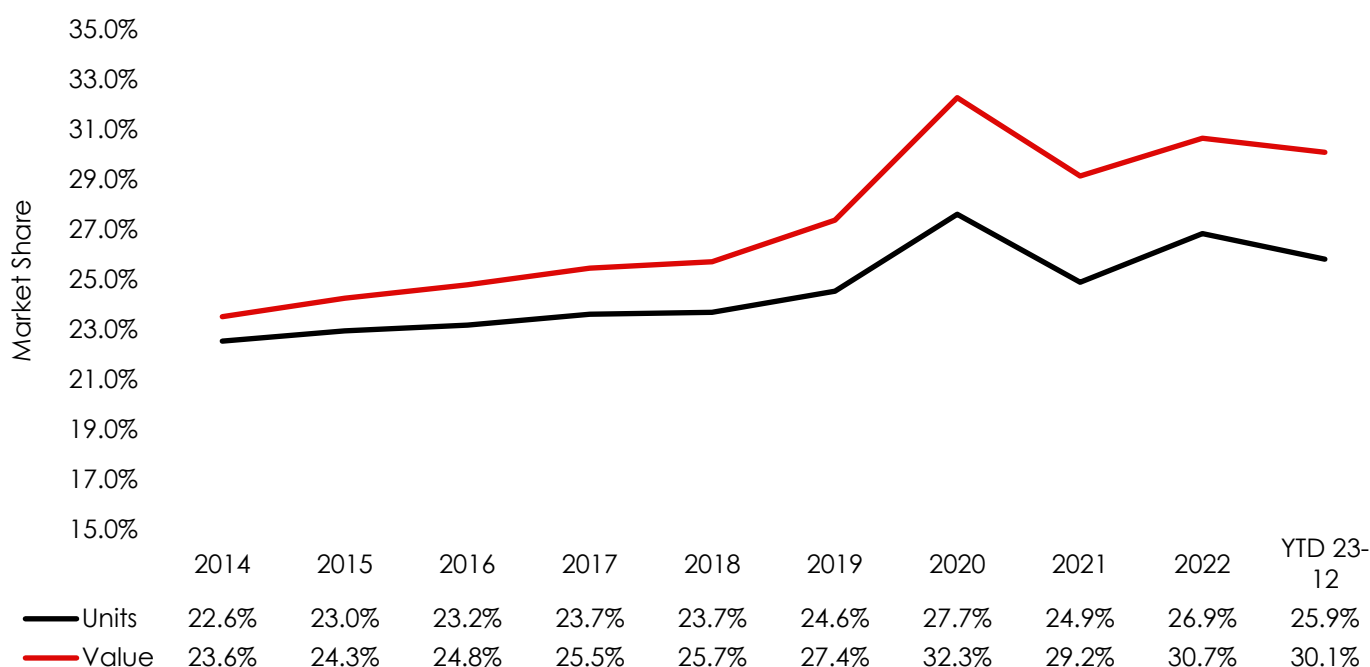
Total ASEAN YTD 23-12

	Units (1,000 Dozens)			Value (\$ Millions)			FOB				
	2022	2023	%+/-	2022	2023	%+/-	2022	2023	%+/-		
Total	8,363	6,295	-24.7%	Total	30,667	23,464	-23.5%	Total	\$3.67	\$3.73	1.7%
338/343	91,847	68,270	-25.7%	338/339	4,730	3,481	-26.4%	338/339	\$4.29	\$4.25	-1.0%
347/348	59,389	40,546	-31.7%	347/348	4,050	2,856	-29.5%	347/348	\$5.68	\$5.87	3.3%
340	6,077	4,737	-22.1%	340	650	528	-18.7%	340	\$8.91	\$9.29	4.3%
352/652	88,924	69,727	-21.6%	352/652	1,322	989	-25.2%	352/652	\$1.24	\$1.18	-4.7%

MARKET SHARE

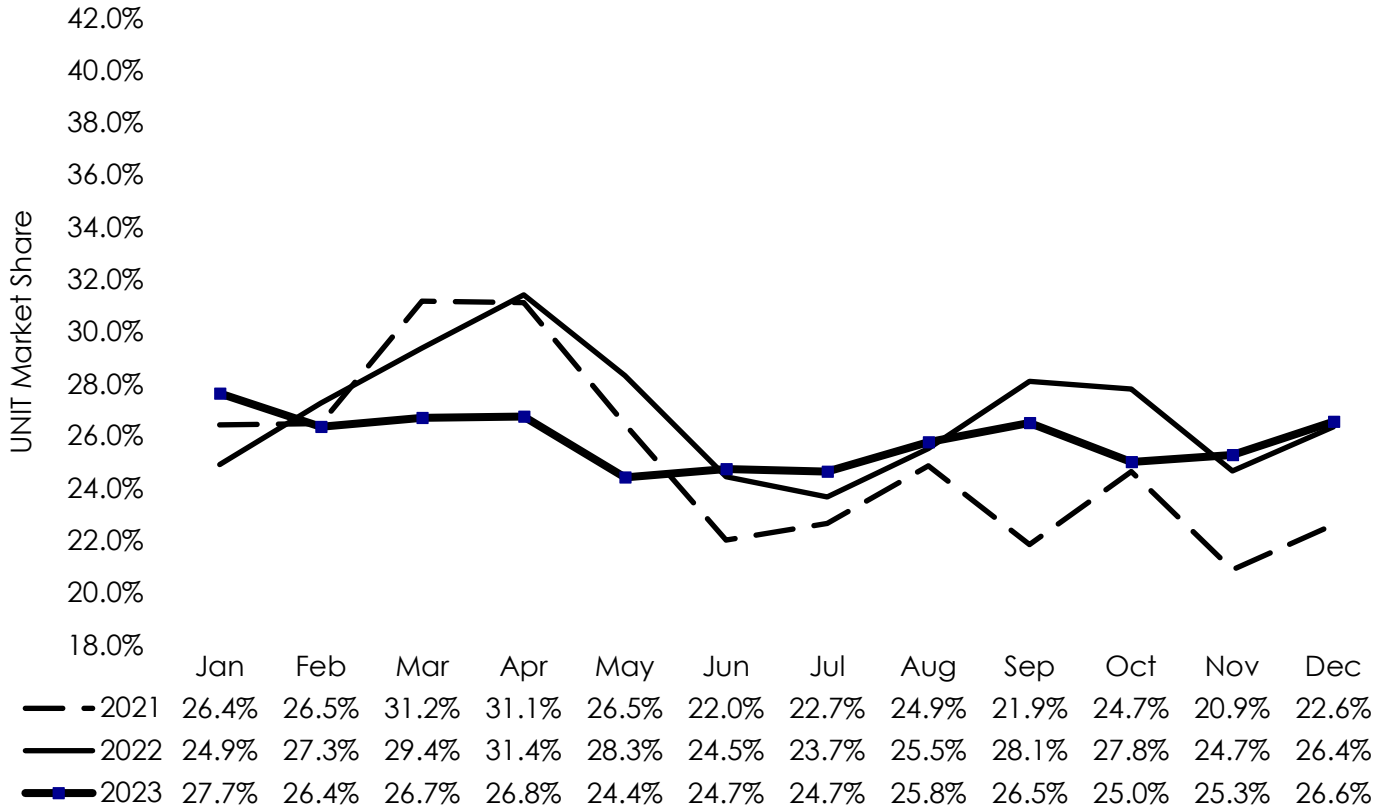
Total Garments YTD

U.S. Garment Imports: ASEAN

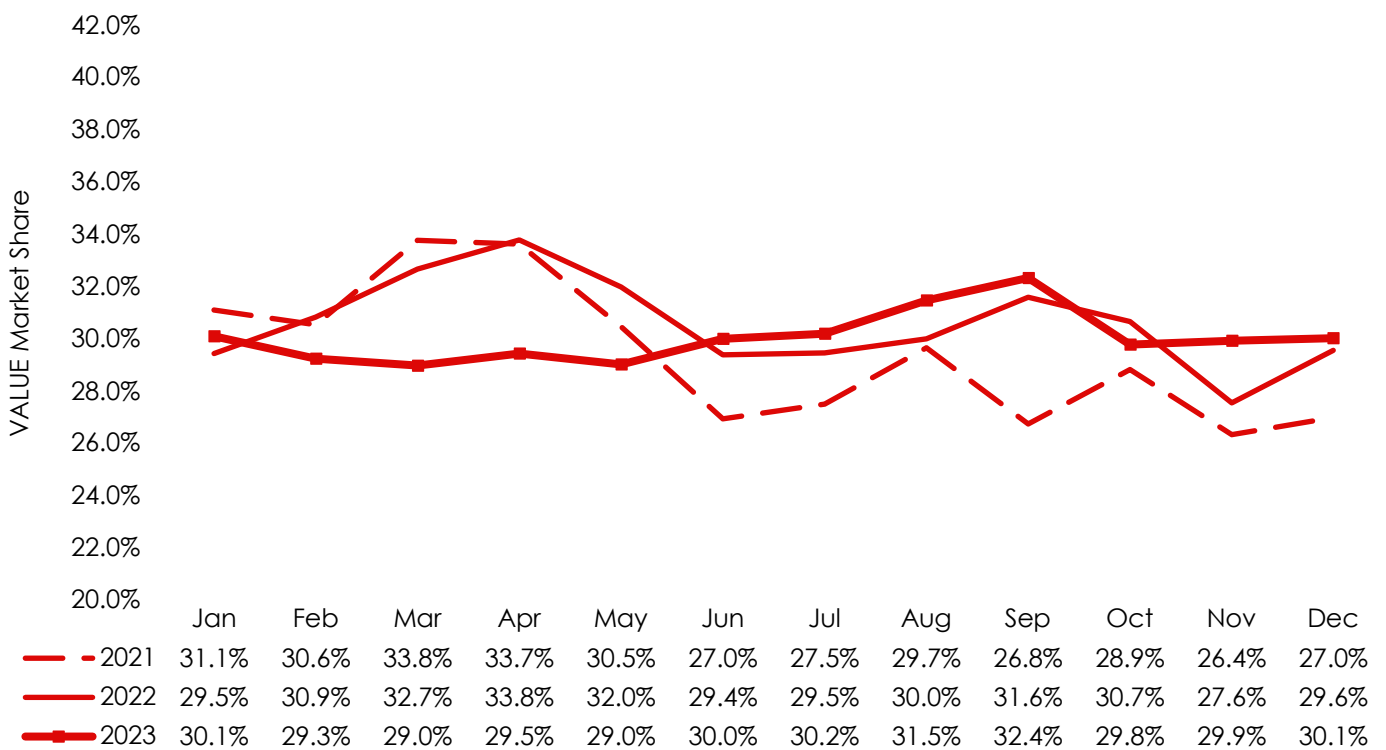


Total Garments Month to Month

U.S. Garment Import (Monthly): ASEAN

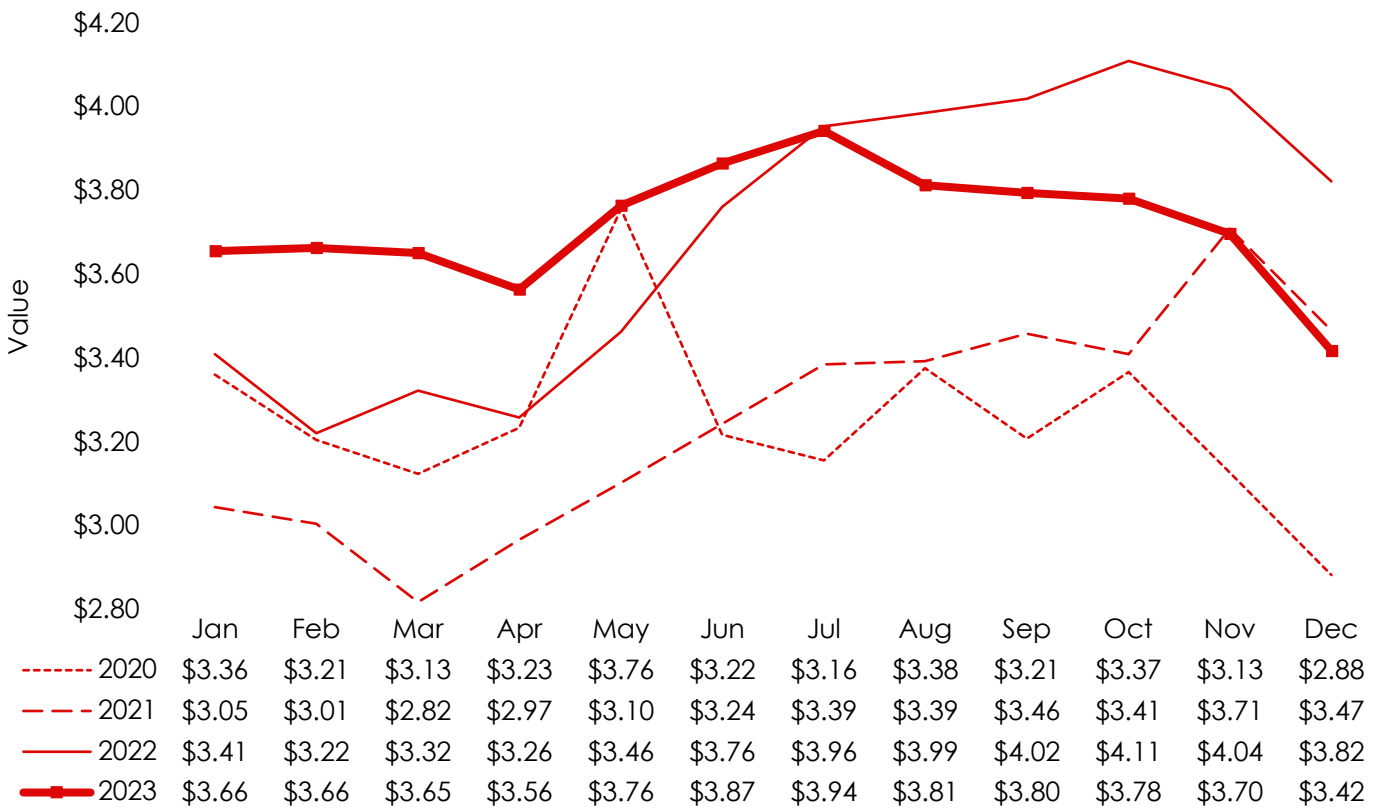


U.S. Garment Imports (Monthly):ASEAN

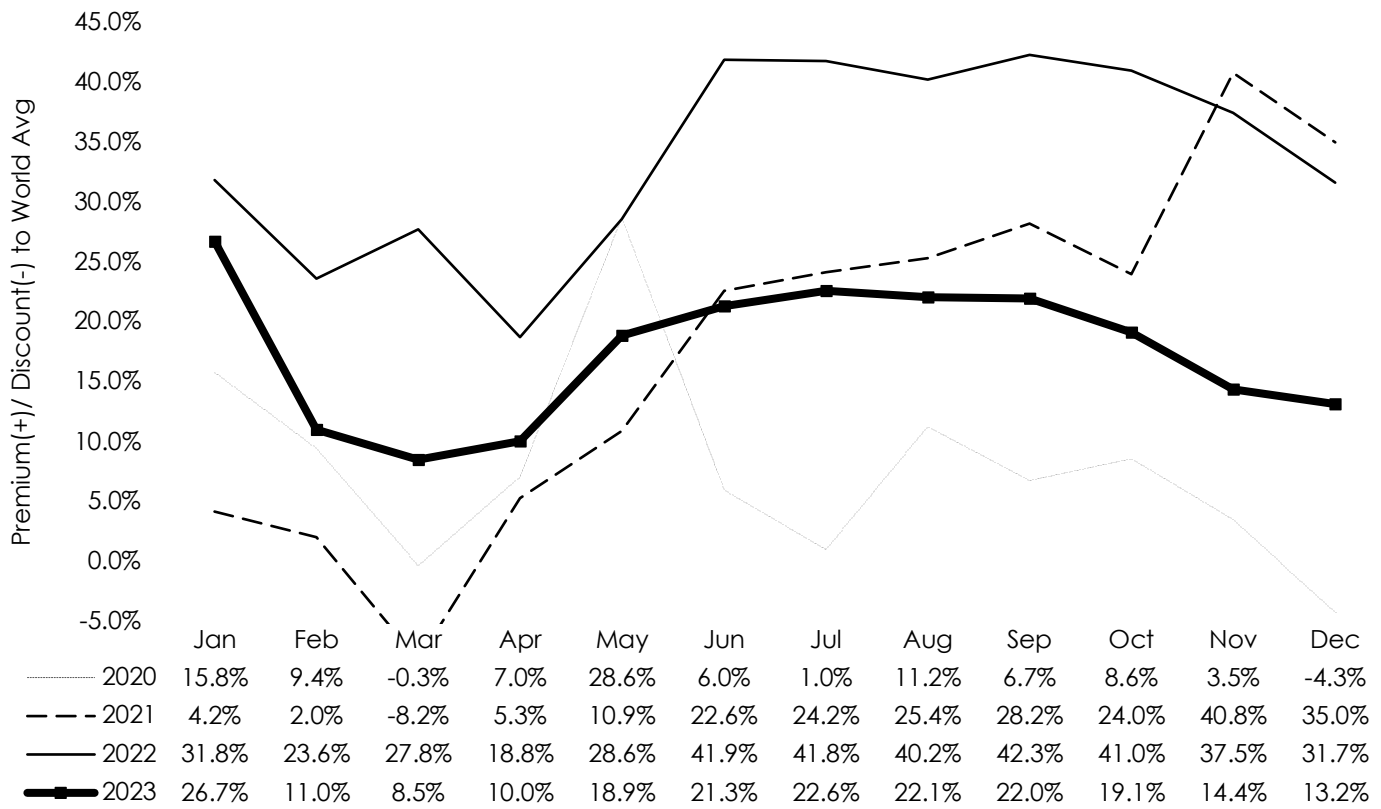


Fob prices

U.S. Garment Imports: FOB Prices: ASEAN

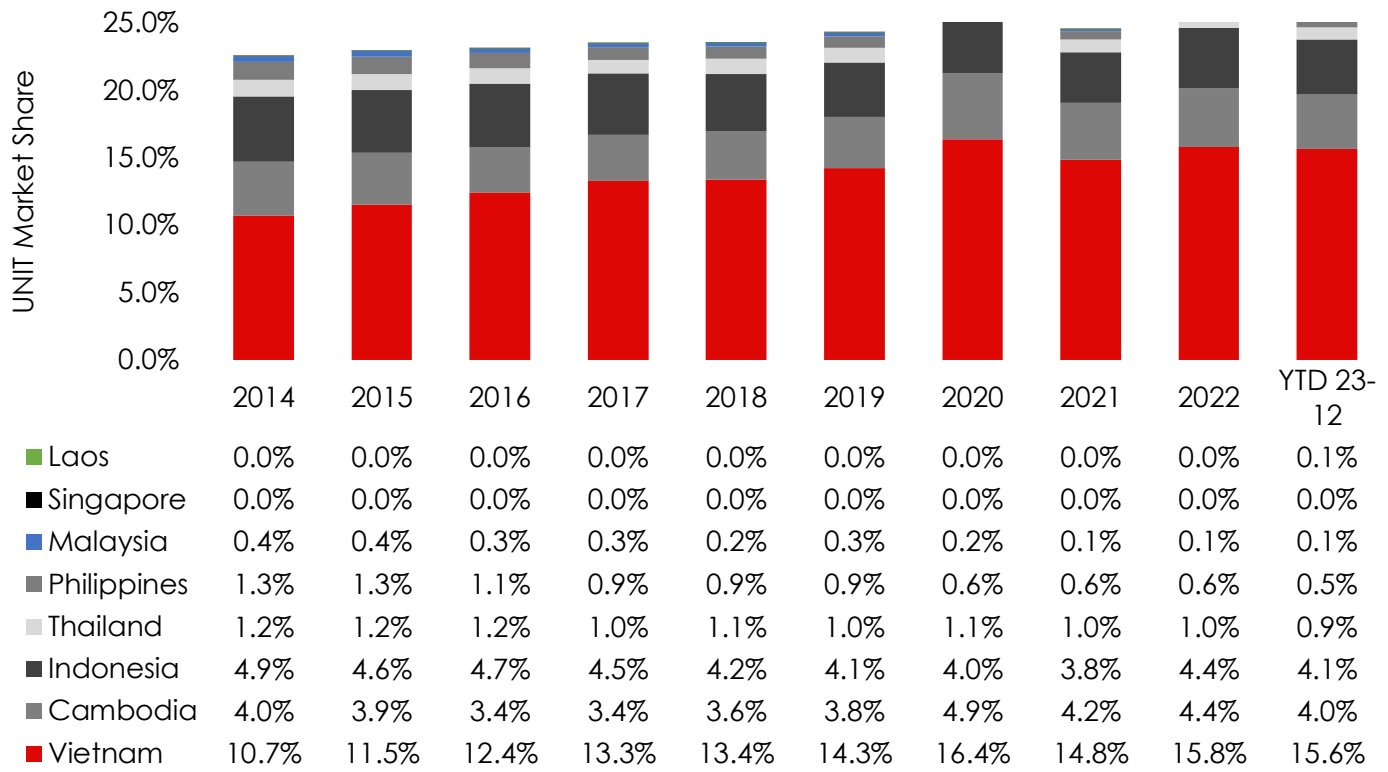


U.S. Garment Imports: FOB Prices: ASEAN

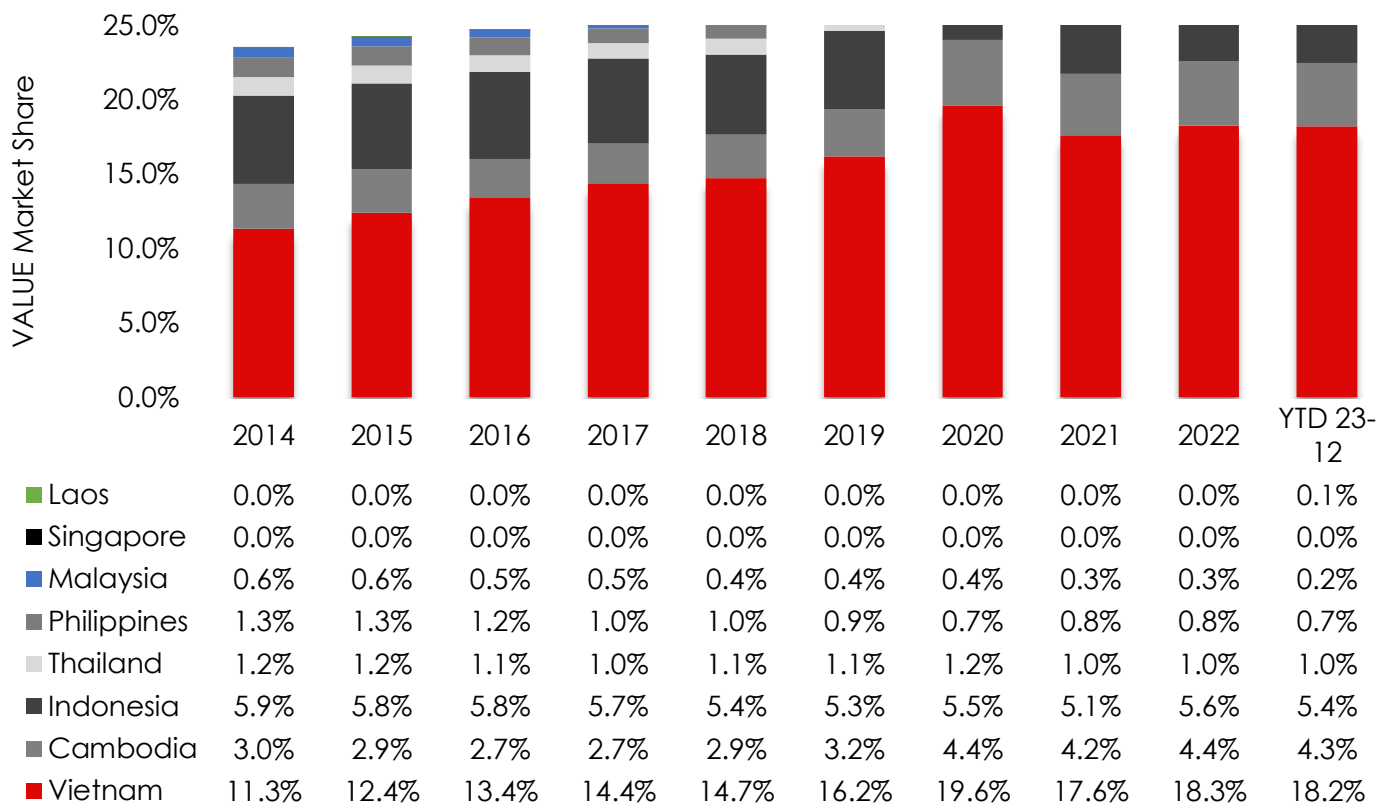


Categories by Country

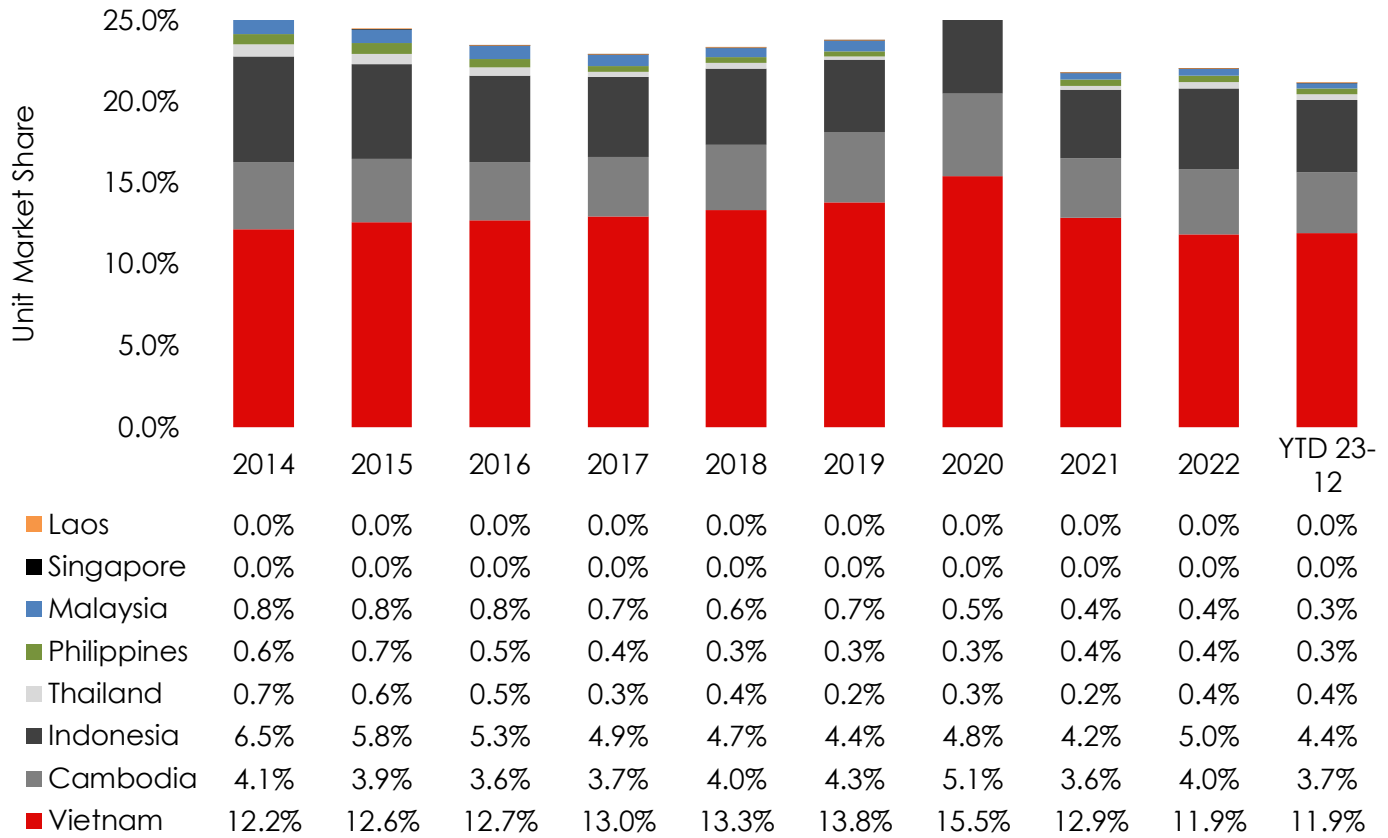
U.S. Total Garment Imports: ASEAN 8



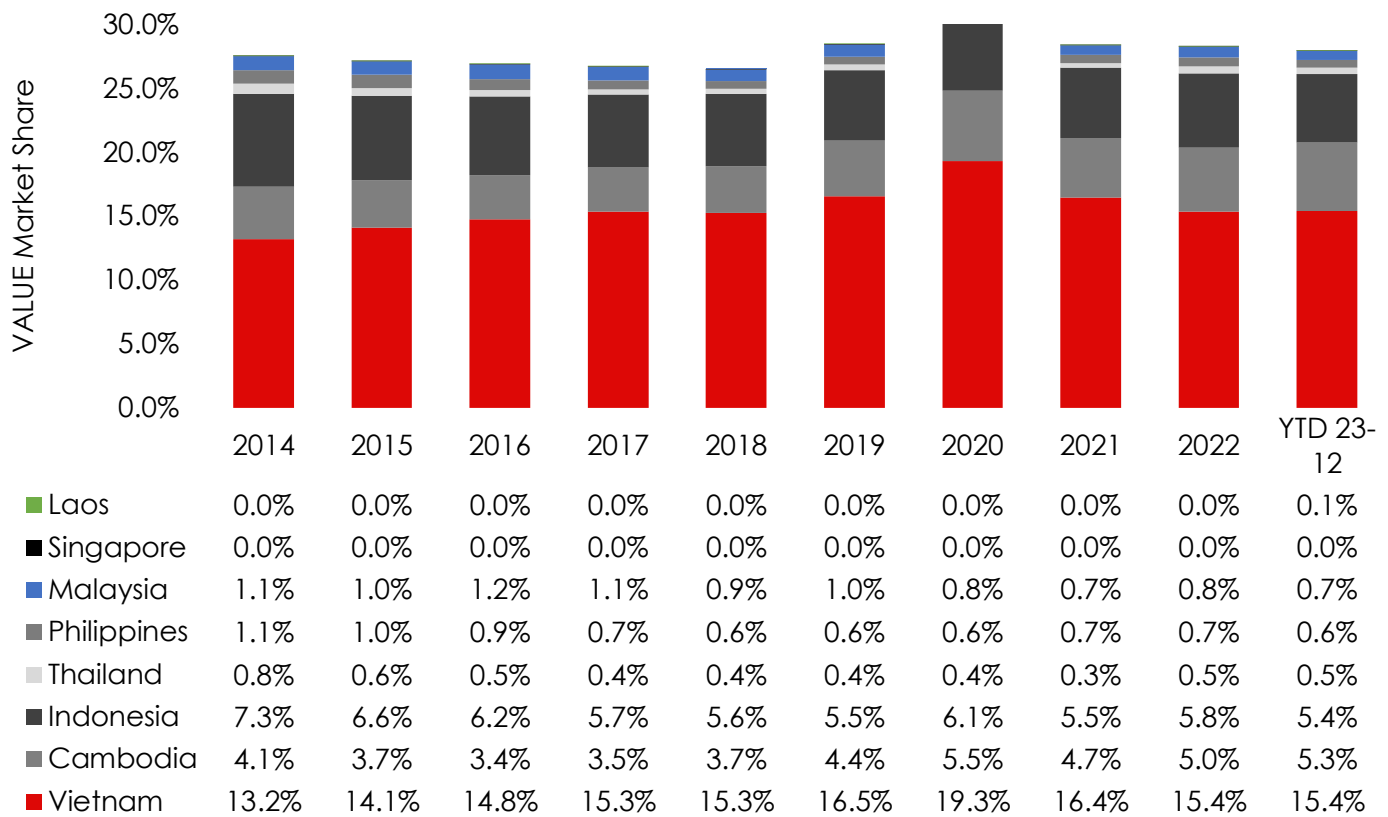
U.S. Garment Imports: ASEAN 8



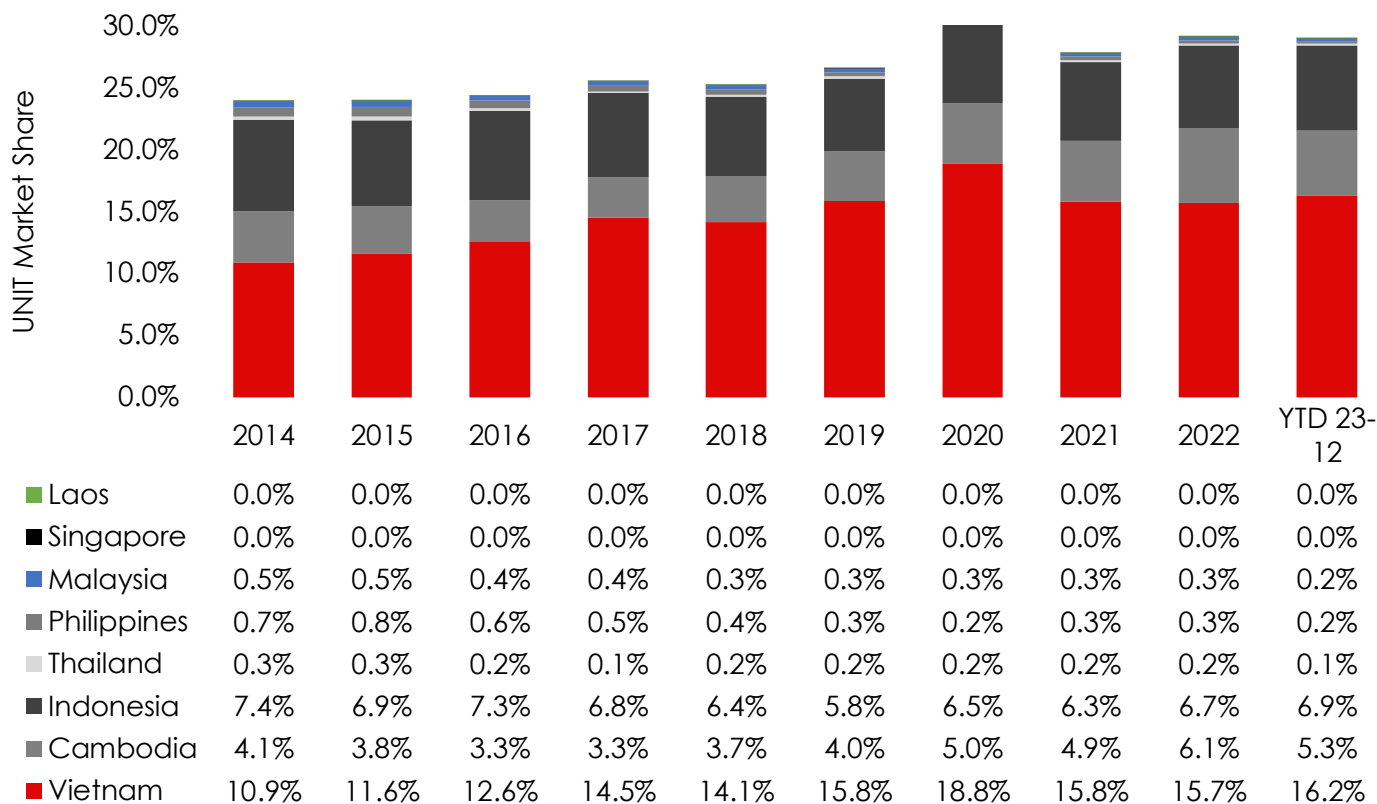
U.S. Cotton T-Shirts Imports: ASEAN 8



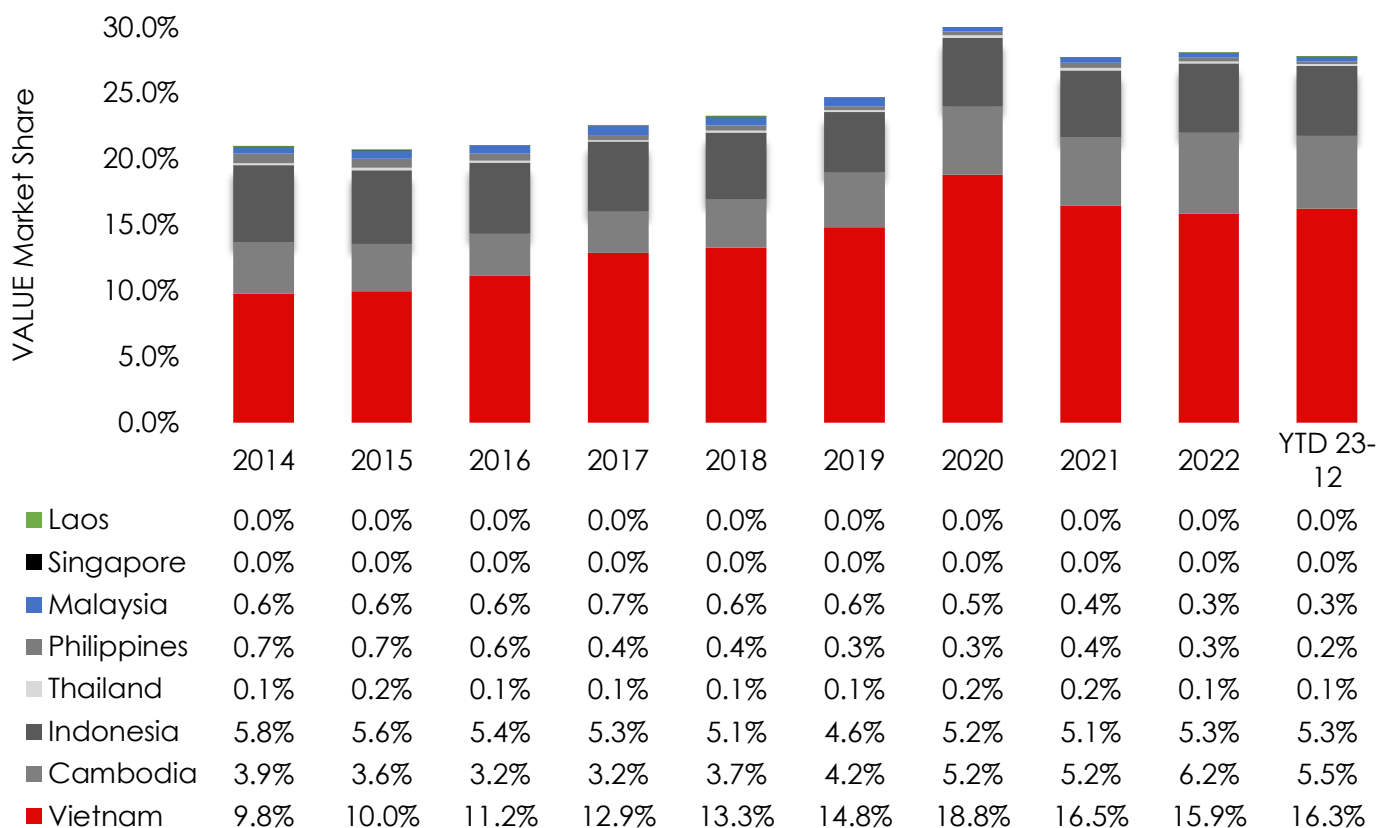
U.S. Cotton T-Shirt Imports: ASEAN 8



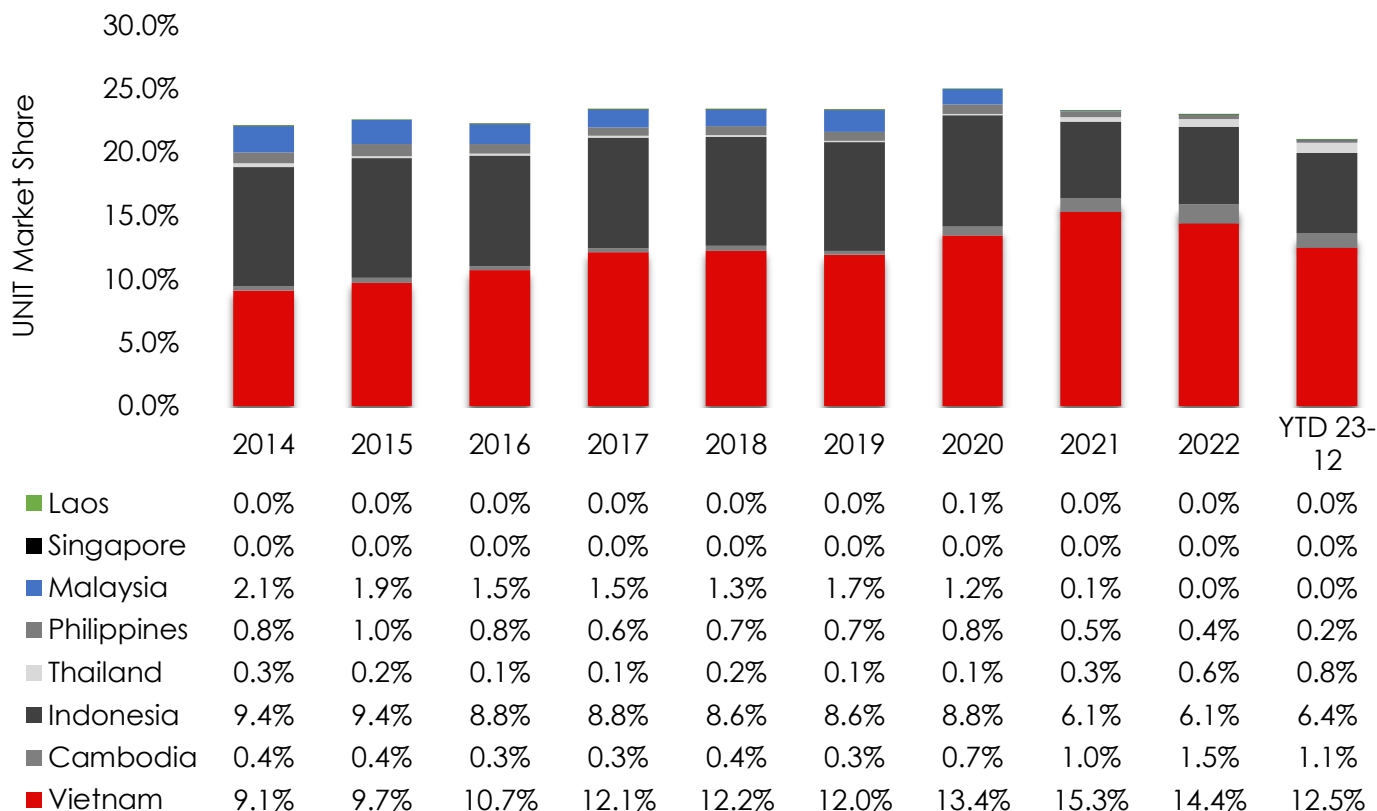
U.S. Cotton Trousers Imports: ASEAN 8



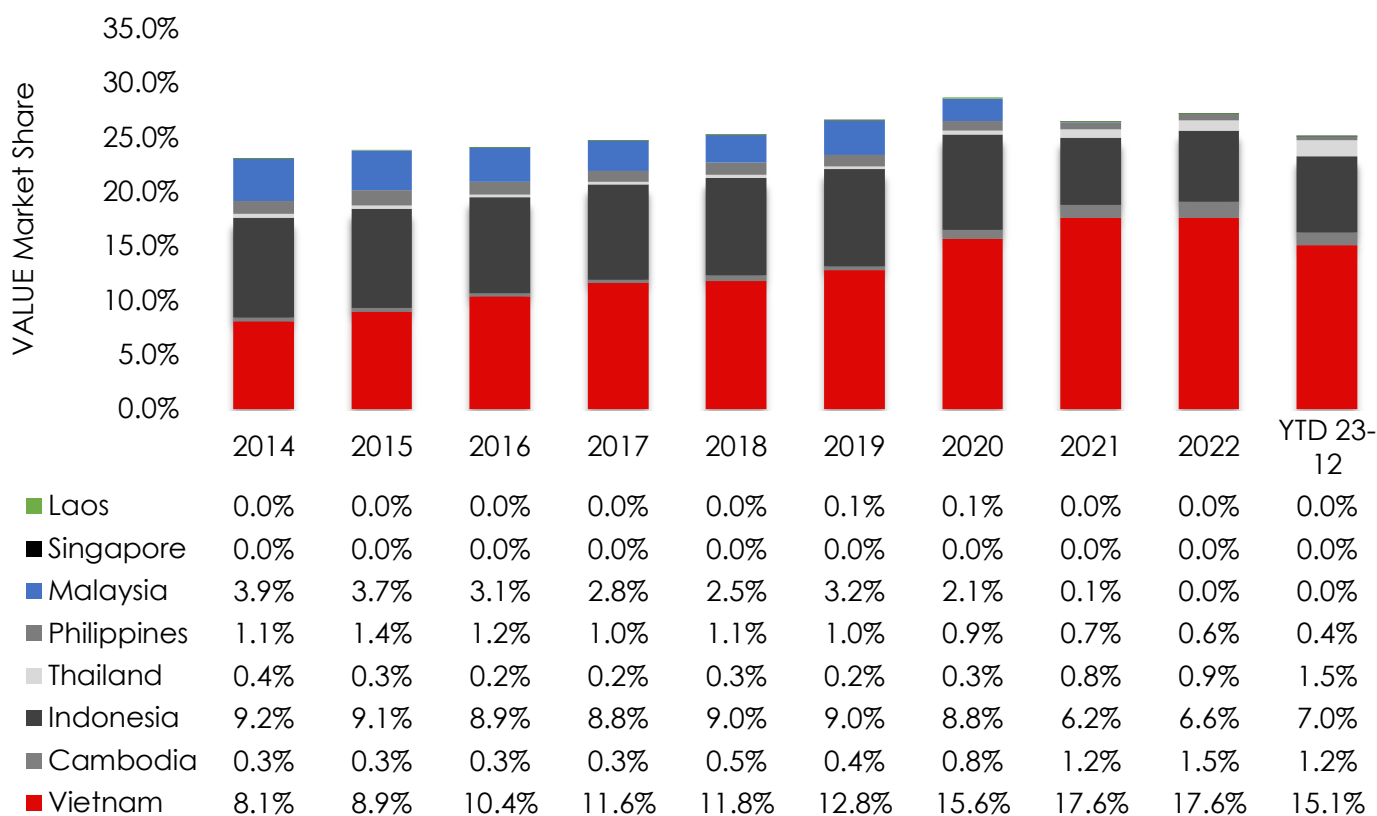
U.S. Cotton Trousers Imports: ASEAN 8



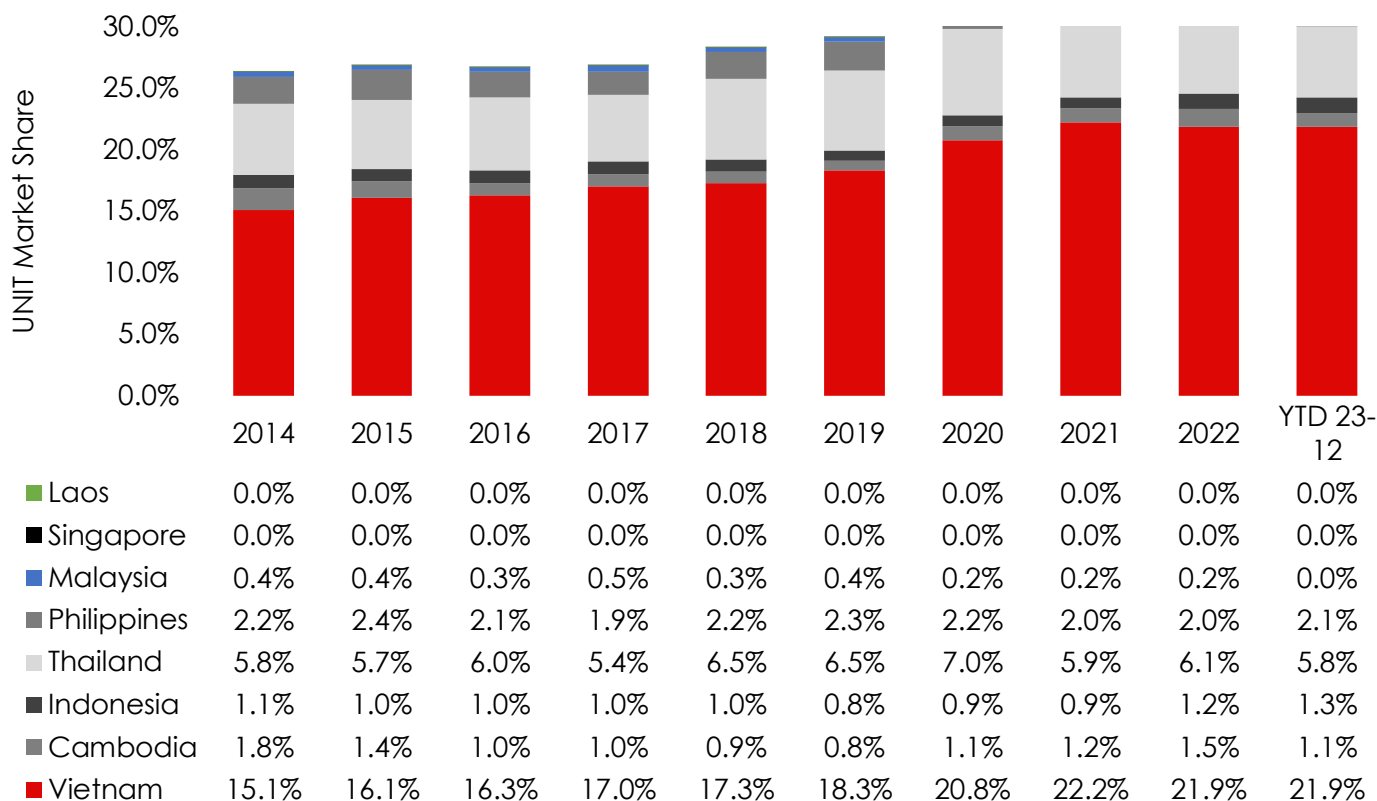
U.S. Cotton Woven Shirt Imports: ASEAN 8



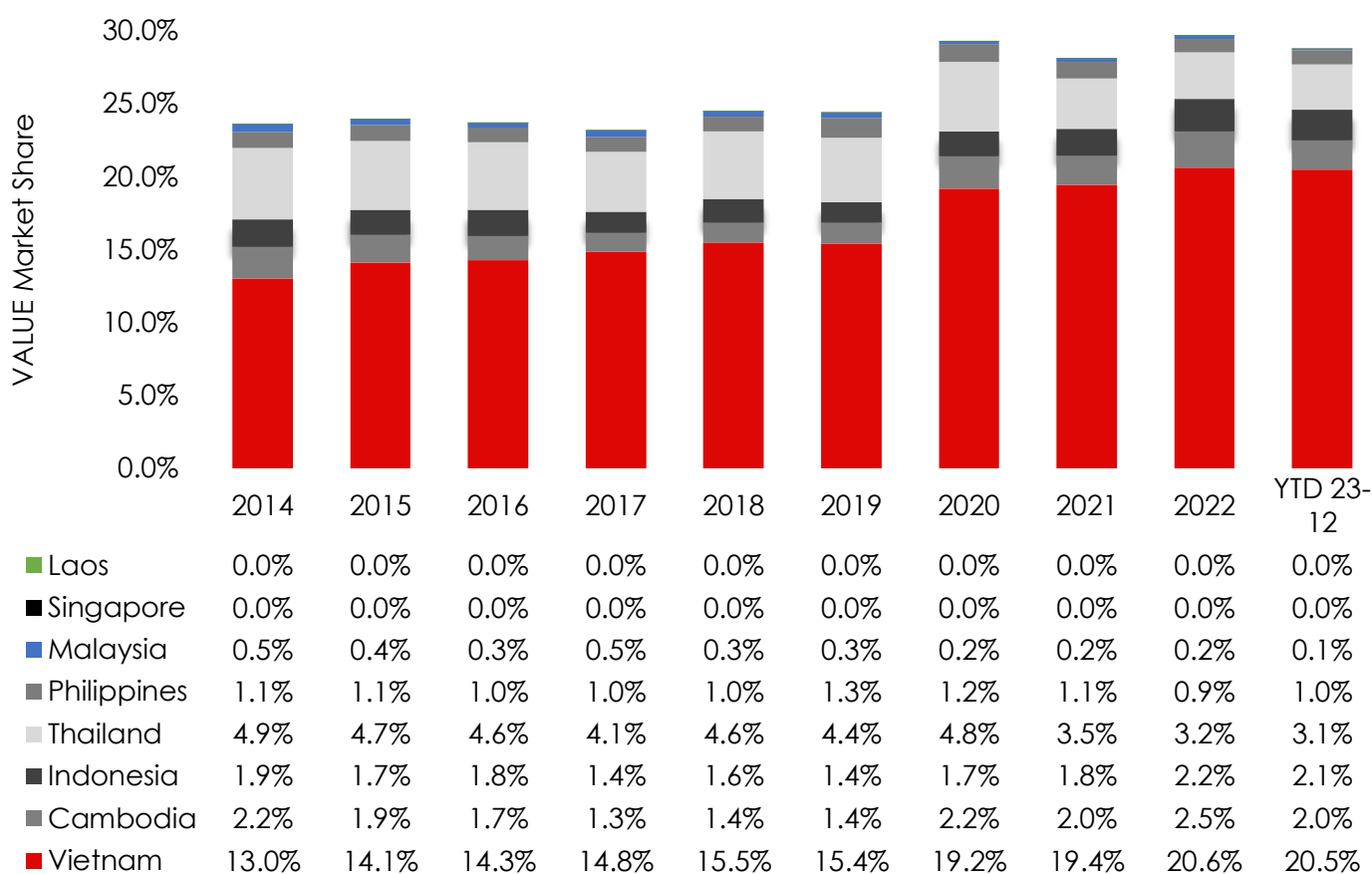
U.S. Cotton Woven Shirt Imports: ASEAN 8



U.S. Underwear Imports: ASEAN 8



U.S. Underwear Imports: ASEAN 8



VIETNAM

U.S. Garment Import Growth: VIETNAM

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	1.0%	14.4%	-2.3%	-11.4%	9.0%	-19.9%	1.2%	14.4%	4.2%	-18.6%	19.1%	-10.7%
Mar	6.4%	10.4%	-1.1%	-6.4%	18.8%	-19.9%	6.1%	10.9%	3.6%	-12.1%	26.2%	-10.7%
Mar	1.8%	12.2%	2.6%	9.3%	18.1%	-31.8%	3.4%	13.1%	4.5%	1.4%	29.8%	-24.3%
Apr	2.3%	11.1%	-3.7%	17.9%	19.6%	-33.7%	4.1%	12.4%	-1.3%	8.9%	31.9%	-27.4%
May	3.5%	9.7%	-13.4%	31.1%	19.5%	-33.5%	6.1%	11.6%	-9.3%	19.4%	33.0%	-28.1%
Jun	3.4%	8.1%	-13.2%	29.6%	20.5%	-31.9%	6.2%	11.1%	-11.1%	20.4%	35.0%	-26.8%
Jul	3.3%	8.6%	-10.6%	22.6%	20.1%	-29.3%	6.4%	12.4%	-11.0%	16.2%	35.3%	-24.8%
Aug	3.0%	7.6%	-8.9%	22.7%	18.1%	-28.1%	5.8%	11.5%	-9.8%	17.2%	33.6%	-24.6%
Sep	3.5%	7.8%	-7.4%	19.2%	18.8%	-26.5%	6.1%	12.2%	-9.1%	15.1%	34.7%	-24.2%
Oct	4.8%	6.0%	-6.6%	17.8%	16.0%	-25.4%	7.3%	10.4%	-8.2%	13.5%	32.0%	-23.8%
Nov	3.6%	5.8%	-4.5%	15.3%	14.1%	-23.7%	5.8%	10.4%	-6.7%	12.7%	29.2%	22.7%
Dec	3.5%	6.1%	-4.2%	15.5%	12.3%	-22.5%	5.7%	11.0%	-7.3%	14.3%	27.0%	-22.3%

Vietnam YTD 23-12

Units (1,000 Dozens)

	2022	2023	%+/-
Total	4,912	3,808	-22.5%
340/341	49,183	38,327	-22.1%
347/348	31,769	22,623	-28.8%
342	3,724	2,760	-25.9%
352/652	59,123	47,269	-20.0%

Vietnam YTD 23-12

Value (\$ Millions)

	2022	2023	%+/-
Total	18,246	14,177	-22.3%
338/339	2,560	1,910	-25.4%
347/348	2,280	1,666	-26.9%
340	407	309	-24.1%
352/652	913	702	-23.1%

Vietnam YTD 23-12

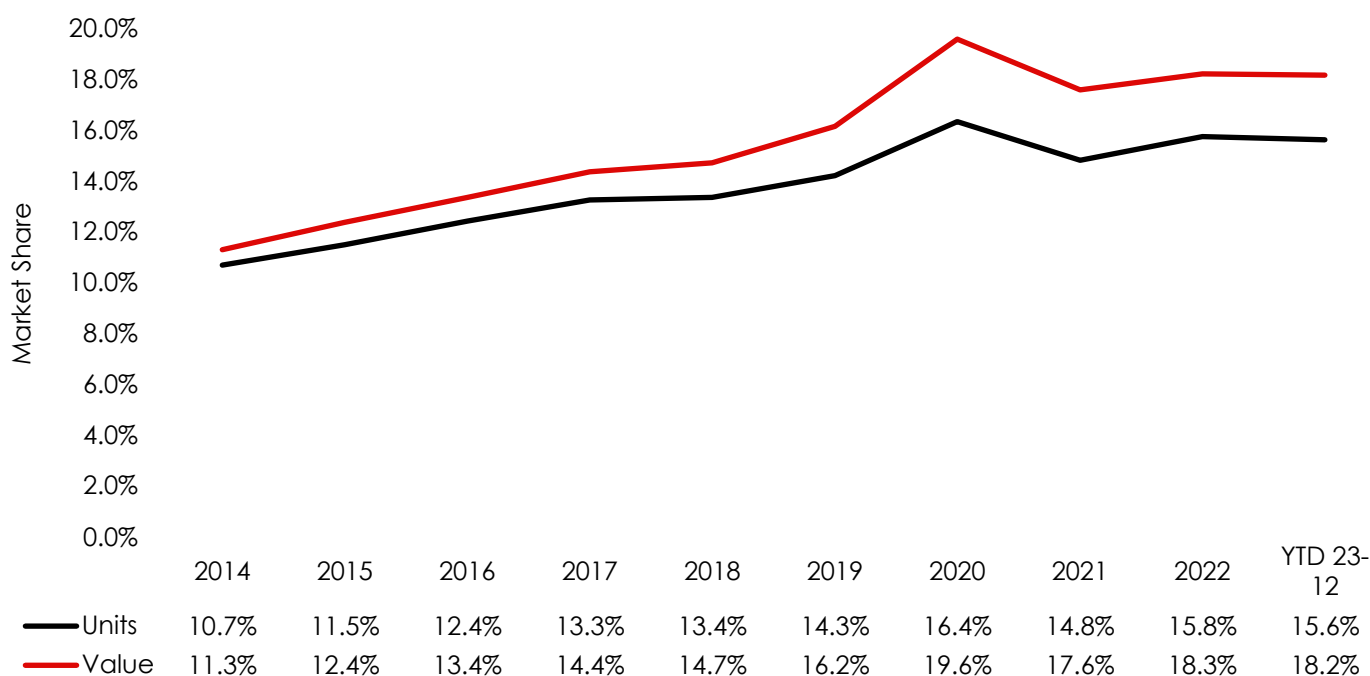
FOB

	2022	2023	%+/-
Total	\$3.71	\$3.72	0.2%
338/339	\$4.34	\$4.15	-4.3%
347/348	\$5.98	\$6.14	2.6%
340	\$9.11	\$9.33	2.4%
352/652	\$1.29	\$1.24	-3.8%

MARKET SHARE

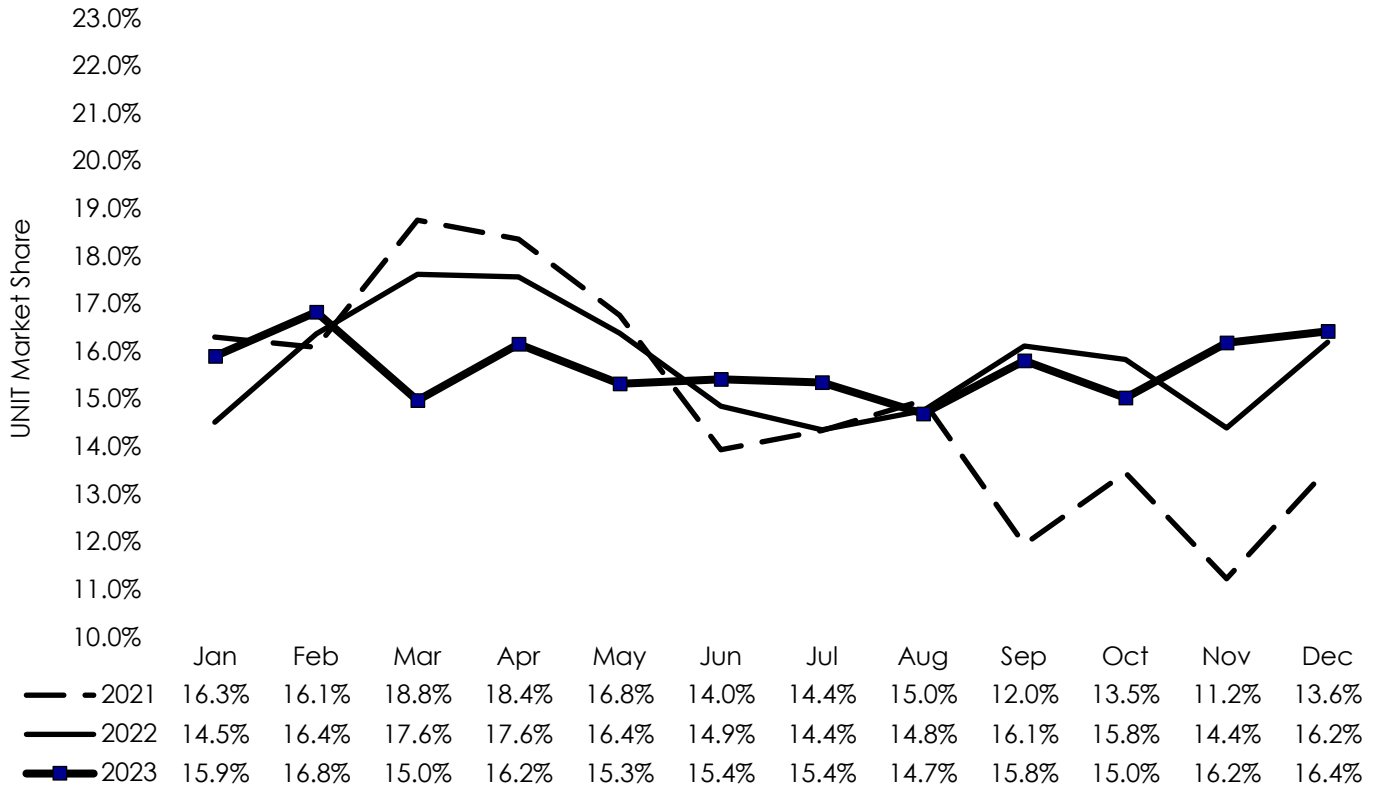
Total Garments YTD

U.S. Garment Imports: VIETNAM

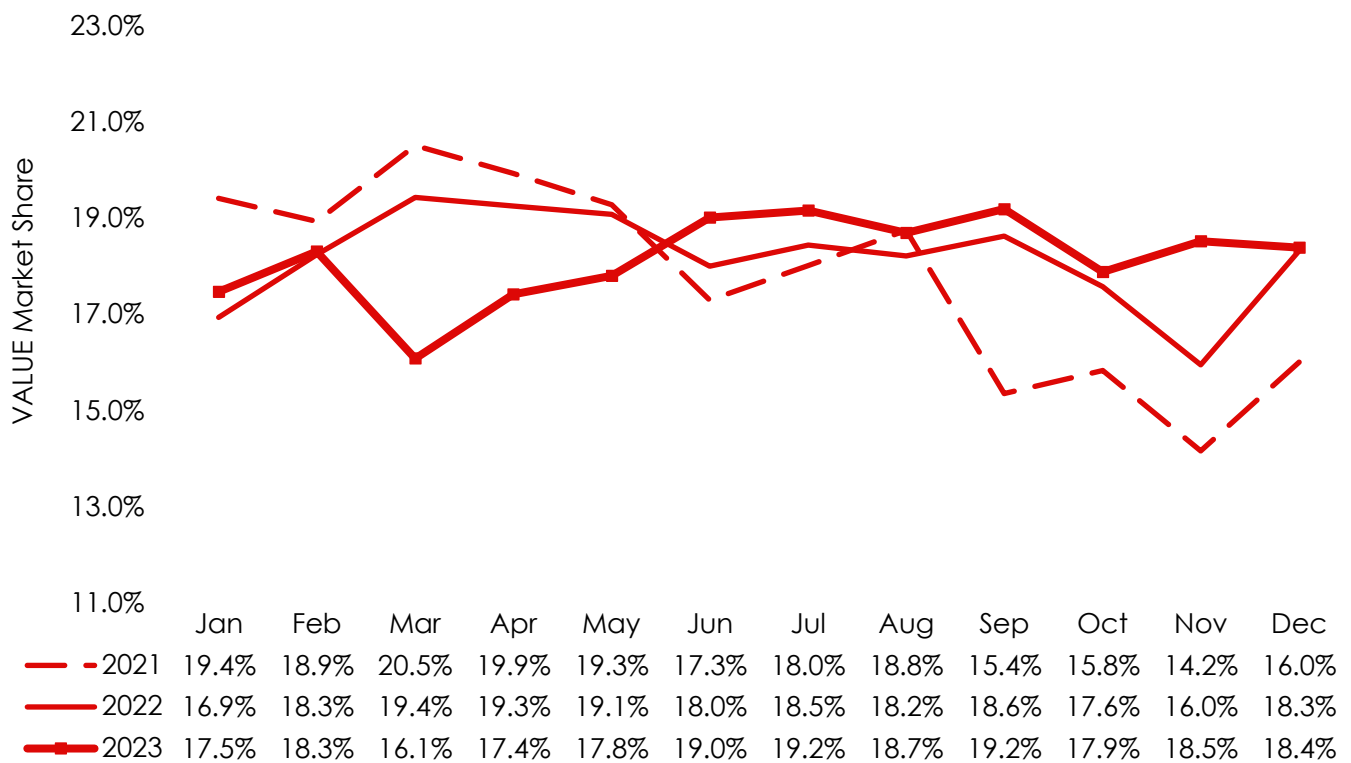


Total Garments Month to Month

U.S. Garment Import (Monthly): VIETNAM

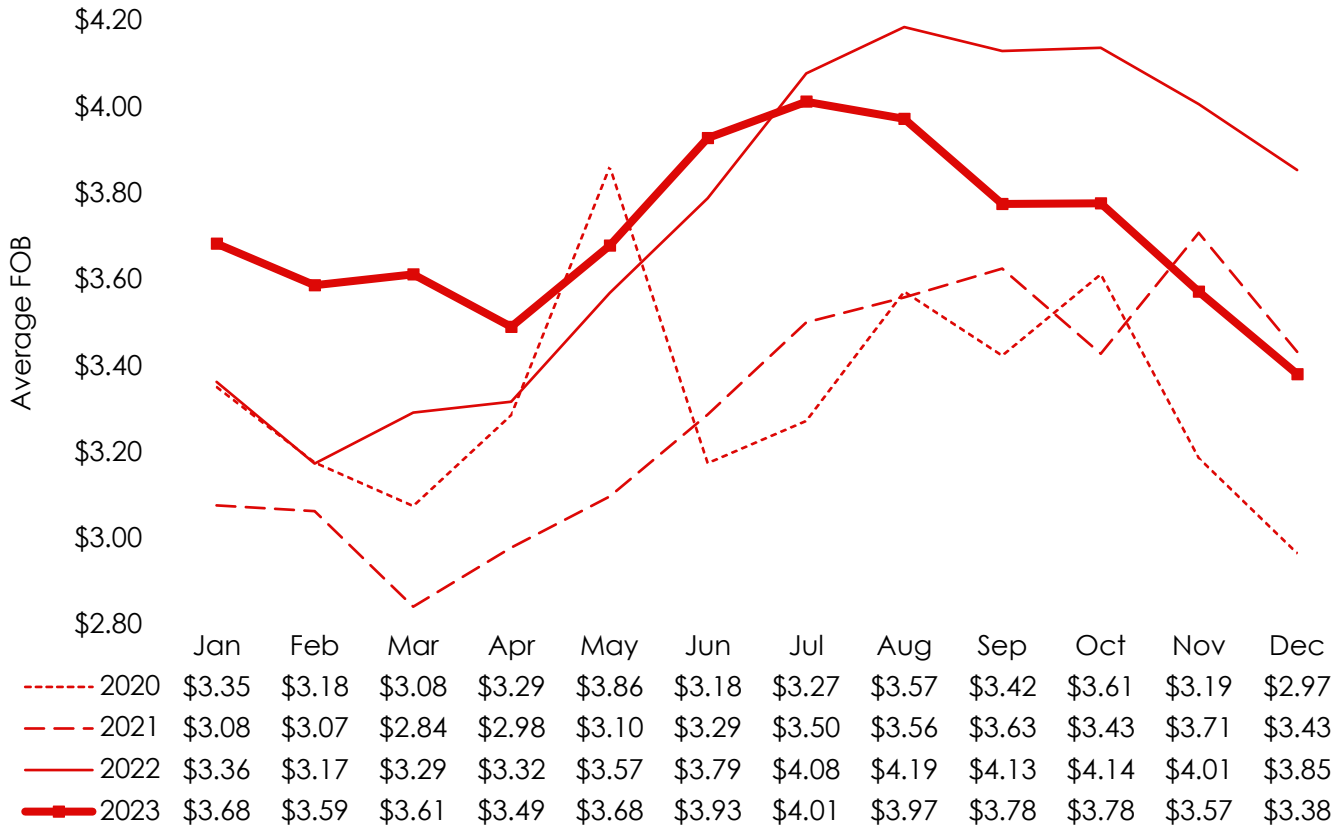


U.S. Garment Imports (Monthly): VIETNAM

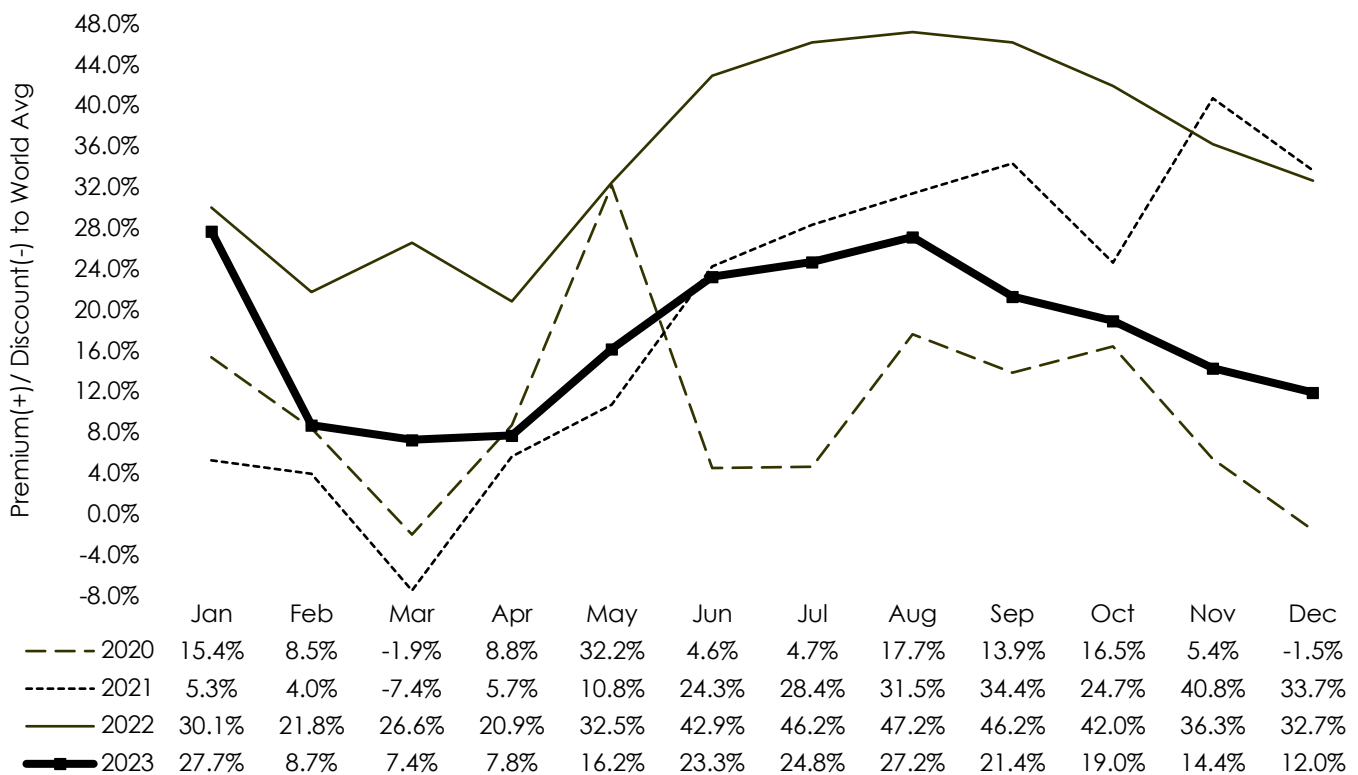


FOB PRICE

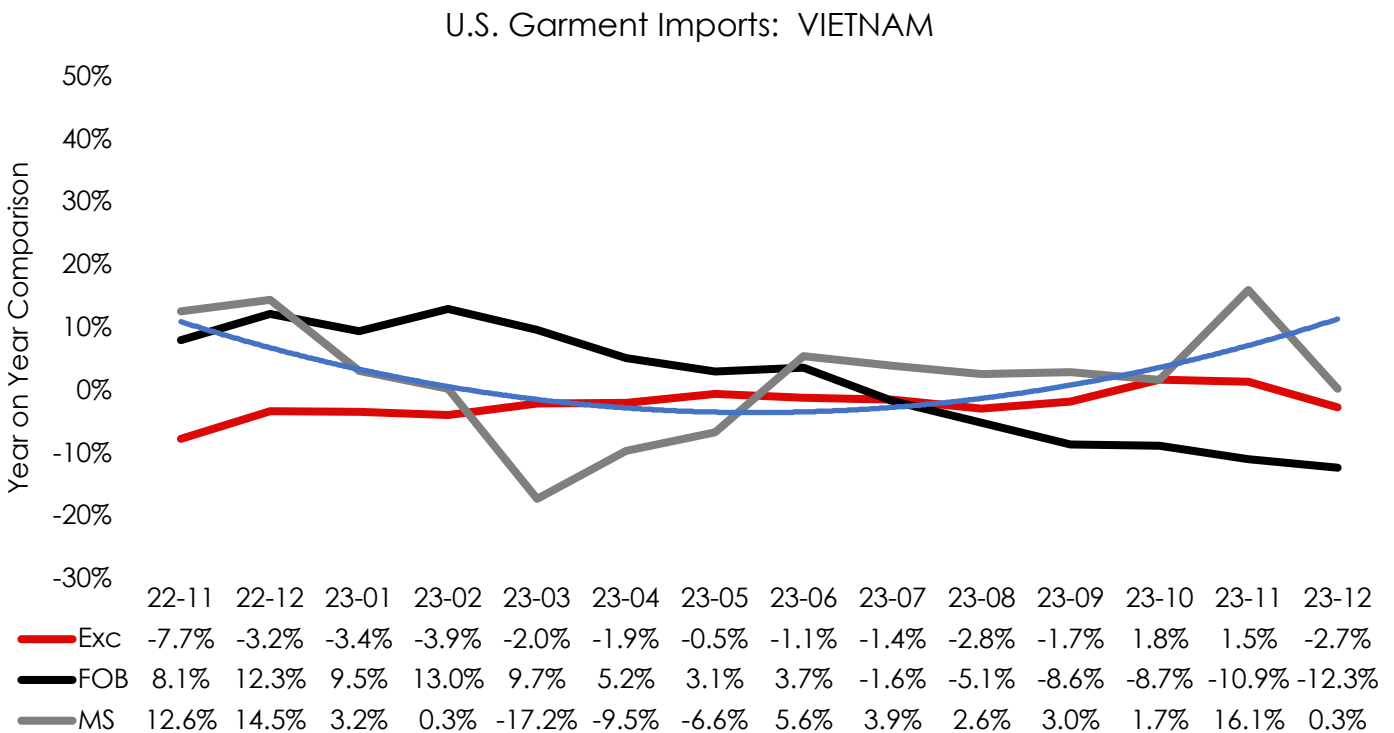
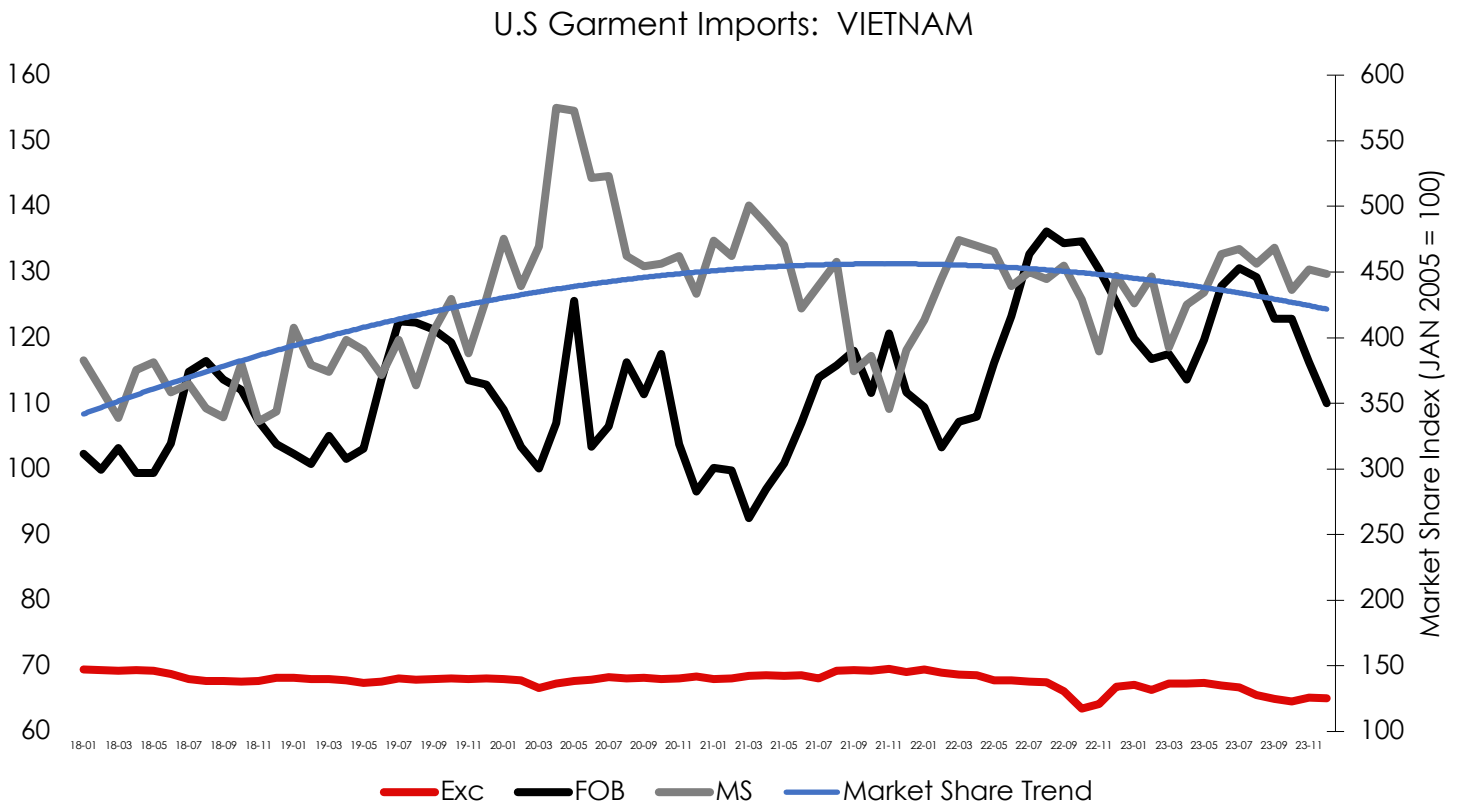
U.S. Garment Imports: FOB Prices: VIETNAM



U.S. Garment Imports: FOB Prices: VIETNAM



Exchange Rates¹ – FOB Prices – Market Share



¹ Exchange rates are based on official interbank rates and may differ appreciably from unofficial open market rates.

YTD market share

YTD Unit Market Share: VIETNAM

YTD Value Market Share: VIETNAM

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	14.5%	15.4%	17.0%	16.3%	14.5%	15.8%	Jan	15.7%	16.7%	19.5%	19.4%	16.9%	18.3%
Feb	14.2%	15.1%	16.9%	16.2%	15.5%	16.3%	Feb	15.3%	16.2%	18.8%	19.2%	17.6%	17.9%
Mar	14.0%	15.0%	17.5%	17.2%	16.3%	15.9%	Mar	14.9%	15.9%	18.9%	19.7%	18.3%	17.3%
Apr	14.2%	15.2%	18.0%	17.8%	16.6%	16.0%	Apr	15.0%	16.0%	19.7%	19.5%	18.5%	17.3%
May	14.3%	15.1%	17.9%	17.3%	16.6%	15.8%	May	15.1%	16.0%	20.1%	19.7%	18.7%	17.4%
Jun	14.2%	14.8%	17.9%	16.7%	16.3%	15.8%	Jun	15.0%	15.9%	20.3%	19.3%	18.5%	17.7%
Jul	14.1%	14.6%	17.9%	16.4%	16.0%	15.7%	Jul	15.0%	16.0%	20.5%	19.0%	18.5%	17.9%
Aug	13.8%	14.2%	17.3%	16.2%	15.8%	15.6%	Aug	14.9%	15.8%	20.2%	19.0%	18.5%	18.1%
Sep	13.5%	14.1%	16.9%	15.6%	15.9%	15.6%	Sep	14.8%	15.9%	20.0%	18.5%	18.5%	18.2%
Oct	13.5%	14.2%	16.5%	15.3%	15.9%	15.5%	Oct	14.9%	16.1%	19.8%	18.2%	18.4%	18.2%
Nov	13.4%	14.2%	16.5%	15.0%	15.8%	15.6%	Nov	14.8%	16.1%	19.8%	17.8%	18.3%	18.2%
Dec	13.4%	14.3%	16.4%	14.8%	15.8%	15.6%	Dec	14.7%	16.2%	19.4%	17.6%	18.3%	18.2%

Vietnam Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	15.8%	15.6%	18.3%	18.2%
338/339	Cotton T-Shirts	11.9%	11.9%	15.4%	15.4%
347/348	Cotton Pants	15.7%	16.2%	15.9%	16.3%
340	Cotton Shirts	14.4%	12.5%	17.6%	15.1%
352/652	Underwear	21.9%	21.9%	20.6%	20.5%

INDONESIA

U.S. Garment Import Growth: INDONESIA

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	-5.7%	-0.9%	-5.0%	-27.1%	39.5%	-7.6%	-2.2%	1.0%	1.3%	-33.2%	57.8%	-7.4%
Mar	-4.0%	-2.0%	-8.2%	-24.2%	43.9%	-7.6%	-0.4%	-1.1%	-1.8%	-29.7%	56.0%	-7.4%
Mar	-8.3%	4.7%	-10.5%	-14.5%	46.8%	-20.4%	-5.7%	4.7%	-4.4%	22.0%	62.3%	-18.2%
Apr	-4.5%	0.1%	-13.5%	-2.3%	45.0%	-30.3%	-1.9%	0.9%	-8.7%	-11.2%	59.9%	-25.8%
May	-5.3%	0.4%	-20.2%	8.9%	45.2%	-33.6%	-1.6%	0.5%	-15.3%	-1.8%	59.7%	-27.7%
Jun	-5.4%	0.2%	-22.0%	13.4%	44.7%	-34.5%	-2.8%	1.5%	-19.9%	3.1%	60.3%	-29.3%
Jul	-6.5%	-1.4%	-20.9%	10.3%	44.9%	-32.2%	3.7%	-0.5%	-20.9%	2.7%	59.7%	-27.4%
Aug	-5.1%	-2.8%	-20.9%	12.2%	40.7%	-30.4%	-2.2%	-1.2%	-20.9%	5.4%	56.5%	-26.2%
Sep	-5.1%	-2.2%	-21.2%	14.4%	39.9%	-29.4%	-2.3%	-0.3%	-21.3%	7.4%	54.7%	-25.7%
Oct	-4.3%	-3.1%	-20.1%	16.1%	33.9%	-28.4%	-1.5%	-1.2%	-20.5%	10.4%	47.5%	-25.7%
Nov	-5.0%	-3.3%	-18.3%	17.9%	28.5%	-28.8%	-2.4%	-1.4%	-19.4%	14.1%	39.8%	-25.8%
Dec	-4.5%	-3.7%	-18.4%	20.1%	24.9%	-28.2%	-2.0%	-1.7%	-20.1%	17.9%	35.3%	-25.2%

Indonesia YTD 23-12

Units (1,000 Dozens)

	2022	2023	%+/-
Total	1,383	993	-28.2%
338/339	20,634	14,225	-31.1%
347/348	13,536	9,600	-29.1%
340	1,581	1,405	-11.2%
352/652	3,253	2,762	-15.1%

Indonesia YTD 23-12

Value (\$ Millions)

	2022	2023	%+/-
Total	5,607	4,190	-25.3%
338/339	971	663	-31.7%
347/348	754	545	-27.8%
340	152	143	-5.9%
352/652	99	72	-27.3%

Indonesia YTD 23-12

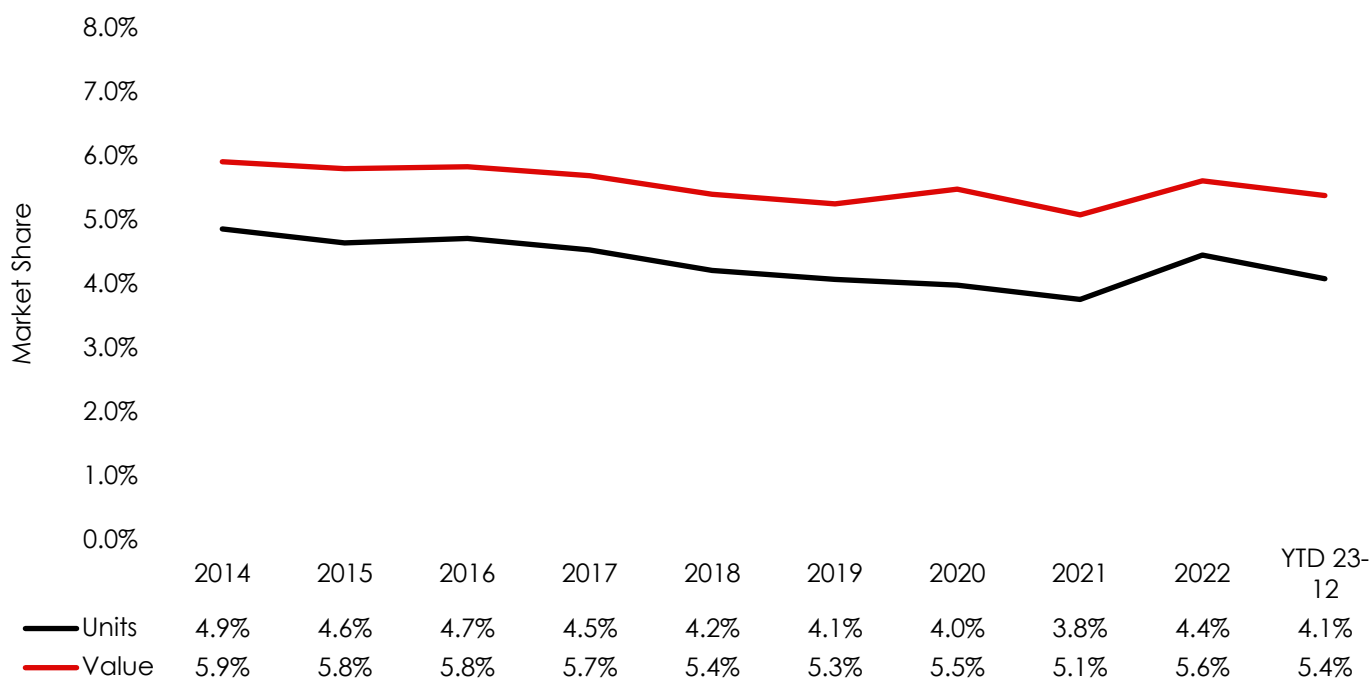
FOB

	2022	2023	%+/-
Total	\$4.05	\$4.22	4.1%
338/339	\$3.92	\$3.88	-1.0%
347/348	\$4.64	\$4.73	1.8%
340	\$8.00	\$8.47	5.9%
352/652	\$2.53	\$2.17	-14.4%

MARKET SHARE

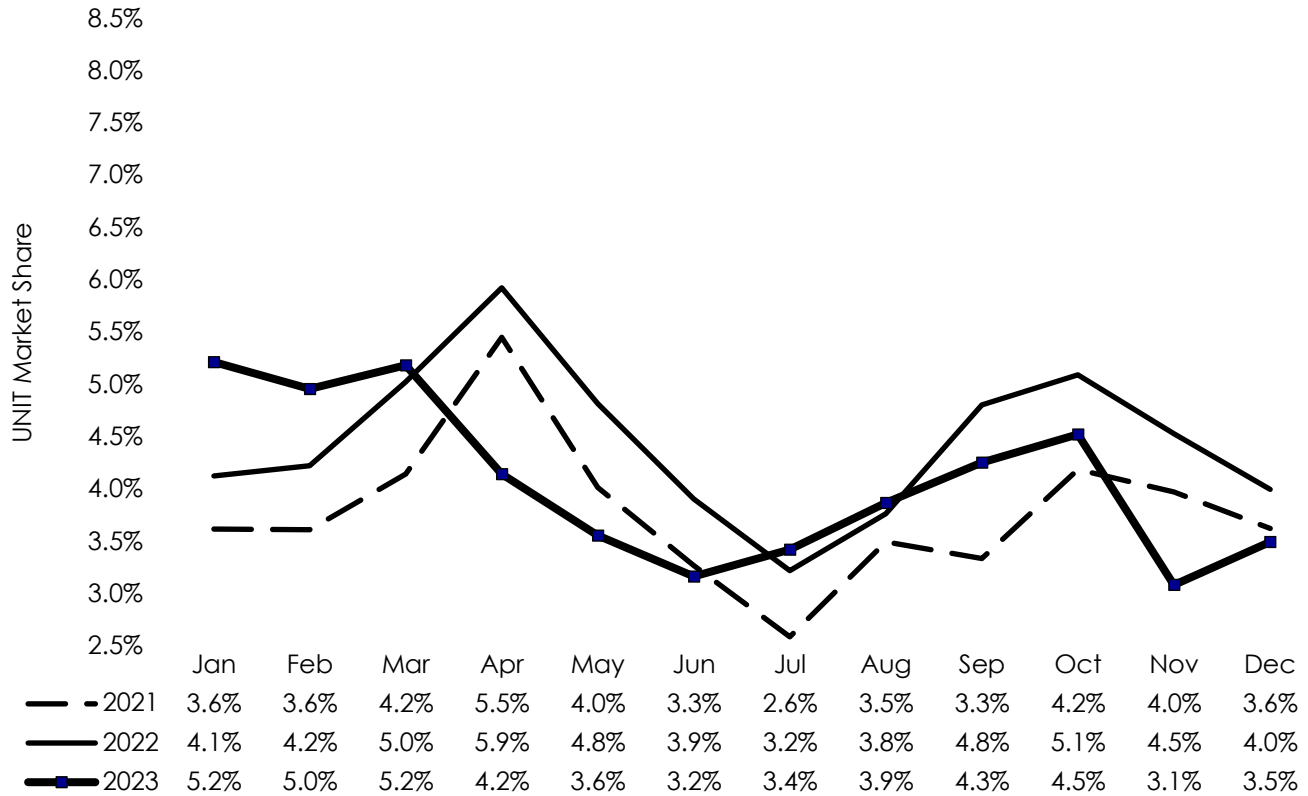
Total Garments YTD

U.S. Garment Imports: INDONESIA

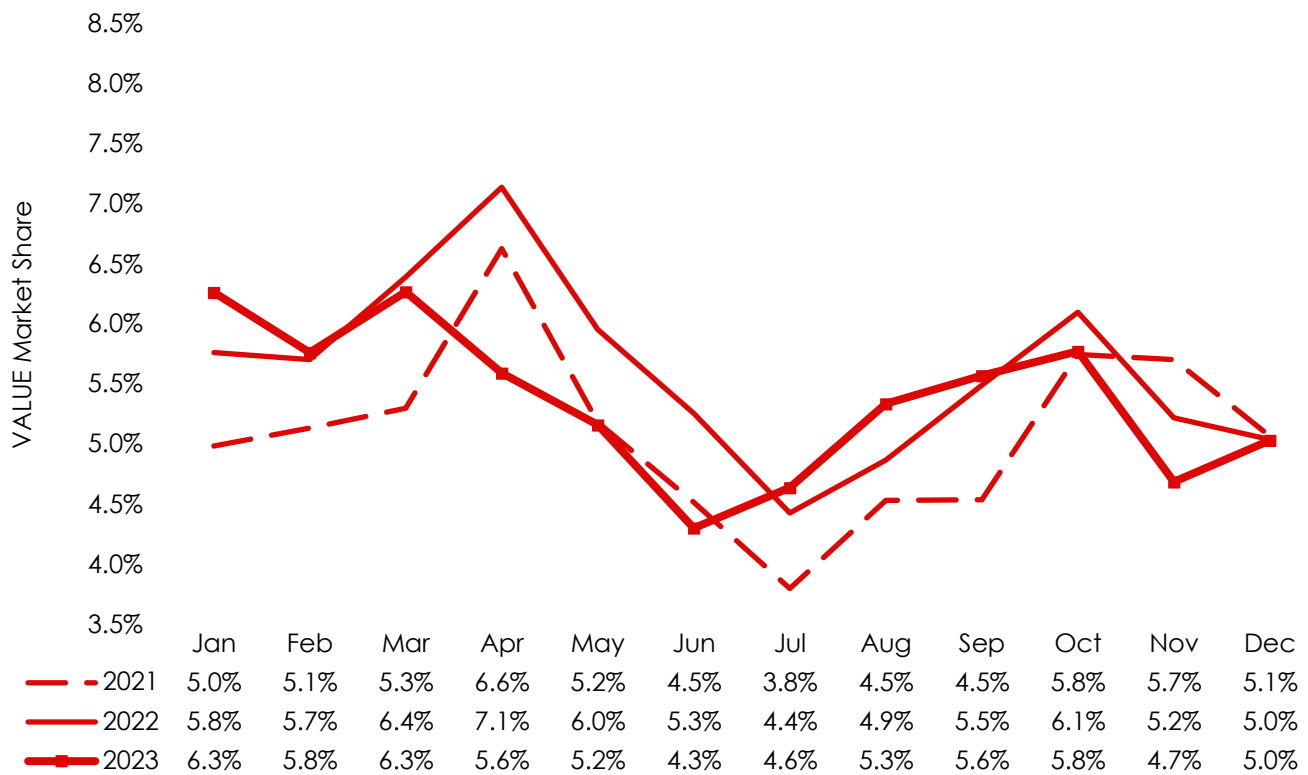


Total Garments Month to Month

U.S. Garment Import (Monthly): INDONESIA



U.S. Garment Imports (Monthly): INDONESIA

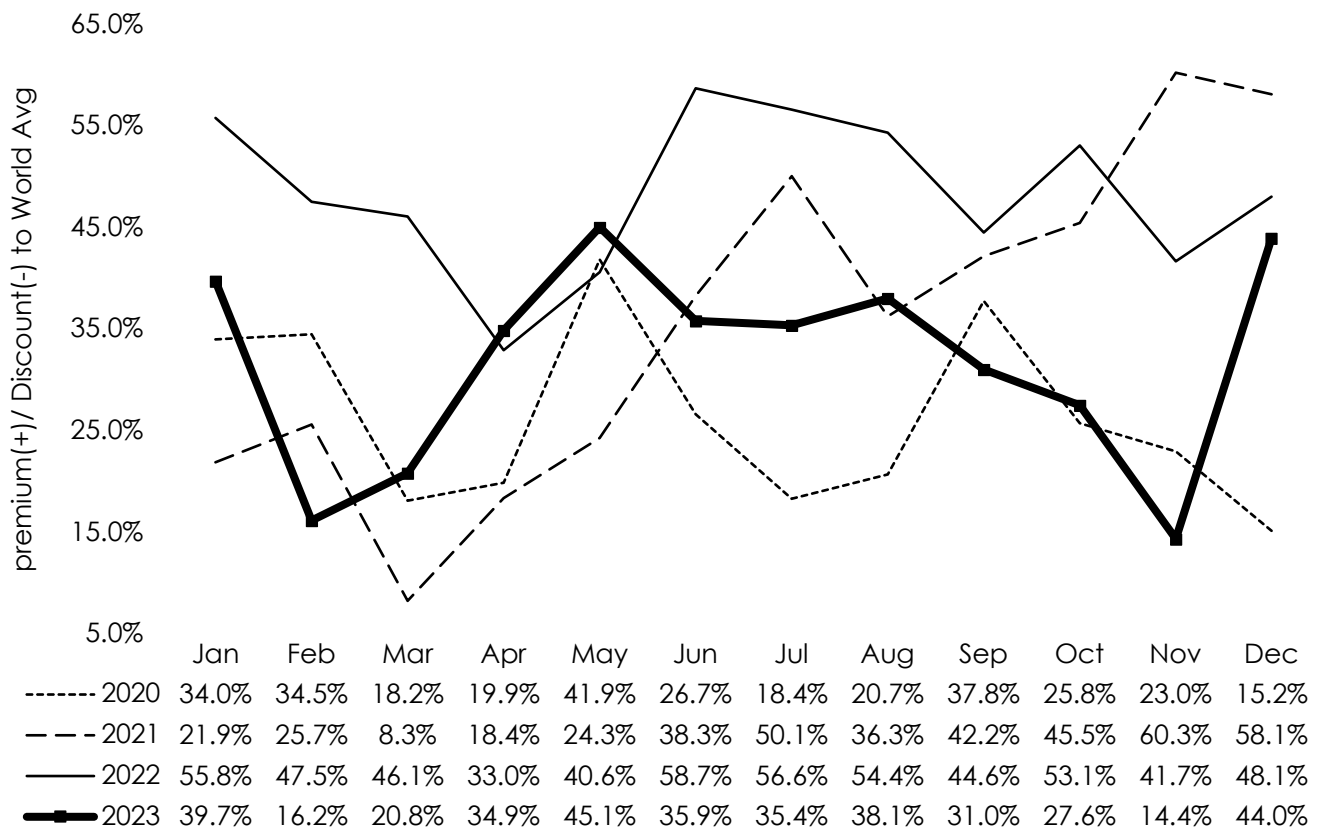


FOB PRICES

U.S. Garment Imports: FOB Prices: INDONESIA

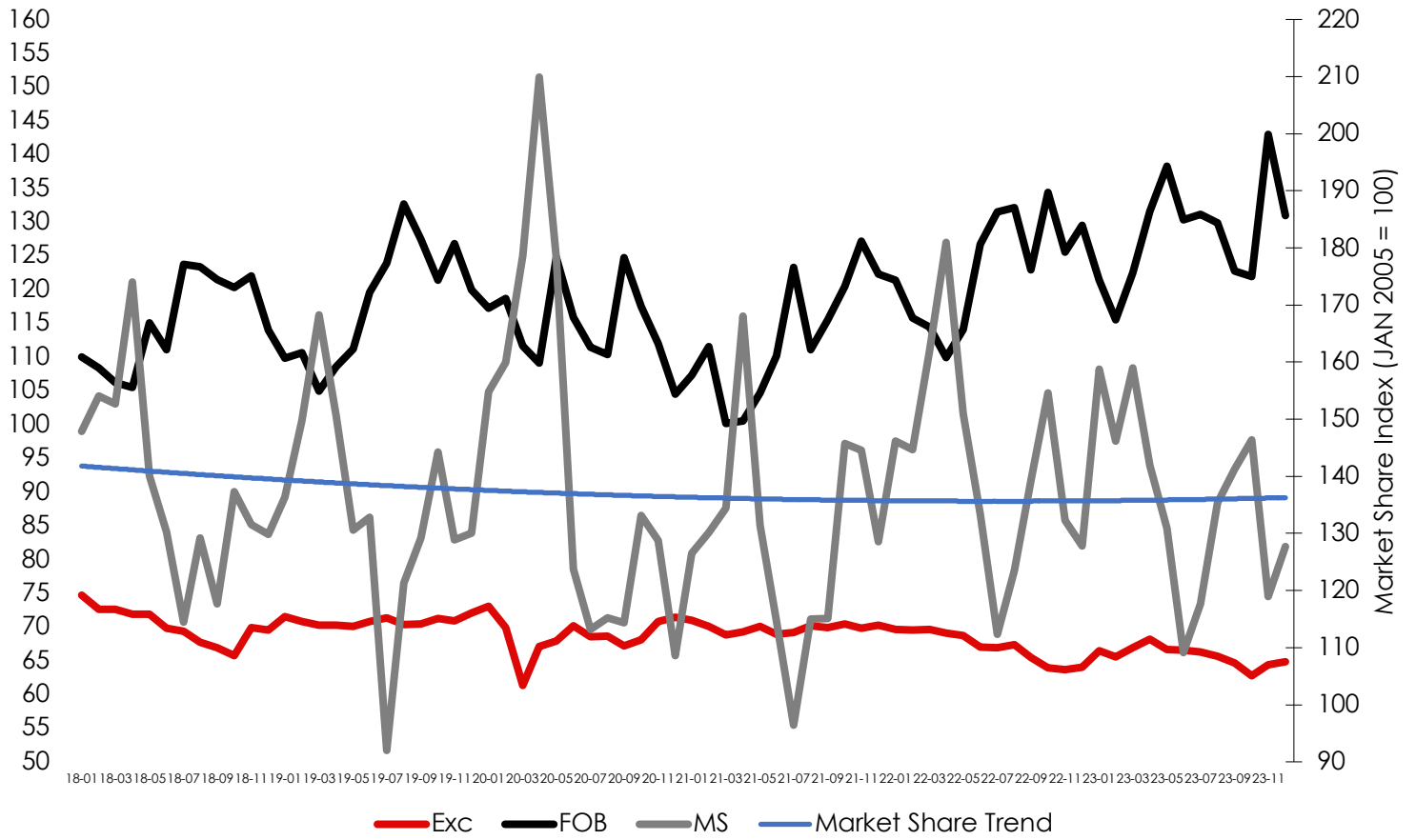


U.S. Garment Imports: FOB Prices: INDONESIA

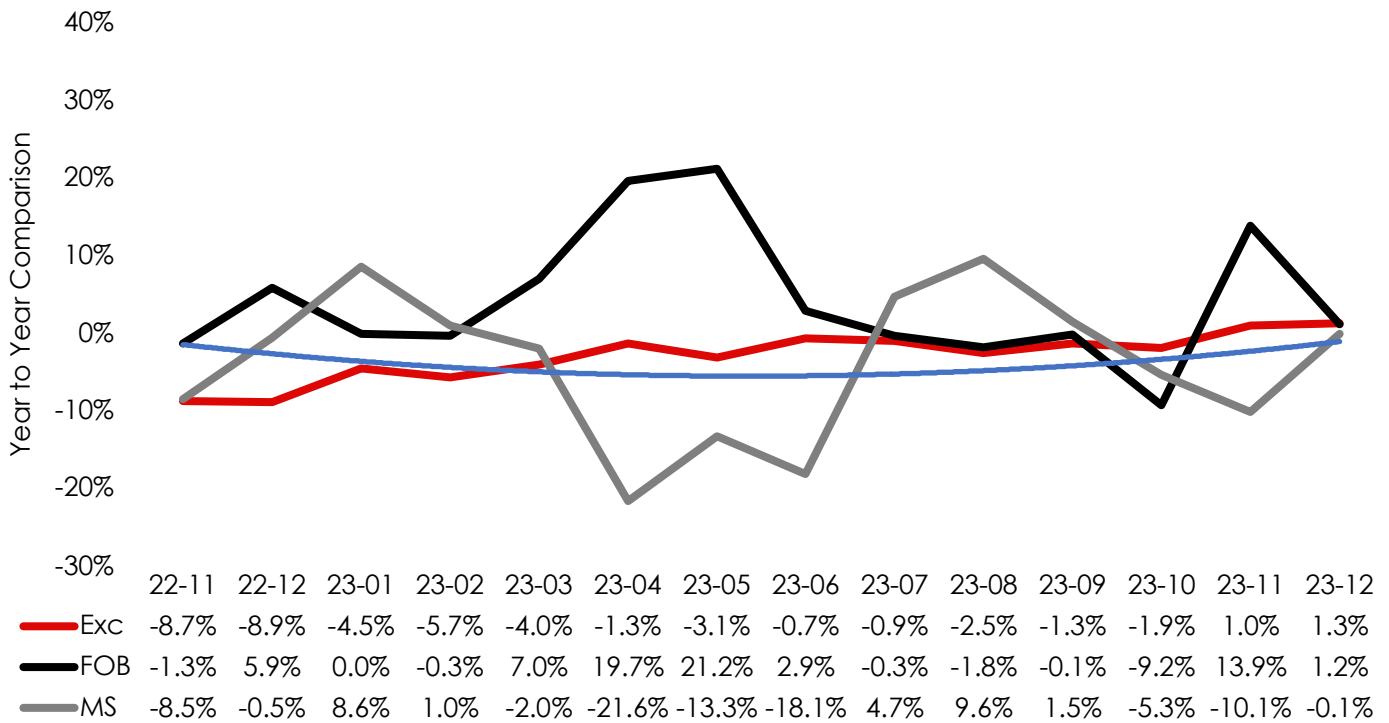


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: INDONESIA



U.S. Garment Imports: INDONESIA



YTD MAKET SHARE

YTD Unit Market Share: INDONESIA

YTD Value Market Share: INDONESIA

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	4.7%	4.3%	4.6%	3.6%	4.1%	4.4%	Jan	5.8%	5.4%	6.1%	5.0%	5.8%	5.6%
Feb	4.7%	4.5%	4.7%	3.6%	4.2%	5.1%	Feb	6.0%	5.6%	6.2%	5.1%	5.7%	6.0%
Mar	4.9%	4.9%	5.0%	3.8%	4.5%	5.1%	Mar	6.0%	5.9%	6.5%	5.2%	6.0%	6.1%
Apr	5.1%	4.9%	5.2%	4.2%	4.8%	4.9%	Apr	6.2%	5.9%	6.7%	5.5%	6.3%	6.0%
May	4.9%	4.8%	5.2%	4.2%	4.8%	4.6%	May	6.1%	5.8%	6.8%	5.5%	6.2%	5.8%
Jun	4.8%	4.6%	4.9%	4.0%	4.7%	4.4%	Jun	5.9%	5.7%	6.5%	5.3%	6.0%	5.6%
Jul	4.6%	4.3%	4.6%	3.8%	4.5%	4.2%	Jul	5.7%	5.3%	6.1%	5.0%	5.8%	5.4%
Aug	4.4%	4.2%	4.4%	3.7%	4.4%	4.2%	Aug	5.6%	5.2%	5.9%	5.0%	5.7%	5.4%
Sep	4.3%	4.1%	4.2%	3.7%	4.4%	4.2%	Sep	5.5%	5.2%	5.7%	4.9%	5.6%	5.4%
Oct	4.3%	4.1%	4.1%	3.8%	4.5%	4.2%	Oct	5.5%	5.3%	5.6%	5.0%	5.7%	5.5%
Nov	4.2%	4.1%	4.1%	3.8%	4.5%	4.1%	Nov	5.4%	5.3%	5.6%	5.1%	5.7%	5.4%
Dec	4.2%	4.1%	4.0%	3.8%	4.4%	4.1%	Dec	5.4%	5.3%	5.5%	5.1%	5.6%	5.4%

Indonesia Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	4.4%	4.1%	5.6%	5.4%
338/339	Cotton T-Shirts	5.0%	4.4%	5.8%	5.4%
347/348	Cotton Pants	6.7%	6.9%	5.3%	5.3%
340	Cotton Shirts	6.1%	6.4%	6.6%	7.0%
352/652	Underwear	1.2%	1.3%	2.2%	2.1%

CAMBODIA

U.S. Garment Import Growth: CAMBODIA

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	20.1%	-3.1%	8.3%	-11.2%	15.6%	-38.5%	17.6%	8.3%	19.8%	-17.2%	42.1%	-29.5%
Mar	19.9%	-8.8%	15.5%	-5.8%	21.9%	-38.5%	14.9%	3.9%	24.7%	-14.1%	48.6%	-29.5%
Mar	12.8%	-3.9%	14.4%	11.7%	15.0%	-42.7%	12.6%	6.0%	23.2%	1.0%	40.0%	-33.0%
Apr	13.7%	-6.4%	9.8%	18.5%	20.7%	-44.5%	15.8%	2.5%	16.9%	8.6%	42.3%	-34.8%
May	13.6%	-3.9%	1.8%	23.8%	27.9%	-44.8%	15.3%	6.0%	6.5%	15.3%	47.1%	-34.7%
Jun	12.3%	-1.0%	-1.2%	22.1%	31.0%	-41.8%	14.3%	8.2%	3.5%	13.8%	52.5%	-32.5%
Jul	13.8%	-3.3%	4.9%	11.2%	33.5%	-39.5%	15.5%	6.2%	6.2%	7.5%	55.9%	-30.3%
Aug	11.9%	0.9%	2.8%	12.5%	29.8%	-35.0%	14.3%	8.4%	4.2%	11.3%	51.6%	-27.5%
Sep	9.2%	4.1%	3.8%	10.7%	24.2%	-33.0%	13.0%	10.9%	3.1%	15.0%	46.6%	-26.3%
Oct	10.7%	2.7%	5.1%	12.2%	15.7%	-31.8%	13.5%	10.6%	3.6%	18.8%	36.9%	-26.1%
Nov	8.9%	3.7%	6.6%	11.8%	11.1%	-30.0%	12.2%	11.4%	4.7%	19.9%	30.9%	-24.9%
Dec	8.3%	3.6%	7.9%	10.3%	9.5%	-27.8%	12.0%	11.3%	5.3%	20.1%	28.5%	-23.7%

Cambodia YTD 23-12

Cambodia YTD 23-12

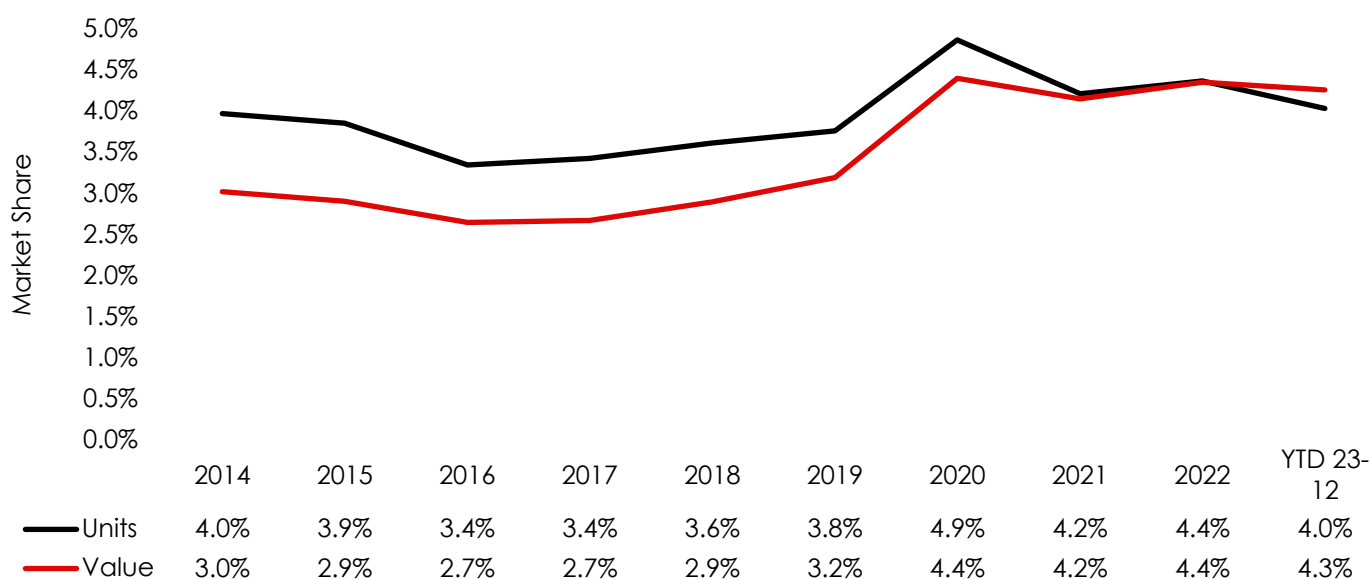
Cambodia YTD 23-12

	Units (1,000 Dozens)			Value (\$ Millions)			FOB				
	2022	2023	%+/-	2022	2023	%+/-	2022	2023	%+/-		
Total	1,362	983	-27.8%	Total	4,355	3,321	-23.7%	Total	\$3.20	\$3.38	5.6%
338/339	16,591	11,977	-27.8%	338/339	829	660	-20.4%	338/339	\$4.16	\$4.59	10.2%
347/348	12,271	7,368	-40.0%	347/348	885	568	-35.8%	347/348	\$6.01	\$6.43	7.0%
340	395	254	-35.7%	340	34	24	-29.9%	340	\$7.27	\$7.93	9.0%
352/652	3,985	2,362	-40.7%	352/652	110	69	-37.0%	352/652	\$2.30	\$2.44	6.3%

MARKET SHARE

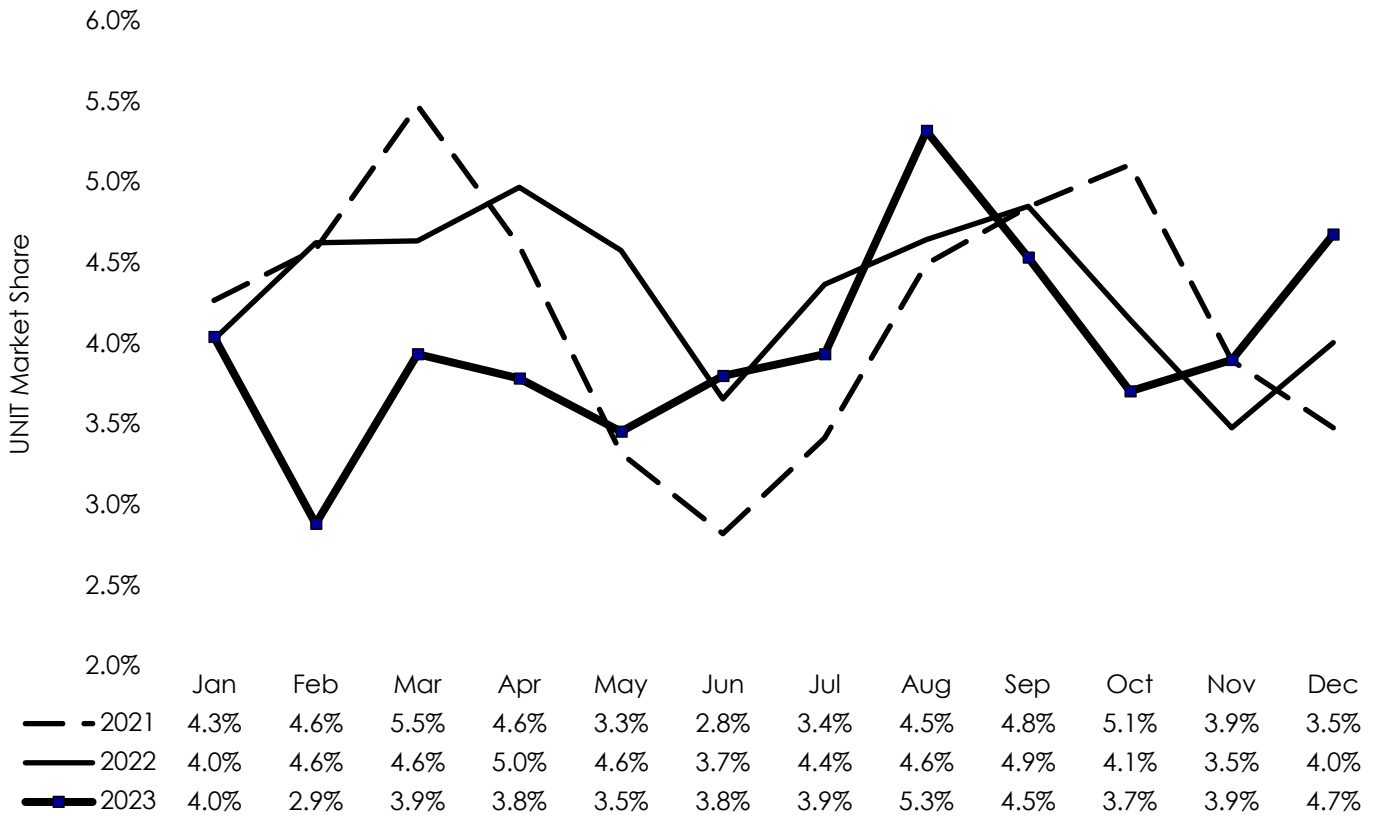
Total Garments YTD

U.S. Garment Imports: CAMBODIA

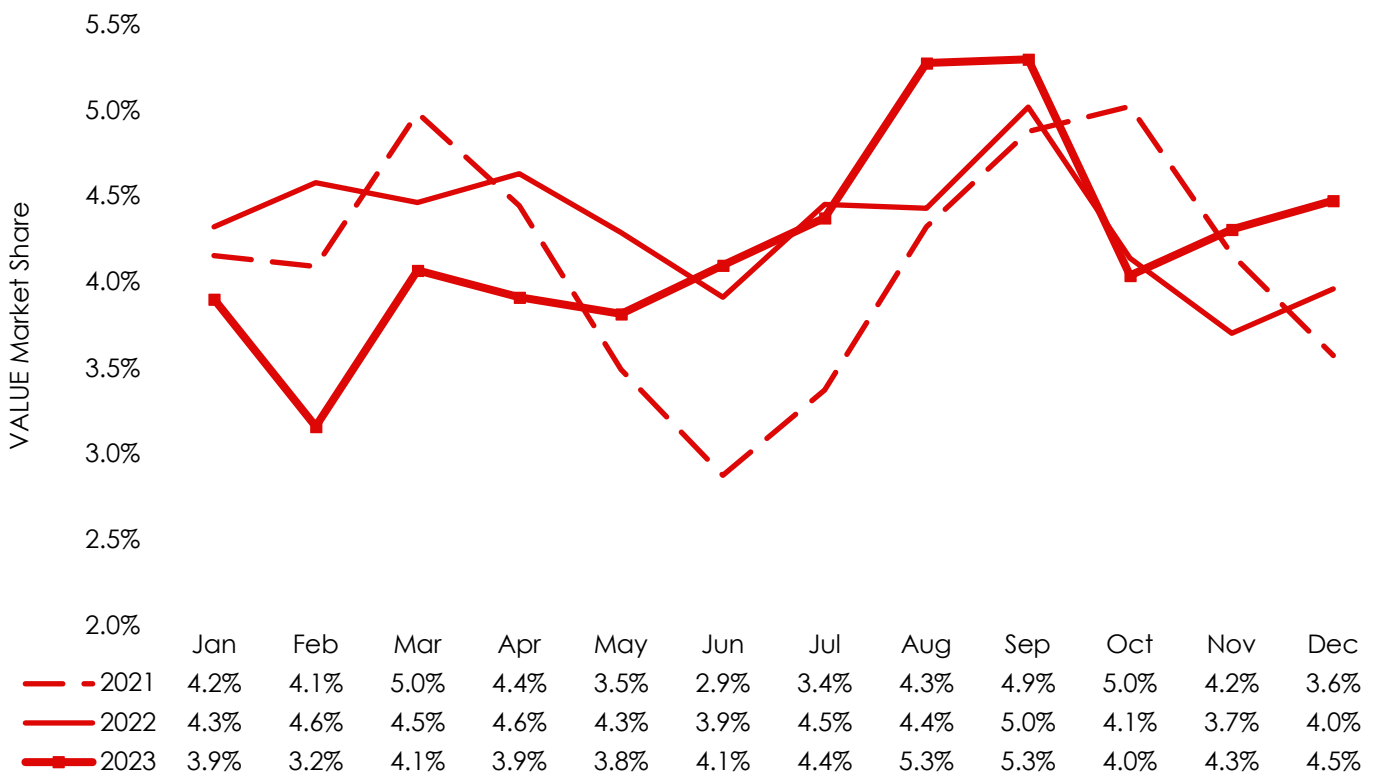


Total Garments Month to Month

U.S. Garment Import (Monthly): CAMBODIA

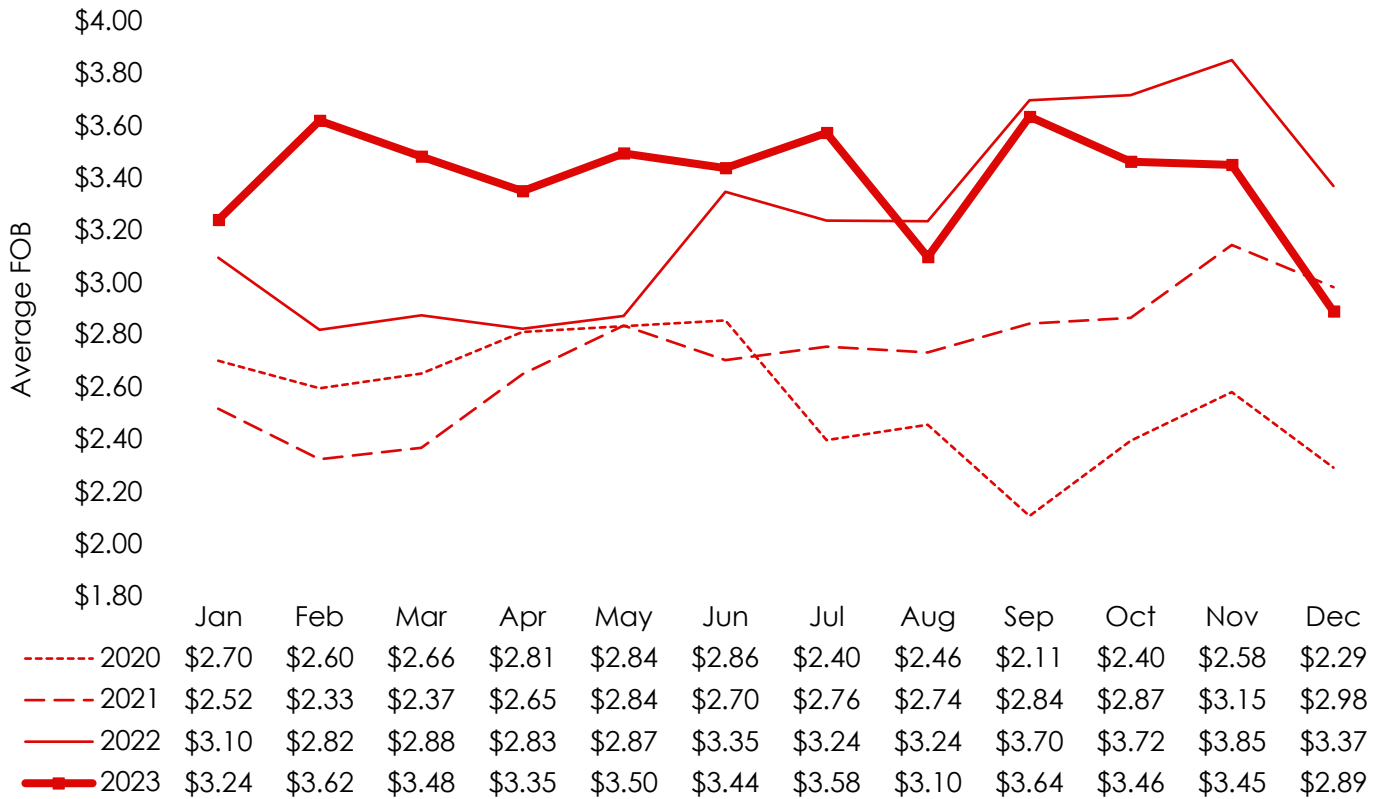


U.S. Garment Imports (Monthly): CAMBODIA

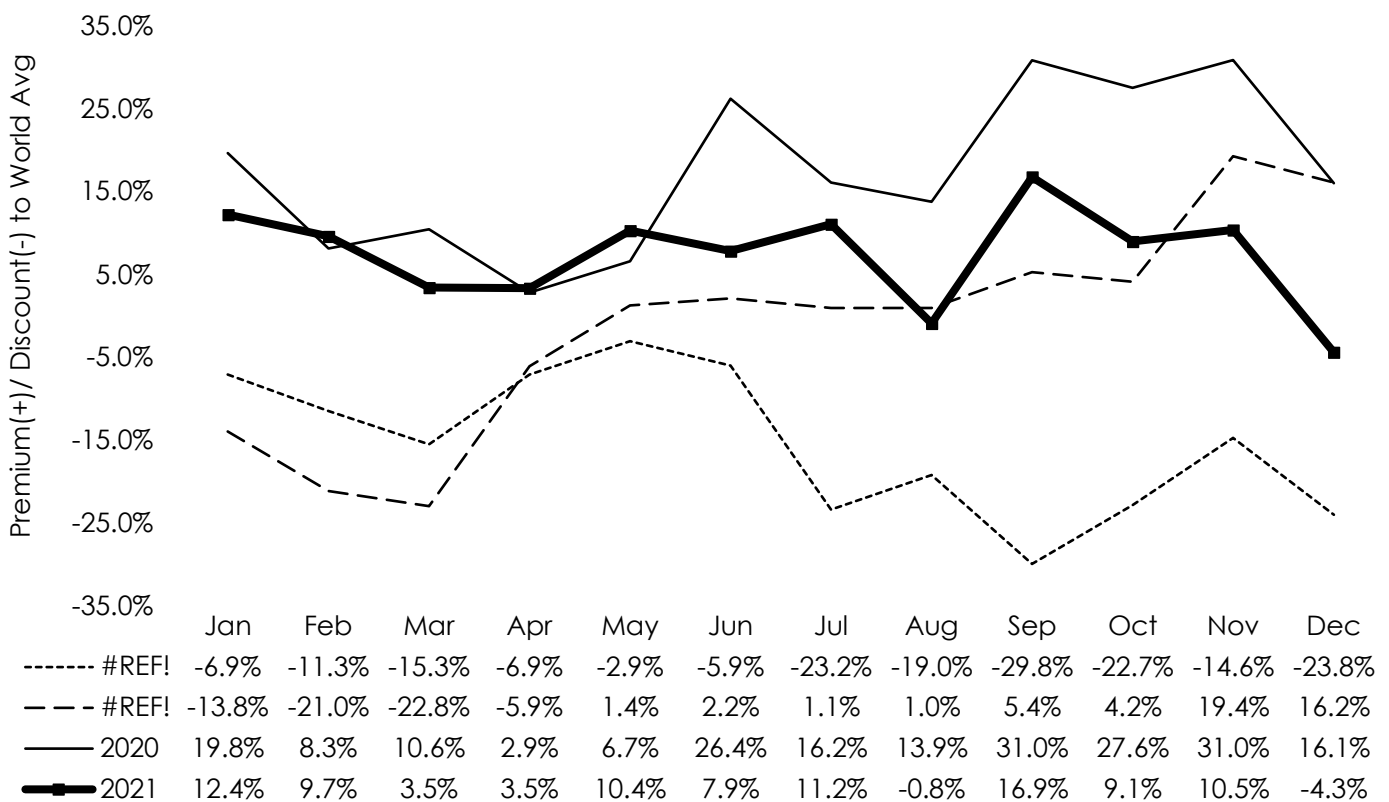


FOB PRICES

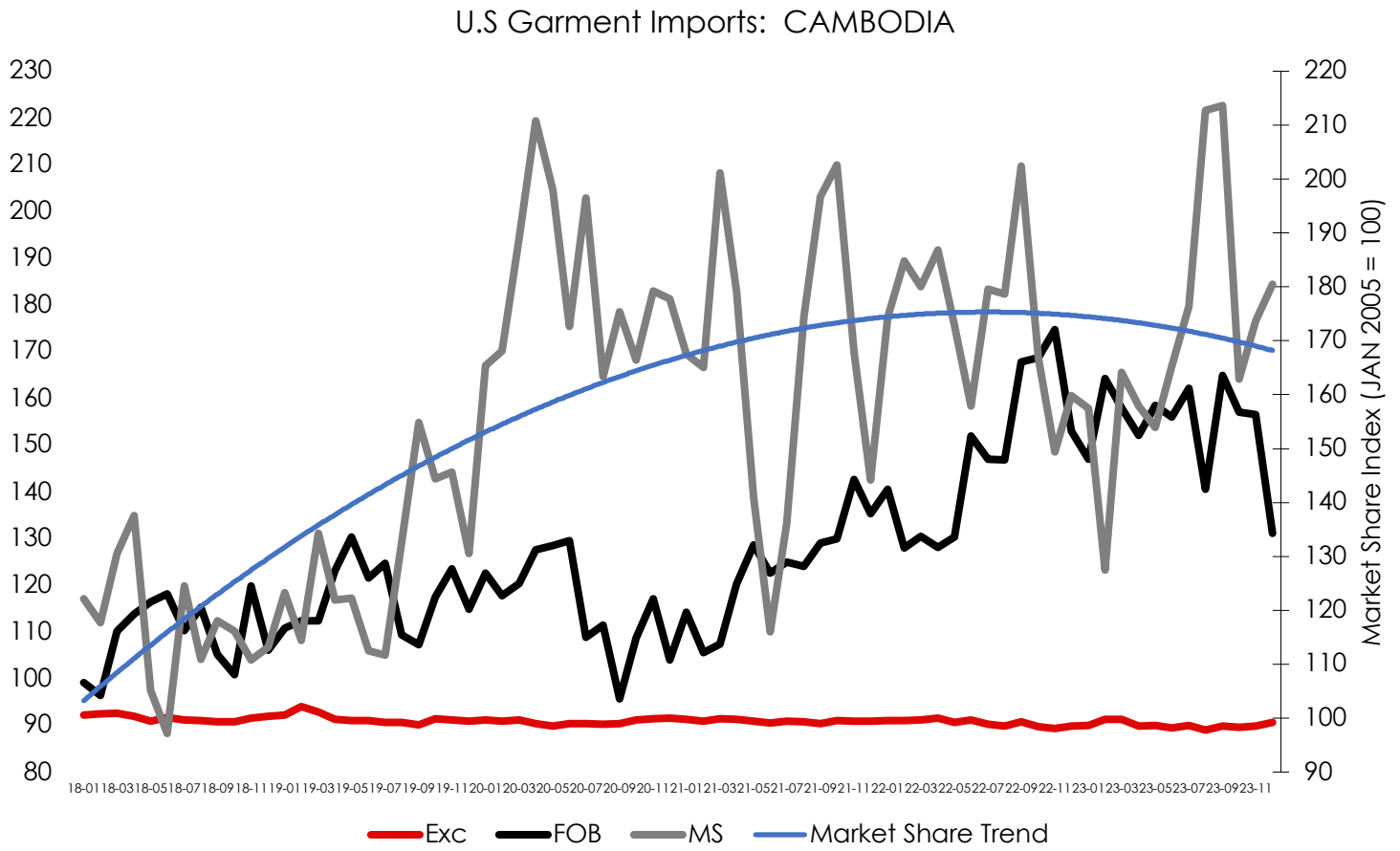
U.S. Garment Imports: FOB Prices: CAMBODIA



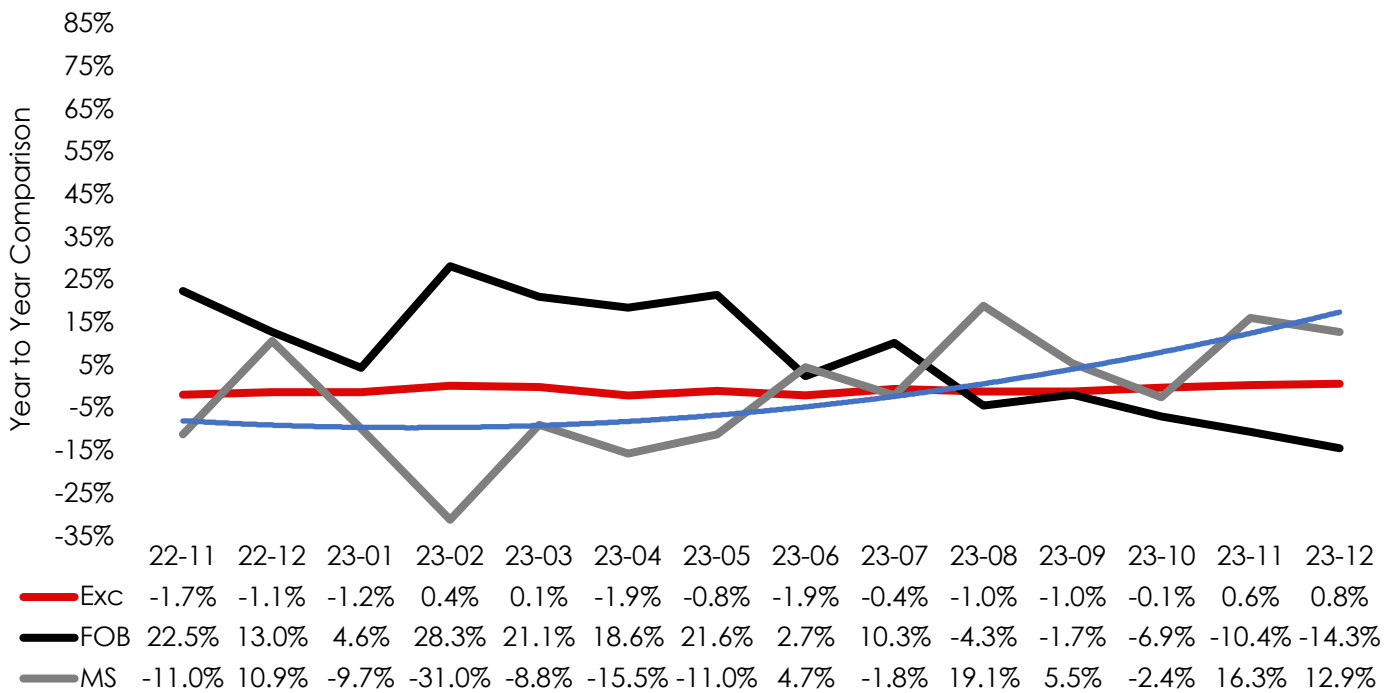
U.S. Garment Imports: FOB Prices: CAMBODIA



Exchange Rates² – FOB Prices – Market Share



U.S. Garment Imports: CAMBODIA



² Exchange rates are based on official interbank rates and may differ appreciably from unofficial open market rates

YTD MARKET SHARE

YTD Unit Market Share: CAMBODIA

YTD Value Market Share: CAMBODIA

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	4.0%	3.6%	4.4%	4.3%	4.0%	4.5%	Jan	3.0%	3.1%	4.1%	4.2%	4.3%	4.4%
Feb	4.0%	3.5%	4.6%	4.4%	4.3%	3.5%	Feb	3.0%	3.0%	4.1%	4.1%	4.5%	3.6%
Mar	4.0%	3.7%	4.8%	4.8%	4.4%	3.7%	Mar	3.1%	3.1%	4.3%	4.5%	4.5%	3.7%
Apr	4.0%	3.6%	4.9%	4.8%	4.6%	3.7%	Apr	3.1%	3.1%	4.4%	4.5%	4.5%	3.8%
May	3.8%	3.5%	4.9%	4.5%	4.6%	3.6%	May	3.0%	3.1%	4.5%	4.3%	4.5%	3.8%
Jun	3.6%	3.5%	4.7%	4.2%	4.4%	3.7%	Jun	2.9%	3.0%	4.5%	4.0%	4.4%	3.8%
Jul	3.7%	3.4%	4.9%	4.1%	4.4%	3.7%	Jul	3.0%	3.0%	4.5%	3.9%	4.4%	3.9%
Aug	3.6%	3.5%	4.8%	4.1%	4.4%	4.0%	Aug	2.9%	3.0%	4.5%	4.0%	4.4%	4.1%
Sep	3.6%	3.7%	4.9%	4.2%	4.5%	4.0%	Sep	2.9%	3.1%	4.4%	4.1%	4.5%	4.3%
Oct	3.7%	3.7%	4.9%	4.3%	4.5%	4.0%	Oct	2.9%	3.2%	4.4%	4.2%	4.4%	4.2%
Nov	3.6%	3.8%	4.9%	4.3%	4.4%	4.0%	Nov	2.9%	3.2%	4.4%	4.2%	4.4%	4.3%
Dec	3.6%	3.8%	4.9%	4.2%	4.4%	4.0%	Dec	2.9%	3.2%	4.4%	4.2%	4.4%	4.3%

Cambodia Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	4.4%	4.0%	4.4%	4.3%
338/339	Cotton T-Shirts	4.0%	3.7%	5.0%	5.3%
347/348	Cotton Pants	6.1%	5.3%	6.2%	5.5%
340	Cotton Shirts	1.5%	1.1%	1.5%	1.2%
352/652	Underwear	1.5%	1.1%	2.5%	2.0%

THAILAND

U.S. Garment Import Growth: THAILAND

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	18.3%	1.1%	-22.3%	-1.2%	26.0%	-39.4%	16.8%	5.6%	-1.6%	-24.6%	20.2%	-18.8%
Mar	10.0%	-3.3%	-10.5%	-9.3%	21.3%	-39.4%	9.1%	0.9%	4.0%	-23.3%	24.7%	-18.8%
Mar	2.0%	3.7%	-6.8%	4.2%	12.2%	-35.5%	2.4%	6.8%	1.0%	10.5%	22.9%	-22.4%
Apr	2.4%	4.7%	-11.7%	14.9%	19.3%	-38.3%	6.9%	6.7%	-6.4%	-3.7%	27.1%	-24.8%
May	6.4%	2.0%	-22.0%	33.5%	18.5%	-38.5%	6.2%	7.0%	-14.4%	7.1%	25.6%	-24.1%
Jun	5.8%	1.5%	-21.1%	28.6%	20.6%	-35.4%	6.9%	4.4%	-14.5%	7.5%	26.7%	-23.8%
Jul	4.3%	2.6%	-20.4%	27.6%	11.5%	-31.7%	5.6%	5.8%	-14.9%	3.2%	26.1%	-22.5%
Aug	10.3%	-2.5%	-18.3%	25.7%	10.7%	-31.9%	7.1%	3.7%	-14.4%	2.8%	27.5%	-23.4%
Sep	12.5%	-3.0%	-16.6%	20.1%	12.5%	-30.2%	7.5%	4.4%	-14.4%	0.3%	30.9%	-23.3%
Oct	11.8%	-2.9%	-16.4%	19.6%	12.5%	-31.3%	7.0%	6.1%	-16.3%	1.4%	31.6%	-25.1%
Nov	14.0%	-5.5%	-12.7%	13.6%	10.0%	-30.0%	7.3%	5.6%	-16.5%	1.6%	29.7%	-24.9%
Dec	13.7%	-6.5%	-12.0%	11.6%	8.8%	-26.9%	7.6%	-4.2%	-16.5%	2.3%	27.7%	-23.6%

Thailand YTD 23-12

Units (1,000 Dozens)

	2022	2023	%+/-
Total	311	227	-26.9%
338/339	1,666	1,222	-26.6%
347/348	362	199	-45.0%
340	149	176	17.7%
352/652	16,394	12,555	-23.4%

Thailand YTD 23-12

Value (\$ Millions)

	2022	2023	%+/-
Total	1,018	778	-23.6%
338/339	89	64	-27.6%
347/348	18	11	-35.6%
340	22	30	40.0%
352/652	142	106	-25.7%

Thailand YTD 23-12

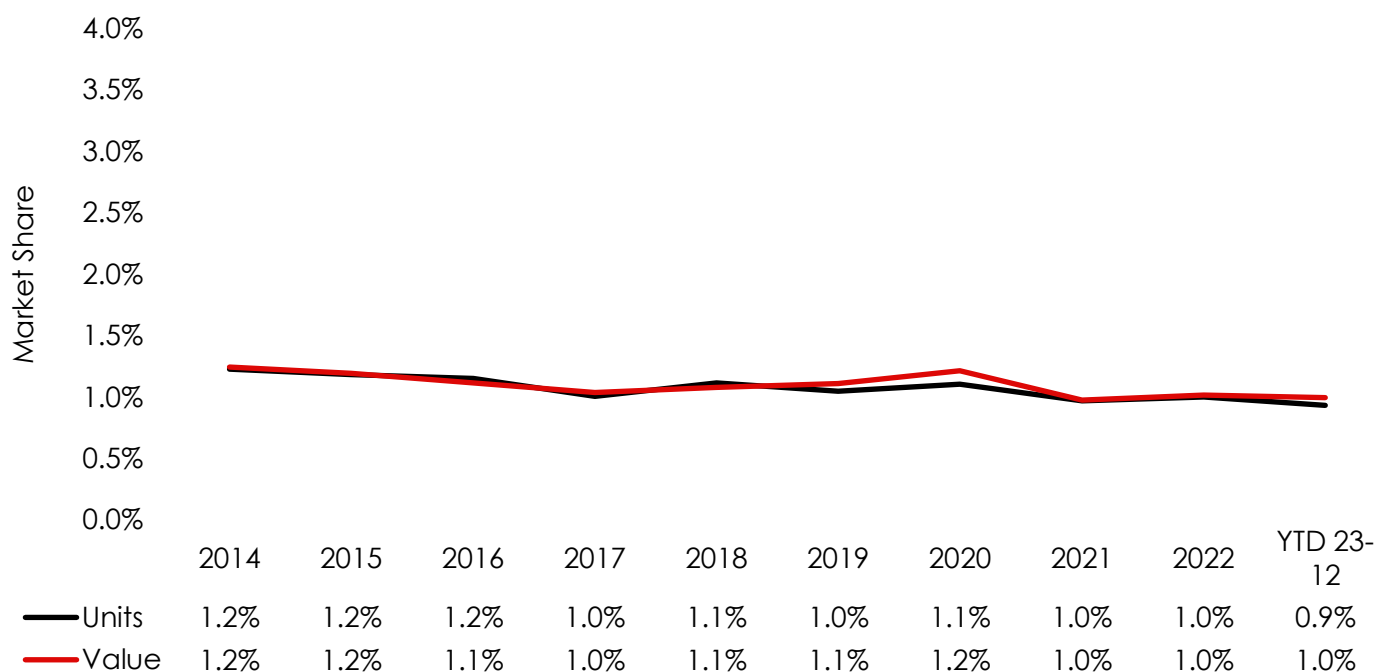
FOB

	2022	2023	%+/-
Total	\$3.27	\$3.42	4.5%
338/339	\$4.45	\$4.39	-1.3%
347/348	\$4.08	\$4.78	16.9%
340	\$12.02	\$14.30	19.0%
352/652	\$0.72	\$0.70	-2.9%

MARKET SHARE

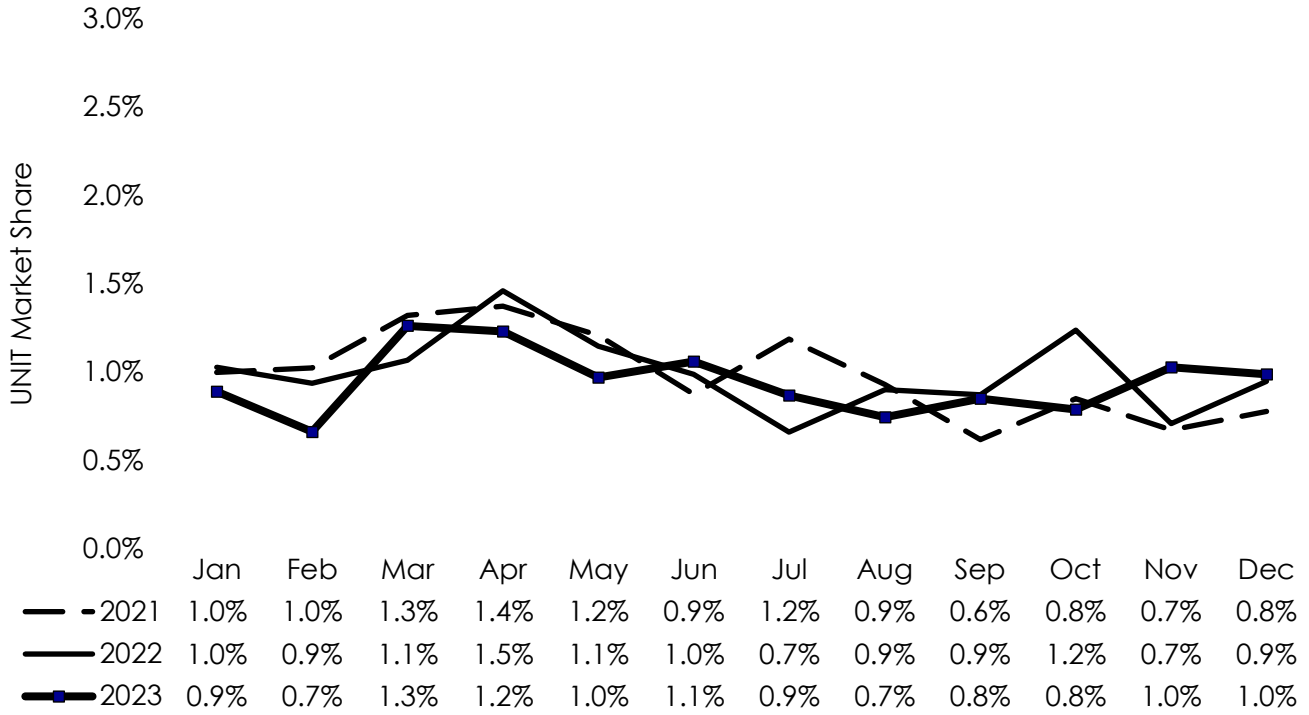
Total Garments YTD

U.S. Garment Imports: THAILAND

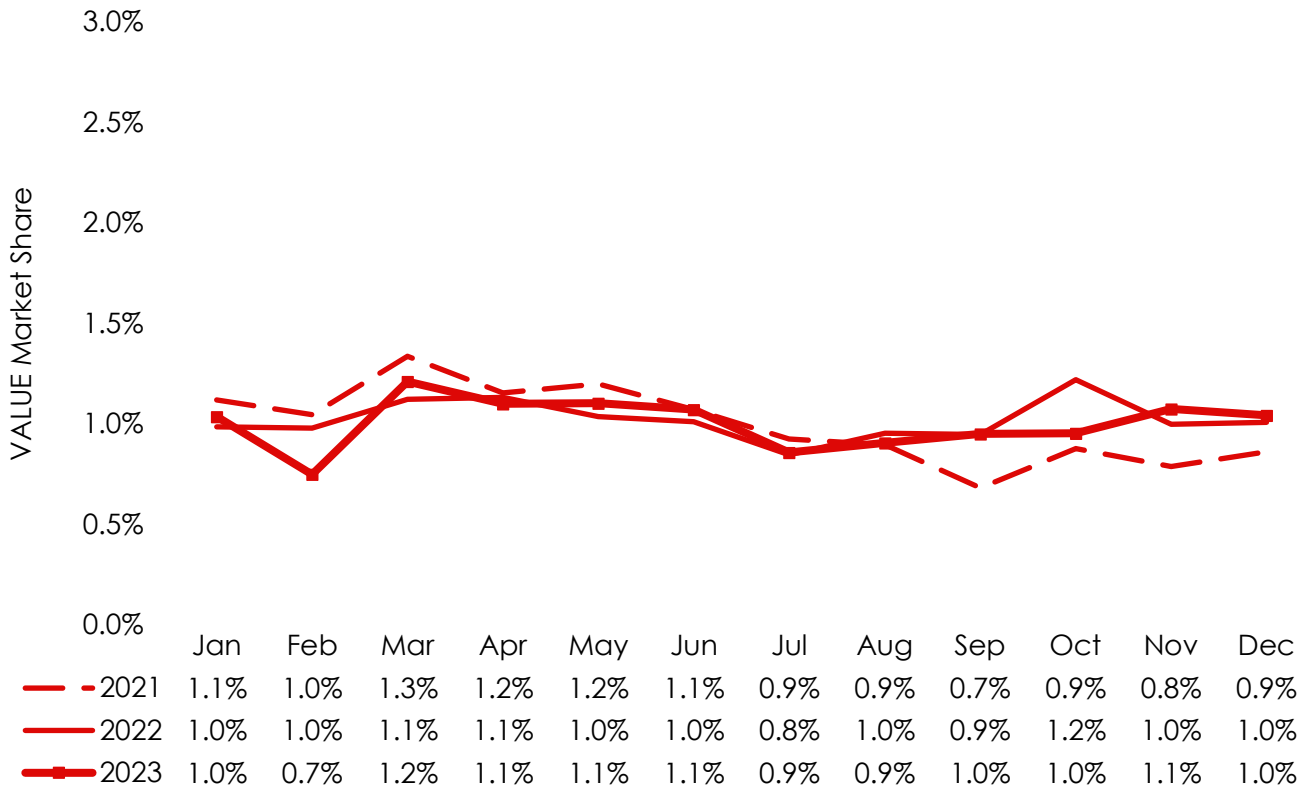


Total Garments Month to Month

U.S. Garment Import (Monthly): THAILAND



U.S. Garment Imports (Monthly): THAILAND

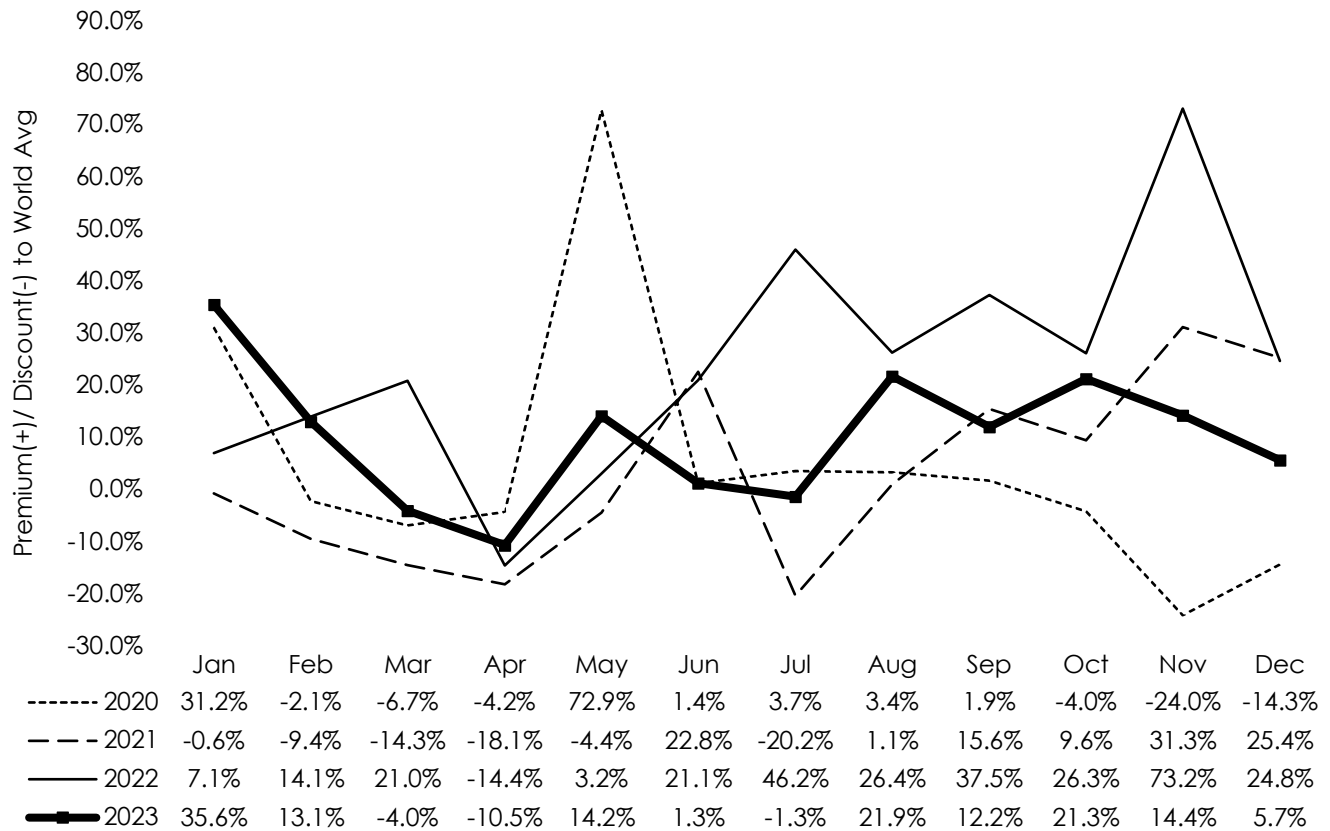


FOB PRICES

U.S. Garment Imports: FOB Prices: Thailand

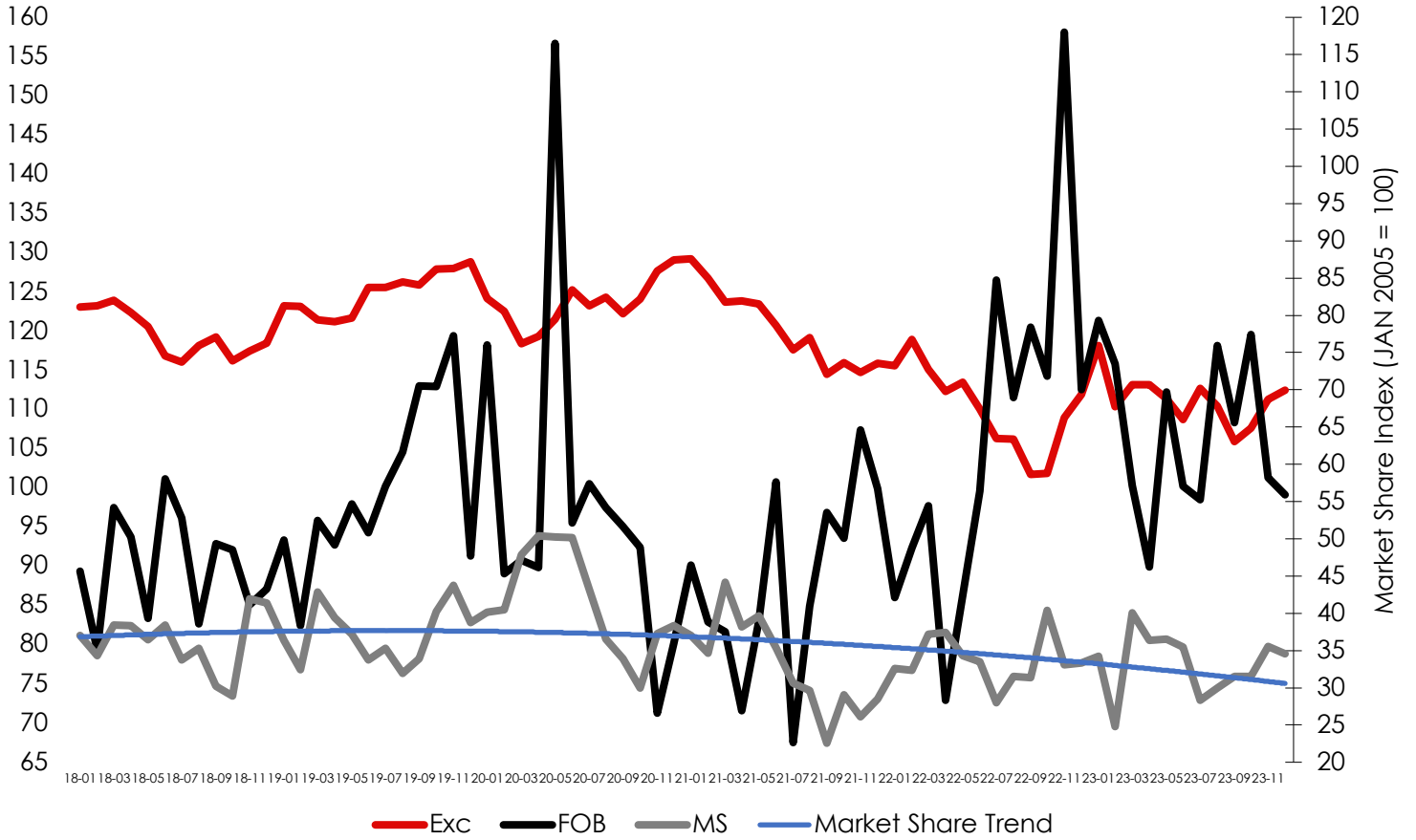


U.S. Garment Imports: FOB Prices: THAILAND

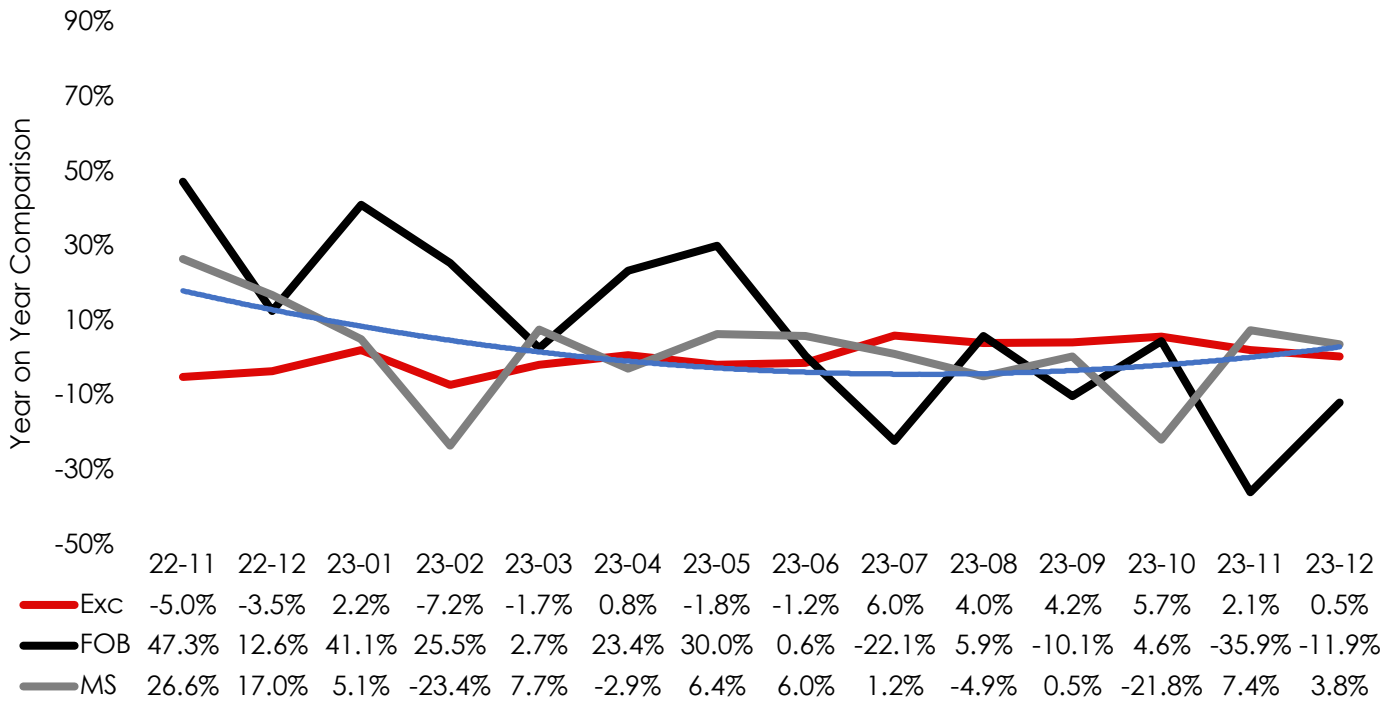


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: THAILAND



U.S. Garment Imports: THAILAND



YTD MARKET SHARE

YTD Unit Market Share: THAILAND

YTD Value Market Share: THAILAND

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	1.1%	1.1%	0.9%	1.0%	1.0%	1.0%	Jan	1.1%	1.1%	1.2%	1.1%	1.0%	1.0%
Feb	1.1%	1.1%	1.1%	1.1%	1.0%	0.8%	Feb	1.1%	1.0%	1.2%	1.1%	1.0%	0.9%
Mar	1.1%	1.1%	1.2%	1.1%	1.0%	0.9%	Mar	1.1%	1.1%	1.3%	1.2%	1.0%	1.0%
Apr	1.1%	1.2%	1.3%	1.2%	1.1%	0.0%	Apr	1.1%	1.1%	1.3%	1.2%	1.1%	1.0%
May	1.2%	1.1%	1.2%	1.2%	1.1%	1.0%	May	1.1%	1.1%	1.3%	1.2%	1.1%	1.0%
Jun	1.1%	1.1%	1.2%	1.1%	1.1%	1.0%	Jun	1.1%	1.1%	1.4%	1.2%	1.0%	1.0%
Jul	1.1%	1.1%	1.2%	1.1%	1.0%	1.0%	Jul	1.1%	1.1%	1.4%	1.1%	1.0%	1.0%
Aug	1.1%	1.1%	1.2%	1.1%	1.0%	0.9%	Aug	1.1%	1.1%	1.3%	1.1%	1.0%	1.0%
Sep	1.1%	1.0%	1.1%	1.0%	1.0%	0.9%	Sep	1.1%	1.1%	1.3%	1.0%	1.0%	1.0%
Oct	1.1%	1.0%	1.1%	1.0%	1.0%	0.9%	Oct	1.1%	1.1%	1.2%	1.0%	1.0%	1.0%
Nov	1.1%	1.0%	1.1%	1.0%	1.0%	0.9%	Nov	1.1%	1.1%	1.2%	1.0%	1.0%	1.0%
Dec	1.1%	1.0%	1.1%	1.0%	1.0%	0.9%	Dec	1.1%	1.1%	1.2%	1.0%	1.0%	1.0%

Thailand Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	1.0%	0.9%	1.0%	1.0%
338/339	Cotton T-Shirts	0.4%	0.4%	0.5%	0.5%
347/348	Cotton Pants	0.2%	0.1%	0.1%	0.1%
340	Cotton Shirts	0.6%	0.8%	0.9%	1.5%
352/652	Underwear	6.1%	5.8%	3.2%	3.1%

PHILIPPINES

U.S. Garment Import Growth: PHILIPPINES

Period	Units						Value					
	2018	2019	2020	2021	2022	2023	2018	2019	2020	2021	2022	2023
Jan	6.6%	0.1%	-41.8%	-26.7%	30.7%	-30.2%	-8.1%	8.1%	-30.0%	-28.3%	48.1%	-19.7%
Mar	-5.9%	4.6%	-31.3%	-25.2%	19.2%	-30.2%	-10.2%	7.2%	-21.1%	-30.4%	38.9%	-19.7%
Mar	-6.0%	4.8%	-31.7%	-17.7%	9.5%	-26.5%	-9.4%	3.8%	-21.2%	-18.0%	28.7%	-27.6%
Apr	-4.0%	7.9%	-35.4%	-8.0%	13.8%	-28.8%	-5.9%	5.8%	-29.3%	-9.2%	35.4%	-30.4%
May	-5.0%	3.5%	-41.8%	9.1%	15.1%	-28.7%	-4.0%	2.4%	-36.9%	5.1%	40.2%	-34.0%
Jun	-4.3%	-2.5%	-44.8%	20.0%	13.9%	-25.7%	-4.5%	-1.0%	-40.1%	13.6%	42.3%	-30.3%
Jul	-1.1%	-1.2%	-44.5%	16.1%	15.4%	-26.4%	-2.2%	0.4%	-41.4%	13.8%	41.5%	-29.9%
Aug	-0.8%	-3.1%	-44.7%	19.6%	17.8%	-28.8%	-4.6%	-0.2%	-40.8%	16.6%	41.5%	-32.1%
Sep	-1.3%	-0.6%	-45.2%	22.2%	17.2%	-30.9%	-6.3%	2.2%	-41.2%	21.5%	38.6%	-32.0%
Oct	1.8%	-4.0%	-42.2%	18.9%	12.1%	-32.0%	-4.3%	-1.5%	-39.4%	22.3%	33.1%	-33.0%
Nov	2.7%	-5.3%	-41.1%	18.7%	11.0%	-31.4%	-3.3%	-2.8%	-38.3%	24.7%	30.0%	-33.2%
Dec	2.3%	-5.9%	-40.1%	20.8%	6.2%	-30.5%	-3.4%	-2.7%	-38.0%	29.4%	23.9%	-33.1%

Philippines YTD 23-12

Philippines YTD 23-12

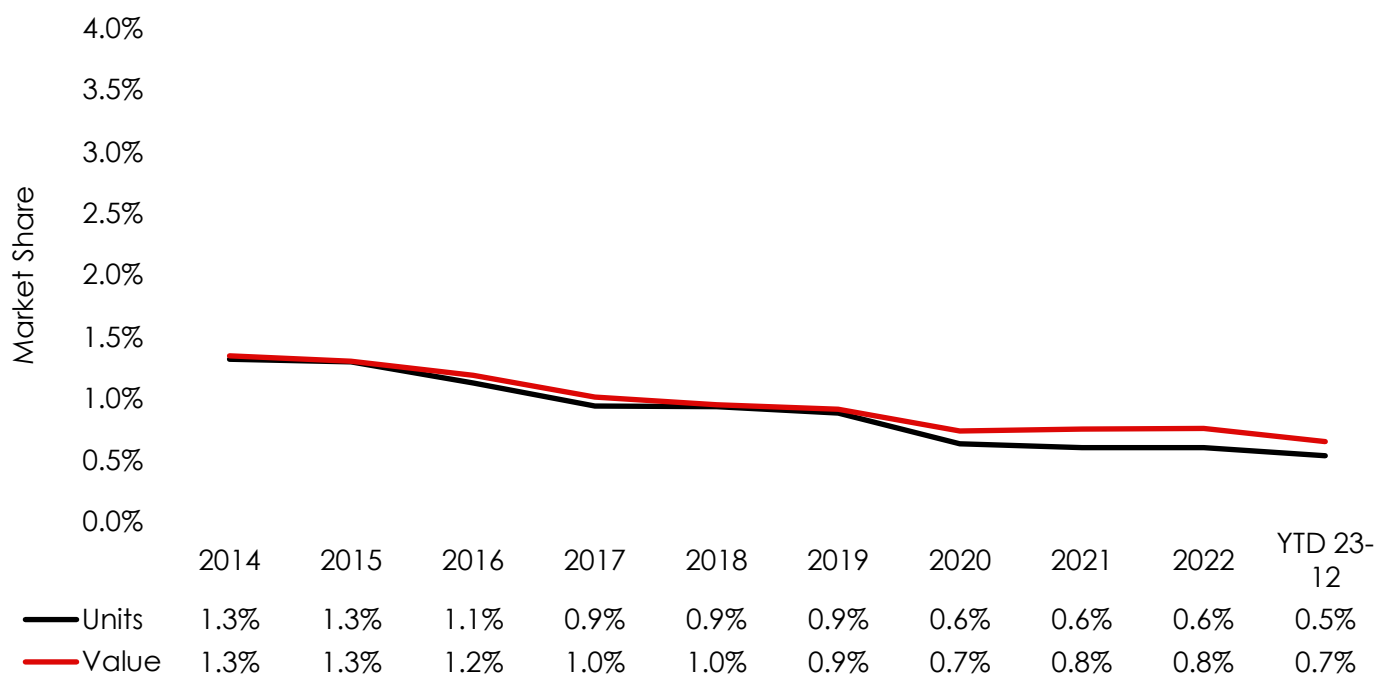
Philippines YTD 23-12

	Units (1,000 Dozens)			Value (\$ Millions)			FOB		
	2022	2023	%+/-	2022	2023	%+/-	2022	2023	%+/-
Total	189	131	-30.5%	761	509	-33.1%	\$4.03	\$3.88	-3.8%
338/339	1,594	1,048	-34.2%	118	76	-36.0%	\$6.19	\$6.03	-2.7%
347/348	528	222	-57.9%	46	23	-50.3%	\$7.21	\$8.52	18.2%
340	95	45	-52.7%	14	8	-44.7%	\$12.12	\$14.18	17.1%
352/652	5,282	4,560	-13.7%	40	34	-15.2%	\$0.63	\$0.62	-1.8%

MARKET SHARE

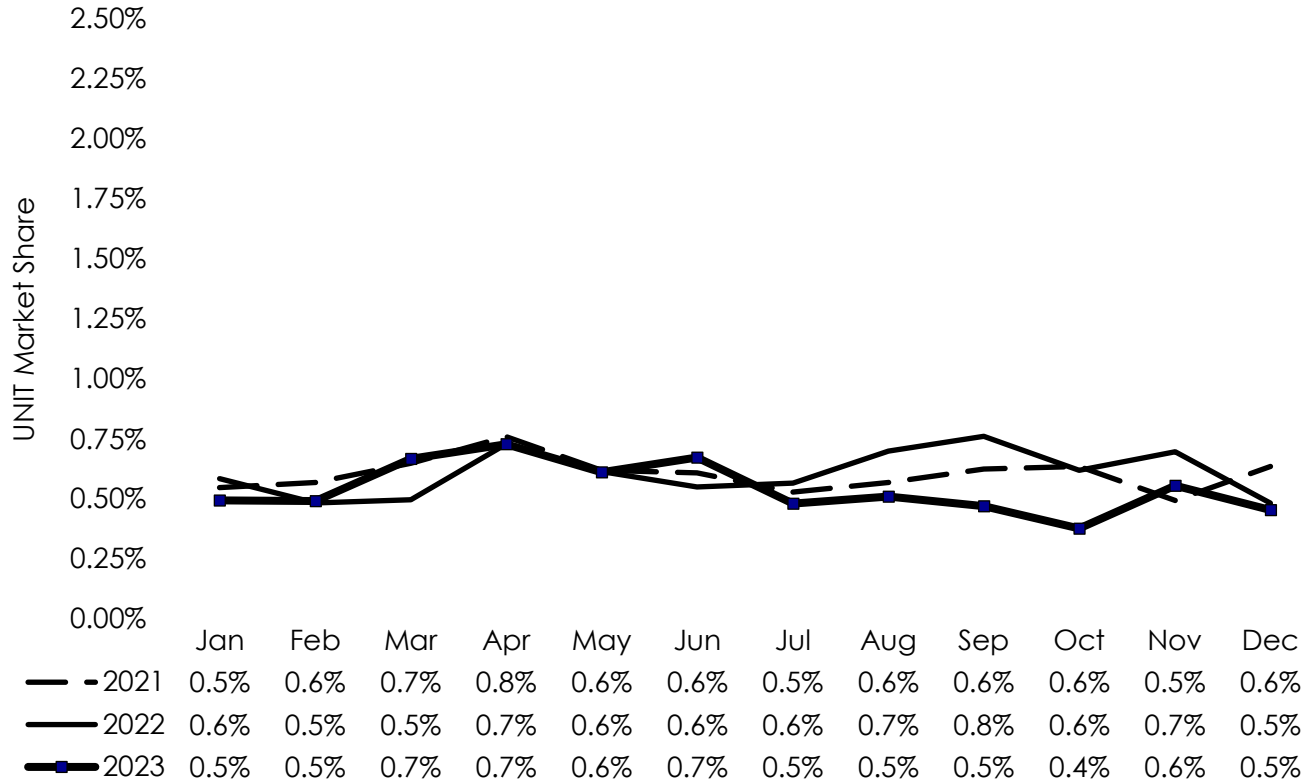
Total Garments YTD

U.S. Garment Imports: PHILIPPINES

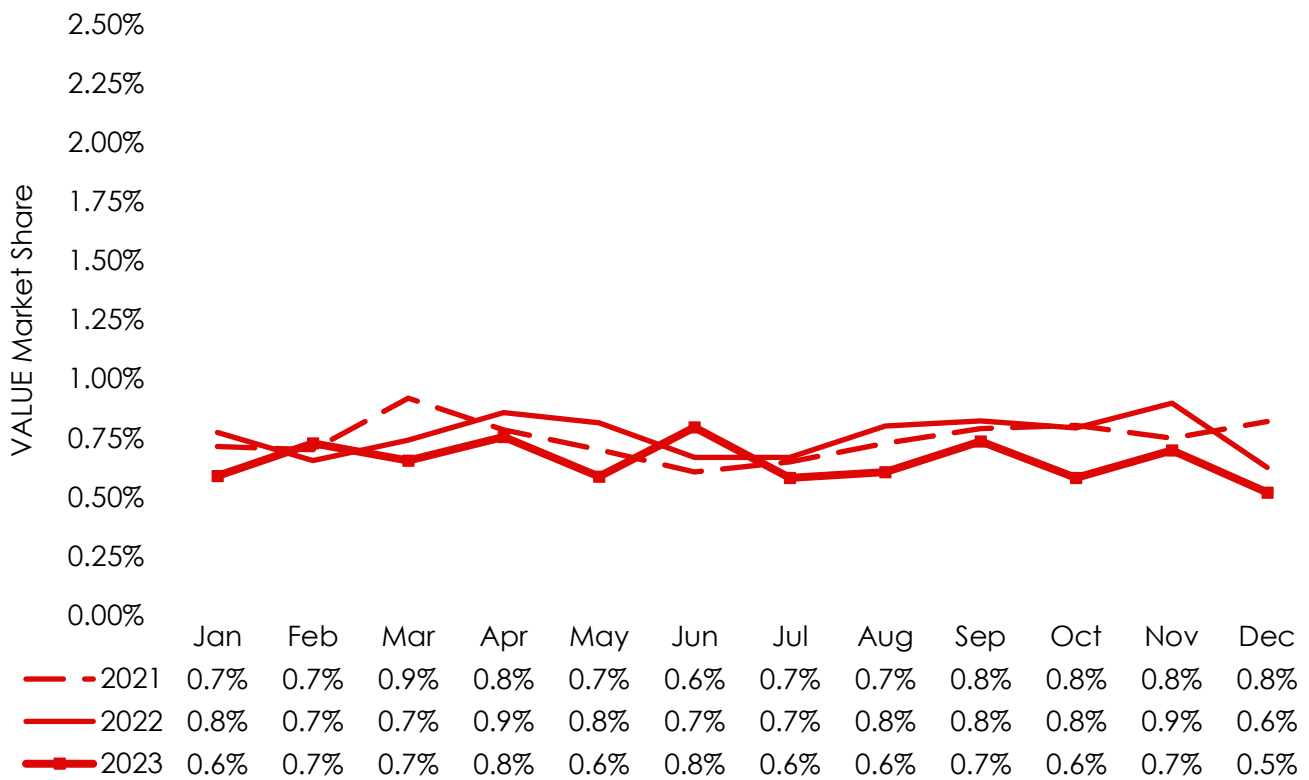


Total Garments Month to Month

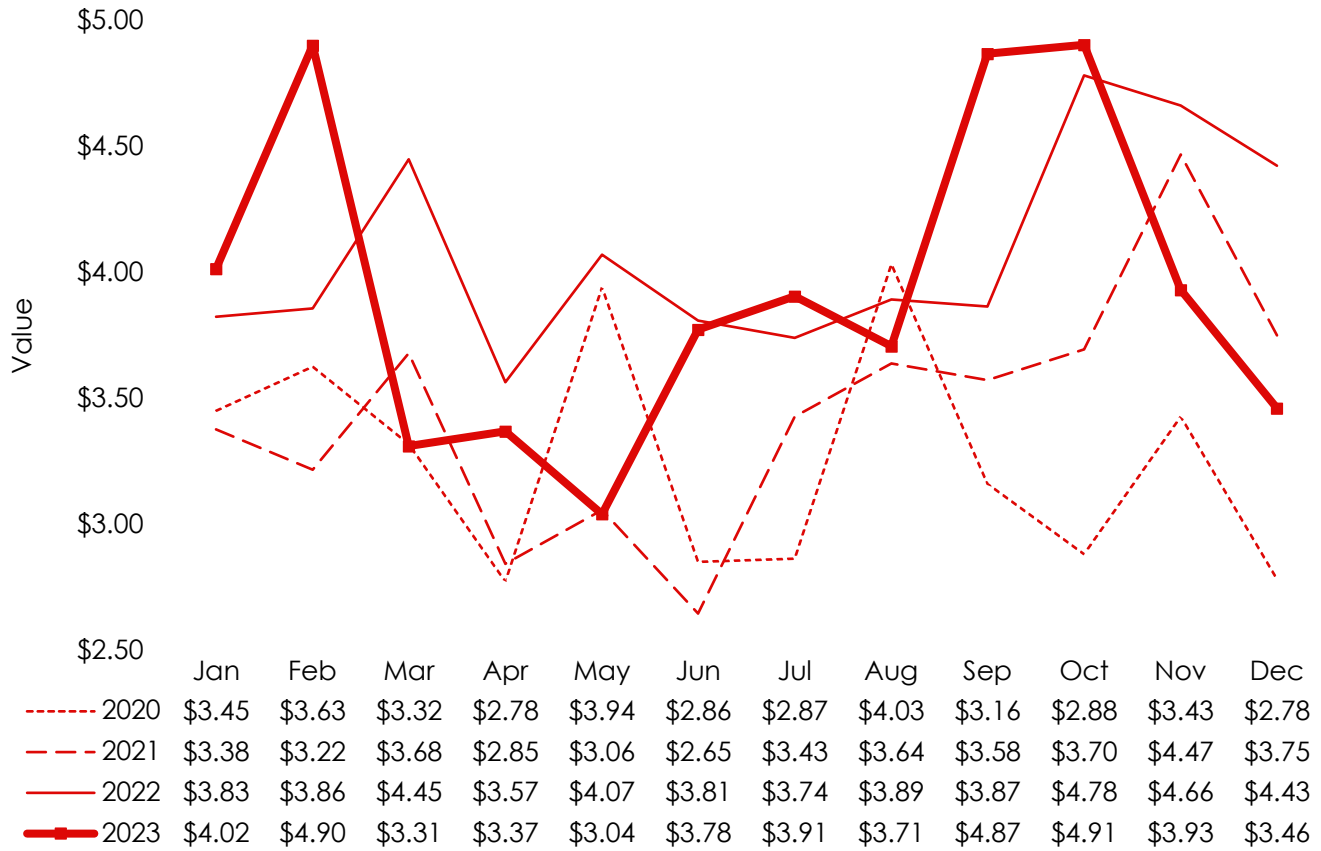
U.S. Garment Import (Monthly): PHILIPPINES



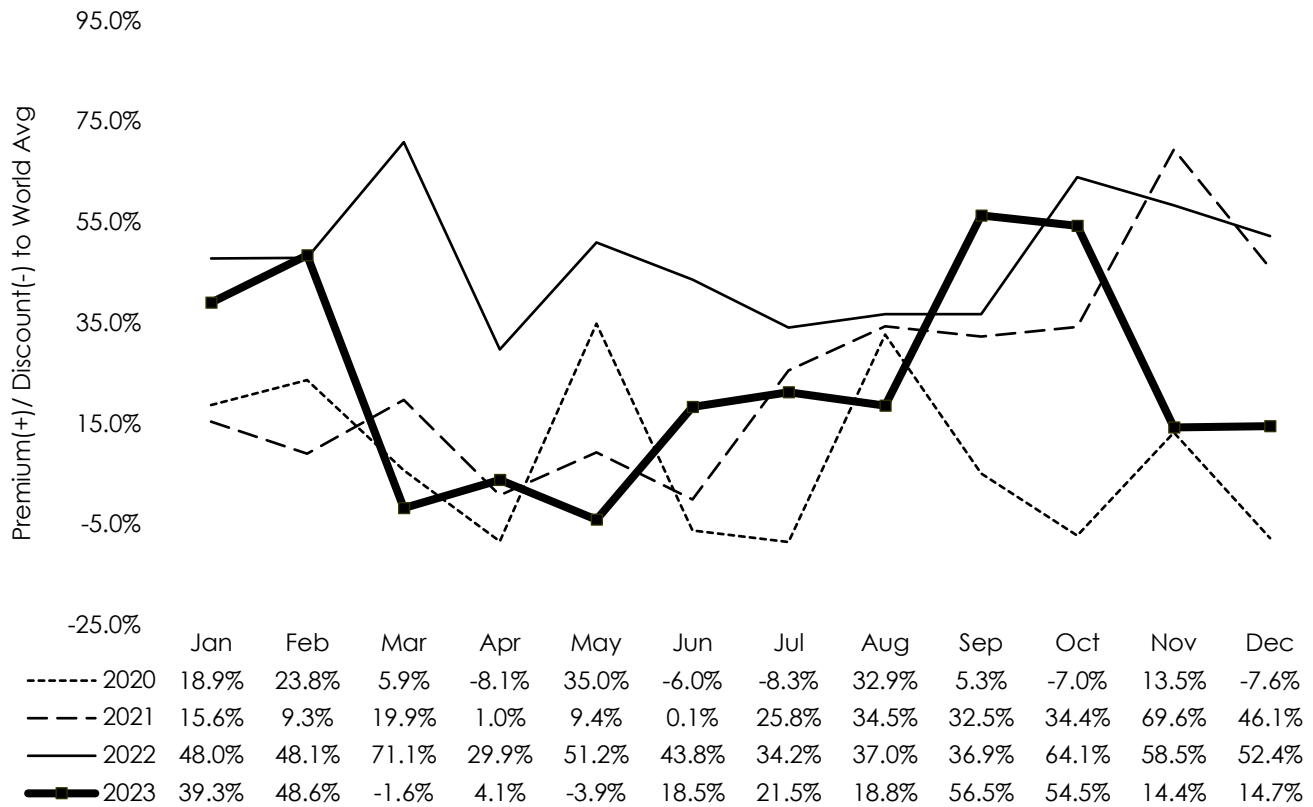
U.S. Garment Imports (Monthly): PHILIPPINES



U.S. Garment Imports: FOB Prices: Philippines

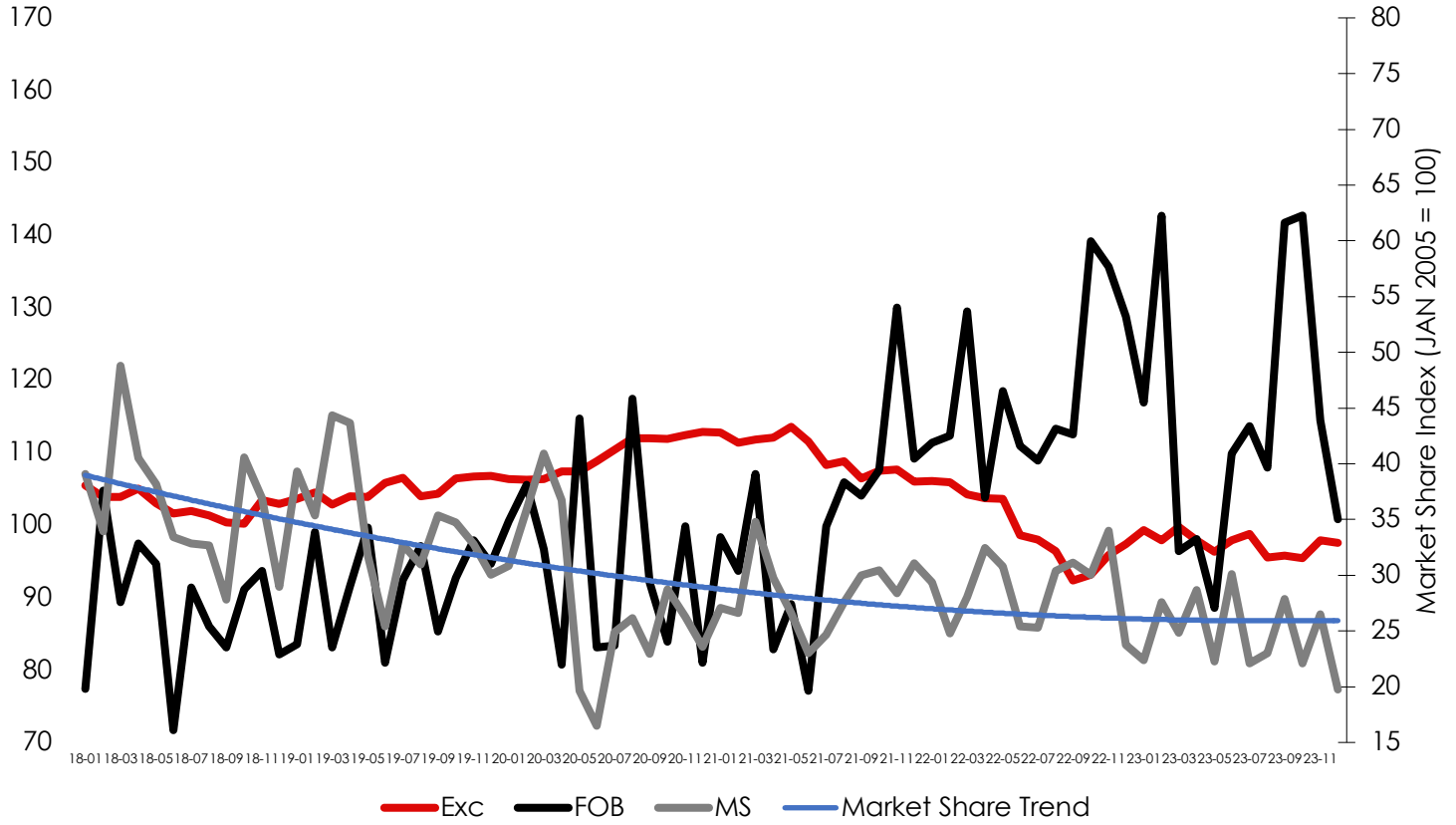


U.S Garment Imports: FOB Prices: Philippines

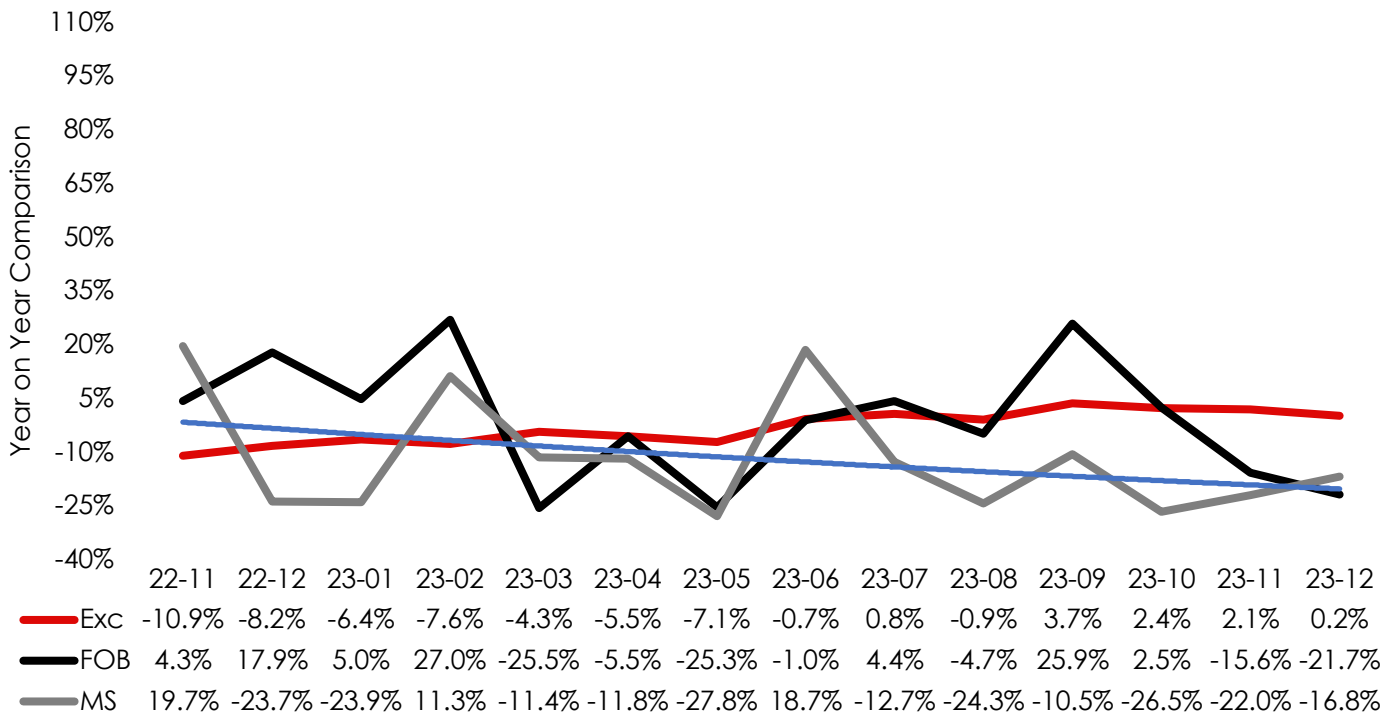


Exchange Rates – FOB Prices – Market Share

U.S. Garment Imports: PHILIPPINES



U.S. Garment Imports: PHILIPPINES



YTD MARKET SHARE

YTD Unit Market Share: PHILIPPINES

YTD Value Market Share: PHILIPPINES

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	1.1%	1.1%	0.7%	0.5%	0.6%	0.6%	Jan	1.0%	1.0%	0.8%	0.7%	0.8%	0.8%
Feb	0.9%	0.9%	0.7%	0.6%	0.5%	0.5%	Feb	1.0%	1.0%	0.9%	0.7%	0.7%	0.7%
Mar	1.0%	1.0%	0.8%	0.6%	0.5%	0.5%	Mar	1.1%	1.0%	0.9%	0.8%	0.7%	0.7%
Apr	1.0%	1.1%	0.8%	0.6%	0.6%	0.6%	Apr	1.1%	1.1%	0.9%	0.8%	0.8%	0.7%
May	1.0%	1.0%	0.8%	0.6%	0.6%	0.6%	May	1.1%	1.0%	0.9%	0.8%	0.8%	0.7%
Jun	1.0%	0.9%	0.9%	0.6%	0.6%	0.6%	Jun	1.0%	1.0%	0.8%	0.7%	0.8%	0.7%
Jul	1.0%	0.9%	0.7%	0.6%	0.6%	0.6%	Jul	1.0%	0.9%	0.8%	0.7%	0.7%	0.7%
Aug	1.0%	0.9%	0.7%	0.6%	0.6%	0.6%	Aug	1.0%	0.9%	0.8%	0.7%	0.8%	0.7%
Sep	0.9%	0.9%	0.6%	0.6%	0.6%	0.6%	Sep	0.9%	0.9%	0.8%	0.7%	0.8%	0.7%
Oct	1.0%	0.9%	0.7%	0.6%	0.6%	0.5%	Oct	1.0%	0.9%	0.8%	0.7%	0.8%	0.7%
Nov	1.0%	0.9%	0.6%	0.6%	0.6%	0.5%	Nov	1.0%	0.9%	0.8%	0.7%	0.8%	0.7%
Dec	0.9%	0.9%	0.6%	0.6%	0.6%	0.5%	Dec	1.0%	0.9%	0.7%	0.8%	0.8%	0.7%

Philippines Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	0.6%	0.5%	0.8%	0.7%
338/339	Cotton T-Shirts	0.4%	0.3%	0.7%	0.6%
347/348	Cotton Pants	0.3%	0.2%	0.3%	0.2%
340	Cotton Shirts	0.4%	0.2%	0.6%	0.4%
352/652	Underwear	2.0%	2.1%	0.9%	1.0%

CONCLUSION ASEAN

YTD Unit Market Share: ASEAN

YTD Value Market Share: ASEAN

Period	2018	2019	2020	2021	2022	2023	Period	2018	2019	2020	2021	2022	2023
Jan	25.9%	25.9%	28.3%	26.4%	24.9%	26.9%	Jan	27.4%	27.9%	32.6%	31.1%	29.5%	30.7%
Feb	25.4%	25.6%	28.6%	26.5%	26.1%	27.1%	Feb	26.9%	27.4%	32.1%	30.8%	30.2%	29.7%
Mar	25.5%	26.4%	30.1%	28.2%	27.3%	27.0%	Mar	26.7%	27.8%	32.8%	32.0%	31.1%	29.5%
Apr	26.0%	26.5%	31.0%	28.9%	28.3%	26.9%	Apr	27.1%	27.9%	34.1%	32.4%	31.8%	29.5%
May	25.7%	26.0%	30.8%	28.4%	28.3%	26.4%	May	27.0%	27.7%	34.6%	32.0%	31.8%	29.4%
Jun	25.2%	25.4%	30.2%	27.3%	27.7%	26.1%	Jun	26.7%	27.4%	34.4%	31.1%	31.4%	29.5%
Jul	24.9%	24.8%	30.0%	26.6%	27.1%	25.9%	Jul	26.4%	27.0%	34.3%	30.5%	31.1%	29.6%
Aug	24.4%	24.4%	29.0%	26.3%	26.9%	25.9%	Aug	26.1%	26.8%	33.6%	30.4%	31.0%	29.9%
Sep	24.0%	24.4%	28.5%	25.7%	27.0%	25.9%	Sep	25.8%	27.0%	33.1%	29.9%	31.0%	30.2%
Oct	23.9%	24.5%	28.0%	25.6%	27.1%	25.8%	Oct	25.9%	27.3%	32.8%	29.8%	31.0%	30.2%
Nov	23.8%	24.5%	27.8%	25.2%	26.9%	25.8%	Nov	25.8%	27.3%	32.6%	29.4%	30.8%	30.2%
Dec	23.7%	24.6%	27.7%	24.9%	26.9%	25.9%	Dec	25.7%	27.4%	32.3%	29.2%	30.7%	30.1%

ASEAN Market Share

Description		Units		Value	
Cat	Product	YTD 22-12	YTD 23-12	YTD 22-12	YTD 23-12
	Total	26.9%	25.9%	30.7%	0.0%
338/339	Cotton T-Shirts	22.1%	21.3%	28.4%	28.1%
347/348	Cotton Pants	29.3%	29.1%	28.2%	27.9%
340	Cotton Shirts	23.5%	21.4%	28.1%	25.8%
352/652	Underwear	32.9%	32.3%	29.9%	28.9%

CONCLUSIONS & MISCELLANEOUS DATA

IMPORTS BY MONTH: YEAR-TO-YEAR CHANGE

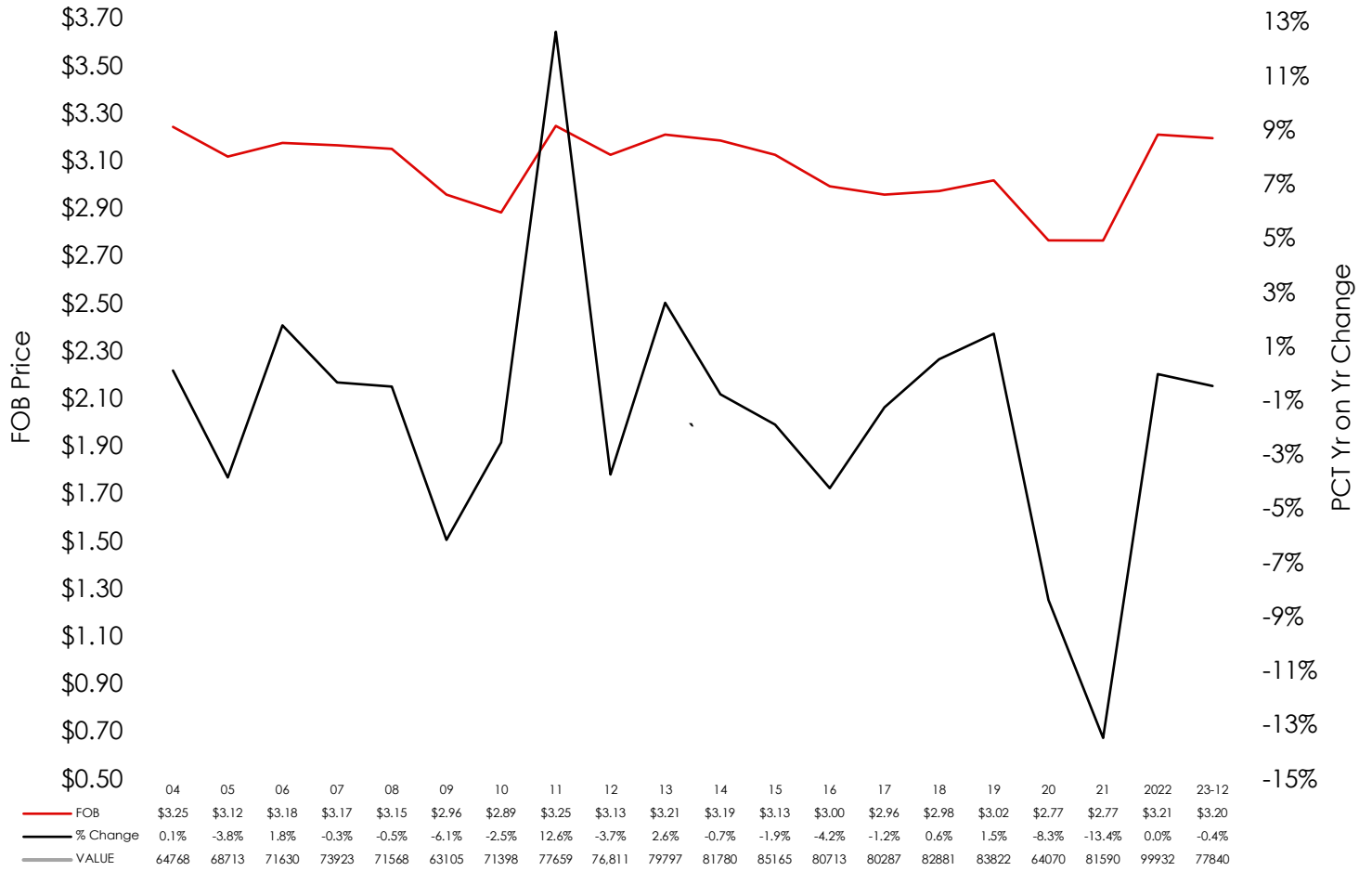
U.S. Imports All Garments Monthly Data 2023 vs 2022

	Units	Value
Jan	-17.5%	-4.0%
Feb	-31.0%	-20.1%
Mar	-40.2%	-32.7%
Apr	-33.9%	-29.3%
May	-28.2%	-25.9%
June	-25.8%	-24.4%
July	-18.6%	-17.6%
Aug	-19.2%	-25.6%
Sep	-11.6%	-23.1%
Oct	-8.3%	-21.9%
Nov	-5.5%	-18.4%
Dec	-6.3%	-17.0%

FOB PRICES CHANGES

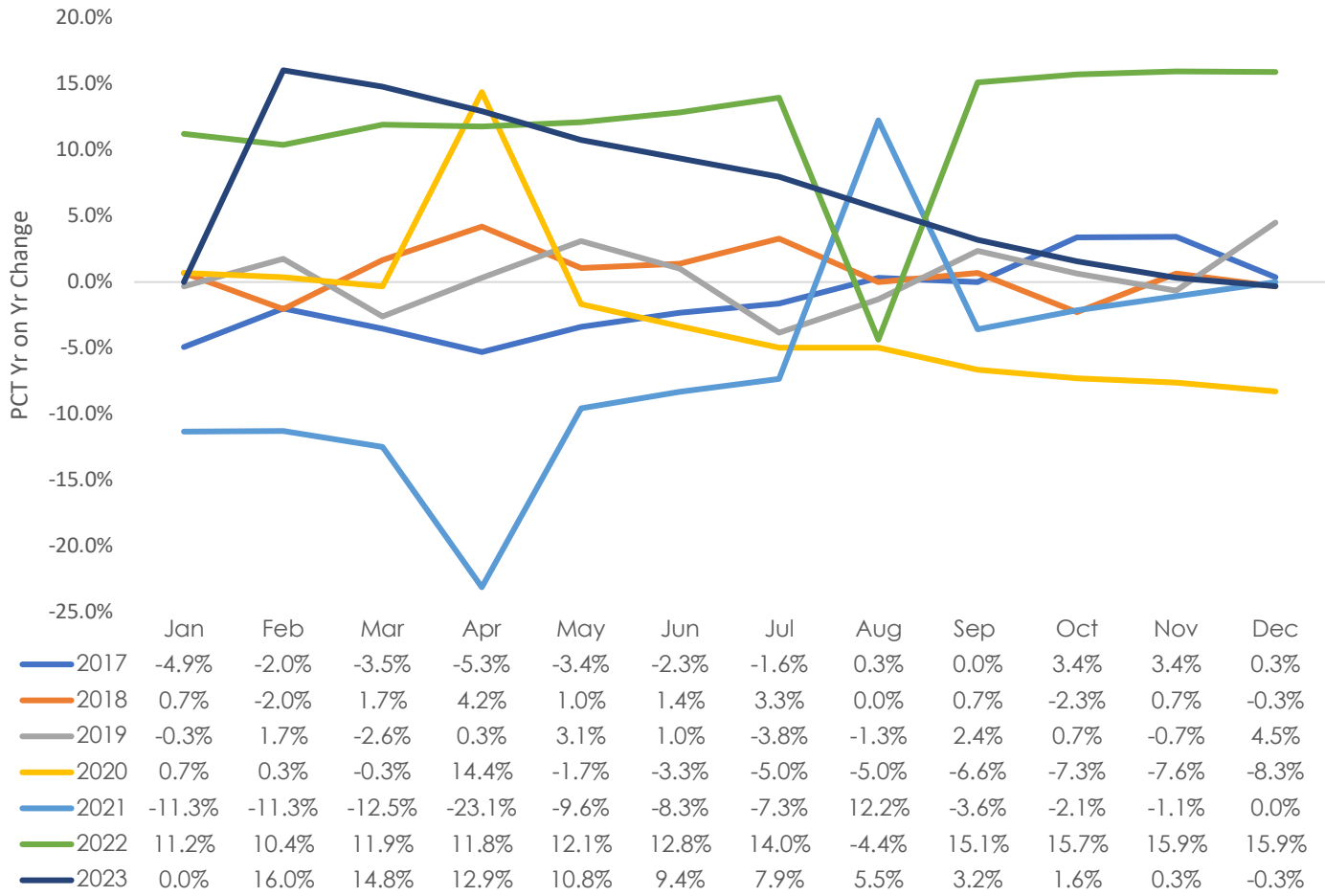
Annual 2004 to YTD NOV 2023

U.S. Garment Imports



Monthly Year to Year Change 2017 to 2023

U.S. Garment Imports: FOB Prices



Sourcing decisions

U.S. Garment Imports — Top Suppliers:

U.S. GARMENT IMPORTS TOP SUPPLIERS

Country	Rank YTD 23-12	US Imports by Value		Market Share		
		2022	2023	2022	2023	+/-
WORLD		998551	778403			
Italy	1	19625	20313	1.97%	2.61%	32.8%
Dominican Republic	2	6489	6182	0.65%	0.79%	22.2%
Mexico	3	31582	28120	3.16%	3.61%	14.2%
Jordan	4	19328	16536	1.94%	2.12%	9.8%
El Salvador	5	19102	15643	1.91%	2.01%	5.1%
Peru	6	9677	7661	0.97%	0.98%	1.6%
Haiti	7	9698	7644	0.97%	0.98%	1.1%
India	8	56879	44697	5.70%	5.74%	0.8%
Vietnam	9	182422	141766	18.27%	18.21%	-0.3%
Guatemala	10	19333	14911	1.94%	1.92%	-1.1%
Honduras	11	31708	24253	3.18%	3.12%	-1.9%
Cambodia	12	43456	33208	4.35%	4.27%	-2.0%
Egypt	13	14214	10859	1.42%	1.40%	-2.0%
Thailand	14	10184	7779	1.02%	1.00%	-2.0%
Sri Lanka	15	21251	16102	2.13%	2.07%	-2.8%
China	16	217506	163164	21.78%	20.96%	-3.8%
Bangladesh	17	97282	72898	9.74%	9.37%	-3.9%
Indonesia	18	56007	41896	5.61%	5.38%	-4.0%
Pakistan	19	27467	20162	2.75%	2.59%	-5.8%
Nicaragua	20	28380	19516	2.84%	2.51%	-11.8%
Philippines	21	7597	5092	0.76%	0.65%	-14.0%

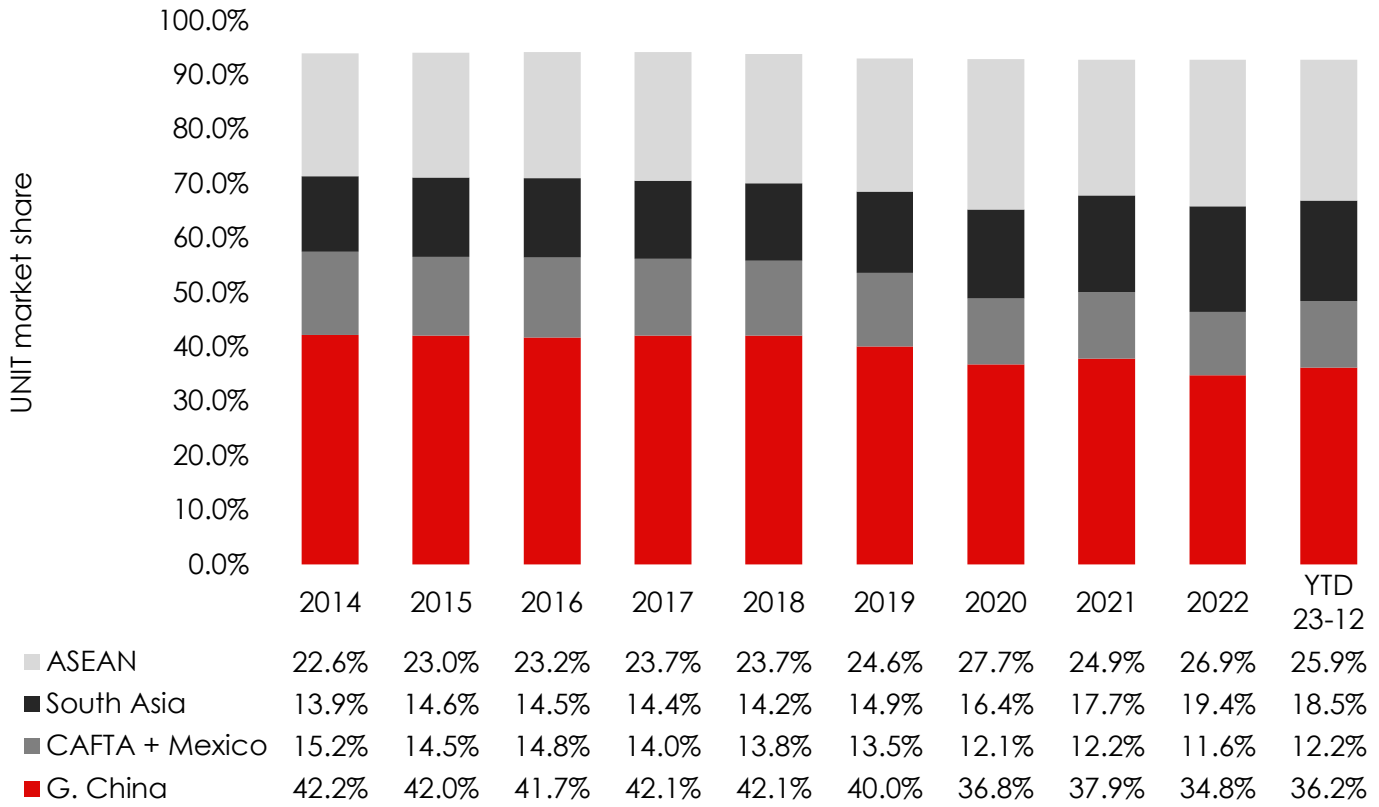
FOB Prices

AVERAGE FOB PRICE COMPARISON

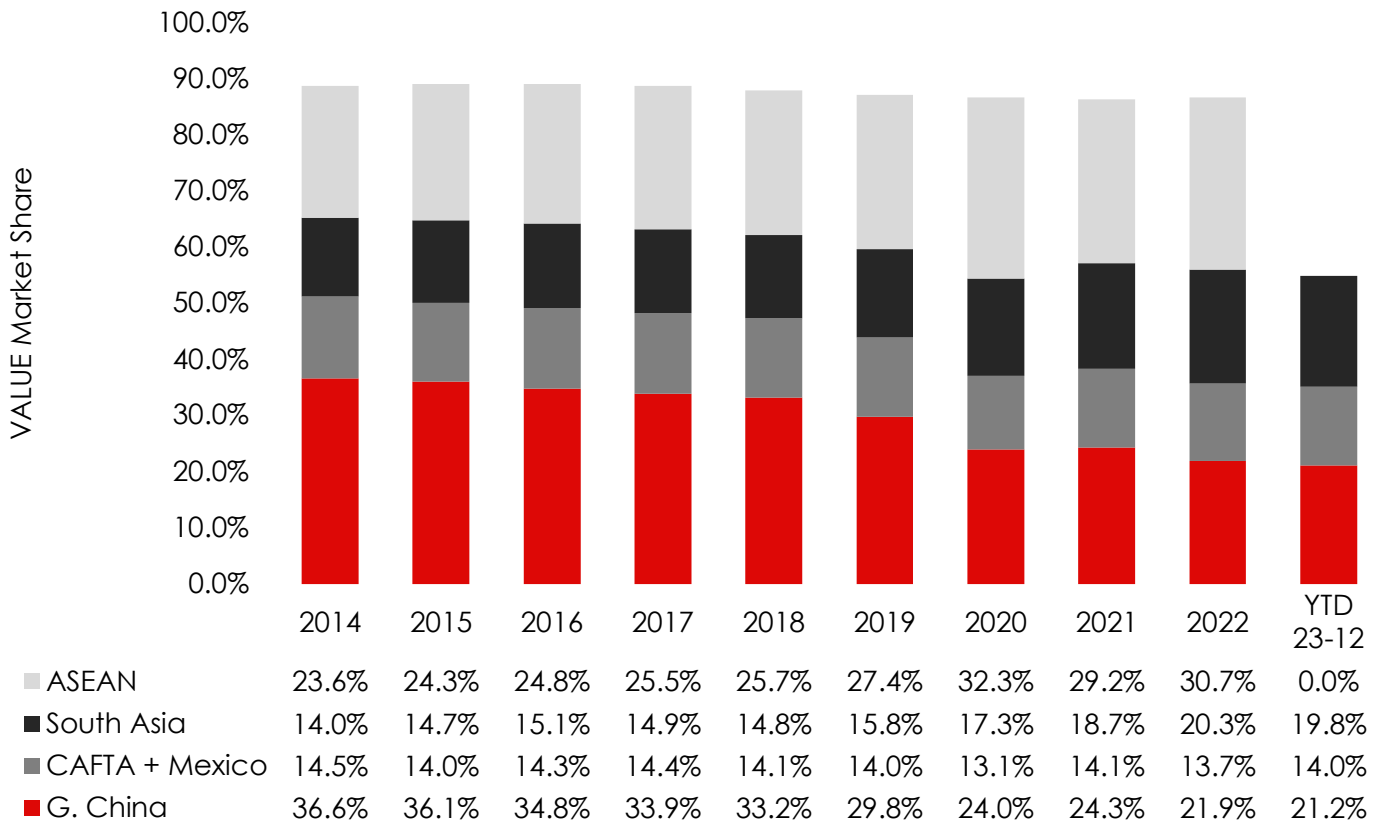
	FOB Price			+/- to Avg	
	YTD 22-12	YTD 23-12	Change	YTD 22-12	YTD 23-12
China	\$2.02	\$1.86	-7.9%	-38.4%	-45.7%
Dominican Republic	\$2.65	\$2.62	-1.2%	-19.2%	-23.5%
Haiti	\$2.63	\$2.82	7.4%	-19.9%	-17.6%
Pakistan	\$3.03	\$2.95	-2.8%	-7.4%	-13.9%
World	\$3.21	\$3.20	-0.5%	-1.9%	-6.5%
Bangladesh	\$3.10	\$3.23	4.0%	-5.3%	-5.8%
El Salvador	\$3.26	\$3.28	0.6%	-0.5%	-4.1%
Nicaragua	\$4.28	\$3.34	-21.9%	30.6%	-2.3%
Cambodia	\$3.19	\$3.38	5.8%	-2.5%	-1.3%
Thailand	\$3.28	\$3.42	4.5%	0.0%	0.0%
Honduras	\$3.40	\$3.52	3.6%	3.8%	2.9%
India	\$3.80	\$3.68	-3.1%	16.0%	7.6%
Vietnam	\$3.71	\$3.72	0.2%	13.4%	8.8%
Philippines	\$4.02	\$3.88	-3.6%	22.8%	13.3%
Mexico	\$4.07	\$4.18	2.8%	24.2%	22.2%
Indonesia	\$3.68	\$4.19	13.8%	12.3%	22.3%
Egypt	\$4.05	\$4.22	4.1%	23.6%	23.2%
Sri Lanka	\$4.21	\$4.58	8.9%	28.4%	33.8%
Guatemala	\$4.85	\$4.70	-3.0%	47.9%	37.3%
Jordan	\$5.61	\$6.05	7.8%	71.2%	76.8%
Peru	\$8.63	\$8.19	-5.1%	163.4%	139.4%
Italy	\$23.48	\$26.99	15.0%	616.5%	688.5%

Appendix I: Product Analysis

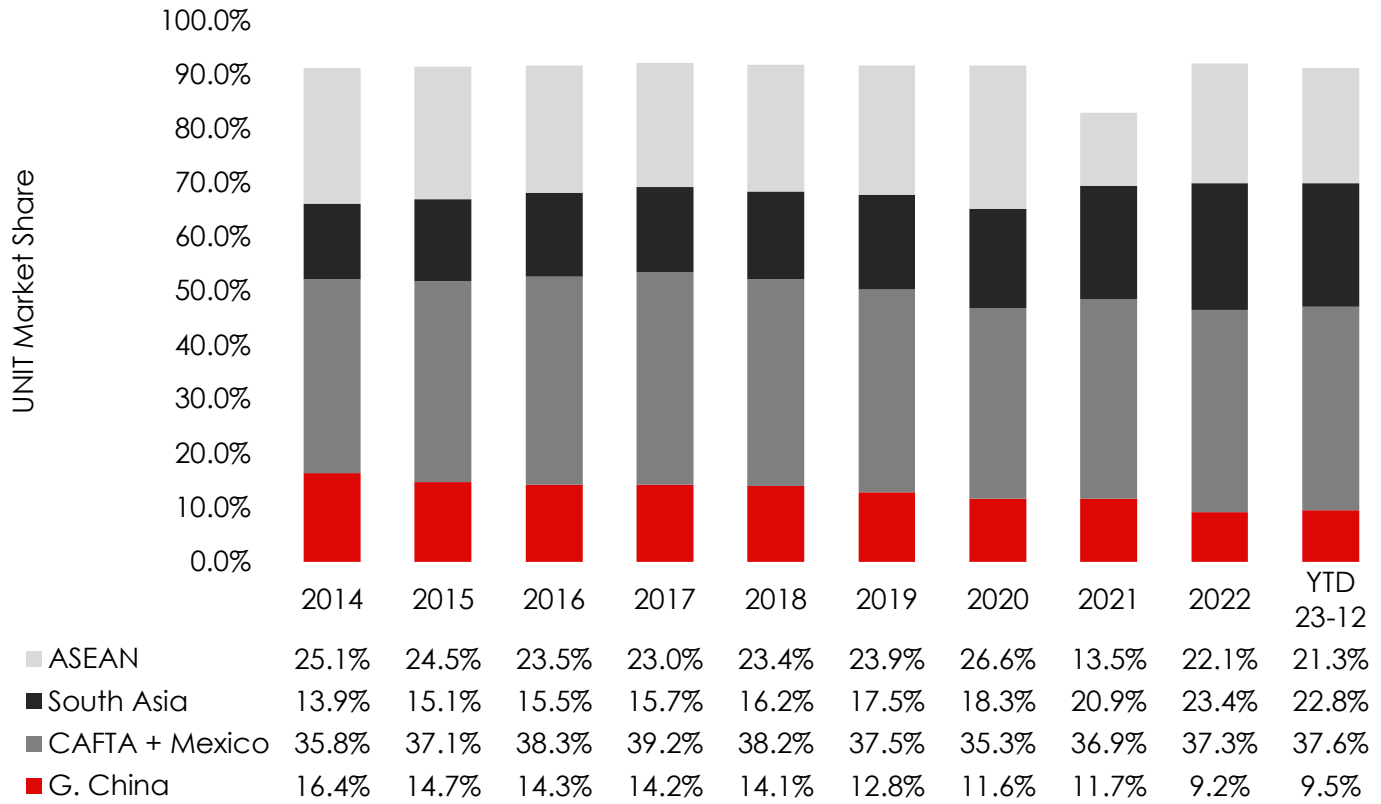
U.S. Garment Imports: BLOCS



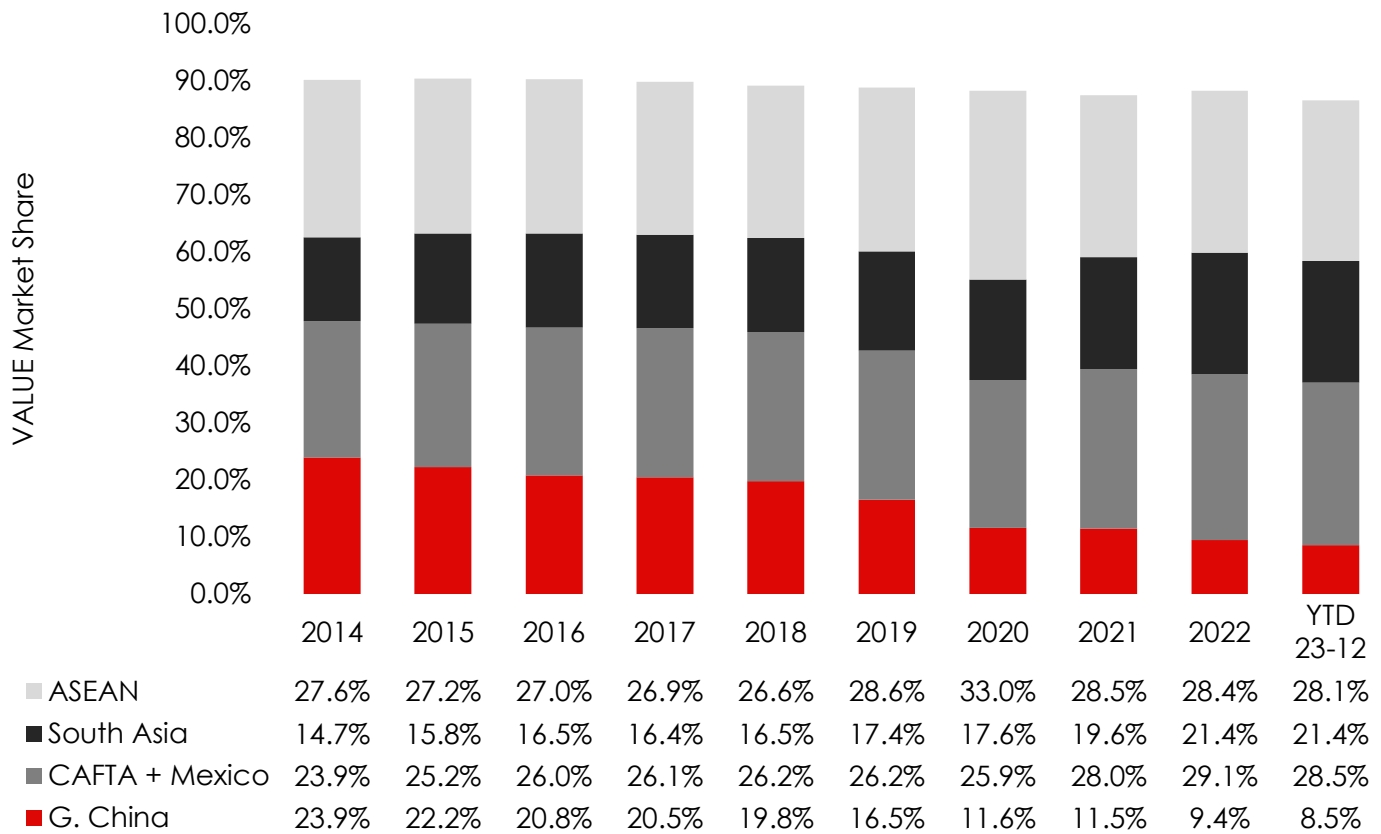
U.S. Garment Imports: BLOCS



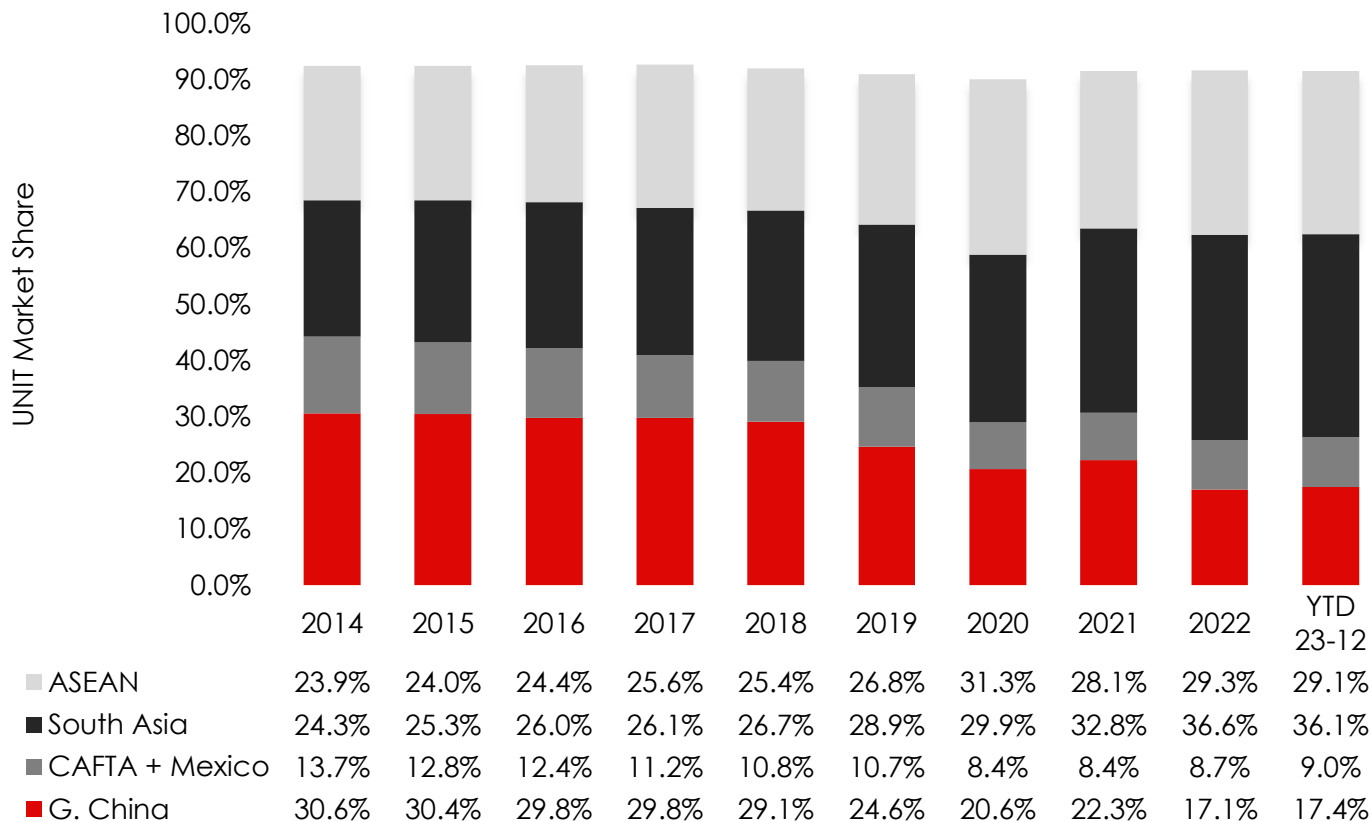
U.S. Cotton T-Shirt Imports: BLOCS



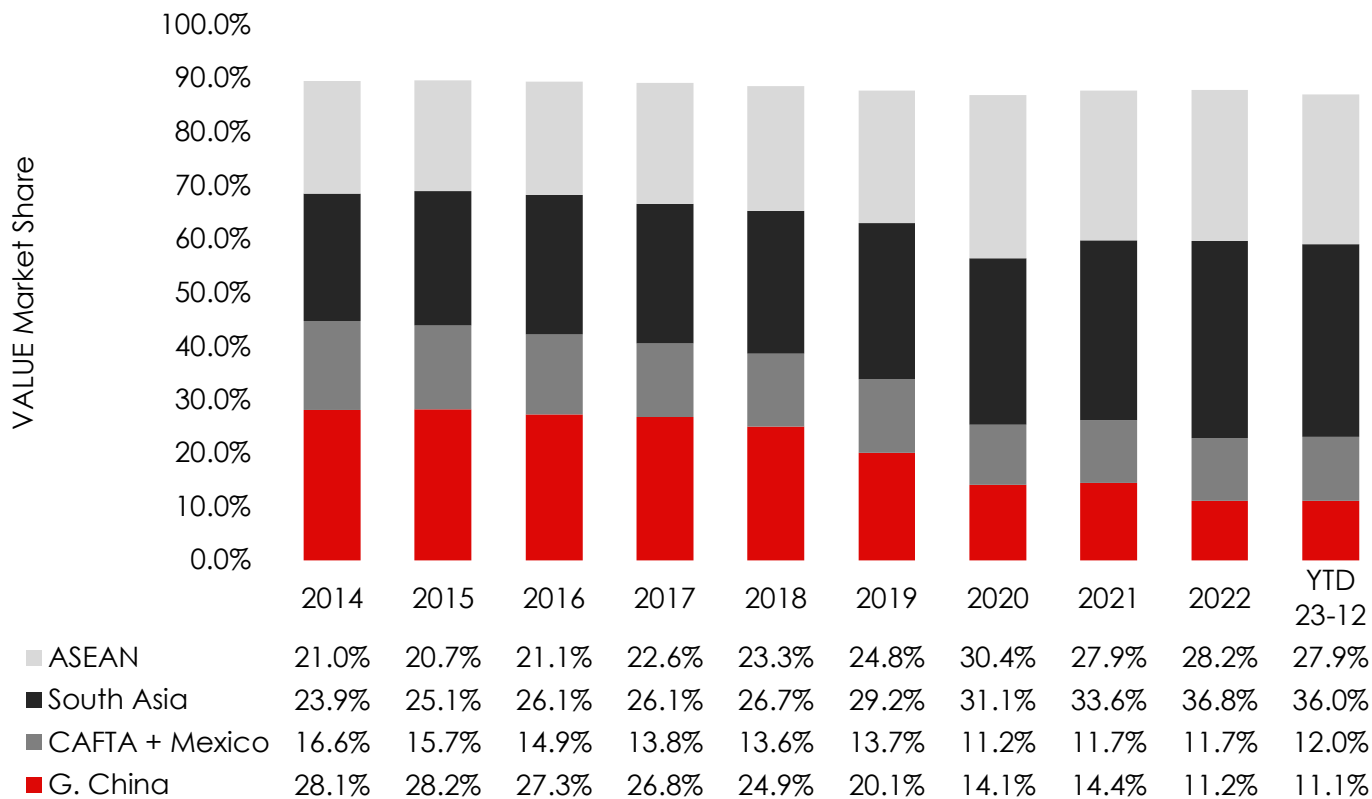
U.S. Cotton T-Shirt Imports: BLOCS



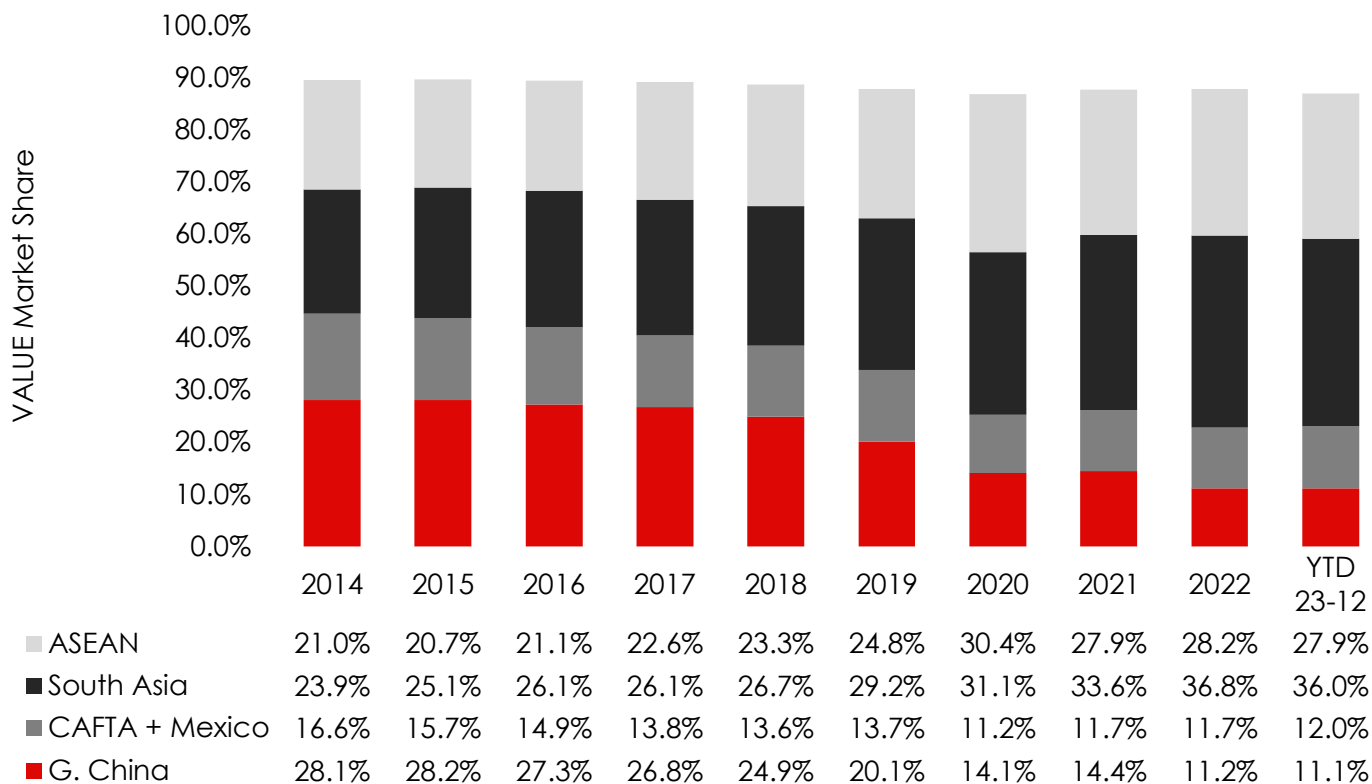
U.S. Cotton Trouser Imports: BLOCS



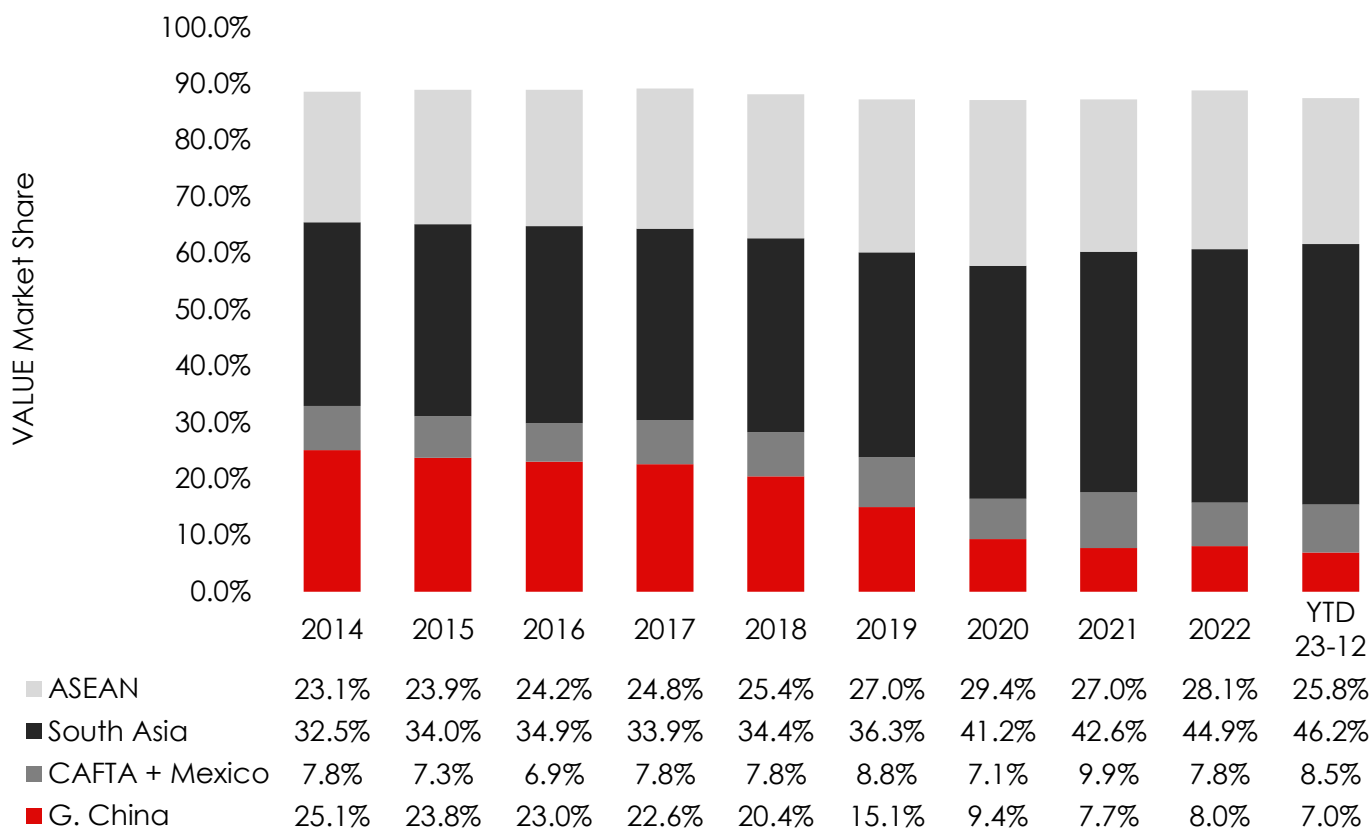
U.S. Cotton Trouser Imports: BLOCS



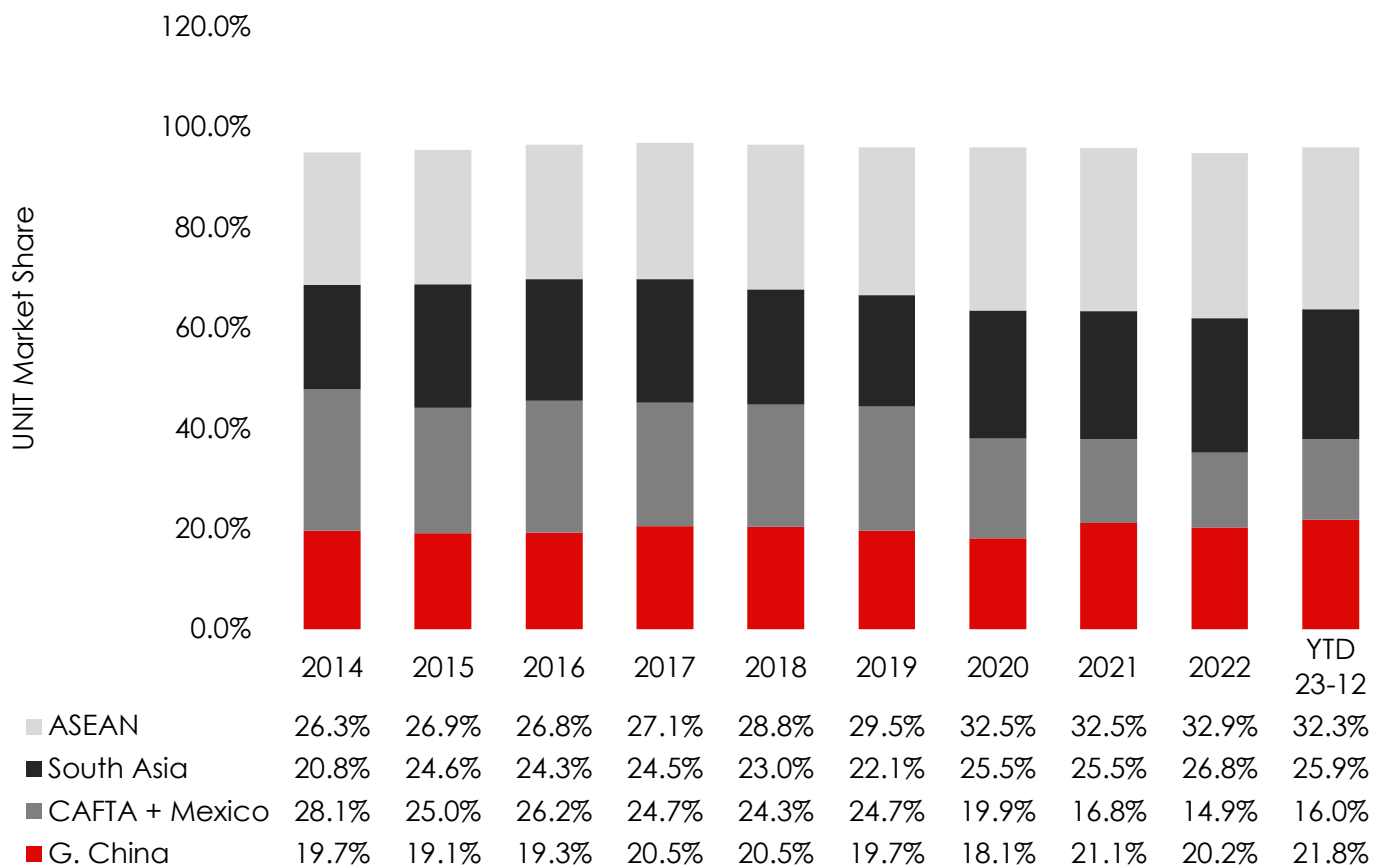
U.S. Cotton Trouser Imports: BLOCS



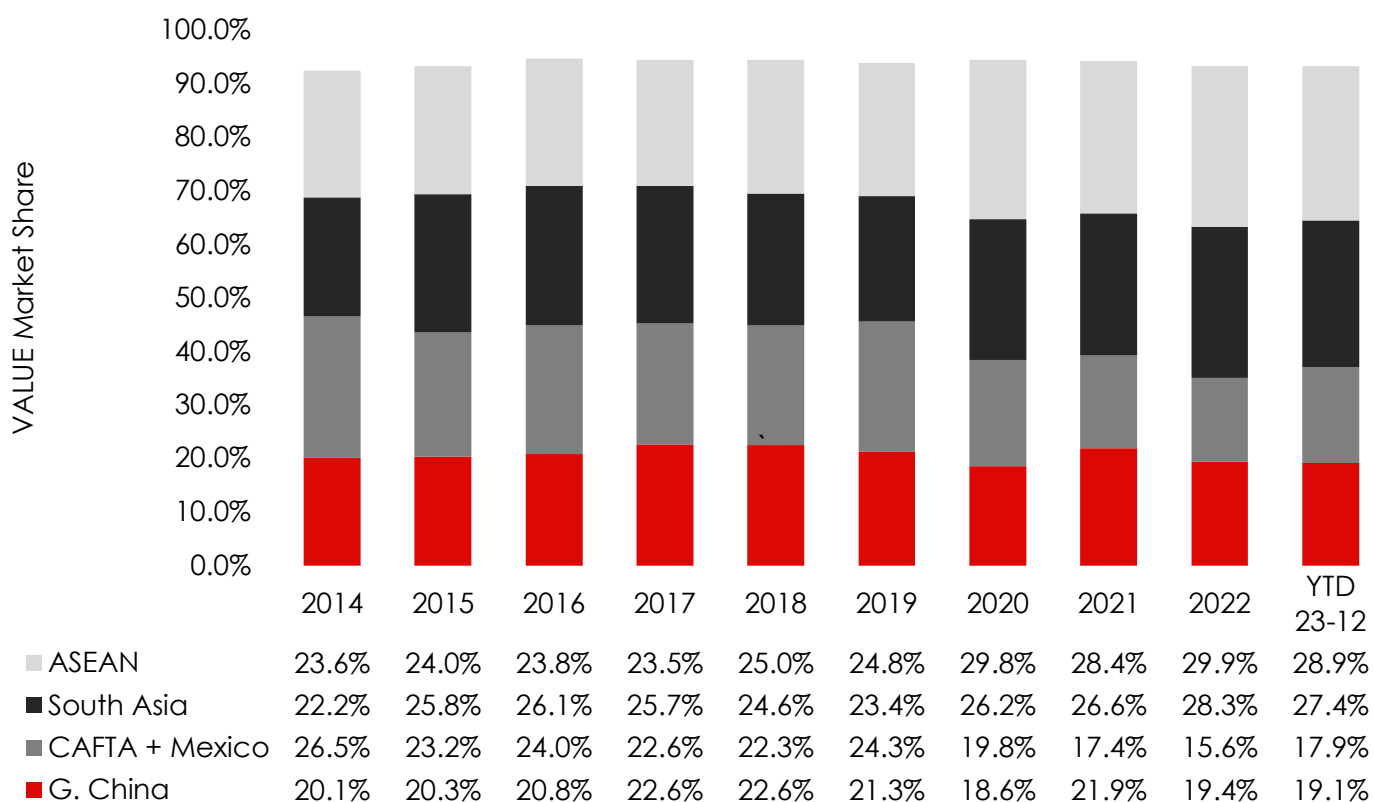
U.S. Cotton Woven Shirt Imports: BLOCS



U.S. Underwear Imports: BLOCS



U.S. Underwear Imports: BLOCS



APPENDIX II: Market Share Data as of YTD 23-12

All Garment Products

Market Share in Units - YTD 23-12

Units	2022	2023	% +/-
MX/DR-CAFTA	11.6%	12.2%	5.1%
SSA	1.5%	1.5%	4.2%
ASEAN	26.9%	25.9%	-3.8%
S. Asia	19.4%	18.5%	-4.7%
G.China	34.8%	36.2%	4.0%
Dom Rep	0.8%	1.0%	22.8%
Mexico	2.5%	2.8%	10.5%
Jordan	1.1%	1.1%	1.2%
El Salvador	1.9%	2.0%	3.9%
Haiti	1.2%	1.1%	-6.5%
India	4.8%	5.0%	3.7%
Vietnam	15.8%	15.6%	-0.9%
Guatemala	1.3%	1.3%	1.6%
Thailand	1.0%	0.9%	-6.6%
Egypt	1.2%	1.1%	-14.2%
Cambodia	4.4%	4.0%	-7.7%
Honduras	3.0%	2.8%	-6.3%
Sri Lanka	1.6%	1.4%	-11.0%
Bangladesh	10.1%	9.3%	-8.1%
Indonesia	4.4%	4.1%	-8.2%
Pakistan	2.9%	2.8%	-3.6%
Nicaragua	2.2%	2.4%	11.5%
Philippines	0.6%	0.5%	-11.2%

All Garment Products

Market Share by Value - YTD 23-12

Value	2022	2023	% +/-
MX/DR-CAFTA	13.7%	14.0%	1.9%
SSA	1.8%	1.8%	1.3%
ASEAN	30.7%	30.1%	-1.8%
S. Asia	20.3%	19.8%	-2.7%
G.China	21.9%	21.2%	-3.6%
Dom Rep	0.7%	0.8%	22.1%
Mexico	3.2%	3.6%	14.2%
Jordan	1.9%	2.1%	9.6%
El Salvador	1.9%	2.0%	5.1%
Haiti	1.0%	1.0%	1.0%
India	5.7%	5.7%	0.9%
Vietnam	18.3%	18.2%	-0.3%
Guatemala	1.9%	1.9%	-1.0%
Thailand	1.0%	1.0%	-1.9%
Egypt	1.4%	1.4%	-2.0%
Cambodia	4.4%	4.3%	-2.1%
Honduras	3.2%	3.1%	-2.3%
Sri Lanka	2.1%	2.1%	-2.8%
Bangladesh	9.8%	9.4%	-4.0%
Indonesia	5.6%	5.4%	-4.1%
Pakistan	2.7%	2.6%	-5.8%
Nicaragua	2.9%	2.5%	-12.1%
Philippines	0.8%	0.7%	-14.1%

Cotton T-Shirts 338/339

Market Share in Units - YTD 23-12

Units	2022	2023	% +/-
S. Asia	23.4%	22.8%	-2.5%
ASEAN	22.1%	21.3%	-3.9%
SSA	0.9%	0.8%	-10.6%
MX/DR-CAFTA	37.3%	37.6%	0.8%
G.China	9.2%	9.5%	3.3%
Jordan	0.3%	0.6%	69.8%
Sri Lanka	0.5%	0.8%	62.8%
Mexico	3.0%	3.5%	14.9%
Egypt	1.0%	1.0%	2.7%
Haiti	3.2%	3.7%	15.7%
Guatemala	5.6%	6.0%	6.6%
India	7.3%	7.4%	1.7%
Dom Rep	3.1%	3.4%	11.0%
Cambodia	4.0%	3.7%	-6.7%
Honduras	10.4%	9.8%	-5.9%
Vietnam	11.9%	11.9%	0.7%
El Salvador	4.3%	4.0%	-8.3%
Thailand	0.4%	0.4%	-5.2%
Bangladesh	10.4%	9.5%	-8.8%
Pakistan	5.2%	5.1%	-2.3%
Indonesia	5.0%	4.4%	-10.9%
Philippines	0.4%	0.3%	-15.0%
Nicaragua	10.9%	11.0%	1.1%

Cotton T-Shirts 338/339

Market Share by Value - YTD 23-12

Value	2022	2023	% +/-
S. Asia	21.4%	21.4%	0.0%
ASEAN	28.4%	28.1%	-1.1%
SSA	0.9%	0.9%	-1.5%
MX/DR-CAFTA	29.1%	28.5%	-1.9%
G.China	9.4%	8.5%	-9.3%
Jordan	0.8%	1.2%	59.8%
Sri Lanka	0.8%	1.0%	24.9%
Mexico	2.5%	3.1%	23.8%
Egypt	1.1%	1.4%	22.2%
Haiti	1.7%	1.9%	12.8%
Guatemala	5.7%	6.2%	8.8%
India	7.7%	8.3%	7.6%
Dom Rep	1.4%	1.5%	7.2%
Cambodia	5.0%	5.3%	6.9%
Honduras	7.3%	7.4%	0.4%
Vietnam	15.4%	15.4%	0.3%
El Salvador	3.4%	3.4%	-0.4%
Thailand	0.5%	0.5%	-2.7%
Bangladesh	8.1%	7.7%	-4.9%
Pakistan	4.8%	4.4%	-8.1%
Indonesia	5.8%	5.4%	-8.2%
Philippines	0.7%	0.6%	-14.0%
Nicaragua	8.8%	7.0%	-20.0%

Cotton Pants 347/348

Market Share in Units - YTD 23-12

Units	2022	2023	% +/-
MX/DR-CAFTA	8.7%	9.0%	3.1%
G.China	17.1%	17.4%	2.1%
ASEAN	29.3%	29.1%	-0.6%
S. Asia	36.6%	36.1%	-1.4%
SSA	3.2%	3.3%	4.8%
Dom Rep	0.0%	0.0%	25.4%
Mexico	4.0%	4.8%	20.1%
Jordan	1.2%	1.2%	-3.2%
Pakistan	6.7%	7.1%	5.6%
Egypt	2.0%	2.0%	1.0%
Vietnam	15.7%	16.2%	3.6%
Indonesia	6.7%	6.9%	3.2%
Nicaragua	1.7%	2.0%	16.7%
Sri Lanka	1.4%	1.4%	5.4%
India	3.5%	3.4%	-1.7%
Bangladesh	25.1%	24.2%	-3.5%
El Salvador	0.9%	1.0%	7.2%
Thailand	0.2%	0.1%	-19.9%
Cambodia	6.1%	5.3%	-12.6%
Guatemala	0.7%	0.6%	-11.3%
Philippines	0.3%	0.2%	-38.8%
Haiti	0.6%	0.4%	-35.5%
Honduras	1.3%	0.5%	-62.1%

Cotton Pants 347/348

Market Share by Value - YTD 23-12

Value	2022	2023	% +/-
MX/DR-CAFTA	11.7%	12.0%	2.8%
G.China	11.2%	11.1%	-0.5%
ASEAN	28.2%	27.9%	-1.2%
S. Asia	36.8%	36.0%	-2.1%
SSA	3.0%	2.9%	-3.6%
Dom Rep	0.0%	0.0%	39.7%
Mexico	7.3%	8.3%	13.8%
Jordan	1.7%	1.9%	9.9%
Pakistan	7.7%	8.2%	6.6%
Egypt	2.7%	2.9%	6.1%
Vietnam	15.9%	16.3%	2.4%
Indonesia	5.3%	5.3%	1.1%
Nicaragua	2.2%	2.1%	-2.0%
Sri Lanka	2.0%	1.9%	-3.8%
India	3.2%	3.1%	-4.5%
Bangladesh	23.9%	22.8%	-4.5%
El Salvador	0.4%	0.4%	-5.6%
Thailand	0.1%	0.1%	-9.9%
Cambodia	6.2%	5.5%	-10.0%
Guatemala	0.9%	0.6%	-23.9%
Philippines	0.3%	0.2%	-30.3%
Haiti	0.4%	0.3%	-34.3%
Honduras	0.9%	0.4%	-50.4%

Cotton Shirts 340

Market Share in Units - YTD 23-12

Units	2022	2023	% +/-
MX/DR-CAFTA	4.9%	5.0%	1.9%
SSA	3.1%	3.4%	8.2%
S. Asia	55.0%	57.6%	4.8%
ASEAN	23.5%	21.4%	-8.9%
G.China	10.6%	9.6%	-9.7%
Thailand	0.6%	0.8%	37.6%
Dom Rep	0.3%	0.2%	-13.9%
Pakistan	0.6%	0.6%	14.5%
Nicaragua	1.8%	1.9%	2.8%
Honduras	1.1%	1.1%	1.6%
Mexico	1.1%	1.2%	6.2%
Indonesia	6.1%	6.4%	3.9%
Sri Lanka	3.3%	3.4%	1.4%
India	14.2%	15.0%	5.4%
Bangladesh	36.8%	38.5%	4.6%
El Salvador	0.5%	0.5%	0.0%
Haiti	0.2%	0.2%	0.0%
Vietnam	14.4%	12.5%	-13.3%
Cambodia	1.5%	1.1%	-24.8%
Egypt	0.3%	0.2%	-16.2%
Philippines	0.4%	0.2%	-44.7%
Guatemala	0.0%	0.0%	-46.9%
Jordan	0.1%	0.0%	N/A

Cotton Shirts 340

Market Share by Value - YTD 23-12

Value	2022	2023	% +/-
MX/DR-CAFTA	7.8%	8.5%	9.6%
SSA	4.2%	4.5%	7.6%
S. Asia	44.9%	46.2%	2.8%
ASEAN	28.1%	25.8%	-8.1%
G.China	8.0%	7.0%	-13.2%
Thailand	0.9%	1.5%	58.3%
Dom Rep	0.2%	0.3%	31.4%
Pakistan	0.3%	0.3%	29.6%
Nicaragua	2.9%	3.2%	11.0%
Honduras	2.0%	2.2%	10.7%
Mexico	2.2%	2.4%	7.8%
Indonesia	6.6%	7.0%	6.4%
Sri Lanka	4.4%	4.6%	4.8%
India	13.1%	13.6%	3.8%
Bangladesh	27.2%	27.7%	1.7%
El Salvador	0.4%	0.4%	-3.3%
Haiti	0.2%	0.2%	-3.5%
Vietnam	17.6%	15.1%	-14.2%
Cambodia	1.5%	1.2%	-20.7%
Egypt	0.4%	0.2%	-31.4%
Philippines	0.6%	0.4%	-37.4%
Guatemala	0.0%	0.0%	-37.5%
Jordan	0.1%	0.1%	N/A

Underwear 352/652

Market Share in Units - YTD 23-12

Units	2022	2023	% +/-
SSA	0.9%	1.0%	7.1%
MX/DR-CAFTA	14.9%	16.0%	7.3%
G.China	20.2%	21.8%	7.9%
S. Asia	26.8%	25.9%	-3.5%
ASEAN	32.9%	32.3%	-2.0%
Nicaragua	1.0%	1.4%	41.0%
Dom Rep	3.6%	4.9%	36.4%
Honduras	3.7%	4.1%	9.7%
Mexico	1.1%	1.1%	-1.3%
Philippines	2.0%	2.1%	8.0%
Bangladesh	12.5%	12.0%	-3.7%
Vietnam	21.9%	21.9%	0.0%
El Salvador	5.0%	4.2%	-15.5%
Thailand	6.1%	5.8%	-4.2%
India	7.5%	7.7%	3.0%
Indonesia	1.2%	1.3%	6.2%
Egypt	0.6%	0.6%	-9.5%
Pakistan	1.8%	1.6%	-11.3%
Sri Lanka	5.1%	4.5%	-10.1%
Jordan	0.1%	0.1%	-25.9%
Cambodia	1.5%	1.1%	-25.9%
Haiti	3.1%	2.0%	-34.3%
Guatemala	0.5%	0.3%	-43.7%

Underwear 352/652

Market Share by Value - YTD 23-12

Value	2022	2023	% +/-
SSA	1.2%	1.5%	26.8%
MX/DR-CAFTA	15.6%	17.9%	14.8%
G.China	19.4%	19.1%	-1.5%
S. Asia	28.3%	27.4%	-3.3%
ASEAN	29.9%	28.9%	-3.4%
Nicaragua	1.2%	1.7%	46.1%
Dom Rep	3.9%	5.1%	31.2%
Honduras	3.5%	4.2%	20.0%
Mexico	1.3%	1.5%	15.3%
Philippines	0.9%	1.0%	9.6%
Bangladesh	10.1%	10.7%	5.8%
Vietnam	20.6%	20.5%	-0.6%
El Salvador	5.2%	5.0%	-3.5%
Thailand	3.2%	3.1%	-3.9%
India	9.6%	9.2%	-4.9%
Indonesia	2.2%	2.1%	-6.0%
Egypt	1.0%	0.9%	-8.8%
Pakistan	1.9%	1.7%	-11.3%
Sri Lanka	6.7%	5.9%	-12.2%
Jordan	0.5%	0.4%	-15.2%
Cambodia	2.5%	2.0%	-18.5%
Haiti	2.7%	2.1%	-20.4%
Guatemala	0.5%	0.3%	-34.0%